



# RECON SCOUT

Know Before You Go™

Reconnaissance Robotics:

The Key to Immediate Assessment & Response to Hazardous Situations







# Agenda

- Introductions
- The Recon Scout<sup>™</sup>
- Driving Need
- Market and Customers
- The Future
- Q & A









The Recon Scout™

# ROBOTS BEFORE PEOPLE!





## Know Before You Go ™







#### Welcome and Introductions

- Team
  - Alan Bignall, President and CEO
  - The three main inventors/engineers from the University of Minnesota: Ian Burt, Casey Carlson and Andrew Drenner
  - New sales team and resellers led by David Gustafson
  - Strategic "All Minnesota" Based Partners:
    - Ryan Douglas, Manufacturing (MFG Solutions Inc)
    - Mohammed Nouri, Amex Inc ReconRobotics International
    - Jack Klobucar, Marketing & PR (Value Added Inc)
    - Mary Wilson, C.P.A. CFO
- The Recon Scout<sup>™</sup>





#### The Recon Scout<sup>™</sup>







#### The Recon Scout™











#### The Recon Scout™

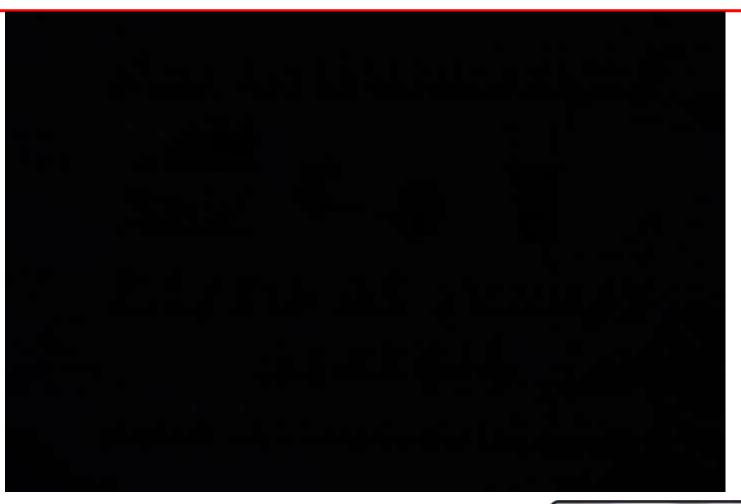
- One Pound Man Portable
- Throwable or Launchable
- One Button Remote Control
- Hardened Works when Needed Most
- Disposable but Rechargeable
- Simple, Simple, Simple







#### The Recon Scout In Action







#### The Recon Scout In Action







#### **Current Distribution**

- Direct Sales in the US
- ReconRobotics International outside the US
- US Sales/Distributor partnerships with
  - Raymar CA
  - Pinnacle CA
  - ADS (multiple states)
  - Zistos NY
  - Fischer Safety all states
  - ETG all states





#### **Current Markets**

- Local and State Police
- SWAT and Tactical Teams
- International Police and Military
- Fire Departments and Search and Rescue
- Marines
- USSOCOM Fort Bragg
- State Departments of Corrections





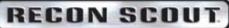




#### Customers

- California
- Arizona
- North Carolina
- New York
- Texas
- Alabama
- United Kingdom
- France
- Spain
- Israel
- Poland









# 2007 Product Pricing

Robot Kit \$6,500

Annual Maintenance \$1,000

Command Monitoring Station \$2,500

Replacement robot only \$4,500







### The Future - Save Lives

- Infrared Sensors
- Chemical Sensors
- Biological Sensors
- Explosive Sensors
- Nuclear Sensors
- Multiple Robots Operating Together







## Where You Can See Us

- Star Tribune May 2007
- National Geographic Special Fall 2007
- Discovery Channel Future Weapons TBD
- Wired Magazine NextFest 2007 Los Angeles
- Police.com product write up TBD







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Q & A