

Financial Justification on Bentley Enterprise License Agreement (ELA)



**US Army Corps
of Engineers®**

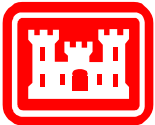
Benefit Summary

- With ELA
 - \$2 million total saving during 3 year Contract



Benefit Summary (con't)

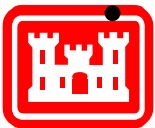
- With ELA
 - Reduction in acquisition costs (contract administration by individual districts)
 - Access to Bentley's entire application suite
 - Free Bentley Conference Registrations
 - Access to open slots at regularly scheduled Bentley Training



Expenditure Assumptions Without ELA

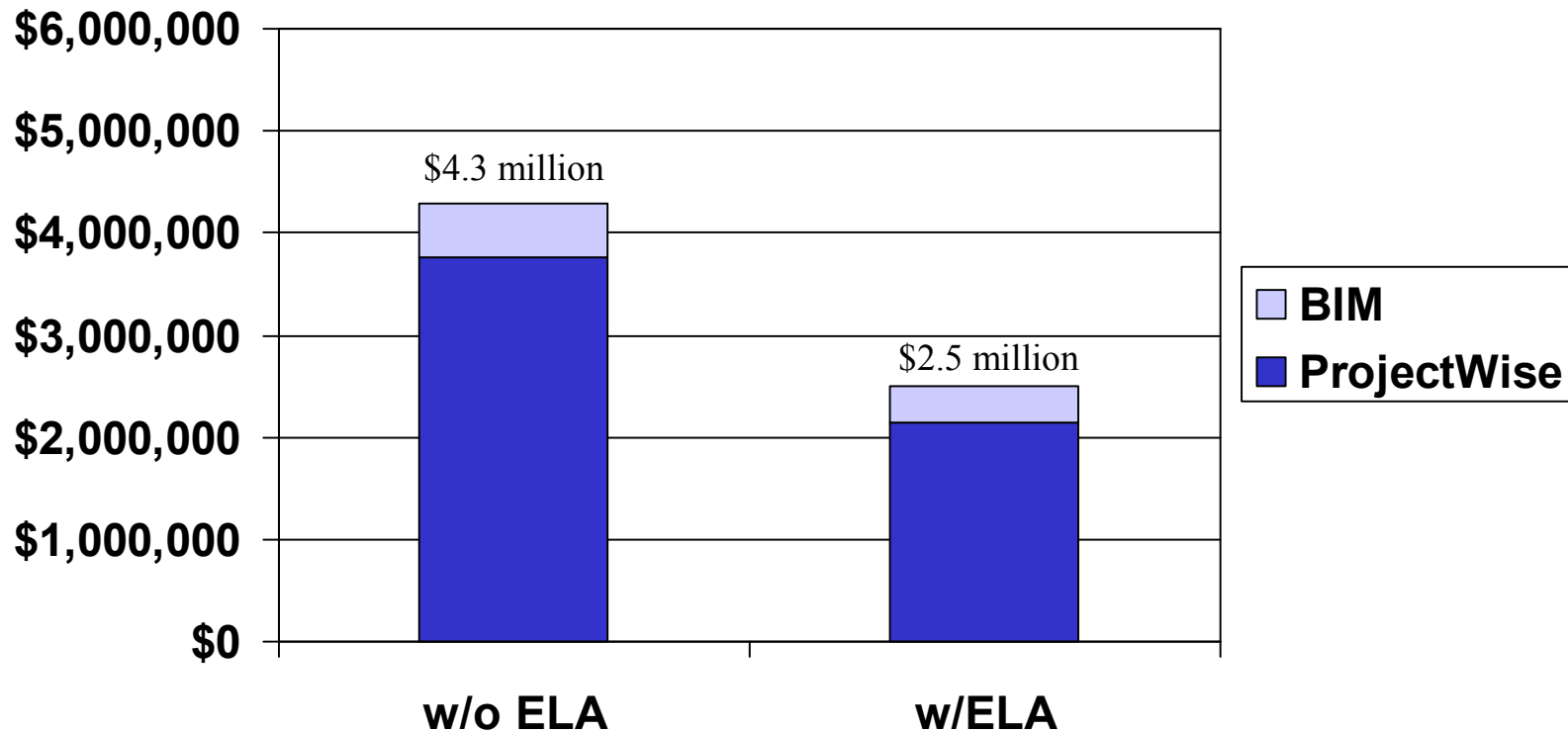
- **BIM Implementation Costs:**
 - \$60K per District with 3 Districts implementing per year
- **ProjectWise Implementation:**
 - 27 Districts with Full Implementation – 9/Year @ \$115,000
 - 13 Districts with Partial Implementation – 4/Year @ \$50,000
- **Training & Implementation Services from CADD Survey:**
(Projected annual increased of 5% from FY06-FY08)
- **Software & Software Support from CADD Survey:**
(Projected increase of 5% for FY06-FY08)

- **Acquisition Costs:** From CADD Survey



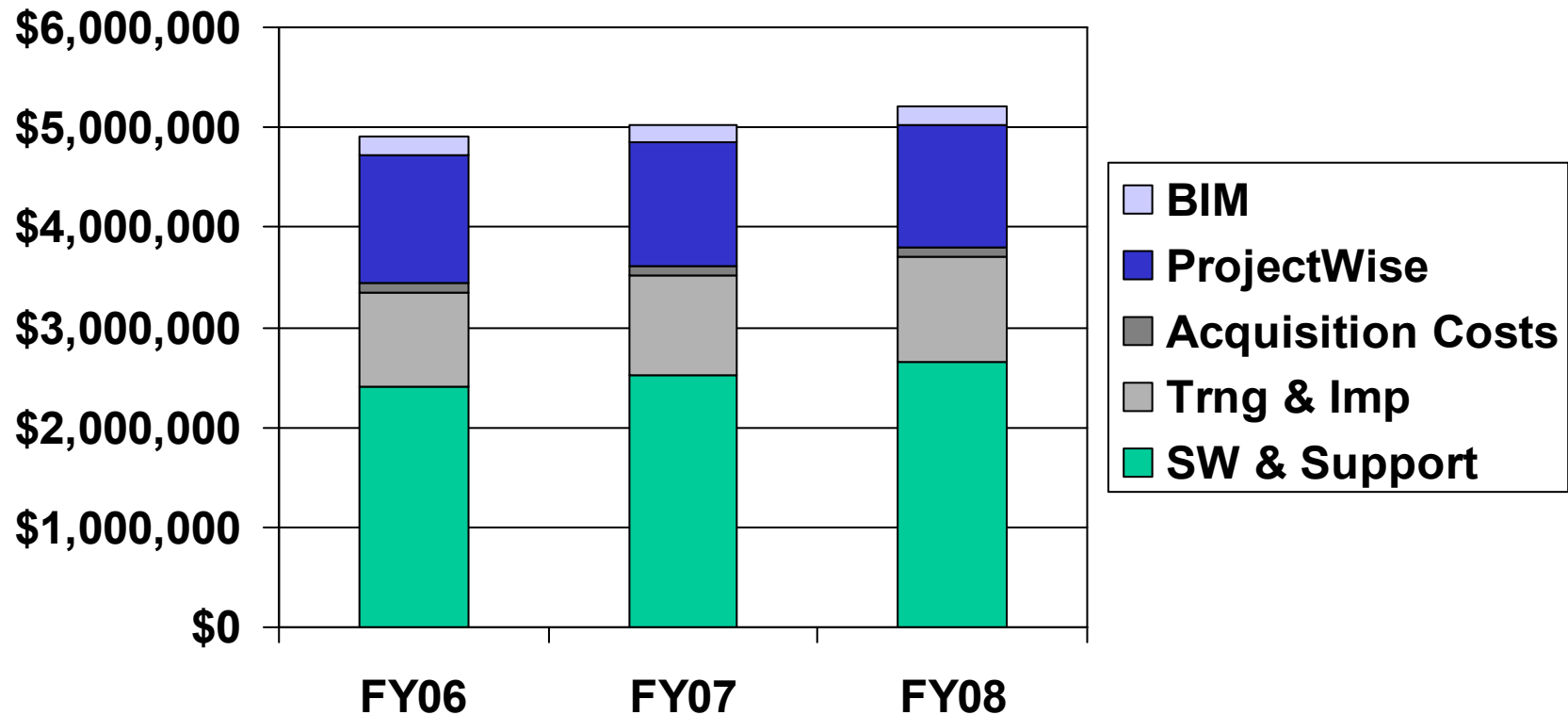
BIM & ProjectWise Comparison

COE Expenditures With and Without ELA
(3 Years Combined - Savings of \$1.8 million)

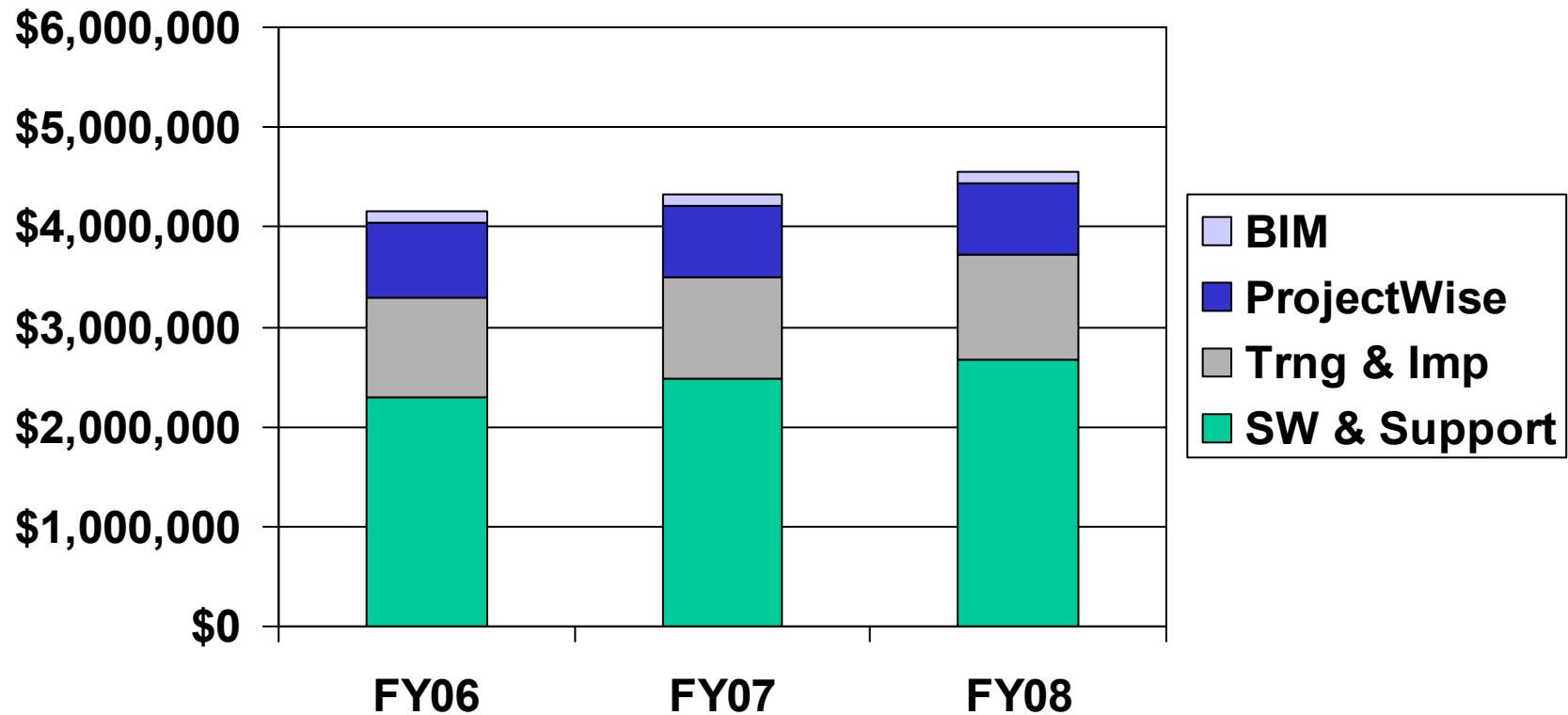


US Army Corps
of Engineers®

Corps Expenditures – Without ELA



Corps Expenditures - Under ELA



US Army Corps
of Engineers®