

NORTHROP GRUMMAN

DEFINING THE FUTURE

Journeys on the Road to Level 5

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Agenda

- **Our Process Improvement History**
- **The Infrastructure That Made It Work**
- **New Attitudes In Using Metrics**
- **Is Level 5 The End . . . Or The Beginning**

Northrop Grumman Today

- 125,000 people, 50 states, 25 countries
- Largest manufacturing employer in Louisiana, Mississippi, Virginia, Maryland
- One of top three defense contractors
- Leading systems integrator
- Largest military shipbuilder
- Largest provider of airborne radar and electronic warfare systems
- One of two top IT providers to the U.S. Government
- One of three major contractors in military and civil space, missile defense

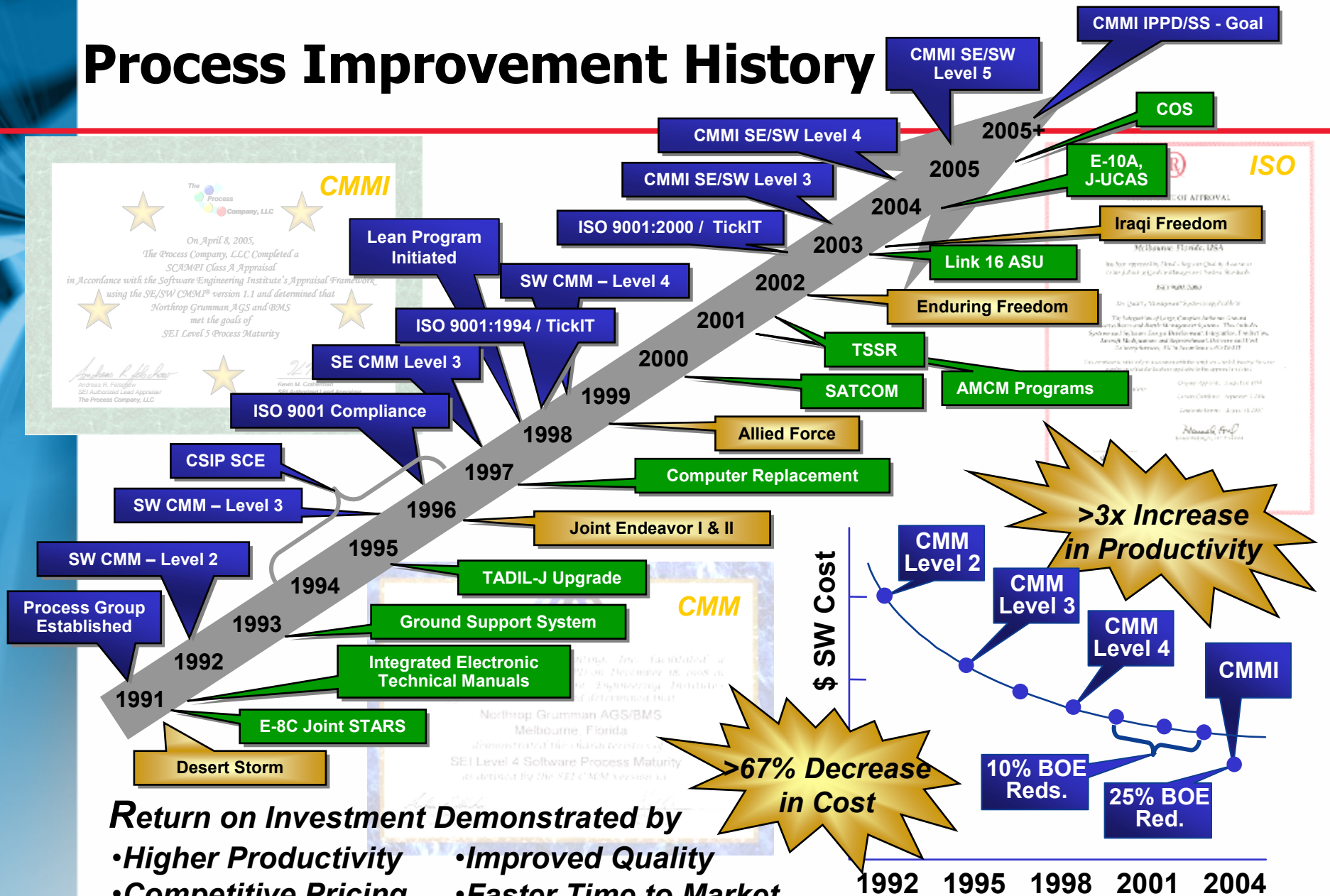


***More than \$31 Billion
in 2004 Sales***

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Process Improvement History



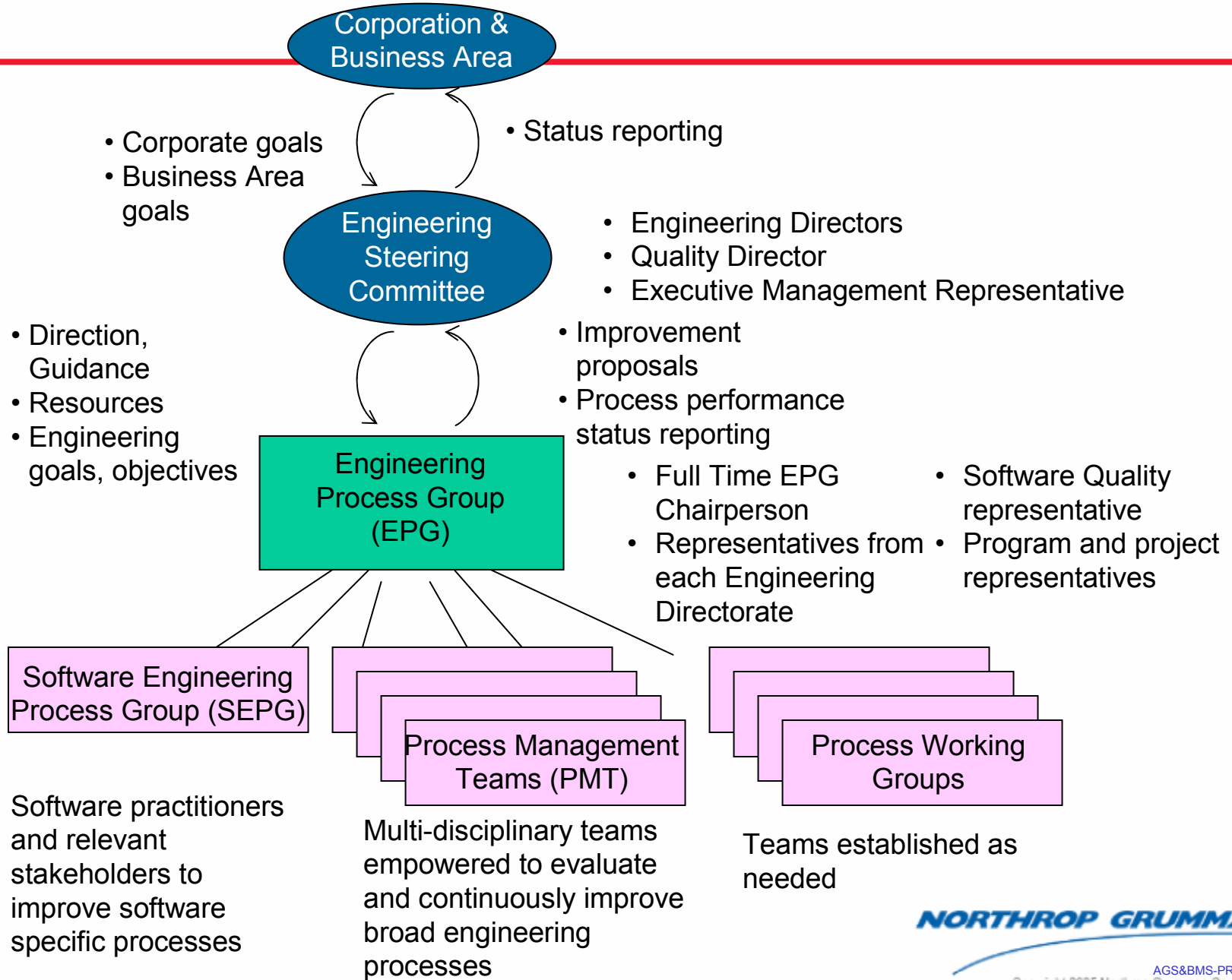
Return on Investment Demonstrated by

- Higher Productivity
- Improved Quality
- Competitive Pricing
- Faster Time to Market

Since Our Work Is Primarily Cost-Plus, These Benefits Accrue to Our Customers

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Infrastructure for Innovation



Steering Committee

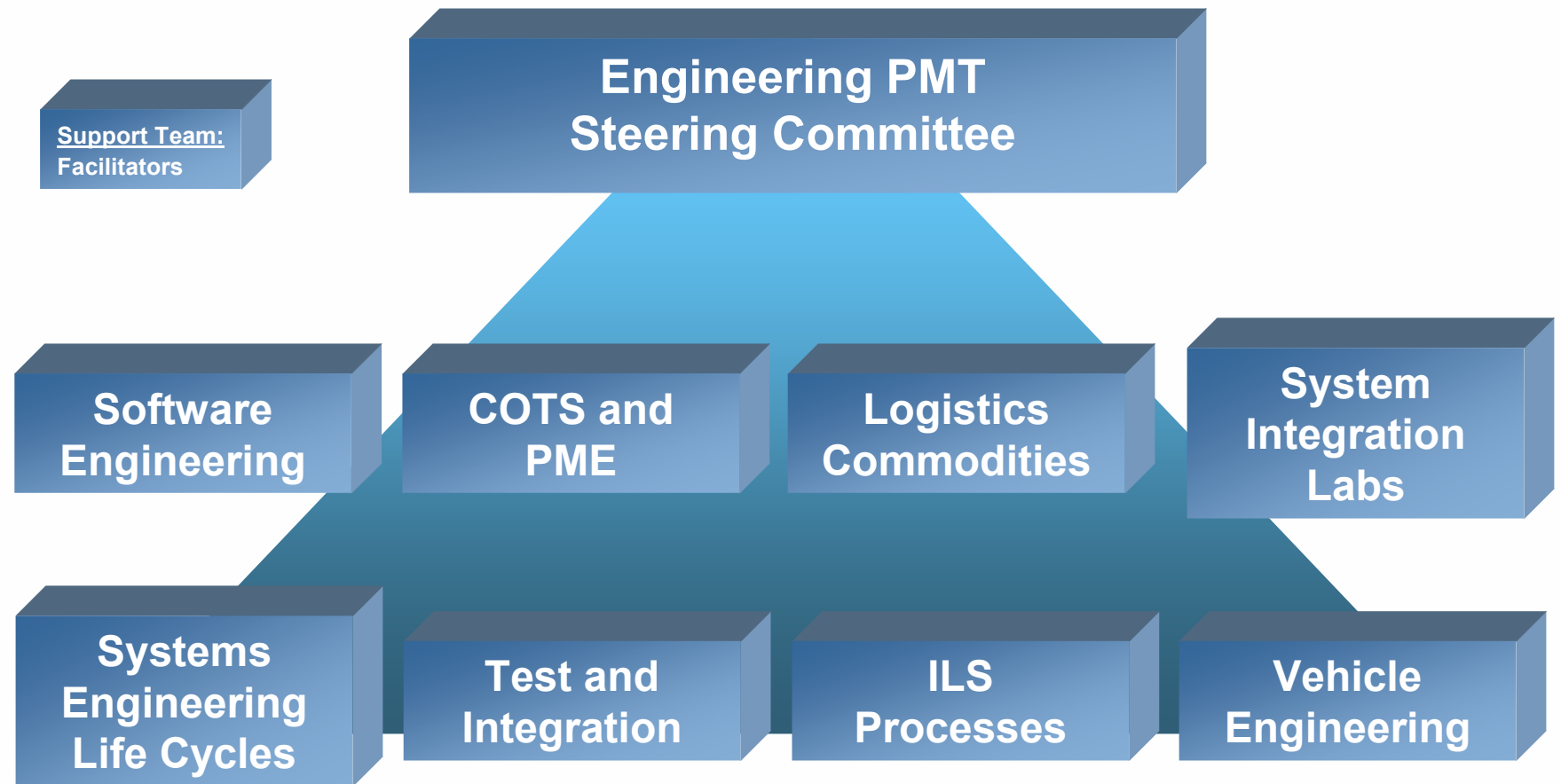
- **Comprises**
 - Engineering Director
 - Directors from Each Engineering Directorate (Systems, Software, Test, Vehicle, Avionics, Logistics)
 - Quality Operations
 - Business Area Management Rep
 - Project Engineering Managers
 - Program Managers
 - Engineering Process Group
- **Meets Every Week to Review Process Improvement Status with EPG and Project Practitioners**
- **Government Reps Invited to Meetings**

Engineering Process Group (EPG)

- **Made Up of Process Definition and Management Personnel in Each Engineering Directorate**
- **Facilitates Process Improvement across the Engineering Department**
- **Maintains Process Assets for Use by the Organization**
- **Coordinates with Organizations Outside of Engineering to Ensure Proper and Efficient Process Interfaces**
- **Facilitates Compliance with Appropriate Process Standards and Models (E.G., ISO 9001, CMMI)**
- **Manages Engineering Process Management Teams**
- **Develops and Maintains Relationships with Universities, Research Labs and Related Consortia to Support Engineering Goals**

Process Management Teams

Focusing Lean on Significant Issues



Engineering PMTs – General Goals

- **Map Process Value Stream for the Production of Relevant Products**
- **Determine Non-Value Added Activities**
 - Recognize That Some of These May Be Required by Customers or Business Needs
- **Identify Issues or Concerns Regarding the Process or Product**
 - Execute Causal Analysis & Resolution Process As Needed
- **Determine Alternatives to the Current Way of Doing Business**
 - Propose “Best” Alternatives in Terms of Cost, Schedule, Quality or Productivity Improvements
- **Present Alternatives to Steering Committee for Selection for Implementation**

CMMI Higher Levels – Differences in Behavior

At Level 3.....

- **Management Reacts**
 - Comparative Rather Than Statistical Analysis
 - Process Capability Not Understood
- Measurement Program
 - Data Available for Analysis
 - Analysis at Project Level
 - Data Quality Often Still a Concern

At Level 4.....

- **Management Anticipates**
 - Predicting Results of Critical Processes
 - Evaluating Outcomes Relative to Capability
- Measurement Program
 - Data Relied on for Decision-making
 - Data Analyzed at Organization and Project Levels

At Level 5.....

- **Management Performs “Pre-emptive Strikes”**
 - Identifying & Removing Systemic Process Issues
 - Predicting Results of Innovative Improvements

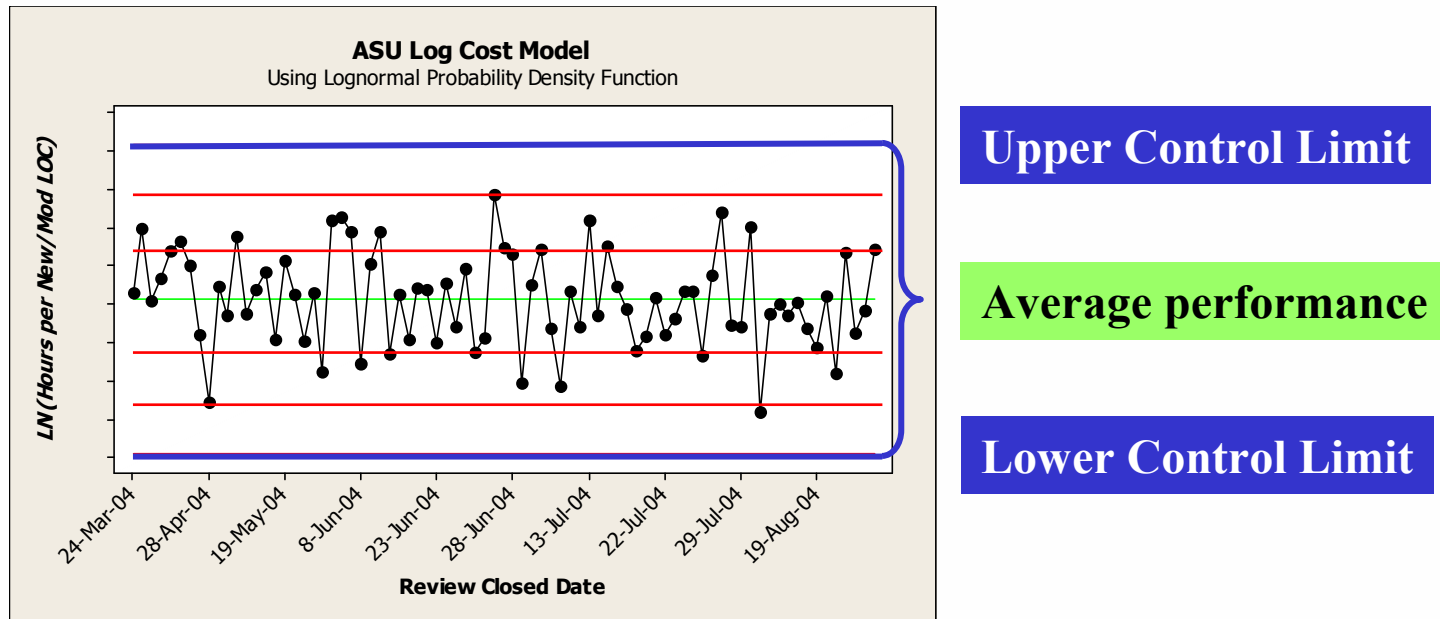
- Measurement Program
 - Data Relied on for Cost/Benefit Analysis
 - Benefits Forecasted for Technology or Process Optimization

Using Metrics for Higher Maturity

- **Estimating**
 - Base Estimates Of Future Performance On Past Performance
 - **Project Planning**
 - Determine Resources Needed For Project Execution
 - **Project Tracking**
 - Determine Whether Actual Performance Matches Predictions
- **Quantitative Management** **Higher Maturity Uses of Metrics**
 - Determine Whether Project Objectives Are Likely To Be Met
 - **Process Improvement**
 - Determine Whether Process Changes Have Improved Performance

Voice of the Process

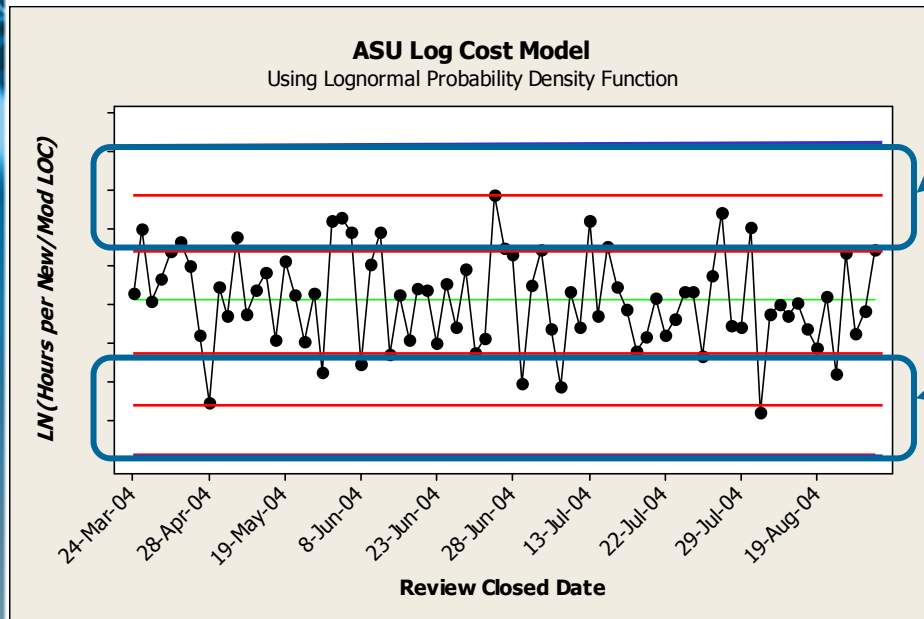
Quantitative Sub-Process Management



■ A Stable Process

- Operates Within the Control Limits 99.7% of the Time
- Meets Budget
- Offers Opportunities for Systematic Process Improvement

Improving the Process



Peer Reviews Greater Than 1 Standard Deviation Above the Average of Peer Review Performance

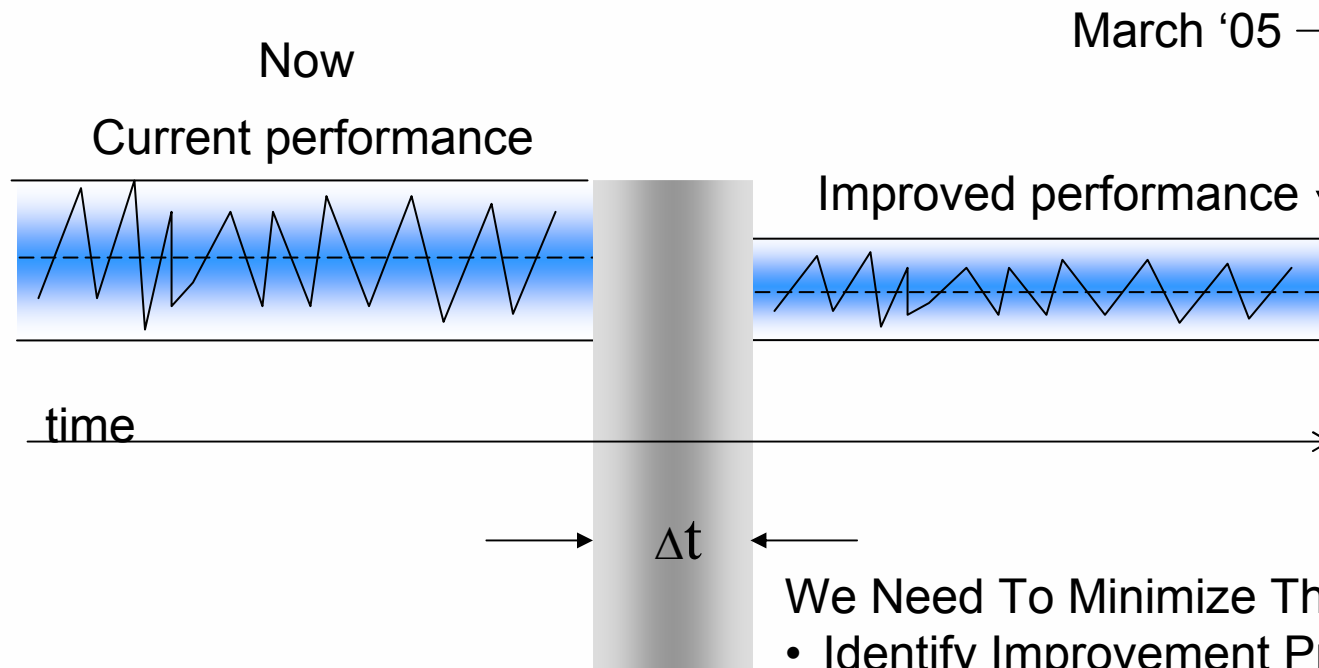
Peer Reviews Greater Than 1 Standard Deviation Below the Average of Peer Review Performance

Question: Is There a Common Cause for the Variation in Either of These Two Sub-populations of the Peer Review Data?

Develop Candidate Solutions (Example)

Proposed Solution	Comments for Evaluation
Count the actual code reviewed (vs. just new or modified code)	This is a potential BOE issue and needs criteria for setting boundaries for code to be reviewed
Increase the complexity factor for small reviews	For 2 or less SLOC/unit set complexity to “10”. For other small reviews this may need a “calibration chart” to determine appropriate complexity factors
For small reviews, select a different verification method	The <u>different</u> verification method will need definition. Q: Are these all Engineering Checks? More analysis may be needed.
Automate the administrative work Required to set up peer reviews (e.g., create diff files, place files into a directory/CMS, . . .)	This change would impact all reviews – not just the sub-population. Need to evaluate the impact to the overall population

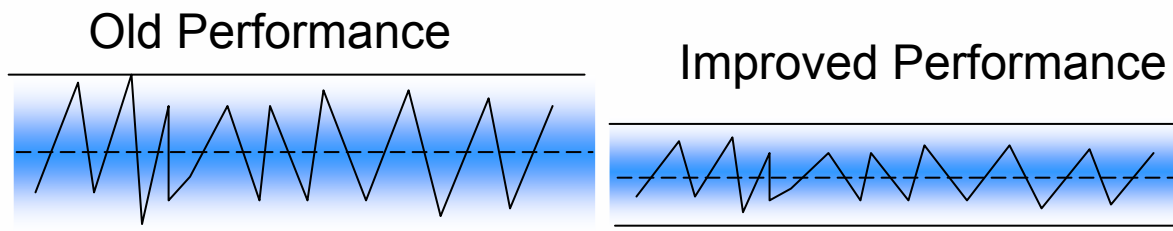
Improvement in Process Performance



- We Need To Minimize This Time:
- Identify Improvement Proposals
 - Evaluate & Prioritize Proposals
 - Select Improvement
 - Pilot Improvement
 - Deploy Improvement

Deploying Improvements

- Publish a New Organization Baseline for the Improved Process
- Deploy New Process Objectives To Project
- Deploy New Process To Project
- Monitor New Process Performance Against New Capability



58 – 75% Reduction in Variation

10 – 14% Reduction in Cost

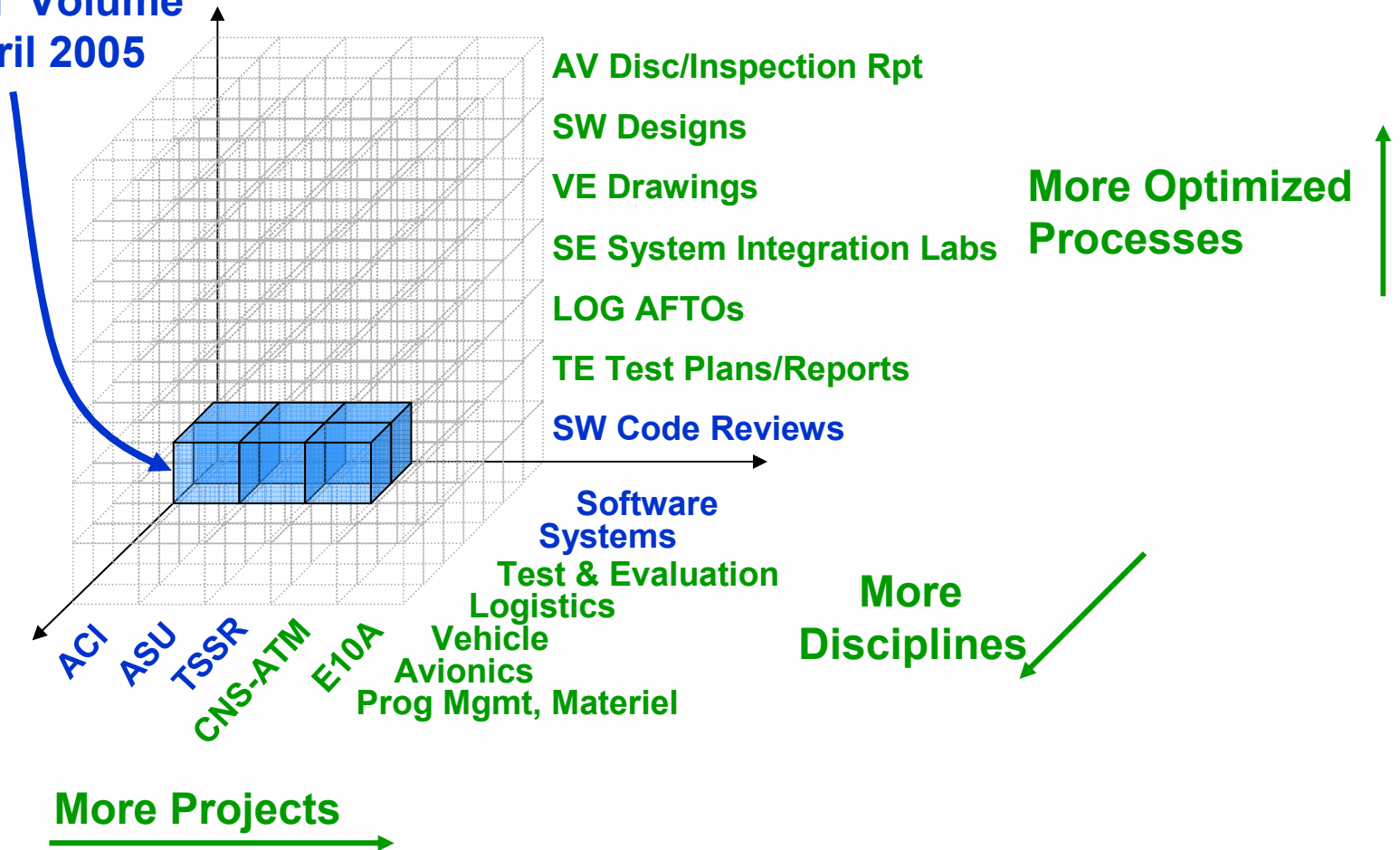
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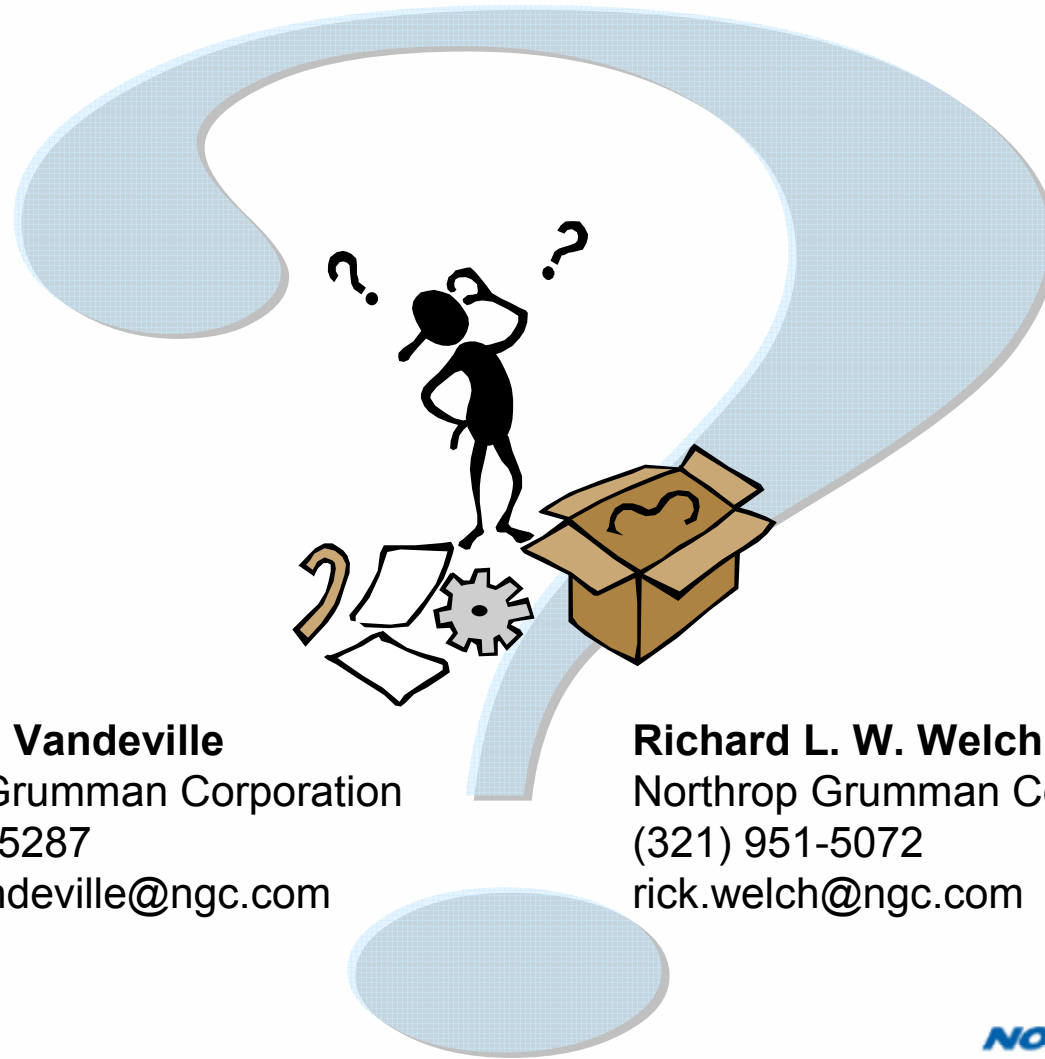
Growing the Capability

What happens after Level 5 . . .

**CMMI 'Volume'
In April 2005**



QUESTIONS



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