

COMMERCIAL ENTERPRISE OMNIBUS

Support Services



Advanced Planning Briefing to Industry - 2008

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Discussion Agenda

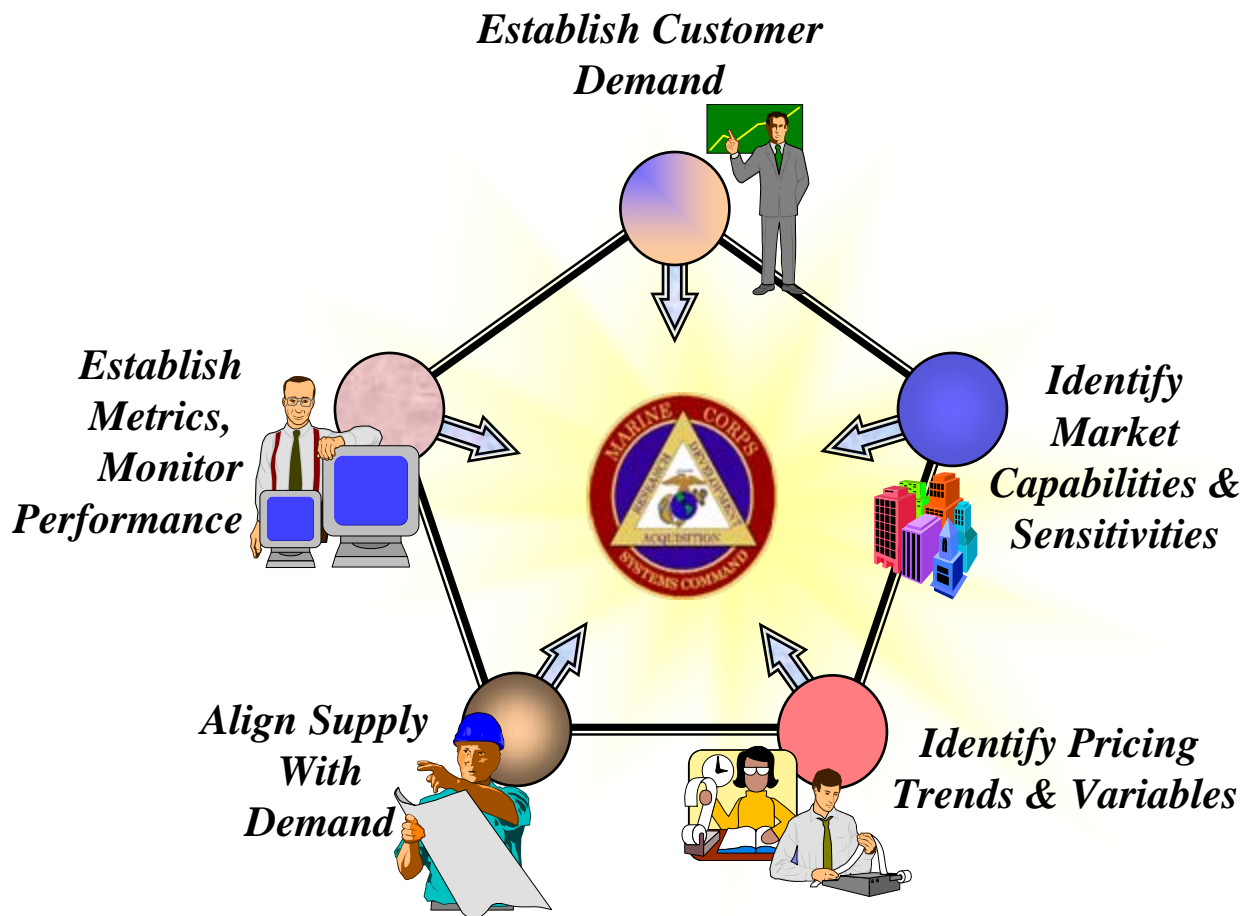


- **Overview of the CEOss Business Model**
- **ACSS Role & Responsibility**
- **Key Business Metrics**
- **eP2 Screen Shots**
- **ACSS Performance**
- **2009 Open Season**

The logo features a wizard in a blue robe and hat, holding a staff with a yellow star. The text "Acquisition Center for Corporate Services" is written in a circular arc above the wizard. Below the wizard, the word "CEOSS" is written in large, stylized, multi-colored letters (yellow, orange, and red).

Overview of the CEOss Business Model

CEOss Business Model





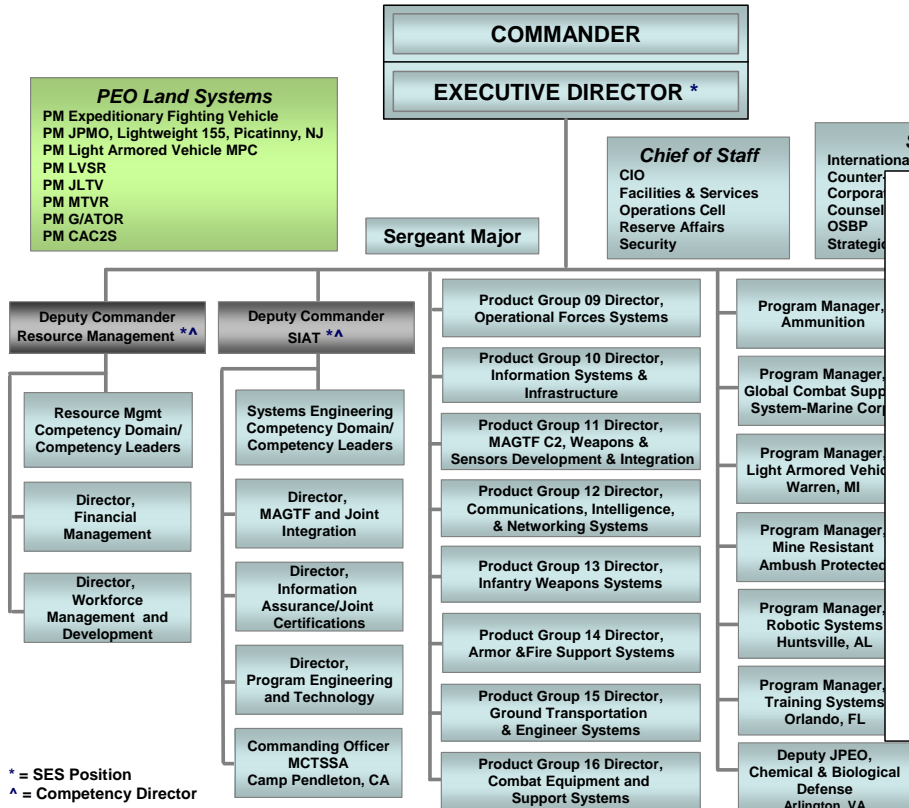
Current MCSC Organization

MCSC Customer Base

- ✓ 1300 Customers
- ✓ \$300M+ Annual Services
- ✓ 30 - Prime Vendors
- ✓ ~200 Participating Firms

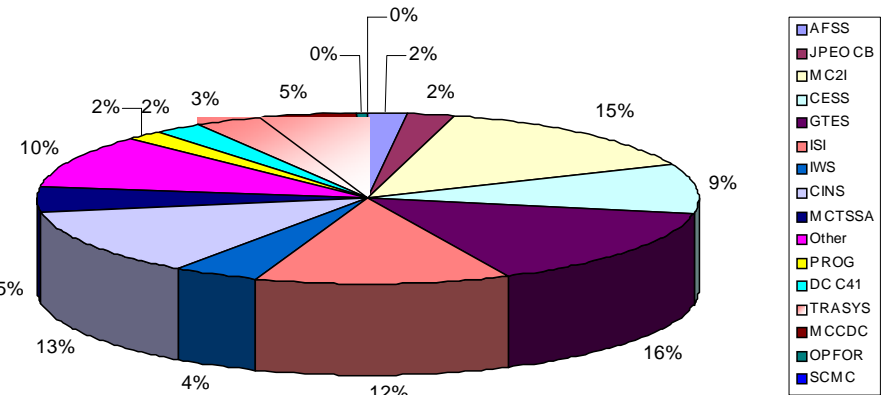


MARCORSYSCOM ORGANIZATION



* = SES Position
^ = Competency Director

FY08 Investment



Updated 3Apr08



Guidance & Objectives



Overarching Procurement Guidance

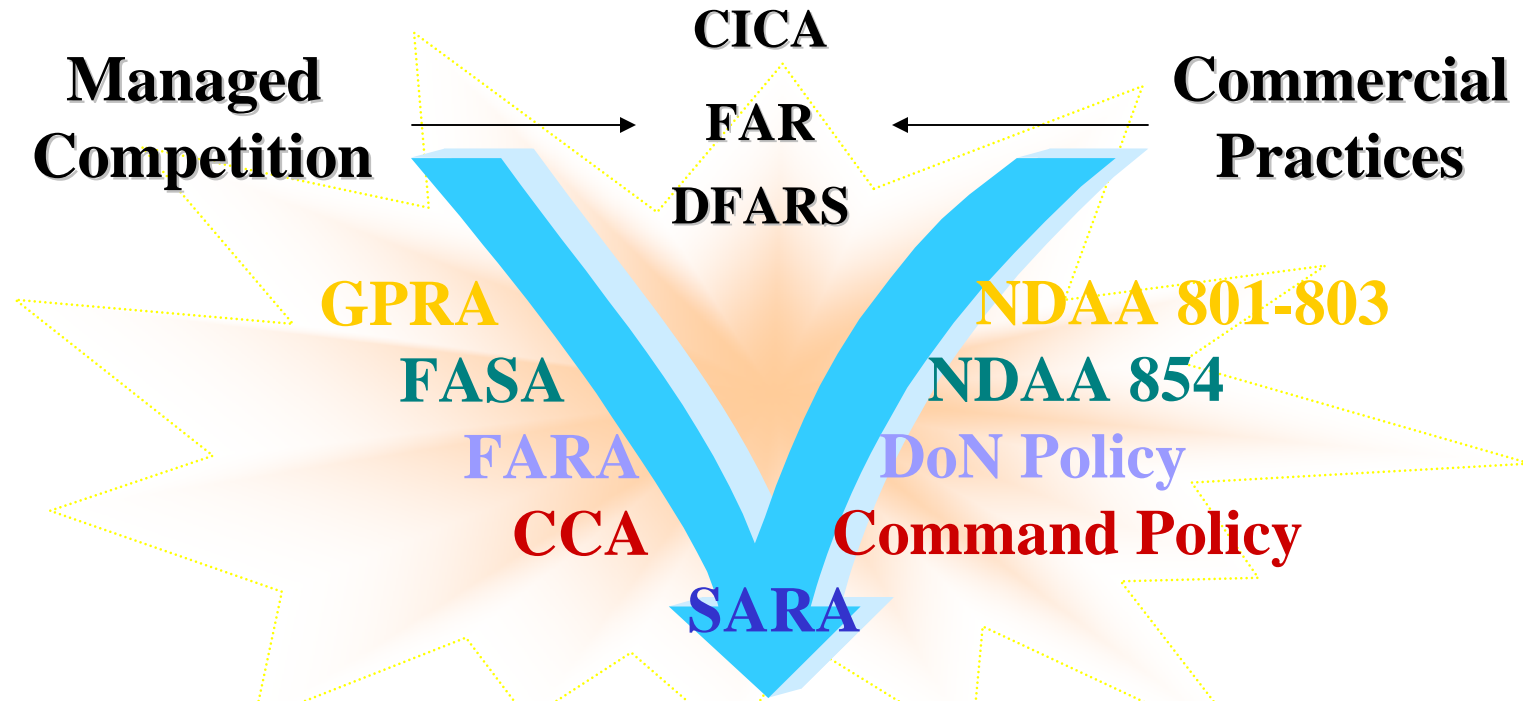
- Focus on the Command Mission - Outcome v. Process
- Future Buying Practices governed by Commercial Rules
- Performance / Results Focus not Control / Oversight
- Leverage Pricing Dynamics of the Marketplace

MCSC Objectives

- Baseline a Command Business Model
- Enhance Competitive Business Climate within the Region
- Reward Performance / Mitigate Risk - Quantify Results
- Customer-centric / Regulatory Compliant



Actions & Process Flow



BPA's are competitively Awarded using "two-step" Process
All Task Orders are competed among Domain Prime Vendors
Price / Performance-based Acquisition Practices Applied
eP² Web-based e-Commerce for Solicitation / Awards
Annual "Open Season" for new Prime Awards



Customer Requirements

- Government Customers

- Operating Efficiency
 - Fast Cycle Time to Award
 - Ease of Use / Availability
 - Strong Vendor Base
- Continuity of Work
- Competition

- Industry Customers

- Operating Efficiency
 - Cash Flow / Capitalization
 - Facilities / Resource Pool
- Market Share
- Continuity of Work
- Dynamic Teaming
 - Unrestricted Relationships
 - Long-Term Strategies
- Commercial Model
 - GSA Rate Schedule
 - Performance Driven

ACSS role – *Harmonious Balance*



*Customer Cycle Time v.
Vendor Profitability*

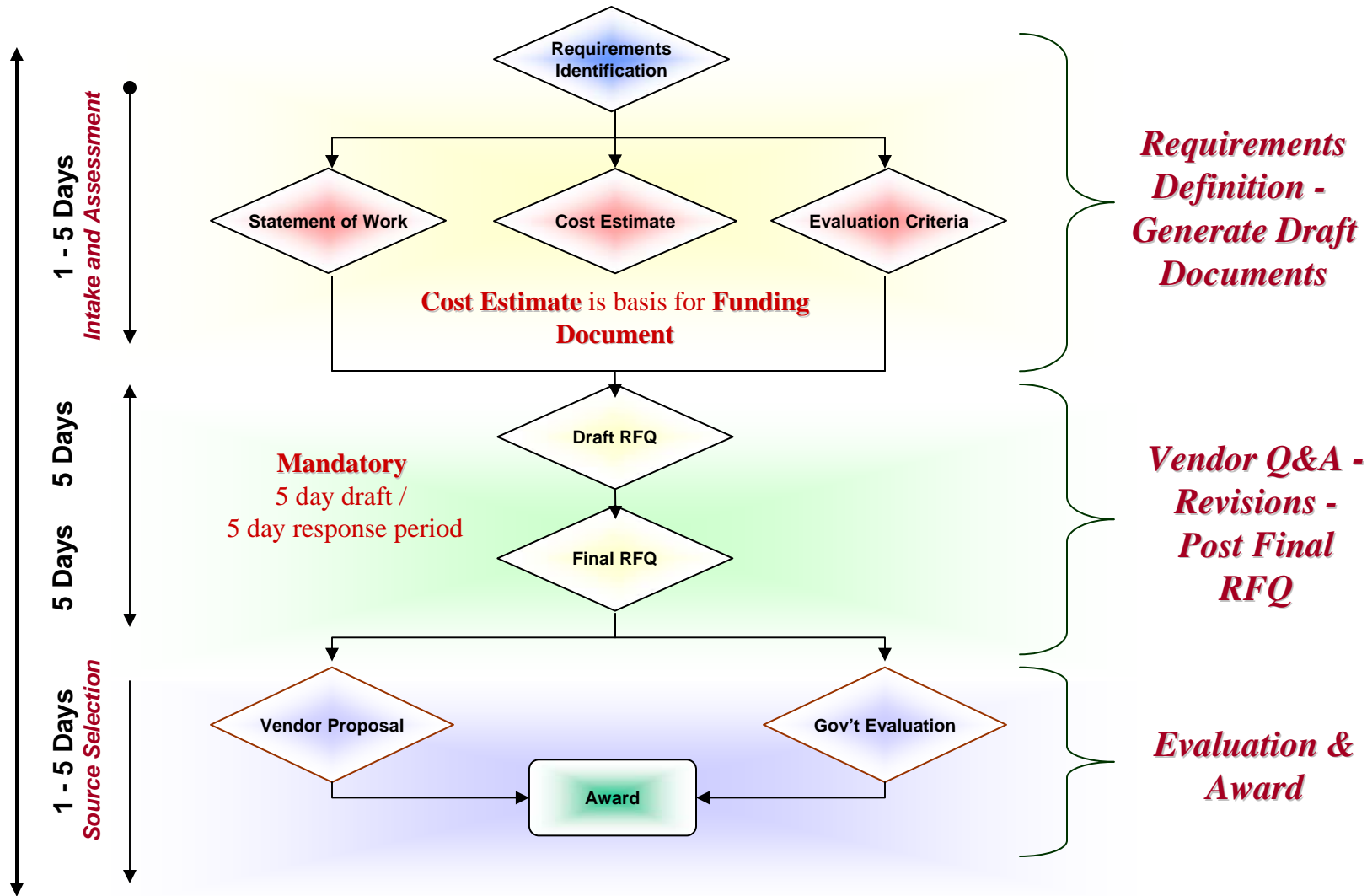




CEOss Customer Process Model

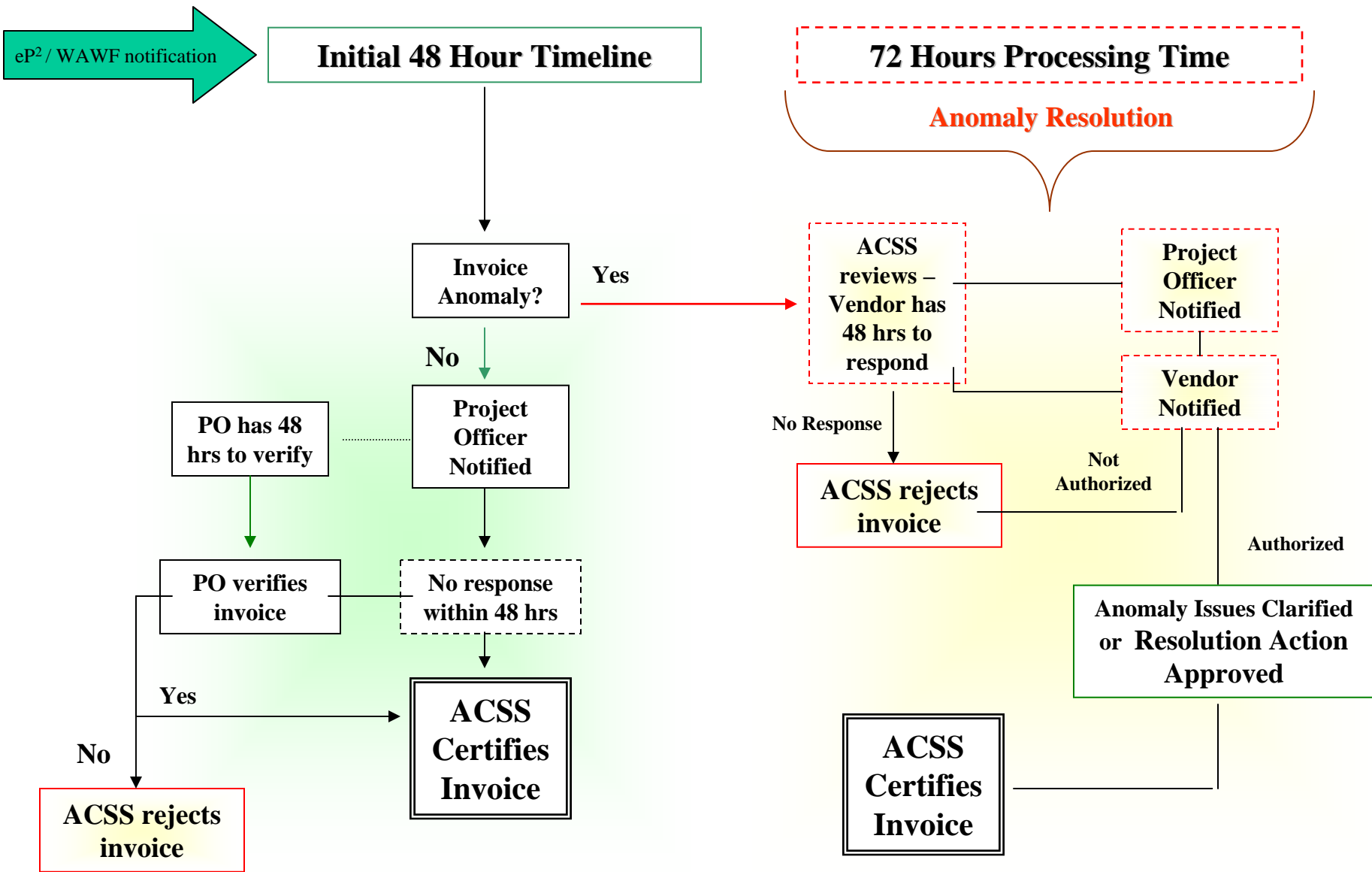
Expedited Award Process

Target Timeline <20 Days





CEOss Industry Process Model



ACSS Role & Responsibility

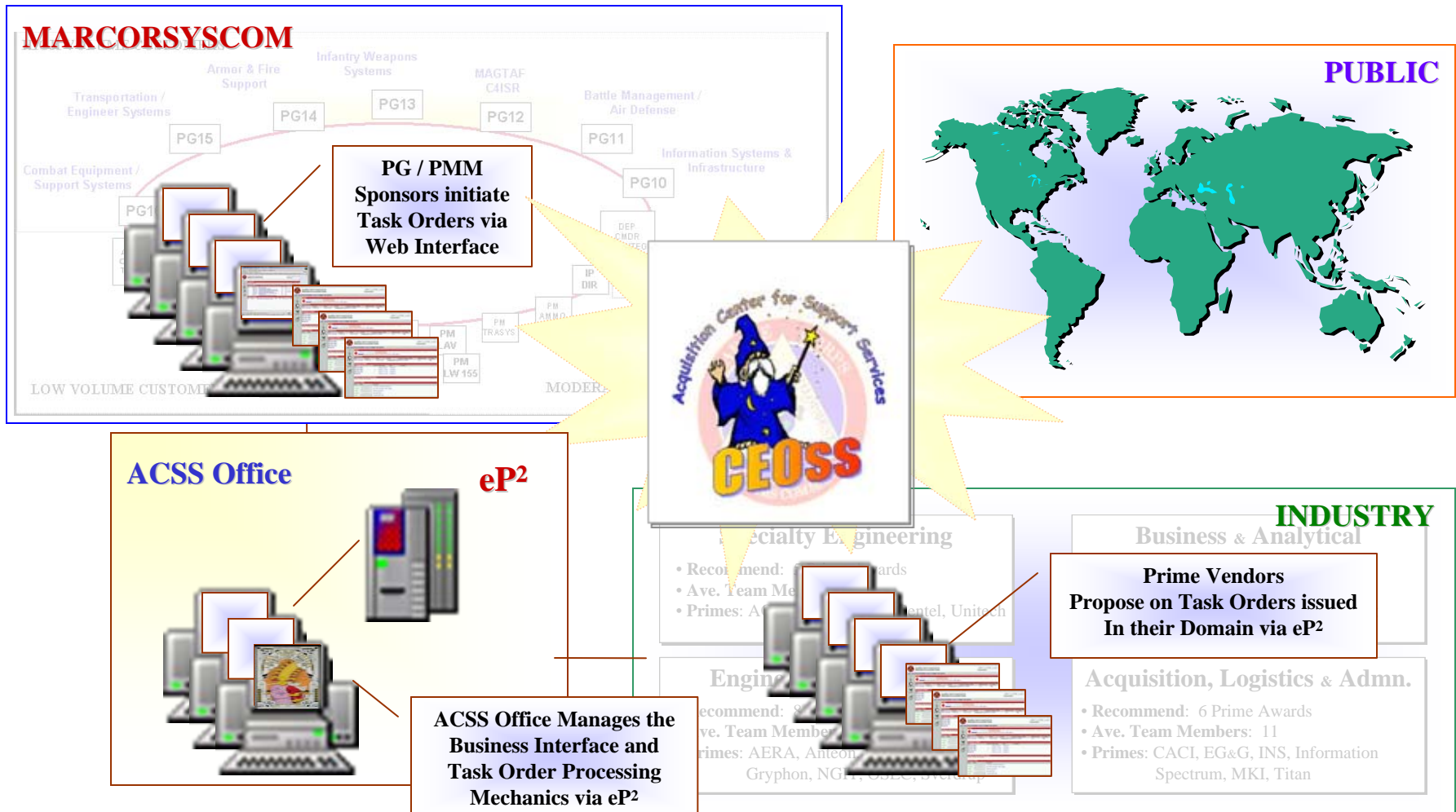


The logo features a wizard in a blue robe and hat, holding a staff with a yellow star. The text "International Center for Geospatial Science" is written in a semi-circle above the wizard. Below the wizard, the acronym "GEOSS" is written in large, colorful, 3D-style letters.

GEOSS

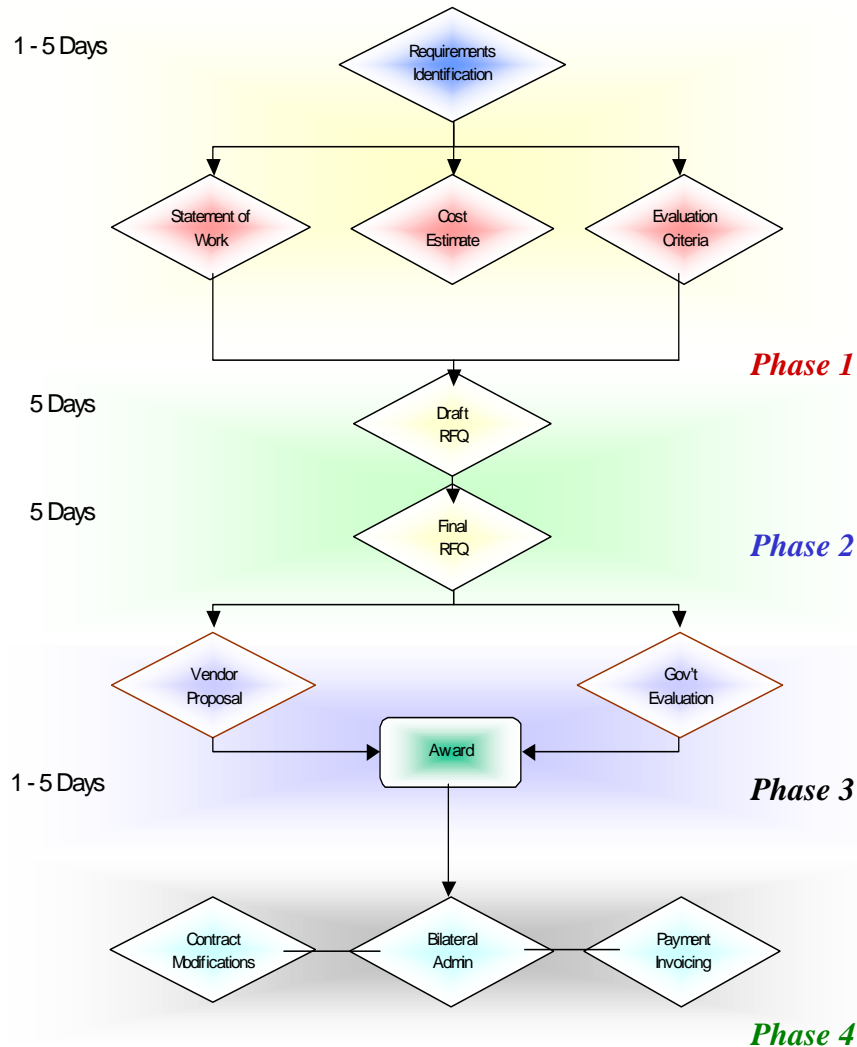


ACSS Interfaces





ACSS Operating Profile



- ✓ Main ACSS Constraint - **Resources**
- ✓ 7 FTEs / 1 1102 Interns / 2 Contractors
- ✓ Ave. 30-hrs. per Task Order
- ✓ High Concentration on Front-end
- ✓ 20-day Timeline is *Optimal*
- ✓ Invoice Processing <5-days
- ✓ DFAS Payment ~27-days
- ✓ Invoice Rejection Rates <.001%



ACSS Staff FY08



ACSS POC	Role	Phone	Email
Patty Mitchell	Director	432.3787	patricia.a.mitchell@usmc.mil
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Judith Grant	Program Analyst	432.3784	judith.grant@usmc.mil
Heidi Hubbell	Contract Specialist	432.3808	heidi.hubbell@usmc.mil
Berniece Washington	Contract Specialist	432.3805	berniece.washington@usmc.mil
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David Riley	Contract Specialist	432.3781	david.riley.ctr@usmc.mil
Michael Richards	Contract Specialist	432.4161	michael.a.richards@usmc.mil
Kristin Gomez	Program Control Specialist	432.3793	kristin.gomez.ctr@usmc.mil



CEOss Domain Competencies

DOMAINS

Specialty Engineering

- ☑ 874 – MOBIS
- ☑ 871 – Engineering Services
- ☑ 899 – Environmental Services
- ☑ 70 – IT Services & Support
- ☑ 873 – Lab Testing & Analysis

Business & Analytical

- ☑ 874 – MOBIS
- ☑ 520 – Financial / Business
- ☑ 69 – Training Services

Engineering & Scientific

- ☑ 874 – MOBIS
- ☑ 871 – Engineering Services
- ☑ 70 – IT Services & Support

Acquisition, Logistics & Admin

- ☑ 874 – MOBIS
- ☑ 874 V - LOGWORLD
- ☑ 871 Engineering Services

- ✓ Qualifying GSA Schedules for Prime Vendors / Selective for Teammates
- ✓ No Restrictions on Team Member Schedules within Domains
- ✓ “Open Season” - Modify Domains / Adjust Incumbent Teams & Rates



CEOss FY08 Domain Players

Results by Domain (year to date)

Specialty Engineering

- **FY08 Base:** 8 Prime Awards
- **Awards:** 26 TO's / ~\$35.8M
- **Ave. Team Members:** 17
- **Primes:** AT&T, Battelle, CSC, EMA
MTC, Stanley, TSC, Unitech

Business & Analytical

- **FY08 Base:** 5 Prime Awards
- **Awards:** 14 TO's / ~\$16M
- **Ave. Team Members:** 16
- **Primes:** BAH, Kalman, MCR, Serco, Tecolote

Engineering & Scientific

- **FY08 Base:** 9 Prime Awards
- **Awards:** 33 TO's / ~\$86.6M
- **Ave. Team Members:** 18
- **Primes:** BAE, Centurum, DCS, GDIT, Jacobs,
NGDMS, OSEC/QinetiQ, SAIC, Sapient

Acquisition, Logistics & Admn.

- **FY08 Base:** 8 Prime Awards
- **Awards:** 36 TO's / ~\$90.3M
- **Ave. Team Members:** 16
- **Primes:** Columbia Group, DTI, EDO, EG&G,
INS/LM, Logis-Tech, ProSol, Titan L3

30 Prime Vendors / 202 Participating Firms



Specialty Engineering

Specialty Engineering							
AT&T	Battelle	CSC	EMA	MTC Technologies	Stanley	TSC	UNITECH
American Systems	ATK Mission	Alion	Alion	ABS Consulting	BAH	American Systems	CACI
BAH	BAH	Apogen/OSEC	AMSEC	BAE	DRS	ATSC	DEA
Centurum	Chenega	Auroros	Apogen/OSEC	CoTs	EG&G	Camber	GISi
Concurrent Tech.	CRC	BAE	DCS	CTC	GDIT	Chenega	Info-Reliance
Dimensions Int.	GDIT	BAH	EDO	Davis Defense Group	HCI	GDIT	Logis-Tech
DLT Solutions.	IntePros	CBAIA	E-OIR	EG&G	InfoReliance	IIC2	ManTech SRS
EDO	Kalman	COTS	GDIT	GDIT	IRTECH	Logis Tech	ProSol
Exeter	MTS	Dataline	JRAD	IBM	JTH	MCR	Sapient
Flatter Assoc.	Patricio Enterprises	ESN	MCR Federal	NSSS	LM	MKI	Sharpshooter
Gould & Assoc.	RNB	Expert Choice Inc	MTC Services	ORSA	MiITec	Portal Dynamics	SRA
Logis-Tech	SPA	Flatter Assoc.	SAIC	SabreSystems	Raytheon	SAIC	TMG
MCR	Tecolote	GDIT	Survive	Serco	Sigma Tech	SciTech	
Morgan Mgmt & Tech.		Innovative Decisions	Titan/L3	SimVentions	Techrizon	SRA	
NGDMS		IR-Technologies	Web Business Solution	Sparta	TMI		
Perot Systems		Jacobs Technology		Versar	Tetrad Digital Integrity		
Quadelta, Inc.		Kforce			WBB Consulting		
QualTech		MDA Tech					
R-TSI		Metastorm					
Sapphire Govt. Tech.		MKI					
Titan/L3		Patricio Enterprise					
IR Tech		RNB					
		Sidereal Solutions					
		Smartronix					
		TEKSystems					
		Transformation Syst.					
		Vitech					
22	13	27	15	16	17	14	12
				SE Average → 17			



Engineering & Scientific



Engineering and Scientific									
APOGEN/OSEC	BAE	Centurum	DCS	GDIT	Jacobs	NGDMS	SAIC	Sapient	
Advantage Dev.	Alion Science & Technology	ARINC	Columbia Group	Battelle	BAH	American Systems	AT Solutions	Decision Engineering	
Alion	BAH	Asynchrony	Delta	CoTs	CSC	AT&T	BAH	Flatter & Assoc.	
BAH	Cherokee Information Systems, Inc.	AT&T	EDO	CSC	DRC	BAH	Camber	INS LM	
CanGen	CSC	BAH	EG&G	Davis Defense	Dynetics	Bulldog	EG&G	Keane	
CSC	DRS Technologies	Bearing Point	EOIR	Innovative Decisions Inc.	Columbia Group	CTC	CTC	Next Century	
Digital Fusion	DTI	CACI	Gryphon Technologies	Kalman	IR Tech.	EDO	EMA	Professional Solutions	
EG&G	EG&G	Dataline	JTH Goup	Titan/L3	JRAD	EG&G	EOIR	Raytheon TSC	
EMA	Kalman	EDO	Keane Federal	MCR	Kalman	EMA	Flatter Assoc.	SERCO	
I3Tech Data Solutions	L-3 Titan	EG&G	L-3 Titan	MKI	LOGIS-TECH	Flaggshipp	IMPACT	SNVC	
Kalman	LMINS	EMA	Patricio Enterprises	MTC Technologies	MCR	GNS	JRAD	SRA	
Logis-Tech	MTC Services Corporation (MTCSC)	Epsilon	SURVICE Engineering	MTS Technologies, Inc.	MKI	IR Tech	MCR	STF	
MTC Services	MTC Technologies, Inc.	MKI	SYColeman	SCCI	NATC	MKI	MKI	UNITECH	
RNB	OPTEMPO	RNB	Wyle Labs	SFA	Survive	PDS	NATC		
Sidereal Solutions	Sayers & Associates	STF, Ltd		Sierra Cybernetics	Fibertek	RNB	Professional Solutions		
Skylla Eng.	Shee Atika	WBSI		Smartronix		SRA	Sanderling		
Smartronix	TAIC			SRC		TAIC	SimVentions		
Titan/L3	Tecolote Research			Stanley Assoc.		L-3 Titan	Skylla		
Westar				Tecolote Research			SRA		
				TSC			Strategic Insight		
							Survive		
							Columbia Group		
							TSC		
19	18	16	14	20	15	18	23	13	
							ES Average	17	



Acquisition, Logistics & Administrative

Acquisition, Logistics and Admin								
Columbia Group	EDO	EG&G	INS/LM	Logis_Tech	MKI	L3 - Titan	DTI	Professional Solutions
Agility	Alion	Alion	BAE Systems	American System Corp	BAH	American Systems	Alpha Scientific Laboratories	Allen
BAH	AT&T	Apogen/OSEC	CACI	Apogen	Camber	Apogen/OSEC	BAE Systems	CoTs
Battelle	Bradson Corp.	BAE	Concurrent Technologies (CTC)	AT&T	Coalescent	AT&T	DELTA Resources Inc.	DEA
Bearing Point	CALIBRE	BAH	CoTs	Dimensions	CSC	BAE	Envisioneering, Inc.	Exeter
Coalescent Tech	Centurum	CACI	Cubic Applications, Inc.	EIOR Technologies	Farfield Systems	BAH	Grant Thorton,LLP	JBM
DCS	Davis Defense Grp.	Centauri Solutions	Global Service and Trade	IR Technologies	GDIT	Camber	Innovative Logistics Techniques	SAIC
DELTA	DCS	Centurum	Keane Federal	Jacobs Sverdrup	IICorps	DCS	Millennium Engineering and Integrati	Sapient
GBS	EMA	Concurrent Technologies	Labllee	MCR Federal	Jacobs Sverdrup	Decision Engineering	Perot Systems	Unitech
Jacobs Eng.	Gould & Associates	DCS	RNB Technologies	Corporation	JTH Group	EMA	Systems Planning and Analysis	VISITRONIX
Keane	Group W, Inc.	Decision Sciences	Sapient	Sabre Systems Inc	Kalman	GDIT	Technical Systems Integration	
PDSI	PDSI	DELTA Resources, Inc.	Smartronix	SAIC	NATC	NGDMS	Vangent	
Reger Group	RNB	DRS/Radian	SRA	TSC	Patricio Enterprises	OPTEMPO	WFI Government Services	
SAIC	RNB Technologies	E-OIR Tech	BAH	UNITECH	PDSI	Patricio	Whitney, Bradley & Brown	
SERCO	Robbins Gioia	Gryphon Technologies	Cubic Applications, Inc.	VSE Corporation	RTI	Phillips Defense Systems Inc		
Survive	SERCO	JTH Group			SAIC			
VSE	Wyle Laboratories	MTC Technologies			SERCO			
		NGDMS			SURVICE			
		OPTEMPO			TSC			
		SAIC						
		SERCO						
		Stanley Assoc.						
		Synthesis Partners						
		Tech-Marine Business Inc.						
		Transformation Systems Inc.						
		Whitney, Bradley, & Brown						
17	17	26	15	15	19	15	14	10
							ALA Average	15



Business & Analytical

Business and Analytical				
BAH	Kalman	MCR Federal	SERCO	Tecolote
Alion Science	ANSER	Aerotek	ASC	Alion Science and Technology
AT&T	Apogen/OSEC	AT&T	CoTS	Battelle
BAE	BAE	Bradson Corporation	Columbia Group	GDIT
Camber	Battelle	CACI	EDO	IDI
Centurum	Camber	EMA	EDS	L3 (GSI)
Apogen	Coalescent Tech	Galorath	EG&G	MKI
CSC	EAI Corporation	GDIT	MKI	Robbins Gioia
EG&G	GDIT	Jacobs Technology	MTC	Stanley Associates, Inc.
Flatter Associates	Jacobs Sverdrup	KPMG	NSI	Concurrent Technologies
IDI	JRAD	Logis-Tech	RGS Associates	Data Solutions & Technology Incorporated (DST)
INS-LM	LMI	Professional Solutions, LLC	SABRE Systems	Engineering, Management & Integration Inc. (EM&I)
Jacobs	MKI	Sabre	Sapient	Perot Systems Government Services
L3/Titan	Patricio Ent.	SAIC	SRA	
MKI	Schafer	SRA		
MMTS	SITE	TSC		
Northrop Grumman	Sparta			
RGS				
SAIC				
SCCI				
Smartronix				
Twin-Soft				
22	17	16	14	13
BA Average				16



CEOss BPA Teaming

DOMAINS

Specialty E

*Notional –
9 Prime Awards*

Business & Analytical

Acquisition, Logistics &

**Engineering &
Scientific**

*15 - 20 Teammates
cover all domains*

VENDORS

P₂

P₁

Acq / Log / Admn

Business & Analysis

Sply Engineering

SubK₅

SubK₃

SubK₂



Key Business Metrics



CEOss Results

through April 2008



Grand Total CEOss Business to Date+		
ALA	233	\$406,016,865
BA	114	\$105,193,477
ES	241	\$472,643,098
SE	183	\$207,590,614
	<u>771</u>	<u>\$1,191,444,055</u>
+Does not include Modifications		

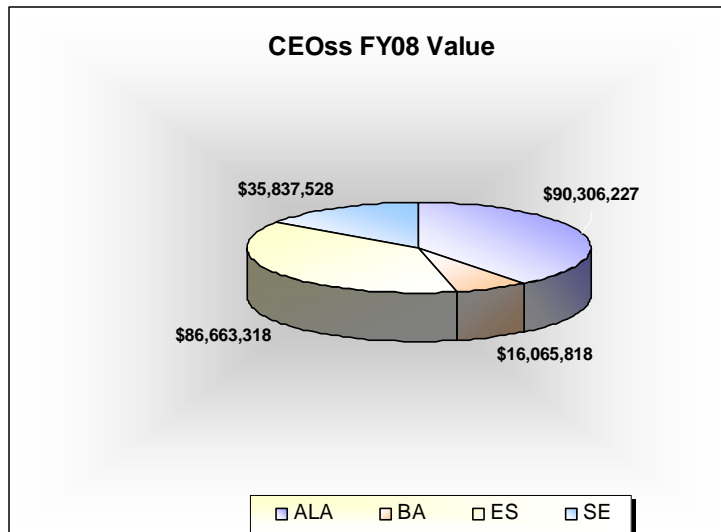
<u>FY07</u>			
ALA	55	26%	\$97,102,929
BA	40	19%	\$34,290,517
ES	65	31%	\$101,185,978
SE	50	24%	\$64,107,158
G/Total	210		\$296,686,583
<u>FY08</u>			
<i>through April 2008</i>			
ALA	36	33%	\$90,306,227
BA	14	13%	\$16,065,818
ES	33	30%	\$86,663,318
SE	26	24%	\$35,837,528
G/Total	109		\$228,872,891

- Expect Annual Volume of ~220 Tasks
- FY08 Competition Levels < Anticipated
 - On average, 3 offers per TOPR
 - Out of 40 task orders, 11 have less than 3 bidders
- Winning Scores >.82 Across Domains

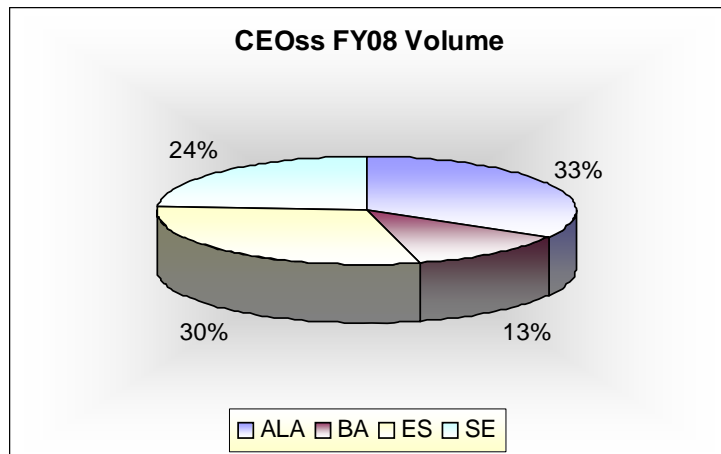


CEOss FY08 Volume

through April 2008



- Value is Ahead of FY07
- Likely to continue throughout the FY



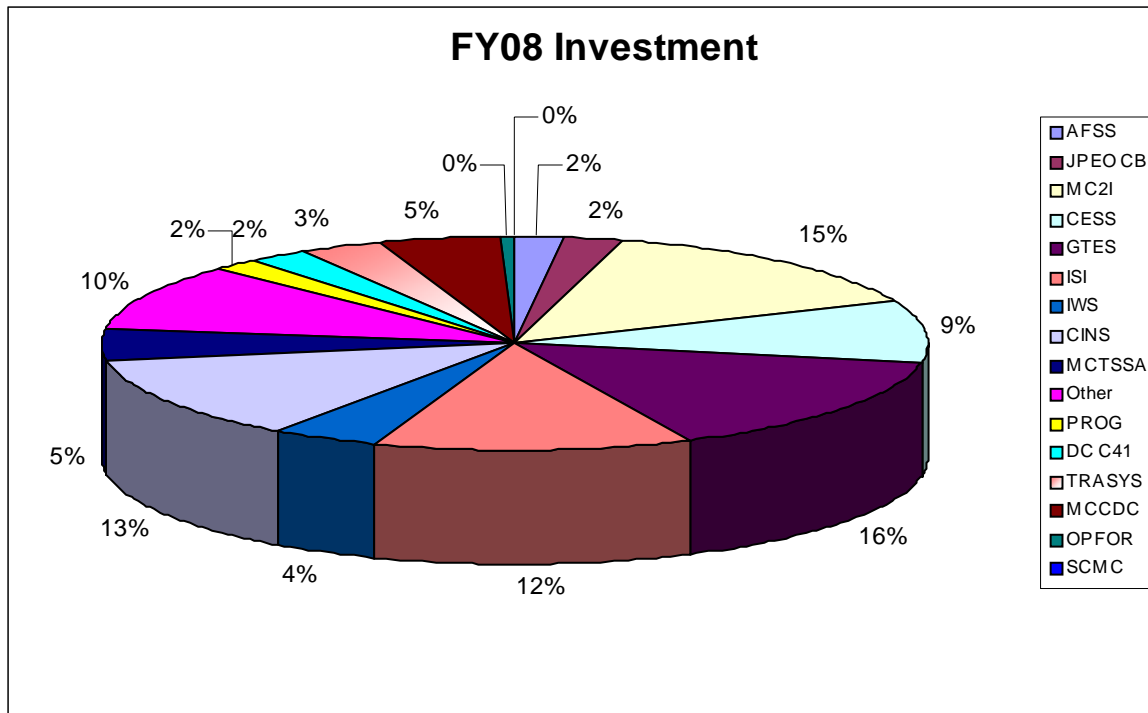
- Task Order Volume is Ahead of FY07
- More External Customers Involved



CEOss Award Distributions



Command Investment Percentages

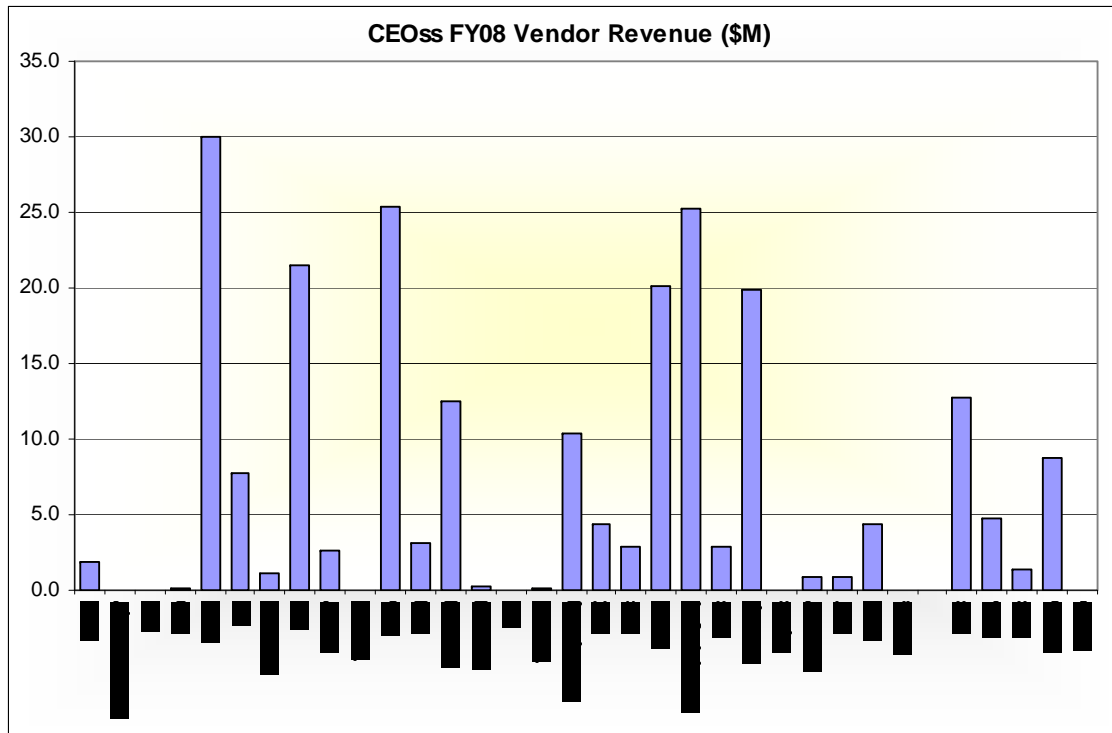


Office	Invest
AFSS	\$4,650,494
JPEO CB	\$4,850,254
MC2I	\$32,934,635
CESS	\$21,402,909
GTES	\$34,965,299
ISI	\$28,547,476
IWS	\$9,031,888
CINS	\$29,537,636
MCTSSA	\$10,711,700
Other	\$23,202,927
PROG	\$4,466,821
DC C41	\$4,809,659
TRASYS	\$7,650,824
MCCDC	\$11,077,763
OPFOR	\$818,704
SCMC	\$213,902



CEOss FY08 Market

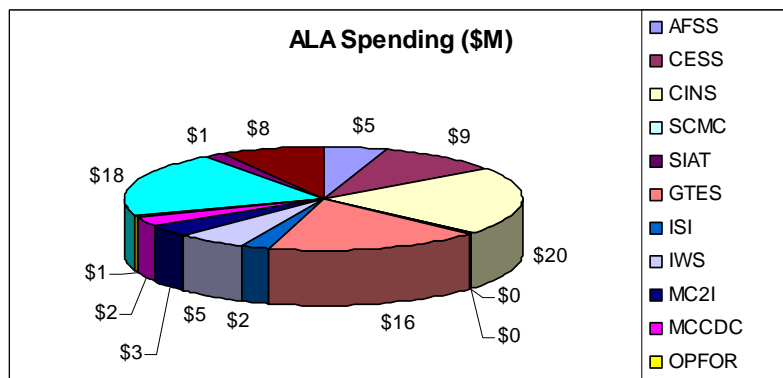
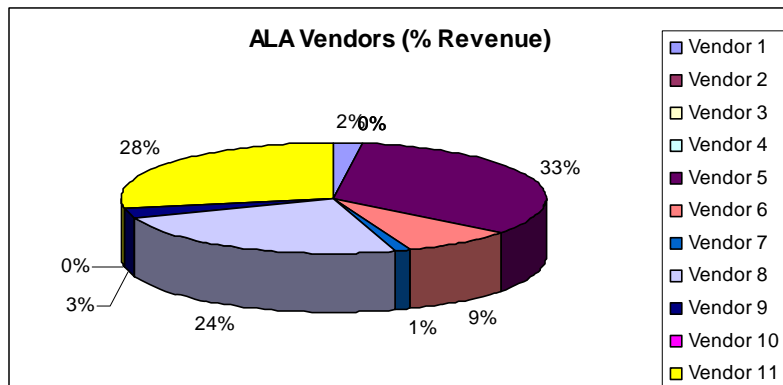
Customer / Vendor



Domain	Ave. Score	Ave. Winning Score	Competition Per TO
ALA	86	94	33%
BA	86	96	71%
ES	85	95	35%
SE	72	92	39%



CEOss ALA Domain Business Volume



- \$90.3M invested (ytd)
- 36 Task Orders
- 35% avg bid rate
- 86% avg proposal score
- 8% avg discount rate
- \$89.30 avg domain rate
- 2% Small Business
- Ave winning score of 94
- 3 Firms control ~85% of ALA work in FY08



ALA Task Orders

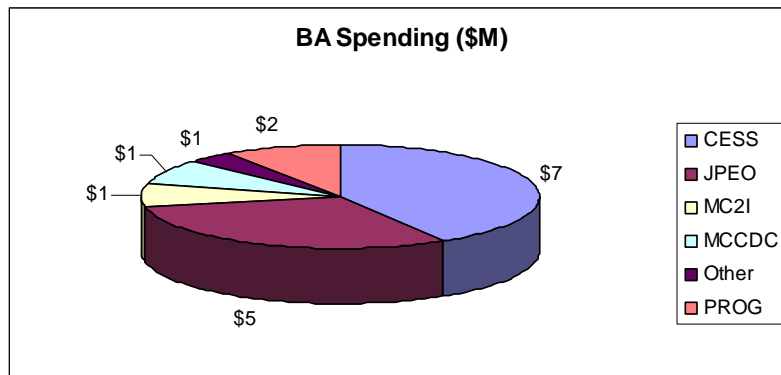
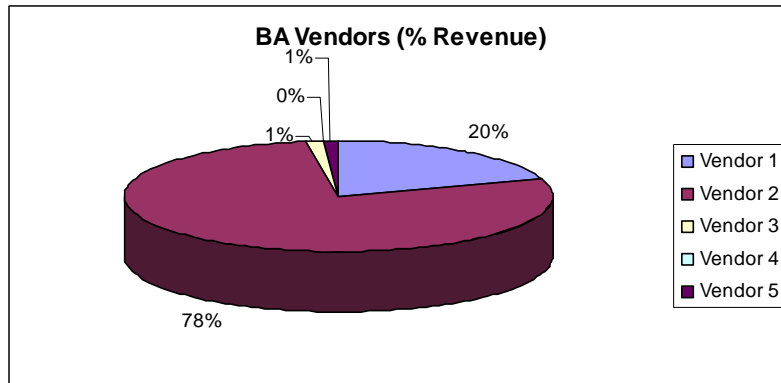
Historical Priorities



PG 11 - MC2I	Renewal: Marine Air Command & Control Transformation Analysis	MKI Systems	\$958,006	1/24/2008
CMC	Magazine/Writer/Proofreader	Professional Solutions, LLC	\$213,902	1/25/2008
PG14 - AFSS	Renewal: AFSS Manpower, Personnel & Training Analysis Support	MKI Systems	\$196,000	1/28/2008
DC,C4/I	Renewal: Renewal: Renewal: SCATT Annual Support	MKI Systems	\$59,857	1/31/2008
PG16 - CESS	Renewal: Renewal: TMDE CTMS Annual Support	EG&G Technical Services	\$852,635	2/5/2008
TRASYS	Renewal: Renewal: PM TRASYS Annual Support	MKI Systems	\$7,650,824	2/7/2008
PG10 - ISI	Renewal: GCSS-MC Logistics Integration Support	LOGIS Tech	\$917,402	2/11/2008
PG15 - GTES	Renewal: Renewal: Expeditionary Power Systems Annual Support	MKI Systems	\$2,453,580	2/12/2008
AC_PROG	EBA Management Support	EDO Professional Services	\$158,498	2/14/2008
PG15 - GTES	Renewal: PM MRAPS Program Office Support	EG&G Technical Services	\$11,267,986	2/19/2008
PG 11 - MC2I	Albany On-Site Log & Liaison	L-3 Titan	\$537,353	2/19/2008
Other Activity	Renewal: Renewal: ACLOG Annual Support	MKI Systems	\$1,593,845	2/21/2008
PG15 - GTES	Warranty Analysis Support	Information Network Systems, Inc.	\$328,999	2/21/2008
PG 11 - MC2I	MC2S Logistics Annual Support	L-3 Titan	\$1,873,755	3/13/2008
PG10 - ISI	Renewal: Renewal: TFSMS PO Support	Information Network Systems, Inc.	\$969,000	3/19/2008
PG13 - IWS	Anti Armor Fielding Support	L-3 Titan	\$3,357,015	3/19/2008
PG13 - IWS	Renewal: Renewal: Renewal: Optics and Non-Lethal Weapons Support	Columbia Research Corporation	\$1,905,282	3/26/2008
PG 12 - CINS	PG 12 - Communications, Intelligence and Networking (CINS)	L-3 Titan	\$19,667,562	3/27/2008
Other Activity	HQ I&L Logistics Modernization Liaison	Information Network Systems, Inc.	\$3,401,560	4/3/2008
PG 9 OFS	Renewal: OPERATIONAL FORCES SYSTEMS ANNUAL SUPPORT	MKI Systems	\$1,120,271	4/7/2008
MCCDC	CIWOC Support OP	Professional Solutions, LLC	\$2,394,365	4/15/2008
AC_PROG	Renewal: Acquisition Billet Survey & MOS Career Map	MKI Systems	\$271,930	4/28/2008



CEOss BA Domain Business Volume



- \$16M Invested (ytd)
- 14 Task Orders
- 80% avg bid rate
- 86% avg proposal score
- 5% avg discount rate
- \$97.55 avg domain rate
- 0% Small Business (no SB primes in this domain)
- Ave winning score of 96
- 2 Firms control ~98% of work effort within BA to date



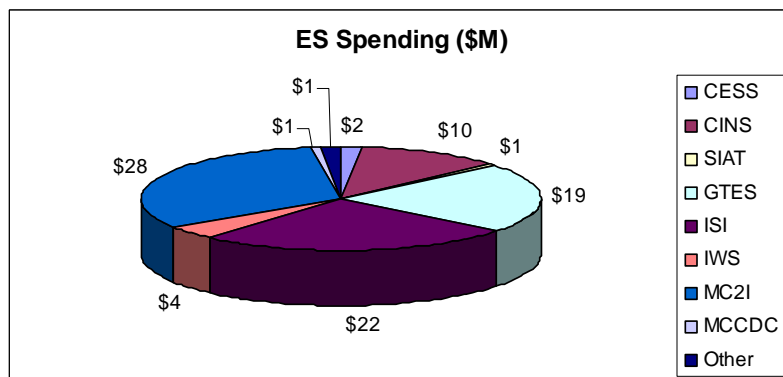
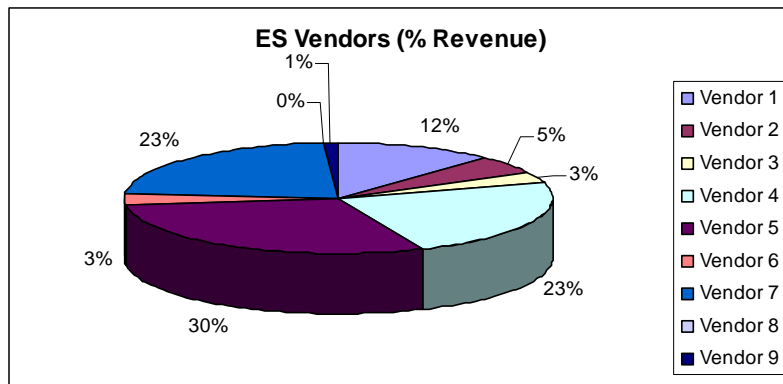
BA Requirements

Historical Priorities

AC_PROG	JLTV LCCE	Booz-Allen, Hamilton	\$389,000	10/5/2007
AC_PROG	NECC LCCE	Booz-Allen, Hamilton	\$219,486	10/31/2007
MCCDC	CBRN Support	Kalman & Company	\$988,610	12/7/2007
PG16 - CESS	Renewal: Renewal: NBCD Business & Analytical Support	Kalman & Company	\$2,325,230	12/14/2007
MCCDC	Renewal: Renewal: MAGTF JCIDS Integration	Serco, Inc.	\$250,000	12/18/2007
MCCDC	UAS FOS Cost Study	Booz-Allen, Hamilton	\$249,136	1/25/2008
PG16 - CESS	Renewal: Business Analysis Support for PM ICE CESS	Kalman & Company	\$4,419,113	1/28/2008
PG 11 - MC2I	Renewal: Ground/Air Task Oriented Radar (G/ATOR) LCCE	MCR Federal	\$225,026	2/5/2008
Other Activity	Renewal: Renewal: eHQM Business Process Analysis	Booz-Allen, Hamilton	\$600,000	2/15/2008
AC_PROG	HMMWV Life Cycle Optimization Analysis	Booz-Allen, Hamilton	\$359,963	3/12/2008
AC_PROG	JCTI-G Analysis Support	Tecolote Research	\$76,650	4/1/2008
AC_PROG	Renewal: Mission Payload Module Non-Lethal Weapon System BCA	Booz-Allen, Hamilton	\$384,408	4/2/2008
PG 11 - MC2I	MC2I SBT Support	Booz-Allen, Hamilton	\$2,034,330	4/3/2008
JPEO CBD	JPEO JEAP Annual Support	Kalman & Company	\$4,850,254	4/10/2008
AC_PROG	LVSR LCCE Analysis Support OP	Tecolote Research	\$89,295	4/17/2008



CEOss ES Domain Business Volume



- \$86.6M Invested (ytd)
- 33 Task Orders
- 38% avg bid rate
- 82% avg proposal score
- 11% avg discount rate
- \$89.94 avg domain rate
- 1.4% Small Business
- Ave winning score of 95
- 3 Firms control ~76% of work effort within ES to date



ES Requirements

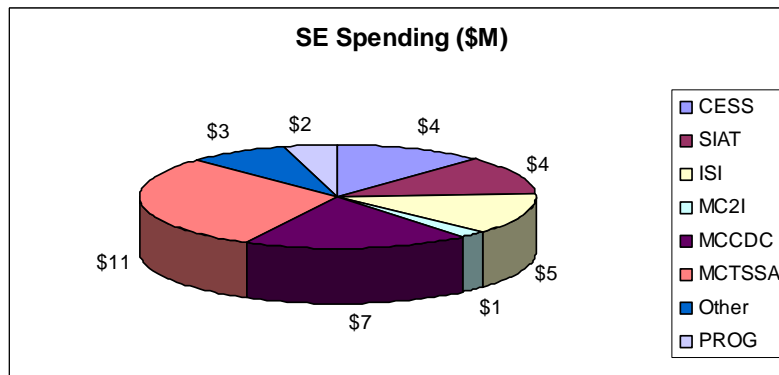
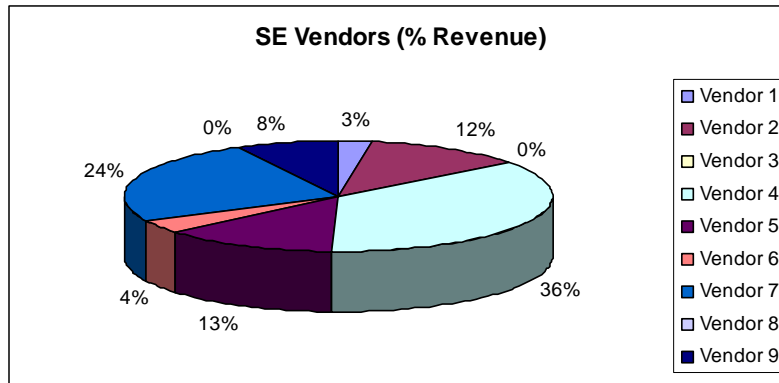


Historical Priorities

PG15 - GTES	JLTV Program Support	Science Application International Corp	\$2,078,016	12/10/2007
PG13 - IWS	Renewal: Recon and Amphibious Raids	BAE Systems	\$3,769,591	12/14/2007
PG15 - GTES	PM Engineers Annual Support	Northrop Grumman Defense Mission Systems	\$12,928,699	12/17/2007
PG10 - ISI	Renewal: GCSS-MC FY06 Program Support	Northrop Grumman Defense Mission Systems	\$2,967,074	12/20/2007
PG15 - GTES	Renewal: MT Fleet Support	Jacobs Technology	\$4,088,000	12/28/2007
PG 11 - MC2I	Training, Testing and Fielding for BFSA	Ocean Systems Engineering Corp.	\$1,408,435	1/3/2008
DC,C4I/I	Renewal: IA and JR Supplemental Support	Northrop Grumman Defense Mission Systems	\$507,135	1/16/2008
PG10 - ISI	Renewal: Defense Message System Annual Support	Northrop Grumman Defense Mission Systems	\$3,072,052	1/22/2008
PG16 - CESS	Renewal: Combat Camera Program Support	Centurum Information Technology, Inc	\$884,460	1/30/2008
PG 11 - MC2I	Battlespace Management Team Support	General Dynamics Information Technologies, Inc	\$611,414	2/4/2008
Other Activity	Reliability Centered Maintenance	DCS Corp.	\$949,414	2/15/2008
PG15 - GTES	Renewal: E3CP Support for JAB and ABV	General Dynamics Information Technologies, Inc	\$27,500	2/27/2008
PG 11 - MC2I	Tactical Tier I/II UAS Technical Analysis	Ocean Systems Engineering Corp.	\$1,000,000	3/7/2008
PG10 - ISI	Renewal: PM MCNIS NMCI Sustainment Support	Jacobs Technology	\$9,436,475	3/14/2008
PG 11 - MC2I	Renewal: NECC CPMO Support	DCS Corp.	\$891,616	3/14/2008
PG 12 - CINS	CINS Annual Support	Ocean Systems Engineering Corp.	\$10,020,074	3/27/2008
PG16 - CESS	Renewal: AN/TSM 214A Engineering Support	BAE Systems	\$660,455	4/1/2008
PG10 - ISI	Theater Medical Information Program OP	DCS Corp.	\$600,388	4/10/2008
PG10 - ISI	MCEITS Systems Engineering and Test Support OP	Ocean Systems Engineering Corp.	\$2,924,156	4/15/2008
PG10 - ISI	Renewal: PM MCNIS Annual Support	Jacobs Technology	\$6,365,500	4/17/2008
PG10 - ISI	Renewal: TEAT Program Support	Northrop Grumman Defense Mission Systems	\$2,425,000	4/17/2008
DC,C4I/I	DC, SIAT Support OP	Ocean Systems Engineering Corp.	\$9,360,439	4/23/2008
PG 9 OFS	PG OFS - IUID Support OP	General Dynamics Information Technologies, Inc	\$3,259,245	4/23/2008



CEOs SE Domain Business Volume



- \$35.8M Invested (ytd)
- 26 Task Orders
- 40% avg bid rate
- 73% avg proposal score
- 11% avg discount rate
- \$97.02 avg domain rate
- 0% Small Business (no SB primes in this domain)
- Ave winning score of 92
- 3 Firms control ~73% of work effort within SE to date



SE Requirements



Historical Priorities

PG16 - CESS	Renewal: Joint Biological Tactical Detection System Support	Technology Service Corporation	\$817,328	1/7/2008
PG16 - CESS	Renewal: Renewal: Automatic Test System Support	Modern Technologies Corporation	\$1,341,937	1/11/2008
DC,C4/I	MCSC Safety Support	Eagan, McAllister Associates, Inc	\$3,730,436	2/1/2008
MCCDC	Renewal: Renewal: Renewal: MAGTF C2 CONOPS Development	Universal Systems & Technology, Inc.	\$515,000	2/6/2008
Other Activity	PM AAA Enterprise Arch and Workflow Application Maint	Technology Service Corporation	\$874,612	2/11/2008
DC,C4/I	Modeling and Simulation	Eagan, McAllister Associates, Inc	\$492,493	2/15/2008
MCCDC	Renewal: CREW and EOD Support	APPLIED ORDNANCE TECHNOLOGY INC	\$608,572	3/5/2008
MCCDC	Renewal: Assault Support ICD	Technology Service Corporation	\$114,995	3/6/2008
PG16 - CESS	Renewal: Renewal: Autonomic Logistics & Electronic Maintenance Support System	Universal Systems & Technology, Inc.	\$2,126,394	3/6/2008
PG16 - CESS	Renewal: Renewal: Expeditionary Biological Detection - ATD	Computer Sciences Corp.	\$195,490	3/7/2008
MCCDC	Tier II UAS CPD	Eagan, McAllister Associates, Inc	\$550,000	3/11/2008
MCCDC	College of Continuing Education	Universal Systems & Technology, Inc.	\$3,544,635	3/18/2008
PG10 - ISI	Renewal: Renewal: AC&TI Lab Support	AT&T Govt Solutions	\$1,372,734	4/1/2008
MCCDC	Joint Capability Integration and Development Support	Computer Sciences Corp.	\$151,966	4/1/2008
PG10 - ISI	MCEITS Manpower Analysis	Universal Systems & Technology, Inc.	\$772,207	4/2/2008
AC_PROG	Renewal: MAGTF C2 SA Trade Study/LCCE	AT&T Govt Solutions	\$399,455	4/8/2008
JPEO CBD	JPEO KM SPT OP	Battelle	\$2,220,000	4/24/2008



Enterprise Procurement Portal (eP²) Screen Shots



Public View – Access Screen




USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Address <https://www.ep2.mcsd.usmc.mil/jsp/welcome.jsp>

WELCOME

 Acquisition Center for Support Services
Enterprise Procurement Portal

PKI has been activated ...

[Create New Account](#)

Appian Procurement

Done Trusted sites



Customer View - Initiation



USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Address: https://www.ep2.mcsc.usmc.mil/jsp/home/home_admin.jsp

Acquisition Center for Support Services
Enterprise Procurement Portal

USER CERTIFICATE INFO
CN=MITCHELL.PA
OU=DoD, O=U.S. Government

Home

There is 1 vendor waiting to register for an account. Go to the [admin page](#)

NEW TASK ORDERS

TRCK #	Description
No new task orders	

ACTIVE TASK ORDERS

TRCK #	Status	Title
2410	RFQ/Proposals	IAMD
2414	RFQ/Proposals	MAGTF C2 Capability Integration Support
2411	RFQ/Proposals	Doctrine Development Support OP
2404	Evaluation	PKI/PKE ES Support OP
2405	Evaluation	C2 TECOE IT Support OP
2406	Evaluation	Manpower Information Support Program
2407	Evaluation	CREW PLCCE & LBC
2408	Evaluation	Autonomic Logistics and Development

AWARDED TASK ORDERS

TRCK #	Status	Title
0042	OSEC	MCCS Systems Engineering and Test Support
0015	Kalman	JPEO JEAP Annual Support

[Show All Task Orders](#)

MCSC Customers or ACSS initiate and track task order requests through the eP²

Initiate Task Order

Please select a customer for the new task order:
No company selected

Please enter a title for the new task order:

Select the estimated amount of available funding:

\$0 - \$25k \$250k - \$1M
 \$25k - \$100k \$1M - \$3M
 \$100k - \$250k > \$3M

Point of Contact (Name, e-mail/telephone #):

Enter a brief description of the task order requirements (1000 char limit).
You may upload additional supporting documents after initiating the request.

Click "Submit" to continue, or "Cancel" to abort.

CANCEL SUBMIT



ACSS View – Top Level

USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

Address: https://www.ep2.mcsc.usmc.mil/jsp/home/home_admin.jsp

Acquisition Center for Support Services Enterprise Procurement Portal

USER CERTIFICATE INFORMATION
CN=MITCHELL.PATRICIA.A.1228949970, OU=USMC, OU=DoD, O=U.S. Government, C=US

Home

There is 1 vendor waiting to register for an account. Go to the [admin page](#) to review the application.

NEW TASK ORDERS

TRCK #	Description
No new task orders	

ACTIVE TASK ORDERS

TRCK #	Status	Title	Domain	PGD	Init Date	DIQ
2410	RFQ/Proposals	IAMD	ES	MCCDC	04/21/2008	10
2414	RFQ/Proposals	MAGTF C2 Capability Integration Support	ES	MCCDC	04/23/2008	8
2411	RFQ/Proposals	Doctrine Development Support OP	SE	MCCDC	04/22/2008	9
2404	Evaluation	PKI/PKE ES Support OP	ES	ISI	04/07/2008	20
2405	Evaluation	C2 TECOE IT Support OP	SE	OA	04/11/2008	16
2406	Evaluation	Manpower Information Systems Program OP	ALA	ISI	04/11/2008	16
2407	Evaluation	CREW PLCCE & LBCA OP	BA	CINS	04/11/2008	16
2408	Evaluation	Autonomic Logistics EA/Card Development OP	BA	PROG	04/14/2008	15

AWARDED TASK ORDERS

TO #	Winner	Title	Domain	PGD	Stop Work Date	Days Left	Award Date	Value
0066	MKI	Renewal: Acquisition Billet Survey & MOS Care	ALA	PROG	04/29/2009	361	04/28/2008	\$271,930.00
0012	BATTELLE	JPEO KM SPT OP	SE	JPEO CBD	04/30/2009	362	04/24/2008	\$2,220,000.00
0028	GDIT	JFS - IJID Support OP	ES	OFS	05/06/2009	368	04/23/2008	\$3,259,245.00
0043	OSEC	SIAT Support OP	ES	DC,C4IM	04/27/2009	359	04/23/2008	\$9,360,439.00
0000		Analysis Support OP	BA	PROG	01/29/2009	271	04/17/2008	\$89,295.00
		T Program Support	ES	ISI	05/19/2009	381	04/17/2008	\$2,425,000.00
		MCNIS Annual Support	ES	ISI	04/26/2009	358	04/17/2008	\$6,365,500.00
		rt OP	ALA	MCCDC	04/27/2009	359	04/15/2008	\$2,394,365.00
		ms Engineering and Test Support	ES	ISI	04/27/2009	359	04/15/2008	\$2,924,156.00
		nual Support	BA	JPEO CBD	04/27/2009	359	04/10/2008	\$4,850,254.00

Trusted sites

ACSS tracks the progress of Task Orders through each phase to Award

Awarded Task Orders retain the "history" of the process for Future Use



New Task View – Pre-Award

USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Address https://www.ep2.mcsc.usmc.mil/jsp/to_detail.jsp?srid=67d6fe136bdac0c

Acquisition Center for Support Services Enterprise Procurement Portal

USER CERTIFICATE INFORMATION
CN=MITCHELL.PATRICIA.A.1228949970.OU=USMC.OU=PKI.OU=DoD.O=U.S. Government.C=US

LOGOUT ACSS HOME HELP

Mitchell, Patricia

Task Order Detail: [2411] Doctrine Development Support OP

STATUS

1. INITIATED 2. ACCEPTED 3. IGCE/DRFT SOW 4. DRFT RFQ/Q&A 5. RFQ/PROPOSALS 6. EVALUATION 7. AWARD

@ Day 8 Final RFQ has been posted for 3 day(s)

INFORMATION

PGD	Point of Contact	Estimated Available
MCCDC	John Bass, john.bass@usmc.mil, 703-784-3616	\$1,000,000 - \$3,000,000

DOCUMENTS & FORMS

DEL	Title	Version	Date Added	User	Comments	
<input type="checkbox"/>	Draft SOW	1	2008-04-22 09:49	Mitchell, P.	Final RFQ 4/2	
<input type="checkbox"/>	SF1449 - DRFQ	1	2008-04-25 14:25	hubbell, h.		<input type="checkbox"/> DEL
<input type="checkbox"/>	Final SOW	1	2008-04-29 16:45	Washington, B.	Proposals Due 05/06 1630	<input type="checkbox"/> DEL
<input type="checkbox"/>	SF1449 - FRFQ	1	2008-04-29 16:49	Washington, B.	Proposals Due 05/06 1630	<input type="checkbox"/> DEL

VENDORS WHO HAVE

Universal Systems & Technology
AT&T Govt Solutions
Egan, McAllister Associates, Inc
Computer Sciences Corp.
Battelle

PENDING ACTIONS

Status	Action	
Completed	IGCE WIZARD	Launch IGCE Wizard
Completed	SET EVAL WEIGHTS	Set vendor evaluation criteria weights.
Available	VENDOR Q&A	Review RFQ Questions and Answers.

Workflow features allow tracking of task order progress over time

Document management module handles versioning of task order-related documents and forms

Done Trusted sites



New Task View – Evaluation

USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

Offeror Evaluation Summary
Click on company name to display evaluation form for offeror.

Offeror	Labor Price	Travel	ODCs	Total	Score	Risk
---------	-------------	--------	------	-------	-------	------

Redacted

Consensus Inputs are Captured for Each Offeror

Offeror Evaluation Worksheet

Weight	Criteria	Workups	Weak			
0.5	Technical and Business					
0.6	Technical Approach	Weak				
0.4	Business Strategy	Weak				
0.3	Staffing and Management					
0.6	Quality of Personnel	Weak				
0.4	Use of Labor	Weak				
0.1	Past Performance					
0.66	Analogous Work Experience	Weak				
0.34	Customer Satisfaction	Weak				
0.1	Price Reasonableness					
1	Price Reasonableness	Weak				

Labor	0.0
Travel/ODC's	0.0
Discount	0.0
Total Price	

13:43



Post Award View – Top Level

USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

Address: https://www.ep2.mcsc.usmc.mil/jsp/awarded/awarded_to_detail.jsp?toId=5d5bc8ae40bc10d3&winnerId=147fb6400f51b481

Acquisition Center for Support Services Enterprise Procurement Portal

USER CERTIFICATE INFORMATION
 CN=MITCHELL.PATRICIA.A.1228949970.OU=USMC.OU=PKI.OU=DoD.O=U.S. Government.C=US

LOGOUT ACSS HOME HELP
 Mitchell, Patricia

TO history, modifications, supporting documents

Awarded	PGD	Award Date	Value	Additional Details
Awarded	DC,C4M	02/01/2008	\$3,730,436.00	View/Modify

DOCUMENTS & FORMS

DEL	Title	Version	Date Added	User	Comments	Activity
<input type="checkbox"/>	SF30	1	04/01/2008 09:01	hubbell, h	Mod 01	<input type="checkbox"/> DEL
<input type="checkbox"/>	SF30	1	04/01/2008 08:59	hubbell, h	Mod 01	<input type="checkbox"/> DEL
<input type="checkbox"/>	SF30 - MODIFICATION	0	03/10/2008 13:37	Riley, D	Mood 01	<input type="checkbox"/> DEL
<input type="checkbox"/>	Signed_SF1449	1	02/04/2008 15:43	hubbell, h	Award	<input type="checkbox"/> DEL
<input type="checkbox"/>	SF1449 - AWARD	1	02/04/2008 15:43	Riley, D	Award	<input type="checkbox"/> DEL

[Show additional document rows](#)

CONTRACT MODIFICATIONS

Mod No	Type of mod	Contract Officer	Contract Specialist	Date Signed	Amount of Funding
Mod 01		Anita M. Norris	Riley, D	03/10/2008	\$0.00

RCPS

[Funds Available for Payment](#) [ACRN Details](#) [Invoice Matrix](#) [Invoice Tracking](#) [Invoice Search](#) Total Obligated = \$4,437,042.00

ACRN	Total Obligated Amount	Date Received	FY	RCP Type	APPROP	Actions
CG	\$90,000.00	04/20/2008	2008	PMC	17811094930 250 67854 067443 2D 493007 8RC8440613V1	Amend
CE	\$95,503.00	03/05/2008	2008	PMC	17811092220 250 67854 067443 2D 222025	Amend
CD	\$201,000.00	03/05/2008	2008	O&M	178110627A0 250 67854 067443 2D M67854	Amend
CA	\$210,000.00	02/01/2008	2008	PMC	17811094181 250 67854 067443 2D 4181K2	Amend
BZ	\$80,000.00	02/01/2008	2008	PMC	17811094733 250 67854 067443 2D 4733K2	Amend

Done Trusted sites





Vendor View – Top Level




**Acquisition Center for Support Services
Enterprise Procurement Portal**

 Poulos, Anne

Home

 HOME
 SEARCH

ACTIVE TASK ORDERS: ELIGIBLE AS PRIME

TRCK #	Status	Title	Bid?	Domain	PGD	Init Date
1001	Final RFQ Posted, Submit Proposals Now	Annual Support for Engineer and Motor Transport Eg	Yes	ALA	IWS	2002-07-24
1041	Task Order Awarded	Flash Hiders for Weapons < .50 Caliber	No	ALA	PG123	2002-07-28

ACTIVE TASK ORDERS: NOT ELIGIBLE AS PRIME

TRCK #	Status	Title	Domain	PGD	Init Date
1005	Draft RFQ/Q&A	Environmental Assessment for Tier 2 Engine Replace	SE	IWS	2002-07-24

AWARDED TASK ORDERS: ABC SELECTED AS WINNER

TO #	Status	Title	Winner	Domain	PGD	Award Date	Value
0002	Awarded	Logistics Assessment of Night Operations Capability	ABC	ALA	PG123	2002-07-29	\$501,000
0001	Awarded	Night Vision Devices Investigation	ABC	SE	PG123	2002-07-28	\$152,000

AWARDED TASK ORDERS: NOT SELECTED AS WINNER

TO #	Winner	Status	Title	Domain	PGD	Award Date	Value
0001	MCR	Closed Out	Requirement and Cost Analyses for hand-held portable devices	BA	IWS	2002-07-24	\$124,409
0003	VRE	Awarded	Life Cycle Cost Analyses for Intel System Upgrades	BA	BM&ADS	2002-07-25	\$123,456

Vendors are notified by e-mail and on their eP² home page of new task order opportunities



ACSS Performance



CEOss Performance Metrics



CEOss FY08 Performance Report

FY08 Modification Order Value		\$16,943,812	
FY08 New Task Order Value		\$228,872,891	
FY08 Amount Awarded to Date:		\$245,816,703	
FY08 Cost Reduction to Date:		\$5,167,302	
Domain Task Orders FY 08 to Date:			
ALA - 36	} award value	\$90,306,227	
BA - 14		\$16,065,818	
ES - 33		\$86,663,318	
SE - 26		\$35,837,528	
Total TO's for FY08:		109	
Ave. Percent of Competition:		44%	
Ave. Days in Queue:		17	
FY08 Vendor Performance Scores:		82%	
ALA - 85.6%	} award / renewal scores		
BA - 85.7%			
ES - 82.2%			
SE - 72.7%			
FY08 Wtd. Ave. Hourly Rate:		\$91.33	
ALA - \$89.30	} discounts	} 9%	
BA - \$97.55			0.08
ES - \$89.94			0.05
SE - \$97.02			0.11
FY08 SB Prime Award Volume:		\$61,993,471	
Ave. CEOss Cost per Task:		\$1,682	
Total Staff Hours per Task Order:		32.6	

CEOss Operations / Efficiencies

- ✓ 771 Task Orders since Aug 2002
- ✓ Ave 17 days in Queue (Internal)
- ✓ Ave 2% Cost Reduction (Financial)
- ✓ Ave <1% Interest Penalties (Financial)
- ✓ Ave >95% Award Term Renewals (Customer)
- ✓ Ave 99% eP² System A_o (Internal)

Customer Information to Date

Office	Invest	Reduction	FY08 TO's
AFSS	\$4,650,494	\$233,310	3
JPEO CB	\$4,850,254	\$149,746	1
MC2I	\$32,934,635	\$839,270	24
CESS	\$21,402,909	\$1,374,278	12
GTES	\$34,965,299	\$291,362	9
ISI	\$28,547,476	\$1,054,854	11
IWS	\$9,031,888	\$156,454	3
CINS	\$29,537,636	\$45,332	2
MCTSSA	\$10,711,700	(\$1,111,700)	1
Other	\$23,202,927	\$360,786	12
PROG	\$4,466,821	\$424,473	11
DC C41	\$4,809,659	\$277,255	5
TRASYS	\$7,650,824	\$1,494	1
MCCDC	\$11,077,763	\$932,237	12
OPFOR	\$818,704	\$138,054	1
SCMC	\$213,902		



ACSS Web Site

USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Address <http://www.marcoisyscom.usmc.mil/sites/acss/>

Marines
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[Link to Marine Forces Pacific](#)

[Recruiting](#) | [HQMC](#) | [Units](#) | [Career](#) | [Marine OnLine](#) | [Marine 4 Life](#) | [News](#) | [Family](#) | [Publications](#) | [Locator](#) | [Links](#)

Acquisition Center for Support Services

WELCOME WHAT'S NEW

ACSS Home Page
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Links
Contacts
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USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Address <http://www.marcoisyscom.usmc.mil/sites/acss/Download.asp>

WELCOME WHAT'S NEW LINKS CONTACT DOWNLOAD TUTORIAL SIGN IN

Download

The following documents are provided for general information and are available for download.

Document	Date Posted
Recent Briefings/Information	
Mid-Term 2008 Brief Domain Performance Addendum	04.01.08
Mid-Term 2008 Brief ES and SE Domains	03.27.08
Mid-Term 2008 Brief ALA and BA Domains	03.27.08
FY08 Open Season Brief (updated)	07.26.07
Federal Business Opportunity - Request for Information (RFI)	05.24.07
CEOss Handbook Version 8	09.13.07
FY08 CEOss Teams	09.13.07
Frequently Asked Questions (updated)	06.29.06
FY07 Mid Year Briefing	02.26.07
CEOss Policy	
Contingency Operations Planning Documentation	
Deployment Responsibilities Checklist	01.14.03
Task Order Contingency Clause/Allowable Costs	01.28.04



2009 Open Season



Considerations



- **Prime Vendor Role**
 - Can You Do It?
 - Manage a Team
 - Meet CEOss Cycle Times
 - Meet Competition Levels
 - React to / Resolve Problems below ACSS
 - Competitive Schedule
 - Competitive Pricing for the Domain
 - Understand the Command
 - Understand your Competition
- **Team Member / Partner**
 - What Can you Offer?
 - Niche / Broad Capabilities
 - Competitive Pricing
 - Key Skills / Qualifications
 - Market Position
 - Command Presence
 - Reciprocation



Open Season Process

Existing Vendors

- Letter of Intent
 - 2 Pages
 - Team Composition Changes
 - Rationale for new team composition Ability to meet prescribed competition thresholds
 - Discounting Policy
- Revised Proposal
- GSA Schedule Rates (September 2008-2010)
- Unilateral update of BPA



Existing Vendor Schedule

1 RFI Submission due 6/13/08

Instructions for existing CEOss Prime Vendors: To reconstitute teaming relationships on your existing CEOss BPA, you are required to submit the following information: An initial letter of intent (LOI), limited to two (2) pages, that discusses changes to team members, your ability to meet prescribed competition thresholds, discounting policy, and rationale for the new team to continue to support MCSC programs. This must be submitted **NLT 13 June 2008**. Revised proposals are due in accordance with the schedule on ACSS web site. This must be accompanied by a copy of your selected team members' GSA Schedule, and single, updated MS Excel spreadsheet of all of the GSA rates for your team from September 2008-September 2010 (including rates from existing GSA team schedules).



Open Season Process

New Vendors

- Federal Business Opportunities Request for Information (RFI)
 - Capabilities Statement
 - 5 pages
 - Domain of Prime Interest
 - Business Size
 - Team Composition
 - Corporate/Team Capabilities in relation to domain functional areas
 - Business/Management Strategy
 - Relevant Experience
 - Discount Policy
 - GSA Schedule
- Request for Quotation (RFQ) (provided to selected vendors)
 - Proposal
 - Combined business and technical quotation, including sample task order response and Past Performance
 - Excel Spreadsheet of labor rates for Prime and all team members
 - Competitive award of BPA; best value



New Vendor Schedule

1 RFI Submission due 6/24/08

Instructions for new CEOss applicants: To be considered for a CEOss prime BPA, interested vendors must submit the following information **NLT 24 June 2008**. A capabilities statement, limited to five (5) pages that identifies their firm's capabilities within a domain of prime interest and a copy of their applicable GSA Schedule. All material should be submitted on one (1) CD-ROM along with one (1) hard copy. All business sizes will be considered for the domain openings. However, based upon responses to this Request for Information (RFI), ACSS will determine if there is viability in pursuing restricted competition in one, or both, open domain(s). Vendor submissions will be matched to domain (i.e., Command) requirements to establish a baseline that considers each firm's pricing and technical capabilities within the existing pool of domain participants. Vendors determined to offer the best "fit" within each domain, respective of price and services offered, will have the opportunity to respond to a formal solicitation that will be issued **NLT 14 July 2008**. Responses will be due within thirty (30) calendar days, inclusive of teaming arrangements. Competitive selection and award of BPAs is anticipated to occur **NLT 31 August 2008**.

3 BPAs awarded NLT 8/31/08

2 RFQ issued NLT 7/14/08



Crafting your RFI Response

DON'T -

DO -

Focus exclusively on Past Performance **Talk to Current Prime Vendors**

Provide a "Team" Brief

Discuss your Technical Dept

Focus on "non-Priorities"

Focus on MCSC Priorities



Include Extraneous Verbiage

Select the Proper Schedule

Provide Individual Resumes

Identify your Business Size



2009 Open Season Schedule (tentative)



Action	May Suspense Date
FEDBIZOPS Announcement	Monday, 19 May 2008
Action	June Suspense Date
Open Season Workshop	Tuesday, 3 Jun 2008
Incumbent Letters of Intent	NLT Friday, 13 Jun 2008
New Vendor Capabilities	NLT Tuesday, 24 Jun 2008
Action	July - Aug Suspense Date
Issue RFQ to Select Vendors	NLT Monday, 14 Jul 2008
ALA Domain Teams Revised	Monday, 14 Jul 2008
ALA Revised BPAs	NLT Friday, 18 Jul 2008
SE Domain Teams Revised	Monday, 21 Jul 2008
SE Revised BPAs	NLT Friday, 25 Jul 2008
ES Domain Teams Revised	Monday, 28 Jul 2008
ES Revised BPAs	NLT Friday, 1 Aug 2008
BA Domain Teams Revised	Monday, 4 Aug 2008
BA Revised BPAs	NLT Friday, 8 Aug 2008
Vendor Proposals Due – New	Tuesday, 12 Aug 2008
Update Models/New Vendors	NLT Monday, 25 Aug 2008
Action	Sep Suspense Date
New Vendor Orientation	NLT Wednesday, 10 Sep 2008
FY09 Competition Begins	NLT Wednesday, 17 Sep 2008



Questions?