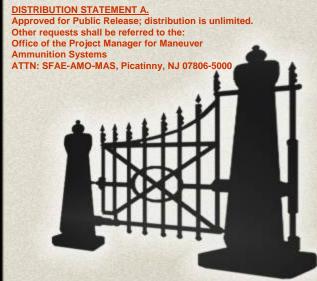
Project Manager Maneuver Ammunition Systems

NDIA 2009 Munitions Executive Summit



Chris Grassano
PM Maneuver Ammunition
Systems







FY09 Prioritized Goals & Focus Areas



PROJECT MANAGER 09 STATED GOALS

- Support Warfighters (GWOT)
 - Production / Fielding
 - Logistics
 - Training
- High Performing, Agile & Ethical Workforce
 - Grow People & Teams
 - Training (CLPs & DAV Certification)
 - Skills
 - Effective Management
 - System & Family Approach
 - Integrated Acquisition Lifecycle
 - War Reserve Management
- Enhance Organic/Commercial Strategic Capabilities
 - Shape Industrial Base Capacities to Meet Requirements
 - Modernize & Maintain Future Viability
 - Identify/Establish Alternate Sources
- Develop & Field Capability Improvements
 - Large Cal Strategy
 - Airburst fuzing
 - Small Cal RDT&E
 - FCS Support
 - Lethality

Small Caliber

- Support Warfighter
 - Meet Scheduled Production Goals
 - DDI Improvement Effort
- High Performing Workforce
 - Maintain 100% Training and Certification
- Enhance Strategic Capabilities
 - Lake City Modernization Program
 - Lake City New Contract
- Field Capability Improvements
 - Green Ammunition Program
 - Develop Future Small Caliber Strategies
 - Flash Suppression

Medium Caliber

- Support Warfighter
 - Meet War Reserve and Training Requirements
- High Performing Workforce
 - Staff, Train, Develop, Certify & Recognize Workforce
- Enhance Strategic Capabilities
 - Mature Contractor/Customer Partnerships
 - M789 Second Source
 - Develop and Mature MC Industrial Base
- Field Capability Improvements
 - Refine Joint Vision Strategy
 - Lead FCS 30mm Efforts
 - Lead 30X113 Product Improvements

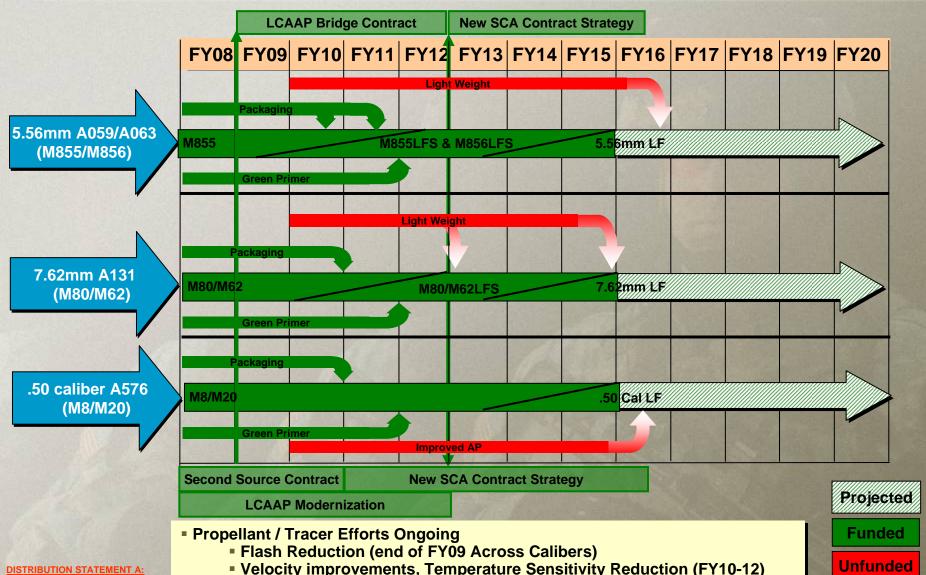
Large Caliber

- Support Warfighter
 - Safety for Training Rnds Adv Case Syst & Charcoal
 - Value Engineering Initiatives
- High Performing Workforce
 - Achieve 100% Training/Certifications
- Enhance Strategic Capabilities
 - Maintain DU Industrial Base
 - Develop Alternate 105mm Case Source
- Field Capability Improvements
 - M829E4 Acquisition Documentation for MS-B and RFP
 - Requirements Approval AMP/AKE CDD Through JROC
 - Development of 105mm Strategy
 - Execute MRM SDD



Small Caliber Roadmap





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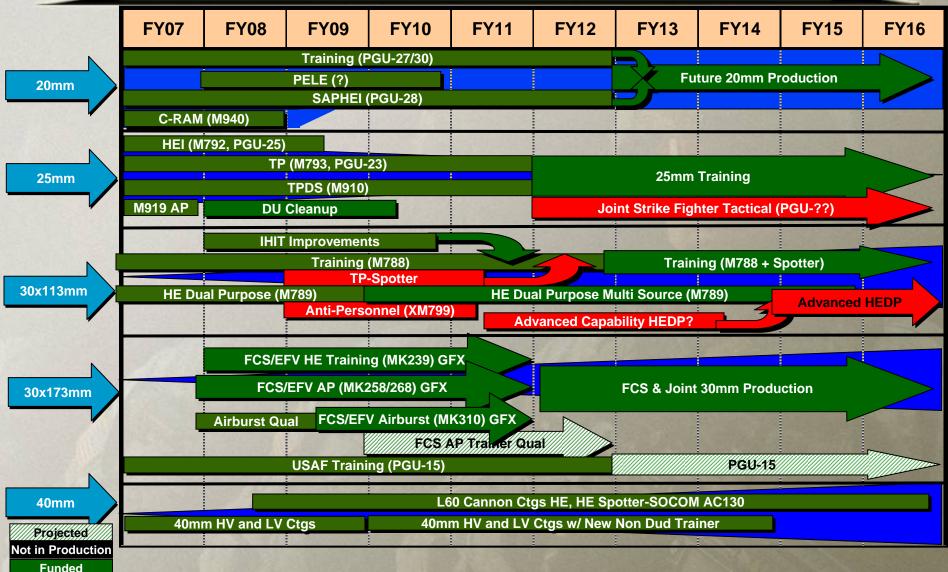


NT A:

Unfunded

Medium Caliber Roadmap

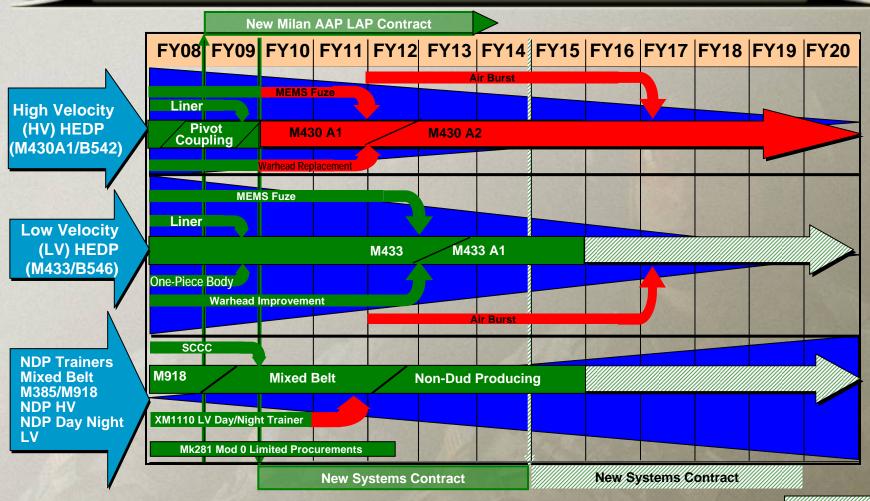






40mm Roadmap





• Ammo Suite Satisfies ALL EXISITING 40mm Tactical Requirements

Projected

Funded

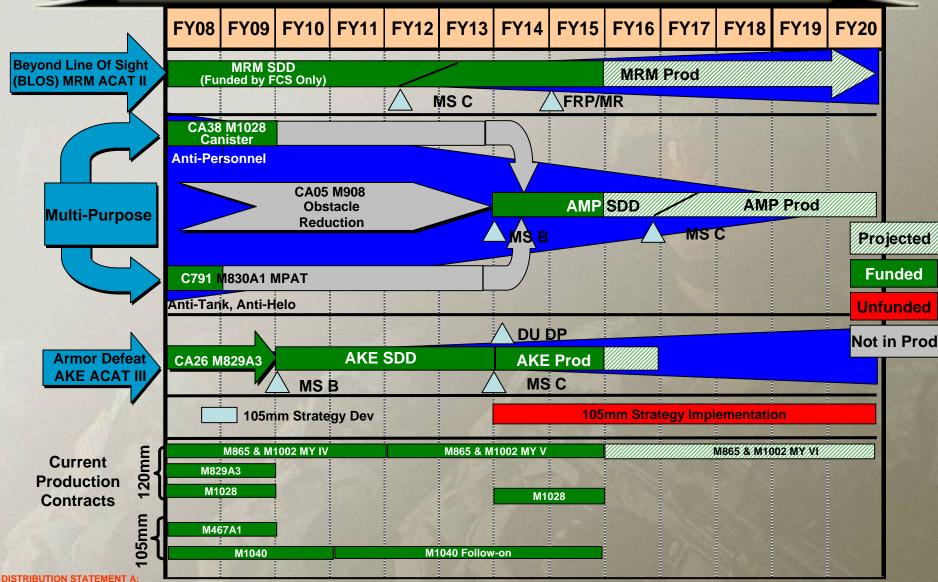
Unfunded



Approved for Public Release

Large Caliber Roadmap







What Can Industry Do



- Avoid the need for REAs
 - Ensure all contract terms are clearly understood up-front

Request EPA's up-front

Ensure TDP is clear and make recommendations when needed

Risk needs to be shared

Can't change competitive landscape

- Support Continuous Improvement efforts
 Lead effort to generate ideas (cost, quality, performance, safety, environmental)
 - Execute projects & 6-sigma efforts
 Include Gov't personnel in projects

Support FMS requests
Sales increasing – mutual benefits

Timely responses

- FMS vs Direct Commercial Sales Best interest of the Gov't
- Conduct true Risk Management

Strategic & tactical

- Not just charts on what is considered a risk
- Strategic Communications
 Don't get ahead of the Army
 Speak w/One Voice