# dataCon

Prime-Subcontractor Relationship

# Purpose

Increase new business at military OEM



### Supply Chain Scorecard

- Quality
- Delivery
- Responsiveness
- Value



#### On-Site Participation

- Small business development
- Green belt, lean manufacturing sponsorship
- Technology Roadmap knowledge
- End of life issues
- DMS



### **Sub-Contractor Participation**

- Open house
- Quarterly program review
- DFM feedback

# Other

- OEM organizational changes
- OEM's customer changes
- OEM's competitors