

International Technology Cooperation



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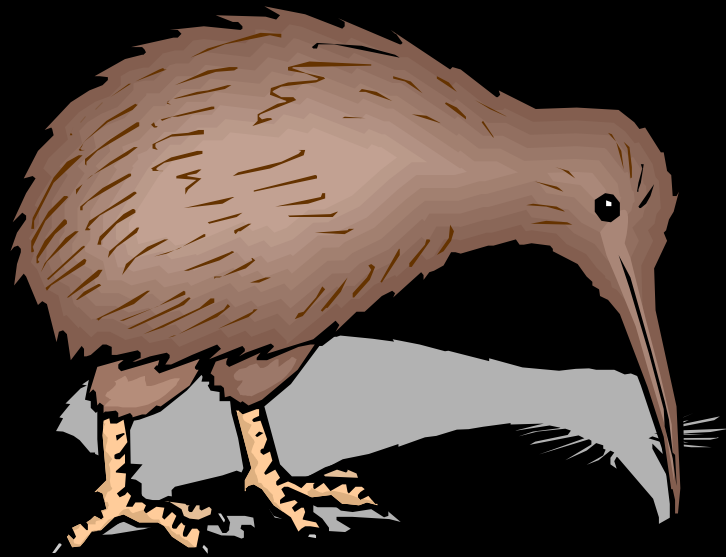
Outline

- **Why Collaborate**

- **How to Collaborate**



Why Collaborate?



Why Collaborate?





Why Collaborate?

More effective pursuit of military goals

More capable national equipment

More capable Allies

Coalition technological interoperability

Collaborative Development & Procurement

Access to new **TECHNOLOGY**

Access to new **EXPERTISE**

Access to new **FACILITIES**

Long-term personal **RELATIONSHIPS**

PROVIDED THROUGH COLLABORATION



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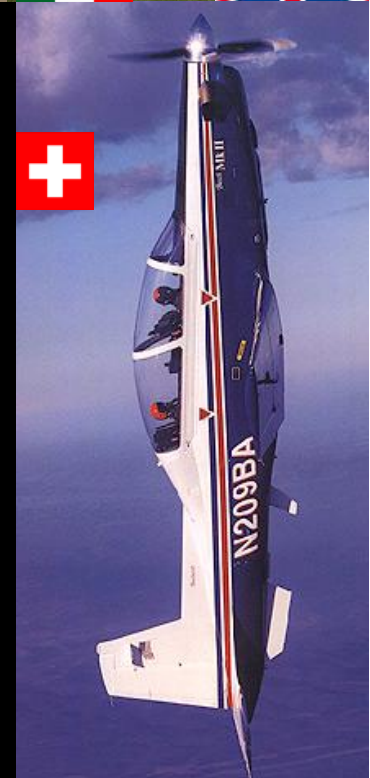
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US benefits
from
overseas
equipment
development





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Examples of Coalition Operations

WWII					
Cold War					
Korea					
Vietnam					
Kuwait/Iraq (Desert Shield)					
Kuwait/Iraq (Desert Storm)					
Kuwait/Iraq (UNIKOM)					
Somalia					
Former Yugoslavia (UNPROFOR)					
Georgia					
Former Yugoslavia (IFOR)					
Kosovo					
East Timor					
Liberia					
Sierra Leone					
Mediterranean (Active Endeavour)					
Afghanistan (Enduring Freedom)					
Afghanistan (ISAF)					
Bosnia & Herzegovina (SFOR II)					
Iraqi Freedom					



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We operate
side-by-side
around the world

Iraq - 2003

1 Marine
Expeditionary
Force



3
Commando
Brigade



15 Marine
Expeditionary
Unit





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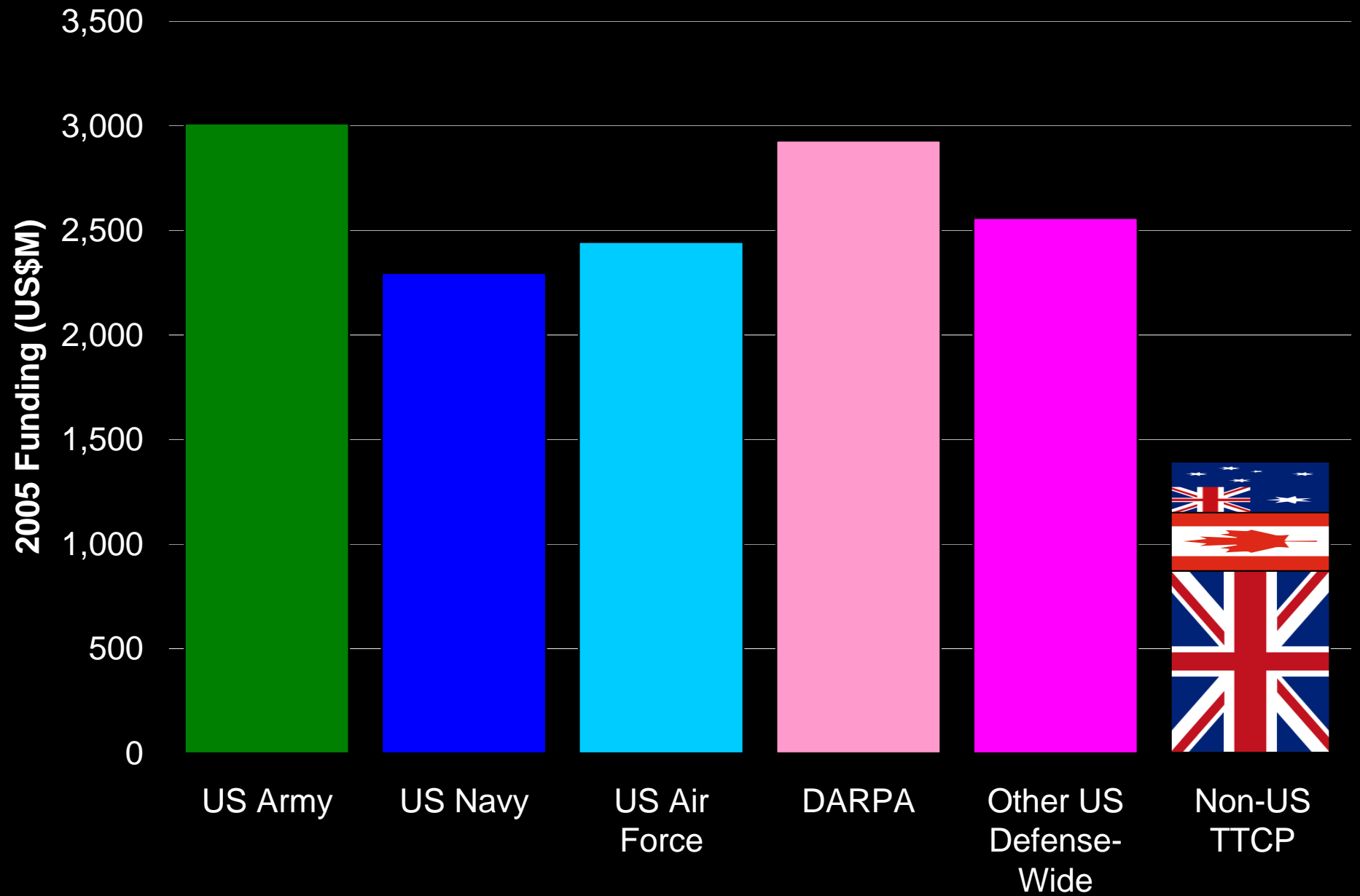
Top National Research Priorities

					
Automation & Unmanned Systems	X	X	X	X	X
CBR Mitigation	X	X	X	X	X
Combat Identification	X	X	X		
Counter-IED	X	X	X	X	X
Force Protection	X	X	X	X	X
Hard & Buried Targets	X	X			
ISR	X	X	X	X	X
Modelling & Simulation	X	X	X	X	
Nanotechnology	X	X	X		
Networks & IT	X	X	X	X	X
Through-Life Costs	X	X	X	X	X
Urban Operations	X	X	X	X	

Implications for:

- **Government** program managers – other people are working on the same problems as you...
- **Industry** managers – there are other markets for your ideas...

S&T Budgets





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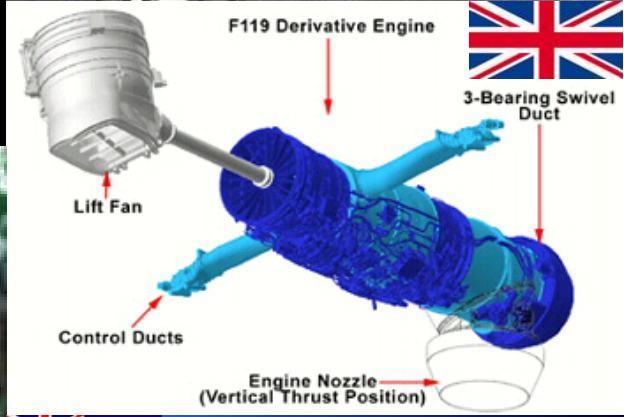
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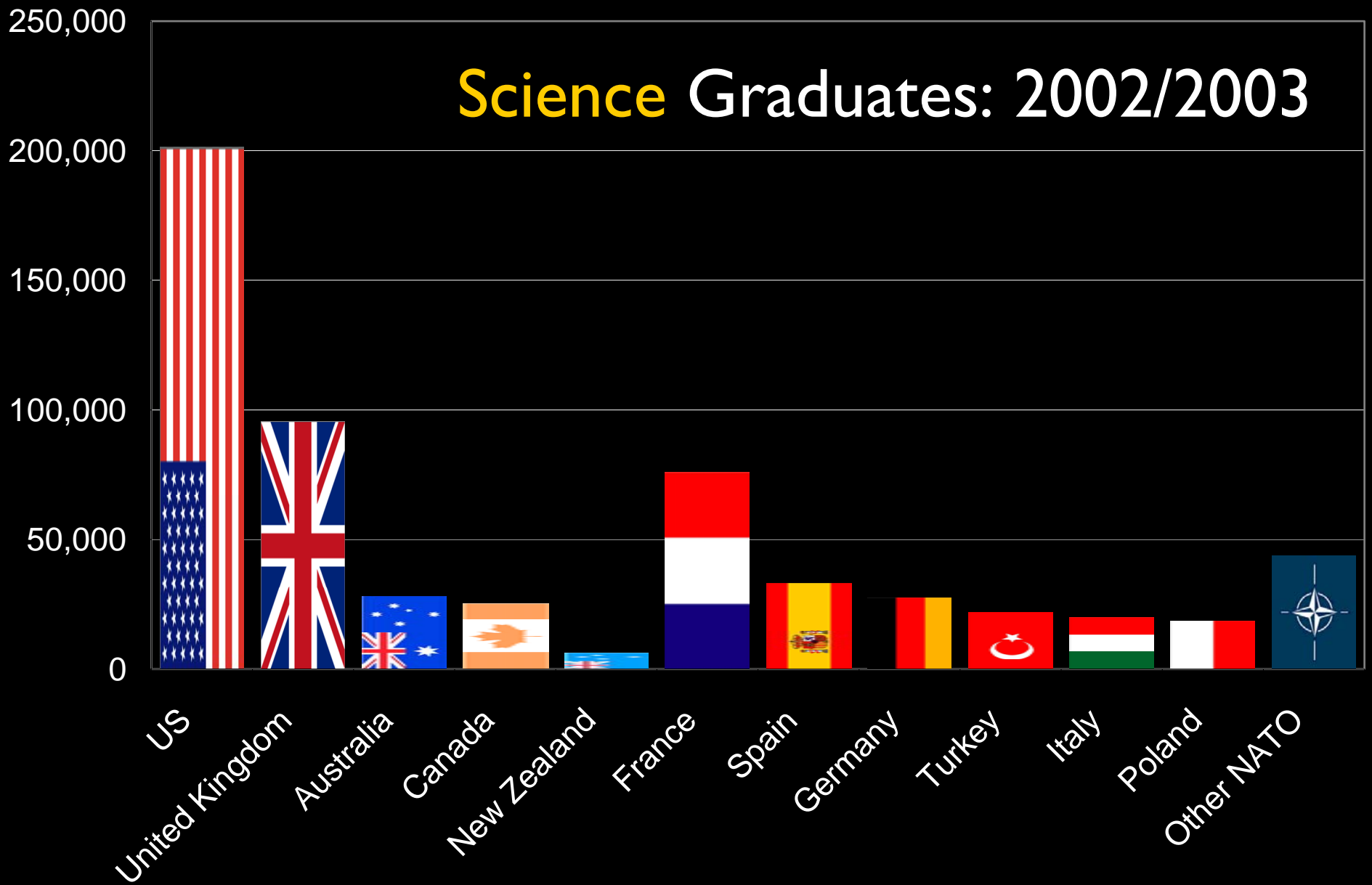
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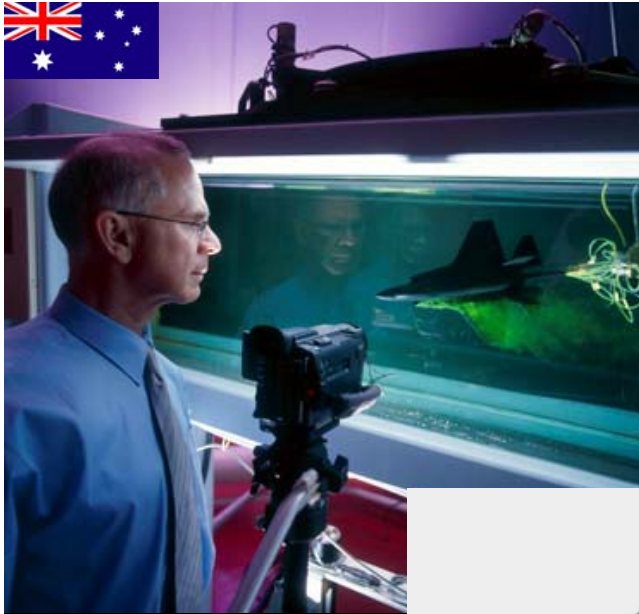
US benefits from overseas technology



Science Graduates: 2002/2003



Data Sources: http://www.uis.unesco.org/template/pdf/ged/2005/ged2005_en.pdf; <http://www40.statcan.ca/101/cst01/educ52a.htm>.



US benefits from overseas facilities



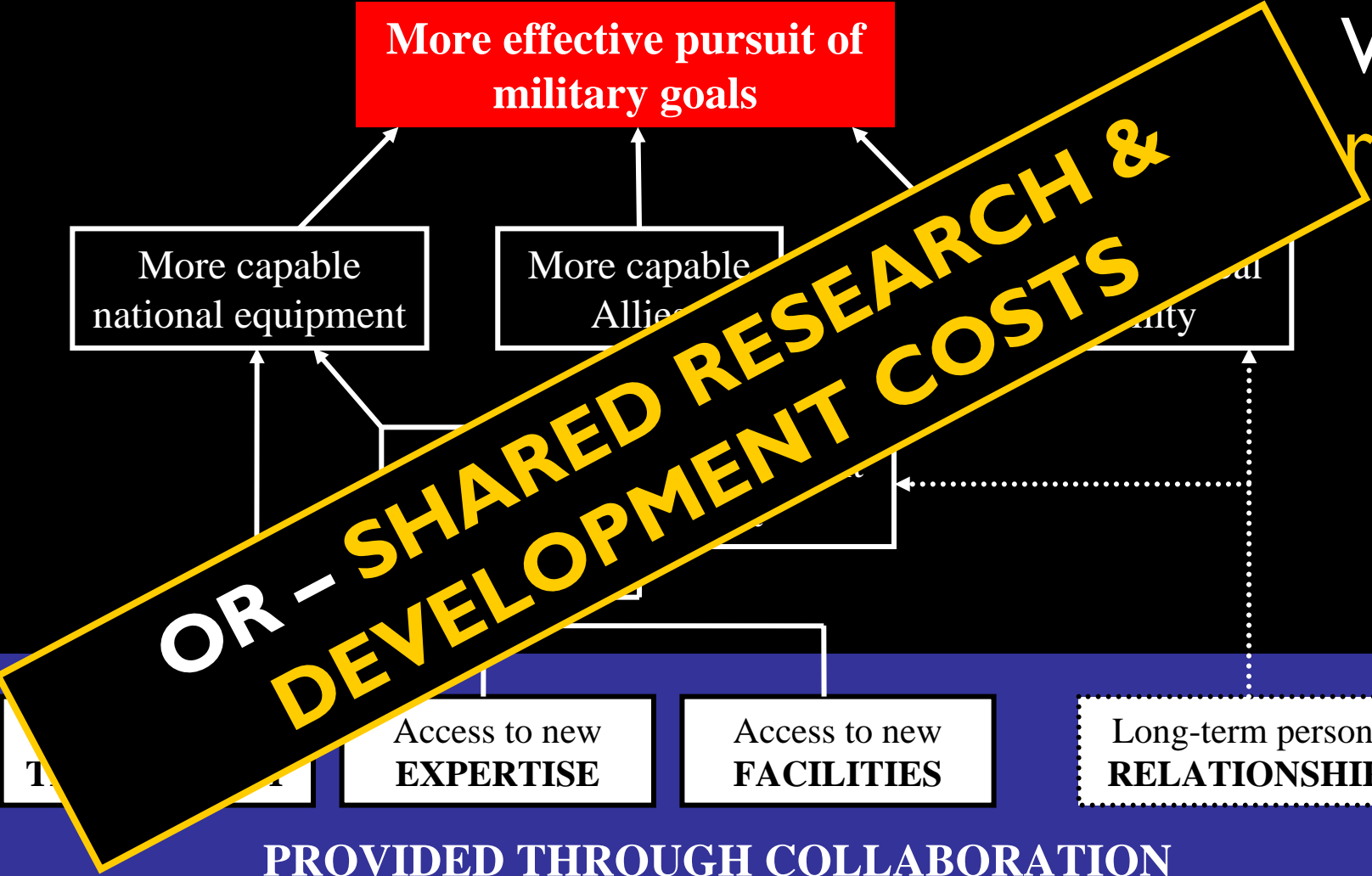


More effective pursuit of military goals

More capable national equipment

More capable Allied equipment

More capable personal capability



Why rate?

OR - SHARED RESEARCH & DEVELOPMENT COSTS

THESE ARE THE

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PROVIDED THROUGH COLLABORATION

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- **Why Collaborate**

- **How to Collaborate**

How to Collaborate

US Program

US Government

US Industry



Allied Program

Allied Government

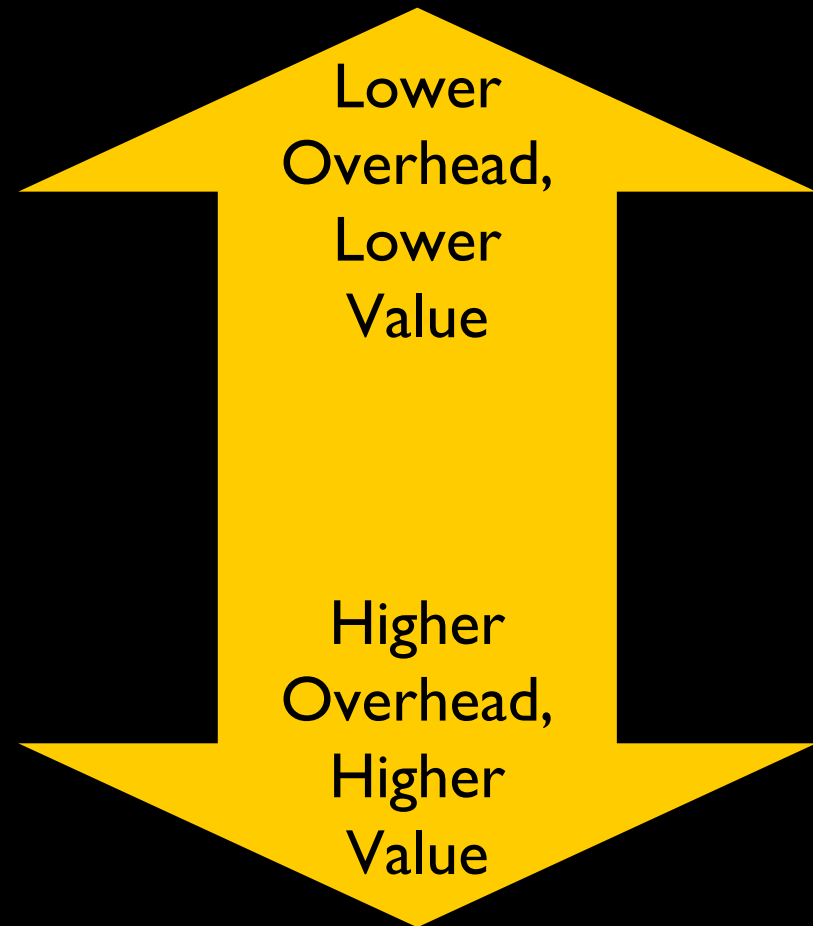
Allied Industry

Government – Government

Information Exchange: share results of national programs

Cooperative Development: coordinate & share results of national programs

Collaborative Development: mutually dependent, shared programs



Government – Government

Sources of Information (for US Government staff):

- **US National Representatives to collaborative fora** (e.g. TTCP, NATO) – for advice on Allied programs and collaborative channels
- **Overseas US S&T Staff** – for advice on Allied programs, collaborative channels and processes
- **DDR&E International Technology Programs staff** – for advice on collaborative channels and processes
- **DoD International Agreements staff** – for advice on collaborative processes
- **Defense S&T staff in Allied Embassies** – for advice on Allied programs, collaborative channels and processes

Government – Government

Wide range of existing collaborative arrangements (bilateral and multilateral), including:



NATO



The Technical Cooperation Program (TTCP)



Chemical, Biological & Radiological (CBR) MoU



UK/US Master Information Exchange MoU (MIEM)



UK/US Research & Development

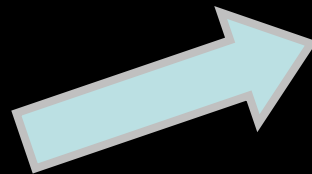
 Projects (RDP) MoU 

How to Collaborate

US Program

US Government

US Industry



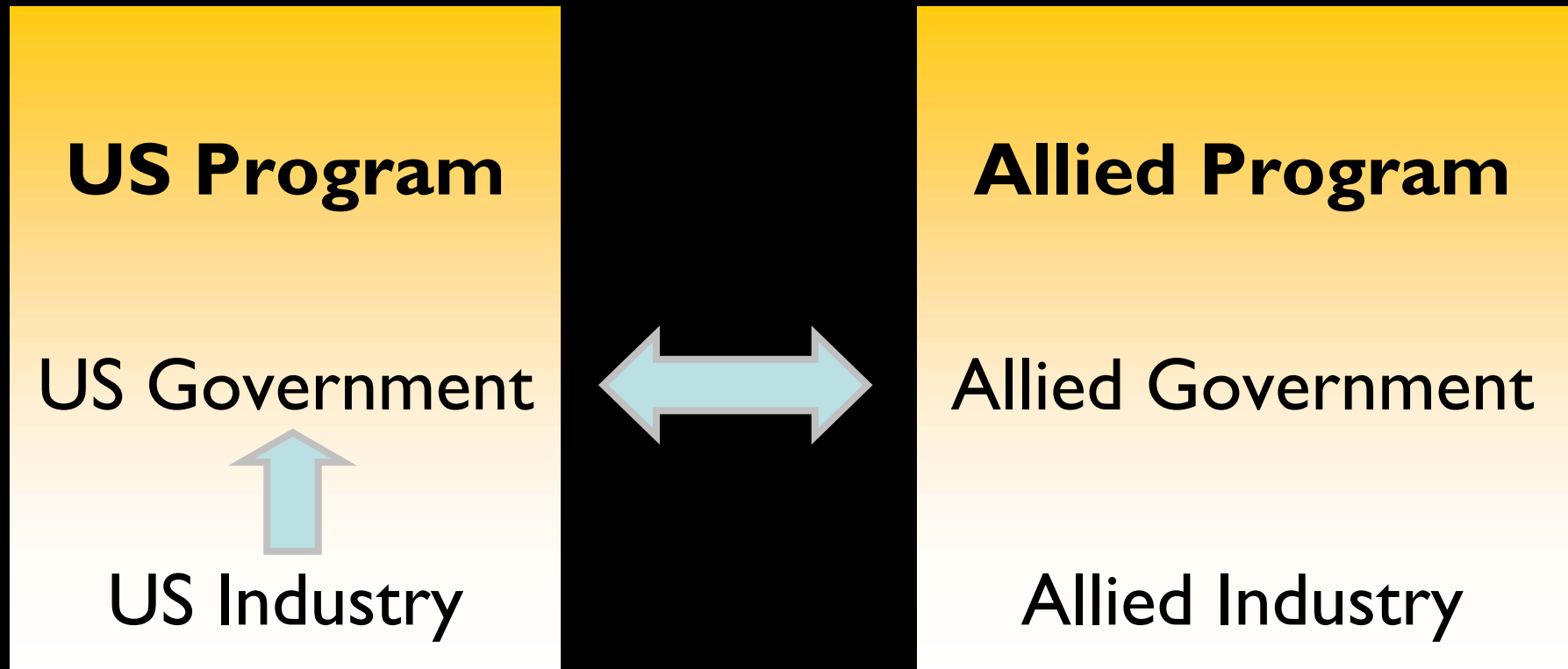
Allied Program

Allied Government

Allied Industry

Contract directly with Allied Government via normal commercial channels (not true collaboration)

How to Collaborate



Use **Government-Government** collaboration to exchange outputs of complementary national programs

How to Collaborate

US Program

US Government

US Industry

Allied Program

Allied Government

Allied Industry



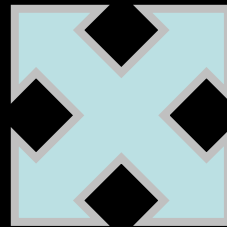
Use **Industry-Industry** collaboration to obtain a share of Allied program work

How to Collaborate

US Program

US Government

US Industry



Allied Program

Allied Government

Allied Industry

Multinational Government–Industry Partnership, e.g. JSF, Network & Information Sciences International Technology Alliance

Industry – Industry

Sources of Information (for US Industry staff):

- **Allied S&T Managers** – for advice on Allied programs and opportunities
- **Trade Associations** – Advice on opportunities and processes, fora (conferences, workshops ...)
- **Allied Contracts Bulletins, etc.** – for advice on Allied programs and opportunities
- **Defense S&T staff in Allied Embassies** – for advice on Allied programs and processes



Questions?

For further information please contact:

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