

PEO AMMUNITION

2004 Munitions Executive Summit

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We make the ammo...
You make the difference





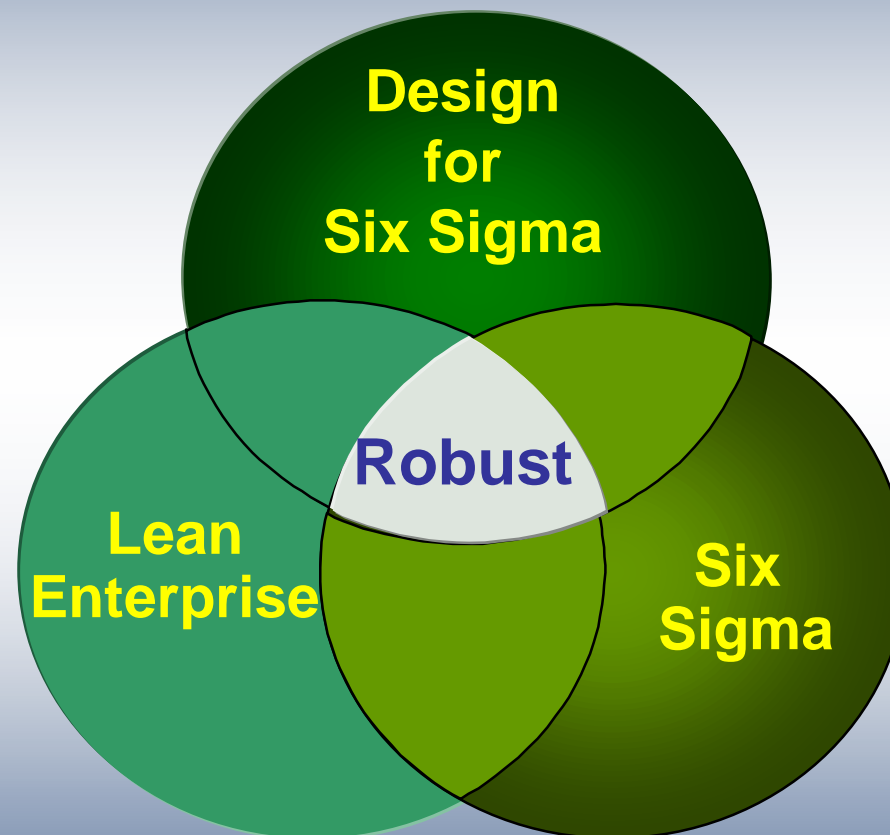
Key Points



- Working hard to integrate logistics and acquisition and create a single voice (not single person) in SMCA operations/Army Ammunition Management.
- Instilling discipline/System Engineering mentality in the way we look at every aspect of the ammunition enterprise
- Still have major work to do in working with and communicating with our customers/external interfaces
- The Ammunition Enterprise is poised to focus on strategic objectives and future operations and requirements



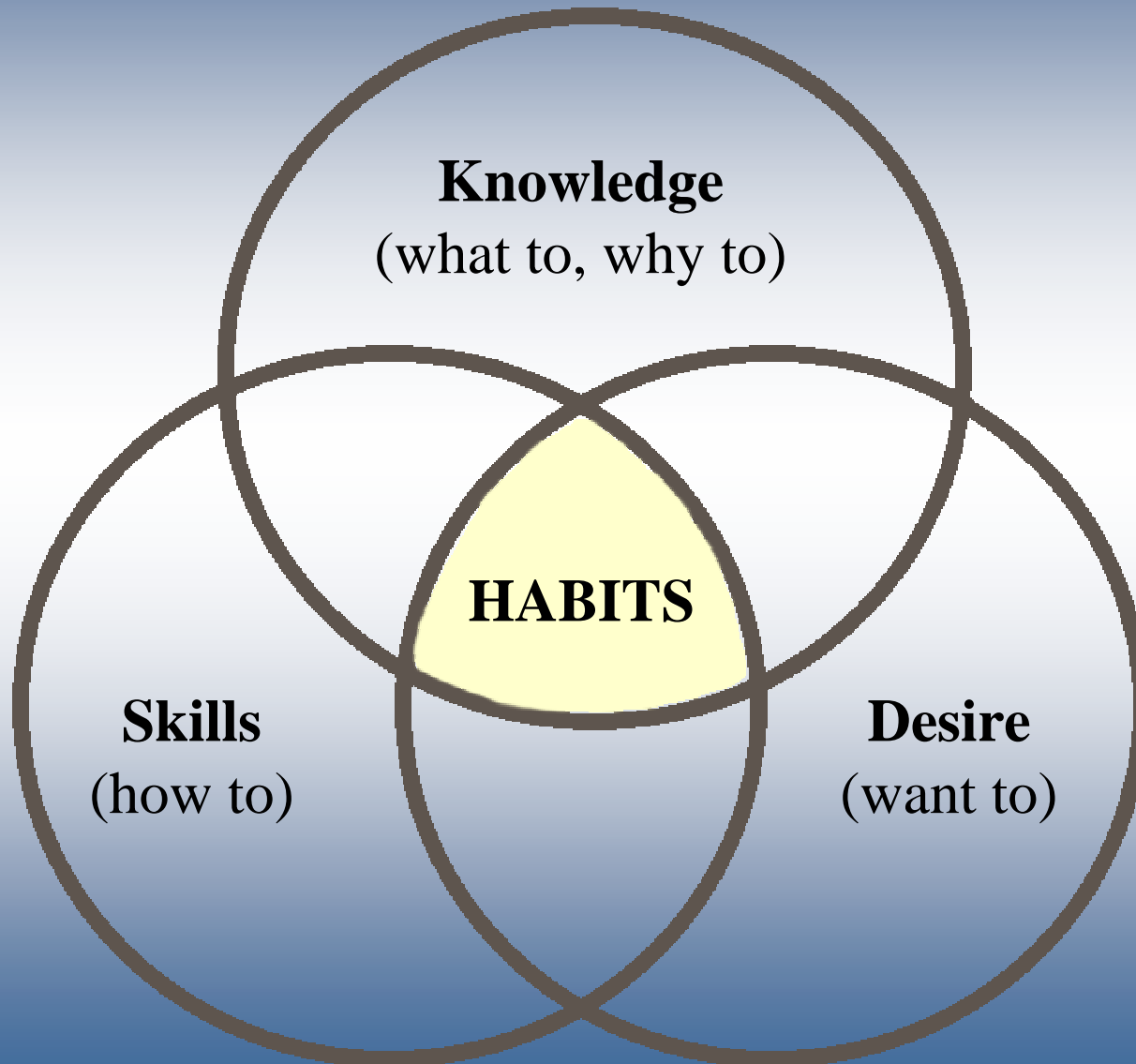
Enterprise Excellence Holistic Implementation



Robust Products and Services



Need to Overcome





Food for Thought



- Recent use of different types of ammunition;
 - ✓ Ammo was effective, but amount needed was low
- The Army will be moving towards precision munitions
- PEO/PM mentality;
 - ✓ Systems contracts-we are best in partnership with systems integrators
 - ✓ Need to really look at the way we do best value and give more value to discipline, systems engineering, process management, etc
 - ✓ Competition is desired, but maintaining the capabilities required to meet our ammo requirements is our number one priority
- This is a team thing where Industry, the Army and the other services have to all work together to truly get to what the warfighter deserves