Food Protection & Defense Heartland Security Conference & Exhibition



Sr VP & Chief Technical Officer

July 10, 2007



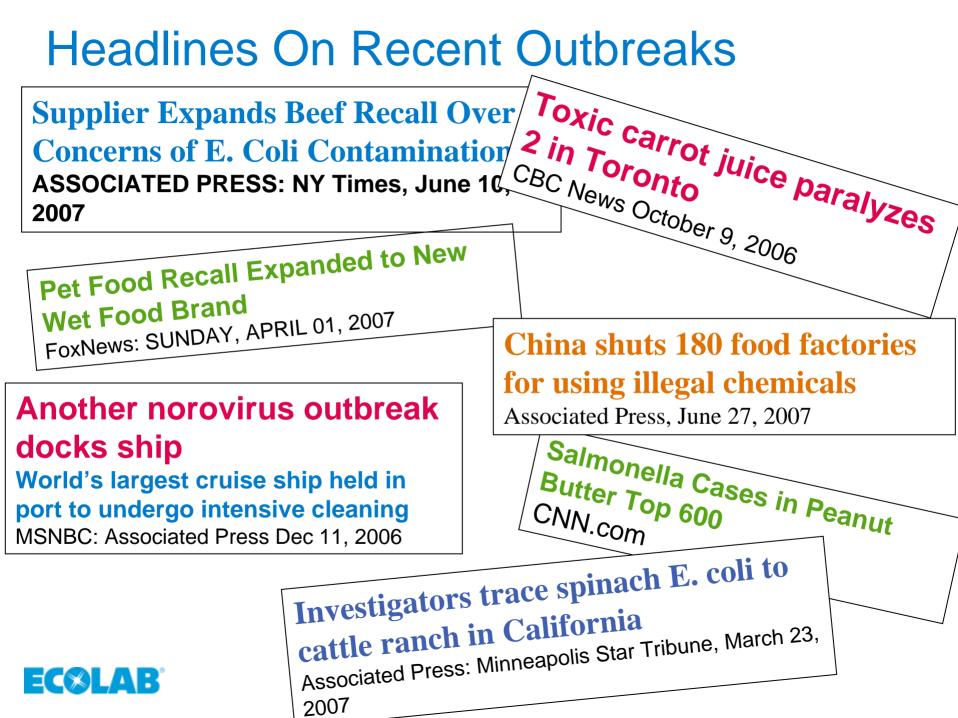


Food Protection & Defense



- Safety of the food supply is of critical importance
- ▲ The food industry as a target
- How can we learn from the past
- How can we better prepare for the future





Food Safety versus Food Defense

Food Safety

- Unintentional
- Routine
- Real
 - 76 million foodborne illnesses
 - 325,000 hospitalizations
 - 5,000 deaths

Food Defense

- Intentional
- Criminal
- Sporadic
- Plausible
- Unknown



What is Food Terrorism?

An act or threat of deliberate contamination of food for human consumption with chemical, biological, or radionuclear agents for the purpose of causing injury or death to civilian populations and/or disrupting social, economic or political stability.



Who are we concerned about?

- Disgruntled employees
- Violent activist groups
- Criminals / subversives
- International / government supported or directed groups or individuals







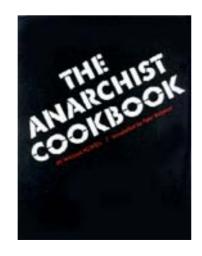


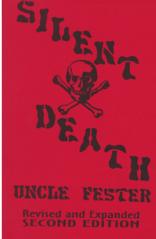
Why are we concerned about food terrorism?

- No specific targeting information indicating attack on food supply is imminent
 Intelligence 1.
- Intelligence indicates that terrorists have discussed components of food sector
- Manuals for intentional contamination of food are widely available

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Why are we concerned about food terrorism?

Potential for significant economic and psychological damage Food sector = \$1.24 trillion/year





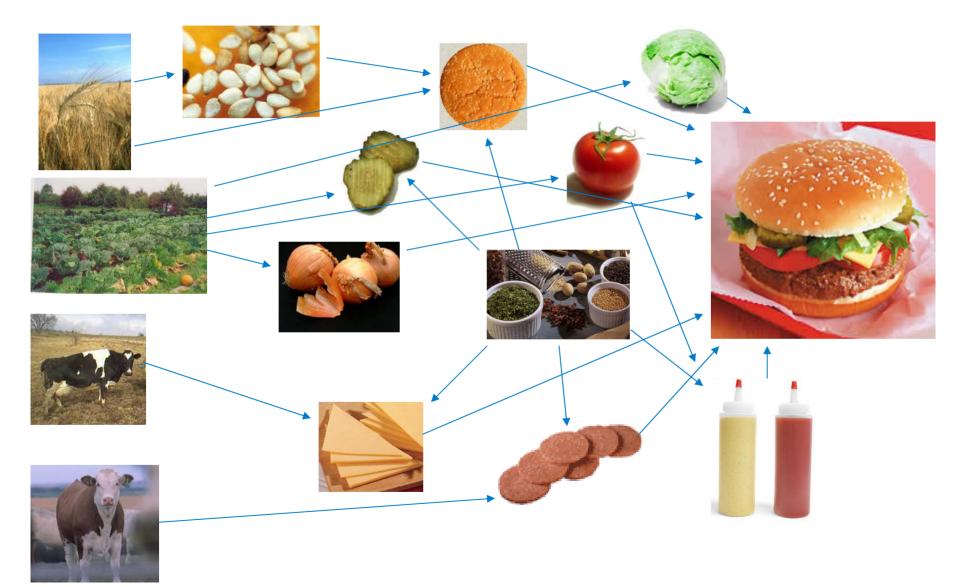
Why are we concerned about food terrorism?

- Potential for significant economic and psychological damage
 Food sector = \$1.24 trillion/year
- Efficient food distribution = potential for mass casualties





Supply Chain Complexity



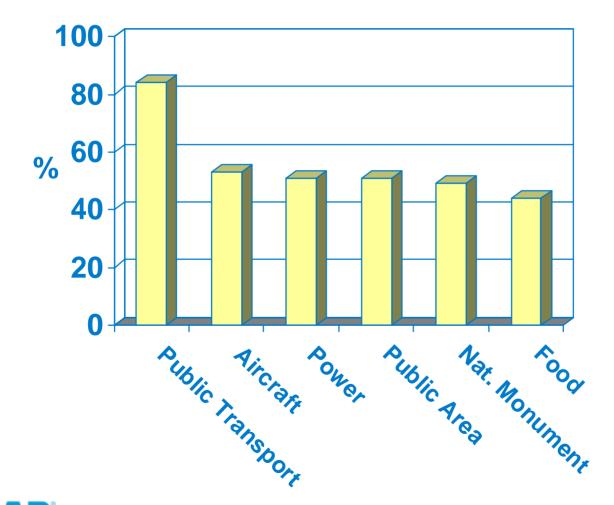
Slide credit: Shaun P. Kennedy, NCFPD

Why are we concerned about food terrorism?

- Potential for significant economic and psychological damage
 Food sector = \$1.24 trillion/year
- Efficient food distribution = potential for mass casualties
- Food chain complexity makes it hard to protect
 2,128,000 farms
 29,000 food manufacturing sites
 224,300 retail food stores
 565,000 food service outlets

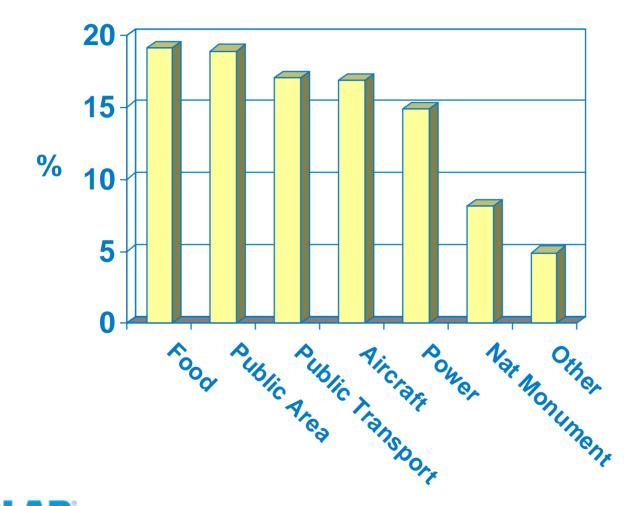


Percent of US residents expecting a serious terrorist act in the next 4 years



ECELAB Source: Stinson, Kinsey, Degeneffe and Ghosh, 2006. www.hsaj.org/?fullarticle=3.2.3

Percent of anti-terrorism spending US residents believe should be allocated



ECOLAB Source: Stinson, Kinsey, Degeneffe and Ghosh, 2006. www.hsaj.org/?fullarticle=3.2.3

Minnesota heritage linked to Food Industry



Minnesota Historical Society

Heartland Food Safety & Technology Companies – Today









KRA







SUPERVALU



3 Worldwide







Food Research In the Heartland











IOWA STATE UNIVERSITY











National Center for Food Safety and Technology

NCFST ACADEMIC PROGRAM



NORTH DAKOTA STATE UNIVERSITY Fargo, N.D.



About Ecolab

- Leading global provider of cleaning, sanitizing, food safety and infection prevention products and service
- 23,000 associates
- Global reach 160 countries
- ▲ \$5 billion sales in 2006





Solutions and Services that Deliver Cleaner, Safer, Healthier

Foodservice/ Hospitality



Food & Beverage Processing



Healthcare/ Infection Control



Global Customer Relationships 400,000+ Customers



What can we learn from past incidents?



Unintentional Foodborne Outbreaks provide insight to

- ▲ Vulnerable foods
- Vulnerable points in their production
- Potential magnitude of public health impact



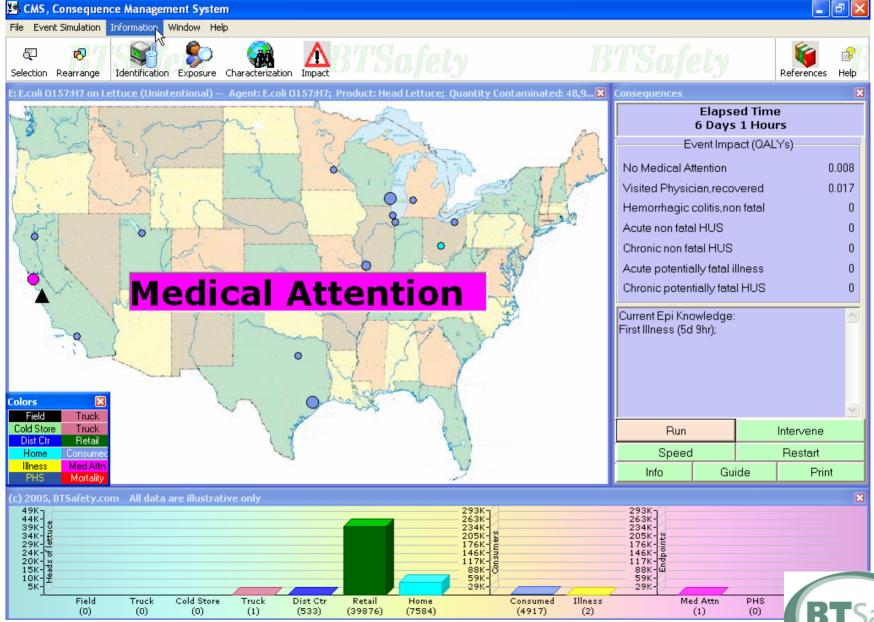


Unintentional Foodborne Outbreaks

- Norwalk like virus in bakery items with frosting, 1982
 3,000 people ill
- Pesticide (endrin) poisoning of contaminated flour, 1960s
 - 800 ill in the Middle East
- ▲ Salmonella Enteritidis in ice cream
 - Single facility, 1994
 - Estimated 224,000 affected
 - 30% required hospitalization



Consequence Management System



Building Technologies for Safety

What can we learn from intentional attacks on our food supply?





Intentional attacks



▲ 1984: Oregon – Rajneesh cult

- Salmonella placed in multiple salads bars at restaurants, attempt to sway results of a local election
- 751 ill, 45 hospitalized
- ▲ Oct. 1996: Shigella dysenteriae Type 2
 - Lab employee used microbes grown in-house to contaminate pastries served to 45 co-workers
 - 12 ill, 4 hospitalizations



Threat as a Weapon

- ▲ 1989: Chile terrorist group
 - Phone call to the U.S. Embassy in Santiago claiming to have contaminated Chilean grapes with cyanide
 - FDA found 3 suspicious grapes in Philadelphia
 - Ruined the crop and Chilean fruit sales for an entire season, at a cost of \$200+ million
 - Consumer confidence slow to return
 - Lasting harm to image of imports





Intentional attacks – Counterfeiters and Diethylene Glycol - DEG



▲1996 – Haiti - 85 children died from DEG contaminated cough syrup

Oct. 2006 – Panama - over 100 deaths from DEG in sugarless liquid expectorant



Diethylene glycol sold as glycerin.....

MAY 6, 2007

A Poison's Path

How a toxic industrial solvent from China made its way into medication in Panama, killing at least 100 people.

5 6 з 4 NEXT 🕨







In a small factory in China, a syrup containing diethylene glycol, a toxic industrial solvent and prime ingredient in some antifreeze, was sold as glycerin, a more





A dramatically different building is advertised on its

website.

Sold to Beijing broker who shipped to Shanghai....

MAY 6, 2007

A Poison's Path

How a toxic industrial solvent from China made its way into medication in Panama, killing at least 100 people.

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Counterfeit glycerin arrives in Barcelona.....

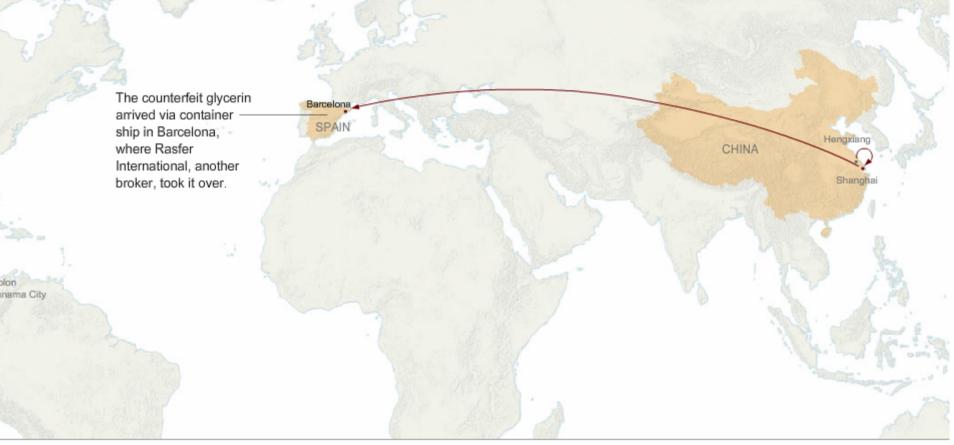
MAY 6, 2007

E-MAIL | FEEDBACK

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The New York Times



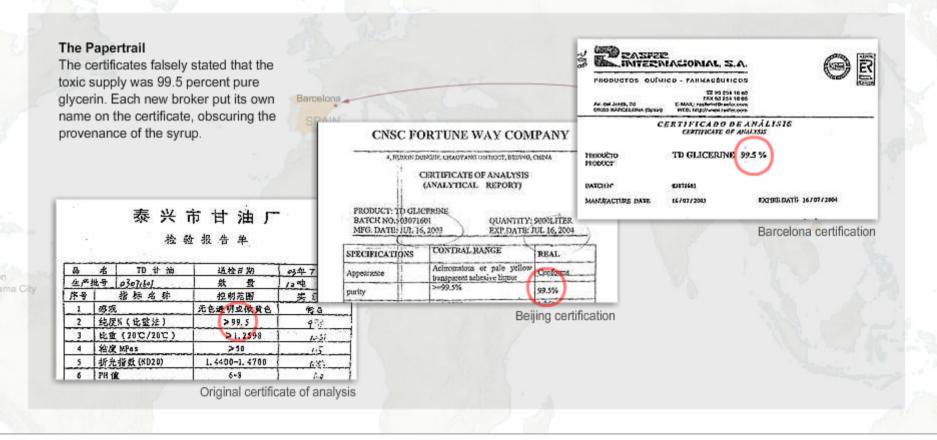
Brokers certificates claim 99.5% glycerin.....

MAY 6, 2007

A Poison's Path

How a toxic industrial solvent from China made its way into medication in Panama, killing at least 100 people.







The New York Times

E-MAIL | FEEDBACK

46 barrels arrive in Panama.....

MAY 6, 2007

E-MAIL | FEEDBACK

A Poison's Path

How a toxic industrial solvent from China made its way into medication in Panama, killing at least 100 people.

1 2 3 4 5 6 NEXT)





Government packs it into 260,000 bottles.....

MAY 6, 2007

A Poison's Path

How a toxic industrial solvent from China made its way into medication in Panama, killing at least 100 people.



The syrup was trucked to Panama City, where government officials used it in 260,000 bottles of medicine. At least 100 people were killed by the medicine.



Hundreds of unopened bottles of toxic medicine still remain in boxes at a Panama hospital.





E-MAIL | FEEDBACK

Intentional attacks – Counterfeiters and Diethylene Glycol - DEG



1990 – Bangladash - 300+ children died from DEG contaminated cough syrup

1996 – Haiti - 85 children died from DEG contaminated cough syrup

Oct. 2006 – Panama - over 100 deaths from DEG in sugarless liquid expectorant

▲June 2007 – phony Colgate toothpaste imported from China contains DEG

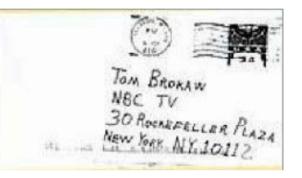
"death sentence to former pharmaceuticals control officer in China..."



Even ineffective attacks cause significant economic and psychological damage ...

Anthrax in the mail – 2001

- 22 cases, 5 deaths
- 2 million people unnecessarily on Cipro cost \$1 billion
- Congress gave USPS \$1 billion for *initial* interventions
- USPS direct costs
 \$3 billion







How can we better prepare for the future?





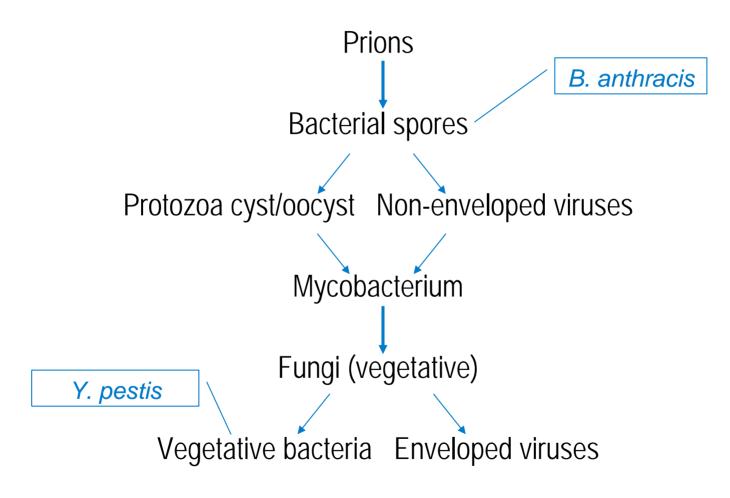
This research was supported by the U.S. Department of Homeland Security through the National Center for Food Protection and Defense, grant number N-00014-04-1-0659. However, any opinions, findings, and conclusions or recommendations in this document are those of the authors and do not necessarily reflect the views of the U.S. Department of Homeland Security.

NATIONAL CENTER FOR FOOD PROTECTION AND DEFENSE

A HOMELAND SECURITY CENTER OF EXCELLENCE



Resistance to Biocides





Biocide Efficacy

Organism type	Example indicator organisms	Product Classification					
Bacterial spores	Bacillus subtilis	Sterilant					
	Clostridium sporogenes	High-level disinfectant					
Vegetative bacteria	Pseudomonas aeruginosa	Disinfectant					
	Staphylococcus aureus						
	Salmonella choleraesuis	Sanitizer					



Study Variables

▲ Time

- 10 and 30 minutes
- ▲ Temperature ■ 10, 20, or 30°C

▲ Food

- None (water)
- 10% Flour paste
- Whole milk
- 50% Egg yolk emulsion

Organisms

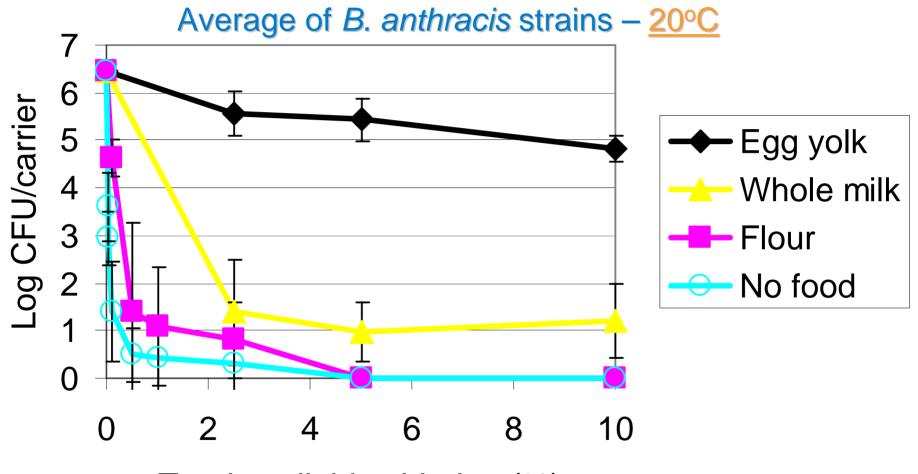
- B. anthracis
- Y. pseudotuberculosis
- ▲ Biocides*
 - Sodium hypochlorite
 - Quaternary ammonium compound (QAC)
 - Iodophor
 - Hydrogen peroxide

 - Péroxyacetic acid
 Acidified sodium chlorite
 - Peroxy/fatty acid sanitizers

*In 500 ppm hard water, no pH adjustment



Sodium hypochlorite – 10 minutes



Total available chlorine (%)



Needed Biocide concentration for 6-log reduction,30 minute

B. anthracis spores

	No food		Flour paste		Whole milk			Egg-yolk				
	10ºC	20°C	30°C	10°C	20°C	30°C	10ºC	20°C	30°C	10ºC	20°C	30°C
Sodium hypochlorite	2300	2300	900	5700	4600	1700	23000	9600	9500	48000	48000	40000
Acidified sodium chlorite	5900	1500	1100	5700	2200	1200	Ν	5800	2300	Ν	Ν	Ν
Hydrogen peroxide	25%	14%	8.9%	25%	13%	6.4%	25%	13%	6.4%	24%	13%	7.6%
Iodophor	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν
Quaternary	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν	Ν
Mixed peroxyacids	2100	1500	500	4200	1800	900	9200	3900	2100	26000	16000	9500
Peroxyacetic acid	14000	8000	2300	1500	7500	2300	13000	7900	3200	18000	11000	3700

"N" - undiluted biocide did not achieve a 6-log reduction



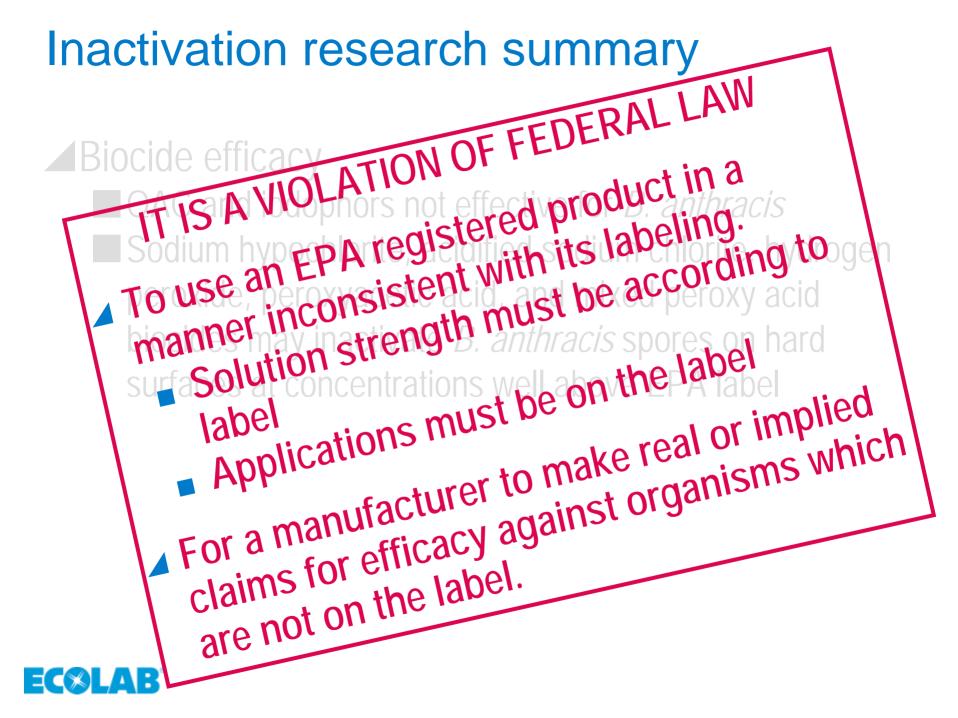
NOTE: Concentrations are all above allowable labeled use

Inactivation research summary

Biocide efficacy

- QAC and iodophors not effective for *B. anthracis*
- Sodium hypochlorite, acidified sodium chlorite, hydrogen peroxide, peroxyacetic acid, and mixed peroxy acid biocides may inactivate *B. anthracis* spores on hard surfaces at concentrations well above EPA label





Inactivation research summary

Biocide efficacy

- QAC and iodophors not effective for *B. anthracis*
- Sodium hypochlorite, acidified sodium chlorite, hydrogen peroxide, peroxyacetic acid, and mixed peroxy acid biocides may inactivate *B. anthracis* spores on hard surfaces at concentrations well above EPA label
- Inactivation dramatically reduced in colder environments and in the presence of food residues

▲ Work needs to continue for other potential agents



More work needs to be done.....

- Rapid detection methods
- ▲ Systems to improve traceability
- Communication



- Technical information available for rapid response
- Risk communication to minimize damage and panic
- Recovery tools and education



Food Protection & Defense

- There is a real threat
- Consequences would be devastating
- We need to:

 Continue research
 Strengthen partnerships
 Reinforce response networks



Food Protection & Defense

Ecolab is proud to be a partner with our valued customers and the National Center for Food Protection and Defense

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