

*MA Military Installations: Drivers of the  
Regional Technology Economy*

**Hanscom Air Force Base  
Soldier Systems Center – Natick**

**Alan J. Macdonald, Executive Director  
for NDIA Small Business Conference  
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## *Impact of Hanscom AFB and SSC – Natick*

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- **\$3.2 billion impact on MA regional economy**
  - **Responsible for 33,000 jobs – size of state’s biotech industry**
  - **More than \$1 Billion in MA contracts annually**
  - **MA receives more than \$2 billion in DoD grants – outpacing NIH grants by \$300M**
  - **Driving force in technology culture that defines regional economy**
  - **Regional contribution critical to military capability**
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## *Core BRAC Strategic Objectives*

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### *I. Prove Military Value:*

- Proximity of military installations to MA technology cluster is critical to military capability for technology missions such as Hanscom AFB and Natick SSC

### *II. Demonstrate MA Is An Active Partner in Future Base Success*

A. Create MassDTI

B. Develop Compelling Case Reflecting DoD Needs

C. \$429M Mission Expansion Plan – no new cost to DoD

D. Kennedy/ Romney National Tour

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## *Post-BRAC: Collaborating to Enhance Future*

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### *Core MassDTI Strategic Objectives:*

1. Enhance the competitiveness of the regional defense technology cluster – private, non-profit, academic and military
2. Provide coordinated, supportive outreach and messaging to the defense community

***MassDTI Mission:*** *To promote job creation and growth opportunities for businesses and universities in the Massachusetts defense sector.*

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