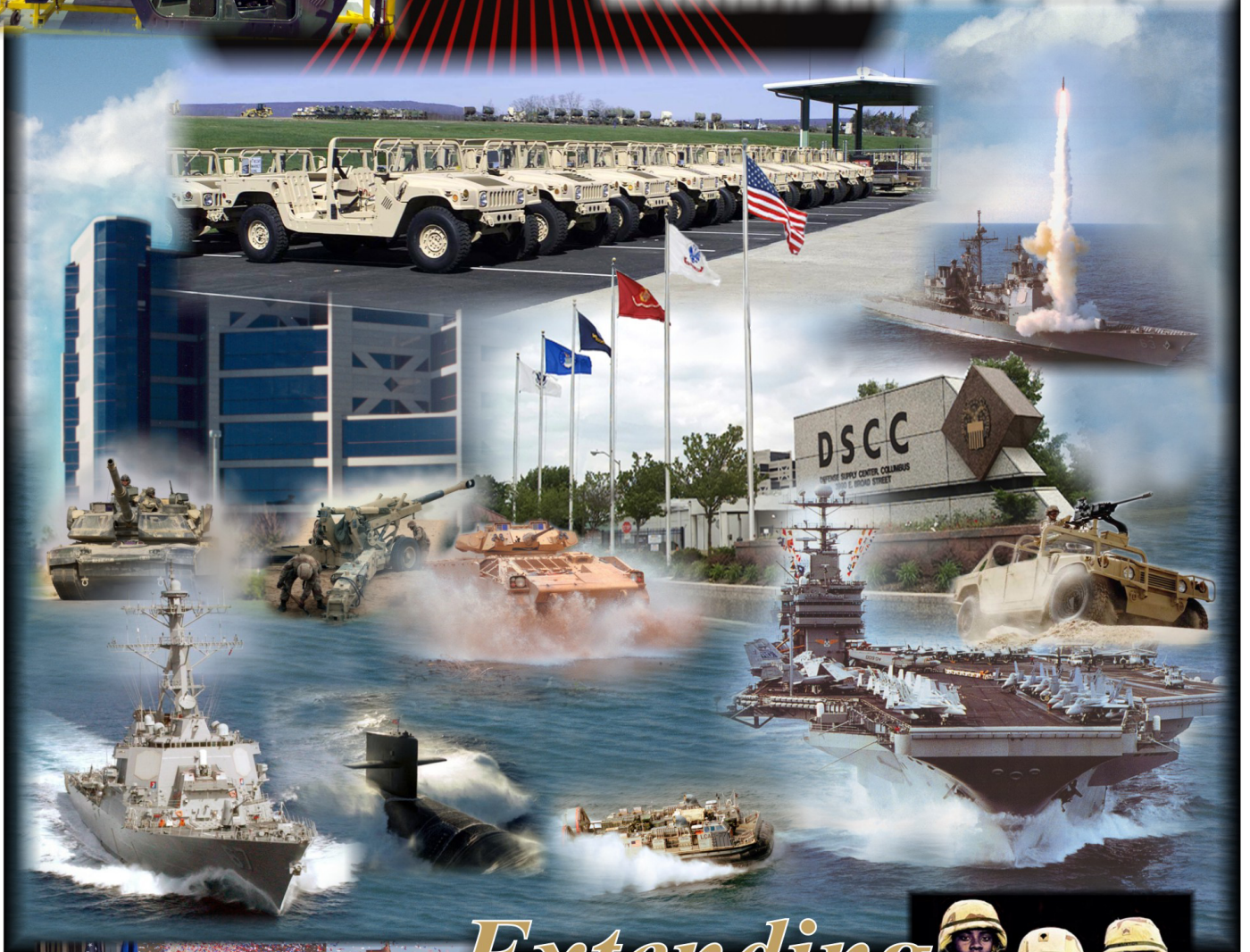


Land & Maritime Supply Chains



The SOURCE
Behind the FORCE



Extending
the
Enterprise



From the DSCC Acting Commander



Welcome to the 2007 Defense Supply Center Columbus (DSCC) Land and Maritime Supply Chains Business Conference & Exhibition. I am delighted you have taken the time from your schedules to be with us during the next couple of days. The National Defense Industrial Association (NDIA) is once again helping DSCC to put on this special event. The DSCC Staff and the NDIA personnel have worked very hard to make this a meaningful event for you, our industry partners.

This year's Conference theme is "The Source Behind the Force." Our theme reflects our ongoing mission at DSCC to be the highly responsive "Source" in meeting our military customers' requirements through enhanced relationships with you, our valued suppliers. At DSCC we lead and manage DLA's Land and Maritime supply chains and we are committed to providing the best possible support to our nation's armed forces. You play a vital role in helping DSCC to accomplish this demanding and fast-paced mission.

DLA is transforming from being primarily a wholesale organization to more end-to-end Supply Chain Management. The recent Base Realignment and Closure decisions are driving actions that are moving us in that direction. With the operational efficiencies being brought by our new Enterprise Business System, which will improve our information technology interface between suppliers and customers, we are entering into new areas of customer support that would have been unforeseen in the past.

We look forward to working closely with our suppliers to forge new relationships and cooperative agreements in support of our mutual customers. I am confident the forums and presentations offered to you during this conference will help you better understand this new focus and new requirements taking place at DSCC and throughout DLA. I hope you find this year's Conference to be very beneficial, and your feedback on how we can serve you better in the future is encouraged.

Please accept my personal thanks for your support on behalf of the men and women of the armed forces now pursuing the global war on terrorism. Your support allows DLA to fulfill its mission to "provide best value logistics and contract management support to America's Armed Forces, in peace and war, around the clock, around the world."

James M. McClaugherty, SES
DSCC Acting Commander

From the DSCC Chief of Staff



As DSCC's Chief of Staff, I'd like to take this opportunity to welcome you to our 2007 Land and Maritime Supply Chains Business Conference & Exhibition and thank each of you for the tremendous support you have provided to the Soldiers, Sailors, Airmen, Marines and Coast Guardsmen who defend our freedom.

In an environment of ever increasing demands from our customers, we are very encouraged with your performance and your cooperation in the development of strategic customer agreements. You have responded favorably to our calls for expedited deliveries and increased support and have been recommending logistic solutions for even stronger support in the future. Your record of enthusiasm and your dedication to delivering products and services we need has been superior. It will be a special honor to meet each of you as we discuss future logistic supply arrangements at this year's Conference.

The list of guest speakers and forums at this year's Conference is impressive. Representatives from some of our biggest suppliers and from our top customers will present briefings that will both enlighten and inform you of the major procurement actions we are making each day.

Your tremendous support to the warfighter exemplifies the commitment to freedom upon which our great nation was founded. I thank you for your past and continued support. As we welcome our new commander, US Army Brigadier General Patricia McQuiston in September, I am confident the Supply Chain relationships we have forged will grow even stronger.

Daniel K. Hicks, Colonel, USAF
DSCC Chief of Staff

Conference Theme & Objective

“The Source Behind the Force...”

Extending the Enterprise, Connecting the Warfighter Demand With Supply, Delivering Supply Chain Excellence

The Land and Maritime Supply Chains Business Conference & Exhibition theme reflects Defense Logistics Agency’s (DLA) ability to deliver American warfighters the right logistics solution in every transaction. This requires more than successful management of the wholesale supplies and suppliers. It requires supply chain excellence. Our military’s ability to generate and sustain combat readiness indefinitely, anywhere on the globe, requires that DLA-managed material flow seamlessly and as needed from the nation’s industrial base to where it is ultimately used. It requires a joint logistics capability that optimizes warfighter support above all else. As the only Logistics Combat Support Agency, DLA has a pivotal leadership role in delivering this capability across the Department. To fulfill this mission, DLA must build on its wholesaler excellence. It must leverage the capabilities being delivered in the agency’s transformational initiatives, such as BRAC 2005 and the just-completed Business Systems Modernization (BSM) Program — an end-to-end Enterprise Resource Planning capability managing all of DLA’s 5.2 million hardware and troop support items. We have several keynote speakers from the military services and industry who will provide updates on our customers’ operational requirements, business initiatives and many other opportunities to obtain the latest news on topics, programs and initiatives of importance to companies interested in doing business with DLA.



“The Department of Defense finds this event meets the minimum regulatory standards for attendance by DoD employees. This finding does not constitute a blanket approval or endorsement for attendance. Individual DoD component commands or organizations are responsible for approving attendance of its DoD employees based on mission requirements and DoD regulations.”

About DSCC

Throughout the world, the Defense Supply Center Columbus (DSCC) is known to more than 24,000 military and civilian customers and 10,000 contractors as one of the largest suppliers of spare parts. DSCC is a field activity of the Defense Logistics Agency which has its headquarters in Ft. Belvoir, VA.

Today, DSCC's state-of-the-art supply chain system connects business processes from the supplier to the customer through the Land and Maritime supply chains. Managing two of DLA's eight supply chains, DSCC buys and supplies more than 1.6 million items within those supply chains with a partnering agreement with two other DLA defense supply centers. DSCC accounts for more than \$2.8 billion in annual sales.

The current DSCC Acting Commander is Mr. James M McClaugherty, SES. The DSCC Chief of Staff is Colonel Daniel K. Hicks.

DLA's vision and mission are the foundation statements for DSCC's commitment to the Nation's Armed Forces. DSCC aligned its FY '04 Business Plan initiatives with the DLA Strategic Plan goals to ensure constancy of purpose in meeting the readiness needs of America's Warfighters.

DSCC's corporate identifier, The DSCC Way, illustrates the principle components of DSCC's culture and business interpersonal ethics. The identifier defines the Center's expectations about customer support and the values it promotes among its associates.

This Center, now called the Defense Supply Center Columbus, has served in every major military engagement since World War I. In 1917, America's production effort in World War I reached a dilemma when supply lines to ports of embarkation for troops and material were filled to capacity. This site, originally a combination of swamp land and farmland, filled the need for a logistics center because it afforded immediate access to three important railroad lines and was centrally located amongst US manufacturing centers. In April 1918, the US Army Quartermaster Corps purchased 281 acres of land to construct a government military installation now known as DSCC. Warehouse construction began in May of that year, and by August, six warehouses were receiving material for storage. Those warehouses were in use until the turn of the millennium.

The lull between WWI and WWII reduced Center operations to mostly reconditioning and sales of wartime stockpiles, and in the 1930s, the Center became a regional headquarters for the Civilian Conservation Corps.

During WWII, the Center became the largest military supply installation in the world. In December 1942, an additional 295 acres were purchased. With more than 10,000 civilian employees, it played a large part in the overall war effort. Near the end of the war, some of the warehouses were turned into secured barracks to house hundreds of prisoners of war.

Amidst the wars, the conflicts and humanitarian relief efforts, the installation has continuously worked to establish direct and fast moving supply lines to support US troops in all parts of the world.

The installation's operational activities were assigned to the US Army Supply and Maintenance Command in July 1962. The following year, it became the Defense Construction Supply Center under what is presently known as the DLA.

DSCC was formed from the 1993 Base Realignment and Closure Commission-ordered merger of the former Defense Construction Supply Center and the former Defense Electronics Supply Center in Dayton, Ohio. The merger provided the installation with its 14th name change, thus becoming the Defense Supply Center Columbus in January 1996.

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Conference Information

CONFERENCE MANAGEMENT TEAM National Defense Industrial Association

Mr. Sam Campagna, Director, Operations
Ms. Casi Antolock, Meeting Planner
Ms. Dana Pezzuti, Exhibits Manager

CONFERENCE ATTIRE

Civilian Attendees	Business (Coat & Tie)
Military Attendees	Class A Uniform

EXHIBIT HALL HOURS

Monday, August 27	5:00pm - 6:30pm
Tuesday, August 28	10:00am - 6:30pm
Wednesday, August 29	8:30am - 1:00pm

BUSINESS CENTER

For your convenience, the Hyatt Regency Columbus offers business services. The hotel's 24-hour Business Center is located in the hotel lobby next to the front desk. The automated center includes a copier, fax station and PC workstation with a printer.

**CONFERENCE BADGES MUST BE WORN
AT ALL TIMES THROUGHOUT THE
CONFERENCE AND IN THE EXHIBIT HALL**

CONFERENCE MANAGEMENT TEAM Defense Supply Center Columbus

Mr. Stephen E. Rodocker, Director,
Procurement Process Support Directorate

Lt Col Joseph P. Finotti, USAF, Deputy Director,
Procurement Process Support Directorate

Mr. Michael D. Fauris, Sr., Chief, Acquisition
Support Branch & DSCC Privacy Act Officer

Ms. Regina B. Westbrook, Supervisor,
Integrated Supplier Team

Ms. Shelly M. Jenkins, Customer Account
Specialist

Mr. William I. Winegarner, Contract Specialist

Mr. David J. Devine, Supervisor, Integrated
Supplier Team

Ms. Pat A. McCreay, Procurement Analyst

Ms. Debra J. Brown, Procurement Analyst

Ms. Anita Luich, Supervisor, Integrated Supplier
Team

Mr. Aaron L. Walker, IT Specialist

Mr. Daniel L. Bell, Manager, Business and Multi-
media Service

Ms. Debra B. Perry, Supervisory Public Affairs
Specialist

Ms. Sarah L. Dornon, Management Analyst

Mr. Richard N. Martin, Lead Police Officer

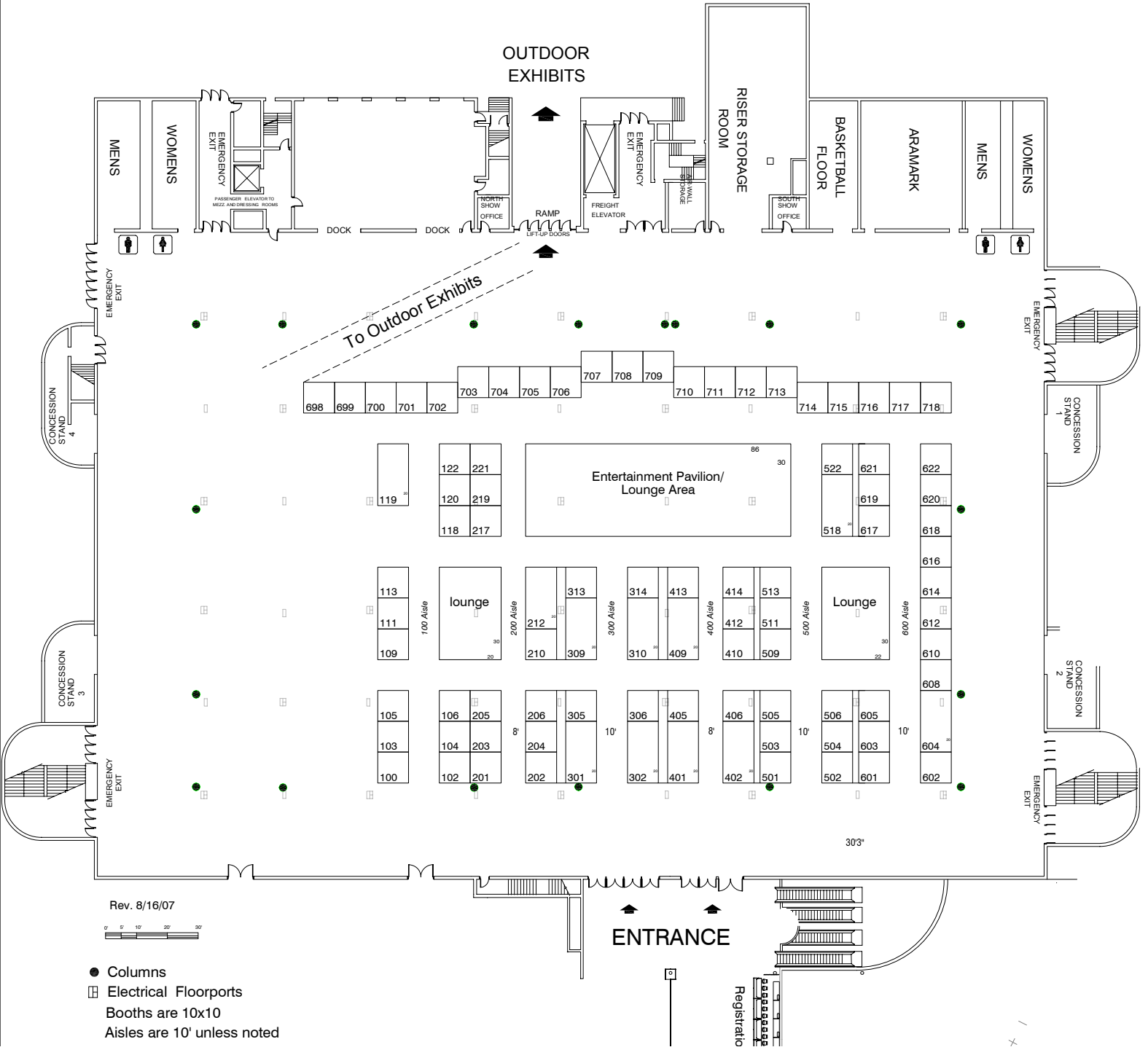
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Exhibit Floor Plan

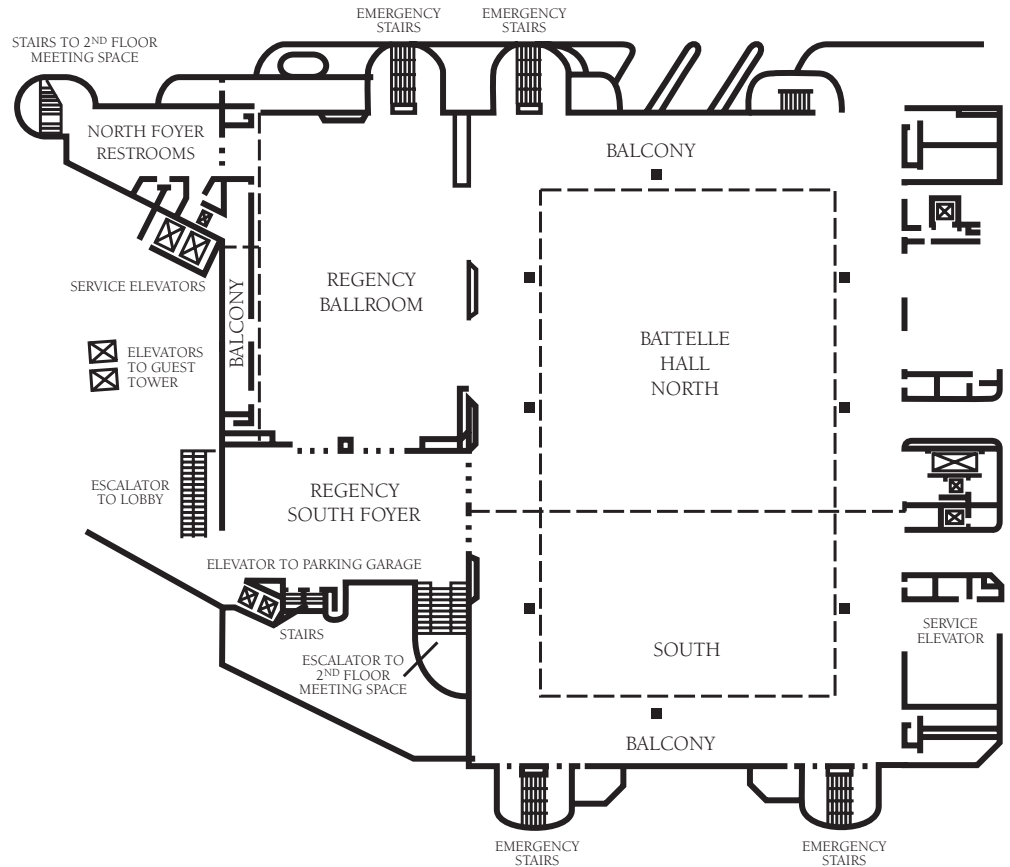
GREATER COLUMBUS CONVENTION CENTER

BATTELLE HALL

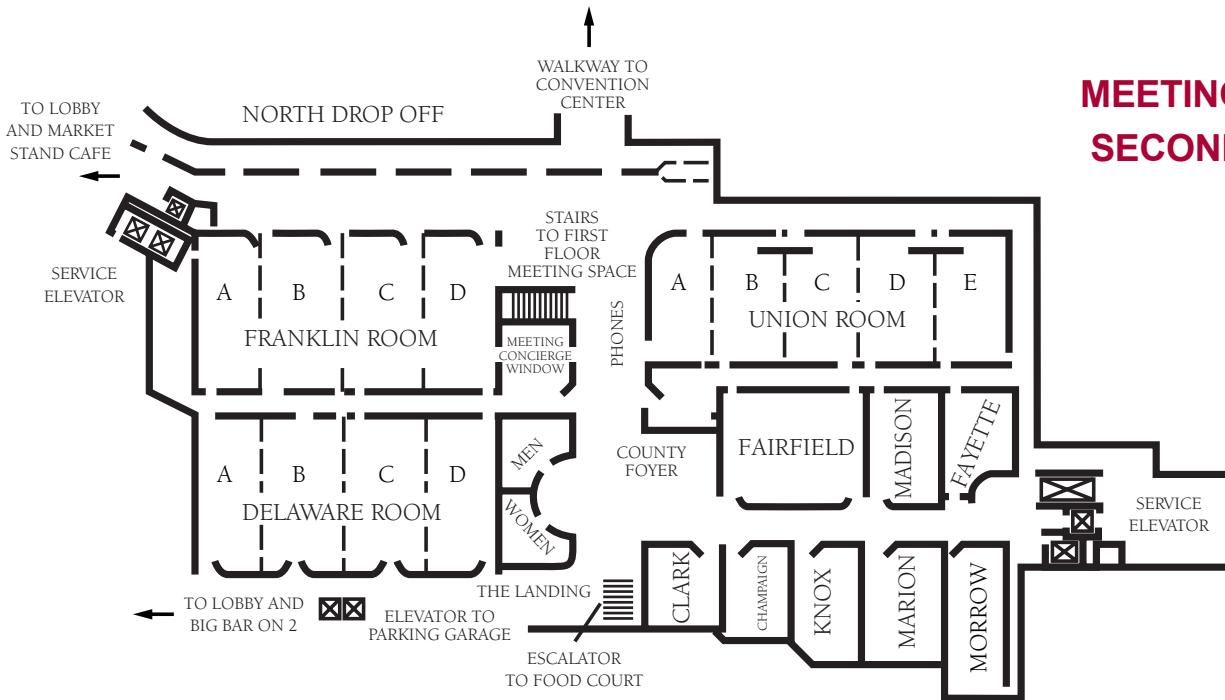


Hyatt Regency Columbus Floor Plan

REGENCY BALLROOM & BATTELLE HALL THIRD FLOOR



MEETING ROOMS SECOND FLOOR



Conference Agenda

MONDAY, AUGUST 27, 2007

- 8:00am - 6:30pm Onsite Registration Open..... Regency South Foyer
- 12:00pm Defense Supply Center Columbus (DSCC) Facility Tour
- DSCC Briefing
 - Command Suite
 - Small Business Office
 - Test Lab
- If you are one of the 150 confirmed participants for the Facility Tour, please check in at the DSCC Tour registration area in the Regency South Foyer. Buses will depart from the Hyatt Regency Columbus.*
- 4:00pm Return to the Hyatt Regency Columbus
- 5:00pm Exhibit Hall Opens
- 5:00pm - 6:30pm Opening Reception.....Battelle Hall
- 6:30pm Exhibit Hall Closes for the Evening

TUESDAY, AUGUST 28, 2007

- 6:45am - 6:30pm Onsite Registration Open.....Regency South Foyer
- 6:45am Continental Breakfast.....Regency South Foyer
- 7:45am Welcome/Administrative Remarks.....Regency Ballroom
Lt Col Joseph P. Finotti, USAF
Deputy Director, Procurement Process Support Directorate
- 7:55am Posting of Colors
Joint Service Color Guard
- 8:00am “National Anthem”
Ms. Lisa M. Griffin
- “God Bless America”
Women of Praise
Defense Supply Center Columbus

Conference Agenda

8:05am	Opening Remarks Mr. James M. McClaugherty, SES Acting Commander, Defense Supply Center Columbus
8:15am	Rear Admiral Henry B. Tomlin, III, SC, USN Commander, Defense Supply Center Philadelphia, Defense Logistics Agency “Extending the Enterprise...”
9:00am	DSCC Recognition for Excellence Award Ceremony
9:45am	Mr. James M. McClaugherty, SES Acting Commander, Defense Supply Center Columbus “The Source Behind the Force...” Extending the Enterprise, Connecting Warfighter Demand with Supply, Delivering Supply Chain Excellence
10:00am	Exhibit Hall Opens
10:30am	Break..... Battelle Hall
10:30am - 4:30pm	Buyers and Administrators Networking Room.....Marion Room <i>The Marion Room will be available (excluding lunchtime) by appointment only for Suppliers to network with DSCC Buyers and Administrators</i>
10:45am - 12:00pm	BREAKOUT SESSION I 1. Land Supply Chain.....Franklin C 2. Maritime Supply Chain.....Franklin D 3. Procurement Systems and Supplier Interfaces.....Delaware C 4. DLR - Depot Level Reparables (BRAC)..... Delaware D 5. DSCC Small Business Program/Sourcing Initiatives.....Franklin B 6. DoD EMALL Demonstration Overview.....Delaware A 7. Value Management.....Delaware B 8. Distribution Planning & Management System (DPMS).....Franklin A
12:00pm - 1:45pm	LUNCH WITH GUEST SPEAKER.....Regency Ballroom Major General James H. Pillsbury Deputy Chief of Staff for Logistics and Operations United States Army Material Command “Army Perspective”

Conference Agenda

1:45pm- 3:00pm	BREAKOUT SESSION II 1. Land Supply Chain.....Franklin C 2. Maritime Supply Chain.....Franklin D 3. Procurement Systems and Supplier Interfaces.....Delaware C 4. DLR - Depot Level Reparables (BRAC).....Delaware D 5. DSCC Small Business Program/Sourcing Initiatives.....Franklin B 6. DFAS Your Financial Partner @ Work.....Franklin A 7. Electronic Capability Assessment Plan (eCAP).....Delaware B 8. Kitting.....Delaware A
3:00pm	Break.....Battelle Hall
3:15pm- 4:30pm	BREAKOUT SESSION III 1. Procurement Systems and Supplier Interfaces.....Delaware C 2. DLR - Depot Level Reparables (BRAC).....Delaware D 3. DSCC Small Business Program/Sourcing Initiatives.....Franklin B 4. DoD EMALL Demonstration/Overview.....Delaware A 5. Value Management.....Delaware B 6. DFAS Your Financial Partner @ Work.....Franklin D 7. Distribution Planning & Management System (DPMS).....Franklin A 8. Electronic Capability Assessment Plan (eCAP).....Franklin C
5:00pm- 6:30pm	Reception.....Battelle Hall
6:30pm	Conference Adjourns & Exhibit Hall Closes for the Evening

WEDNESDAY, AUGUST 29, 2007

6:45am - 4:00pm	Onsite Registration Open.....Regency South Foyer
6:45am - 7:45am	Continental Breakfast.....Regency South Foyer
7:45am - 4:00pm	Buyers and Administrators Networking Room.....Marion Room <i>The Marion Room will be available (excluding lunchtime) by appointment only for Suppliers to network with DSCC Buyers and Administrators</i>
7:45am	Administrative Remarks.....Regency Ballroom Lt Col Joseph P. Finotti, USAF Deputy Director, Procurement Process Support Directorate

Conference Agenda

8:00am- 8:45am	Guest Speaker Major General Willie J. Williams, USMC Commander, Marine Corps Logistics Command “Excellence in Warfighting/Operational Relevance”
8:30am	Exhibit Hall Opens
9:00am - 10:15am	BREAKOUT SESSION I 1. Land Supply Chain.....Franklin C 2. Maritime Supply Chain.....Franklin D 3. Procurement Systems and Supplier Interfaces.....Delaware C 4. Value Management.....Delaware B 5. DFAS Your Financial Partner @ Work.....Franklin B 6. Distribution Planning & Management System (DPMS).....Franklin A 7. Electronic Capability Assessment Plan (eCAP).....Delaware D 8. Kitting.....Delaware A
10:15am	Break.....Battelle Hall
10:45am - 12:00pm	BREAKOUT SESSION II 1. Land Supply Chain.....Franklin C 2. Maritime Supply Chain.....Franklin D 3. DLR - Depot Level Repairables (BRAC)..... Delaware D 4. DSCC Small Business Program/Sourcing Initiatives.....Delaware C 5. DoD EMALL Demonstration Overview.....Delaware A 6. Value Management.....Delaware B 7. DFAS Your Financial Partner @ Work.....Franklin B 8. Distribution Planning & Management System (DPMS).....Franklin A
12:00pm - 1:55pm	Lunch with Guest Speaker.....Regency Ballroom Mr. John D. Harris, II “Strategic Supplier Alliance Partnership” Vice President, Contracts & Supply Chain, Raytheon Company
1:00pm	Exhibit Hall Closes
1:55pm - 2:15pm	Remarks Mr. James M. McClaugherty, SES Acting Commander, Defense Supply Center Columbus

Conference Agenda

2:15pm -
3:30pm

“Meet the Leaders”

Moderator

Mr. Stephen E. Rodocker

Procurement Process Support Directorate, Defense Supply Center Columbus

Participants

Mr. Brad A. Lantz

Business Process Support Directorate, Defense Supply Center Columbus

Captain Griffin Warren, SC, USN

Maritime Supplier Operations, Defense Supply Center Columbus

Colonel Stephen G. Bianco, USA

Land Supplier Operations, Defense Supply Center Columbus

Ms. Eleanor G. Holland

Small Business Office, Defense Supply Center Columbus

The DSCC senior leadership will be available in the Regency Ballroom after the panel session to answer specific questions on a one-on-one basis.

4:00pm

Conference Adjourns

Breakout Workshop Session Descriptions

LAND SUPPLY CHAIN

Ms. Linda K. Johnson
Ms. Denise D. Pennington

The Defense Supply Center Columbus Land-Based Weapon Systems Group will provide an overview on the Vision, Mission & Functions of the Land Supply Chain & Detachments, Strategic Supply Chain Relationships and an emphasis on Contract Award & Contract Administration. Time is allotted for questions and answers.

MARITIME SUPPLY CHAIN

Mr. Dave Glasscoe	Mr. Matt Merritt	Mr. Jeff Dixius	Ms. Patricia Hodge
Ms. Linda McCarty	Mr. Ernie Reid	Mr. Dave Edwards	Ms. Amanda Pontia
Mr. Ken Rumbaugh	Ms. Paula Webb	Mr. Evan Baisden	Ms. Tamika Morris
Mr. Dave McGraw	Mr. Afro Lenzly	Ms. Mechelle Vandermlen	Ms. Mary Couture
Mr. Steve Finney	Mr. Gary Meyer	Mr. Kreston Harris	LCDR Aaron Traver, USN
Ms. Shirley Green	Ms. Malinda Motley	Ms. Dorell Dubiak	Mr. Chris Zahnow
Mr. Joey Smith	Ms. Jackie Monter	Mr. Ed Wingo	Mr. Ed Anderson
Mr. Travis Robertson	Mr. Tom Bunnell	Mr. David Devine	Ms. Annette Seman
Ms. Debbie Robison	Mr. Bob Trivett	Ms. Angie Gerlitzki	Mr. Todd Manning
Ms. Jamie Wiebusch	Ms. Phyllis Taylor	Ms. Kathy Brewster	Mr. Michael DeJournett
Ms. Liz Woodruff	Mr. Jim Duffala	Ms. Connie Gardener	Mr. Jerry Goodson

The Defense Supply Center Maritime Weapon Systems Group will provide an overview on the Vision, Mission & Functions of the Maritime Supply Chain & Detachments, Strategic Supply Chain Relationships and an emphasis on Contract Award & Contract Administration. Time is allotted for questions and answers.

PROCUREMENT SYSTEMS AND SUPPLIER INTERFACES

Ms. Julie N. Van Schaik	Mr. Doug Griffith	Mr. Kenneth Adkins
Mr. Michael J. Corelis	Mr. Todd Lewis	Ms. Vicki Smith
Mr. Alan Searfoss	Ms. Pat McCreay	Mr. David Beckwith
Ms. Patrice M. Francis	Mr. John Dotchin	
Mr. Robert Paugh	Mr. James Jobe	

The Procurement Business Process Support team from the Defense Supply Center Columbus will provide an overview of the Enterprise Business Systems Procurement tools. The presentation covers electronic initiatives including the DLA Internet Bid Board System (DIBBS), the Project Data Management Initiative (PDMI/cFolders) and the Automated Best Value System (ABVS).

DLR - DEPOT LEVEL REPAIRABLES (BRAC)

Mr. Stephen E. Rodocker

The 2005 Base Realignment and Closure (BRAC) Commission approved the Secretary of Defense recommendation to consolidate the Depot Level Repairable (DLR) procurement management and other related support functions from the Military Service components to the Defense Logistics Agency. The transition is scheduled to begin in FY 2008 and be completed no later than FY 2011. The planning and implementation recommendations are being developed by a Joint Service DLR Working Group comprised of senior DoD procurement officials and senior logisticians from all military components. The foundation of this transition is a Concept of Operations (CONOPS) which will guide the implementation and establish an overarching vision for the future. The myriad tasks associated with DLR procurement management are being developed and include; workload planning and transition based on an incremental tiering approach, DLR procurement governance designed to facilitate joint DLR procurement opportunities, establishing Financial, Information Systems, Human capital, and performance Management plans, and establishing DLA Buying Detachments in an "as-is, where-is" environment. Challenges abound but the DLR Working Group is working jointly to identify, assess and mitigate the obstacles that could prevent a successful transition.

Breakout Workshop Session Descriptions

PROCUREMENT OPPORTUNITIES FOR SMALL BUSINESSES

Ms. Rebecca A. Parks

DSCC Office of Small Business Programs will present a briefing on the types of socio-economic program set-asides most commonly used at DSCC. Did you know that each fiscal year there are socio-economic goals in place and utilizing socio-economic program set-asides assists in reaching those goals? Find out if your small business is eligible to participate in these set aside opportunities. You will have an opportunity to meet the socio-economic program managers. Come join us for a lively and informative session.

DoD EMALL DEMONSTRATION/OVERVIEW

Mr. Howard (Tony) Griffin

Mr. James Secrist

Ms. Jacqueline Washington

Ms. Carla Govier

Mr. James Cox

The DoD EMALL will be the DoD customer's first choice to search, find, compare and buy commercial and military products and services. Through the DoD EMALL, Defense Department and other federal government purchasers can access more than 15 million products from nearly 800 suppliers in a secure environment that allows cross-catalog shopping for best value selection of items needed on the job.

VALUE ENGINEERING TOOLS FOR CONTRACTOR SUPPORT

Mr. Dwayne R. Porter

Mr. Mark D. Cutler

The Value Management Office at DSCC strives to be a premier provider of support and services to the Warfighter by continually seeking to improve the materials and technology available and providing it at the lowest possible cost. This briefing will focus on four Value Management programs: Castings and Forgings Program, Value Engineering Change Proposals, Replenishment Parts Purchase or Borrow Program and the Sustaining Engineering Program. Information provided on each program includes purpose, benefits, processes/procedures used, how contractors/customers initiate projects, examples of completed projects and Point of Contact. Various members of the Value Management Office will be available after the brief for further discussions.

DFAS YOUR FINANCIAL PARTNER @ WORK

Ms. Cheri Bundy

Mr. Patrick Tiu

Ms. Michelle Woldy

The staff of the Defense Finance and Accounting Service of Columbus, Ohio and the HQ Defense Contract Management Agency will present a briefing on current strategic initiatives designed to streamline the processing and completion of contract payments. Where used, Wide Area Work Flow (WAWF) virtually eliminates late payments and interest penalties. Vendors save time associated with mailing and processing documents through the Defense Finance and Accounting Service.

KITTING

Mrs. Laura Barraza

Mr. Derek Hurst

The workshop will cover the Kitting process at DSCC from development of new kits to acquisition strategy. The information will cover commercial Kitting from simple packaging to manufacturing of kit components. The workshop will discuss the new Government Furnished Material (GFM) Kitting rules, identifying kit solicitations and using the DSCC Kitting website.

Breakout Workshop Session Descriptions

DISTRIBUTION PLANNING & MANAGEMENT SYSTEM (DPMS)

Ms. Frances Mutschler
Mr. Rick Boldosser
Ms. Jeanie M. Beisner

DPMS is more than just a MIL STD 129-P labeling and transportation shipping system. It enables DLA vendors to process shipments more efficiently from their own shipping location. This system provides intransit visibility (ITV), advanced shipping notices (ASN) and the most current addresses for routing. The primary focus for FOB Destination contracts is to provide shipping instructions, addresses, MIL STD 129-Military Shipping Label (MSL), send advance notices to ports of embarkation, and provide intransit visibility. DPMS provides the same advantages for FOB Origin as it does for FOB destination contracts plus it will choose carries, arrange dispatch, print bills of lading, print small package carrier labels, and pay carries through a bank payment plan. DPMS has new enhancements to include printing of DD250's, container identification labels, packing lists and the ability to ship direct OCONUS. There are plans for more future enhancements and for DPMS usage to become a requirement for all DLA vendors. The use of DPMS is easy and straight forward. It is a web-based application so a vendor does not need to purchase software or pay monthly fees. The vendor only needs a personal computer, laser or thermal printer, and the internet. Because of the simplistic design, vendors can process their shipments, receive shipping instructions, and print an MSL in less than one minute. This efficient process helps vendors ship their cargo more expediently which allows the customer to receive the material quicker. Training on the use of DPMS can be done by reading the user's manual or by web-based tutorial via Live Meeting with a DDC Transportation specialist.

ELECTRONIC CAPABILITY ASSESSMENT PLAN (eCAP)

Mr. Bryan Shupe
Mr. Victor Manzueta
Mr. Theodore Rodney (Rod) Foster

The Electronic Capability Assessment Plan (eCAP) assists suppliers in preparing a standardized capability assessment plan in response to DLA Requests for Proposals (RFP) containing Surge and Sustainment (S&S) clause and requirements. The innovative online tool used to collect pertinent information from suppliers, such as capability and known constraints, in order to improve visibility of industrial capabilities for S&S items on contract. DLA can leverage the eCAP data to better identify readiness risks and assess gaps between wartime requirements and industrial capabilities. In addition to identifying industrial base coverage and supply chain bottlenecks, eCAP allows suppliers to proactively identify investment opportunities that can negate and/or eliminate known constraints.

2006 Recognition for Excellence Awards

The Automated Best Value System (ABVS) is a computerized system, that collects a vendor's past performance data and translates it into a numeric score.

ABVS scores range from zero to a perfect score of 100. The Contracting Officer uses these scores as an additional evaluation factor when making best value award decisions.

The DSCC Center Score from the January 5, 2006 monthly update to the January 5, 2007 monthly update was used for selecting the DSCC 2006 Recognition for Excellence Awards. The criteria for this year's selections were:

<u>Level</u>	<u>Contract Lines</u>	<u>Center Score</u>
Gold	50+	100
Silver	50+	99.0 – 99.9
Bronze	50+	98.0 – 98.9

Vendors listed on the following pages are being recognized as Recognition for Excellence Award winners due to their exceptional performance. (*Denotes previous Award Winners)

2006 RECOGNITION FOR EXCELLENCE GOLD AWARD WINNERS

Bright Star Repair Services*	Midwest Tube Fabricators, Inc.*
Camnetics Mfg. Corporation	Milton Industries, Inc.*
Central City Manufacturing, Inc.	Northrop Grumman Corporation, Integrated Systems Western Region, F/A-18 Program*
Central Truck Center	Northrop Grumman Corporation, F-5/T-38 Program*
Coaxial Dynamics*	Ontario Knife Company*
Connectronics, Inc.*	Phaoston Instrument & Electronic Co., Inc.*
DARE Electronics, Inc.*	SMRC Engineering, Inc.*
Essex Cryogenics of Mo., Inc.*	TRAC Regulator Co., Inc.
Greenlees Filter, LLC*	U B Corporation
Hensley Technologies, Inc.	UPI Manufacturing
Honeywell International, Inc.	Waltronics, Inc.
Ideal Precision Meter Incorporated*	Wire Cloth Filter Manufacturing Company*
Imperial Wire & Cable Co., Inc.*	
Industrial Tube Corporation*	
ITT Aerospace Controls*	
Meggitt Aerodynamics	

2006 Recognition for Excellence Award

2006 RECOGNITION FOR EXCELLENCE SILVER AWARD WINNERS

Aeroflex*
Aerol Co., Inc.*
Alpha Omega Sales
Amtech Corporation*
Associated Aircraft Manufacturing & Sales, Inc.*
Aviation Devices & Electronic Components, LLC*
B N L Industries, Inc.*
Barlo Equipment Corporation*
Centroid Incorporated*
Communications & Ear Protection*
David Clark Company, Inc.*
Derco Aerospace, Inc.
Detroit Switch, Inc.*
Dimo Corporation*
Equipment Parts Sales
Flight Source, Inc.
Fluid Conditioning Products, Inc.
Heat Wagons, Inc.
Insight Technology, Inc.*
ITC Electronics
Komatsu America Corporation
Kwat Enterprises Corporation*

L and M Welding Supply, Inc.
Microwave Filter Company, Inc.*
MKT Technologies*
Moog, Inc., Components Group*
OHMCO, LLC*
Otis Products, Inc.*
R. A. Miller Industries, Inc.*
Sargent Controls & Aerospace
Semitron Corporation
Sensor Systems, LLC
Shiloh Industries, Inc.*
Stephan Wood Products, Inc.
Technical Controls, Inc.
Thales Communications, Inc.
Tiem Engineering Corporation*
T-Kalip Sanayi Ve Ticaret A.S.
TPS Aviation, Inc.*
TRU Corporation
Wilmington Instrument Co., Inc.*
Work Services Corporation*

2006 RECOGNITION FOR EXCELLENCE BRONZE AWARD WINNERS

Adelwiggins Group Transdigm, Inc.*
Aerospace Optics, Inc.*
AGM Container Controls, Inc.*
Airtechnics
Alfa Laval, Inc.*
All Rite Distributing Co., Inc.*
Armor Holding Aerospace & Defense Group
ATAP, Inc. *
B. W. I. of KS, Inc.*
Breton Industries, Inc.
C S Fuller, Inc.
CDK Mobile Systems, Inc.*
CNH America, LLC
Columbus Jack Corporation
Component Enterprises Co., Inc.*
Denelex/Restart Co.
Dixie Air Parts Supply*
Dresser-Rand Company*
Drytech, Inc.*
Eastern Aero Supply, Inc.
Eaton Aeroquip, Inc.,
 Conveyance Systems Division
Eichenauer Services, Inc.*
Electronic Transformer Corporation*
Esterline Mason Electric Company*
Flexco, Inc.*

General Electric*
Gigli Enterprises, Inc.
Iris Electronics Exchange, Inc.*
L-3 Communications/Electrodynamics, Inc.*
Laverne Technologies, Inc.
March Electronics
Marine Air Supply Co., Inc.
Mark Electronics, Inc.*
Milpaws, Inc.*
Milwaukee Valve Company
MMC Metrology Lab, Inc.*
Nobles Manufacturing, Inc.*
Partz Network, LLC
Patten Industries, Inc.
PC Support
Peerless Electronics, Inc.
Robertson Aviation, LLC
Salem Manufacturing and Sales, Inc.
Shield Technologies Corporation
Suits Clamps, Inc.
T & L Sales*
Techni-Tool, Inc.*
Technology Research Corporation*
Tye Aircraft
Whit's Electric Supply Co., Inc.
Whittaker Controls, Inc.*

James M. McClaugherty

ACTING COMMANDER, DEFENSE SUPPLY CENTER COLUMBUS

James M. McClaugherty is the Deputy Commander of the Defense Supply Center, Columbus, Ohio. As the Deputy, he is co-responsible for the operation of the one-square-mile military supply center. This includes the professional activities of DSCC's more than 2,500 associates. He is directly responsible for the center's inventory control point functions to include management of over 1.6 million spare and repair parts and an operating budget of \$2.8 billion. In 2004, the inventory control point's sales were \$2.8 billion and its procurements were in excess of \$2.3 billion. He became Deputy Commander in April 2003.



Born in Charleston W. Va., Mr. McClaugherty grew up in Delaware and Connecticut, and now resides in Westerville, Ohio. A retired Air Force Colonel with 30 years of military service, Mr. McClaugherty earned a bachelor's degree in History from Trinity College, in Hartford, Connecticut in 1970, and a master's degree in Logistics Management from the Air Force Institute of Technology at Wright-Patterson AFB, Ohio, in 1979.

His 30-year career included an Air Staff tour in the Pentagon from 1983-1988 and the command of Johnston Atoll in the Pacific Ocean from 1989-1990. At the Air Force Logistics Center, Kelly Air Force Base, San Antonio, Texas, Mr. McClaugherty was the Engine Division Chief from 1990 to 1992, the Director of Commodities from 1992 to 1993, the Director of Propulsion from 1993 to 1994 and the Single Manager for Propulsion from 1994 to 1995. He became the DSCC Director of Readiness and Business Operations from 1995 until his military retirement in 2000. For eight months in 1998 he was the acting Deputy Commander of DSCC.

After his retirement from the Air Force, Mr. McClaugherty accepted the civilian position of deputy director of DSCC's Readiness and Business Operations Office, and in July 2002 became the office's civilian director. In this position, he was the principal staff advisor to the DSCC Commander and Deputy Commander on all aspects of Inventory Control Point plans and operations. He was delegated authority to monitor, oversee, evaluate, and direct the efforts of principal staff elements and five major inventory control point directorates. He held this position until being named DSCC Deputy Commander in April 2003.

His military education includes attending Air Command & Staff College, Maxwell AFB, Alabama., 1983; Industrial College of the Armed Forces, Ft. McNair, D.C., 1989; Defense Systems Management College, Ft. Belvoir, Virginia., 1993; Aspen Leadership Institute, Aspen, Colorado in 1997; and Leading Change & Organizational Renewal, Harvard Business School, May 2000. His civilian education includes attending the "Leadership for a Democratic Society" at the Federal Executive Institute in 2002.

His awards include two Defense Superior Service Medals, the Legion of Merit and the Airman's Medal for peacetime heroism as well as the Exceptional Civilian Service Award.

COL Daniel K. Hicks, USAF

CHIEF OF STAFF DEFENSE SUPPLY CENTER COLUMBUS

As Chief of Staff, Colonel Hicks serves as Principle Advisor to the DSCC Commander and Deputy Commander on daily operations and logistics readiness matters. He is also the primary advisor on Defense Logistics Agency (DLA) Land and Maritime Supply Chain Integration plans, policies, practices and procedures. He serves as Chief Operating Officer, with responsibility to monitor, coordinate, and evaluate the direction of all staff elements, directorates, and associate detachments in logistical whole sale support of the warfighter. He also conducts liaison with higher and adjacent commands, other DLA elements, and military service counterparts on operational and logistical readiness matters that impact DLA Land and Maritime Demand and Supply Chains.



He leads approximately 2,500 multi-Service military and civilians, O-6/GS-15 and below, including associates in the major ICP functional disciplines involving Item Managers, Procurement Specialists, Quality Assurance/ Technical Specialist as well as analysts.

Colonel Hicks became Chief of Staff in July 2007 upon completion of SDE at Air War College (JPME II), Maxwell Air Force Base, AL. Before that he served as Deputy Commander of the 314th Mission Support Group, 314th Airlift Wing, at Little Rock Air Force Base, AR. Also in 2005, Colonel Hicks served as Commander, of the 376th Expeditionary Logistics Readiness Squadron, 376th Air Expeditionary Wing, at Manas Air Base, Bishkek, Kyrgyzstan. Prior to that he was Commander of the 314th Logistics Readiness Squadron, 314th Airlift Wing, Little Rock Air Force Base, AR.

Colonel Hicks' military education includes Squadron Officer School by correspondence (1987) and in residence (1988); Marine Corps Command and Staff College in residence (1998) and the Marine Corps School of Advanced Warfighting in residence (1999). Col Hicks also completed Air Command and Staff College by seminar in 2000. He is a graduate of the Air War College (correspondence, 2004 and residence, 2007). His civilian education includes earning a bachelor's degree in biology from Cedarville College, Cedarville, Ohio. He earned a Master of Science degree in Logistics Management from the Air Force Institute of Technology and a Master of Strategic Studies from Air University, Maxwell AFB, AL.

His awards include the Meritorious Service Medal with five oak leaf clusters.

Rear Admiral Henry B. Tomlin, III, SC, USN

COMMANDER, DEFENSE SUPPLY CENTER PHILADELPHIA DEFENSE LOGISTICS AGENCY

Navy Rear Admiral Henry B. Tomlin, III is the Commander of the Defense Supply Center Philadelphia, Defense Logistics Agency. DSCP annually buys over \$12.4 billion worth of food, clothing, textiles, medicines, medical supplies, construction and equipment items for America's warfighters and other customers worldwide.

Rear Adm. Tomlin graduated in 1974 with a Bachelor of Science degree in engineering from Vanderbilt University and was commissioned through the NROTC program. After completion of the Navy Supply Corps School in Athens, GA, he was assigned as Assistant Supply, Disbursing, and Ship's Services Officer aboard USS Downes (FF-1070) at San Diego and Long Beach, CA.

In 1978, he joined the staff of the Navy Submarine School in New London, CT, and served as supply officer. Leaving active duty in 1980, Rear Adm. Tomlin attended the Wharton School of the University of Pennsylvania where he received a Master's Degree in Business Administration. Rear Adm. Tomlin has completed the Reserve Officer Strategy and Policy, Joint Military Operations, and National Security Decision Making Courses at the Naval War College. He has also attended the Reserve Components National Security Course of the National Defense University, the Joint Planning Orientation Course of the Armed Forces Staff College and the LOGTECH Program for Executives in Logistics and Technology at the University of North Carolina.

Rear Adm. Tomlin's past assignments include: Commanding Officer for Fleet Industrial Supply Center Jacksonville 108, Defense Finance & Accounting Service, Columbus 209, Naval Air Terminal Norfolk 207, Navy Supply Center Charleston 607, and Navy Supply Center Charleston 307; Assistant Chief of Staff for Plans and Policy at the Naval Expeditionary Logistics Support Force; Assistant Director, Supply, Ordnance and Logistics Operations Division (N41R), Office of the Chief of Naval Operations; Commander, Navy Expeditionary Logistics Support Group; Director Joint Reserve Forces, J-9, at Defense Logistics Agency at Fort Belvoir, VA.

He served as the senior US participant in Cooperative Support, a NATO maritime logistics exercise held in Constanta, Romania, and was a Team Chief of the Theater Logistics Control Center (TLCC) at US European Command during Operation Provide Comfort, the Kurdish relief effort. He served in the Multinational Joint Logistics Cell at Madrid, Spain, during Dynamic Mix, and stood up the Logistics Operations Center at Atsugi, Japan, for Pacific Exercise, or PACEX.

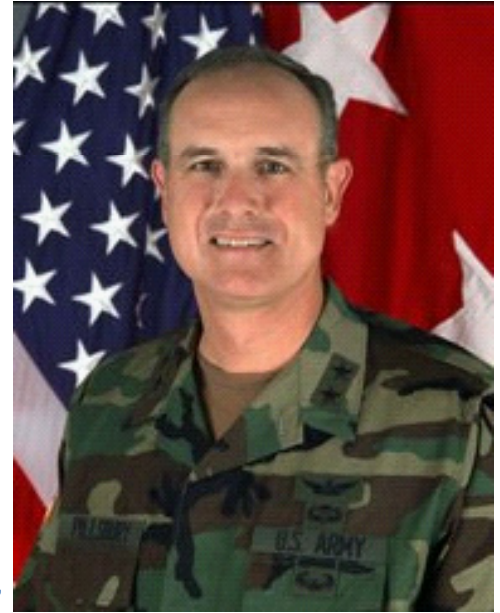
Awards and decorations include: Legion of Merit, Defense Meritorious Service Medal, Meritorious Service Medal, two Navy and Marine Corps Commendation Medals.

He is an active leader with the Boy Scouts of America and serves on a variety of city and community boards. He is a graduate of the Chamber of Commerce's Leadership Greenville Class XVIII.



Major General James H. Pillsbury, USA

DEPUTY CHIEF OF STAFF FOR LOGISTICS AND OPERATIONS, US ARMY MATERIAL COMMAND



SOURCE OF COMMISSIONED SERVICE ROTC

MILITARY SCHOOLS ATTENDED

Infantry Officer Basic Course, Transportation Officer Advanced Course, USA Command and General Staff College, USA War College

EDUCATIONAL DEGREES

Trinity University – BA – History
Troy State University – MS – International Relations

MAJOR DUTY ASSIGNMENTS

<u>FROM</u>	<u>TO</u>	<u>ASSIGNMENT</u>
May 73	Mar 74	Liaison Officer, later Assistant S-4, 2d Battalion, 47th Infantry, 9th Infantry Division, Fort Lewis, Washington
Apr 74	Feb 75	Mortar Platoon Leader, C Company, 2d Battalion, 47th Infantry, 9th Infantry Division, Fort Lewis, Washington
Feb 75	Apr 76	Support Platoon Leader, later Motor Officer, Headquarters and Headquarters Company, 2d Battalion, 47th Infantry, 9th Infantry Division, Fort Lewis, Washington
Aug 76	Feb 77	Student, Officer Rotary Wing Aviator Course, United States Army Aviation School, Fort Rucker, Alabama
Mar 77	Jun 77	Student, Aircraft Maintenance Officer and Repair Technician Course, Fort Eustis, Virginia
Jun 77	Jun 78	Section Leader, later Airlift Platoon Commander, 117th Aviation Company (Assault Helicopter), 52d Aviation Battalion, 17th Aviation Group, Korea
Sep 78	Apr 79	Student, Transportation Officer Advanced Course, United States Army Transportation School, Fort Eustis, Virginia
Apr 79	Apr 80	Platoon Leader, A Company, 5th Transportation Battalion, 101st Airborne Division (Air Assault), Fort Campbell, Kentucky
Apr 80	Jan 81	Commander, Headquarters Detachment/Battalion S-1, 5th Transportation Battalion, 101st Airborne Division (Air Assault), Fort Campbell, Kentucky
Jan 81	Mar 83	Production Control Officer, later Service Platoon Leader, A Company, 5th Transportation Battalion, 101st Airborne Division (Air Assault), Fort Campbell, Kentucky
Mar 83	Jun 84	Executive Officer, later Commander, B Company, 5th Transportation Battalion, 101st Airborne Division (Air Assault), Fort Campbell, Kentucky
Jun 84	May 87	Transportation Officer, later S-2 (Intelligence), later S-3 (Operations), 60th Ordnance Group, 21st Support Command, United States Army Europe and Seventh Army, Germany
Aug 87	Jun 88	Student, United States Army Command and General Staff College, Fort Leavenworth, Kansas
Jun 88	Nov 89	Maintenance Operations Officer, later Division Aviation Maintenance Officer, 8th Battalion, 101st Aviation Regiment, 101st Airborne Division (Air Assault), Fort Campbell, Kentucky
Dec 89	Jun 91	Executive Officer, Division Support Command, 101st Airborne Division (Air Assault), Fort Campbell, Kentucky and OPERATIONS DESERT SHIELD/STORM, Saudi Arabia
Jun 91	Jun 93	Commander, 8th Battalion, 101st Aviation Regiment, 101st Airborne Division (Air Assault), Fort Campbell, Kentucky
Jun 93	Jun 94	Executive Officer, Force Development, Aviation Division, Office of the Deputy Chief of Staff for Operations and Plans, United States Army, Washington, DC
Jun 94	Jun 95	Student, United States Army War College, Carlisle Barracks, Pennsylvania
Jun 95	Jun 97	Commander, Division Support Command, 101st Airborne Division (Air Assault), Fort Campbell, Kentucky
Jun 97	Jul 98	Assistant Division Commander (Support), 10th Mountain Division (Light), Fort Drum, New York
Jul 98	Aug 99	Chief, Sustainability, Mobilization, Plans and Exercises Division, J-4, The Joint Staff, Washington, DC
Aug 99	Aug 00	Deputy Director, Logistics, Readiness and Requirements, J-4, The Joint Staff, Washington, DC
Aug 00	Aug 02	Commander, Defense Distribution Center, Defense Logistics Agency, New Cumberland, Pennsylvania
Aug 02	Dec 03	Deputy Chief of Staff, G-4, United States Army Europe and Seventh Army, Germany
Dec 03	Jul 07	Commanding General, United States Army Aviation and Missile Command, Redstone Arsenal, Alabama

US DECORATIONS AND BADGES

Defense Superior Service Medal (with Oak Leaf Cluster), Legion of Merit (with 2 Oak Leaf Clusters), Bronze Star Medal, Meritorious Service Medal (with 2 Oak Leaf Clusters), Joint Service Commendation Medal, Army Commendation Medal (with 2 Oak Leaf Clusters), Army Achievement Medal, Parachutist Badge, Air Assault Badge, Senior Army Aviator Badge, Joint Chiefs of Staff Identification Badge, Army Staff Identification Badge, As of 17 Jul 07

Major General Willie J. Williams, USMC

COMMANDER, MARINE CORPS LOGISTICS COMMAND

Major General Willie J. Williams was promoted to his present grade and assumed his current position as the Commanding General of Marine Corps Logistics Command, Albany GA, June 2005.

He holds a Bachelor of Arts Degree (Business Administration) from Stillman College, Tuscaloosa, Alabama, a Master of Arts Degree (Business Administration) from National University, San Diego, California and a Master of Science Degree (Strategic Resources Management) from the Industrial College of the Armed Forces, National Defense University, and an Honorary Doctorate of Law from Stillman College.

Major General Williams was commissioned in the Marine Corps in May 1974. He began his career with the 11th Marine Artillery Regiment in May 1975, serving first as Supply Officer for the 3rd Battalion, and later as the Regimental Supply Officer/Assistant S4 Officer. In October 1977, he was ordered to the 3rd Force Service Support Group as the Officer-In-Charge, Inventory Control Point, Iwakuni, Japan. After his one-year tour in Iwakuni, he returned to the US for duty at Marine Barracks, North Island, San Diego, California as the Ship's Detachment Supply Officer, Pacific Ocean Area/Marine Barracks Supply Officer and as the Barracks Executive Officer. In June 1982, he reported to Quantico, Virginia for duty as Platoon Commander, Officer Candidate School and later attended the Amphibious Warfare School.

In May 1983, he became the Supply Officer, Mountain Warfare Training Center, Bridgeport, California. From August 1985 to June 1989 he served as the Assistant Division Supply Officer, 3rd Marine Division, Okinawa Japan, prior to attending the Armed Forces Staff College. While serving with the 3rd Marine Division, Major General Williams stood duty as the Logistics Officer, Contingency Marine Air Ground Task Force 3-88 during its Persian Gulf Deployment from May to December 1988.

After completing Armed Forces Staff College, he was assigned to joint duty with the Department of Defense Inspector General's Office in January 1990. During 1993 he attended the Industrial College of the Armed Forces. Following graduation, he reported to the 31st Marine Expeditionary Unit (Special Operations Capable) to assume the duties as the Commanding Officer of the MEU Service Support Group from September 1994 to September 1996. Major General Williams subsequently served as the Assistant Chief of Staff G4, 3rd Force Service Support Group prior to departing from Okinawa. Major General Williams was then transferred to the 1st Force Service Support Group in June 1997 for duty as the Assistant Chief of Staff, G3 before assuming duties in 1998, as the Commanding Officer of Brigade Service Support Group 1. Upon returning to Okinawa during July 2000 to June 2001, Major General Williams assumed the duties of Commanding General, Marine Corps Base, Camp Smedley D. Butler, Okinawa, Japan. From June 2001 to September 2003, Major General Williams was assigned as the Commanding General, 3d Force Service Support Group, III MEF, Okinawa, Japan. From October 2003 to May 2005, Major General Williams was assigned as the Assistant Deputy Commandant, Installations and Logistics (Facilities), Headquarters, US Marine Corps.

Major General Williams' personal awards and decorations include the Legion of Merit with gold star in lieu of second award, the Defense Meritorious Service Medal, the Navy and Marine Corps Commendation Medal, the Navy and Marine Corps Achievement Medal, the Armed Forces Expeditionary Medal, the Humanitarian Service Medal, the National Defense Service Medal and the Department of Defense Service Badge.



Mr. John D. Harris, II

VICE PRESIDENT CONTRACTS AND SUPPLY CHAINS, RAYTHEON COMPANY

John D. Harris, II is Vice President of Contracts and Supply Chain for Raytheon Company. He became an elected officer in June 2003. Raytheon Company (NYSE: RTN), with 2006 sales of \$20.3 billion, is a technology leader specializing in defense, homeland security and other government markets throughout the world. With headquarters in Waltham, Massachusetts, Raytheon employs 73,000 people worldwide.

As part of his Contracts and Supply Chain responsibilities, Harris is responsible for the leadership, direction and performance of both organizations and for the development and implementation of global Supply Chain solutions in the service of customers.

Most recently, Harris was Vice President for Contracts for Raytheon. Prior to the role, Harris was vice president of Contracts for Raytheon's government and defense business from September 2002 to June 2003. Before that, he was Vice President of Operations and Contracts for Raytheon's former Electronic Systems business. In this capacity, he was responsible for manufacturing, supply chain management, quality, environmental health and safety, and security for Raytheon Electronic Systems.

Prior to the formation of Electronics Systems, Harris was staff executive reporting to the Raytheon Chairman and CEO.

Harris joined Raytheon in 1983 as a member of the Contracts Leadership Development Program. Throughout his 22-year career, he has held positions of increasing responsibility with the company, including Deputy Division Manager of Contracts for Raytheon Electronic Systems and Vice President of Contracts for Raytheon Technical Services Company.

Harris is a member of the board of trustees of Merrimack College, the board of advisors for the National Contract Management Association, the Executive Leadership Council and Foundation, the board of directors for the Urban League, the board of directors of Exostar and the Procurement and Finance Executive Council Committee of the Aerospace Industries Association.

Harris received a bachelor of science in business administration with concentrations in finance and operations from Boston University. He is also a graduate of Raytheon's Advanced Management program. Harris is a qualified Raytheon Six Sigma Specialist.



Conference Promotional Partners

LOCKHEED MARTIN

Headquartered in Bethesda, MD, Lockheed Martin employs about 140,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.

LM MS2 delivers global sustainment solutions designed to enhance customer performance, increase system life span and reduce risks, operational costs and logistics response times in military, civil government and commercial programs. Our innovative logistics capabilities are tailored to each organization, ranging from end-to-end logistics to performance based logistics to global supply chain management, including fielded solutions such as SCM+™ for supply chain management, SILC™ for integrated logistics visibility, I-GUIDES™ for UID compliancy and Adaptive Logistics linking point of effect to the source of supply.

Lockheed Martin has been providing PBL services for many years and understands the unique demands of the military. SCM+™, our innovative logistics solution, provides integrated, customized supply chain management service. SCM+™ incorporates our expertise with state-of-the-practice software, hardware, and technology and delivers:

- Increased productivity
- Reduced cycle times
- Reduced work-in-process inventory
- Reduced transportation costs
- Optimized inventory levels
- Online collaboration with customers and suppliers
- End-to-end asset visibility

Lockheed Martin is renowned for commitment to its customers. We deliver what we promise because:

We never forget who we're working for®.

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