



# The Quest for Practical DFSS (Design-for-Six-Sigma) Tools

## PGMM Case Study

James Kalberer and Doug Storsved  
ATK Advanced Weapons Division

NDIA Gun and Missile Systems Conference  
25 April 2007  
Charlotte, North Carolina

# PGMM Precision Guided Mortar Munition



PGMM Overview

An advanced weapon and space systems company

## XM395 PGMM

Precision Guided Mortar Munition



- **Swift, ballistic flight to target** – no midcourse guidance – laser guidance in terminal phase
- **Few moving parts** – high reliability in high-G gun environment
- **Accurate** – simple, responsive thruster control
- **Lethal** – large warhead overmatches all PGMM targets

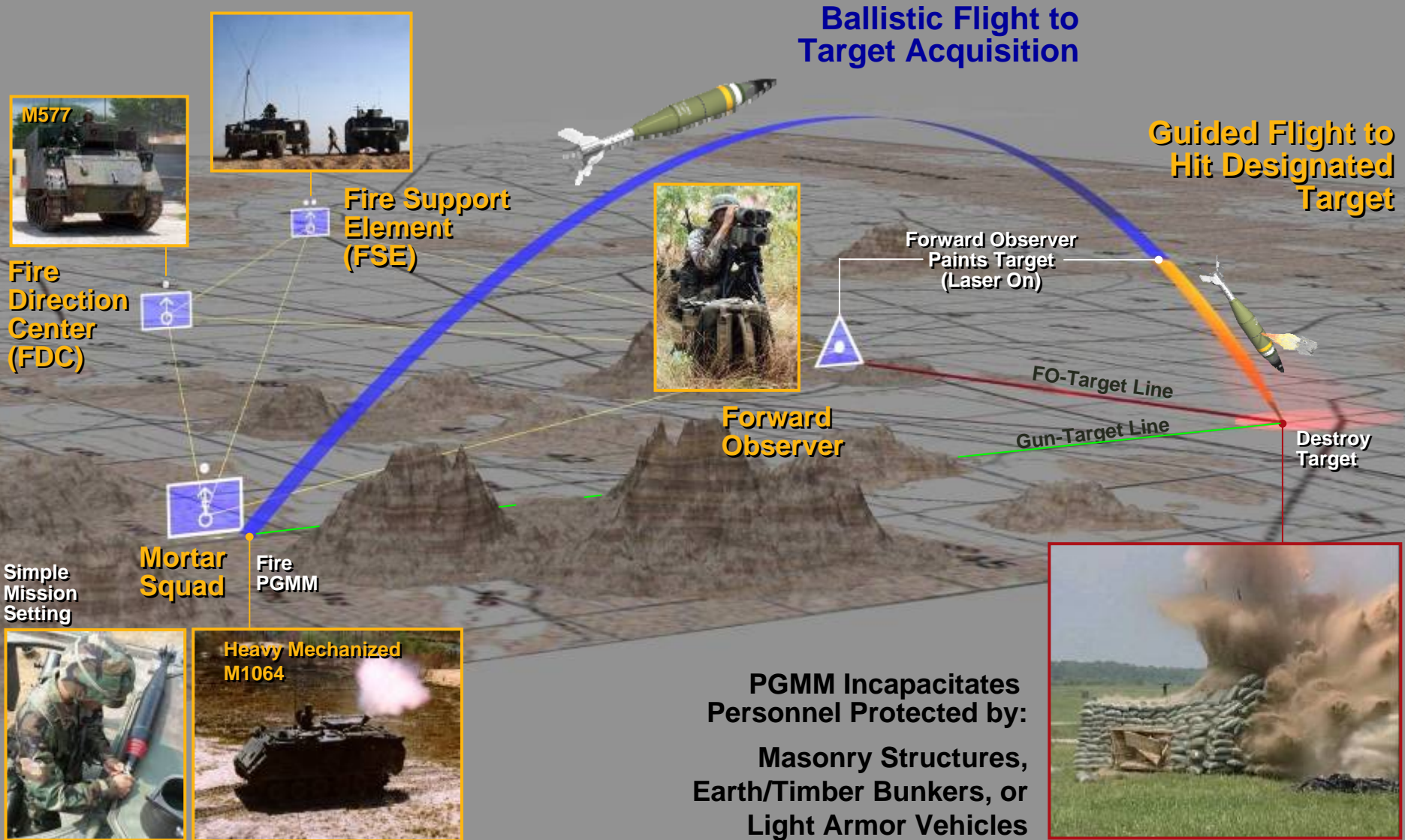


# PGMM Operational Elements



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PGMM Incapacitates Personnel Protected by:  
Masonry Structures,  
Earth/Timber Bunkers, or  
Light Armor Vehicles

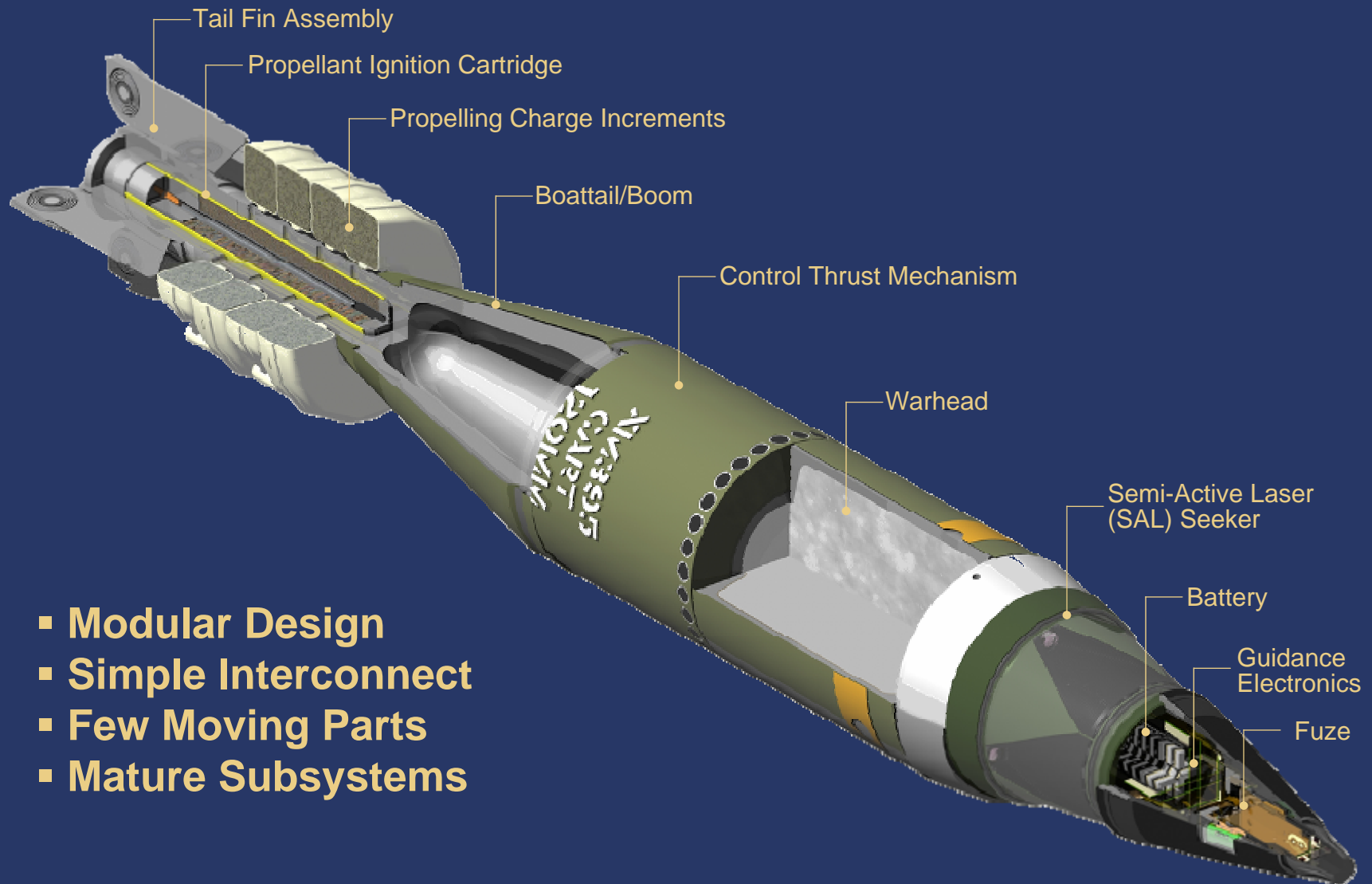


# PGMM Cartridge – Simple, Rugged, and Precise



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- **Modular Design**
- **Simple Interconnect**
- **Few Moving Parts**
- **Mature Subsystems**

# Six Sigma & Lean Enterprise Model for PGMM



Project Overview

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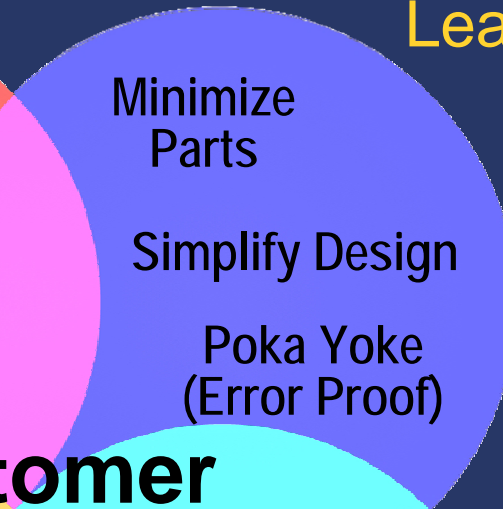
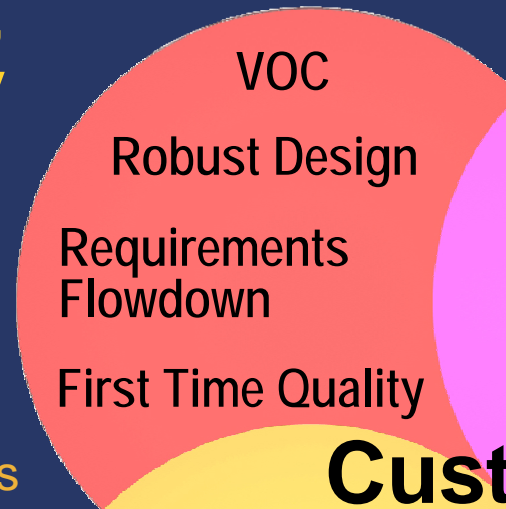
DFSS,  
CDOV

Lean Design,<sup>TM</sup>  
DFA

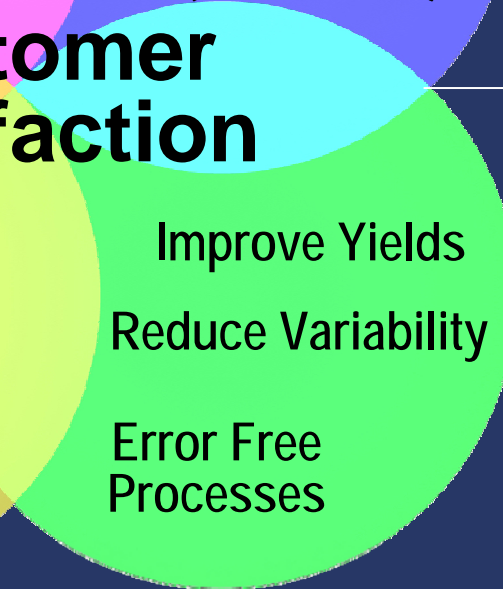
Improve  
Effectiveness

Improve  
Efficiency

Lean  
Manufacture



**Customer  
Satisfaction**



Avoid  
Problems

Fix  
Problems

Six Sigma,  
DMAIC

DFSS: Design For Six Sigma  
DFA: Design for Assembly  
CDOV: Conceive, Design, Optimize, Verify  
VOC: Voice of the Customer  
DMAIC: Define, Measure, Analyze, Improve, Control



## Objectives

1. Vigorously apply several DFSS tools to the PGMM (Precision Guided Mortar Munition) program
2. Refine and evaluate the tools (benchmark, provide lessons learned, resource planning guides)
3. Support timely execution of major PGMM program milestones (SRR, SDR, PDR, CDR)

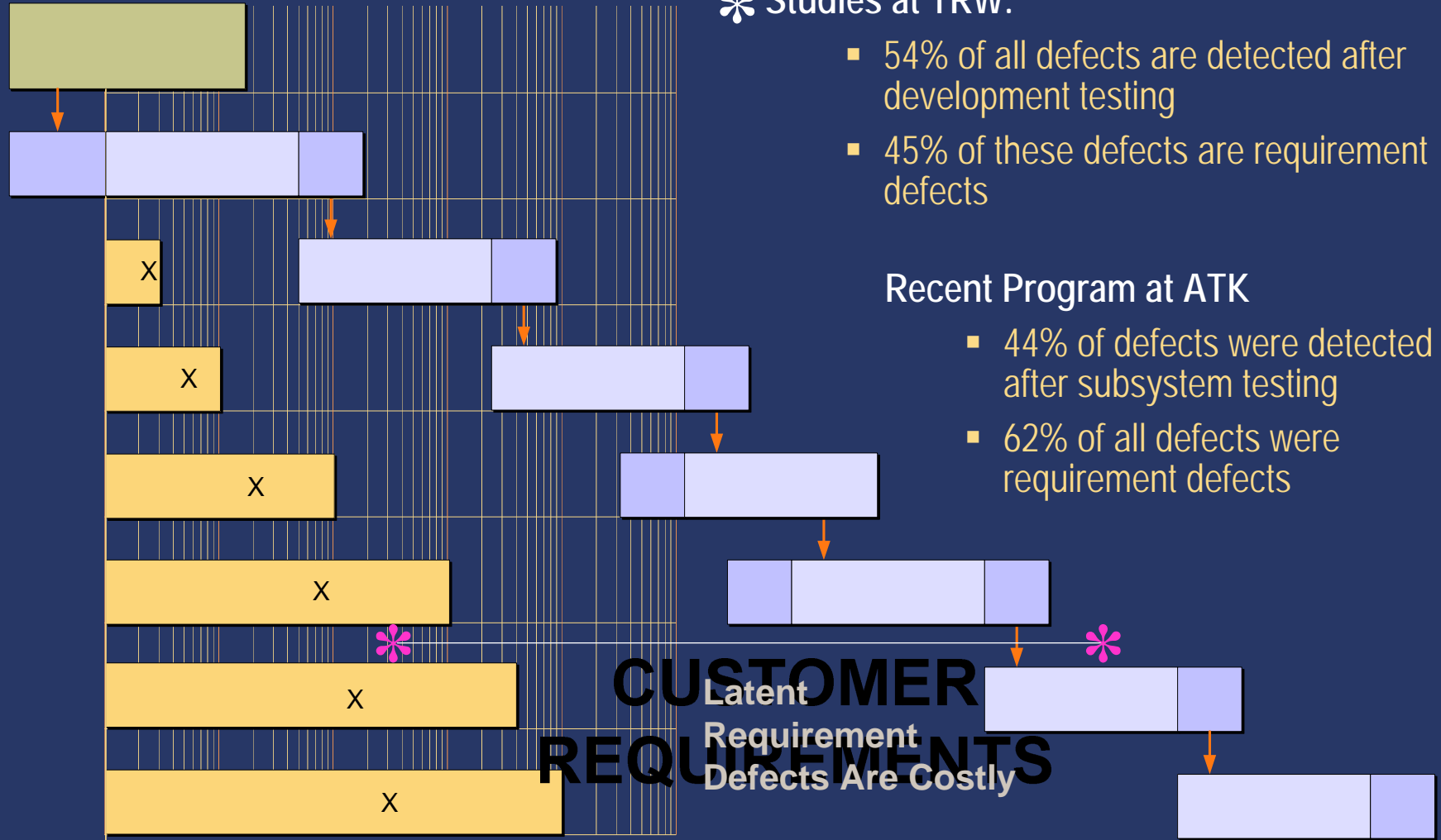
DFSS Tool	Status	ATK Technical Excellence Standard
Stakeholder Analysis	Complete	2. Data Based Decision Making
Operational Crosswalk	Complete	3. Consideration of System-Level Issues and Interactions
Requirements Development and Mgmt	Complete	1. Requirements Defined and Tracked
QFD (Quality Functional Deployment)	Complete	3. Consideration of System-Level Issues and Interactions
FMEA (Failure Modes Effects Analysis)	Complete	3. Consideration of System-Level Issues and Interactions
System-Wide Defects Tracking	Complete	2. Data Based Decision Making
Producibility Scorecard	Complete	7. World Class Process Control at ATK and our Suppliers

# Traditional Approach to Product Development



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## \* Studies at TRW:

- 54% of all defects are detected after development testing
- 45% of these defects are requirement defects

## Recent Program at ATK

- 44% of defects were detected after subsystem testing
- 62% of all defects were requirement defects

*Design for Competitiveness, Advance copy by Bart Huthwaite*

1

Slide 7

Project

CONTRACTOR

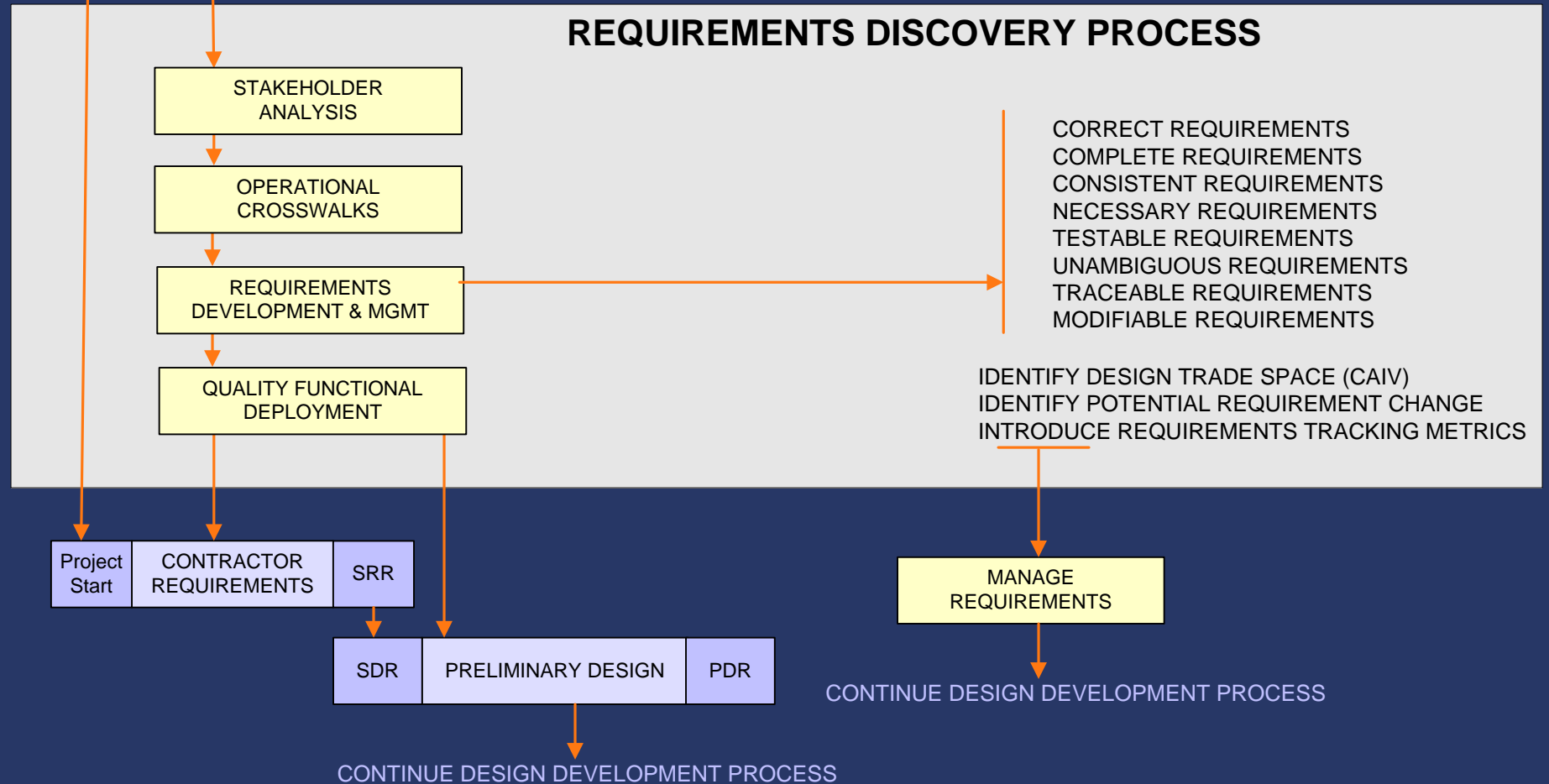
# New Approach to Product Development



Project Approach

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*DFSS/Lean Six Sigma  
Initiatives/Project*



ATK Technical Standard

Requirements Defined and Tracked

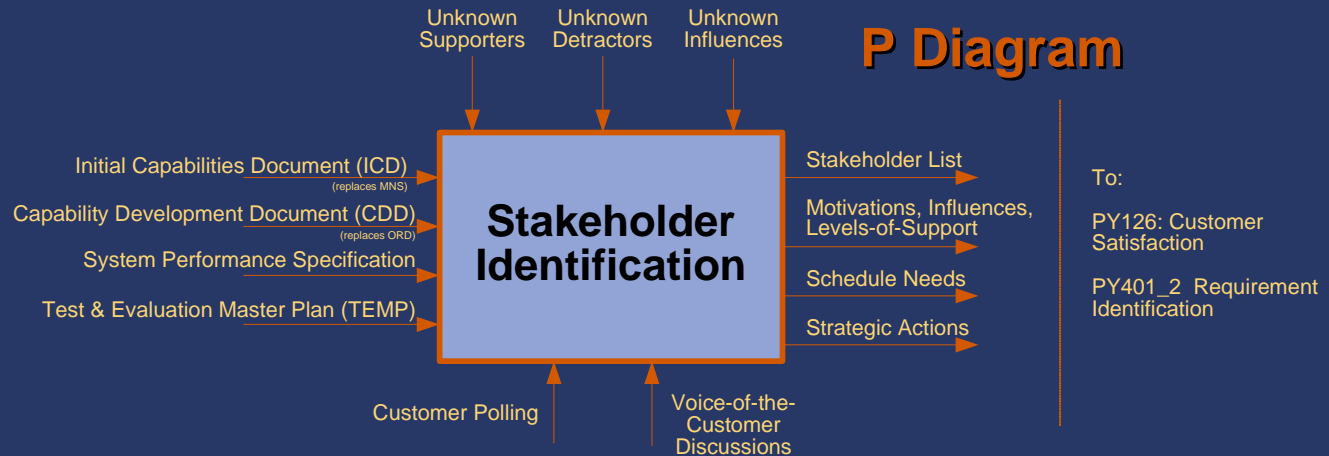


# Stakeholder Analysis



Stakeholder Analysis

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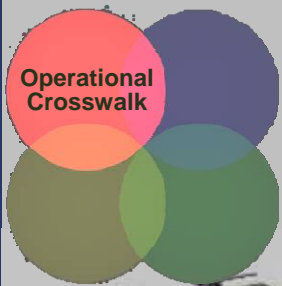
Database Information	Database Example
Interest Category	Seeker Subsystem
Organization	US Industry
Stakeholder	BAE Systems
Location	Nashua, NH
Role	SAL Seeker Supplier
Motivation	Expand SAL Seeker Product Base
Level of Support [+3 For, -3 Against]	3
Level of Influence [+5 High, +1 Low]	2
Stakeholder Effect	6
Strategic Action	--

## Results

- This tool has utility for Program Managers, Business Development teams, and Engineering leadership
- Database protects against knowledge base turnover
- Helps to ensure that no stakeholder's interest is ignored – develops complete set of stakeholders

ATK Technical Standard

Data-Based Decision Making



## Light Forces

## Heavy Mechanized Forces

- MFCS – Mortar Fire Control System
- MMS - Mortar Mission Setter
- Mortar Extraction Tool
- LRRS \_ Loose Round Restraint System
- Helicopter Transport
- Vehicle Weapon Racks
- Autoloaders/Breechloaders

FCS NLOS-M  
(Future)

Stryker  
BCT-MC  
Soltam Vb  
(Current)

Dismounted  
M120 Mortar  
(Current)

Dismounted  
M120 Mortar  
(Future)

M1064A3  
Mortar Carrier  
M121 Mortar  
(Current)

Palletized  
Mortar Rounds

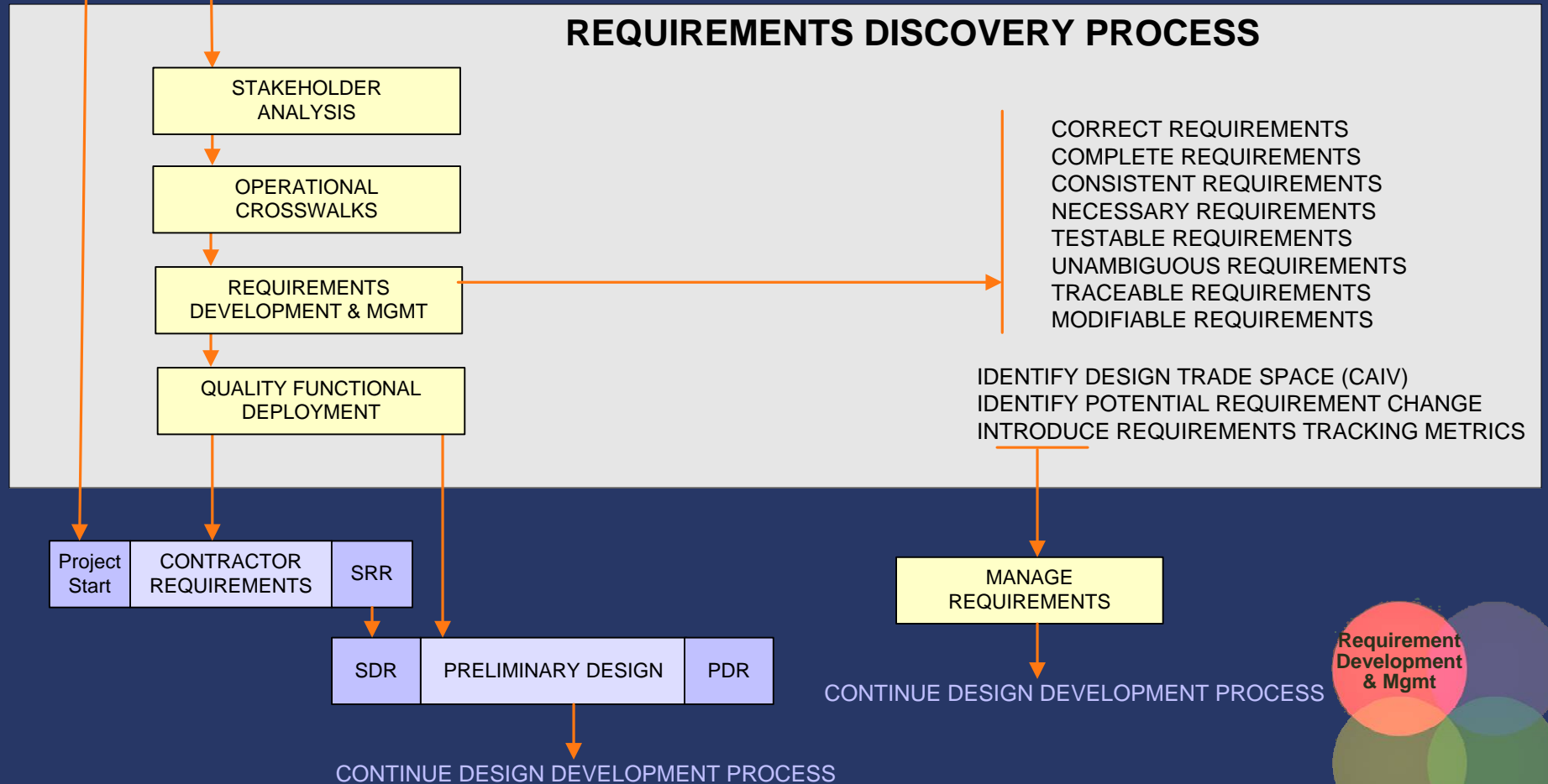
# Requirements Development and Management



Requirements Development and Management

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*DFSS/Lean Six Sigma  
Initiatives/Project*



ATK Technical Standard

Requirements Defined and Tracked



# Performance Requirements Walkthrough



Requirements Development

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Requirements Walkthrough

Consolidated Walkthrough Review

## 3.3.5.2 KPP 2 - Lethality

<p><b>REFERENCE:</b> System Performance Specification Draft 31-Jan-03</p>	<p><b>OWNER:</b> USAIC</p>									
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<p><b>SUPPORTING ANALYSIS:</b></p>										

Verbatim from Customer Performance Specification



Verbatim from Customer Performance Specification



# Performance Requirements Walkthrough



Requirements Development

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Requirements Walkthrough

Consolidated Walkthrough Review

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Information Capture Directly from Customer

Information Capture Directly from Customer

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Requirements Development

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Feedback To Customer From Contractor

Notes to Formulate Action Plan

# Requirements Walkthrough Statistics



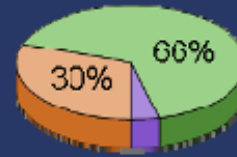
Requirements Development

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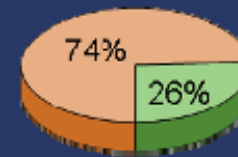
Customer Priorities	129 Non-ENV REQ	70 ENV REQ	199 Total REQ
Mission/Safety Critical	39	52	91
Useful	85	18	103
Desireable	5	0	5
Non-Negotiable	89	68	157
Negotiable	39	2	41
Flexible	1	0	1
Unlikely to Change	118	72	190
May Change	7	0	7
Most Likely to Change	2	0	2

**Criticality**  
2/3 Non-Critical

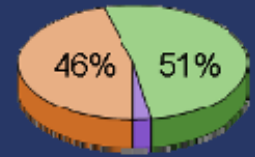
129 Non-Environmental Requirements



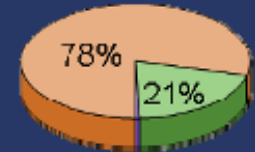
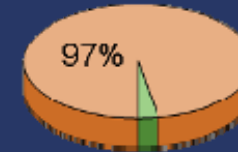
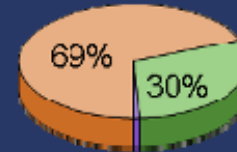
70 Environmental Requirements



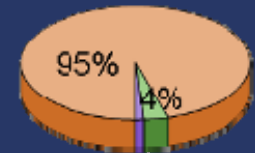
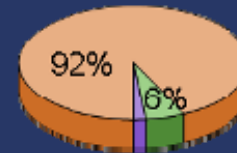
199 Total Requirements



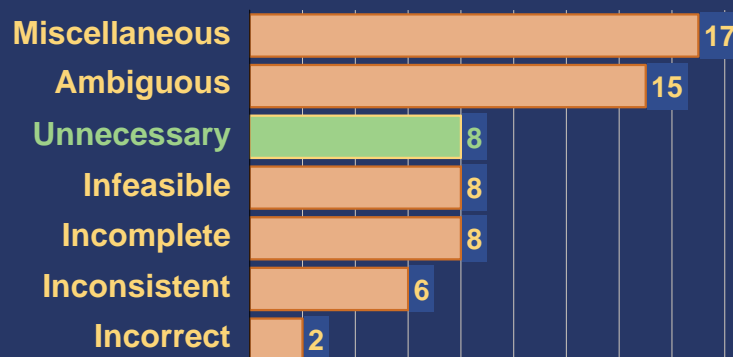
**Tradeoffs**  
3/10 Negotiable



**Stability**  
8% May Change



## Contractor Feedback (64 Issues)



- The PGMM Performance Specification was very well written by OP-Mortars, USAIC, and ARDEC
- Only 64 issues ( 32% of 199 requirements)
- The 64 issues spawned 58 Actions (9 of which were critical).

# Accomplishment - Requirement Reduction



Requirements Development

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## Reduced Customer Requirements

- 199 "SHALL" requirements in US Army SPS (System Performance Specification)
  - Deleted 17 requirements (8.5%)
  - Relaxed another 5 requirements (2.5%)
- } 11%

## Significance

**Eliminated** requirement to meet safety and reliability performance for one environmental requirement (unnecessary)

- Avoided fuze redesign cost of **~\$300K** to safely reset after exposure to the second environment

**Relaxed** a second environmental requirement to be met in an in-package, un-powered condition rather than in an un-packaged, powered condition

- Avoided special testing at government facility to verify redesign



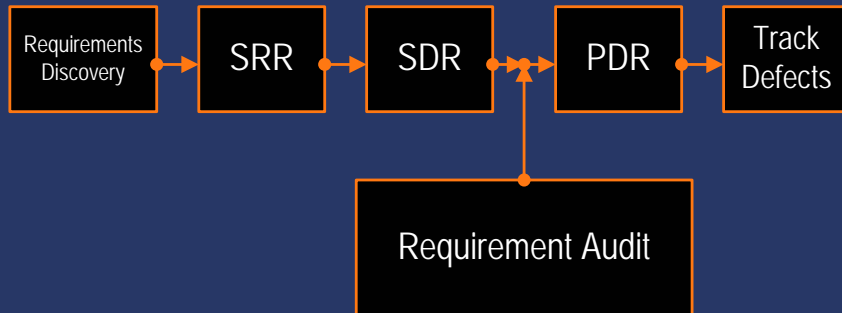
# PGMM Requirements Audit and Defect Tracking



Requirements Management

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## Process



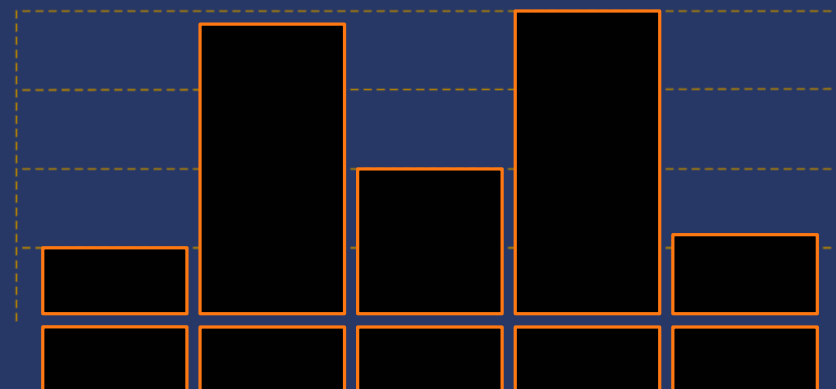
## Results

- 946 System and subsystem requirements audited
- 46% had at least 1 potential defect
- 87% of potential defects realized a change to the requirement

Requirement Defects	Examples
<b>Incorrect Information</b>	Incorrect Test Standard Incorrect Paragraph Reference Incorrect Environmental Levels
<b>Omissions</b>	Missing Test Standard Missing Requirement Missing Verification
<b>Ambiguities</b>	More Than One Interpretation
<b>Poorly Written</b>	Multiple "Shalls" In One Requirement Spelling and Grammar Requirement Not Clear
<b>Misplaced</b>	Requirement in Wrong Section Requirement Applied to Wrong Subsystem

ATK Technical Standard

Early elimination of deficiencies



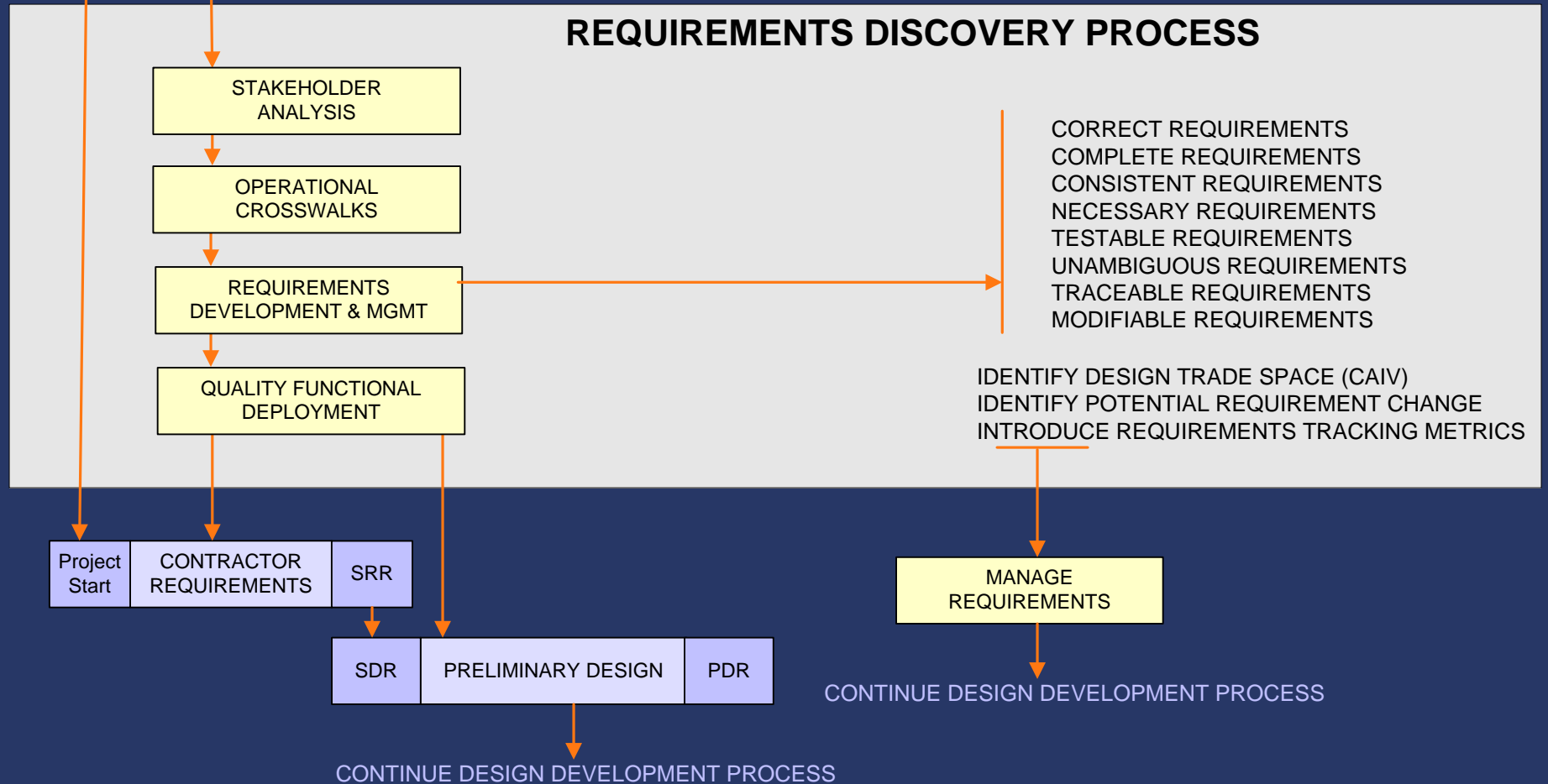
# Quality Functional Deployment



QFD

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*DFSS/Lean Six Sigma  
Initiatives/Project*



ATK Technical Standard

Requirements Defined and Tracked

# Quality Functional Deployment (QFD)



QFD

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## Requirement Priority X Correlation

9	Mission/Safety Critical	±9	Critical
3	Useful	±3	Necessary
1	Desirable or Deleted	±1	Helps Satisfy

## House of Quality



## Results

- QFD characterized nose protector as a net liability in meeting requirements.
- Finally, optical window testing at supplier characterized SAL sensor performance with smears and scratches typical of handling – confirmed low risk in elimination
- **Cost Avoidance:** Aerodynamic flight testing at Yuma to confirm separation ~\$100K

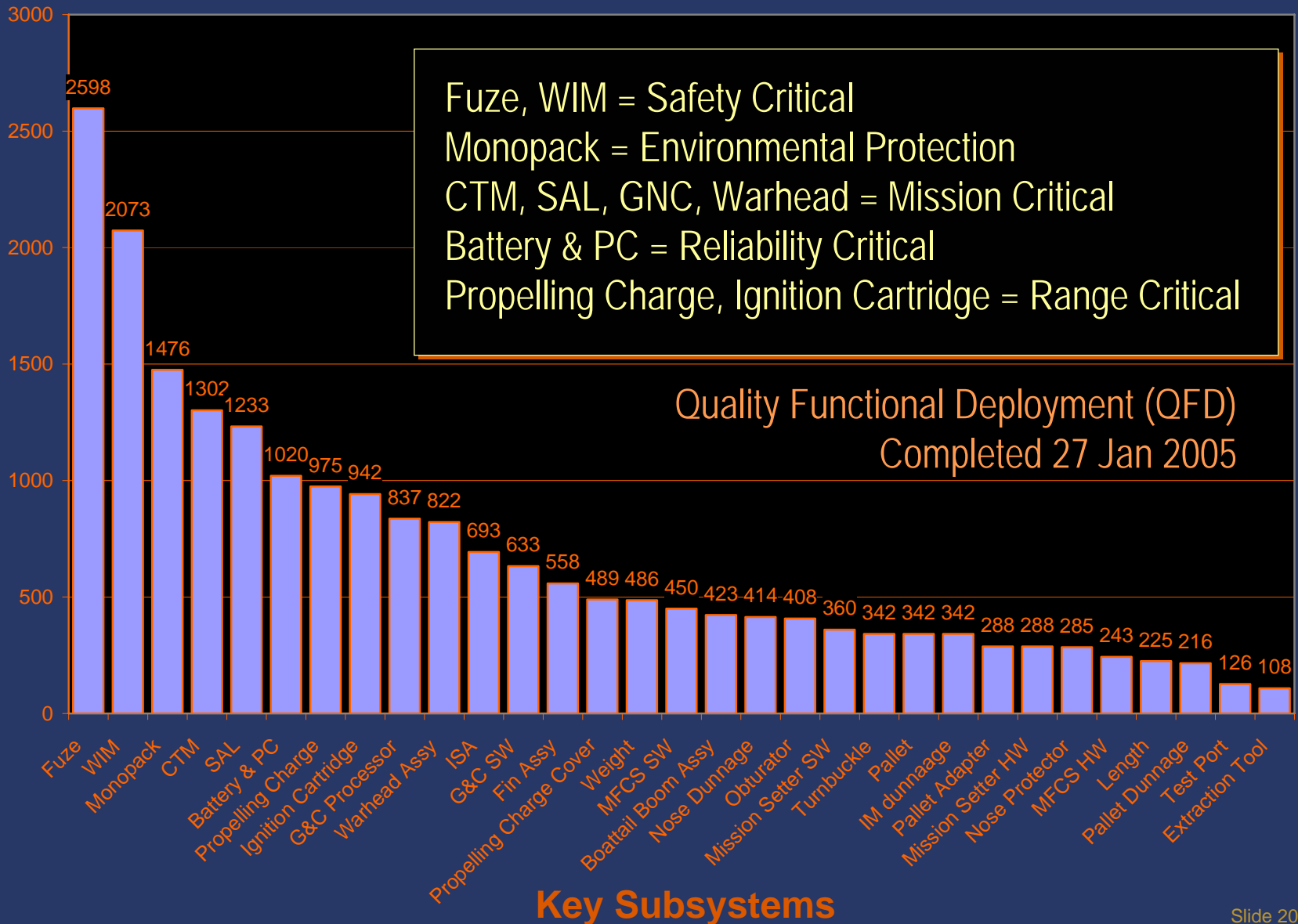
# Quality Functional Deployment (QFD) - Results



QFD

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Satisfies Critical Requirements

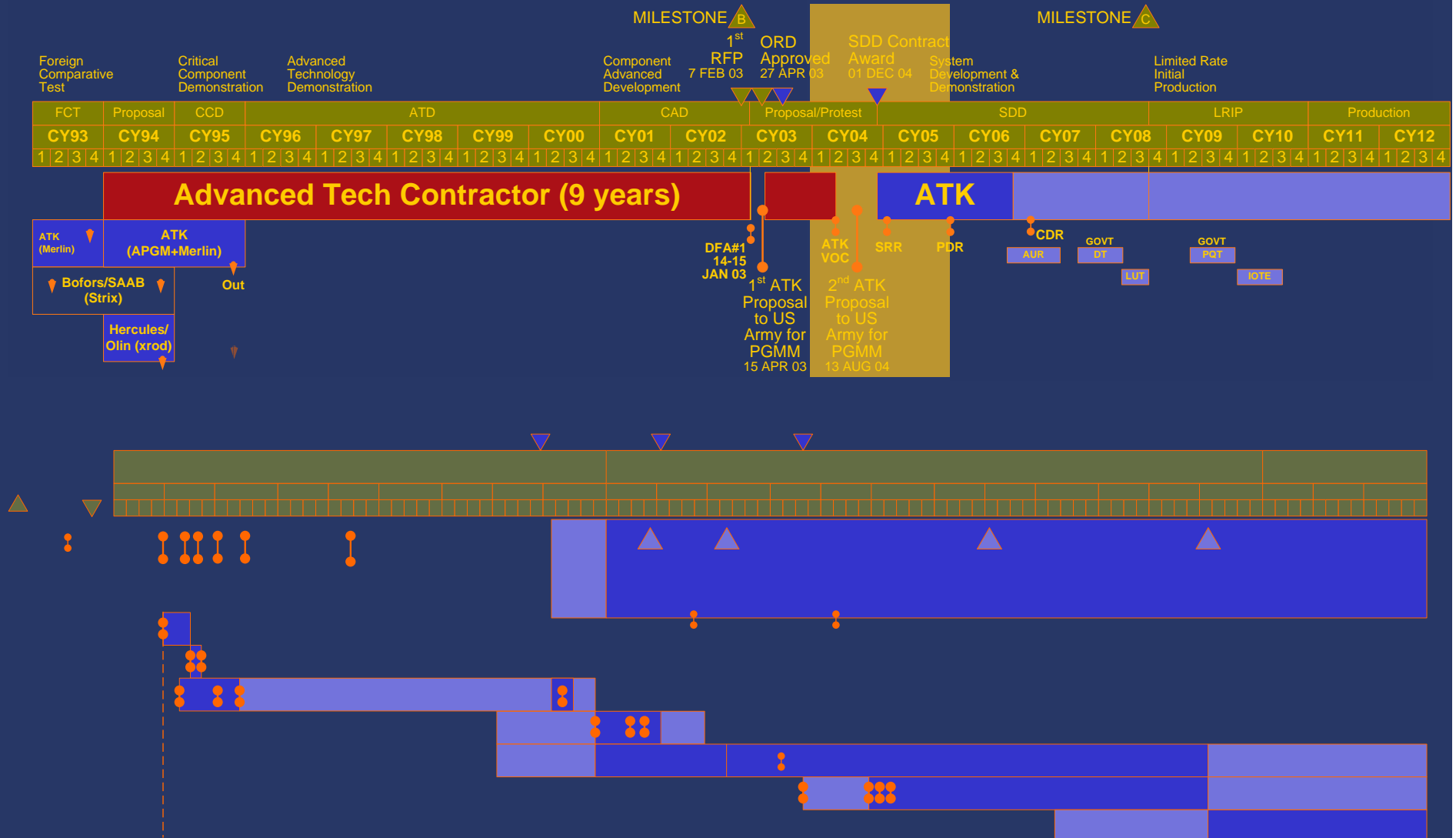


# Design for Six Sigma Tool Implementation



Project Summary

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# Quest for Practical DFSS Tools Summary



Project Summary

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## Project Objectives Met

- ✓ **Vigorously Applied DFSS to PGMM:** Tools successfully applied to the Precision Guided Mortar Muniton Program
- ✓ **Refined and Evaluated Tools:** Provided benchmarks, lessons learned, resource planning guides
- ✓ **Major PGMM Program Milestones Met:** SRR, SDR, PDR and CDR were held on schedule, within budget, and with high quality

## Additional Benefits

- ✓ **Simplification Achieved:** Eliminated or relaxed 11% of US Army system performance requirements; cost avoidance well over \$450K
- ✓ **Forged Strong Customer Relationship:** DFSS Tool application facilitated communication across the design team



Developed Product = User Need



# CONTACT INFORMATION



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