



The Future of Wireless and First Responders



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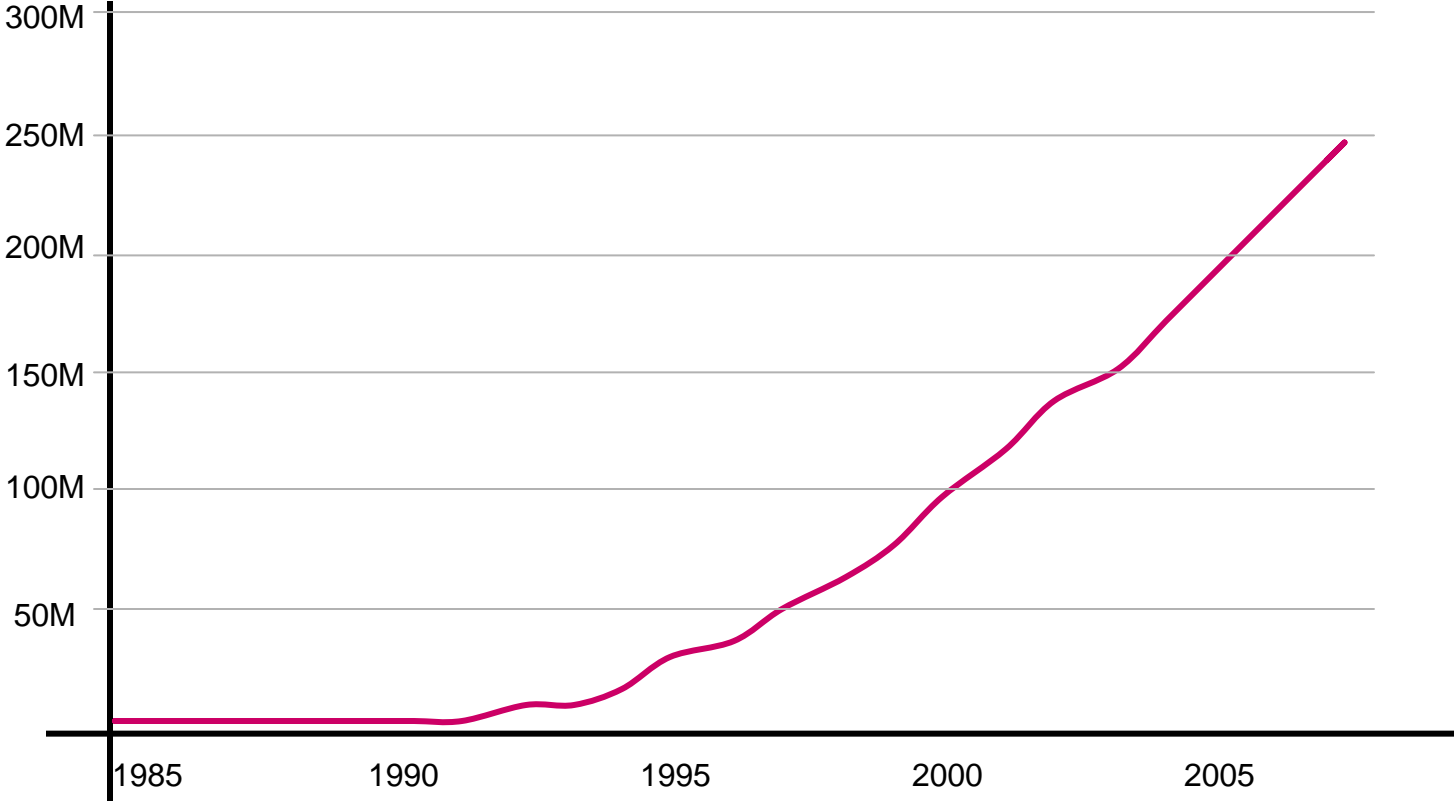
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Wireless Technology and First Responder

- ▣ **Wireless Past and Present**
- ▣ **Wireless Future**
- ▣ **First Responders and Wireless**

Subscriber Growth

Number of Subscribers



Cellular Statistics



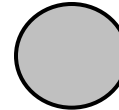
Average Life of
a Cell Phone :
14-18 Months

Cellular Users
~250 Million

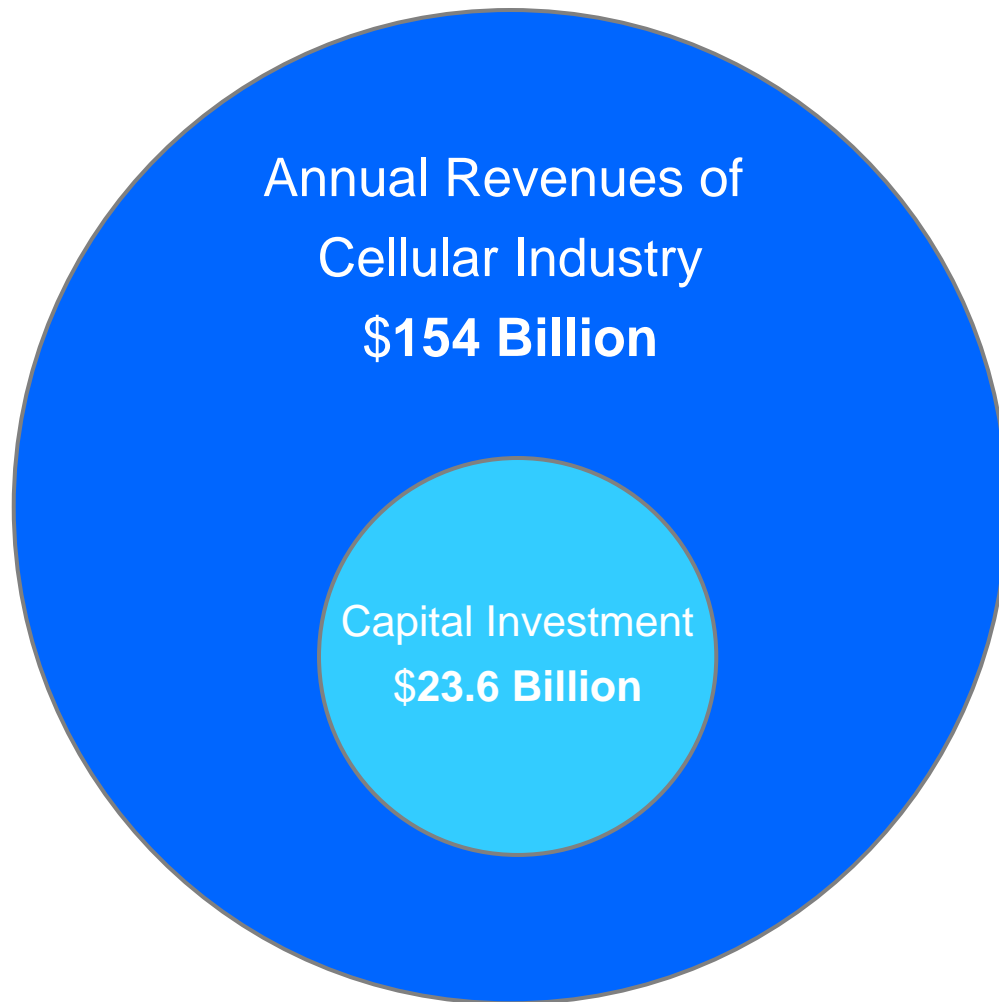
~81% Penetration

First Responders in US

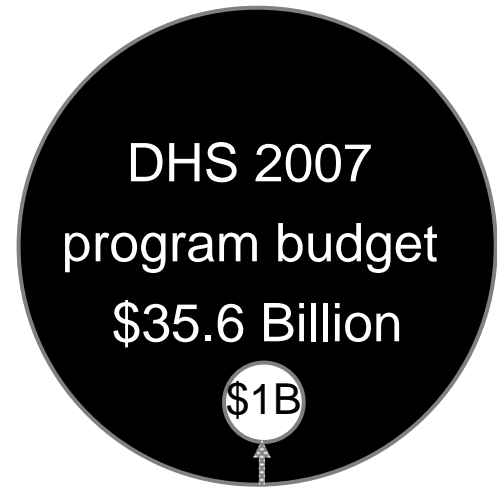
~2.5 Million



2007 Financial Comparison

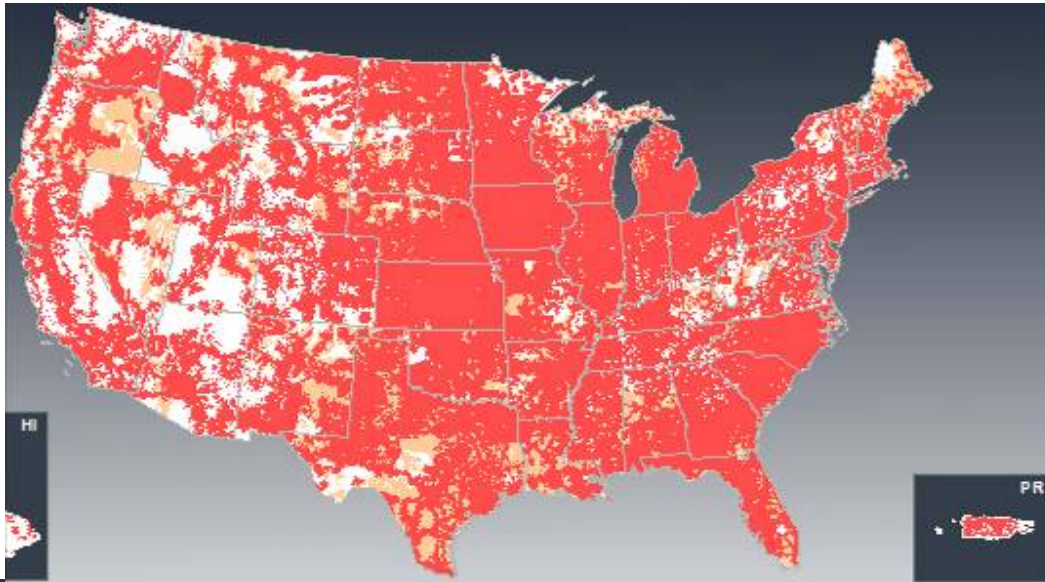


Public WiFi Annual Revenue



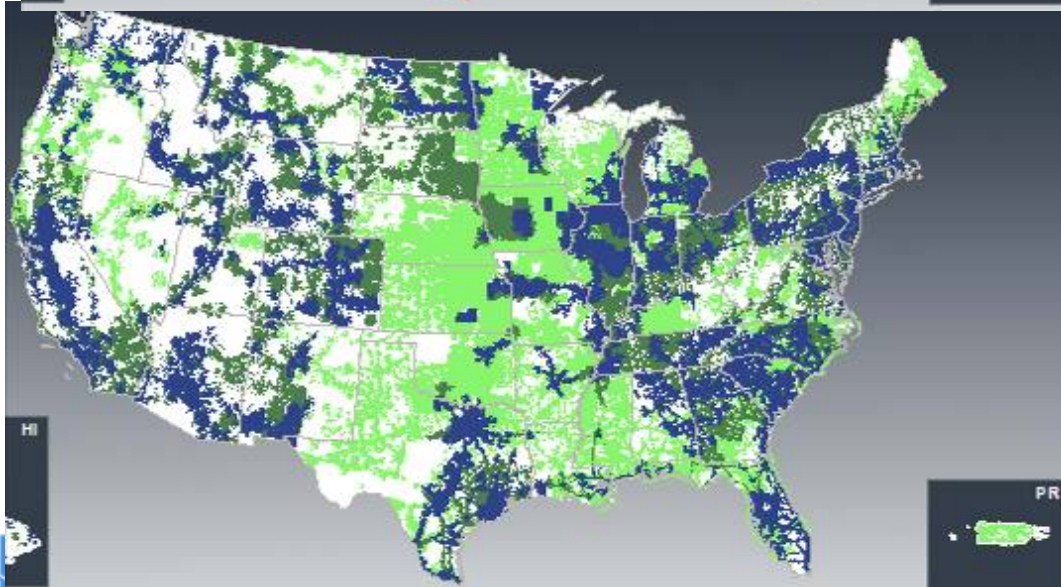
DHS Grants for Interoperability

CDMA Cellular Coverage



Map Legend

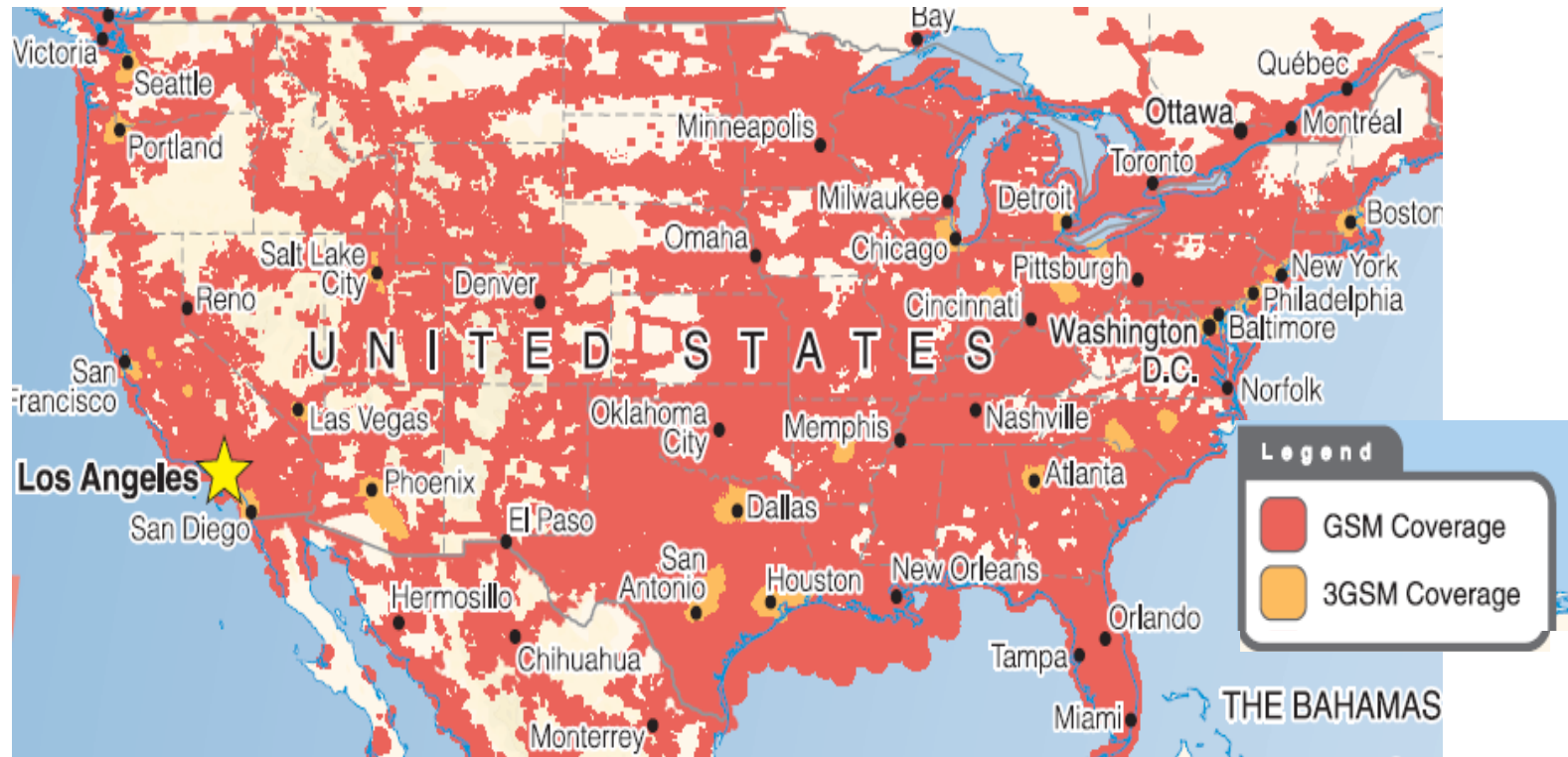
- Digital Coverage
- Analog Coverage
- No Coverage



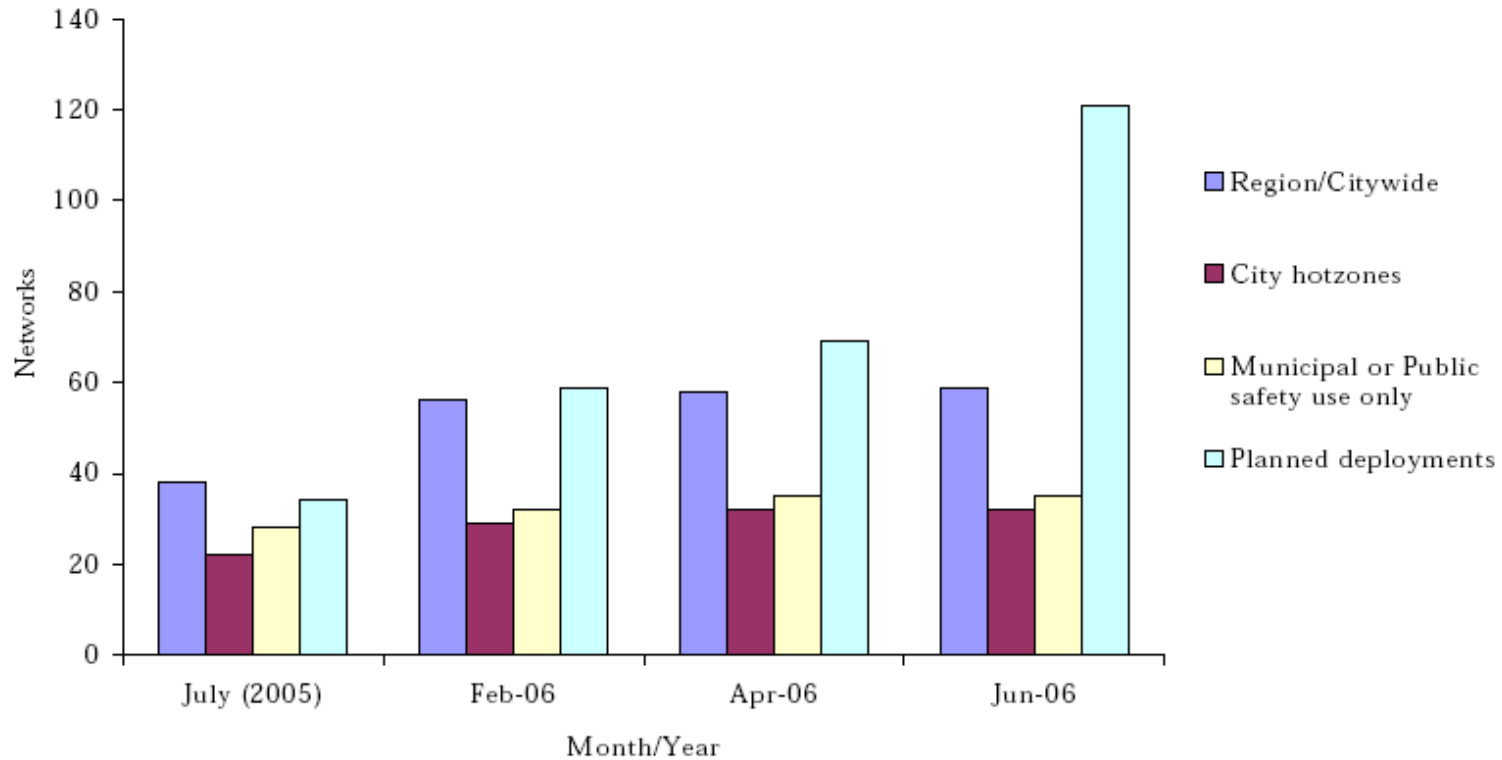
Map Legend

- Broadband
- Enhanced Services
- Extended Enhanced Services
- No Coverage

GSM and 3G Coverage

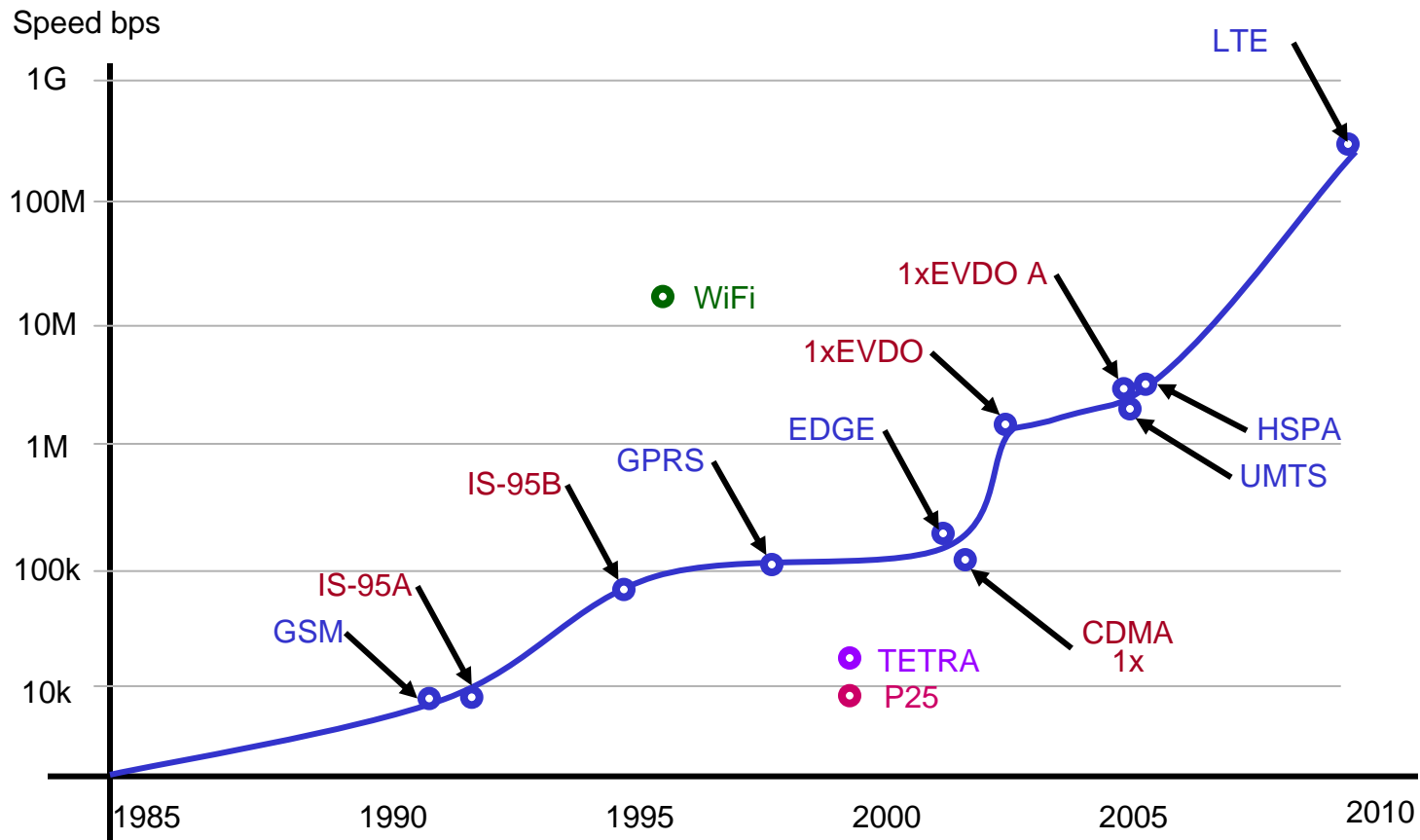


WiFi Coverage



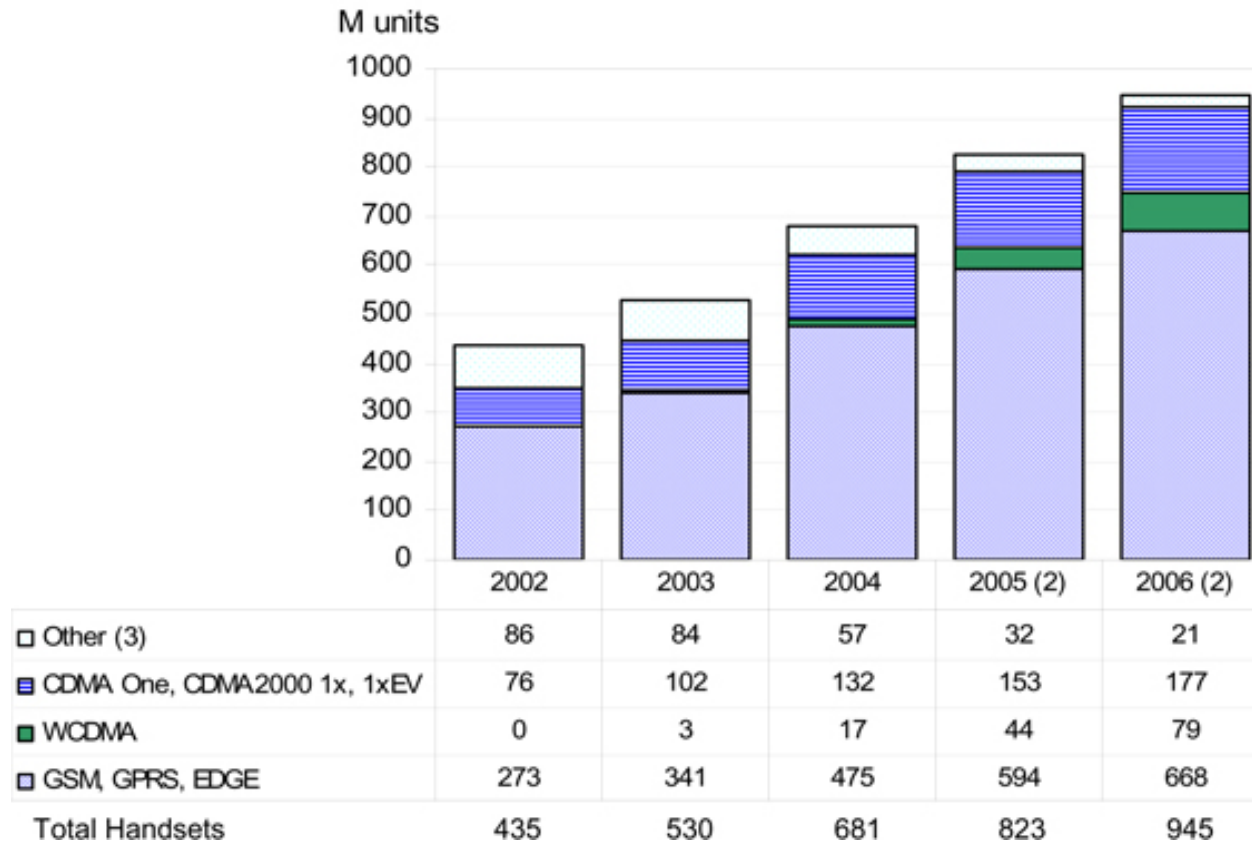
Source: Frost & Sullivan

Data Rates Evolution

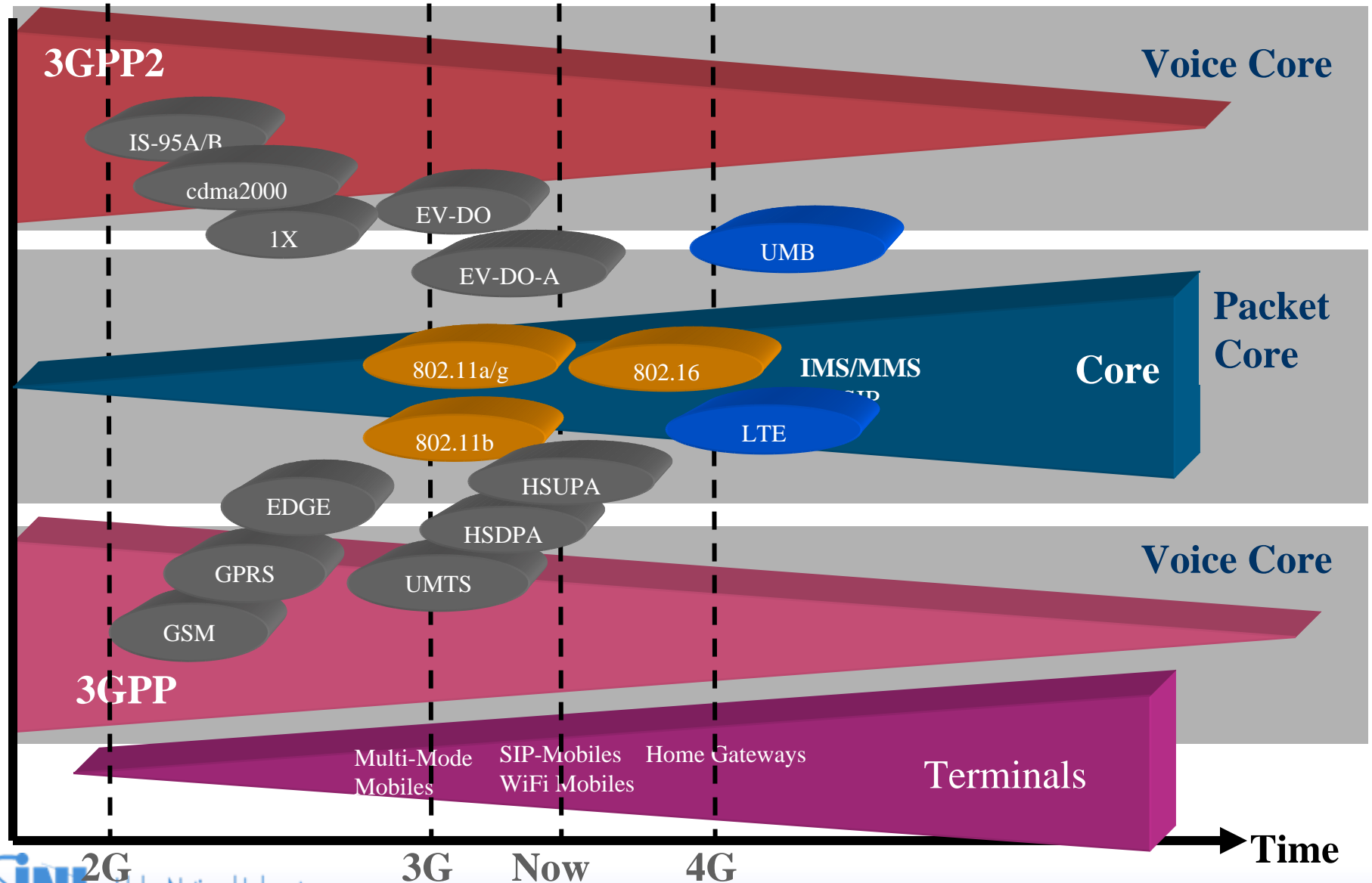


Handset Sales










Global Handset Sales by Technology (1)



Technology Families/Trends








Major US Operators (October 2007)

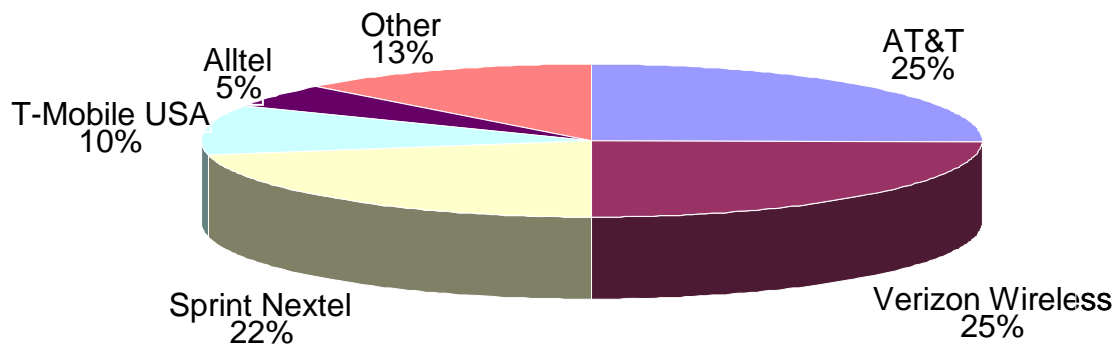
Operator	Technology	Subscribers (millions)
AT&T 	HSDPA, UMTS, EDGE, GPRS, GSM, TDMA	65.7
Verizon Wireless 	CDMA2000 1xEV-DO, CDMA2000 1x, CDMA	63.7
Sprint Nextel Includes Sprint Network, Nextel Network, and Boost Mobile Prepaid 	CDMA2000 1xEV-DO, CDMA2000 1x, CDMA (Sprint PCS), WiDEN, iDEN (Nextel)	54.0
T-Mobile 	UMA, EDGE, GPRS, GSM	26.9
Alltel 	CDMA2000 1xEV-DO, CDMA2000 1x, CDMA, AMPS	12.447
TracFone Includes NET10 	GSM, CDMA, TDMA	8.803
U.S. Cellular 	CDMA2000 1x, CDMA, TDMA	6.010
Virgin Mobile 	CDMA2000 1xEV-DO, CDMA2000 1x, CDMA	5.2
MetroPCS 	CDMA	3.66

Wireless Technology and First Responder

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Operator Migrations

Operator	Current Technology	Migrating to:
	TDMA, GSM, GPRS, EDGE, UMTS, HSDPA	LTE
	IS-95, CDMA2000 1x, CDMA2000 1xEV-DO	LTE
	IS-95, CDMA2000 1x, CDMA2000 1xEV-DO WiDEN, iDEN	WiMax
	GSM, GPRS, EDGE, WiFi	LTE ????
	IS-95, CDMA2000 1xEV-DO	????

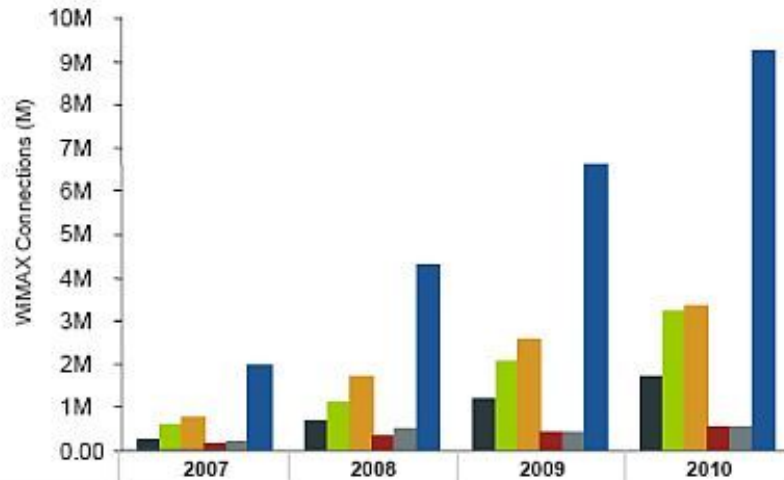


Current Subscriber Market Share

WiMax

Industry research analysts are bullish about prospects of WiMAX especially in Asia-Pacific and Europe

Derived from reports by:
 Morgan Stanley
 Gartner
 Pyramid Research
 iSuppli
 IDC (chipset viewpoint)
 Maravedis (09.2006)



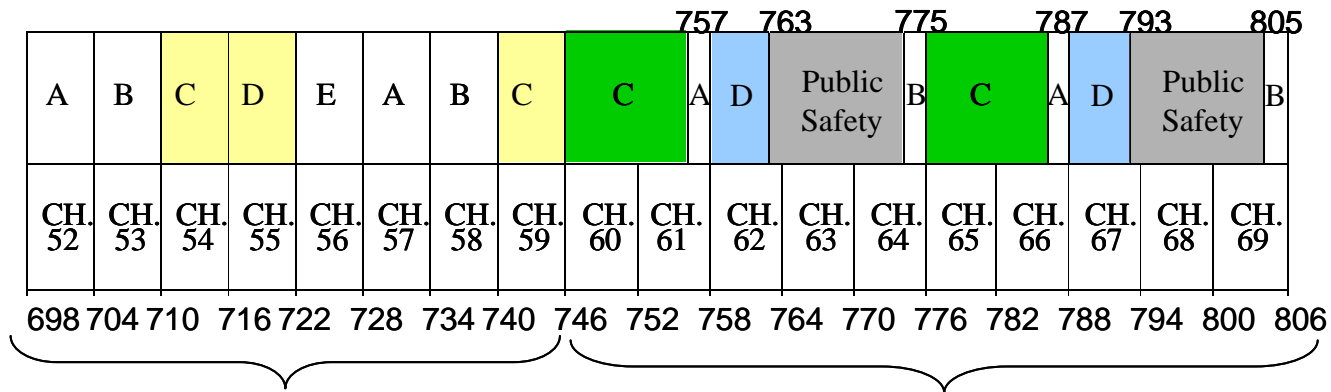
	2007	2008	2009	2010
■ North America	0.25	0.69	1.18	1.73
■ Europe	0.60	1.09	2.07	3.19
■ APAC	0.76	1.72	2.55	3.32
■ Latin America	0.16	0.33	0.41	0.52
■ Middle East and Africa	0.20	0.47	0.41	0.52
■ Average connections (MM)	1.95	4.29	6.62	9.28



clearwire®

258,000 Subscribers

700 MHz Auction



Lower 700 MHz Band
Channels 52-59

Upper 700 MHz Band
Channels 60-69

Block	Frequencies	Bandwidth	Pairing	Area Type	Licenses
A	698-704, 728-734	12 MHz	2 x 6 MHz	EA	176
B	704-710, 734-740	12 MHz	2 x 6 MHz	CMA	734
C	710-716, 740-746	12 MHz	2 x 6 MHz	CMA	734*
D	716-722	6 MHz	unpaired	EAG	6*
E	722-728	6 MHz	unpaired	EA	176
C	746-757, 776-787	22 MHz	2 x 11 MHz	REAG	12
D	758-763, 788-793	10 MHz	2 x 5 MHz	Nationwide	1**
A	757-758, 787-788	2 MHz	2 x 1 MHz	MEA	52***
B	775-776, 805-806	2 MHz	2 x 1 MHz	MEA	52***

*Blocks have been auctioned.

**Block is associated with the 700 MHz Public/Private Partnership

***Guard Bands blocks have been auctioned, but are being relocated

700 MHz Major players

▣ C Block

Google™

verizon

at&t

T-Mobile

▣ D Block

verizon

frontline
W I R E L E S S

▣ What will 700 MHz Technologies be?

- ▣ Likely LTE if cellular providers win
- ▣ If Google Wins, WiMax?

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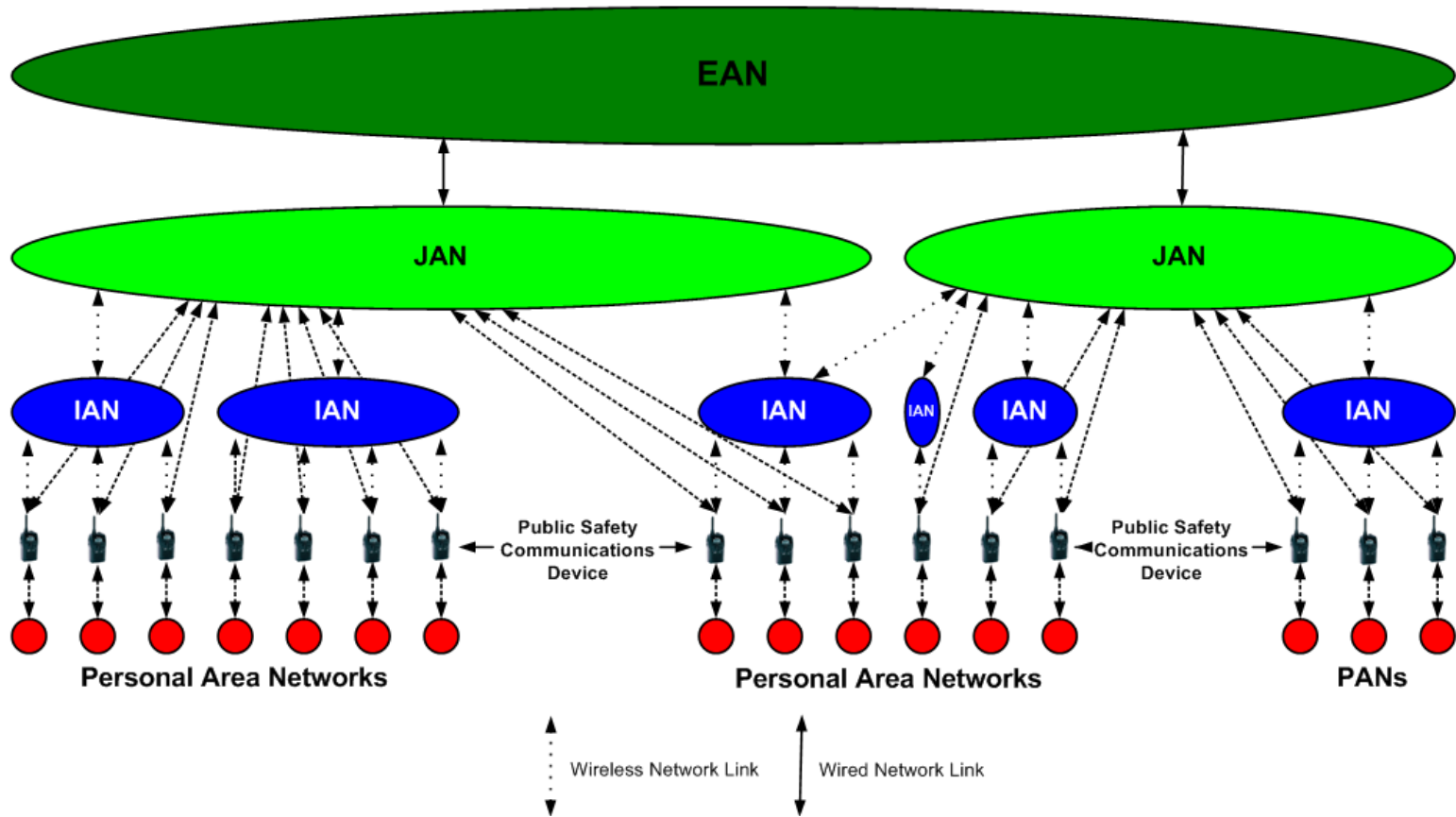
System of Systems

EAN: Extended Area Network

JAN: Jurisdictional Area Network

IAN: Incident Area Network

PAN: Personal Area Network



Public Safety Communications Device

▣ Interface capability

- ▣ Qwerty Keyboard, real or virtual
- ▣ Camera
- ▣ Adequate Screen Size
- ▣ Stylus/Touch Screen

▣ Wireless Capabilities

- ▣ Wireless Broadband (3G or 4G)
- ▣ WiFi
- ▣ Bluetooth
- ▣ GPS Receiver

▣ Estimated Future Expected Cost*

- ▣ ~\$500 Device
- ▣ ~\$50-\$100 Monthly Service/Device



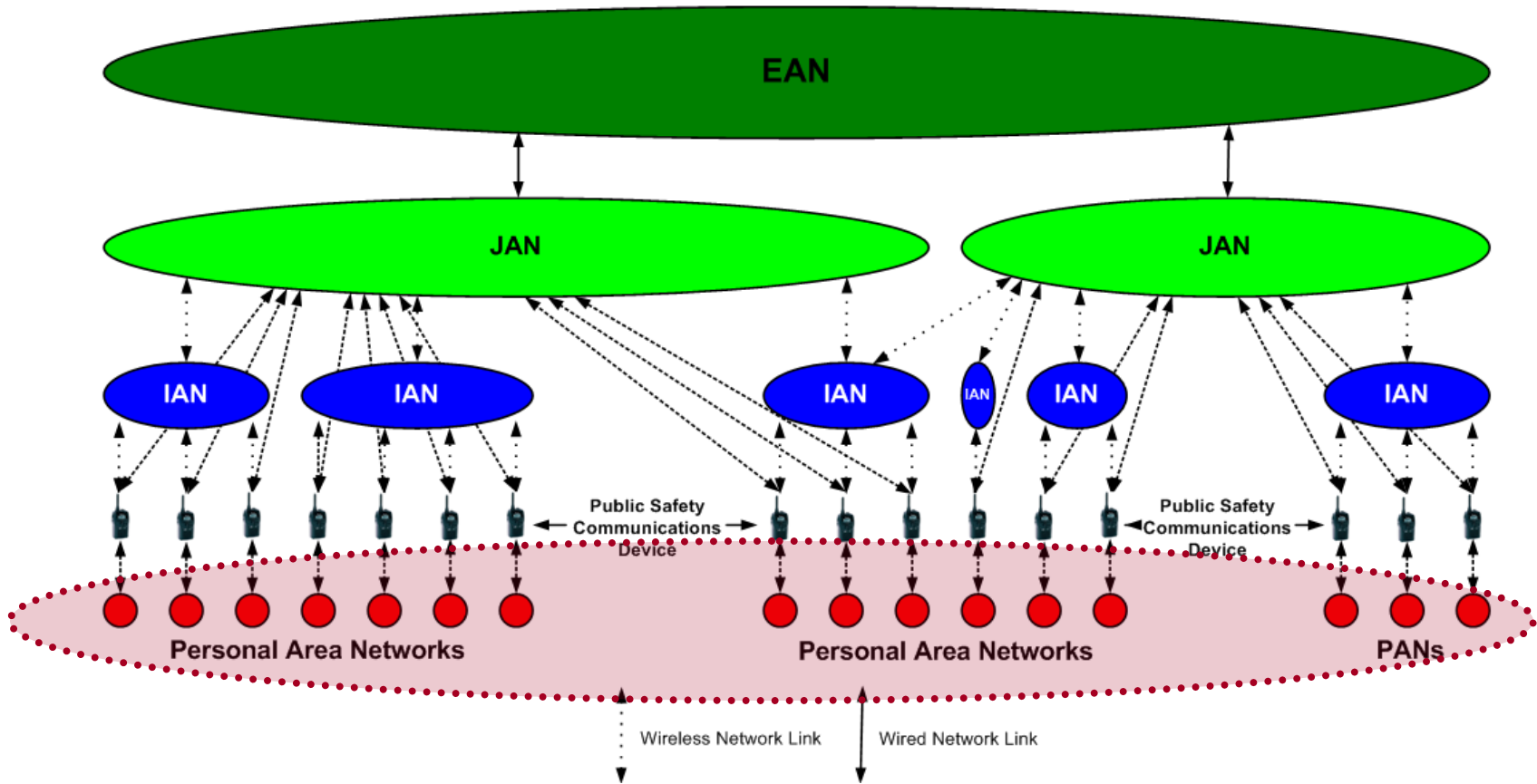
System of Systems

EAN: Extended Area Network

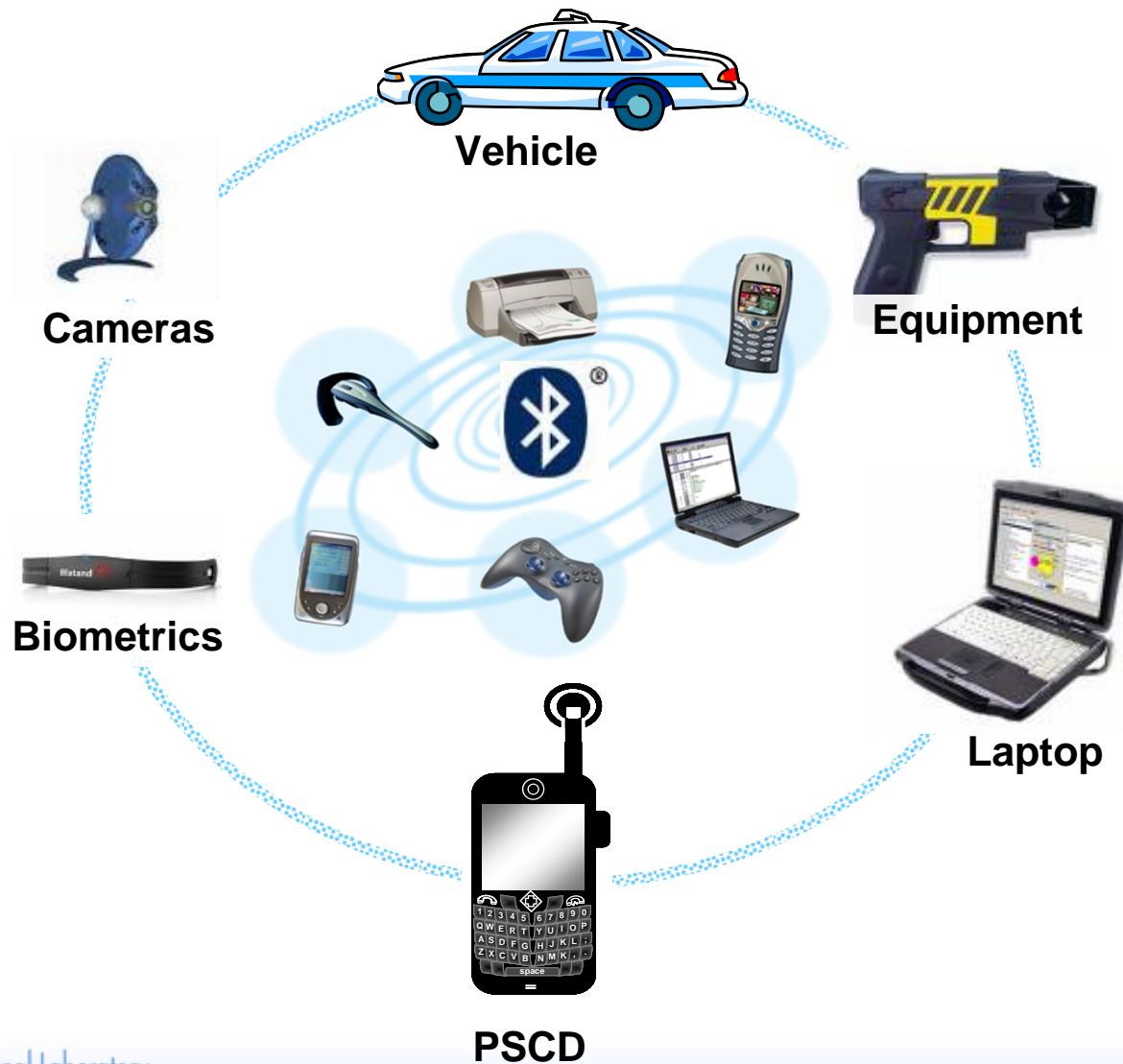
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Personal Area Networks (PAN)



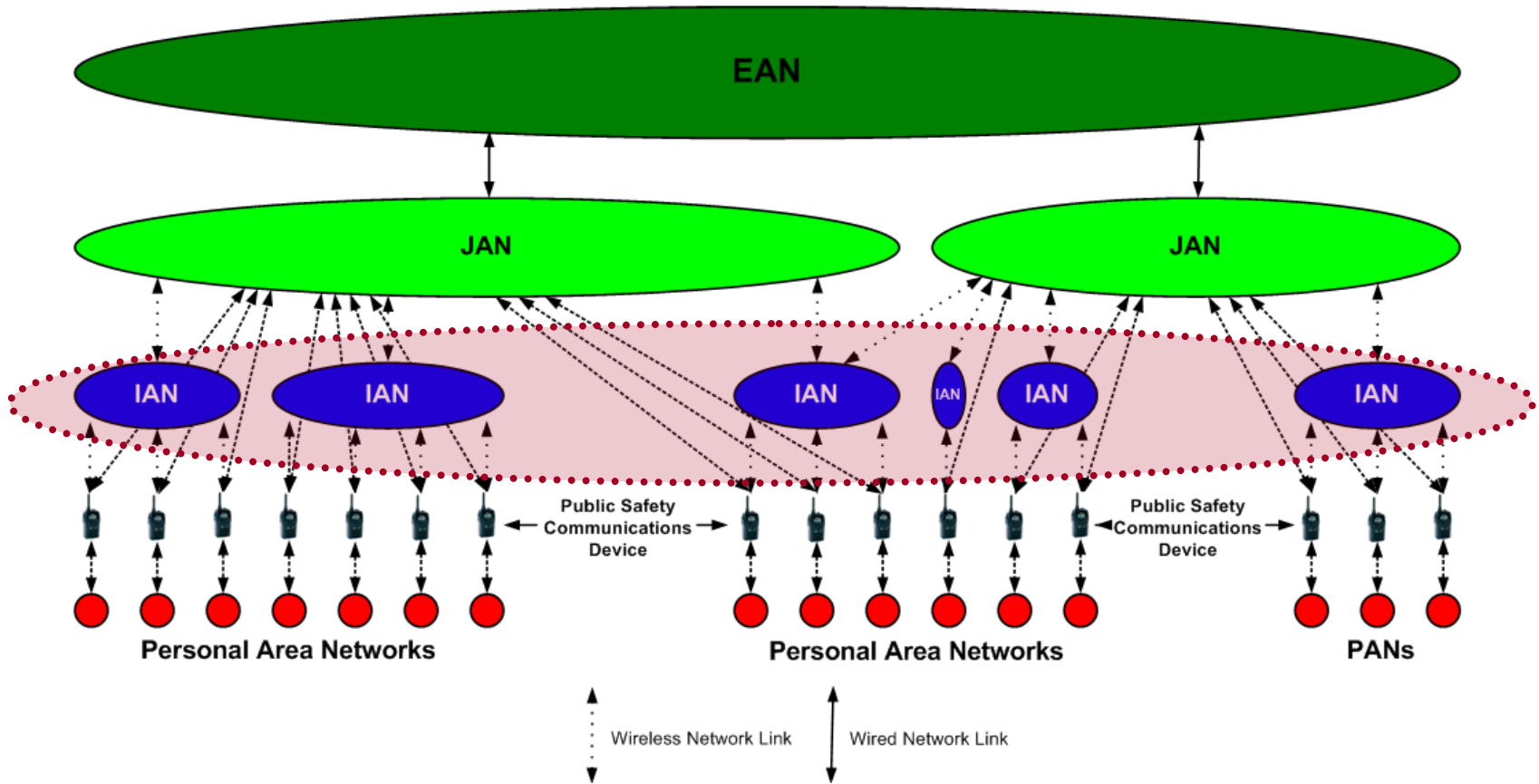
System of Systems

EAN: Extended Area Network

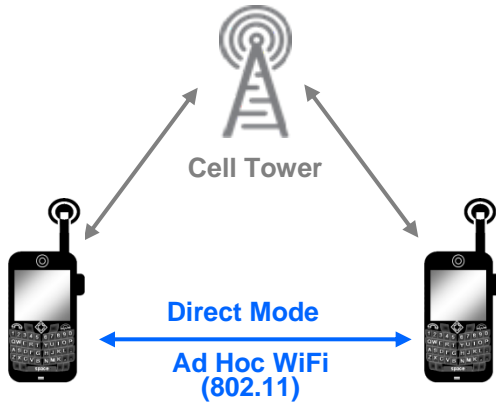
JAN: Jurisdictional Area Network

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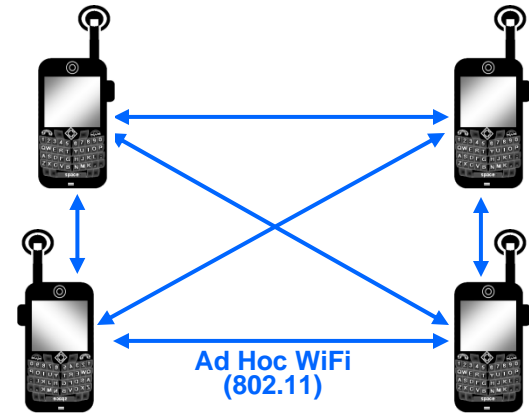
PAN: Personal Area Network



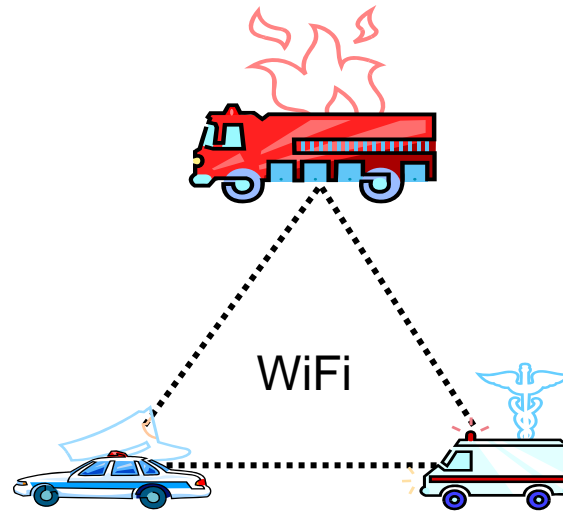
Incident Area Communications



Dual Mode Device Capabilities



PTT Ad Hoc Network



Mobile Ad Hoc Network (MANET)

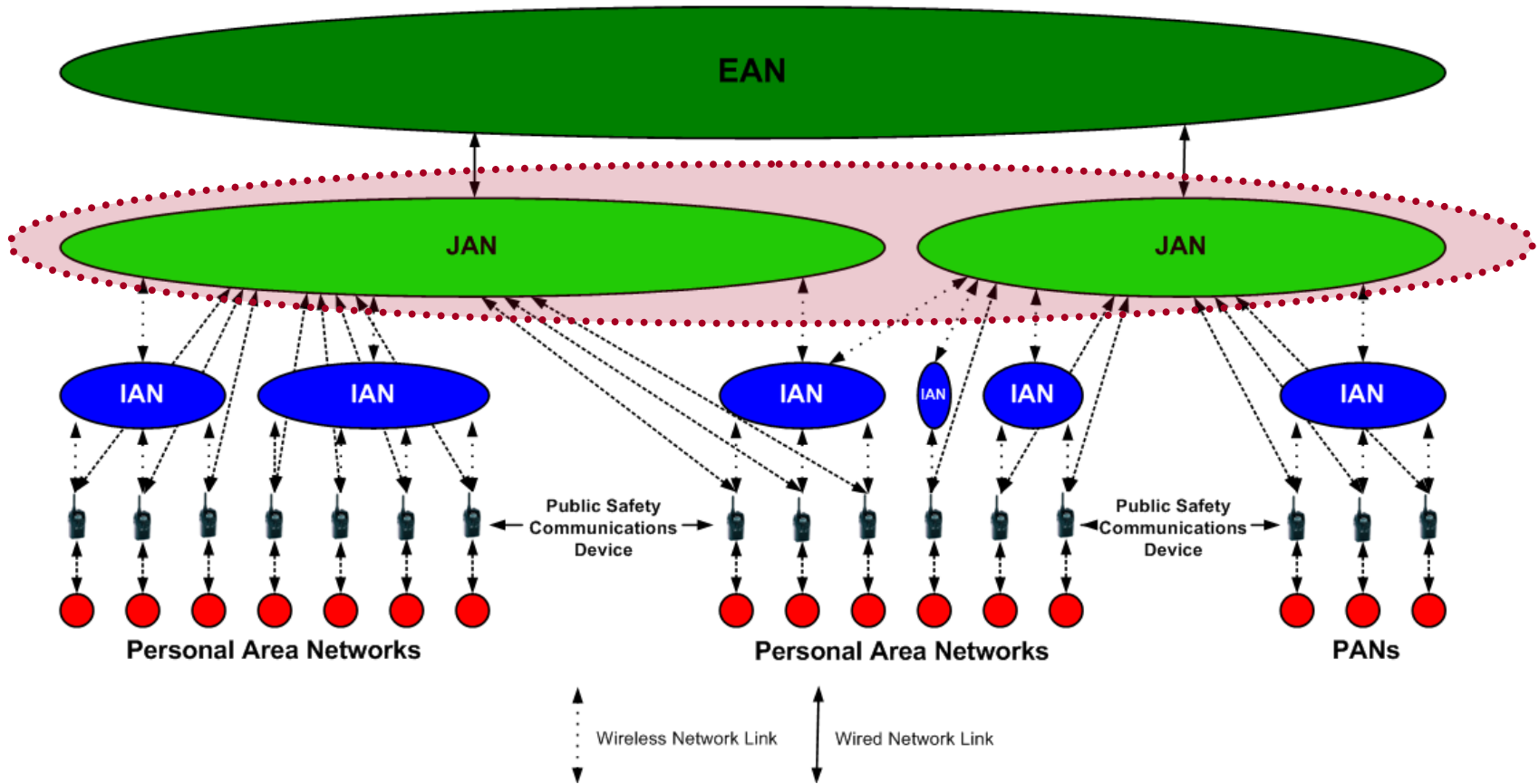
System of Systems

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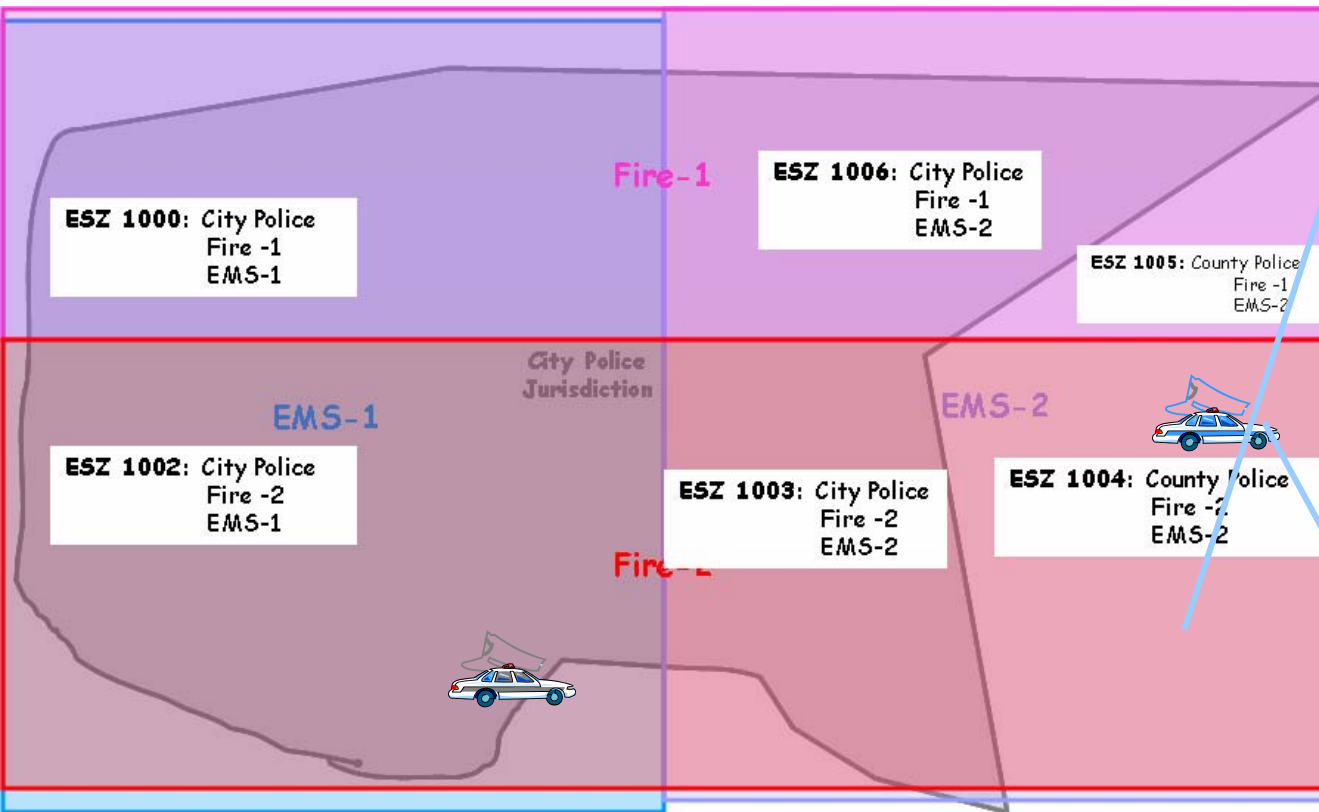
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Jurisdictional Area Networks



Static Nets

- City Police
- Fire-2
- EMS-1

Local Nets

- County Police
- Fire-2
- EMS-2

CITY POLICE

Static Nets

- County Police

Visiting Nets

- City Police

COUNTY POLICE

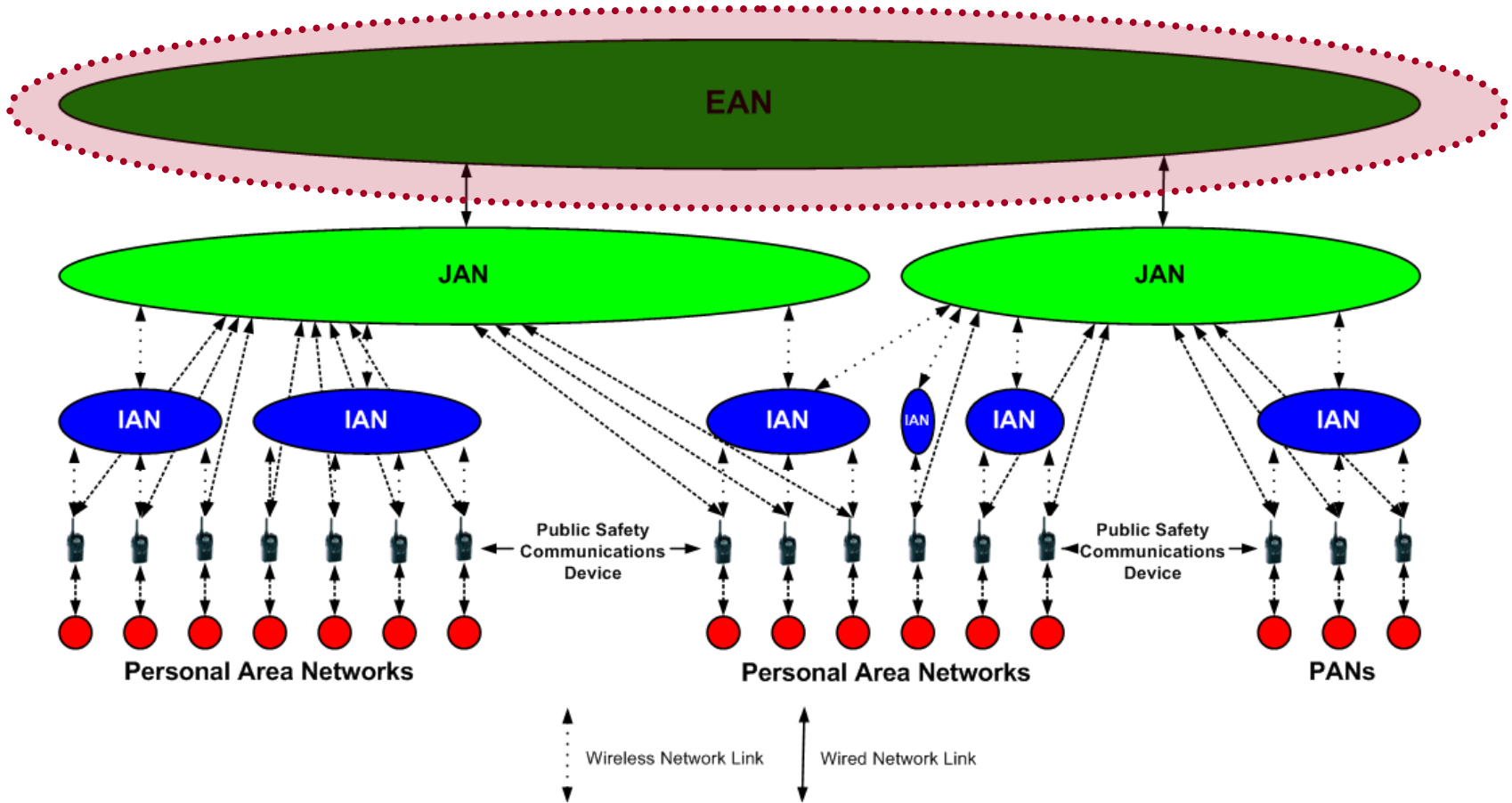
System of Systems

EAN: Extended Area Network

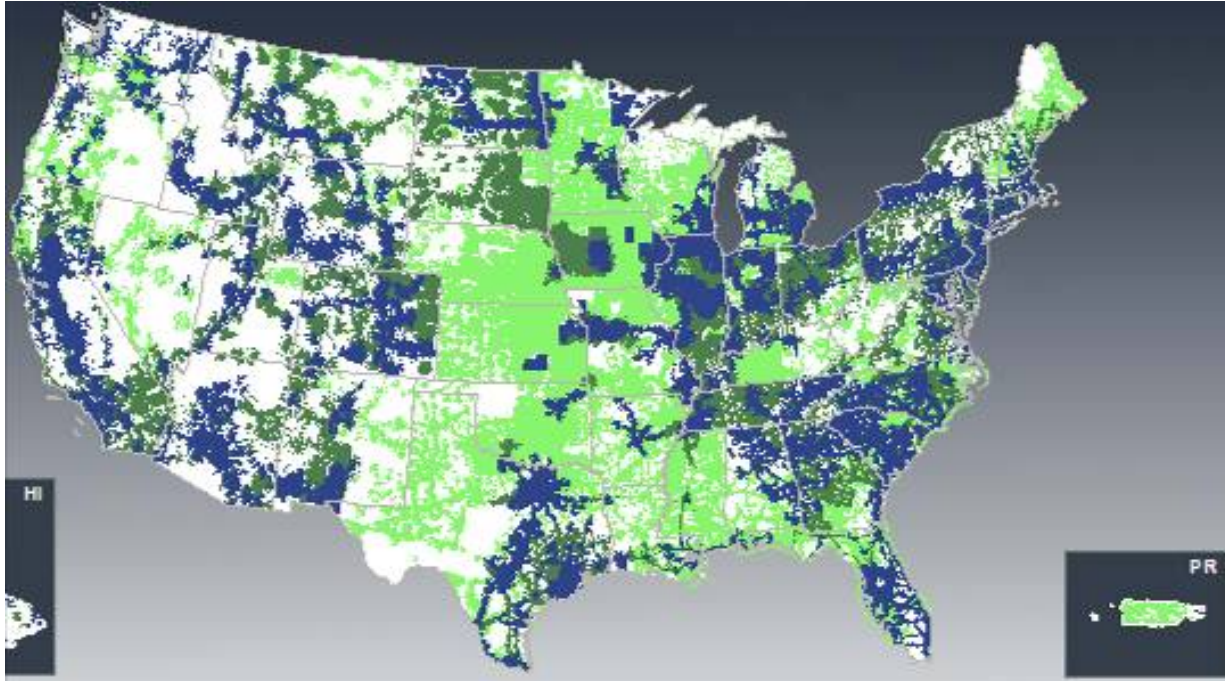
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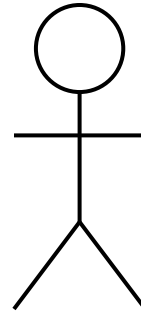
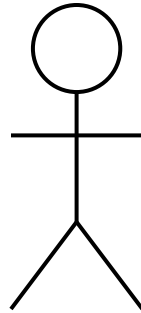
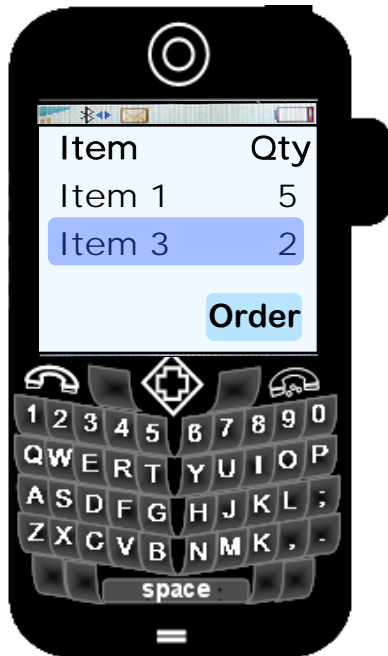
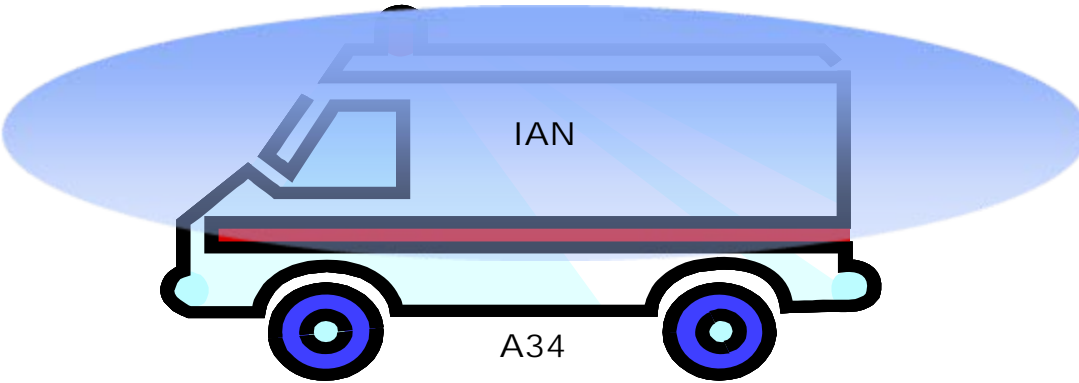
Extended Area Network



Basic Services you should expect

Service	Description
Push to Talk Voice	Common Net Traffic used in current LMR Systems
Status Data	Periodic updates to centralized data base for biometrics, GPS Location Info, Equipment Data
Instant Messaging	Text Messages between responders
Streaming Video/Data	Still pictures or real streaming video. Real time biometric data feed.
E-mail	E-Mail w/ Attachments
Web Browsing	Access to Maps, Geolocation Data, Building Layouts, Medical and Criminal information
Full Duplex Voice	PSTN Phone Call

EMS Scenario



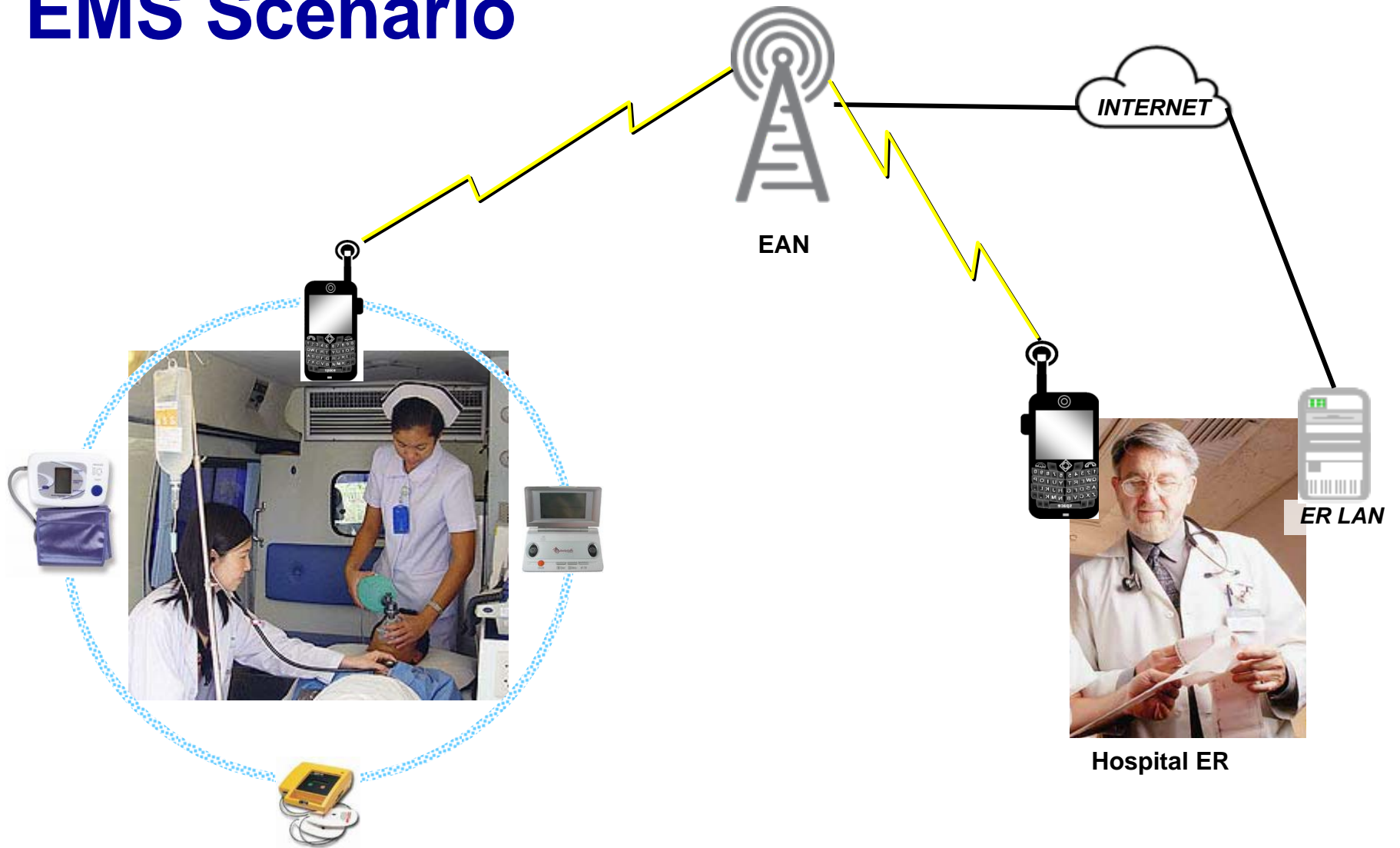
EMS Scenario



EMS Scenario



EMS Scenario



New Technology Concerns

▣ Growing Pains

- ▣ Training, Initial Deployments

▣ Costs vs. Benefits

- ▣ How will the costs be different?
- ▣ What benefits will be provided me?

▣ Service Provider?

- ▣ Full Package = Devices + Network + Host Based Services

Summary and Conclusions

▣ Wireless Past and Present

- ▣ Size Matters

▣ Wireless Future

- ▣ Major LTE deployments
- ▣ Niche Markets for WiMax

▣ First Responders and Wireless

- ▣ PANs, IANs, JANs, EANs