Research, Development & Engineering Command

New England Military Installation Panel 2006 & Beyond -**Base Vision and Acquisition** Outlook

National Small Business Conference 10 May 2006

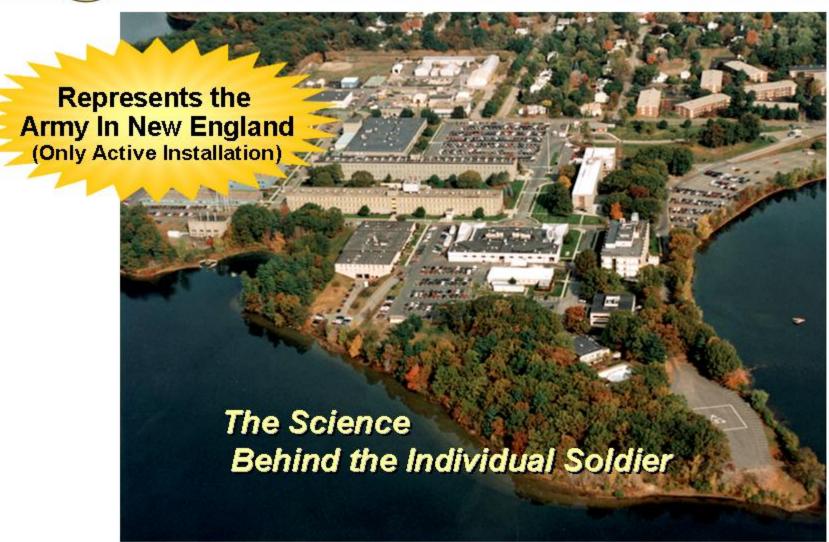
Roger A. Nadeau Major General, USA Commanding



Technology to the Warfighter Quicker



US Army Soldier Systems Center Natick, Massachusetts



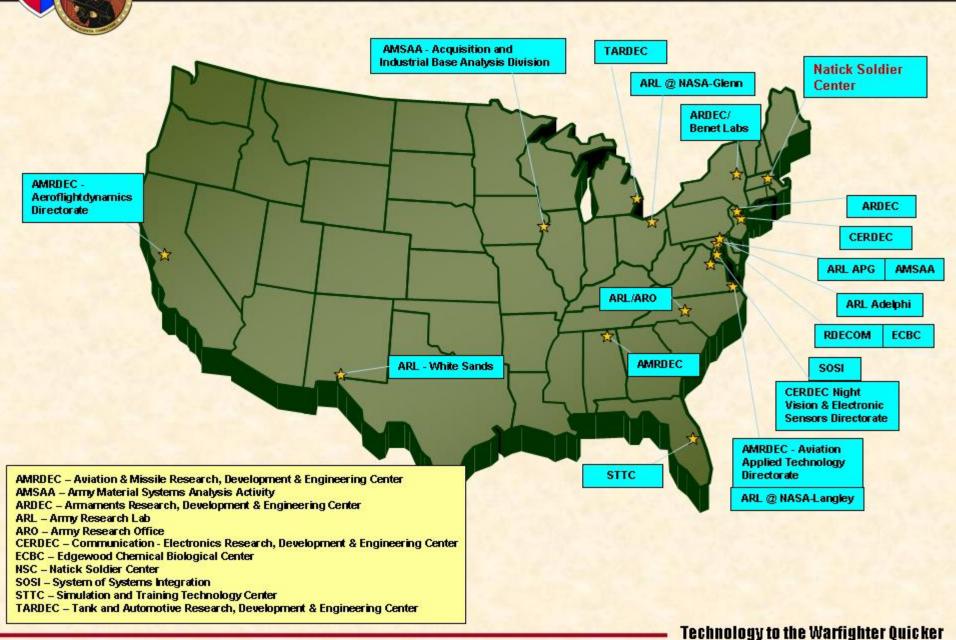


Organizations at the Soldier Systems Center





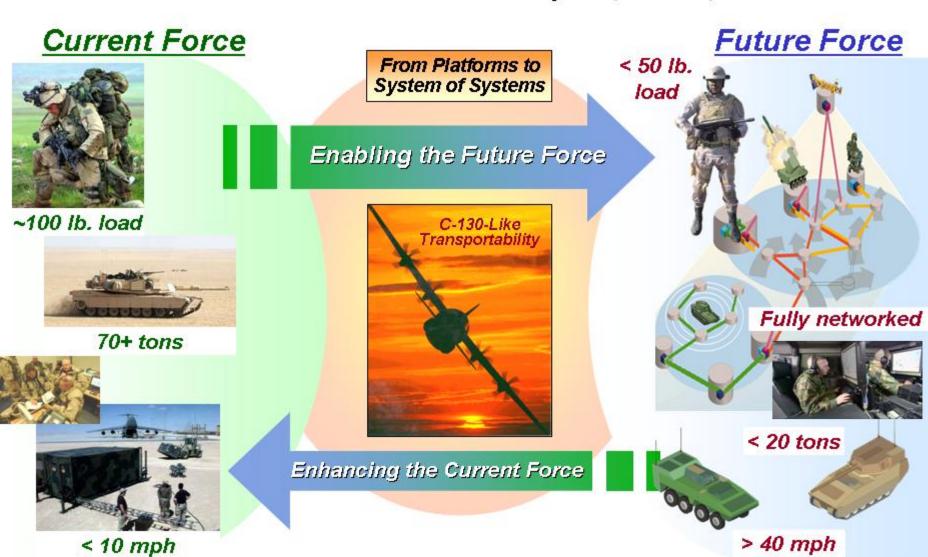
RDECOM ORGANIZATION

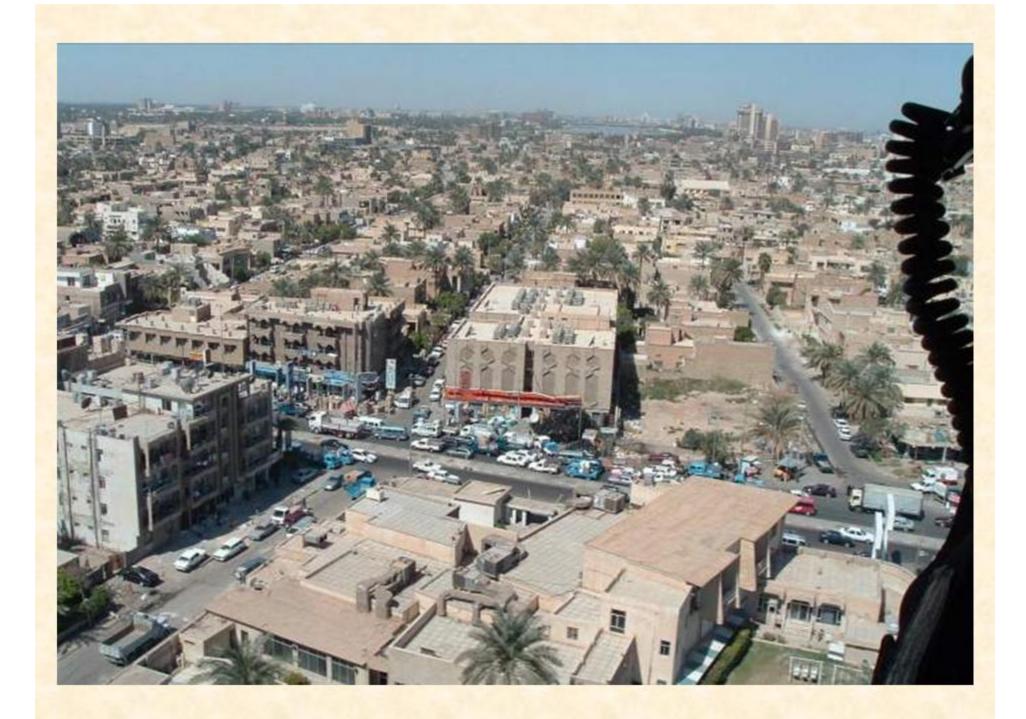




Pursuing Transformational Capabilities

Speed, Reach, and Precision





Support to Current Operations





So ... You Want To Do Business with the Army?

Where Do You Start?

- FirstGov.gov (http://www.firstgov.gov) is the US Government's official portal.
- This site contains a page for businesses and nonprofits that provides information and links on how to do business with the Government.
- The page titled "Sell to the Government" (http://www.firstgov.gov/Business/Sell_To_Gov.shtml) contains a lot of useful links.
- Contractors wishing to do business with the Army must be registered in the Contractor Central Registration site (http://www.ccr.gov) in order to receive an award.



So... You Want To Do Business with the Army?

- What Requirements Are Being Advertised?
 - Federal procurement offices are required to announce proposed procurement actions over \$25,000 on the Federal Business Opportunities (FedBizOpps) website (http://www.eps.gov). This is an "advance" notification of a solicitation.
 - The solicitation will then be posted on the Army Single Face to Industry (ASFI) web site (https://acquisition.army.mil/asfi).
- Who Can You Contact at APG?
 - Aberdeen Proving Ground Small Business Office: 410-278-1508
 - Edgewood Area Small Business Office: 410-436-3136
 - Aberdeen Proving Ground Business Development Office: 410-273-5062 (http://stb.apg.army.mil/BDO/index.htm)

