An aerial photograph of the Astoria-Megler Bridge, a suspension bridge with two tall, green-painted towers. The bridge spans a wide river, with a dense forest of evergreen trees on the surrounding hills. In the background, snow-capped mountains are visible under a clear blue sky. The bridge's deck is filled with cars, and the suspension cables are clearly visible. The overall scene is a scenic view of a major infrastructure project in a natural setting.

# The Bridge to Environmental and Energy Readiness

April 9, 2003

Dennis Blood

# Goals

- EO 13123 – Greening the Government through Efficient Energy Management
- EO 13101 – Greening the Government through Waste Prevention, Recycling,...
- EO 13148 – Greening the Government through Leadership (ISO 1401)

# GSA Homepage: [www.gsa.gov](http://www.gsa.gov)



**GSA** U.S. General Services Administration

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**We help federal agencies better serve the public by offering, at best value, superior workplaces, expert solutions, acquisition services and management policies.**

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**GSA Makes Lodging Simple**  
  
There are few guarantees in life -- but GSA's Federal Premier Lodging Program (FPLP) guarantees rates and guarantees rooms where they are needed! There are already 378 hotels participating in 41 cities across the country. There will be over 1,200 hotels in 70 cities by the end of 2003! [Full Story](#)

**2003 GSA Supply Catalog**  
The new 2003 GSA Supply Catalog is now available. Call (817) 334-5215 or email [cmls@gsa.gov](mailto:cmls@gsa.gov) to request a copy. The catalog has over 8,000 products to choose from - 1,200 of them are new! [Full Story](#)

**FSS, FTS Realign Some Functions**  
GSA is realigning and combining some of its procurement processes for the Federal Technology Service (FTS) and Federal Supply Service (FSS). The changes will allow GSA to more efficiently meet customer agencies' needs for procurement of IT products and professional services. [Full Story](#)

[Feature Story Archive](#)

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**★ Key Information**

- [Accessibility](#)
- [IT Outsourcing and Managed Solutions](#)
- [Catalog of Federal Domestic Assistance](#)
- [IT Products, Services and Solutions](#)

**★ GSA**

- Administrator Perry
- Key Staff
- GSA Annual Reports
- History
- Internal Fleet Reports
- Mission, Values, Goals
- Organization Chart
- Employee Directory
- GSA Jobs
- FOIA
- Data Integrity

**★ GSA Events**

- GSA EXPO 2003
- Workshop: How To Obtain a GSA Schedules Contract
- GSA Advantage! e-Buy Training
- IMEAC 2003
- 2003 GSA FTS Network Services Conference
- FOSE 2003
- 2004 Federal Vehicle Standards Training



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Your **Federal** search for "**energy services**" returned 119 results. They are listed below in order of relevance.

1. [GSA - Management Services Center](#)

We are dedicated to providing federal managers with smarter solutions. To help client agencies meet the challenges of multiple priorities, increased demands, and diminishing resources, we have established vital management and support services contracts with industry leaders, which can be easily

[http://www.gsa.gov/Portal/content/offerings\\_content.jsp?contentOID=117965&contentType=1004](http://www.gsa.gov/Portal/content/offerings_content.jsp?contentOID=117965&contentType=1004)

2. [GSA - GSA Energy Services Schedule](#)

Federal Supply Schedule for Energy Management Services

[http://www.gsa.gov/Portal/content/pubs\\_content.jsp?contentOID=115442&contentType=1008](http://www.gsa.gov/Portal/content/pubs_content.jsp?contentOID=115442&contentType=1008)

3. [GSA - Energy Services Contractors List](#)

List of contractors on the Energy Management Schedule, including detailed information on their specialties.

[http://www.gsa.gov/Portal/content/pubs\\_content.jsp?contentOID=115443&contentType=1008](http://www.gsa.gov/Portal/content/pubs_content.jsp?contentOID=115443&contentType=1008)

4. [GSA - GSA Energy Services](#)

The Energy Services Schedule provides contract support for energy audits, program support, and purchase of electricity and natural gas.



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## GSA Energy Services

[Printer Friendly](#) | [Add to MyGSA](#)

Cindy Duncan, GSA Management Services  
[mgmt.services@gsa.gov](mailto:mgmt.services@gsa.gov)  
(800) 241-7246

National Customer Service Center (NCSC)  
(800) 488-3111  
DSN 465-1416

### ★ Offerings

- GSA Environmental Services
- Management Services Center

### ★ Related Links

- Energy Management Solicitation
- GSA Advantage
- Schedules e-Library

### ★ Publications

- GSA Energy Services Schedule
- Energy Services Contractors List
- New Schedule Contractor Welcome Slide Show

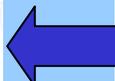
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The Energy Services Schedule provides contract support for energy audits, program support, and purchase of electricity and natural gas.

The Energy Services Schedule helps you comply with the latest energy reporting requirements and goals through contractors offering:

- Program Management - learn your energy choices, minimize your risk, and obtain advice on preparing a statement of work.
- Auditing - perform cursory or comprehensive audits, building commissioning, and retain a resource efficiency advocate for your facility.
- Metering, billing oversight - obtain your load profile through metering services, check your past bills, and consolidate billing for your present services.

Federal Supply Schedule



# Energy Services 871 II



Solicitation  
TFTP-EJ-000871-B

# Energy Services Schedule 871 II

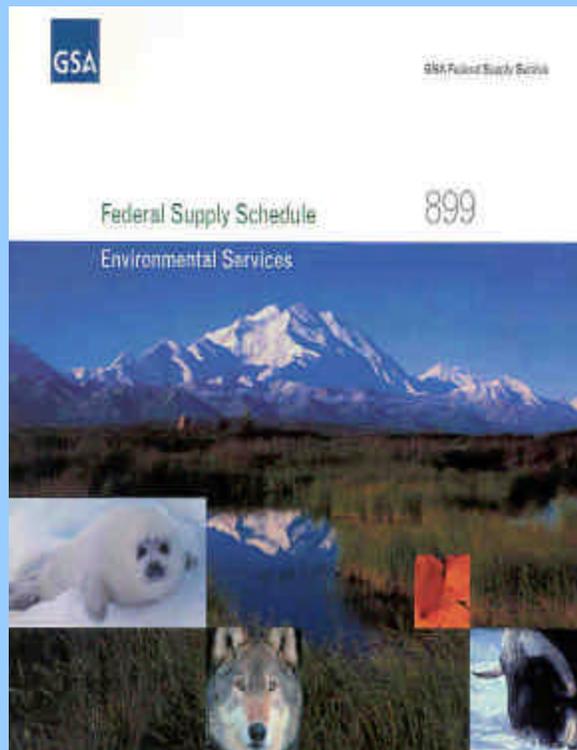
## Types of Services Offered

- Energy Audits
  - Recommend upgrades
- On-site Resource Efficiency Managers (REMs)
- Re-commission buildings for maximum efficiency
- De-regulated or Re-structured Markets
  - Purchase of electricity, natural gas, renewable sources (Green Power)
- Creative Options for energy
  - Renewable sources: Green Power from biomass, wind, solar
  - Green Tags

# Energy Success Stories

- Resource Efficiency Management Programs at Navy and Marine Corps Installations in the Southwest
- Cost Savings of \$22.8M in Electricity Service and Management to the Navy in San Diego CA

# Environmental Services Schedule 899



**Solicitation  
TFTP-EW-990899-4**

# Environmental Services Schedule 899

## Types of Services Offered

- Anthrax testing and remediation
- Asbestos and lead abatement
- EMS – Environmental Management System solutions
- GIS – Geographic Information Systems Services
- UST – underground storage tank removal
- UXO – unexploded ordnance removal
- Waste reduction through recycling programs
  - ✓ Battery disposal
  - ✓ Computer de-manufacturing

## Environmental Success Stories

### **Ordnance removal and disposal**

#### ➤ **US Army Central Command (ARCENT)**

*“Through the cooperation of RONCO and the GSA contract we were able to get a \$6M contract done in about a weeks time. Talk about fast!!!!”*

Major Michael Dombrowski

Email: [DombrowskiM@baf.cjtf180.army.mil](mailto:DombrowskiM@baf.cjtf180.army.mil)

## Environmental Success Stories cont.



- Jaro and Brenda  
Recipients of “Champions  
of Children” award by  
UNICEF and the  
Marshall Legacy  
Institute

## Environmental Success Stories cont.

### ➤ Turnkey Battery Recycling

- ✓ Contractor provides pre-labeled approved container
- ✓ Containers shipped directly to recycling manufacturer
- ✓ Cost savings of 50% or greater from conventional recycling methods

# Authorized Users

- All Federal and Military activities
- Other authorized users listed on schedules website  
[www.fss.gsa.gov/schedules](http://www.fss.gsa.gov/schedules)
- Must have contracting authority

# Teaming For Total Solutions

- FSS Schedule contractors work in tandem to provide complete solutions
  - ✓ Team members can be from different schedules
  - ✓ One acts as team leader, but all report sales individually
  - ✓ Allows agencies to write a SOW that covers their entire need without concern for individual contract scopes

# Blanket Purchase Agreement (BPA)

- Agreements covering recurring requirements
- Can be
  - Single Award
  - Multiple Award
- Allows for volume discounts

# BPA Success Story

## **US Army**

*“BPA savings from the GSA schedule prices range from 5% to 25%. Using the BPAs has cut the administrative cost almost in half. I have had all the branches of the service contact me to do task orders for them because of the quickness and thoroughness of the process.”*

Ms. Diane Bidy, 404-464-0584  
Contracting Officer  
Southern Region Contracting Center  
Ft. McPherson, GA

# You're in the Driver's Seat



# Agency Benef

**No Solicitation/Synopsis requirement**

**Competitive Procurement**

**Fair & Reasonable Pricing**

**Pre-screened and pre-qualified contractors**

**Direct Relationships**

# GSA Advantage!

• GSA • Advantage! • Security • What's New • e-Buy • e-Library • Customer Service • Help/FAQ

**GSA Advantage!**

*...Working for the U.S. Government*

Login:

User ID

Password  
 **Go!**

[Forgot Your User ID or Password?](#)

Get your User ID and password - [Register Here.](#)

*It's the NEW Advantage!*

The new log in process lets you customize your information. [Click here to assign a User ID and Password.](#)



**5 ways to shop Advantage! now**

**1. Search/Browse**

[Advanced Search](#) **Go!**

**2. Quick Order**

Enter NSN  Enter Quantity  **Go!**

[View a Tutorial of the "new" GSA Advantage!](#)

[Requisition Status](#)

Shop Advantage! for:  
\* **Advantage!** will custom tailor information based on your interests, purchases and visits.



Tuesday March 18, 2003

Your search on 'lead abatement services' produced 59 results



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Items 1-25 of 59 [Next 25 items](#) ▶

Volume discount

Sort By:



NSN/Mfr. Part No

Product

Price / Delivery

Qty

**WINZLER & KELLY CONSULTING ENGINEER**

Additional products and services are offered directly from the contractor, please click on the above link to order directly.

**Contractor:** [WINZLER & KELLY CONSULTING ENGINEER](#) [GS-10F-0296M] ([b o](#))

**CAL INC**

Additional products and services are offered directly from the contractor, please click on the above link to order directly.

**Contractor:** [CAL INC](#) [GS-10F-0013K] ([d s](#))

**AARCHER, INC.**

Additional products and services are offered directly from the contractor, please click on the above link to order directly.

**Contractor:** [AARCHER, INC.](#) [GS-10F-0451M] ([b s](#))

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[Your Cart](#)

contains 0 items / \$0.00

**GSA Advantage!**

*...Working for the U.S. Government*

**GSA**

General Services Administration

Tuesday March 18, 2003

Your search on 'lead abatement services + asbestos abatement' produced 43 results



Search:

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[Search Within Results](#)



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[Search Tips](#)

[Refine Search Options](#)

link directs to refine search options

Items 1-25 of 43 [Next 25 items](#) ▶

Volume discount

Sort By:

Most Relevant

NSN/Mfr. Part No

Product

Price / Delivery

Qty

**ADVANCED ENVIRONMENTAL SOLUTIONS**

Additional products and services are offered directly from the contractor, please click on the above link to order directly.

**Contractor:** [ADVANCED ENVIRONMENTAL SOLUTIONS](#) [GS-10F-0111N] ([d s dv 8a](#))

**CAL INC**

Additional products and services are offered directly from the contractor, please click on the above link to order directly.

**Contractor:** [CAL INC](#) [GS-10F-0013K] ([d s](#))

**RELIANCE INDUSTRIES INTERNATIONAL**

Additional products and services are offered directly from the contractor, please click on the above link to order directly.

**Contractor:** [RELIANCE INDUSTRIES INTERNATIONAL](#) [GS-10F-015541] ([d s](#))

# Contractor Benef

- **Do all Federal work under one contract**
  - No need to respond to numerous solicitations for each agency or requirement
- **Quick turnaround time**
  - Start work in days or weeks from acceptance of bid
- **Minimal reporting requirements**

# What is e-Buy??

- e-Buy, is a component of GSA *Advantage!*, is an online Request for Quote (RFQ) tool designed to facilitate the request for submission of quotes for a wide range of commercial services and products that are offered by GSA Federal Supply Schedule contractors who are on GSA *Advantage!*.

**GSA Advantage!**

*...Working for the U.S. Government*



*It's the NEW Advantage!*

The e-Buy system is accessed through the GSA Advantage home page at [www.gsaadvantage.gov](http://www.gsaadvantage.gov). Click on the "e-Buy" link at the top of the page.

Please visit [expo.gsa.gov](http://expo.gsa.gov) for more information.

**EXPO**



Login:

User ID

Password  
 **Go!**

[Click Here](#) if you need help logging in.

Get your User ID and password - [Register Here](#).

**5 ways to shop Advantage! now**

**1. Search/Browse**

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**Go!**

**2. Quick Order**

Enter NSN

Enter Quantity

**Go!**

**3. Re-Order from a Previous Order**

**Go!**

**4. FEDSTRIP/MILSTRIP**

**Go!**

**5. Order from your Parked Carts**

**Go!**

*View a Tutorial of the "new" GSA Advantage!*

**Requisition Status**

**Shop Advantage! for:**

- \* **Advantage!** will custom tailor information based on your interests, purchases and visits.
- \* **Advantage!** will remember your parked carts and cart numbers, so you won't have to.
- \* You can Add/Modify/Delete multiple payment methods (credit card and AAC).
- \* **Advantage!** will deliver you personalized news feed from various sources.

# Electronic Help

➤ **GSA Home Page**

[www.gsa.gov](http://www.gsa.gov)

➤ **GSA Advantage! and GSA e-Buy**

[www.gsaadvantage.gov](http://www.gsaadvantage.gov)

➤ **Schedules e-Library**

[www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov)

➤ **GSA Management Services Center**

[www.fss.gsa.gov/mgmtservices](http://www.fss.gsa.gov/mgmtservices)

# **For Your Energy and Environmental Services**

**GSA Management Services Center  
1-800-241-RAIN (7246)**

**Dennis Blood (253) 931-7514  
dennis.blood@gsa.gov**

***Thank you!***