

CONTRACTORS ON THE BATTLEFIELD PROBLEMS IN PERSPECTIVE



TSGI
The SYTEX Group, Inc.

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CURRENT STATUS

- 200+ PERSONNEL IN SWA THEATER
- PERSONNEL IN OTHER “HOT SPOTS”
- ONE COMBAT CASUALTY
- ONE MEDICAL EVACUATION

INSURANCE ISSUES

DEFENSE BASE ACT (DBA)

- EXPENSIVE

- VARIABLE

- MANDATED

LIABILITY INSURANCE

- ESSENTIAL

- DIFFICULT TO QUANTIFY

RISKS

- WAR CLAUSE EXCLUSIONS

- VERY EXPENSIVE

POTENTIAL INSURANCE SOLUTIONS

DBA: USE DEPARTMENT OF STATE METHOD

LIABILITY: (A) INDEMNIFY CONTRACTORS
(B) PROVIDE ACCESS TO LIABILITY INSURANCE

ARMING ISSUES

- DUALITY (CONTRACTOR - MILITARY)
- LIMITATIONS
- UNWILLINGNESS OF TROOPS TO ACCEPT RESPONSIBILITY
- TRAINING ABSOLUTELY NECESSARY

LOGISTICS SUPPORT

- EVACUATION (COMBAT OR HEALTH)
- COMMUNICATIONS
- TRAVEL AND SUBSISTENCE
- TRAINING
- INTERFACE WITH HOST NATIONS

LEGAL

- INFRASTRUCTURE SUPPORT
- THREE LEGAL SYSTEMS
 - U.S. CODE
 - UCMJ
 - HOST NATION
- FARS/DFARS
- PERSONAL SERVICES

BUSINESS MODEL (PRICING)

- HIGH PRICE RISK
 - HOW ODCs ARE TREATED
 - OVERTIME ISSUES
 - DIFFERENT COST MODELS
 - TYPE OF CONTRACT
 - UNCERTAIN GFE
- STAFFING
- INCONSISTENCY AMONG KOs/COs
- GOVERNMENT CLIENT TRAINING