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US ARMY AVIATION & MISSILE COMMAND

Tennessee Valley Small Business Programs Conference

30 June 2009



*AMC/AMCOM Small Business Programs
Supporting the Warfighter*



Mr. Ronnie Chronister

Deputy to the Commanding General

“We support **Soldiers**... that’s our focus every day”

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AMC Mission

Provide superior technology, acquisition support and logistics to ensure dominant land force capability for Soldiers, the United States and our Allies.

“If a Soldier shoots it, drives it, flies it, wears it, communicates with it, or eats it --AMC provides it.”




Restore Balance through 4 Imperatives: Sustain, Prepare, Reset, Transform
- Army Campaign Plan 2009


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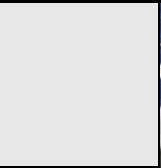

AMC Commanders and Deputies

As of: 9 June 2009

TACOM LCMC	
MG Scott West	Mr. Mike Viggato
	
Civ. 14,717 Military 100	

Aviation and Missile LCMC	
MG James Myles	Mr. Ronald Chronister
	
Civ. 8,680 Military 98	

Joint Munitions & Lethality LCMC	
TBD	BG Larry Wyche (Acting)
Photo Pending	
Civ. 5,351 Military 17	

CECOM LCMC	
MG Randolph Strong	Mr. Ed Thomas
	
Civ. 8,177 Military 243	

H.Q. Army Materiel Command			
GEN Ann E. Dunwoody	LTG James Pillsbury	Ms. Kathryn A. Condon	CSM Jeffrey J. Mellinger
			
Civ. 1,168 Military 84			

Research, Development & Engineering Command	
MG Paul S. Izzo	Mr. Gary Martin
	
Civ. 13,881 Military 243	

Military Surface Deployment & Distribution Command	
MG James L. Hodge	Ms. Patricia Young
	
Civ. 1,726 Military 169	

Joint Munitions Command	
BG Larry Wyche	Mr. Jyuji Hewitt
	
Civ. 5,348 Military 20	

US Army Security Assistance Command	
BG Michael J. Terry	Mr. Rick Alpaugh
	
Civ. 560 Military 49	

Army Sustainment Command	
MG Robert Radin	Mr. Scott Welker
	
Civ. 1,562 Military 613	

Chemical Materials Agency	
Mr. Conrad Whyne	Mr. Don E. Barclay
	
Civ. 1,816 Military 16	

AMC SWA
BG Wharton

Total Personnel: 83,880

Assembled Chemical Weapons Alternatives Program	
Mr. Kevin Flamm	Mr. William Pehlivanian
	
Civ. 34 Military 0	

Army Contracting Command	Expeditionary Contracting Command	Mission and Installation Command
Mr. Jeffrey Parsons	BG Camille Nichols	Ms. Carol Lowman (Acting)
		
Mil: 777 Civ 5,820		



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Life Cycle Management

Soldier Focused – Foxhole to Factory Enterprise



Life Cycle Management Commands
AMCOM ,CECOM, JM&L, TACOM



FEEDBACK

Sustainment,
Logistic &
Maintenance
Lessons Learned

Assistant
Secretary of
the Army

Army
Acquisition
Executive

Army Sustainment
Command / Army
Contracting
Command AMC's
Face to the Field

Research,
Development
& Engineering

Acquisition



AMCOM Mission

**Provide World Class Aviation and Missile
Support to the Joint Warfighter and our
Nation's Multinational Warfighter Partners
Today and in the Future**

Right Force...Right Readiness...Right Costs...



Small Business Programs



Mission

Ensure that a fair portion of contract awards is placed with small business enterprises



VISION:

Achieving optimum small business participation by seeking small business solutions first

CONTRACTS FOR:

- Weapon systems and equipment
- Research & Development
- Spare parts
- Maintenance
- Other services (eg. IT, Engineering Support, Logistics, etc.)



Small Business

A Critical Component of our Defense Industrial Base



Supporting America's Warfighters ...
in Army Transformation

- Small Business Innovative Research

and on the battlefield today

- Unmanned systems, mine detectors
- Uniforms, body armor, ballistic blankets, munitions
- Air beam maintenance shelters and lightweight tactical tents
- Batteries, antennas, night vision components, hand-held signal devices

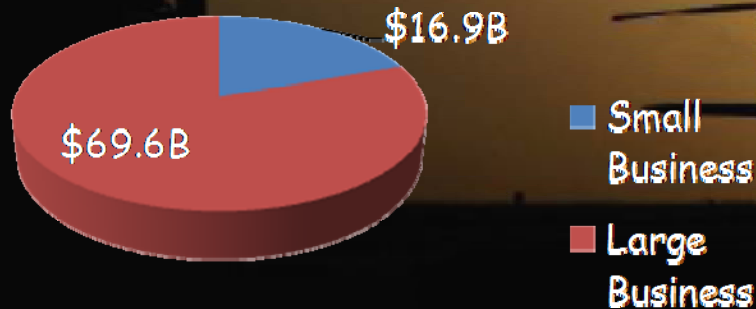


CAPABILITY, CAPABILITY, CAPABILITY!



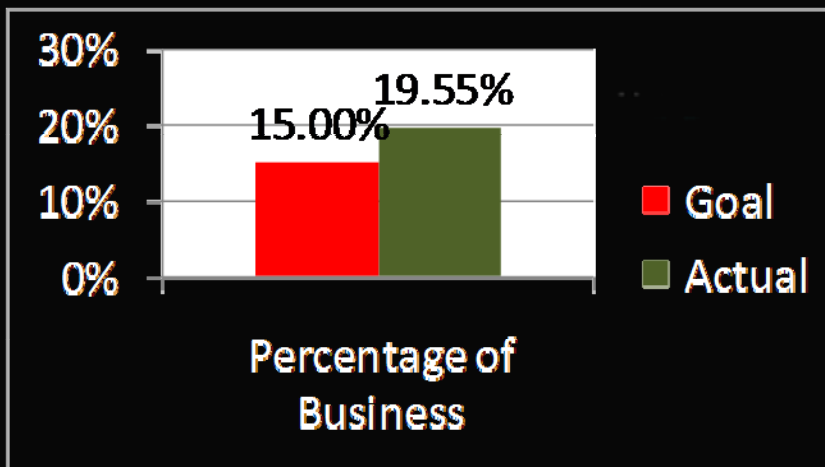
AMC FY08 Success

AMC Contract Awards
(Total \$86.48 Billion)



- Exceeded FY08 Goal of 15% Small Business

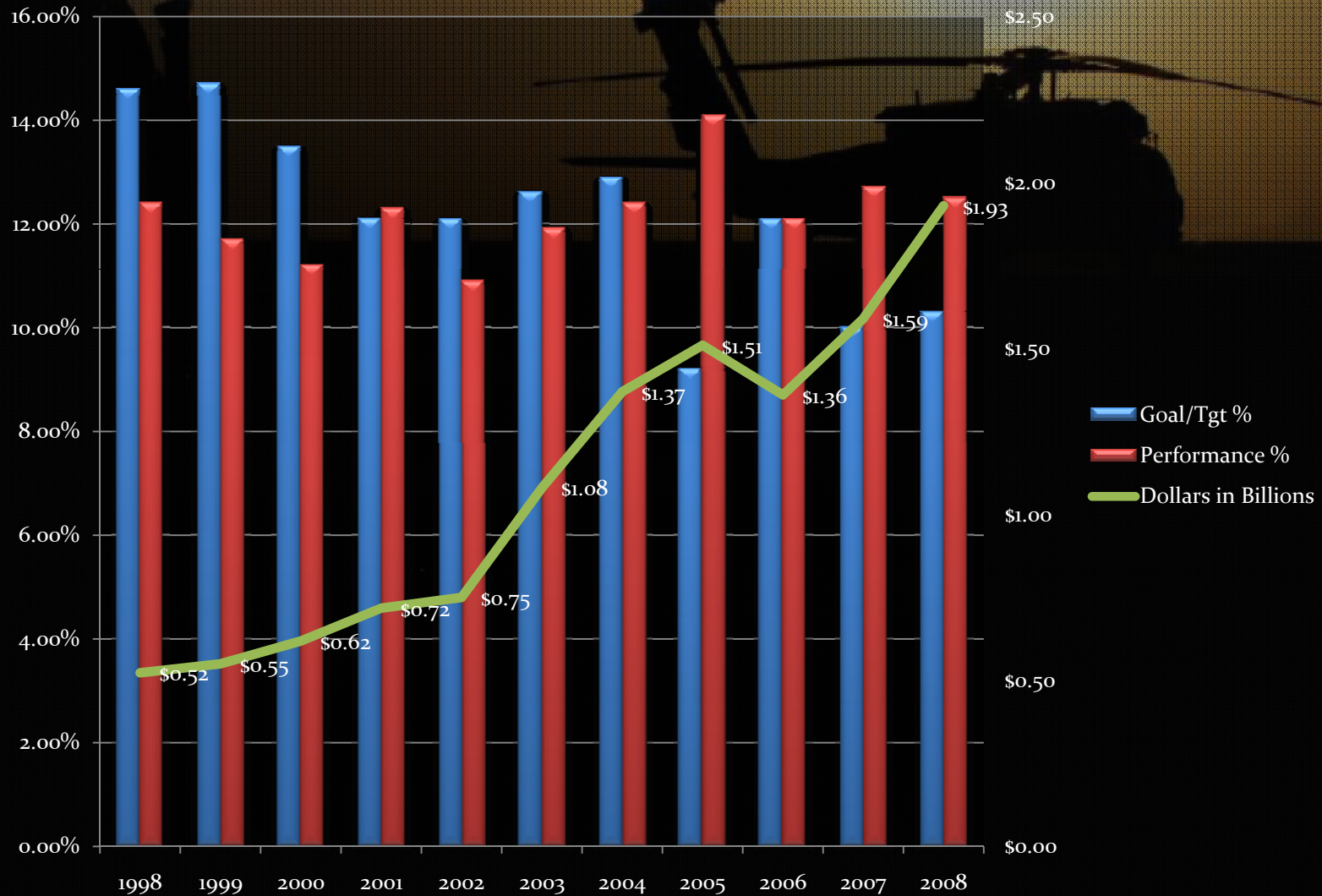
FY 2008 Enterprise Goal
Office of Small Business Programs



- Educated new small businesses on how to partner with AMC



AMCOM SMALL BUSINESS TRENDS THRU FY 08



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Army's Greatest Inventions



**PICATINNY BLAST SHIELD
FOR LIGHT ARMORED VEHICLE**



**UNMANNED AIRCRAFT SYSTEM SHADOW 200
COMMUNICATIONS RELAY SYSTEM**



RECONNAISSANCE VEHICLE



**OBJECTIVE GUNNER PROTECTION KIT
FOR MULTIPLE VEHICLE PLATFORMS**



**IMPROVED EXPLOSIVE DEVICE
INTERROGATION ARM**



**M110 7.62mm SEMI-AUTOMATIC
SNIPER SYSTEM**



**DAMAGE CONTROL
RESUSCITATION
OF SEVERELY INJURED SOLDIERS**



**IMPROVED EXPLOSIVE
DEVICE MINE ROLLER
PROGRAM**



**HMMWV EGRESS
ASSISTANCE TRAINER**



**XM982 EXCALIBUR PRECISION
GUIDED EXTENDED RANGE 10
ARTILLERY PROJECTILE**

* SB Companies played important roles in these inventions

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How can you help?



- On time delivery on all contracts
- Feedback on how to work smarter together
- Small Business Innovation Research
 - Maintain situational awareness of current and emerging needs and respond
- Identify alternative technology solutions to those currently being pursued
- Continue to become more effective and efficient

– Lean your processes

“To much is given, much is expected...”



Why are you so vital...



Staff Sergeant Christian Bryant

