



AFSO21 / D&SWS / Tech Development:

High Confidence Technology Transition Planning Through the Use of Stage-Gates (TD-13)

21 Oct 08

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Overview

- **D&SWS Background**
 - **An Air Force Core Process**
- **Technology Development (TD) Core Sub-Process**
 - **The Problems – Our Solution**
- **Introduction to TD-13**
 - **Focus, Goals and Tech Transition Best Practice**
 - **What is a stage-gate? What are we doing that is new?**
- **Products of the initiative**
 - **User Guide – today’s process and the “to be” process**
 - **Automated Tool – TurboTPMM**
- **Schedule**
- **Summary/Way Ahead**



D&SWS Background

AFSO21/D&SWS is Part of the Answer



Funding Our Priorities

“We will fund transformation through ... **organizational efficiencies, process efficiencies, reduction of legacy systems and manpower** while sustaining GWOT and ongoing operations in support of the Joint Fight.”

- Michael W. Wynne, SECAF



Integrity - Service - Excellence



The Status Quo is Out

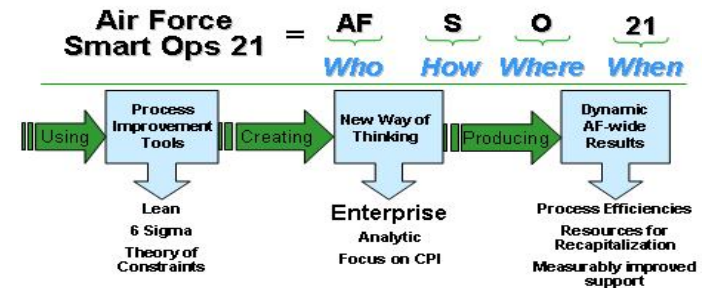
AFSO21

- The USAF will do less with less
- Do what is valued by our customers
- Employ tools and techniques smartly to reduce waste and non-value-added work, to maximize value to the warriors

Integrity - Service - Excellence



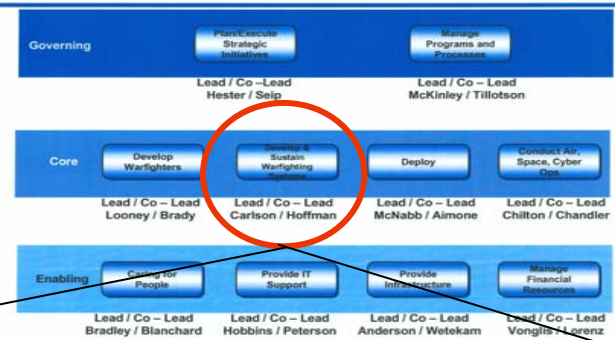
AF Smart Ops 21



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CSAF Approved Process Owners

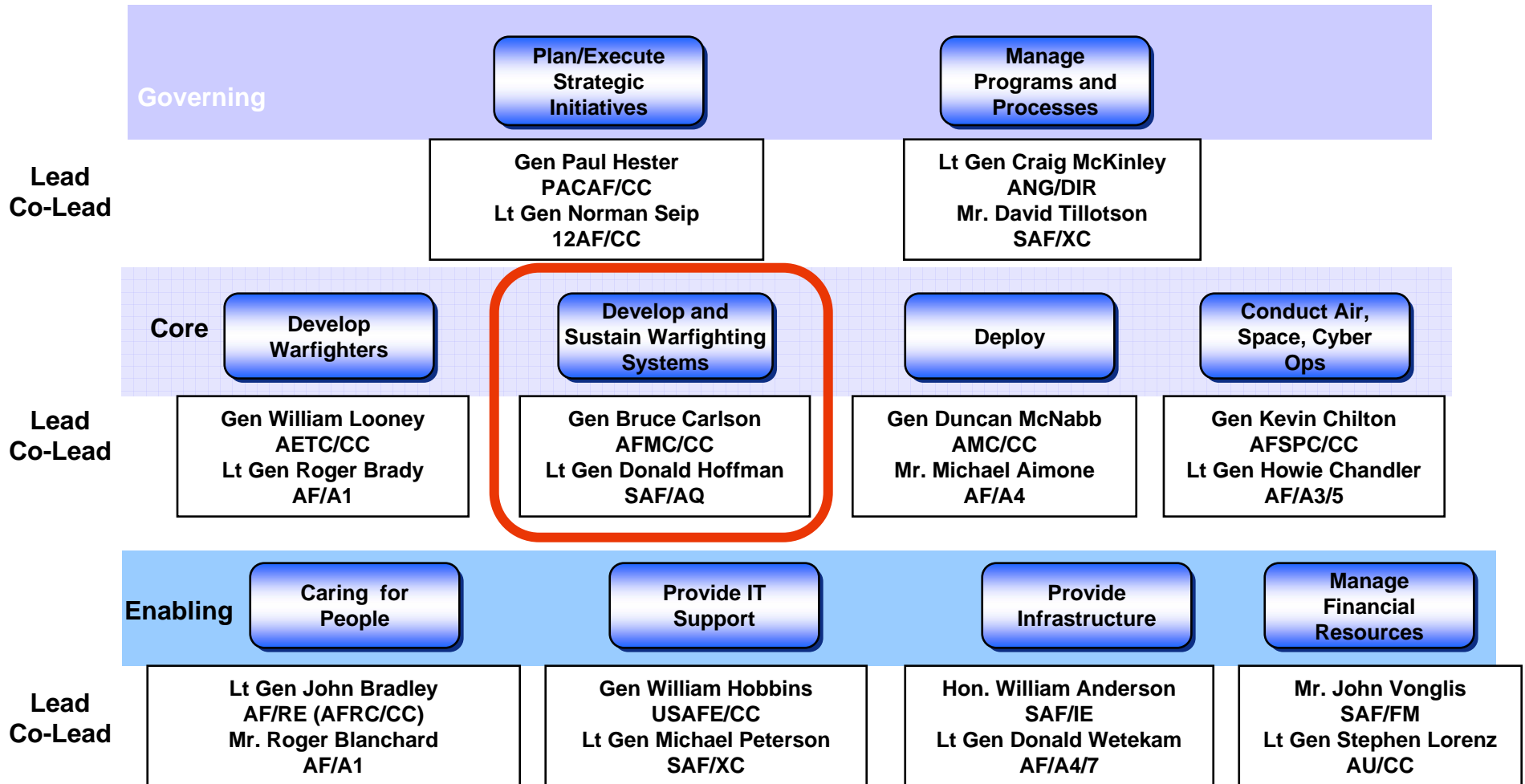


Develop and Sustain Warfighting Systems (D&SWS)



D&SWS Background

Air Force Process Owners – SECAF/CSAF Approved





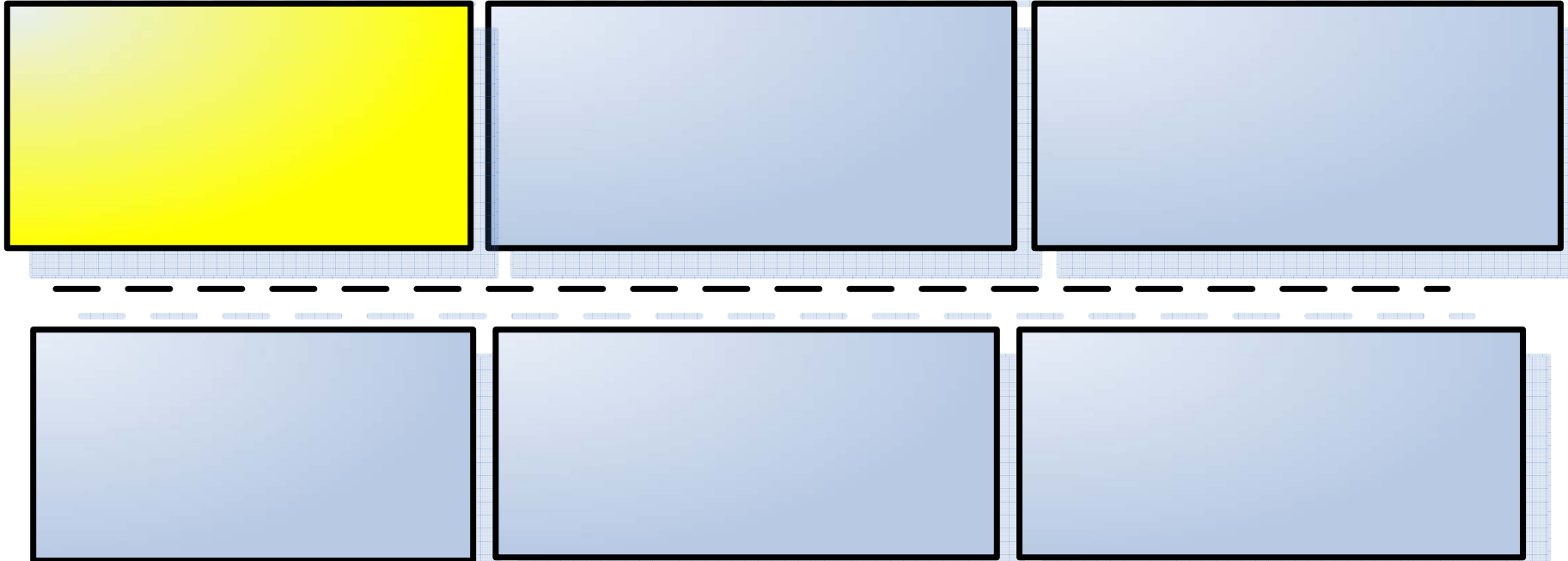
D&SWS Background

D&SWS Sub-Process Teams (Jun '08)

Process Owner
Co Lead

Gen Bruce Carlson
Lt Gen Don Hoffman
CPO: MG Marshall Sabol

Advisors:
BG Smoot (AFMC/A1)



* Indicates Lead

Institutional



TD Core Sub-Process

The Problems

- TD Initiatives Target 2 Key Problems:
 - Immature Technology in Acquisition Programs Leads to Cost Growth and Schedule Slip
 - Many Unprioritized Needs Lead to Sub-optimized Investments

Approach

- Implement 3 TD Initiatives to Institutionalize One AF Level Process to Manage Investments in Technologies to Ensure They are Mature for AF Systems
- Provide “Standard Work” In the Technology Development Arena Where It Makes Sense



TD Core Sub-Process

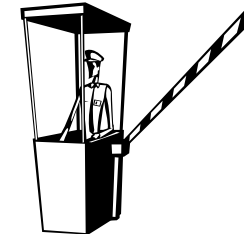
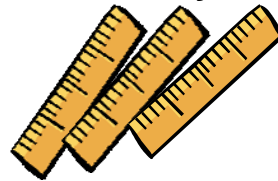
Our Solution - Three TD Initiatives

3 Initiatives with the goal of institutionalizing one AF level process to manage investments in technologies to ensure they are mature for AF systems

TD-1-12 Improved Technology Maturity Assessments

• Improved, but Separate, Qualitative Maturity Assessments

- TRA Training
- MRA Training



- Improved Software TRL descriptions
- A methodology to help identify Technical Risks related to Integration & 'ilities

TD-1-13 High Confidence Tech Transitions

- Early & complete lifecycle transition planning
 - Formal documentation of IPT's plan – TDTS
 - “Plan the Flight”
- “Stage-gated” transition of technology
 - Clearly defined entrance/exit Criteria
 - “Fly the Plan”

D-1-14 Identify and Prioritize Tech Needs

- Focus S&T on highest priority needs
 - Integrate/align existing processes to identify tech needs
 - Develop new process to prioritize short, mid, and far-term needs vice a single “1-n” list



~~name-changing “Tech Push” influencing capability planning~~

Integrity - Service - Excellence



Introduction to TD-13

Focus/Goals

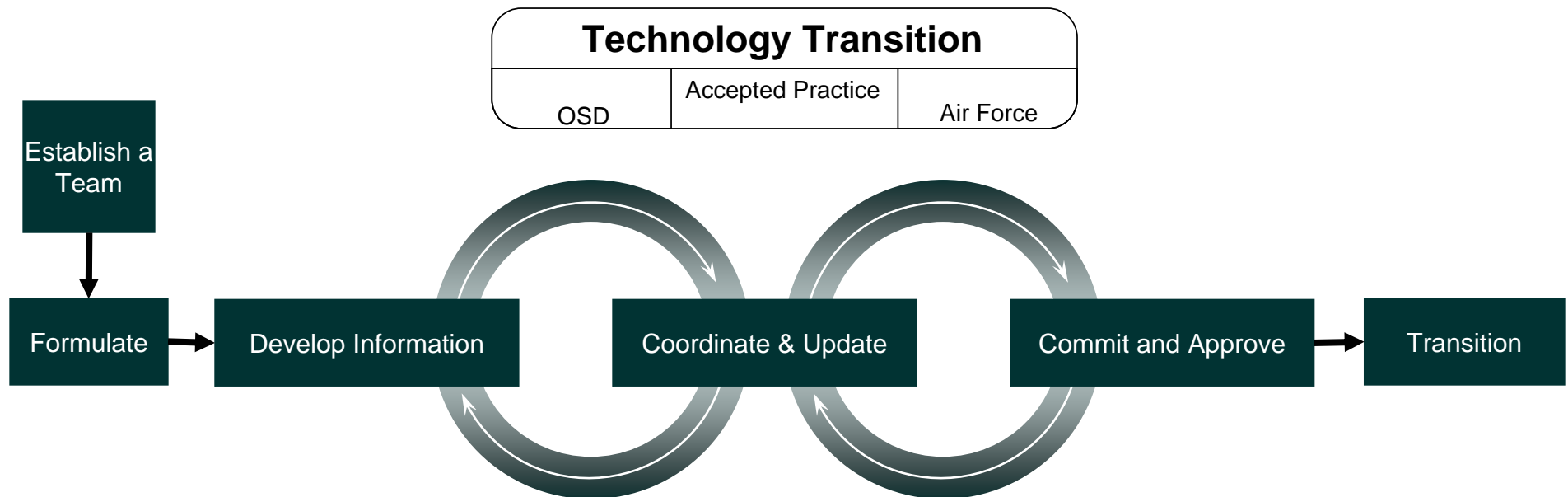
- **Initiative focus on Technology Transition**
 - **Early and complete life-cycle transition planning**
 - **Create a common understanding of the technology transition processes to be applied at all life cycle stages**
- **Initiative Goal – Improve transition success**
 - **Improved planning will lead to increased probability and speed of the transition and increase confidence of acquisition programs.**
 - **Key aspect of this process will be making sure the right people are involved earlier in the process for increased collaboration between researcher, acquisition and stakeholders**



Introduction to TD-13

Tech Transition Best Practice

- **Current Best Practice: Transition process Iterative w/in technology readiness phases:**
 - **Establish a team, formulate a strategy**
 - **Iterate: develop/gather information, document and coordinate agreement, and commitment / approval**





Introduction to TD-13

What is a Stage-Gate Process?

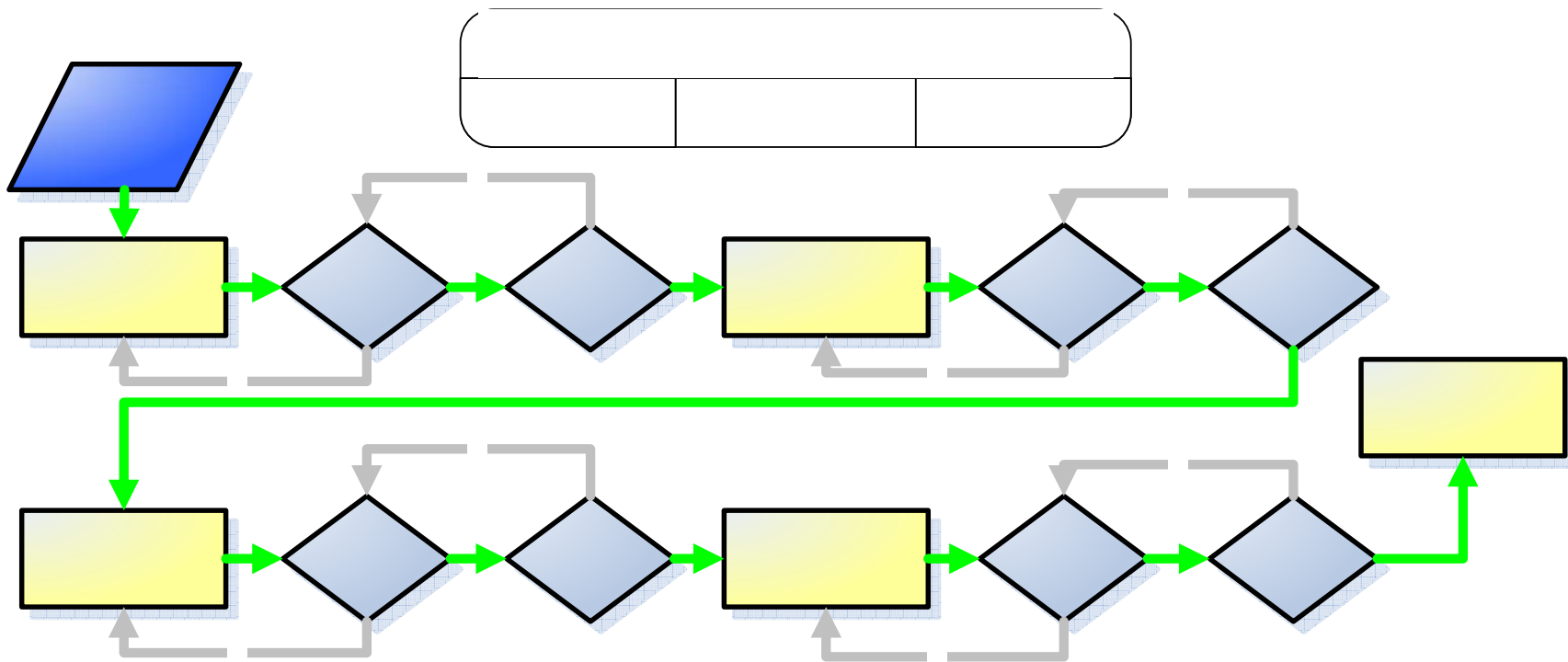
- **Develop a stage-gate process (TRL based / driven)**
 - A decision point on whether a project is proceeding as planned and a go, no-go or hold decision is made
 - Phases are: Feasibility, Formulation, **Proof of Concept, Breadboard (Lab Env), Brassboard (Relevant Env) and Prototype (Relevant Env) (TRL3-6)**
- **Entry/Exit Criteria (tech & programmatic) shall be used prior to advancing to the next stage in the transition process.**
 - Highlights change in team roles and responsibilities over time.
 - **Spiral 1: existing readiness levels (TRLs and MRLs), cost, schedule, performance, early “-ilities” considerations;**
 - **Spiral 2: additional “-ilities” identified in TD-1-12**



Introduction to TD-13

What are we doing that is new?

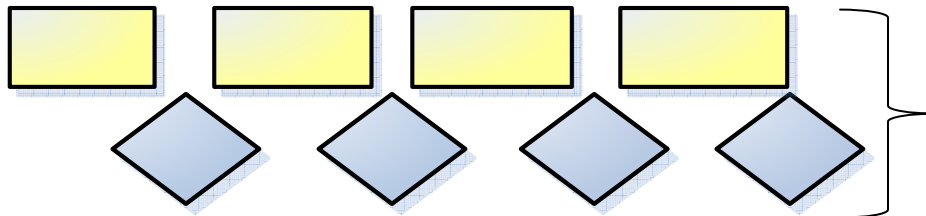
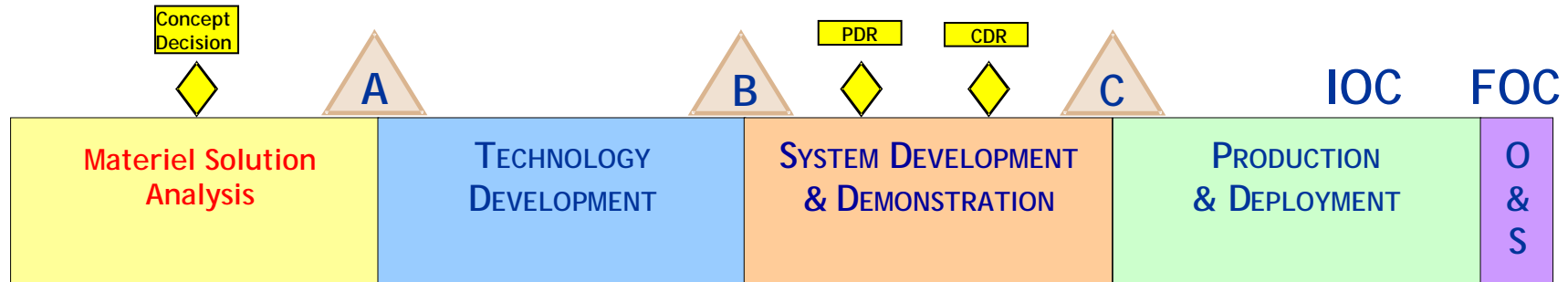
- **NEW:** TD-1-13 provides a formalized process, the mechanism (stage-gate criteria) and detailed activities and milestones necessary to transition from phase to phase





Introduction to TD-13

Alignment with DoD Acquisition



- Stage-Gate Process does not change
- Follow process to always know maturity
- Guide to be shared with Industry (RFP)

TRL 1-3 Proof Of Concept	TRL 4 Validation in Laboratory Environment	TRL 5 Validation in Relevant Environment	TRL 6 Demo in Relevant Environment	TRL 7 Prototype In Ops Environment	TRL 8 System Qualification	TRL 9 Mission Proven	
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MRL 1-3 Mfg Concepts Identified	MRL 4 Mfg Processes Identified	MRL 5 Mfg Processes Developed	MRL 6 Critical Mfg Processes Demo'd	MRL 7 Prototype Mfg System	MRL 8 Process Maturity Demo	MRL 9 Mfg Processes Proven	MRL 10 Lean System Production
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Products of the Initiative

Users Guide and Automated Tool

- **Users Guide – for developing the strategy for technology development and transition**
 - **How to build Technology Development and Transition Strategy (TDTS) and required documentation**
 - **How to execute the stage-gating**
 - **How to build the entrance/exit criteria**

- **Automated Tool to facilitate the implementation of the User Guide**



Products of the Initiative

User Guide

- **Easy to read and understand documentation on the Technology Transition Process Using Stage-Gates**
 - **Part 1 – Description of Stage-Gate Process for Technology Development**
 - **Part 2 – Explains “How to” Navigate the Process**
- **Power of the Process is in Teamwork**
 - **Having the right people on the team at the right time – Chaired by Program Manager and Co-Chaired by Technology Manager**
- **Process will apply to all key advanced programs**
 - **Top 50% of all AFRL 6.3 programs**
 - **High Visibility Programs**
 - **Industry-developed technology programs**



Products of the Initiative

Today's Process

■ Stovepipe Document Generation: TTP : TDS : LCMP

Owner:

AFRL Technology Developer, pre MS-A

Tech Transition Plan (TTP)

- Signature Page
- Development Strategy
 - Participants
 - Tech Availability
 - Program Objectives
 - Target Acq Programs
 - Approach
 - Products / Payoff
 - Risk Analysis
 - Exit Criteria / RL
- Acquisition Strategy
 - Identify Stakeholders
 - Capability / Rqmts
 - Bus/Contract/Fin
 - Logistics / Mfg
 - Intelligence
- Transition Strategy
 - Integration Plan

Owner:

Acquisition PM @ MS-A

Tech Development Strategy (TDS)

(Public Law 107-314, Sec 803)

- Acquisition Approach
 - Supporting Rationale
- R&D Strategy
 - Performance Goals
 - CSP and Spirals
- Describe Tech Demo
 - CSP and Exit Criteria
- Develop Test Plan
 - Goal / Exit Criteria
 - Ensure Maturity Level

Note: Multiple Spirals may be necessary before user & developer agree the solution is: Affordable, Military Useful and based on mature technology

Owner:

Acquisition PM @ MS-B

LCMP

- Exec Summary
- Mission/Rqmts
- Program Summary
- Program Mgmt
- Business Strategy
- Risk Mgmt
- Cost and Performance Mgmt
- Test Approach
- Product Support Concept

Note: TDS required at MS-A, but often Milestone not held



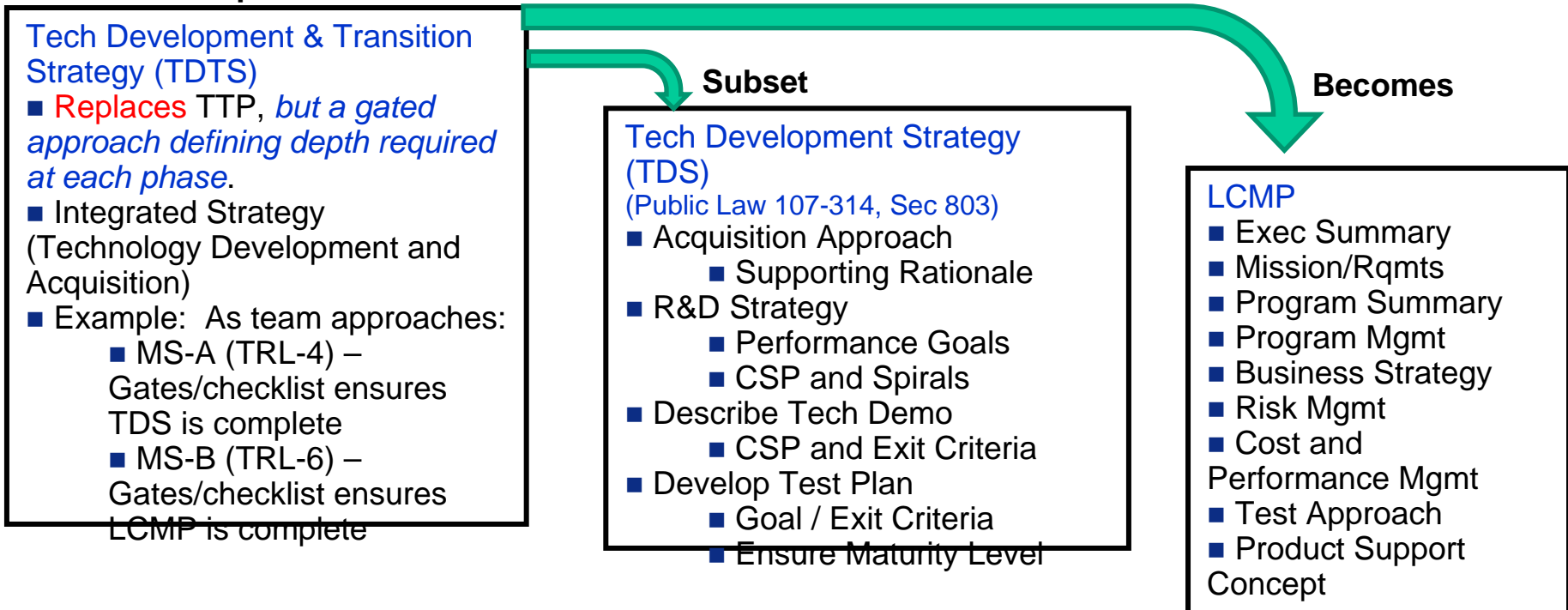
Products of the Initiative

“To Be” Process

■ Tech Development & Transition Strategy (TDTS)

- Replaces the TTP
- TDS is subset of TDTS required at Milestone A
- As program progresses – TDTS “Morphs” to LCMP

Owner: Acquisition PM





Products of the Initiative

Automated Tool - TurboTPMM

- **TurboTPMM Tool – An application to navigate a database tool that will be the repository of the stage-gates (i.e. checklists) and the documentation required for each TDTS**
 - **TPMM database developed by Army SMDC**
 - **TurboTPMM automates the Stage-gate process**
 - **Easy to use, walks user through the process**
 - **Turbo-Tax© like software that asks the right questions**
 - **Ensures application of Systems Engineering principles**
 - **Contract to Dynetics through Army SMDC**

- **DAU to join in on Collaboration with TurboTPMM**



Products of the Initiative

TurboTPMM – Scope and Requirements

- **Ease of Use**
 - **Develop a Graphical User Interface**
 - **Prove feasibility of automating the process**

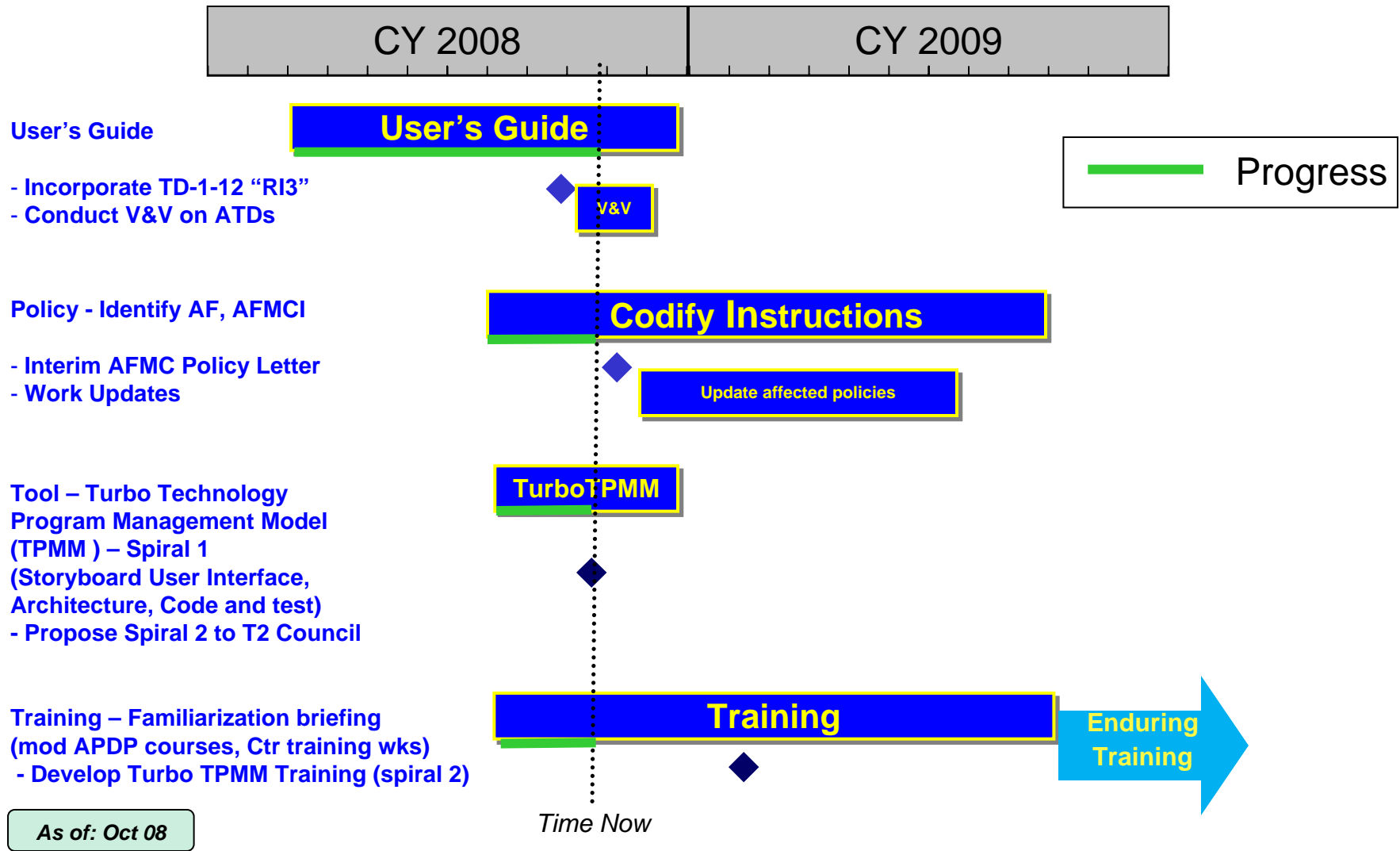
- **Portfolio Management**
 - **Develop capability to output Readiness data**

- **Reporting**
 - **Develop a Reporting Capability**

- **Common Language**
 - **Adapt Army to USAF lexicon, templates, events**



Schedule





Summary / Way Ahead

- **Modify Stage-Gating tool for AF application**
- **Verify and Validate User Guide and Gates**
- **Finalize Communication Plan**
- **Initiate Workforce Development (Training) Plan**

For More Information, Questions or Comments:

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Questions?



Membership

■ Membership

- Consists of representatives from across the Air Force
- Chartered by Senior Leaders SAF/AQ, AFRL/CC, AFMC/CC
 - Broad experience base for this approach
- Culture Change



Stage-Gate Example

STAGE GATE #3

DESCRIPTION: This is the first stage-gate in the Technology Development and Transition Strategy process.

EXIT CRITERIA:

1. TRL == 3 MRL == 3
2. The Technology Concept has been proven sufficient to meet the User Need in a Laboratory environment and a Proof of Concept is documented
3. The Technology Development and Transition Strategy (TDTS) is drafted.
- 4. ENTRANCE CRITERIA FOR NEXT PHASE:** A Breadboard Laboratory Validation Plan has been developed whose purpose, objectives and scope are adequately described

***Tool focuses the team on the tasks necessary to meet these exit criteria.
Provides a repository for the information created during technology
development.***



TurboTPMM – FY08

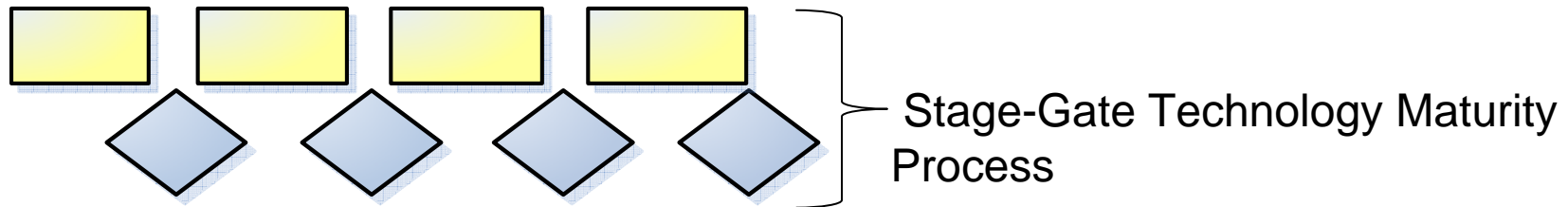
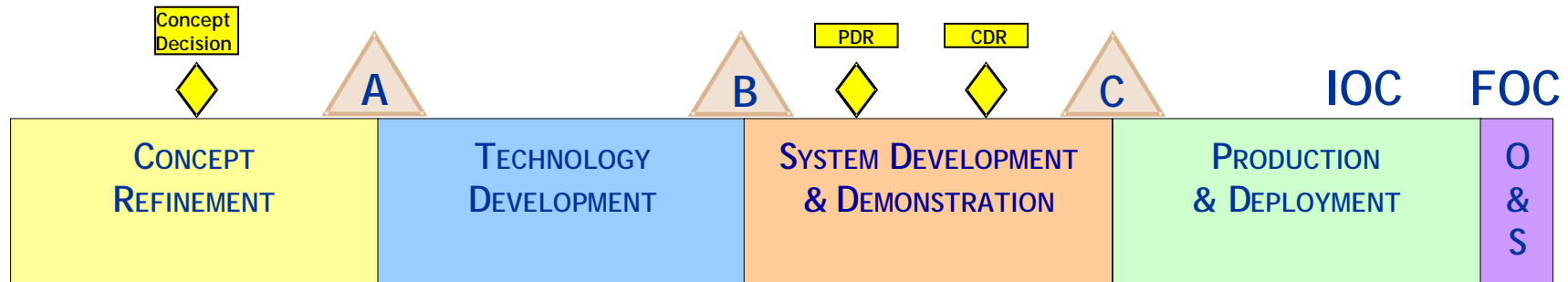
Development & Deployment

- **Development environment**
 - **Microsoft® Visual Studio® 2008**
 - **ASP.NET 3.5 application framework**
 - **C# programming language**
 - **Relational Database using MS SQL Server® 2005**
 - **UML 2.0 Object Modeling using Altova® Umodel®**
 - **Microsoft® Team Foundation Server (Configuration Mgmt)**

- **Deployment – FY08**
 - **Laptop**
 - **Microsoft ® Windows XP Pro or Server 2003**
 - **Microsoft® IIS Web Server**
 - **SQL Server Express**
 - **IE6 Web browser client**
 - **Microsoft® Office**



Stage-Gates Process Alignment with Acquisition



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