



# Doing Business With The Marine Corps



**Marine Corps Systems Command**

**Presenter: Shekela Hutchinson**



# MARCORSYSCOM CONTRACTS

## Marine Corps Systems Command Mission:

- **To serve as the Commandant's principle agent for acquisition and sustainment of systems and equipment used by the Operating Forces to accomplish their war-fighting mission.**

“Doing Things RIGHT...

Doing RIGHT things!”

Mr. William C. Randolph

Assistant Commander of Contracts

**Marine Corps Systems Command**





# **MARCORSYSCOM CONTRACTS**

## **Contracts Directorate Mission**

**To contribute to the war fighting mission of the United States Marine Corps by providing quality, timely, cost-effective and value-added procurement solutions to our Marine Corps customers; all while being diligent and faithful stewards of the taxpayers dollars and trust.**





# How To Market Your Business

- Identify Your Customer
- Determine Customer Needs
- Determine Buying Policies And Practices
- Make Capabilities Known
- Follow Up





# How To Market Your Business

- Identify Your Customer





# Doing Business With The Marine Corps

- **Marine Corps Base Quantico (MARCORSYSCOM), VA**
  - Our primary location
  - Composed of ten purchasing branches
    - provide support to the Commanding General
    - 8 Product Group Directors, 1 Program Executive Officer
  - confirm the location of your party before visiting
- **Woodbridge, VA –**
  - Program Manager for the Expeditionary Fighting Vehicle
  - Contracting Officer, Program Manager, and Contractor are all co-located
- **Orlando, FL - Program Manager for Training Systems (PMTRASYS).**
- **Camp Pendleton, CA - Marine Corps Tactical Systems Support Activity (MCTSSA).**





# How To Market Your Business

- Determine Customer Needs





# **Doing Business With The Marine Corps**

**Identify Marine Corps Systems Command  
Program Office that Purchase your Products  
or Services**

**PG09 – Operational Forces Systems (OFS)**

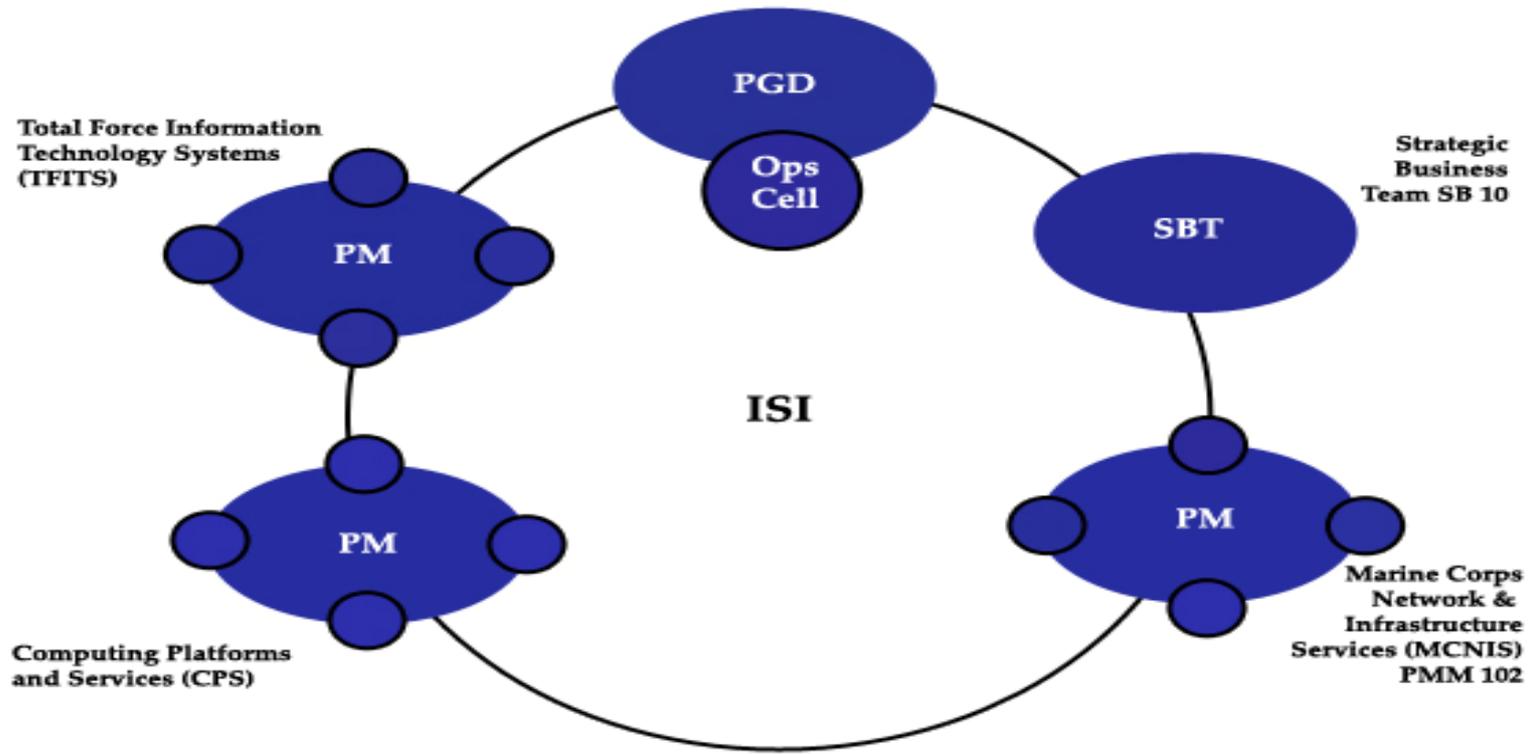
- a. Newly organized Product Group**
- b. Updates will be added to the website as they come available**



# Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

## INFORMATION SYSTEMS & INFRASTRUCTURE Product Group PG 10

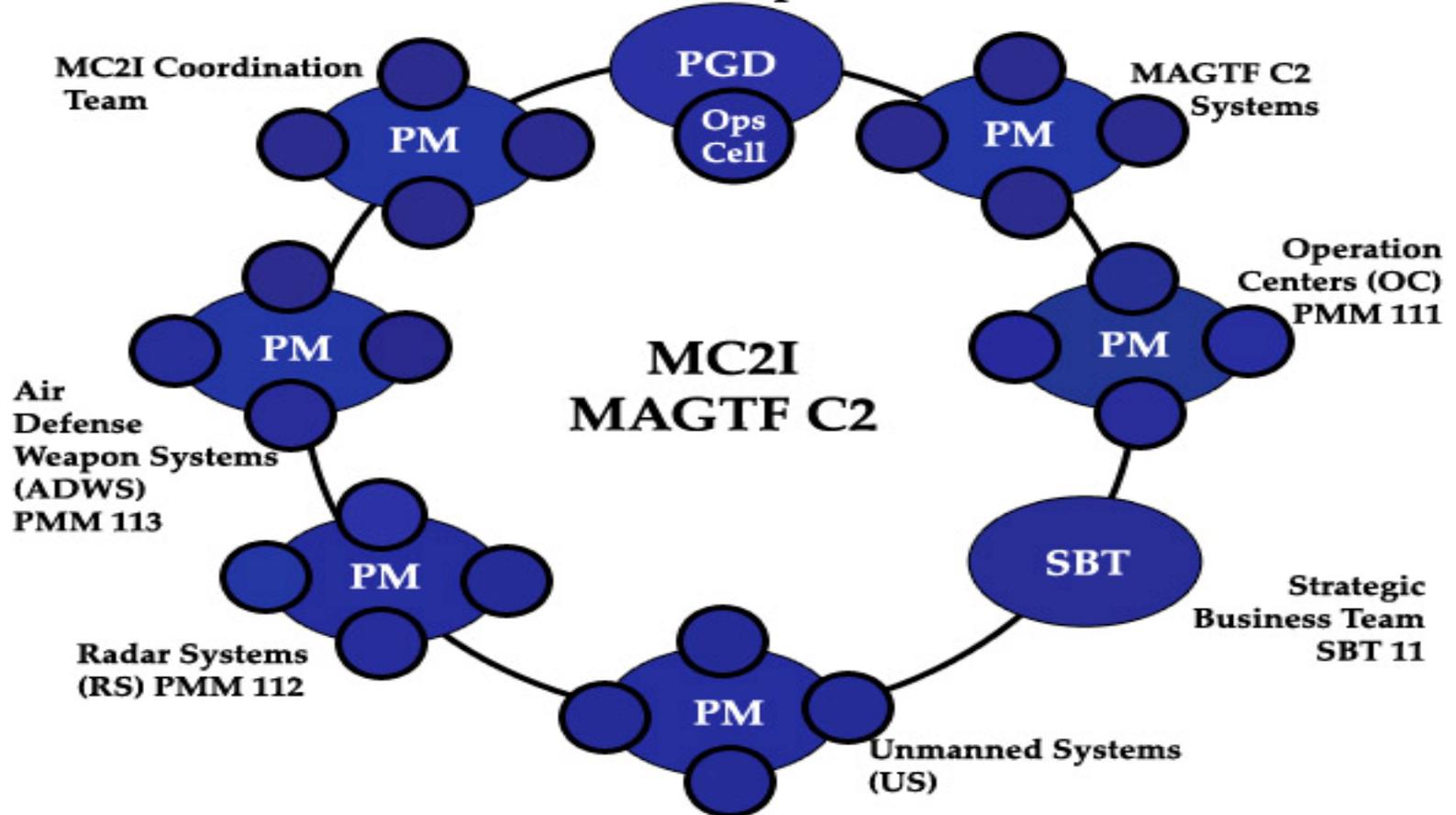
Product Group Director





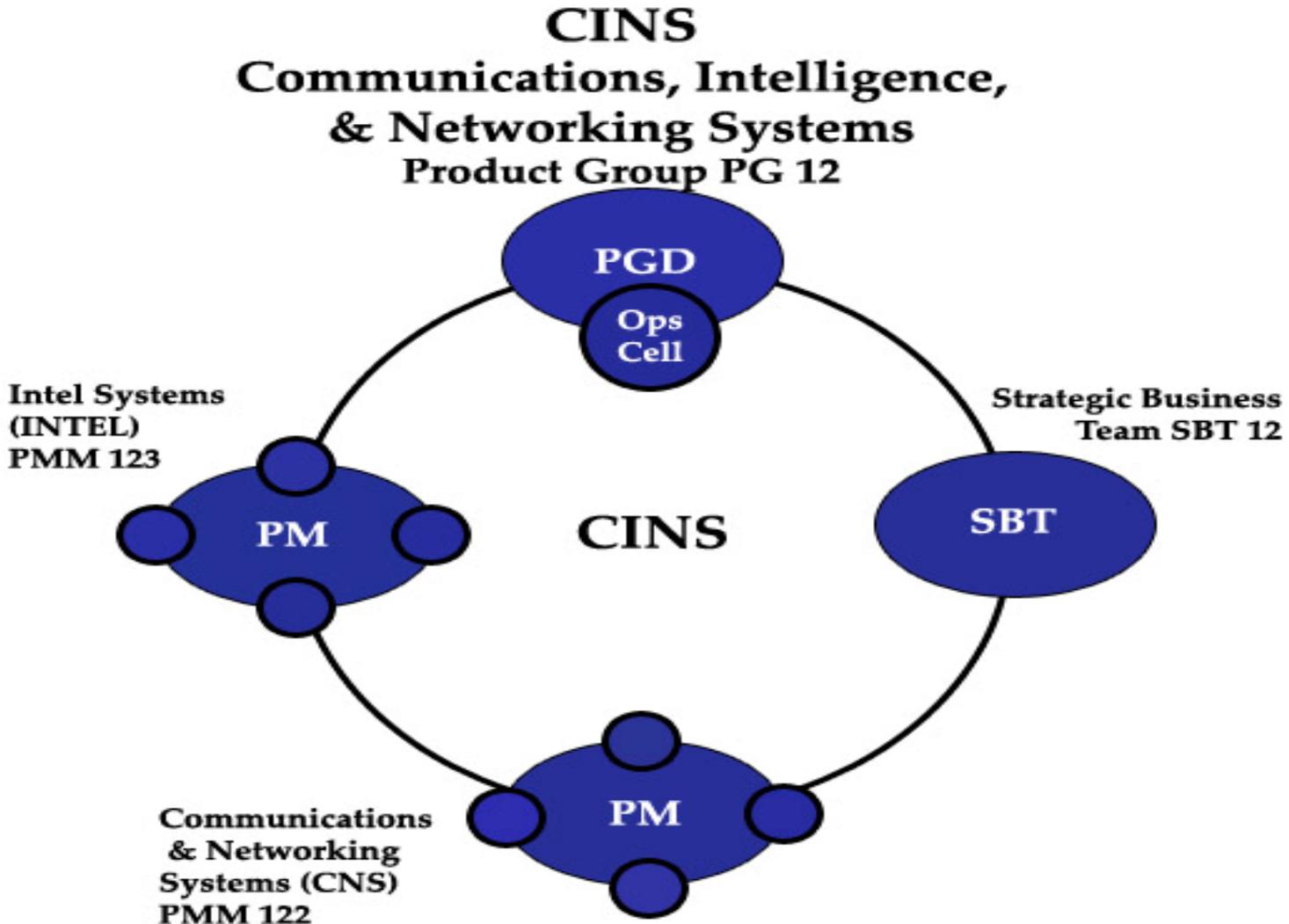
# Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

## MC2I MAGTF C2 Weapons and Sensors Development and Integration Product Group PG 11





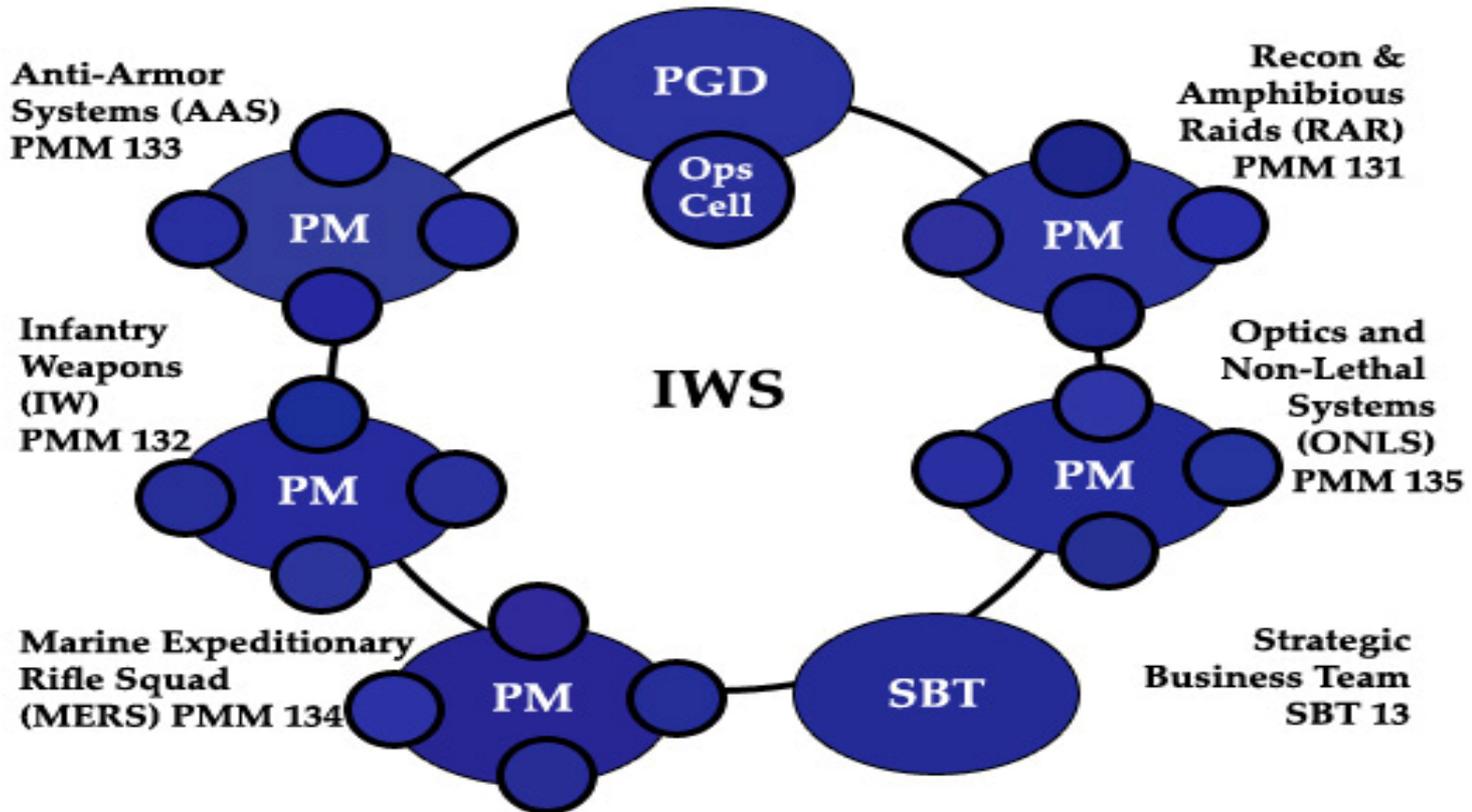
# Identify Marine Corps Systems Command Program Office that Purchase your Products or Services





# Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

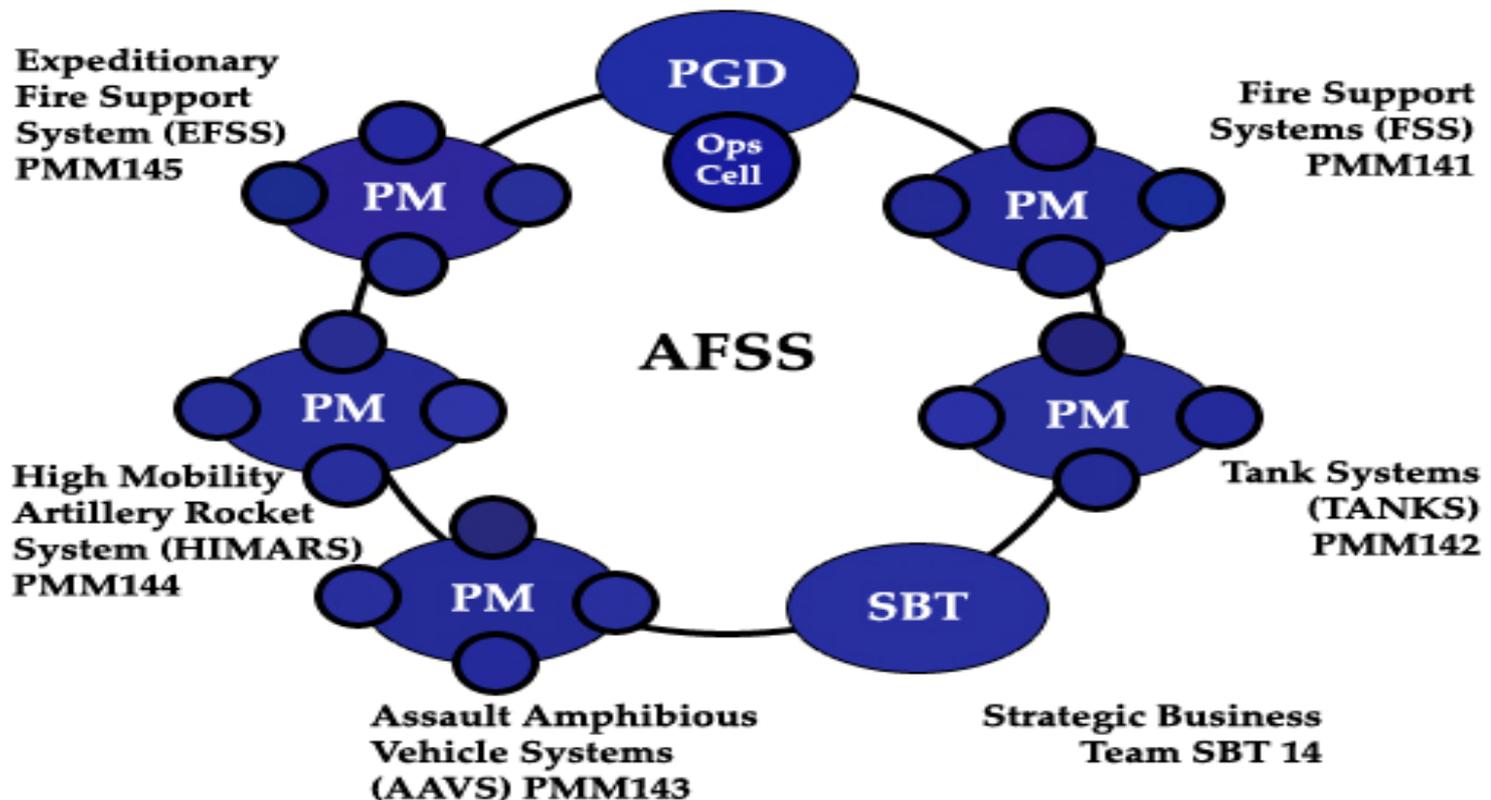
## Infantry Weapons Systems Product Group PG 13





# Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

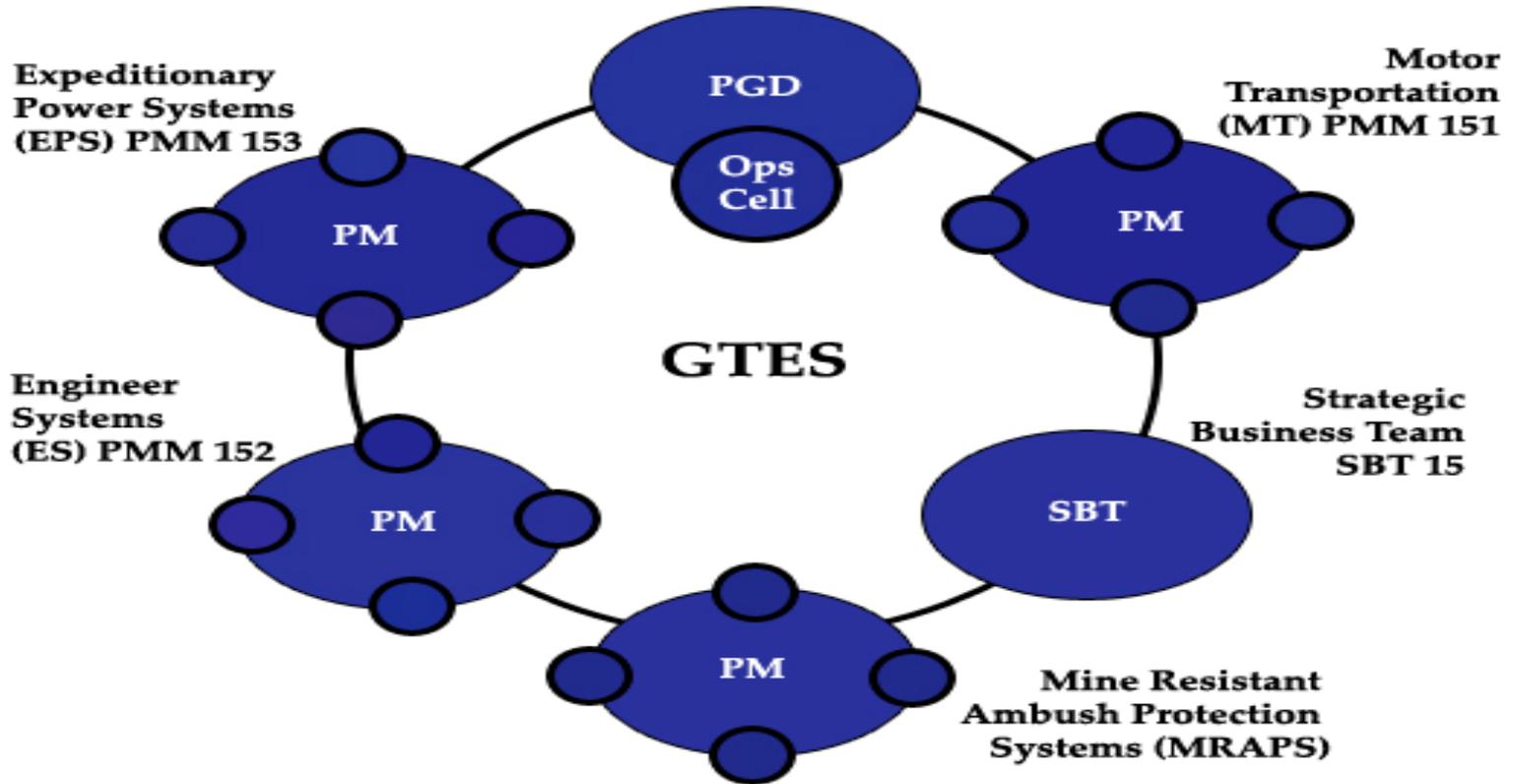
## Armor & Fire Support Systems Product Group PG 14





# Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

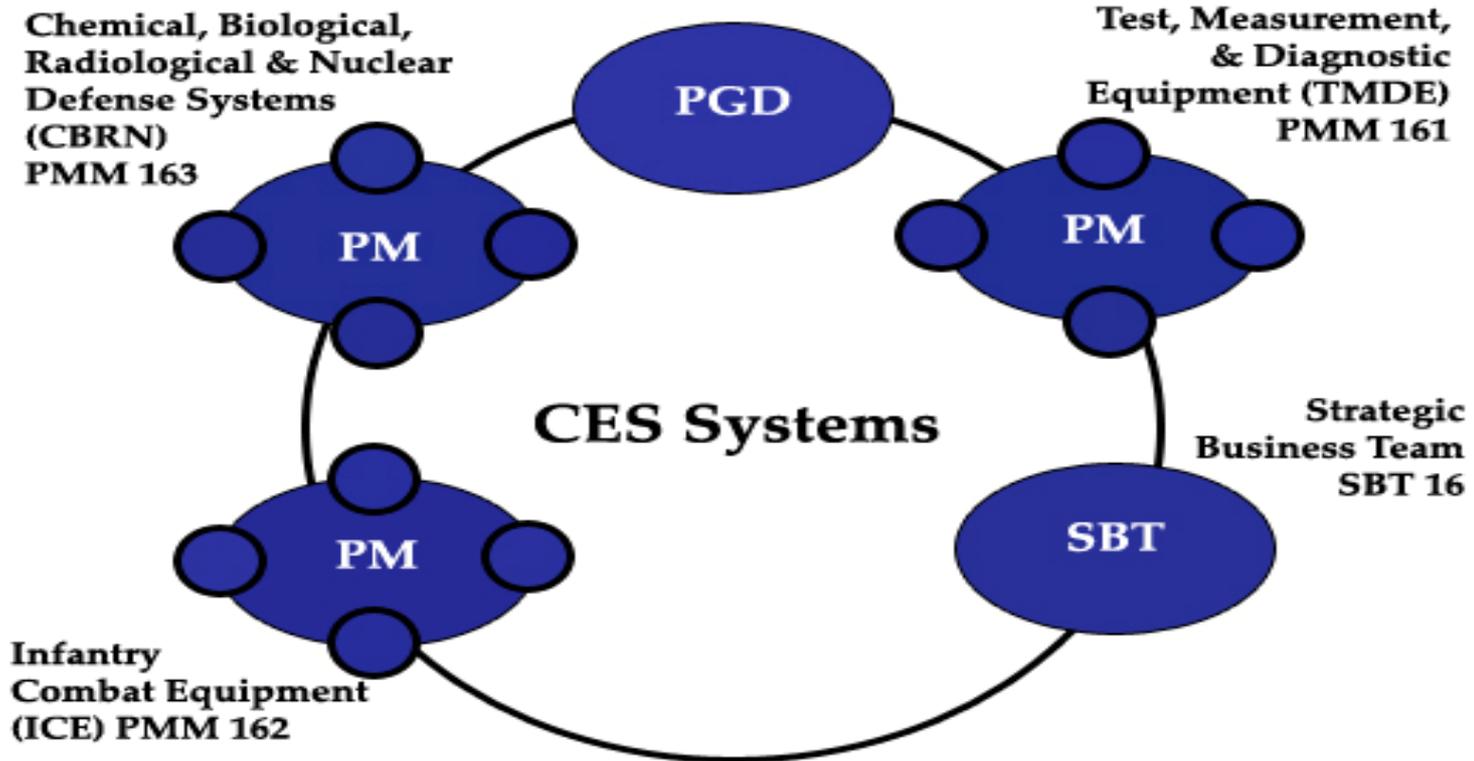
## Ground Transportation & Engineer Systems Product Group PG 15





# Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

## Combat Equipment & Support Systems Product Group PG 16





# Doing Business With The Marine Corps

## PG15 - PM Power:

a. Use many items with the Federal Supply Code Series “61 – Electric Wire, Power and Distribution Equipment”

**Program Manager Expeditionary Power Systems**

**Battery Management**

**Lighting & Power Distribution**

**Environmental Control Units**

**Mobile Electric Power**

**Advanced Power Sources**

**Field Service Reps**

**Future Technology**

**PQDR & Warranty**

**SAFETY HIGH VOLTAGE**

**Reference Data**

**Policy**

**Computer Based Training**

<http://www.marcomsyscom.usmc.mil/sites/pmeps/>



# Doing Business With The Marine Corps

Identify Current & Future Marine Corps Procurement Opportunities

## MARCORSYSCOM Opportunities

Information on current and upcoming Marine Corps programs and requirements are at <http://www.marcorsyscom.usmc.mil/Vendor/>.

Competitive solicitations are available electronically on the Navy Electronic Commerce Online (NECO) website at [www.neco.navy.mil](http://www.neco.navy.mil).

The NECO Vendor User Guide is available at <http://www.marcorsyscom.usmc.mil/sites/ctq/Links/NECO%20Guide.pdf>



# Doing Business With The Marine Corps

## Register with ORCA

– <https://orca.bpn.gov>

ORCA - Login - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Address <https://orca.bpn.gov>

Home | Search | FAQs | Help | Security Notice

### Welcome to the Online Representations and Certifications Application (ORCA)

ORCA is an e-Government initiative that was designed by the Integrated Acquisition Environment (IAE) to replace the paper based Representations and Certifications (Reps and Certs) process.

**Please login to add or update your ORCA record**

DUNS Number +4 (if applicable)  
  
MPIN

**Search current ORCA Record**

DUNS Number +4 (if applicable)  
   
[Click Here](#) for Archive Search

NOTE: [Click here](#) to learn how to create your MPIN.

Integrated Acquisition Environment IAE E-GOV

**Other Links**

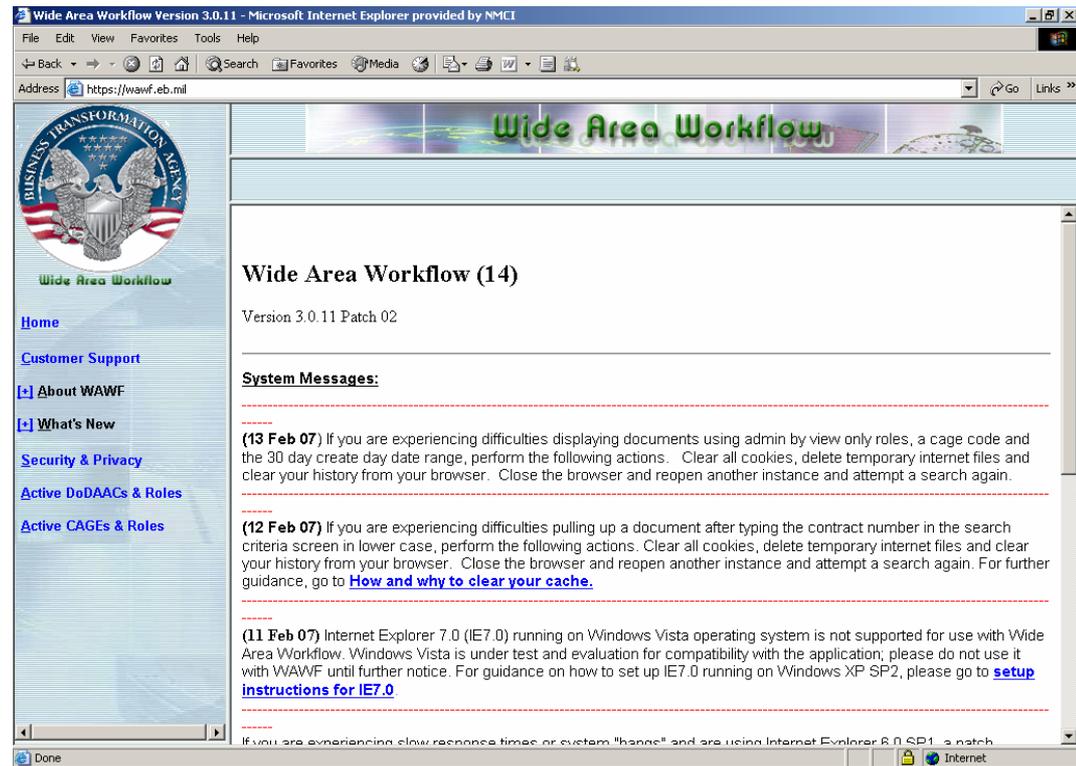
[Small Business Administration \(SBA\)](#) [The U.S. Government's Official Web Portal \(USA.gov\)](#)  
[Central Contractor Registration.gov \(CCR\)](#) [Business Partner Network \(BPN\)](#) [FAC 01-26](#)

The ORCA website is designed to be used with Internet Explorer 6.0 or Netscape 7.x  
NOTE: Session will terminate after 20 minutes of inactivity.  
[Click Here](#) for feedback or comments form.



# Doing Business With The Marine Corps

- Register with Wide Area Workflow
  - <https://wawf.eb.mil>



- **\*\*\*Remember You Must Obtain a Taxpayer Identification**
- **Number (TIN) <http://www.irs.ustreas.gov>**



# Doing Business With The Marine Corps

## Navy Electronic Commerce Online (NECO)

– <https://www.neco.navy.mil>

The screenshot shows the NECO website in a Microsoft Internet Explorer browser window. The browser title is "NECO - Microsoft Internet Explorer provided by NMCI". The address bar shows "https://www.neco.navy.mil/". The website content includes the NECO logo, a navigation menu with links like HOME, REGISTER, SYNOPSIS, BUSINESS OPPORTUNITIES, SUBMIT BID, and FEEDBACK, and a list of services such as REGISTER WITH NECO, MODIFY REGISTRATION, SEARCH SYNOPSIS, BUSINESS OPPORTUNITIES, SUBMIT A BID, FAQ, SUBMIT FEEDBACK, and ASSOCIATED LINKS. The page also contains text about the official US Navy website and vendor registration requirements.

NECO  
Navy Electronic Commerce Online

This is an official US Navy web site. Please read our [Privacy Policy](#) and [External Links](#) Disclaimer. This site is your link to the world of Navy Electronic Business Opportunities. NECO is the centerpiece of the Navy's paperless process strategy (GILS Number: 001482).

Vendors should register with the [CCR](#) System, and complete their online reps and certs via the [ORCA](#) website, prior to submitting a bid on this site.  
Contact Info: 800-503-6326 (8am-5pm ET) or [NECO Support](#)

REGISTER WITH NECO  
MODIFY REGISTRATION  
SEARCH SYNOPSIS  
BUSINESS OPPORTUNITIES  
SUBMIT A BID  
FAQ  
SUBMIT FEEDBACK  
ASSOCIATED LINKS

HOME | REGISTER | SYNOPSIS | BUSINESS OPPORTUNITIES | SUBMIT BID | FEEDBACK

FAQ | LINKS | CLASSIFICATION CODES | ABBREVIATIONS | NUMBERED NOTES | CLAUSES

Determining Customer  
Needs



# Doing Business With The Marine Corps

## Federal Business Opportunities

— [www.fedbizopps.gov](http://www.fedbizopps.gov)

The screenshot shows the FedBizOpps website in a Microsoft Internet Explorer browser window. The browser's address bar displays <http://www2.fbo.gov>. The website header features the text "Fed Biz Opps" and "Federal Business Opportunities" above a background image of the US Capitol and an American flag. The main content area includes a central text block, a "Hurricane Emergency Contracting Information" section with a link to "HERE", and two buttons labeled "BUYERS" and "VENDORS". A large black arrow points to the "VENDORS" button. The left sidebar contains sections for "Quick Search", "Advanced Search", "General Information", "Privacy and Security Statement", and "FedBizOpps News". The right sidebar contains "Related Links" and "Contact Information". The footer includes the "E-GOV" logo, a commitment statement, and the "Integrated Acquisition Environment" logo with the IAE acronym.

**Federal Business Opportunity - Microsoft Internet Explorer provided by NMCI**

File Edit View Favorites Tools Help

Address <http://www2.fbo.gov>

# Fed Biz Opps

Federal Business Opportunities

**Quick Search**

**Advanced Search**

**General Information**

- ▶ Section 508 Vendor Notice
- ▶ Interface Description
- ▶ Procurement Classification Codes
- ▶ Management Responsibility
- ▶ Frequently Asked Questions

**Privacy and Security Statement**

- ▶ Privacy and Security Statement

**FedBizOpps News**

- ▶ What's New?
- ▶ FBO Awards
- ▶ 508 Compliance

FedBizOpps.gov is the single government point-of-entry (GPE) for Federal government procurement opportunities over \$25,000. Government buyers are able to publicize their business opportunities by posting information directly to FedBizOpps via the Internet. Through one portal - FedBizOpps (FBO) - commercial vendors seeking Federal markets for their products and services can search, monitor and retrieve opportunities solicited by the entire Federal contracting community.

**Hurricane Emergency Contracting Information**

Click [HERE](#) for information on registering your business capabilities to assist in the Hurricane disaster relief efforts.

**Related Links**

- ▶ Business Partner Network (BPN)
- ▶ Central Contractor Registration (CCR)
- ▶ Demo FBO
- ▶ Federal Agency Business Forecasts
- ▶ Federal Assets Sales
- ▶ Federal Grants
- ▶ USA.gov
- ▶ Minority Business Development Agency
- ▶ SUB - Net (Subcontracting Opportunities)
- ▶ IAE
- ▶ FedTeds
- ▶ Vendor Notification Service

**Contact Information**

- ▶ Email: [fbo.support@gsa.gov](mailto:fbo.support@gsa.gov)
- ▶ Phone: 877-472-3779 (Toll Free)

**BUYERS** **VENDORS**

**E-GOV** The FedBizOpps Team is committed to Section 508-compliant accessibility.

Integrated Acquisition Environment IAE

Done

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# Doing Business With The Marine Corps

FBO Vendors - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Address <http://www2.fbo.gov/spg/index.html>

## Vendors

Federal Business Opportunities

- ★ Find Business Opportunity
- ★ Vendors Links
  - ▶ Federal Acquisition Regulation (FAR)
  - ▶ Vendor Feedback Email
  - ▶ Vendor Notification Service
  - ▶ FBO Daily Synopsis Files
  - ▶ FBO Vendors Guide
  - ▶ FBO Vendors Guide (Download)
- ★ General Information
  - ▶ Section 508 Vendor Notice
  - ▶ Interface Description
  - ▶ Management Responsibility
  - ▶ Frequently Asked Questions
- ★ Privacy and Security Statement
  - ▶ Privacy and Security Statement

Browse Agencies by  
Acronym in Alphabetic Order

Acronym:

Alphabetic Order:

ALL DoD DHS A-D E-H I-P Q-Z

- ★ FedBizOpps News
  - ▶ What's New?
  - ▶ FBO Awards
  - ▶ 508 Compliance
- ★ Contact Information
  - ▶ Email: [fbo.support@gsa.gov](mailto:fbo.support@gsa.gov)
  - ▶ Phone: 877-472-3779 (Toll Free)
- ★ FedBizOpps Home
  - ▶ FedBizOpps Home
  - ▶ FedBizOpps Buyers

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# Doing Business With The Marine Corps

DOD - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Address <http://www2.fbo.gov/spg/dod.html>

## Vendors

Federal Business Opportunities

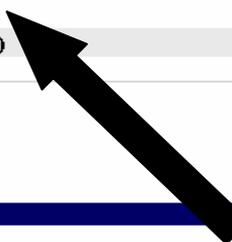
Go to "<http://www2.fbo.gov/spg/dod.html>"

### DoD

ALL DHS A-D E-H I-P Q-Z Home

Agency	Offices	Business Opportunities				
Armed Forces Retirement Home (USSAH)	<a href="#">Offices</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Defense Contract Management Agency (DCMA)	<a href="#">Offices</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Defense Information Systems Agency (DISA)	<a href="#">Offices</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Defense Logistics Agency (DLA)	<a href="#">Offices</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Department of the Air Force (USAF)	<a href="#">Offices</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Department of the Army (USA)	<a href="#">Offices</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Department of the Navy (DON)	<a href="#">Offices</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Other Defense Agencies (ODA)	<a href="#">Offices</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>

- ★ Find Business Opportunity
- ★ Vendors Links
  - ▶ Federal Acquisition Regulation (FAR)
  - ▶ Vendor Feedback Email
  - ▶ Vendor Notification Service
  - ▶ Vendors User Guide
- ★ General Information
  - ▶ 508 Compliance
  - ▶ Interface Description Overview
  - ▶ Management Responsibility
  - ▶ Frequently Asked Questions
- ★ Contact Information
  - ▶ Email: [fbo.support@gsa.gov](mailto:fbo.support@gsa.gov)
  - ▶ Phone: 877-472-3779 (Toll Free)
- ★ FedBizOpps Home
  - ▶ FedBizOpps Home
  - ▶ FedBizOpps Buyers





# Doing Business With The Marine Corps

DON - Index - Microsoft Internet Explorer provided by NMCI

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Address <http://www2.fbo.gov/spg/DON/index.html>

## Vendors

Federal Business Opportunities



### Postings of DON By Office

[Agency Postings](#) | [Posted Dates](#) | [Class Code](#) | [NAICS](#) | [Award](#) | [Set Aside](#)

Office	Location	DON Business Opportunities				
Naval Satellite Operations Center	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Naval Sea Systems Command	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Naval Supply Systems Command	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Naval Support Activity Mid South	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Naval War College	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Navy Engineering Logistics Office	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Navy FedBizOpps Office	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Office of Naval Intelligence	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Office of Naval Research	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Space and Naval Warfare Systems Command	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Strategic Systems Programs	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
United States Marine Corps	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
United States Naval Academy	<a href="#">Locations</a>	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>

- ★ Find Business Opportunity
- ★ Vendors Links
  - ▶ Federal Acquisition Regulation (FAR)
  - ▶ Vendor Feedback Email
  - ▶ Vendor Notification Service
  - ▶ Vendors User Guide
- ★ Post by Agencies
  - ▶ All Agency Postings

mailto:%20fbo.support@gsa.gov

Start | Inbox - Microsoft Outlook | Microsoft Office PowerPoi... | DON - Index - Microsof... | Internet | 16:19



# Doing Business With The Marine Corps

DON:USMC - Index - Microsoft Internet Explorer provided by NMCI

Address: http://www2.fbo.gov/spg/DON/USMC/index.html

## Vendors

Federal Business Opportunities



### Postings of United States Marine Corps By Location

[Agency Postings](#) | [Offices of DON](#) | [Posted Dates](#) | [Class code](#) | [NAICS](#) | [Award](#) | [Set Aside](#)

Location	Posted Dates	Class Code	NAICS	Award	Set Aside
1st FSSG Contingency Contracting Office, Oceanside, CA	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
2nd FSSG Contingency Contracting Office, Camp Lejeune, NC	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
3rd FSSG Deployed Contracting Unit, FPO, AP	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Blount Island Command, Jacksonville, FL	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Chemical Biological Incident Response Force, Indian Head, MD	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Commander US Marine Forces Atlantic - Contracting, Norfolk, VA	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Department of the Navy, Camp Smith, HI	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
HQMC USMC, Washington, DC	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Headquarters US Marine Forces South, Miami, FL	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Headquarters, US Marine Corps, Washington, DC	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Intelligence, Washington, DC	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
JCCI/A, FPO, ap	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
MARCENT, MACDILL AFB, FL	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
MARCORSYSCOM, Orlando, FL	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Marine Corps Support Activity - MCRCO Midwest, Kansas City, MO	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Marine Corps Systems Command, Quantico, VA	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Marine Corps Tactical Systems Support Activity, Camp Pendleton, CA	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Marine Forces Europe, APO, AE	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Marine Forces Reserve - RCO, New Orleans, LA	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
Personal & Family Readiness (MR), Quantico, VA	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>
United States Marine Corps Warfighting Lab, Quantico, VA	<a href="#">Posted Dates</a>	<a href="#">Class Code</a>	<a href="#">NAICS</a>	<a href="#">Award</a>	<a href="#">Set Aside</a>

**Find Business Opportunity**

**Vendors Links**

- Federal Acquisition Regulation (FAR)
  - Vendor Feedback Email
- Vendor Notification Service
- Vendors User Guide

**Post by Agencies**

- All Agency Postings
- DoD Postings

**Contact Information**

- Email: fbo.support@gsa.gov
- Phone: 877-472-3779 (Toll Free)

**FedBizOpps Home**

- FedBizOpps Home
- FedBizOpps Buyers



# How To Market Your Business

- Determine Buying Policies And Practices





# Doing Business With The Marine Corps

- **Familiarize Yourself with Federal, DoD, and Marine Contracting Procedures**
- Navy Marine Corps Acquisition Regulation Supplement (NMCARS)
  - [www.abm.rda.hq.navy.mil](http://www.abm.rda.hq.navy.mil)
- Federal Acquisition Regulation (FAR)
  - [www.arnet.gov/far](http://www.arnet.gov/far) or <http://farsite.hill.af.mil/>
- Defense Federal Acquisition Regulation Supplement (DFARS)
  - [www.acq.osd.mil/dp/dars](http://www.acq.osd.mil/dp/dars) or <http://farsite.hill.af.mil/VFDFARA.HTM>





# How To Market Your Business

- Make Capabilities Known





# Small and Disadvantaged Business Utilization Program

Department of the Marine Corps SADBUs Policy –

- Promote Maximum Utilization of Small Business Concerns in Marine Corps Contracts
- Provide Small Business Concerns Maximum, Practicable Opportunity to Participate as Subcontractors in Prime Contracts Awarded to Major Prime Contractors

**Contact the Small & Disadvantaged Business Specialist**

**Jeraline S. Artis**

**Assoc. Director for Small Business  
Marine Corps Systems Command**

**Ph: 703-432-3946 / DSN 378-3946**

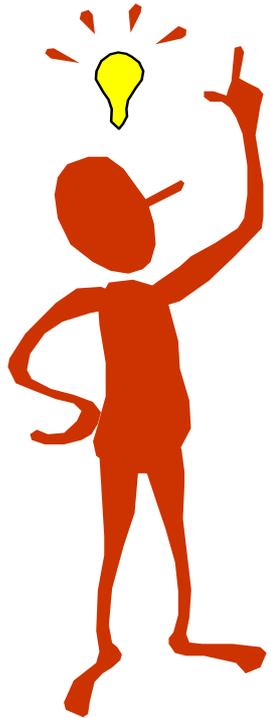
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# Doing Business With The Marine Corps

## Questions and Comments



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