

2006

MARINE CORPS
SYSTEMS COMMAND

**Advanced Planning
Briefing to Industry**



“EQUIPPING THE WARFIGHTER TO WIN”

Marriott Baltimore Waterfront Hotel

Baltimore, Maryland

April 13 - 14, 2006



*Marine Corps Systems Command (MCSC) Advanced Planning Briefing to Industry
Description
Industry Days 2006*

Theme: "Equipping the Warfighter to Win"

The tragic events of 11 September have drastically altered the way the United States assesses the security of the global environment. The fact that we may be attacked again on our own soil, anywhere, at anytime, with any type of weapon is now a permanent thought in our nation's collective conscience. Now, it is more difficult to predict potential sources of military threats, the conduct of future wars, and the form that threats and attacks will take. We now face a new enemy known as terrorists and terrorist networks. Those facts coupled with the war in Iraq, compel us to look to our partners in industry for thoughts and break-through ideas. With the Transformation Guidance and Sea Power 21st Century emphasis on expeditionary maneuver warfare, Seabasing and the Joint Warfighting Concepts, we will aggressively participate in the development of technology to meet those goals. The United States Marines have always been known as the world's preeminent expeditionary troops. Coupled with our partners in industry, using science and technology, research and development, our nation will again have the peace we all desire.

With those thoughts in mind the MCSC will be hosting an Advanced Planning Briefing to Industry Day April 13 - 14, 2006, at the Marriott Baltimore Waterfront Hotel, Baltimore, Maryland. The MCSC has not had an Industry Day since 2003, therefore this will be a very informative and diverse meeting that no one will want to miss.

We will begin with opening remarks from the keynote speaker, the Commandant of the Marine Corps, the Commanding General of Marine Corps Systems Command, Deputy Commandants of Marine Corps Combat Development Command and Installations and Logistics. The second day will begin with Under Secretary of the Navy, and the Marine Corps Deputy Commandant for Programs and Resources. Each of the seven Product Group Directors and their Program Managers will brief, followed by a panel question and answer period. All Marine Corps Systems Command Independent Program Managers, and International Programs will be giving briefs. Simultaneously, we will be conducting workshops on Commercial Enterprise Omnibus Support Services (CEOss), how to bid for service contracts, product contracts using Navy Electronic Commerce On-line (NECO), an overview on how the Marine Corps Systems Command Budget works, and Small Business Overview. For the entire two days we will have static displays from each product group and the Marine Corps Combat Development Command. There will be subject matter experts and support staff in each display to answer your questions or set up appointments for more in-depth meetings.

We look forward to seeing you there.

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Static Displays/Information booths

All day/both days

Product Groups and independent PMs will have static displays. Business managers or operations officers will be manning the displays. They will be able to answer questions and make appointments.

This kiosk will be giving out MCSC Command folders, containing the MCSC Strategic Plan, Organizational Chart, and slick sheets for each product group and the independent program managers. The slick sheets will contain the names and phone numbers of everyone in the product groups.

Corporate – Ms. Gloria Pryor & Ms. Tammy York

PG 10 – Ms. Sandra Switzer
PG 11 – Mr. John Cocowitch
PG 12 – Mr. Greg Pardo
PG 13 – Mr. Tim Ferris
PG 14 – Mr. Sushil Baluja
PG 15 – Mr. Dean Johnson
PG 16 – Ms. Jean Klinger
PM MEFFV – Ms. Crystal Paine
PM TRASYS – Mr. Brian Kummer

Workshops (April 13 - 14)

Commercial Enterprise Omnibus Support Services

4 classes (2 per day)

Mr. Mark Hoyland

The MCSC Acquisition Center for Support Services (ACSS) will provide a.m. and p.m. workshops both days of the event for those firms interested in providing technical services in support of Command Product Groups. Workshops are focused on providing an overview of the Command's highly successful Commercial Enterprise Omnibus support services (CEOss) business model; discussing the annual "open season" for new contractors; and the viability of GSA Blanket Purchase Agreements (BPAs) in the DoD marketplace. The CEOss business model supports the Command's entire 1300-member constituency, as well as other Marine Corps offices, with a complement of 27 prime vendors teams and a total participating base of over 130 firms. All tasks are executed through their enterprise business portal which provides for awards in under 20-days. Annually, CEOss generates in excess of 120 competitive task orders yielding ~\$200M in business opportunities for participating firms. The workshop will be conducted by Mr. Mark Hoyland, ACSS Director, who will discuss how to become a successful CEOss participant in both prime and subcontractor roles. Workshop sessions are intended as open dialogue and participation is limited to 25 attendees per session over the course of the event. Additional information on the CEOss business model, can be found at: <http://www.marcorsyscom.usmc.mil/sites/acss/default.asp>.

Navy Electronic Commerce On-line

4 classes (2 per day)

Ms. Beverly Hobbs

Are you wondering where to go to find out about MARCORSYSCOM contracting opportunities? Are requirements listed on the MARCORSYSCOM website? Are they available on FEDBIZOPPS? MARCORSYSCOM advertises contracting requirements using the Navy Electronic Commerce Opportunities (NECO) website as part of the DoD and Navy initiative to create a Paperless Acquisition process. This session will provide step-by-step instruction on using NECO as a vendor. You will be able to register as a vendor on NECO and sign-up to receive notification of future procurements via e-mail. Beverly Hobbs, MARCORSYSCOM Lead Contracting Officer for Business Operations, will show you how user friendly NECO is and provide navigation techniques. Vendors will leave with a copy of the NECO Vendor's Guide and helpful information, which will guide you on doing business with MARCORSYSCOM Contracts Directorate.

MCTSSA

1 class (April 14)

Colonel Stephen Hubble

The Marine Corps Tactical Systems Support Activity (MCTSSA) is located aboard Camp Pendleton in southern California. A workshop will be presented to provide an overview of the Activity's multi-faceted mission and its support to the acquisition and fielding of C4ISR systems, support to deployed Marine Corps units, and the conduct of integration testing for C4ISR systems. Staffed with over 375 Marines and civilian employees, MCTSSA supports more than 30 acquisition programs, provides on-site and remote support to Marine forces participating in Operations Iraqi Freedom and Enduring Freedom as well as every major exercise conducted around the world. Additionally, MCTSSA conducts more than 100 integration and interoperability test events each year to support both Marine Corps specific and joint programs. The workshop will also include information on current and future contracting and business opportunities at MCTSSA. More information can be found at the MCTSSA website at: www.mctssa.usmc.mil

Small Business

3 classes (April 13 - 14)

Ms. Jeraline Artis

Greetings to all Small Businesses attending the Advanced Planning Briefing to Industry Conference.

In today's Federal environment it is essential that Small Businesses know where to find Government opportunities that match their company capabilities. For the next two days, the Program Managers at MARCORSYSCOM will provide an overview of their programs in order to increase small business awards with MARCORSYSCOM.

As the Small Business Associate Director at MARCORSYSCOM, it is an honor to help and assist you in obtaining information about business opportunities at the Command.

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AGENDA

April 13, 2006

- 7:00 AM Registration and Continental Breakfast
- 7:45 AM ***Welcome and Opening Remarks***
Major General Barry Bates, USA (Ret), Vice-President, Operations, NDIA
- 7:50 AM ***Strategic Focus of the Marine Corps***
Keynote Speaker
General Michael W. Hagee, USMC, Commandant of the Marine Corps (invited)
- 8:20 AM ***Changes in some of the Corps' acquisition practices in order to facilitate a better government-industry relationship***
Norman R. Augustine, retired Chairman & CEO of Lockheed Martin (invited)
- 8:50 AM ***What's Changing? Future Requirements/Capabilities of the Marine Corps***
Lieutenant General James N. Mattis, Commanding General
Marine Corps Combat Development Command and Deputy Commandant for Combat Equipment
- 9:20 AM ***Readiness and Logistics of the USMC***
Lieutenant General Richard S. Kramlich, Deputy Commandant, Installations and Logistics
- 9:50 AM Break in Display Area
- 10:05 AM ***Overview & Strategic Vision of MCSC***
Command Overview
Major General William D. Catto, Commanding General, Marine Corps Systems Command
- 10:35 AM ***Information Systems & Infrastructure (ISI)***
Introduction: Ms. Elizabeth Sedlacek, Product Group Director, PG 10
- 10:45 AM ***PM Enterprise Information Technology Services***
Mr. Ken Beutel
- 10:55 AM ***PM Navy Marine Corps Intranet***
Mr. Al Cruz
- 11:05 AM ***PM Total Force Information Technology Systems***
Ms. Sonia Kitchen
- 11:15 AM Panel Question and Answer Period

- 11:35 AM ***Communications, Intelligence and Networking Systems (CINS)***
Introduction: Mr. Jim Riordan, Product Group Director, PG 12
- 11:45 AM ***PM Communications and Networking Systems***
Ms. Theresa Conte
- 11:55 AM ***PM Intelligence Systems***
Lieutenant Colonel Joel Anderson, USMC
- 12:05 PM Panel Question and Answer Period
- 12:25 PM Buffet Lunch in Display Area
- 1:45 PM Lieutenant Colonel Ben Allegretti, USMC, Chief Information Officer
- 2:00 PM ***How the MCWL is Working Future Naval Expeditionary Warfare Capabilities for Operating Forces***
Brigadier General Randolph D. Alles, USMC
Commanding General Marine Corps Warfighting Lab (invited)
- 2:30 PM ***MAGTF C2 Weapons & Sensors Development & Integration (MC2I)***
Introduction: Ms. Katrina Wahl, Product Group Director, PG 11
- 2:40 PM ***PM MAGTF C2 Systems***
Colonel Steven Elkins, USMC
- 2:50 PM ***PM Operations Facilities***
Mr. Kevin Holt
- 3:00 PM ***PM Radar Systems***
Mr. John McGough
- 3:10 PM ***PM Air Defense***
Lieutenant Colonel Lew Wood, USMC
- 3:20 PM ***PM Unmanned Aerial Systems***
Lieutenant Colonel Frank Kelley, USMC
- 3:30 PM Panel Question and Answer Period
- 3:50 PM ***Ground Transportation & Engineer Systems (GTES)***
Introduction: Mr. Lindo Bradley, Product Group Director, PG 15
- 4:00 PM ***PM Engineer Systems***
Mr. William Macecevic
- 4:10 PM ***PM Expeditionary Power Systems***
Mr. Michael A. Gallagher

A G E N D A

4:20 PM ***PM Motor Transport***
Colonel Sue Schuler, USMC/Lieutenant Colonel Thomas Doran, USMC

4:30 PM Panel Question and Answer Period

4:50 PM Break in Display Area

Independent Program Managers

5:10 PM ***PM Training Systems (TRASYS)***
Colonel Walter Augustin, USMC, Program Manager

5:25 PM ***PM Lightweight 155 (LW 155)***
Mr. Jim Shields, Program Manager

5:40 PM ***PM MAGTF Expeditionary Family of Fighting Vehicles (MEFFV)***
Mr. Tom Miller, Program Manager

5:55 PM ***PM Global Combat Support Systems (GCSS)***
Mr. Randy Delarm, Program Manager

6:10 PM ***Science & Technology***
Mr. George Solhan, Deputy Chief of Naval Research

6:25 PM - Reception in Display Area
8:00 PM

April 14, 2006

7:00 AM Registration and Continental Breakfast

7:45 AM ***Navy/Marine Corps Team***
Keynote Speaker
The Honorable Dionel Aviles, Under Secretary of the Navy (invited)

8:15 AM ***Marine Corps Needs & Resources***
Lieutenant General Emerson N. Gardner Jr., USMC
Deputy Commandant for Programs & Resources (invited)

8:45 AM ***Wartime OIF Operational Perspective & How Partnership with Industry Benefited the Warfighter***
Brigadier General Joseph Dunford, USMC
Director of Operations Division HQMC (invited)

- 9:15 AM ***Infantry Weapons Systems (IWS)***
 Introduction:
 Colonel Michael Mulligan, USMC, Product Group Director, PG 13
 Lieutenant Colonel Patrick Malay, USMC, Battalion Commander, 3rd Battalion, 5th
 Marines during the Battle of Fallujah, Iraq
***“Marine Infantry Battalion Overview: Infantry Weapons System Capabilities
 Required in Current and Future Combat”***
- 9:35 AM ***PM Anti-Armor Systems***
 Mr. Axel Fait
- 9:40 AM ***PM Infantry Weapons***
 Lieutenant Colonel Richard Adams, USMC
- 9:45 AM ***PM Marine Expeditionary Rifle Squad***
 Mr. David Hansen
- 9:50 AM ***PM Optics and Non-Lethal Systems***
 Ms. Jean Beal
- 9:55 AM ***PM Recon & Amphibious Raids***
 Mr. William Barnebee
- 10:00 AM Panel Question and Answer Period
- 10:50 AM Break in Display Area
- 11:10 AM ***Armor & Fire Support Systems (AFSS)***
 Introduction: Mr. Robert Williams, Product Group Director, PG 14
- 11:20 AM ***PM Light Armored Vehicle Systems***
 Mr. Bryan Prosser, Program Manager
- 11:30 AM ***PM Expeditionary Fire Support System/Internally Transportable Vehicle***
 Mr. John Garner, Program Manager
- 11:40 AM ***PM Fire Support Systems***
 Mr. James Ripley, Program Manager
- 11:50 AM ***PM High Mobility Artillery Rocket System***
 Mr. James Westerholm, Program Manager
- 12:00 PM ***PM Tank Systems***
 Lieutenant Colonel John Swift, Program Manager
- 12:10 PM Panel Question and Answer Period
- 12:30 PM Buffet Lunch in Display Room

AGENDA

- 1:45 PM ***The Procurement Budget of Marine Corps Systems Command and the President's Budget***
Mr. Jamie Polzin, SES, Comptroller, Marine Corps Systems Command
- 2:15 PM ***Combat Equipment & Support Systems (CESS)***
Introduction: Colonel Shawn Reinwald, USMC, Product Group Director, PG 16
- 2:25 PM ***PM Infantry Combat Equipment***
Mr. Daniel Fitzgerald
- 2:35 PM ***PM NBC Defense Systems***
Mr. James Nelson
- 2:45 PM Panel Question and Answer Period
- 3:05 PM Break in Display Area
- 3:15 PM ***PM Light Amphibious Vehicle (LAV)***
Colonel John Bryant, USMC, Program Manager
- 3:30 PM ***International Programs***
Foreign Comparative Testing
Ms. Shawn Prablek
- 3:45 PM Closing Remarks
- 4:00 pm Adjourn



CONFERENCE REGISTRATION

Payment must be made at the time of registration. Please complete the attached form and mail your fee, payable to:

The National Defense Industrial Association (NDIA), Event #6900, 2111 Wilson Boulevard, Suite 400, Arlington, VA 22201-3061. Faxed registrations are also acceptable. Please include your credit card number (Diners Club, Visa, MasterCard, American Express, but not Discover Card), name, card expiration date, and signature on the registration form and fax to NDIA at (703) 522-1885. Registrations may not be done over the phone.

The registration fees for the **2006 Marine Corps Systems Command - APBI** are as follows:

	Early	Regular	Late
	(Before 2/20/06)	(2/20/06 - 4/3/06)	(On/After 4/4/06)
Industry NDIA Member	\$400	\$450	\$550
Industry Non-NDIA Member**	\$430	\$480	\$580
U.S. Gov't/Academia/Allied Gov't	\$250	\$300	\$400

** The Non-Member fees include a one year individual membership to NDIA.

The conference fee includes attendance at all sessions, coffee breaks, lunches, reception, and administrative costs. The **Government/Allied Gov/Academia Fees** apply **Only** to Active Military and Civil Service personnel with government identification cards and employees of academic institutions.

ON-LINE REGISTRATION

Register for this conference at www.ndia.org/meetings/6900. You will receive an e-mailed confirmation after you use the **CONFIRM** button on the web page. You can also put yourself on a mailing list for future brochures at the same site. When registering on-line (through our webpage), please review your information and then **"submit"** and **"confirm"** your entry. On-line registration will end at close of business, eastern standard time, on **Tuesday, April 4, 2006**. Please register on-site after that date.

IN PERSON ON-SITE REGISTRATION (SPACE PERMITTING)

On-site registration will be on a space available basis. There is a possibility that registration may be closed early due to capacity limitations; we strongly suggest that you register early for this unique event. Please check our web site: www.ndia.org/meetings/6900 before making travel arrangements to ensure that on-site registration is available, or call our Association Service Center at (703) 522-1820. We sometimes sell out and must close registration.

REFUNDS

Registrants who cannot attend the conference must provide written notification of cancellation to Simone Baldwin, sbaldwin@ndia.org. **A \$150 cancellation fee will be applied to cancellations received between February 20, 2006 and April 3, 2006. Beginning April 4, 2006, no refunds will be given for any cancellations. Refunds of any kind will be processed AFTER the conclusion of the conference.** Substitutions are welcomed and must be submitted in writing via email to Simone Baldwin, sbaldwin@ndia.org, by 5pm EST on Tuesday, April 4, 2006. Badges are non-transferable. This refund policy applies to all attendees regardless of their method of registration or reason for cancellation.

ATTENDANCE ROSTER

An attendance roster will be distributed at the conference. Your registration form and payment must be received by 5pm EST on **Monday, April 3, 2006** to be included on the roster. An updated roster will NOT be printed after the conference.

HOTEL INFORMATION

A block of rooms has been reserved at **Marriott Baltimore Waterfront Hotel**, 700 Aliceanna Street, Baltimore, MD 21202. Call (800) 228-9290 or (410) 385-3000 to make reservations. The room rate is \$179 single/double for industry attendees. The prevailing 2006 government rate for government attendees will be offered. The per diem rate is available ONLY to active duty military or civilian government employees. Identification will be required at check-in; a retired military ID is NOT acceptable. **Reservations must be made by Wednesday, March 22, 2006.** Rooms may be sold out before Wednesday, March 22, 2006. After that date, reservations will be accepted on a space available basis. Speakers and Attendees are responsible for making their own hotel reservations. Be sure to mention that you are with the NDIA 2006 Marine Corps Systems Command - Advanced Planning Briefing for Industry Conference in order to receive the group rate.

ATTIRE

Appropriate dress for the conference is business attire or equivalent military duty uniform.

www.defensejobs.com

The Defense Industry's leading employment website; find a job, post a job listing, post a resume, and search resumes. For more information please contact info@defensejobs.com or 703.247.9461. Please visit www.defensejobs.com

**NATIONAL DEFENSE MAGAZINE**

Increase your company's exposure at this conference by advertising in National Defense! National Defense will be distributed to the attendees of this conference. For more information contact, Dino Pignotti at Phone 703-247-2541 Fax 703-522-4602.

INQUIRIES

For questions regarding attendee participation at this conference contact Simone L. Baldwin at (703) 247-2596 or via e-mail, sbaldwin@ndia.org.

CONTINUOUS LEARNING ACTIVITY

Attending/Speaking/Presenting at this professional Symposium & Exhibition may allow a DoD AT&LWF member's supervisor to award points in accordance with the OUSD AT&L memorandum dated 18 Sep 2002. However, the supervisor needs to determine that the individual learned something meaningful from the experience.

2006 Marine Corps Systems Command / APBI

Marriott Baltimore Waterfront Hotel

Baltimore, MD

• April 13 - 14, 2006 • Event #6900

National Defense Industrial Association
2111 Wilson Boulevard, Suite 400
Arlington, VA 22201-3061
(703) 522-1820 • (703) 522-1885 fax



www.ndia.org

- 3** Ways to sign up:
1. Online with a credit card at www.ndia.org
 2. By fax with a credit card — Fax: 703-522-1885
 3. By mail with a check or credit card

Address change needed

NDIA Master ID/Membership # _____ Social Security # _____
(if known—hint: on mailing label above your name) *(last 4 digits – optional)*

Prefix _____
(e.g. RADM, COL, Mr., Ms., Dr., etc.)

Name First _____ MI _____ Last _____

Military Affiliation _____ Nickname _____
(e.g. USMC, USA (Ret.) etc.) *(for Meeting Badges)*

Title _____

Organization _____

Street Address _____

Address *(Suite, PO Box, Mail Stop, Building, etc.)* _____

City _____ State _____ Zip _____ Country _____

Phone _____ ext. _____ Fax _____

E-Mail _____

Signature* _____ Date _____

Preferred way to receive information

Conference information address above Alternate *(print address below)* E-mail

Subscriptions address above Alternate *(print address below)*

Alternate Street Address _____

Alternate Address *(Suite, PO Box, Mail Stop, Building, etc.)* _____

City _____ State _____ Zip _____ Country _____

** By your signature above you consent to receive communications sent by or on behalf of NDIA, its Chapters, Divisions and affiliates (NTSA, AFEI, PSA, NCWG, WID) via regular mail, e-mail, telephone, or fax. NDIA, its Chapters, Divisions and affiliates do not sell data to vendors or other companies.*

By completing the following, you help us understand who is attending our meetings.

Primary Occupational Classification. *Check ONE.*

- A. Defense Business/Industry
- B. R&D/Laboratories
- C. Army
- D. Navy
- E. Air Force
- F. Marine Corps
- G. Coast Guard
- H. DOD/MOD Civilian
- I. Gov't Civilian (Non-DOD/MOD)
- J. Trade/Professional Assn.
- K. Educator/Academia
- L. Professional Services
- M. Non-Defense Business
- N. Other _____

Current Job/Title/Position.

- Check ONE.*
- A. Senior Executive
 - B. Executive
 - C. Manager
 - D. Engineer/Scientist
 - E. Professor/Instructor/Librarian
 - F. Ambassador/Attaché
 - G. Legislator/Legislative Aide
 - H. General/Admiral
 - I. Colonel/Navy Captain
 - J. Lieutenant Colonel/Commander/Major/Lieutenant Commander
 - K. Captain/Lieutenant/Ensign
 - L. Enlisted Military
 - O. Other _____

Year of birth _____
(Optional)

Registration Fees

	Early <i>before 2/20/06</i>	Regular <i>2/20/06-4/3/06</i>	Onsite <i>on/after 4/4/06</i>
Industry NDIA member and affiliates (AFEI, NCWG, NTSA, PSA, WID)	<input type="checkbox"/> \$400	<input type="checkbox"/> \$450	<input type="checkbox"/> \$550
Industry non-NDIA member ²	<input type="checkbox"/> \$430	<input type="checkbox"/> \$480	<input type="checkbox"/> \$580
Government/Academia ¹	<input type="checkbox"/> \$250	<input type="checkbox"/> \$300	<input type="checkbox"/> \$400

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¹ Includes a free three-year NDIA membership and *National Defense* magazine for Military and Government employees (first time members only).

o No do not sign me up for the membership.

² Registration fees for non-NDIA members include a one-year non-refundable NDIA membership—\$15.00 will be applied for your subscription to *National Defense* magazine.

Payment Options

- Check *(payable to NDIA)*
- Cash
- Government PO/Training Form # _____
- VISA
- MasterCard
- American Express
- Diners Club

If paying by credit card, you may return by fax to (703) 522-1885

Credit Card Number

Exp. date /

Signature _____ Date _____

Questions? Contact Meeting Planner, Ms. Simone L. Baldwin
(703) 247-2596 email: sbaldwin@ndia.org

Mail to: NDIA, Event #6900
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