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# Procurement Systems and Supplier Interfaces



# Agenda

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- Business Systems Modernization (BSM) Overview:  
Julie Van Schaik & Mike Corelis (booth 715)
- DLA Internet Bid Board System (DIBBS):  
Alan Searfoss & Patrice Francis (booth 715)
- Automated Indefinite Delivery Orders (AIDPO):  
Tammy Solt & Doug Griffith (booth 715)
- Project Data Management Initiative (PDMI):  
Dan Nettler
- Automated Best Value System (ABVS):  
Pat McCreay (booth 706)



# Business Systems Modernization

**Julie Van Schaik / Mike Corelis**  
**DSCC Systems and Procedures Division**



# Transformation & Expansion Business Systems Modernization



## The Vision

Enhance DLA and Supplier interaction based on the specific needs of a relationship in order to allocate time and resource more efficiently to best support the warfighter.



# BSM IT Components



## BSM Program Primary Components

**SAP**

- Order Fulfillment
- Procurement
- Financial Management
- Tech Quality

**DPACS Suite**

- Solicit
- Award
- Report

**manugistics**

- Demand Planning
- Supply Planning
- Collaborate

**BW and Crystal Reports**



# Organizing by Demand and Supply Chains



**Demand Chains** -  
grouping of  
customers that are  
managed by  
Customer Operations

“Each Customer is  
aligned to one and only  
one demand chain”

Aviation  
Land  
Maritime  
Construction  
and Equipment  
(C&E)  
Clothing and  
Textiles (C&T)  
Medical  
Subsistence

**Supply Chains** –  
grouping of  
items/suppliers that  
are managed by  
Supplier Operations

“Each item is aligned with  
one and only one supply  
chain”



# BSM Organization



Maritime / Land

DoDAAC/UIC

NSNs

Customer Operations

- Customer Touch
- Expedites
- Backorders
- Forecasting
- Order Mgmt.

- Touch points
- Accountability
- Agility
- Customer Priorities
- Communication

Supplier Operations

Columbus

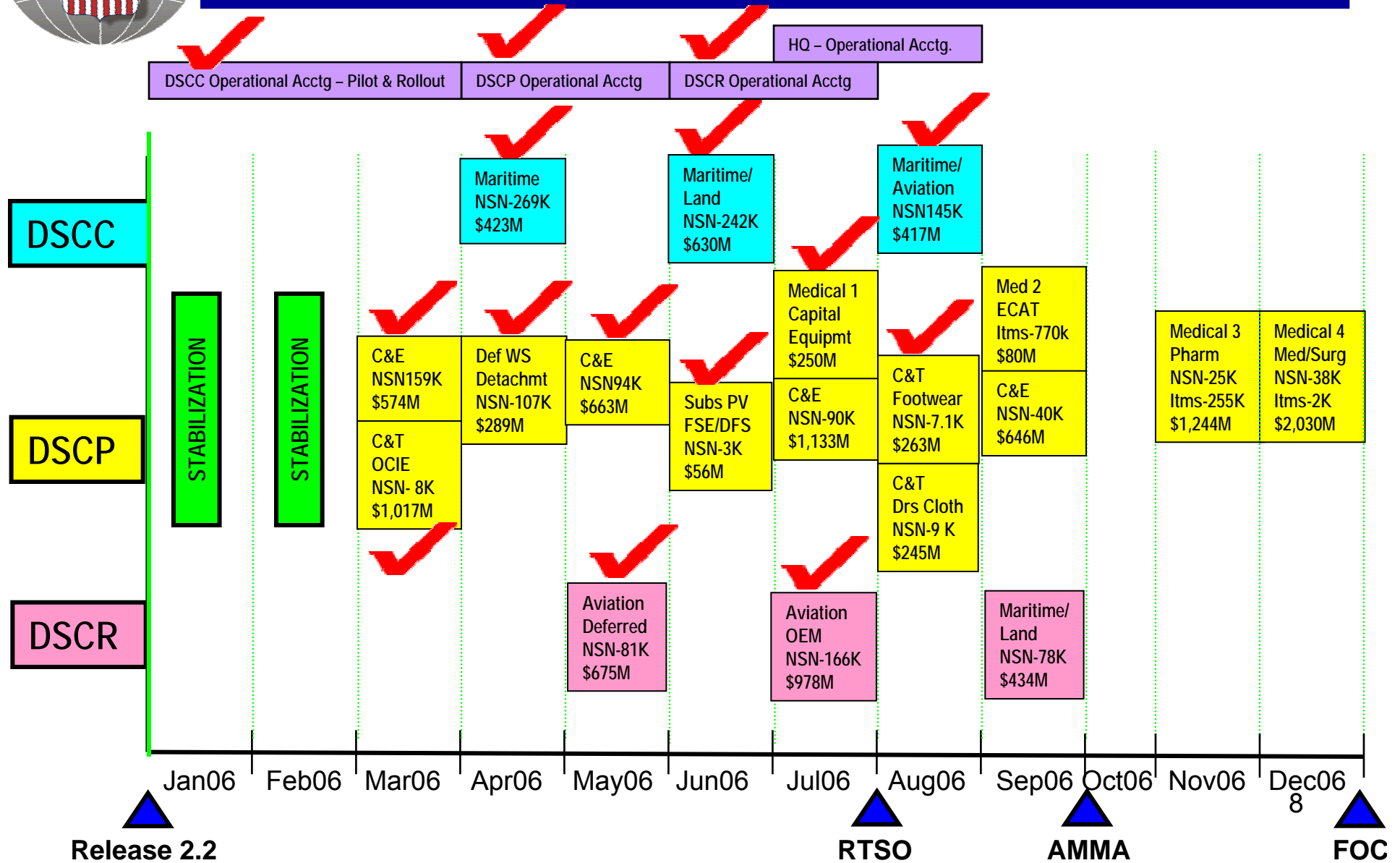
Philadelphia

Richmond

Learning/Growing With New Structure



# Rollout Schedule From Jan 06 – Dec 06







# BSM Rollout Impact on Solicitations



- Items experience “PR Brownout” associated with a BSM rollout
- This brownout was projected to be approx. 45 days
  - ~15 days in legacy (longer if older PRs are canceled)
  - ~2-3 weeks to generate first cycle of PRs in BSM
- The brown out impacts performance metrics a lead-time out:
  - Materiel availability (MA) drops by 2%
  - Backorder levels increase by 50K+ (All Rollouts)



# Where to get Information

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- DLA BSM Website:
  - [www.dla.mil/j-6/bsm](http://www.dla.mil/j-6/bsm)
- BSM Supplier Information Resource Center
  - [www.dla.mil/j-6/bsm/sirc](http://www.dla.mil/j-6/bsm/sirc)

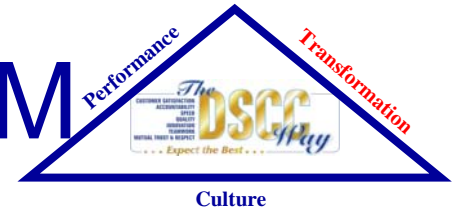


# DLA Internet Bid Board System

**Alan Searfoss / Patrice Francis**  
**DSCC Systems and Procedures Division**



# Selling to DLA under BSM



- All DLA Solicitations will be available on one web site by Sep '06:
  - **DLA BSM DIBBS:** <https://www.dibbs.bsm.dla.mil/>
- Already issued, non-BSM opportunities:
  - DSCP and DSCR: PROCUREMENT GATEWAY  
<http://progate.daps.dla.mil/home/>
  - DSCC: ORIGINAL VERSION OF DIBBS  
<http://dibbs.dsccl.dla.mil/>



# DLA BSM DIBBS



- View and submit quotes
- View RFPs – Includes Long Term Contracts & EMail Opportunities
- Access award information
- View provisions, clauses & packaging specs
- View Technical Data
- Access the Automated Best Value System (ABVS) (Performance Scores used in award decisions)

Note: Acquisition Forecasts are not available in BSM DIBBS



# DLA BSM DIBBS



# DEMO



# Automated Indefinite Delivery Orders

**Tammy Solt / Doug Griffith**  
**DSCC Systems and Procedures Division**



# BSM AutoIDPO

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- Indefinite Quantity contract using Simplified Acquisition Procedures
- \$100,000 limit
- Potential 2 year contract
- 1<sup>st</sup> DO anticipated 90 days after issuance of AutoIDPO Solicitation
- 1<sup>st</sup> DO automatically meets the min. obligation
- Master Solicitation: <http://www.dla.mil/j-3/j-336/DLA/>
  - **PART II –Indefinite Delivery Purchase Order (IDPO)**  
**Contract:** Applies where “U” solicitation and resulting award does not specify a firm quantity of supplies (other than a minimum quantity) and provides for the issuance of delivery orders during the period of the contract. Coverage is for DLA orders for stock replenishment.





# Quote / Evaluation

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- AIDPO will be solicited on DIBBS for 21 days
- 90 quote validity period
- Closing time = 2pm EST
- Zone Pricing (2 Zones)
- Quantity Variance allowed
- Government Ranges required
- Alternate Ranges may be submitted for Government's consideration



# Award

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- Once an open Purchase Request for the NSN comes into the system, the AIDPO will be awarded
- The automated IDPO agreement will be issued with a “D” in the ninth position, a “5” or “6” or “7” in the tenth position, and an alpha in the eleventh position of the PIIN number
- The Basic and 1<sup>st</sup> DO will be posted to DIBBS simultaneously



# AIDPOs on DIBBS

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- <https://www.dibbs.bsm.dla.mil/>
- RFQ Search 
- Example: SPM7M\*06U\*
  - SPM4 – Richmond
  - SPM5 – Philly
  - SPM7 – Columbus
- Quote 
- Demonstration



# Resources

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- For questions regarding the DLA-BSM Internet Bid Board System use the Feedback form on DIBBS, or send email to: [\\_DibbsBSM@dla.mil](mailto:_DibbsBSM@dla.mil)
- For all other questions (solicitation requirements, item description, award choice, etc.), please contact the buyer
- Websites:
  - DLA BSM DIBBS: <https://www.dibbs.bsm.dla.mil/>
  - Master Solicitation: <http://www.dla.mil/j-3/j-336/DLA/>



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# Project Data Management Initiative

**Dan Nettler**  
**Chief, DSCC Technical Management Unit**



# PDMI Capabilities



## Engineering Support Automation

The capability to request, receive and act upon external engineering analysis

## Document Management:

The capability to manage technical documentation and relationships between documents and materials

## Item Introduction:

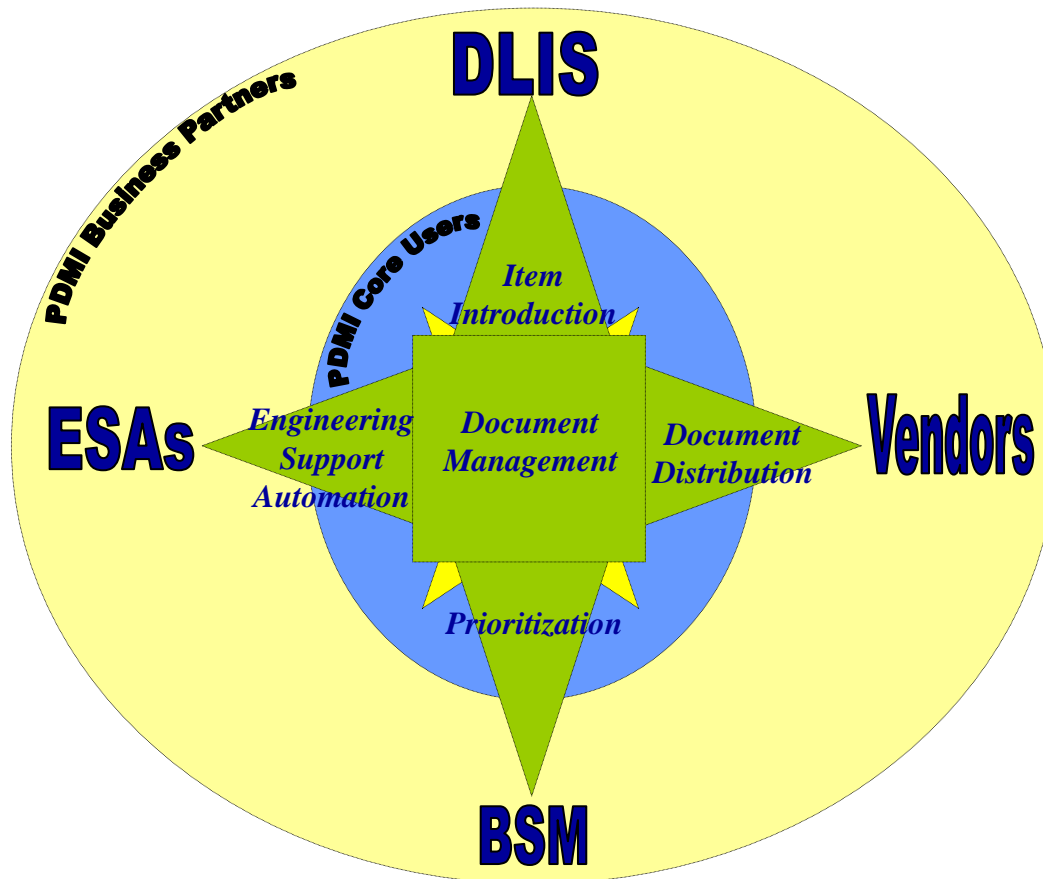
The capability to maintain accurate item defining data through the SSR and LR processes

## Prioritization:

Optimal allocation of resources in support of overall Agency priorities

## Document Distribution:

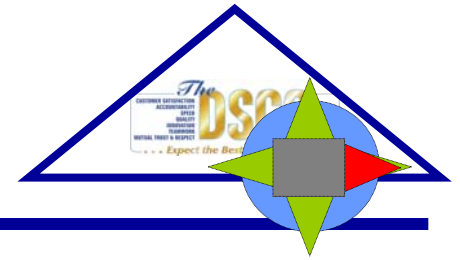
The capability to allow partners access to appropriate item defining documentation





# Document Distribution

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- PDMI provides the capability to allow Vendors to access appropriate item defining documentation
- Collaboration Folders (cFolders) will be created for each solicitation that requires a tech data package
- Vendors will be able to query cFolders for solicitations based on NSN number, Solicitation number, PR number, and Document number, in addition to other search criteria



# Registering for Access

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- Vendors currently register on DIBBS to enter quotes on solicitations.
- With PDMI, Vendors not currently registered will register on DIBBS for cFolders accounts.
- All users will have access to Distribution A data upon account creation in DIBBS and cFolders
- Vendors can request access to restricted data by downloading the appropriate form from cFolders and faxing to a DLA Point of Contact (POC)





# Using cFolders

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- Vendors will access cFolders via a link from DIBBS or directly from the cFolders website
- Vendors can view and download information (product data, blueprints, technical drawings and other supporting information) for solicitations.
- Access to viewing and downloading files will be restricted based on the user's authorization and the information contained in the records



# cFolders Reporting

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- cFolders will provide a report for OEM's that will list users that viewed their documents and the documents they viewed
- The report will be restricted to certain users and the search criteria will be limited to what OEM is viewing the report (an OEM cannot view a report for another OEM)
- The report will be available on cFolders and can be run on demand



# cFolders: Retirement

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- A cFolder will remain active for the awardee for 30 days after the award date, it will then be archived
- When a cFolder is archived, the document files will be removed and a copy of the solicitation data will be archived
  - PR number, Solicitation number, NSN number, Document number, Awardee, Close Date, Award Date



# Automated Best Value System

Pat McCreay

DSCC Systems and Procedures Division



# Agenda

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- History and explanation of ABVS
- Current status of ABVS/BSM



# ABVS Background

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- ABVS began in 1995
- Definition: a computerized system which collects contractors' existing past performance data and translates it into numeric scores; contracting officers use these scores (historical performance) as an additional evaluation factor when making best value award decisions.



# ABVS Objectives

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- Translate past performance (quality and delivery) into meaningful numeric scores
- Score all contractors based on past performance history
- Buyers make a comparative assessment of evaluated price, quoted delivery and past performance
- Promote Best Value Award decisions
  - Buy smarter



# General ABVS Info

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- Updates occur around the 10th of the month
- Vendor views his own negative performance data and scores on ABVS website which is password protected
- Vendor may only challenge data through the appropriate ABVS office
- Website:
  - <http://www.dscr.dla.mil/proc/abvm/abvm.htm>
  - Where you see: Click here to obtain your ABVS data, click on the word here





# ABVS Current Status

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- Past performance data flows into ABVS on BSM orders issued 1 January 2006 forward
- As daily shipping and/or receipt transactions post BSM performance data is refreshed and flows into ABVS and ABVS data is refreshed
- Negative performance data is on ABVS website in a preview window for contractor review and challenge opportunity prior to calculation in score
- Data can still be challenged even if data has moved out of the preview and into the rating



# Contractor Participation

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- Vendors are strongly urged to review their performance data often and coordinate with the appropriate ABVS Administrator to resolve any concerns
- Through the challenge process, we saw the ship date on BSM orders was not always being populated in the data
- Systems change requests have been processed and the data flow is improved



# Contractor Participation

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- We have other change requests in process to improve the data flow
- We are asking that contractors be our partners in managing the data and identify any data element that is invalid



# ABVS Team

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## Administrators

## Telephone #

- Patricia McCreay                      614-692-3383  
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Team Leader
- Debra Brown                              614-692-1381  
debra.j.brown@dla.mil  
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- Address: Defense Supply Center, Columbus  
Attn: DSCC-BPSF (ABVS)  
P.O. Box 3990  
Columbus, Ohio 43218-3990



# Points of Contact at DSCR and DSCP

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- DSCR

Carolyn Harris (804) 279-6431 phone

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- DSCP

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# Q&A

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