

Ensuring the Right Process is Deployed Right:

Synchronizing Process Checkpoints with Business Rhythm

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Motivation for this Presentation

- Process "failures" have been identified as a source of program problems
 - By DoD
 - By industry, including Lockheed Martin
- Using CMMI[®] requires (at maturity level 3) that processes tailored from the organizational standard process be deployed on programs
- However, even in organizations using CMMI[®]
 - The "right" process isn't always deployed
 - The process isn't always deployed "right"

How do we ensure the right process is deployed right?



Agenda

What is the "right" process for a program?

 How do we ensure the process is deployed "right"?



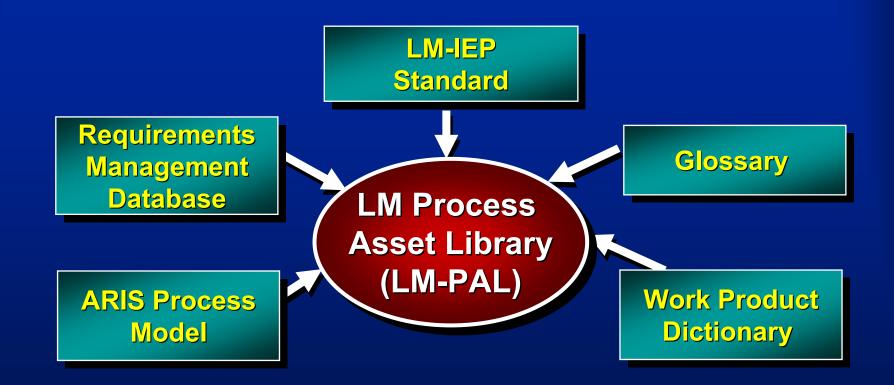
What is the "right" process?

The "right" process

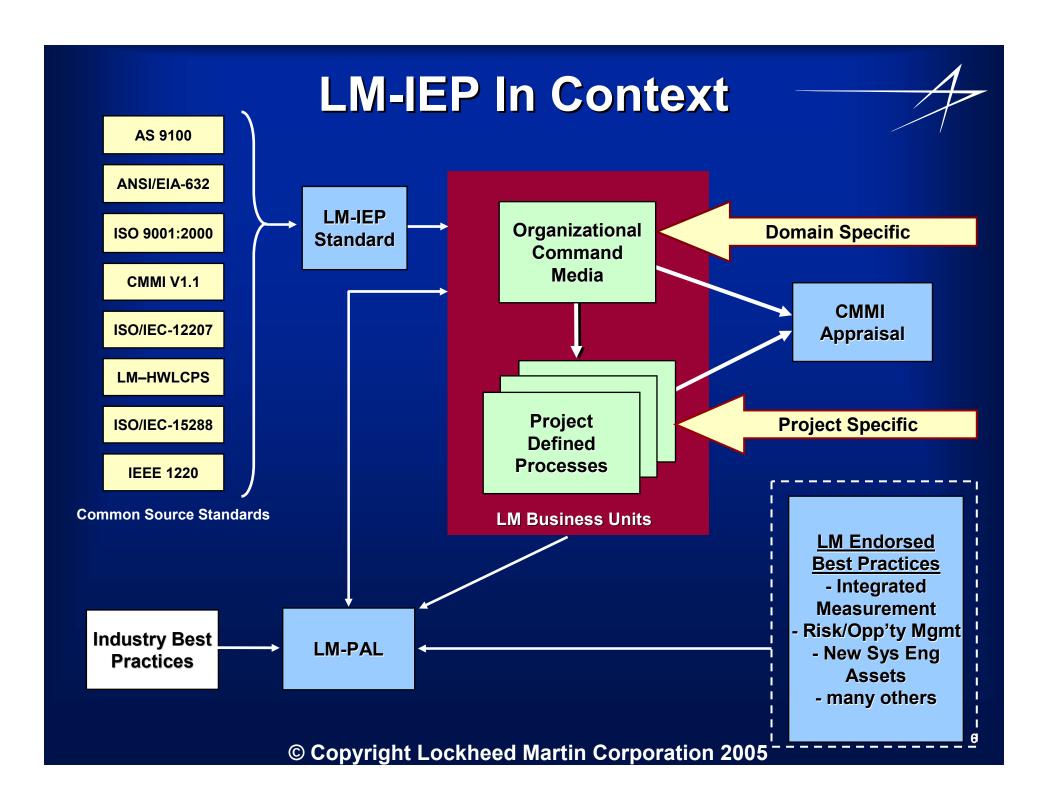
- Meets requirements, including standards
 - From the customer
 - From the organization
- Is tailored from the organizational standard process
- Is appropriately suited to the domain and program
- Contains necessary and sufficient process elements
- Is integrated across the disciplines

The Lockheed Martin Integrated Enterprise Process (LM-IEP) levies requirements on the Organizational Standard Process

Lockheed Martin Integrated Enterprise Process (LM-IEP) Product Suite



LM-IEP includes Vocabulary, Architecture, Requirements, and Assets

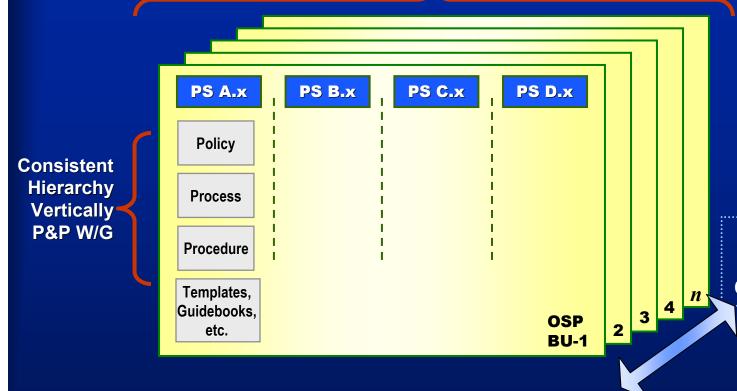


LM-IEP Architecture

	Program Execution Processes			
Business Execution Processes				
Enterprise Processes	Infrastructure Processes	Common Management Processes	Product Life Cycle Processes	
A.1 Organizational Management	B.1 Process Management B.2 Work Environment	C.1 Project Planning C.2 Decision Analysis	D.1 Program Mgmt D.2 Business	D.3.1 Stakeholder Needs Analysis
A.2 Strategic Planning	Management	C.3 Configuration and	Capture	D.3.2 Requirements Development
A.3 Quality Management	B.3 Technology Mgmt B.4 Contracts	Data Management C.4 Performance	D.3 Development* D.4 Production	D.3.3 Architectural Design
A.4 Ethics & Business Conduct	B.5 Workforce Mgmt	Assessment and Control	D.5 Deployment	D.3.4 Detailed Design
A.5 Legal	B.6 Finance B.7 Supplier Agreements	C.5 Risk and Opportunity	D.6 Operation and Sustainment	D.3.5 Implementation
A.6 Communications	and Procurement	Management	D.7 Disposal	D.3.6 Integration
	B.8 Security B.9 Property Mgmt			D.3.7 Verification
				D.3.8 Validation
			applied	ive processes to be I at any level of the hierarchy

Goal: Consistent OSP Architectures 1

LM-IEP Architectural Conformance



Corporate Intellectual Capital Collection

Online Access to Assets — LM-PAL



Key Architectural Tenets

Architecture covers the entire enterprise

- To be used as a taxonomy for Corporate command media
- Detailed taxonomy below IEP level to be determined by responsible functional organizations

Is complete in scope, not in requirements

- Requirements based on source standards, thus heavy emphasis on PM, Quality, and Engineering
- Requirements in other areas need to be augmented by existing corporate policies and procedures, and other industry standards

Represents a single architectural "view"

- Presents process elements from a topical viewpoint
- Other views required for management and practitioners;
 e.g., temporal, role-based, information flow

Using LM-IEP to get the "right" Process Step 1 PAL Infrastructure • IPG Establish Steering Committee **Appropriate Business Unit** Technology Needs LOB_n Infrastructure Skill Needs Step 2 LOB 1 Customer Value **LRP Business Needs** Process Needs **Analysis** Step 3 Process Application & Scope OSP Gap Analysis **Process Process Architecture** Transition Plan **LM-IEP Standard** Requirement Process Requirements Organizational PIP **Analysis** Measures Policies Step 4 Process Assets OSP **Define & Update Quality** Tailoring Guidelines Procedures Management System (QMS)/Command Media PAL Assets Step 5 Tools Deploy & Process & Tool Training Support Assessments **Processes** Project n **Contract Proiect 1** Requirements **Implementation Integrated Project Plan** Step 6 **Process Assets & Measurements Assessment Business Needs**



How do we ensure the process is deployed "right"? - 1

The typical approach involves....

- Organizational policy ("thou shalt...")
- Process & Product Quality Assurance
- Mechanisms for ensuring process fidelity, including
 - Process-enforcement mechanisms such as process enactment tools
 - Process tailoring approval
 - Quality assurance audits
 - Reviews, checklists, etc.



- Lockheed Martin experience is that ensuring the process is deployed "right" requires
 - Process checkpoints synchronized with a program's business rhythm
 - Including process improvement investment during strategic, long-range planning
 - Prescribing organizational participation in corporatelevel infrastructure

Corporate policy enforces these checkpoints

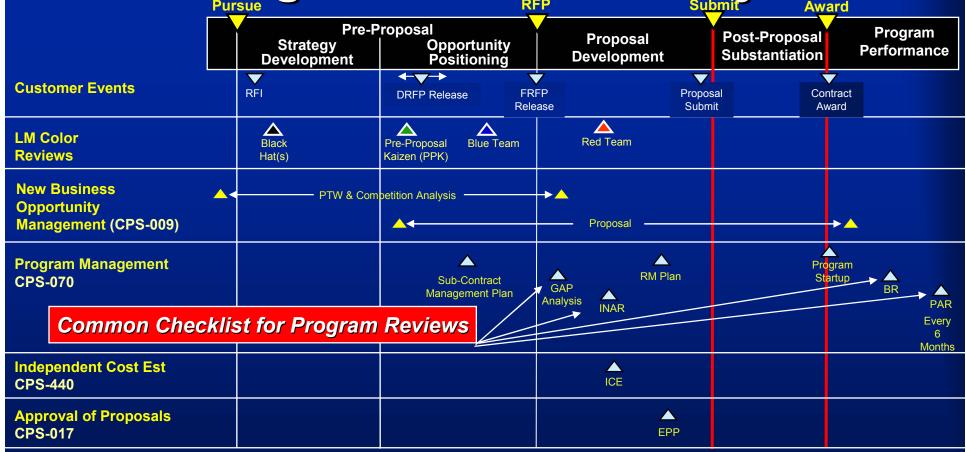


Corporate Policy Statement (CPS) on Program Management (PM)

- A: Program Manager Development
- B: Risk Management
- C: Past Performance
- D: Proposal and Program Reviews → Updated
- E: Data Management
- F: Configuration Management
- G: Managing Major Subcontracts
- H: Integrated Planning & Scheduling → New
- I: Program Performance Reporting → New

Corporate Direction to Formalize the PM Infrastructure

Synchronizing Process Checkpoints with a Program's Business Rhythm

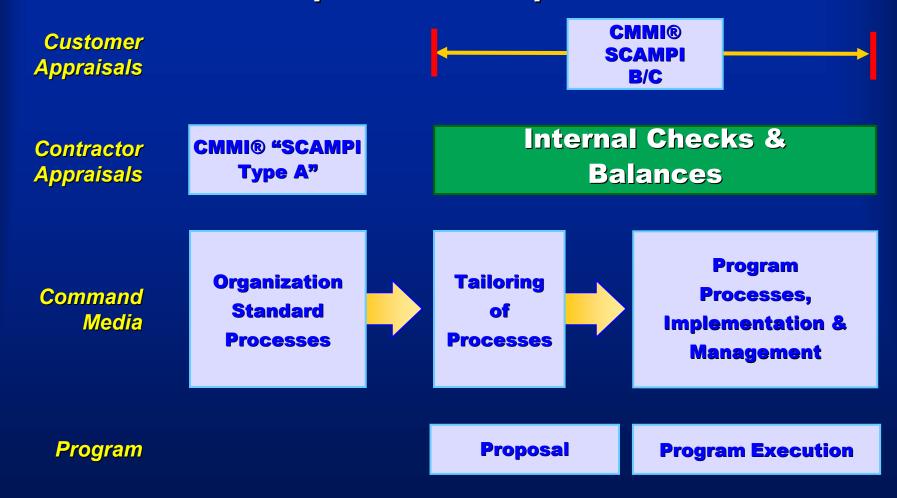


Allows:

- On-line Completion and Storage of Checklist
- Centralized Repository for Review Artifacts
- Automatic Action Item Generation
- Summary Metrics of Checklist Findings
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Assuring Organizational and Program-Process Compliance & Implementation





Recommendation:

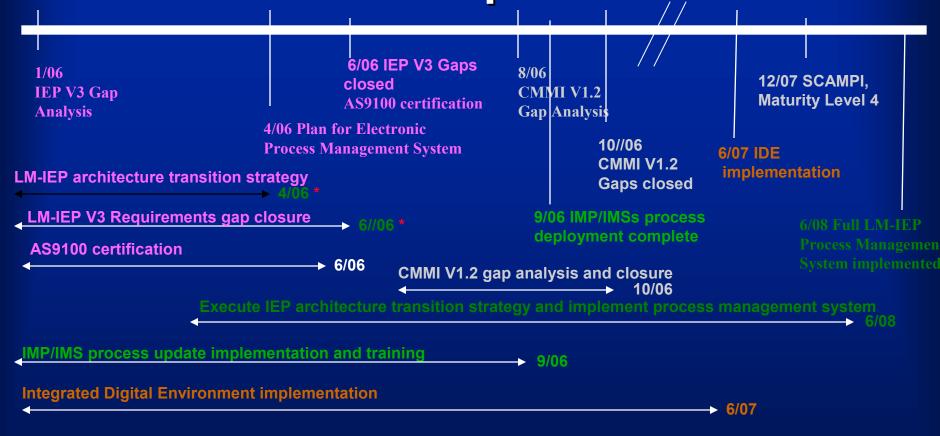
Institute the requirement for process maturity in command media with check and balance for implementation and management.



Future Improvements

- Fully electronic processes (using models/tools) to
 - Improve human understanding and communication
 - Improve process fidelity, management and improvement
 - Implement multiple views (e.g., behavioral, functional, organizational, informational)
 - Support process enactment
- Improved program startup
 - Ensure smooth transition from proposal phase
 - Enable quick and robust program initiation

Process Improvement Strategy Example



Why participate in corporate infrastructure?





Leverage

Tools

Training

issues / needs & your assets TAKE HOME

assets /

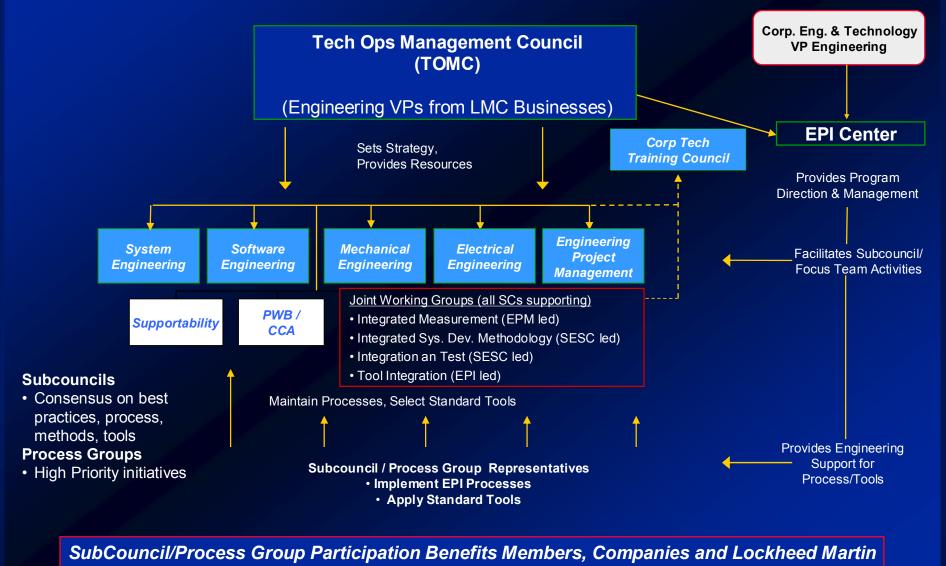
solutions

Infusion Improve Productivity Lower Cost to Programs & Business Implement SC Assets Connect Local users to help network

Business Unit



EPI Program Infrastructure: 2005



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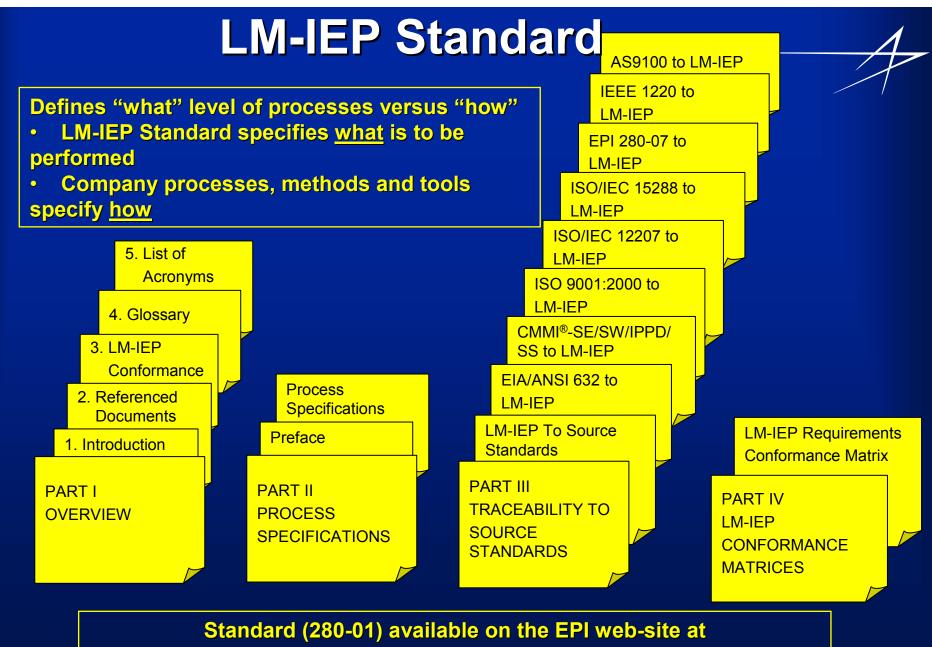


Summary

- Selecting the "right" process for a program is nontrivial and requires
 - Having the "right" OSP
 - Using the "right" assets to support the process
- Supporting infrastructure facilitates deploying the process "right"
 - Process checkpoints linked to program milestones
 - Strategic investment to leverage across businesses
 - Infrastructure support (e.g., participation in corporate-level councils)



BACKUP



http://www.epic.lmco.com/docs/280-01all/index.htm