

**2003 Munitions Executive Summit**

**Direct Fire Panel**

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**12 February**



# Industry Perspective

- **Transformation Accepted and Sponsored**

- ✓ Legacy  $\rightarrow$  Interim  $\rightarrow$  Objective Forces
- ✓ Leadership Engaged and Committed
- ✓ Resource Commitment?

- **Stand-up of PEO**

- ✓ Focused Office to Quantify Magnitude of Ammunition Issues
- ✓ Ability to prioritize Today's and Tomorrow's Needs and Develop Strategy to Achieve Balanced Plan
- ✓ Available for Tomorrows Needs

**Arming the Force**



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# Critical Factors for Success

- **Define Strategy that Integrates Ammunition Needs of Counterstrike, IBCT and FCS**
  - ✓ **Affordability**
- **Shore-up Disconnects Between Program Priorities and Funding**
  - ✓ **Ammunition Needs for FCS are Unfunded**
    - **MRM is a prime example**
  - ✓ **Funding Uncertainty Creates Disincentive for Industry to Invest in New Processes and Facilities to Drive Down Costs**

Photo Courtesy General Dynamics Land Systems

# Critical Factors for Success

- **Address Industrial Base and Supplier Chain Issues**
  - ✓ **Integrated Product and Supplier Base Strategic Planning**
  - ✓ **Multi-year Procurement Strategies so Industry Can Recover Investments in Facilities, Equipment and Tooling**
  - ✓ **Performance Specification Versus TDP**
- **Fund Development Programs to the Levels Required**
  - ✓ **Underfunding Leads to Schedule Stretch and Cost Growth**
  - ✓ **Designs Overcome by Requirement creep and Part obsolescence**
  - ✓ **Need to Embrace Spiral Development (Field Fast, PIP Often)**

Photo Courtesy General Dynamics Land Systems