







#7112 – Lessons Learned in Earned Value Management (EVM) Control Account Analysis & Design

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Abstract

- Earned Value Management (EVM) is a powerful method of program management and control that integrates cost with the technical and schedule objectives of a project.
- EVM is used in the aerospace/defense industry throughout the world, including Raytheon Company.
- The purpose of this presentation is to discuss and examine Lessons Learned regarding the analysis and design of Control Accounts in an EVM system.
- The presentation will list several practical Control Account strategies employed at Raytheon Space and Airborne Systems that any organization can use to improve the quality and utility of their program's EVM system.

Presentation Assumptions

Participants Have Basic Knowledge of

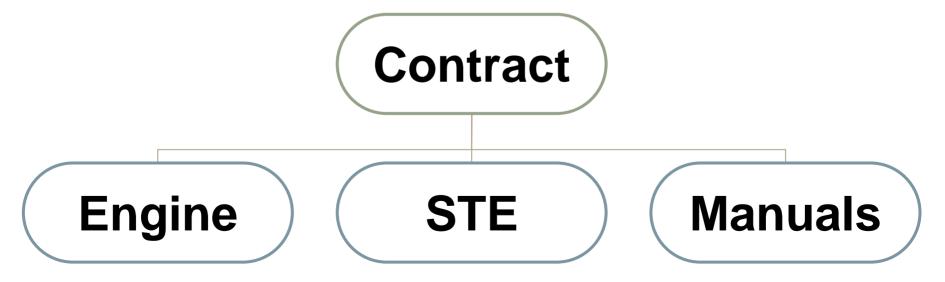
- EVM
- Program Structures
 - Work Breakdown Structure (WBS)
 - Organizational Breakdown Structure (OBS)
 - Control Accounts (CAs)
- Integrated Master Schedule (IMS)
- EVM Baseline Development Basics (Work Packages, Planning Packages, Earned Value Techniques, etc.)

- WBS
- OBS
- **■** Control Account
 - -What Is It?
 - -Formation
 - —Planning
 - –Analysis
 - -Design



Work Breakdown Structure (WBS)

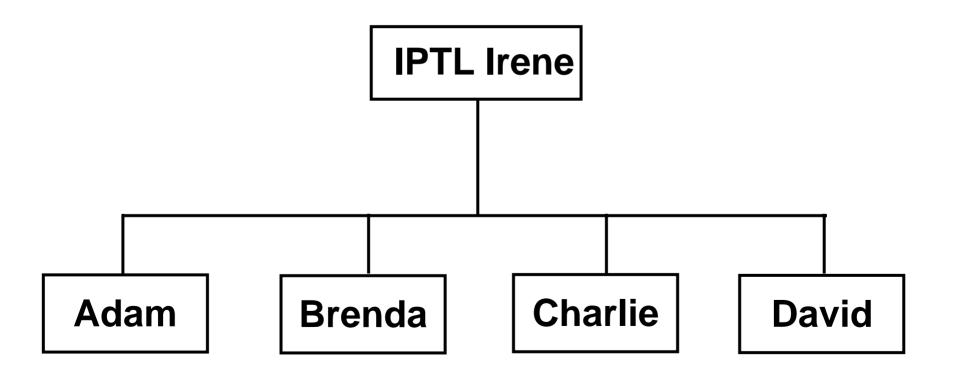
- A product-oriented family tree
 - End-items, goods, and/or services
- Subdivides program into consistent, well-defined elements
 - Allows clear management accountability
- Provides a structure for budgeting and tracking performance to cost and schedule
- Reference: MIL-HDBK-881A



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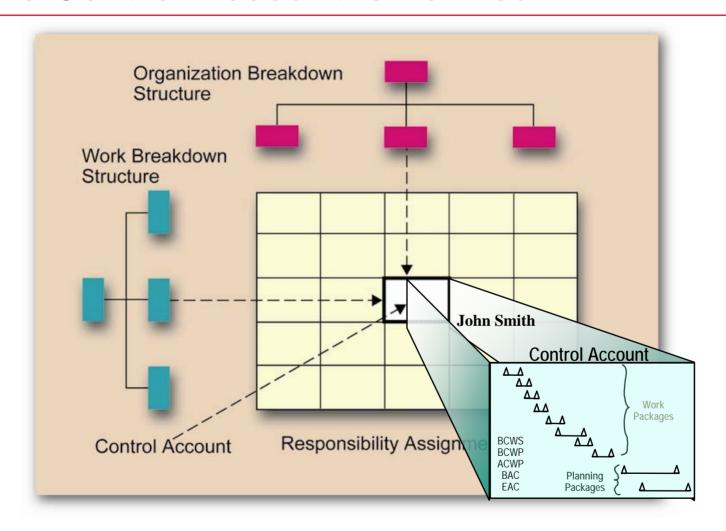
Organizational Breakdown Structure (OBS)

- Identification of organizational responsibilities
- Assigned to each WBS element





How a Control Account is Formed



Integration of Work Scope, Budgets & Organizational Responsibility Occurs at the Control Account



What Is A Control Account (CA)?

- Defined as an intersection of the WBS and OBS
 - Multiple intersections result in multiple Control Accounts
- Each CA is assigned to a single responsible manager
 - The Control Account Manager (CAM)
- A management control point in an EVM system
 - Represents the work assigned to one responsible organizational element or IPTL/CAM on one program WBS element
- Level most commonly used for internal & external reporting
- Further sub-divided into work packages (tasks), planning packages and charge numbers



What Is A Control Account (CA)?

- The purpose of the Control Account is to integrate together
 - Technical Scope, Schedule and Budget
- As the program executes, actual costs are also collected into each CA and then compared against the budgets (resource plans) and the earned value for management control purposes
 - Scope, schedule, and budget flow into the CA via IMS work packages
 - Costs flow into the CA via charge numbers in the accounting system
 - The budgets (BCWS) and the costs (ACWP) in each CA are then compared to the Earned Value (BCWP) in each CA to get the EV derived metrics used by management
 - SV, CV, SPI, CPI, etc. (see List of Acronyms)



Typical Control Account Planning

- 1. Define Control Accounts
- 2. Define work packages & planning packages
- 3. Sequence work package & planning package tasks
- Establish work package & planning package durations & resources
 - Type of resource
 - Amount of resource
- 5. Assess resource plan is plan reasonable?
 - Too flat? Too steep? Too erratic?
- 6. Review, validate and reconcile baseline



Typical Control Account Planning

1. Define Control Accounts



Focus of Today's Lessons Learned

- 2. Define work packages & planning packages
- 3. Sequence work package & planning package tasks
- Establish work package & planning package durations & resources
 - Type of resource
 - Amount of resource
- 5. Assess resource plan is plan reasonable?
 - Too flat? Too steep? Too erratic?
- 6. Review, validate and reconcile baseline

Control Account Analysis

Lesson Learned #1

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- Evaluate the work to be performed in the control account per unit of time
 - –Type of work
 - Level of Effort (LOE)? Discrete?
 - Labor? Material? Other Direct Costs (ODC)?
 - -Amount of work
 - -Time factors
 - Serial effort(s)
 - +May only need one Control Account
 - Parallel efforts
 - +May need more than one Control Account

- Segregate Level of Effort (LOE) into its own control account
 - LOE can cloud or hide performance of discrete work

Notes:

- Level of Effort is a specific Earned Value Technique (EVT) for a work package.
- LOE tasks have no measurable product or output and are measured through the passage of time rather than by completion of a discrete effort.

Lesson Learned #3

- When terminating a Control Account in the WBS structure, ensure future growth potential into a parallel WBS leg
 - Verify termination point for every control account created provides the opportunity path forward for future parallel control accounts
 - Preparation for future business
 - -Good fundamental structure in case of future difficulties
 - Preserves the WBS structure

Lesson Learned #3

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 When terminating a Control Account in the WBS structure, ensure future growth potential into a parallel WBS leg

Example 1: WBSxxx22A – IPT Management (Mgmt)

WBSxxx22B - Engine

WBSxxx22C - Special Test Equipment (STE)

WBSxxx22D – Manuals

Example 2: WBSxxx22A1 – IPT Mgmt

WBSxxx22B1 - Engine

WBSxxx22C1 – Special Test Equipment (STE)

WBSxxx22D1 - Manuals

Example 2 is an Improvement over Example 1

Lesson Learned #4



Accommodate managers with varying experience levels

- More experienced managers
 - Can handle multiple Control Account assignments
- Less experienced managers
 - Assign fewer Control Accounts to each manager
 - Equivalent coverage is obtained with more managers
- Example
 - STE as a single Control Account versus
 - STE split into multiple Control Accounts: Software, Hardware, etc.
- Why? Improved program risk management
 - Succession planning Attrition and turnover
 - Provides opportunities for career growth with less experienced staff members



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Accommodate managers with varying experience levels

Example 2: WBSxxx22A1 – IPT Mgmt

WBSxxx22B1 - Engine

WBSxxx22C1 - STE

WBSxxx22D1 – Manuals

Example 3: WBSxxx22A1 – IPT Mgmt*

WBSxxx22B1 – Engine*

WBSxxx22C1 - STE

WBSxxx22C1A1 – STE Hardware*

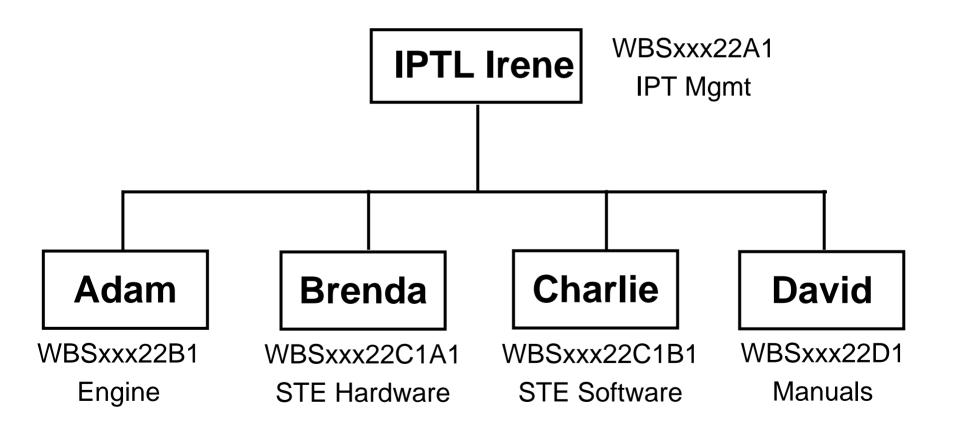
WBSxxx22C1B1 - STE Software*

WBSxxx22D1 - Manuals*

*Designated Control Account

Example 3 is an Improvement over Example 2

- Accommodate managers with varying experience levels
 - OBS (org chart) now showing Control Account assignments



Lesson Learned #5



- Create control accounts that are "wide and shallow" versus "narrow and deep"
 - The river analogy
 - –Assumption = You really do want to know what's going on
 - Let the accounting system do the work for you

Lesson Learned #6

- Include Event and Failure Reports (EFRs) / Anomalies into your baseline budget plans
- Recommend separating into different Control Accounts the "regular" work (if no failures occurred) from the Event and Failure Reports (EFRs) / Anomalies
 - Bring to bear auto analysis tools from finance system: TCPI, IEAC, etc.
 - Will not have to manually track & calculate whether over runs / under runs are due to
 - Regular work
 - EFRs
 - A combination of both

Summary

• Management uses EVM data to proactively respond to program indicators, not just to generate historical EVM data. This proactive response is the ultimate EVM contribution to a program's success.

- Effective analysis and design of control accounts will enable a PM / IPTL / CAM
 - -To better match the WBS with their team org chart
 - -To proactively manage variances of schedule and cost
 - -To preserve the program's overall performance baseline

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List of Acronyms

- ACWP Actual Cost of Work Performed or <u>Actual Cost</u> (Cost of work accomplished)
- BAC Budget At Completion
- BCWP Budgeted Cost of Work Performed or *Earned Value* (Value of work accomplished)
- BCWS Budgeted Cost of Work Scheduled or <u>Planned Value</u> (Value of work planned)
- CA Control Account
- CAM Control Account Manager
- CPI Cost Performance Index
- EAC Estimate At Completion
- EFR Event and Failure Report
- EVM Earned Value Management
- IEAC Independent Estimate at Completion
- IPTL Integrated Product Team Lead
- LOE Level of Effort
- OBS Organizational Breakdown Structure
- ODC Other Direct Costs
- PM Program Manager
- SPI Schedule Performance Index
- STE Special Test Equipment
- SV Schedule Variance
- TCPI To Complete Performance Index
- WBS Work Breakdown Structure



Contact Information

• Questions ?

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Cowles – Lessons Learned in EVM Control Account Analysis & Design