

# Commercial Training Applications, Some Practical Considerations

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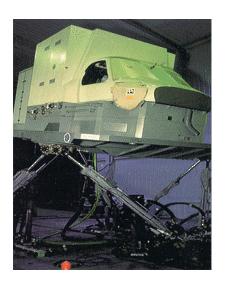
## Indra: Simulation & Test Systems



A US subsidiary of Indra Sistemas, Madrid, Spain



## Simulation & Automatic Test Systems







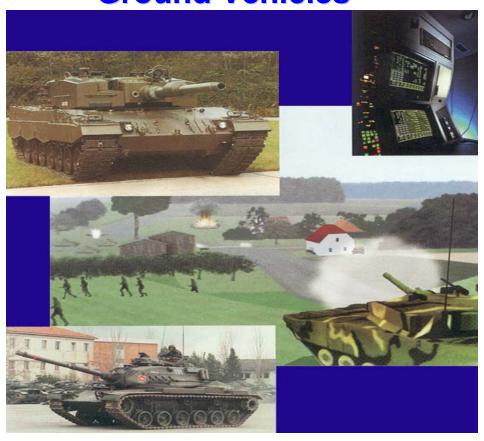
- Simulation
  - Military
  - Civil
  - Flight
  - Ground
  - Railway
  - Port Machinery
- Automatic Test Systems
  - Automatic Test Equipment
  - Test Program Sets
    - CASS/RTCASS
  - Test Bench Software
  - Second & Third Level Maintenance
  - Engineering Support



# **Military Simulation**

#### **Aviation**

#### **Ground Vehicles**

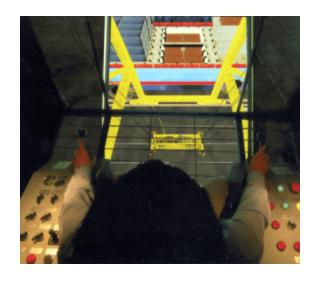






#### **Civil Simulation**

- Motor Grader Simulators
- Dump Truck Simulators
- Railway Simulators
- Port Cranes and Machinery Simulators













## **Pervasive Crane Training Needs**

- Multiple cranes may be in use
- The total team needs training
  - Crane Operators
  - Riggers
  - Basket Personnel
- Port Cargo handling accidents can be:
  - Very expensive
  - Bad for your health
- OJT training can't adequately simulate accidents and emergency situations
- Individual aptitude and experience varies greatly



## **Civil to Military Considerations**

- Crane Operation Incident Causes <sup>1</sup>
  - Equipment Failure = 50% (Root causes suspect)
  - **Human Error** = **35%**
  - Weather = 15%
- Higher military personnel turnover rates
- All weather Operations can be essential
- Product and component obsolesce and life cycle support issues are common
- Financial models vary greatly
- Design goals modular and reconfigurable
- Design standards and ILS considerations may vary considerably



## **System Description**





#### **Full Mission Simulator**





## **Trainee Station**





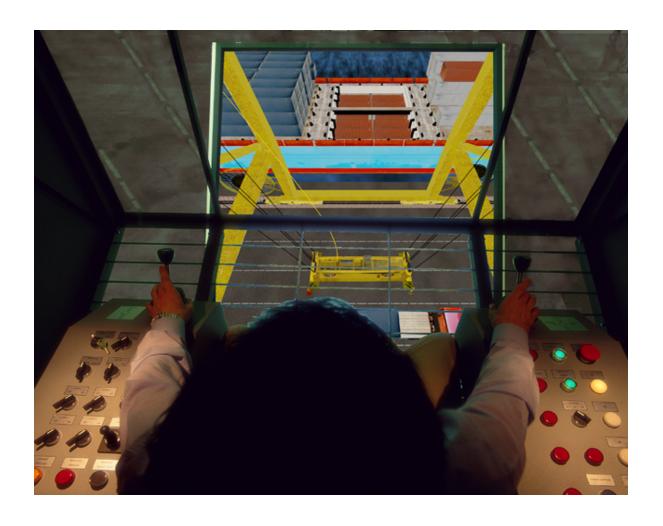
#### **Trainee Station**





## **Visual System**

- Open Architecture with COTS
- Easily expandable





#### **Visual Data Base**

#### Modular & Flexible Database

- Port crane
- Gantry crane
- Vehicles (several models)
- Vessels (several models)
- Spreaders width (20 to 45 ft)
- Towing hooks (several models)
- Containers (20 to 45 ft)
- Pallets with varied sizes and materials



#### **Motion Platform**





#### **Potential DoD Business Issues**

- Ownership of the design and documentation
- The sometimes unpredictability of DoD's ability to fund projects
- Questionable ability to up-front commit to fund long term turnkey operations ala airline training centers
- Is there a payback <sup>2</sup>
  - 65 95% reduction in accidents
  - 25-50% reduction in OJT hours
  - 50% increase in efficiency



## **DoD Application Concept**

#### **Assumptions:**

- Creating a viable financial model is essential
- Must maximize the served market:
  - DoD Command sponsors: Training & Port Centers
  - Commercial users



## **DoD Application Concept**

#### Concept:

- Create a South East US turnkey training center dedicated to Port type operations in Orlando
- Equip with a modular and reconfigurable simulation center, and training curricula, to meet a wide range of requirements
- Private and/or public capitalization (Barcelona Model)
- Multi-year training contracts are essential



## Modular & Expandable Solution



- Simulation Models
- Visual Data Base
- Application Visual SW
- Audio Library
- Instructor Position Pages
- Handles Consoles













