

NORTHROP GRUMMAN

DEFINING THE FUTURE

CMMI: Does it Help Us Perform?

**CMMI Technology Conference,
Denver, CO**

November 15th, 2005

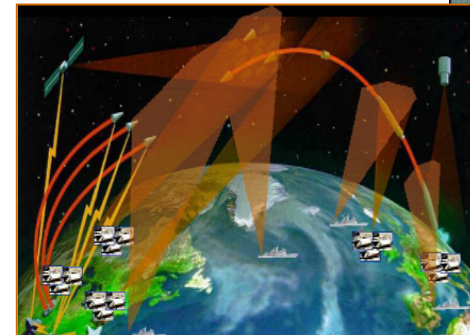
Gary Salisbury

Vice President, Business Development and Sales

Mission Systems Sector, Defense Mission Systems Division
Northrop Grumman Corporation

Mission Systems Sector

- A leading integrator of complex, mission-enabling systems
- 2004 Sales - ~\$5.0B
- 18,500 employees in 50 states and in 23 countries
- 1500 active contracts
- Domain expertise in priority, high-growth segments
- Premier provider of mission critical end-to-end solutions



Focused on program performance

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Does CMMI Help Programs Perform?

- **CMMI is necessary but, alone, is not sufficient**
- **Programs must also have**
 - Management and Customer commitment
 - Reasonable and stable requirements
 - Adequate and trained, talented resources
 - Experienced organizations with domain knowledge
- **BUT ...**
 - Even with all of these, program organizations don't have the time to invent best practices
 - Employment of good process is essential to success
- **AND ...**
 - Using CMMI is the best means we've found to repeatedly deploy our best processes and practices to new programs

What We Have Learned - It's Not What You Do, But When You Do It!

- Programs need to apply key basic processes early (even prior to award)
 - Integrated Project Management (IPM)
 - Program Planning (PP)
 - Program Monitoring and Control (PPMC)
 - Risk Management (RSKM)
 - Requirements Management (RM) and Requirements Development (RD)
 - Measurement and Analysis
 - Decision Analysis and Resolution
- Good processes enhance good decision making
- Builds the discipline needed for success under 'start up stress'

We concentrate on putting proven processes in place before program kick off!

Mission Systems Emphasizes 'Early Start'

These processes are mandatory although they can be tailored or waived as to the unique circumstances of each particular program

- **Process / Waiver Checklist**

- Every project is required to identify the processes that it will adopt and which it intends to request to be waived – **during the proposal phase**

- **Project kick off**

- Every project is required to report on its adoption of process and progress towards execution in a kick-off Process Review

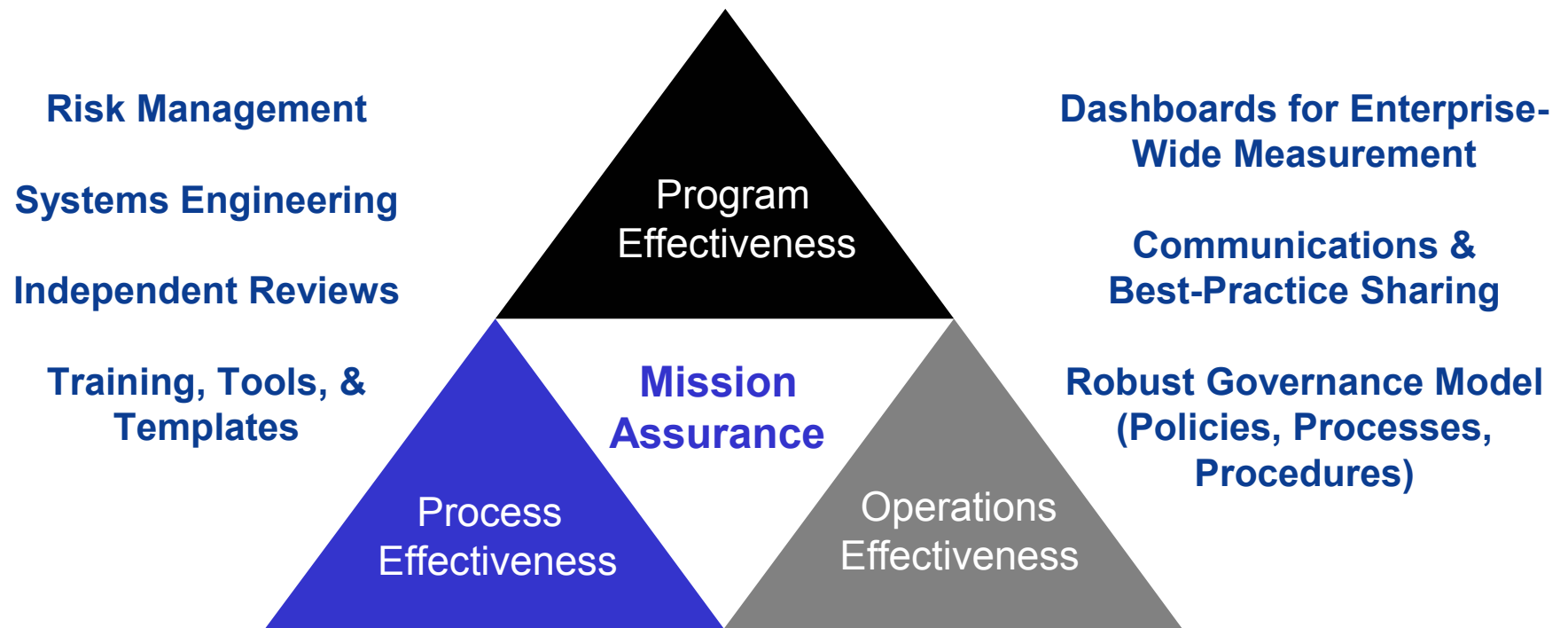
- **Project Process CMMI Guidance**

- Every project is provided with guidelines on which process areas should be in place early and what activities should be included

Does It Work?

- **Post award SCAMPI Bs**
 - Successfully demonstrates that programs were operating at expected maturity within 6 months of project kick off
 - Naturally, some work products that are created later in the project life cycle won't be available
 - Two SCAMPI Bs in the last few months demonstrate our early process focus results in executing Mission Systems processes from start up
- **Internal SCAMPI C appraisals ensure projects are ready before we formally appraise them for public release**
- **Use of PIIDs "on-line" has made electronic verification of process deployment simple and effective in a multi-site organization**

Mission Success Requires Multiple Approaches



CMMI Level 5 for Software, Systems, and Services

ISO 9001 and AS-9100 Certification

Six Sigma

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Early Starts Result in Proven Maturity

- **Mission Systems has made a major investment in process improvement**
- **We believe that our emphasis on early start is a large contributor to these results**

Organization	Level 5	Level 4	Level 3	Level 2	Total
Northrop Grumman	16*	-	8	-	24
▪ Mission Systems	11*	-	3	-	14
U.S. Government	2	-	-	12	14
▪ DoD	2	-	-	7	9
Raytheon	3	1	10	-	14
IBM (International)	6	1	6	-	13
SAIC	5	-	4	3	12
Lockheed Martin	2	3	6	-	11

Source: Software Engineering Institute Publicly Reported CMMI Appraisals website

- http://seir.sei.cmu.edu/pars/pars_list_iframe.asp

* 4 other appraisals not yet listed

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