



National Small Business Conference

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July 20, 2004

- > Systems Integration.
- > Outsourcing.
- > Infrastructure.
- > Server Technology.
- > Consulting.

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Beyond the Basics – Next Step to Success

Partnering, Teaming and Other Strategic Alliances

Playing the Field

Finding Out **Who** And
What Is Out There And
What They Have To Offer.

Socioeconomic/Diversity Business Development Program

MBE's
WBE's
DVBE's

Mentor Protégé
Programs: Chicago, GA.,
FL., RMSDC's, etc.

Outreach



SB's
SDB's
WOSB's
HBCU/MI's
HUBZone's
VOSB's
SCD/NOSB's

2nd Tier

8(A)'s

Mentor Protégé Programs:
DOD, NASA, DOE,
SBA, GSA, Treasury

Reporting

Certification

Bundling

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Key Internet Resources

- www.eps.gov - FedBizOps – Federal Business Opportunities
- www.osdbu.gov - Small Disadvantaged Business Utilization
- www.mbda.gov - Minority Business Development Agency
- www.sba.gov – Small Business Administration
- www.gsa.gov – General Services Administration
- www.arnet.gov - Federal Acquisition Resources
- www.firstgov.gov – Federal Web Portal
- www.onlinewbc.gov - Women Business Online
- www.unisys.com/sdp – Unisys Supplier Diversity Program
- www.federal.unisys.com/itms - Unisys TSA ITMS Portal

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Large Business as Prime