



Seven Success Factors for CMMI based Process Improvement

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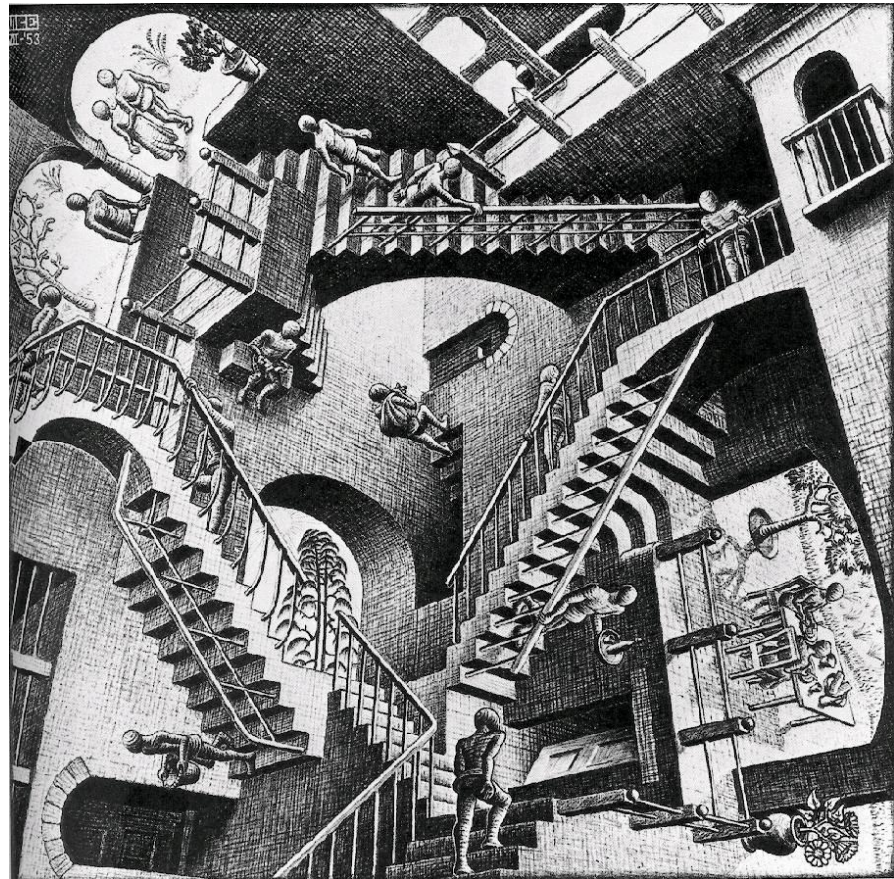
Risk of Failure

STRATEGIC PLANNING ASSUMPTION(S)

Two-thirds of process improvement initiatives within application development organizations will fail within three years of initiation (**0.7 probability**).

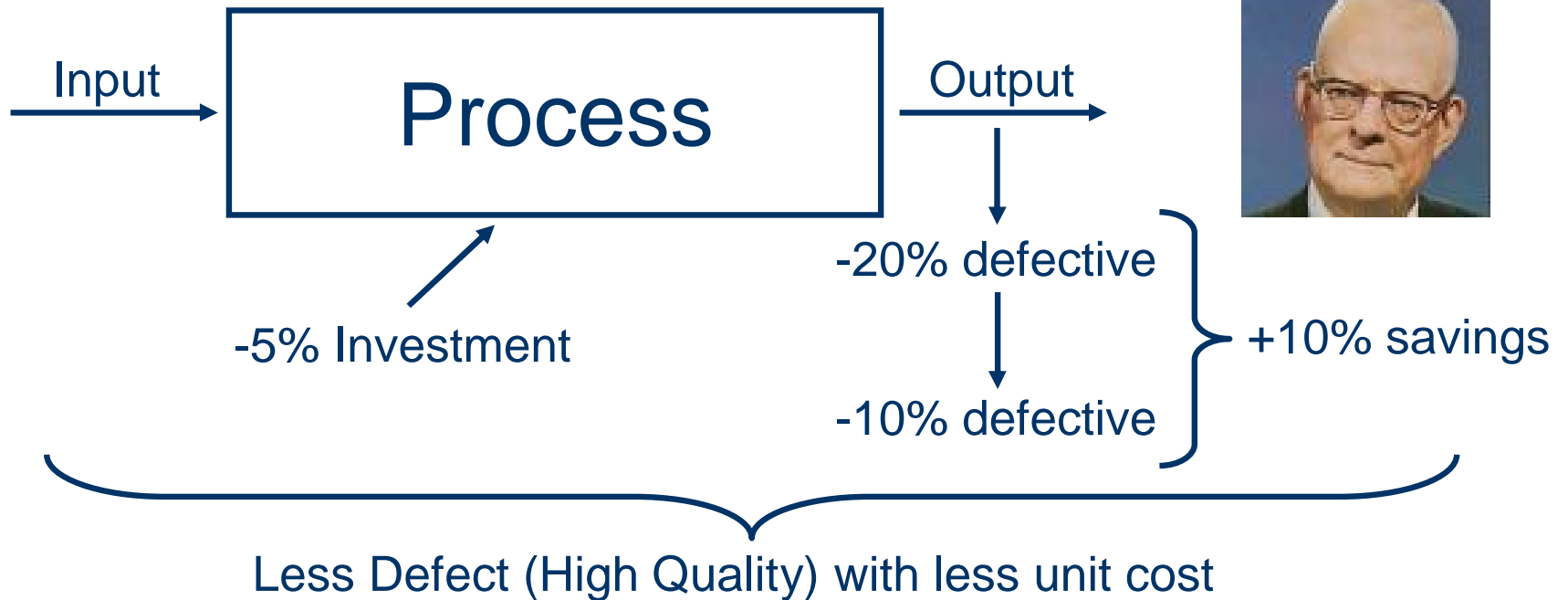
Matthew Hotle, ***Why Process Improvement Efforts Fail***,
Gartner, Publication Date: 9 April 2002, ID Number: TG-15-4929

Definition of Success

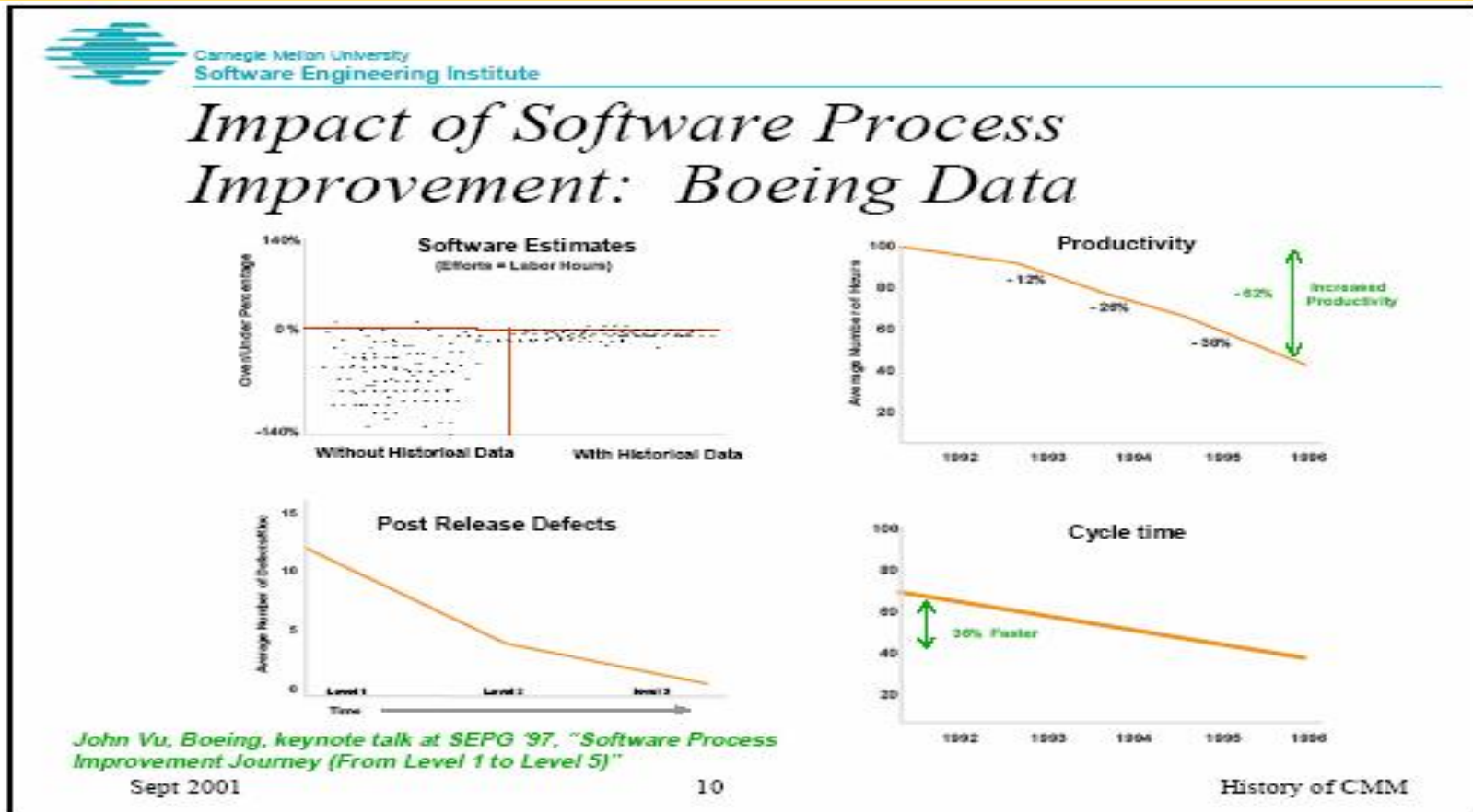


Definition of Success

1950 - Deming



Definition of Success



Risk of Failure

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Seven Success Factors

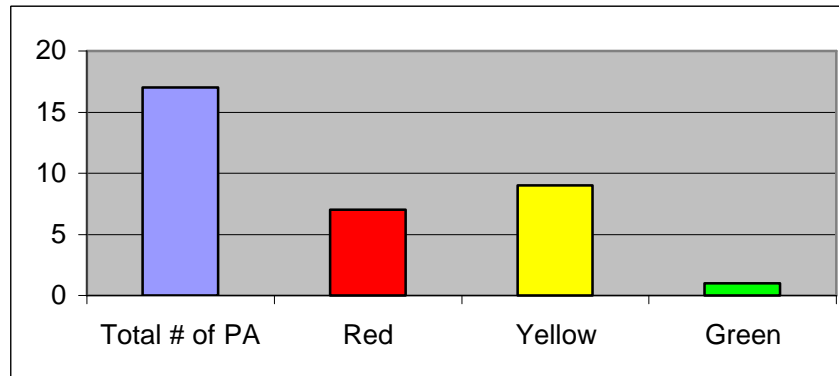
- Business Objectives & Leadership
- Separation of Powers & Ceasing Over-Commitment
- Result-Oriented Processes
- Wide Spread Involvement & Awarding System
- Correct Planning for Transformation
- Tools are Just Tools!
- Sustainable Transformation



Meteksan - April 2006

#	PA	Status	# of weaknesses	EUAS	ABYS	CSGB	ARIP
1	REQM	Y	2				
2	PP	Y	5				
3	PMC	R	10				
4	MA	R	4				
5	CM	Y	2				
6	PPQA	Y	1				
7	RD	Y	2				
8	TS	R	No Obs				
9	VER	Y	No Obs				
10	VAL	R	No Obs				
11	PI	R	No Obs				
12	RSKM	Y	4				
13	IPM	R	6				
14	OPF	Y	1				
15	OPD	Y	2				
16	DAR	R	No Obs				
17	OT	G	0				

Summary	
Total # of PA	17
Red	7
Yellow	9
Green	1

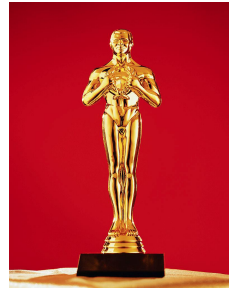
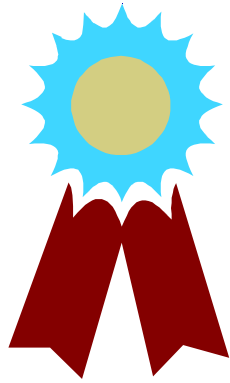


	Green	Yellow	Red
	0	1	0
	0	1	0
	0	0	1
	0	0	1
	0	1	0
	0	1	0
	0	1	0
	0	0	1
	0	0	1
	0	1	0
	0	0	1
	0	1	0
	0	1	0
	0	0	1
	0	0	1
	1	0	0
	1	9	7

Meteksan - July 2006

Typical Issues in CMMI Implementations	Status	Çözüm Önerileri
1 Business Objectives linked to CMMI		
2 Tools (too much expactions from tools)		
3 Plan (long term short term balance)		Aylık Gözden Geçirme Toplantılar
4 Separations of Powers (Implementation, Consulting, Appriaisal)		Süreç Sorumlulukları'nın Prj ve Grup Yöneticilerine dağıtılması
5 Organization (no democracy during war) / Overcommitment		- %20 fazla kestirimler - Geçikmelere sempatik yaklaşıyoruz - CMMI Fazla zaman alıyor demek yanlış (baca bir ifade bulmak) - Proje Ynt. yükü
6 Human Factor (no slaves but believers)		- "Amacı ve faydası" anlamadığınız herşeyi lütfen sorun - A4 Süreçler - Süreç Haritası Posterleri - CEP CMMI - CMMI Süreç Alanları'nın üzerinden geçmek
7 Leadership (from top to down) -- Group Mng, Prj Mng.		Ayda 2 kere toplantı - Grup Ynt, Prj Ynt, Süreç Sahipleri, Bireyler

Meteksan - December 2006



**Meteksan Sistem
Kurumsal Uygulamalar ve
Yazılım Geliştirme Direktörlüğü**



CMMI ML3



Seven Success Factors

- 
- Business Objectives & Leadership
 - Separation of Powers & Ceasing Over-Commitment
 - Result-Oriented Processes
 - Wide Spread Involvement & Awarding System
 - Correct Planning for Transformation
 - Tools are Just Tools!
 - Sustainable Transformation



Business Objectives & Leadership

Typical Business Objectives:

1. Increase Scope
2. Decrease Cost
3. Decrease Duration
4. Decrease Defects

Business Objectives & Leadership

How many leaders?
Who is leader?



Business Objectives & Leadership

The Broken Windows Theory

- “Identify the broken windows
- “Fix them
- “Warn the one who broke it,
punish if necessary



Business Objectives & Leadership

Three Secrets of Japan Emperor



Business Objectives & Leadership

Three Secrets of Japan Emperor



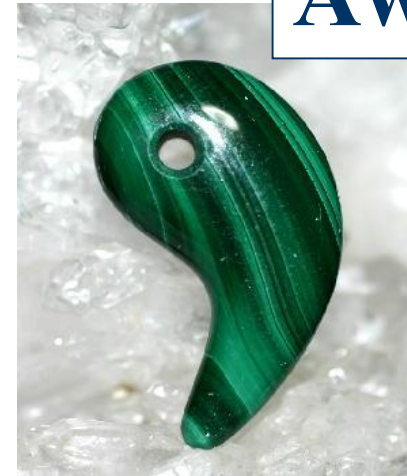
Business Objectives & Leadership

Three Secrets of Japan Emperor

**Objective
Info**



Award



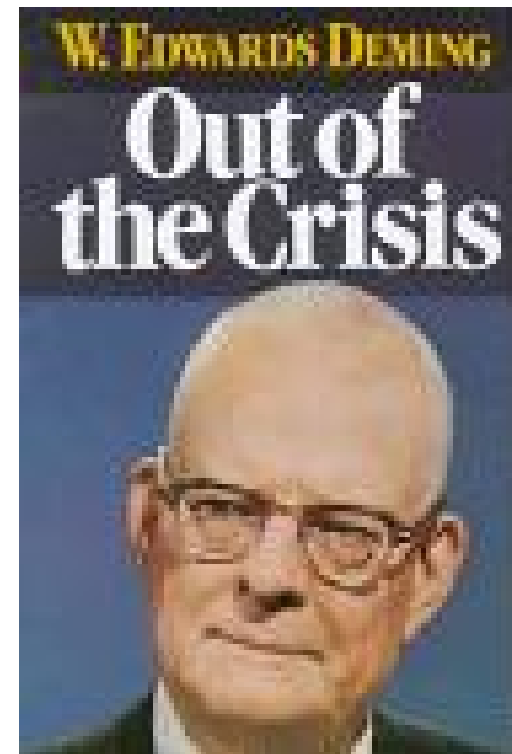
Penalty



Business Objectives & Leadership

Deming's 14 points

1. "Create constancy of purpose towards improvement".
2. "Adopt the new philosophy".
3. "Cease dependence on inspection".
4. "Move towards a single supplier for any one item."
5. "Improve constantly and forever".
6. "Institute training on the job".
7. "Institute leadership".
8. "Drive out fear".
9. "Break down barriers between departments"
10. "Eliminate slogans"
11. "Eliminate management by objectives".
12. "Remove barriers to pride of workmanship".
13. "Institute education and self-improvement".
14. "The transformation is everyone's job".



Business Objectives & Leadership

WHY?



Seven Success Factors

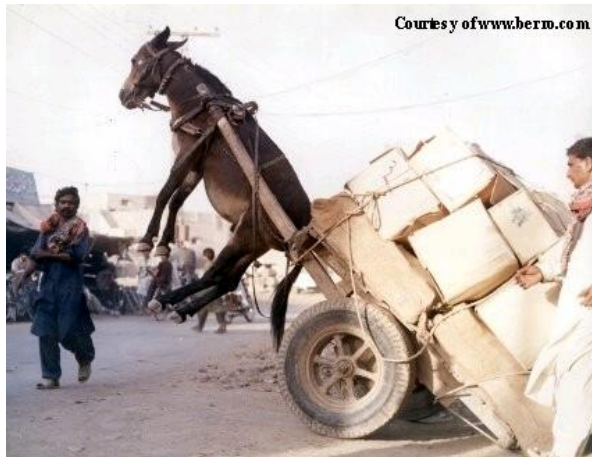
- 
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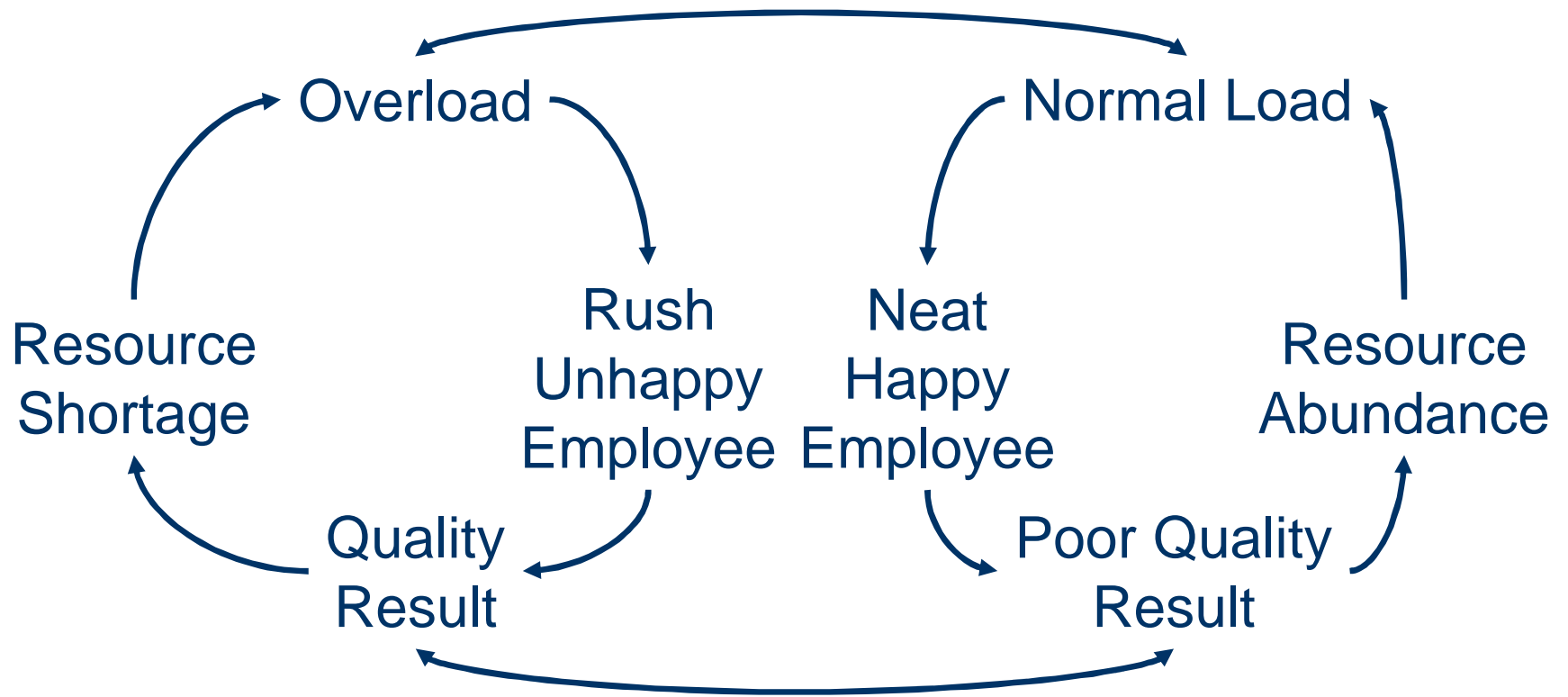
Separation of Powers & Ceasing Over-Commitment



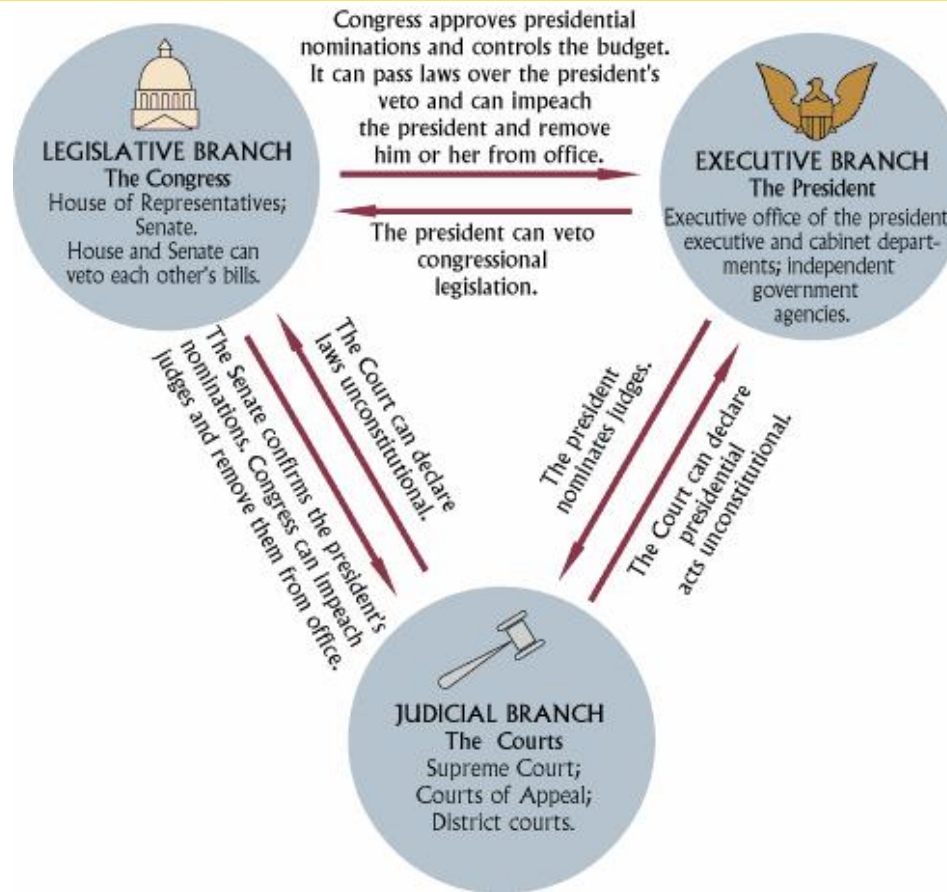
Separation of Powers & Ceasing Over-Commitment



Separation of Powers & Ceasing Over-Commitment



Separation of Powers & Ceasing Over-Commitment



Separation of Powers & Ceasing Over-Commitment

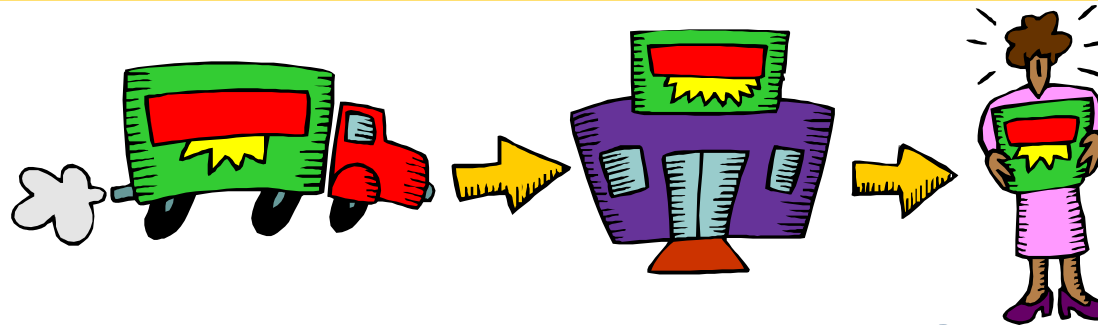


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Result-Oriented Processes



Meaningful Processes for Customer

A Large Financial Software Company

1. Provide good products at good prices
2. Acquire customers and maintain good relations with them
3. Make it easy to buy from us
4. Provide excellent services and support after the sale

Texas Instrument

1. Strategy Development
2. Product Development
3. Customer design and support
4. Manufacturing capability development
5. Customer communication
6. Order fulfilment

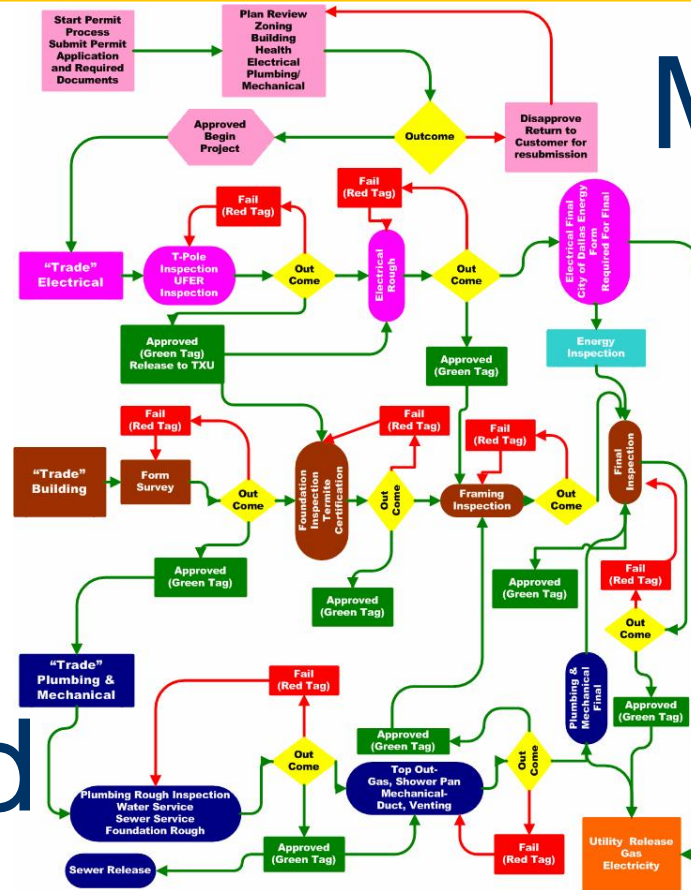
Result-Oriented Processes

Simple

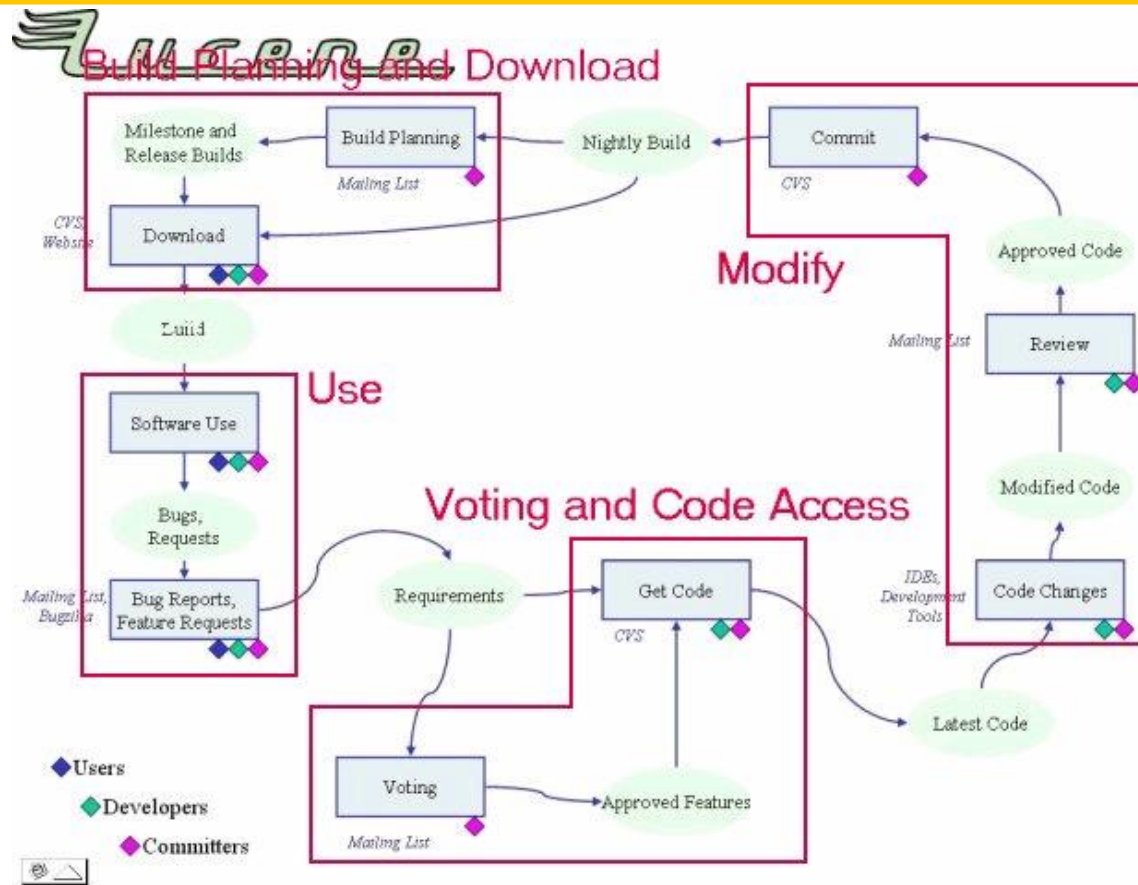
Meaningful

Result Oriented

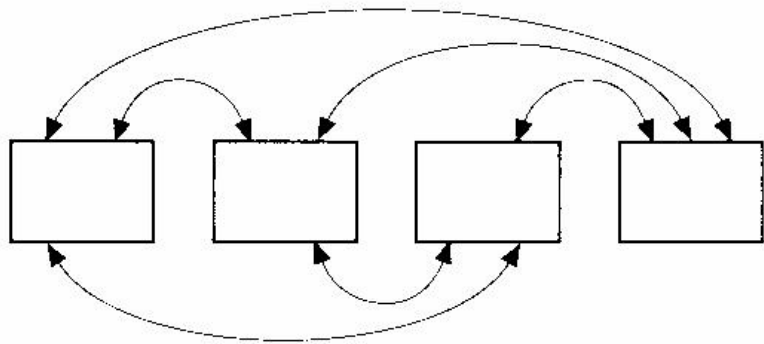
Multi Layered



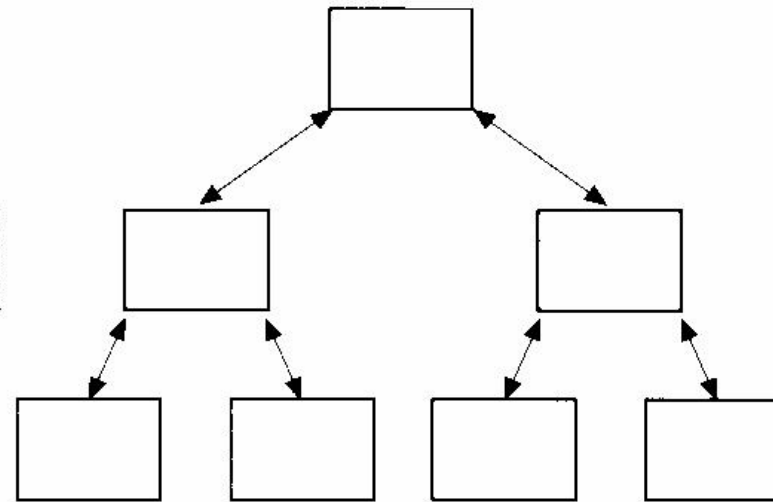
Result-Oriented Processes



Result-Oriented Processes

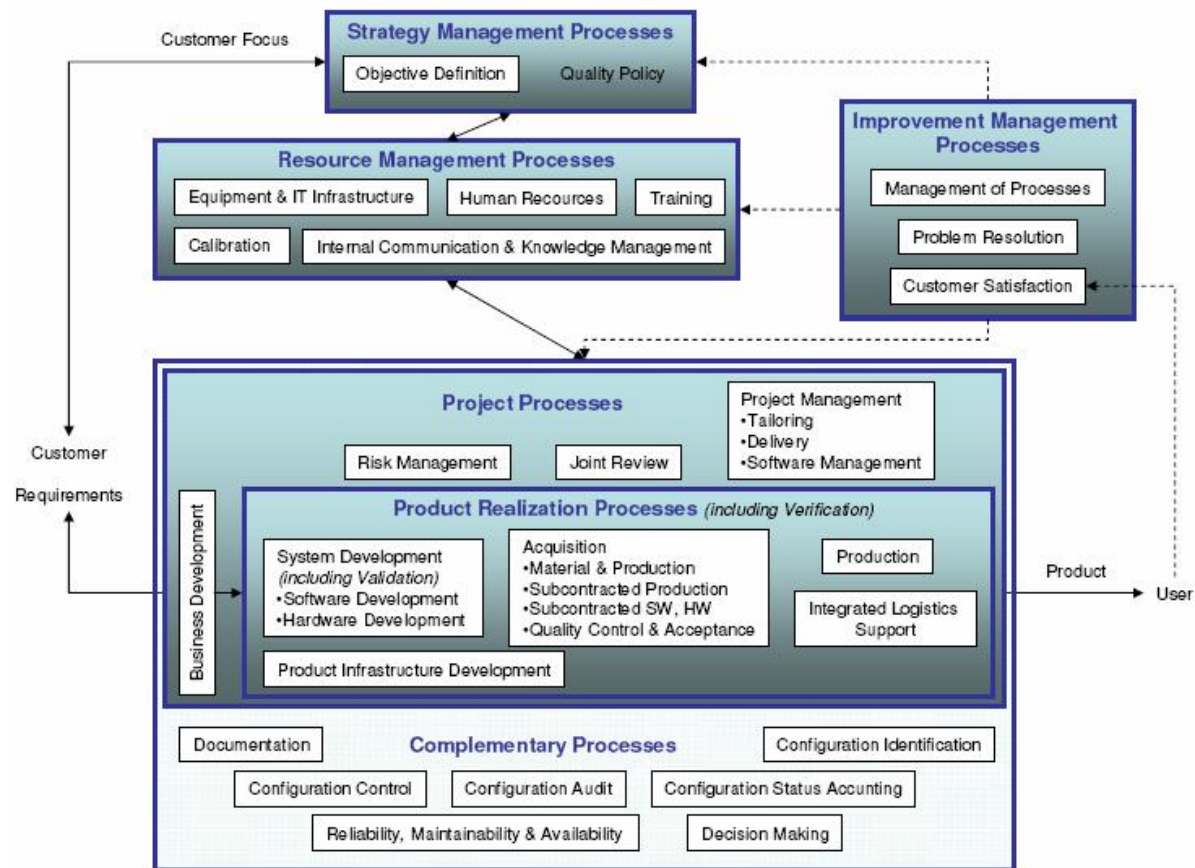


Heterarchy



Hierarchy

Result-Oriented Processes



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Wide Spread Involvement & Awarding System



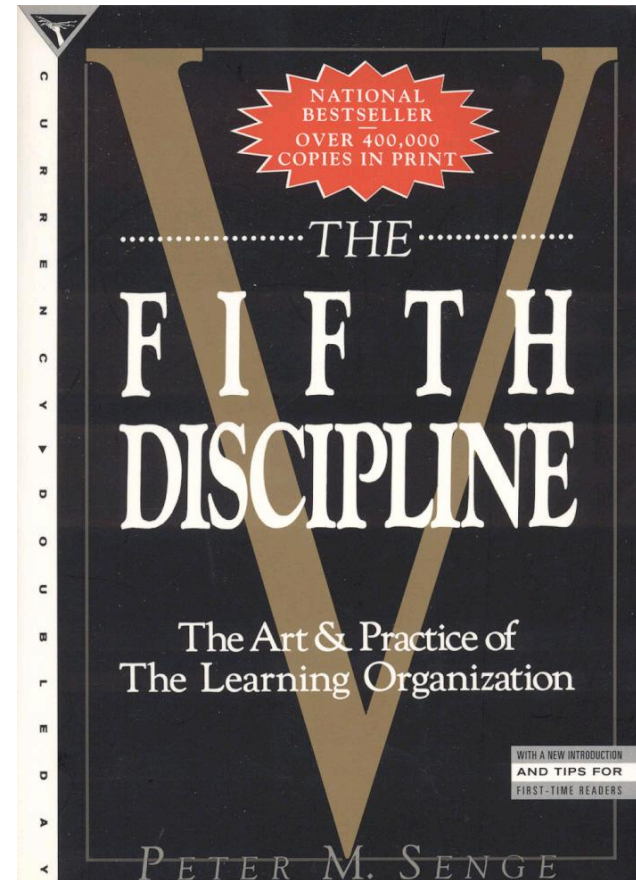
Wide Spread Involvement & Awarding System

#	PA	Processes		Process Owner	PM	Developer	CM	SQA	Test
1	PP, PMC, IPM	Proje Yönetim	P	Kadriye	Hakan	afak			Emre
2	RSKM	Risk Yönetimi	P	Filiz	Pelin	Güçlü			Güne
3	REQM, RD	Gereksinim Müh.	P	Ula	Hakan	rem Emre Bayram			
4	TS	Teknik Çözüm	P	Ziya	Mustafa Kemal	Emre Ergüden			
5	PI	Ürün Entegrasyonu	P	Murat Orun	Yalçın	Mesut			
6	VER	Gözden Geçirme	P	Elçin	Ersan	Ikay			
7	VER, VAL	Yazılım Testi	P	Ye im	Ziya	Dilan	Ula	Canan	Ye im
8	PPQA	Yazılım Kalite Güvence	P	Canan	Tüfekçi	Yeliz			
9	CM	Yazılım Konf. Ynt.	P	Sevtaç	MMT	Ufuk			
10	DAR	Karar Analizi ve Çözüm	P	ahin	Muhammed	Onur entürk			
11	MA	Ölçme ve Analiz	O	Koray	Hüseyin Erdem	Elif			
12	OPD, OPF	Süreç Yönetimi	O	Eda	Filiz	Dilek			
13	OT	Kurumsal E itim	O	Banu	Melike	Ay egül			
14	OPF	Yazılım Yönetiminin Gözden Geçirilmesi	O	Umut	Ali Çakıcı	Yılmaz			
15		Geli tirme	O	Gökmen	Kadriye	Dilek			Ye im
16	CM	De i iklik Yönetimi	P	Sibel	Asım	Gülnur			

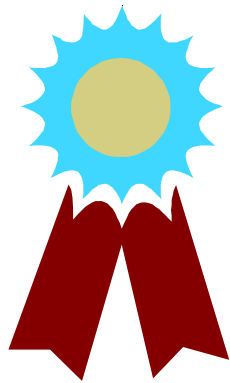
Wide Spread Involvement & Awarding System

The Fifth Discipline

1. Personal Mastery
2. Shared Vision
3. Mental Models
4. Team Learning
5. **Systems Thinking**



Wide Spread Involvement & Awarding System



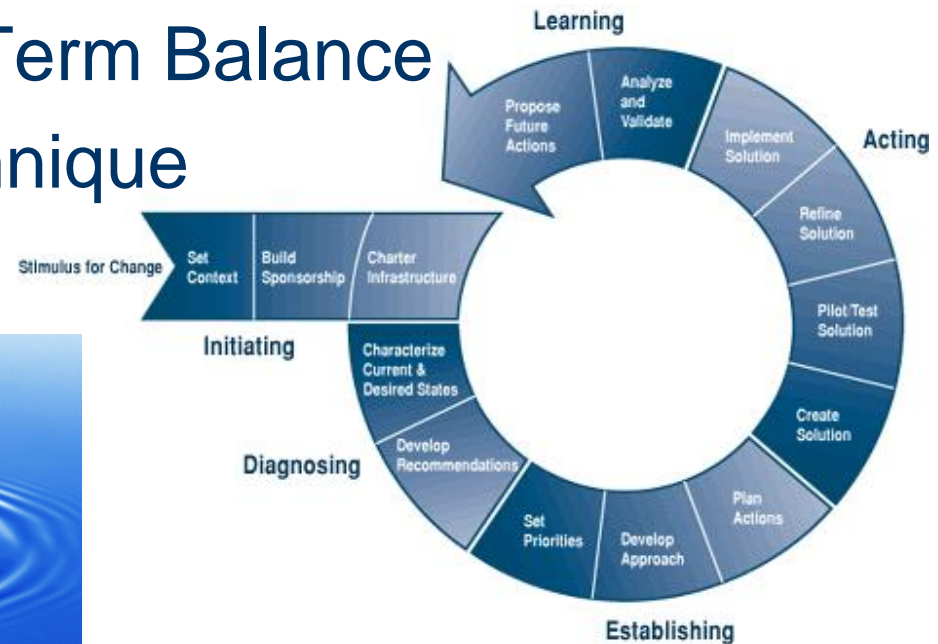
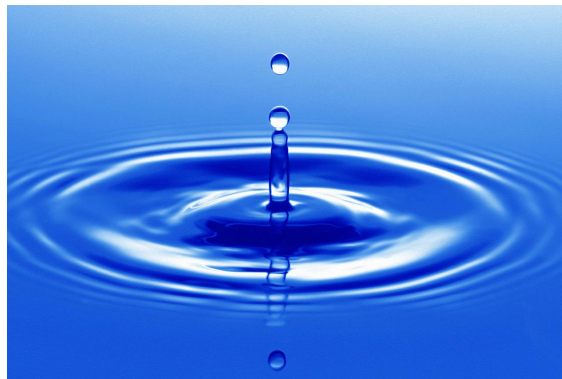
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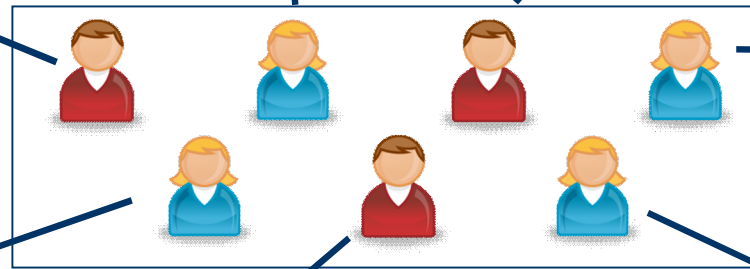
Correct Planning for Transformation

- IDEAL
- Short and Long Term Balance
- Water Drop Technique



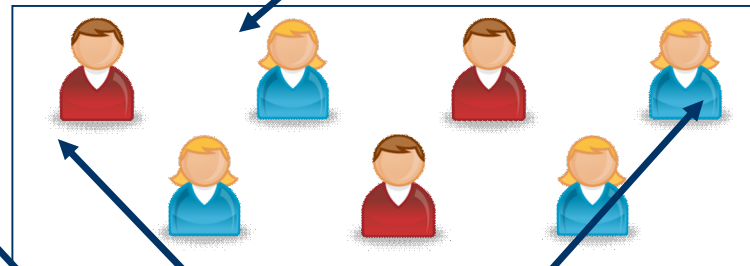
Correct Planning for Transformation

Level 1



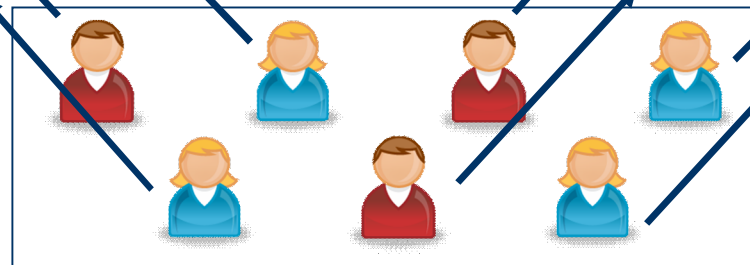
Individual Learning

Level 2



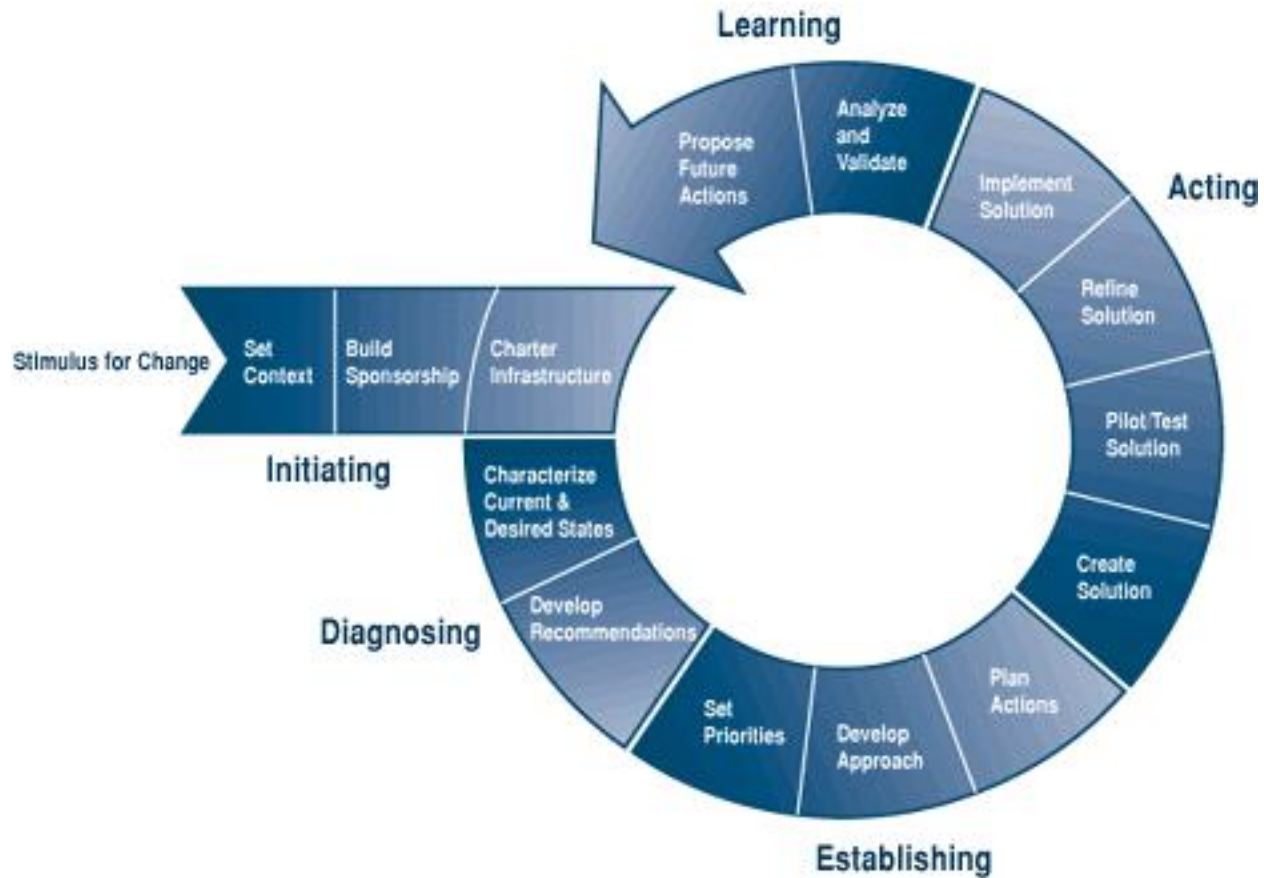
Group Learning

Level 3

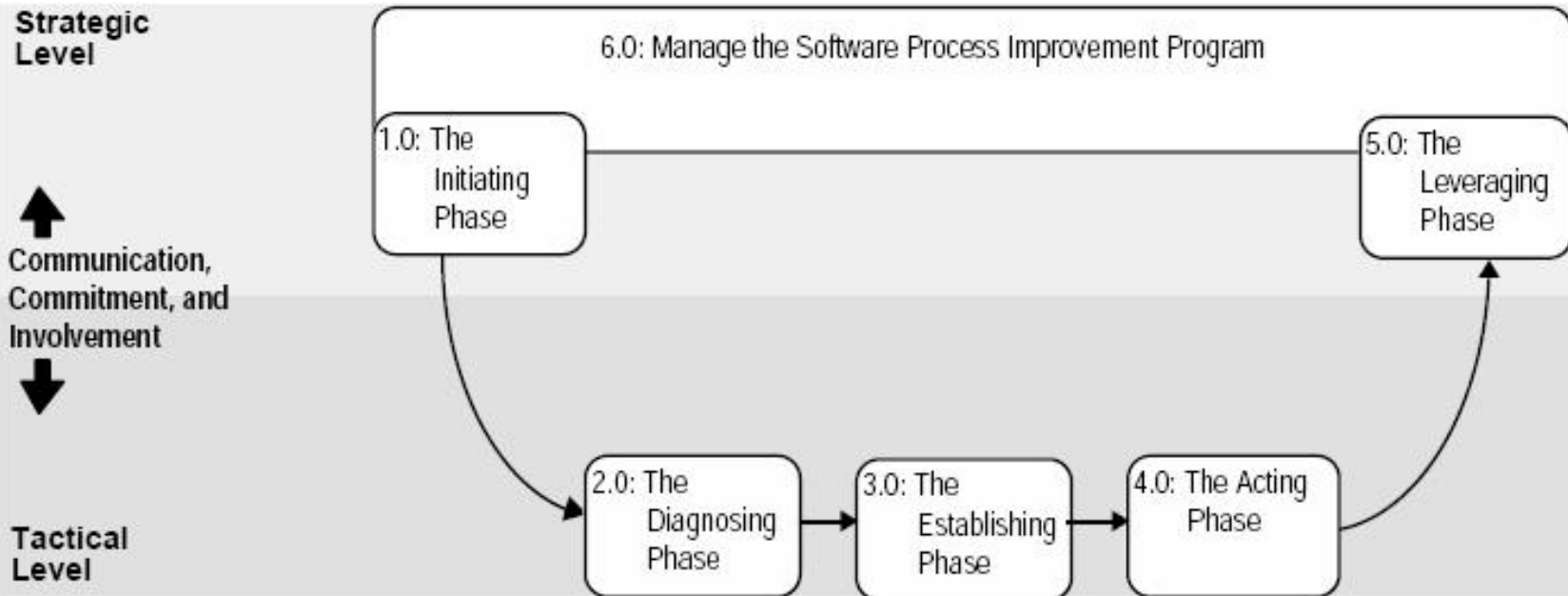


Organizational Learning

IDEAL



IDEAL



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Tools are Just Tools!

Carnegie Mellon University
Software Engineering Institute

Definition of Software Process

Process – a sequence of steps performed for a given purpose (IEEE)

Software process – a set of activities, methods, practices, and transformations that people use to develop and maintain software and the associated products (SEI)

Sept 2001 14 History of CMM

Tools are Just Tools!

Recognized Adoption Issues

“70% of tools purchased by the organizations in the surveys are never used, other than perhaps in initial trial

25% are used by only one team or person within each organization

5% are widely used, but not to capacity. Perhaps only 10% of the capacity of the tool is used.”

From Jerry Weinberg’s informal tool survey, cited in *Quality Software Management vol 4: Anticipating Change*. Dorset House, 1997.

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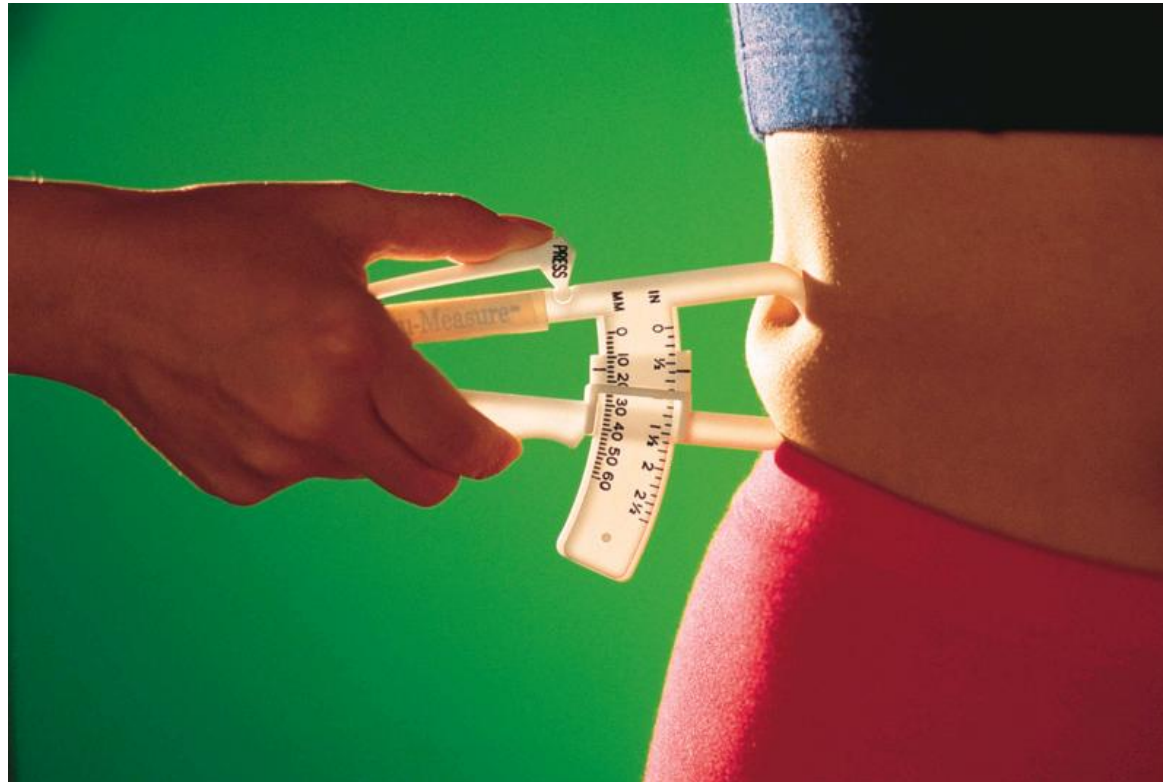


Sustainable Transformation

- Up or down!
- There is no ~~let's~~ stay here+



Sustainable Transformation





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