

# 34th NDIA Executive Seminar

“Supporting the War Fighter In An Era Of New Changes”



## Army Security Assistance Overview

21-23 April 2009

Presented by BG Michael Terry the Commanding General, USASAC

# U.S. Army Organization for Security Assistance



**U.S. ARMY**

**Deputy Assistant Secretary of the Army  
for Defense Exports & Cooperation**  
Rosslyn, VA

POLICY

**- MATERIEL -**  
Army Materiel  
Command  
Ft. Belvoir, VA

**- MEDICAL -**  
Office of the  
Surgeon General  
Washington, DC

**- ENGINEER -**  
Corps of  
Engineers  
Washington, DC

**- TRAINING -**  
Training & Doctrine  
Command  
Ft. Monroe, VA

EXECUTION

**Security Assistance  
Command**  
Ft. Belvoir, VA

**- CONUS TRAINING -**  
Security Assistance  
Training Field Activity  
Ft. Monroe, VA

**- OCONUS TRAINING -**  
Security Assistance  
Training Management  
Organization  
Ft. Bragg, NC

**LCMCs  
PEO/PMs  
SAMD  
IMMC  
Acquisition Centers**

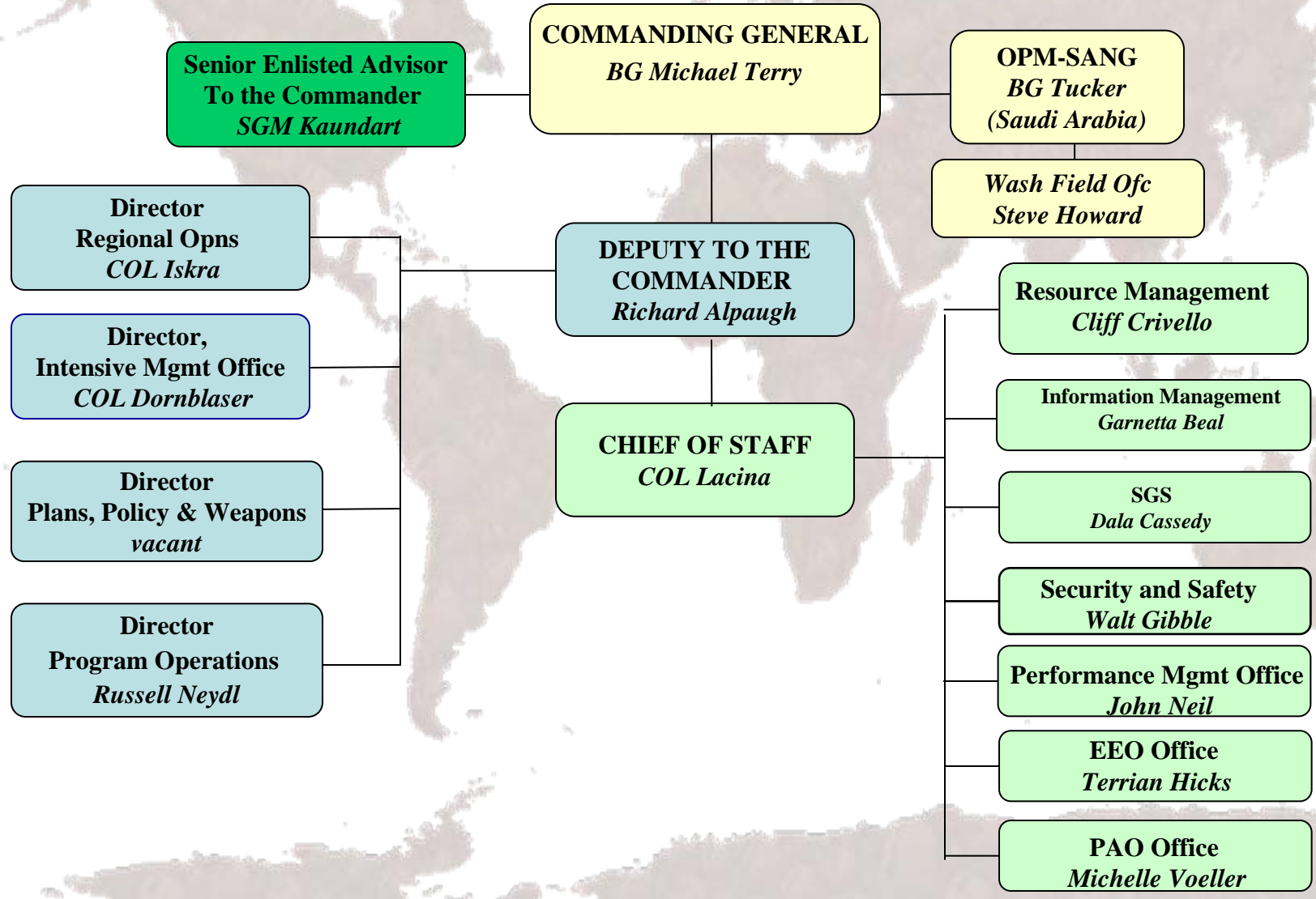
Medical  
Management  
Activity

**Legend:**

- Command
- - - Coordination / LOA Tasking



# United States Army Security Assistance Command







# AMC Security Cooperation *USASAC-Army's Face To The World*

***Managing 4362 cases valued at \$96B with an undelivered value of \$29.3B***

**FY 94-04 \$3.6B average annual sales; FY 05/06 >\$5B; FY 07 >\$9B;  
FY 08 sales >\$14.5B (\$5.4 in support of Iraq/Afghanistan)**

- **FY09 Sales \$15.7B (as of 1 Apr 09)**
- **Interface with 119 Security Assistance Offices World Wide**
- **USASAC LNOs embedded with COCOM HQs**

**Army FMS is a link to 140 different Armies,  
47 Air Forces, 26 Navies and 26 other country entities.**

A globe with red continents and a blue background, positioned in the bottom right area of the slide.

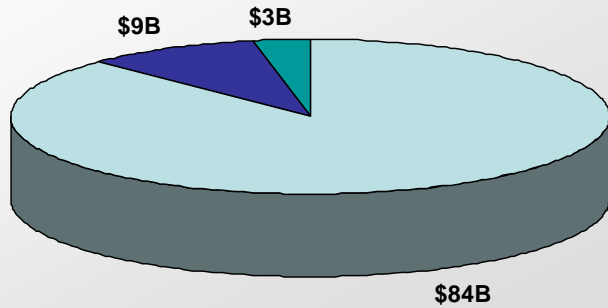
***Strength in Cooperation***



# ARMY Security Assistance

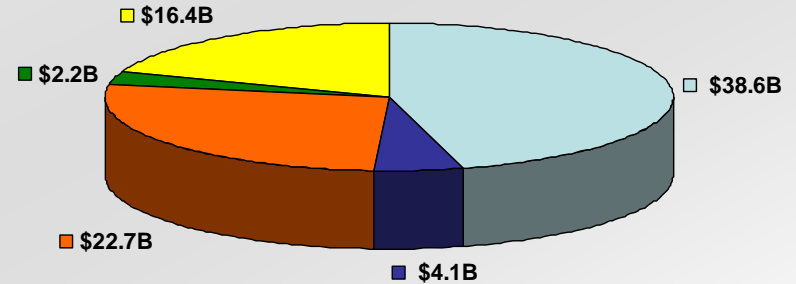
## 4362 ACTIVE FMS CASES

### (WHAT'S IN THE \$96B ?)



■ AMC 3725 Cases   
 ■ CORPS of ENG 137 Cases   
 ■ TRADOC 425 Cases

### AMC BREAKOUT \$84B



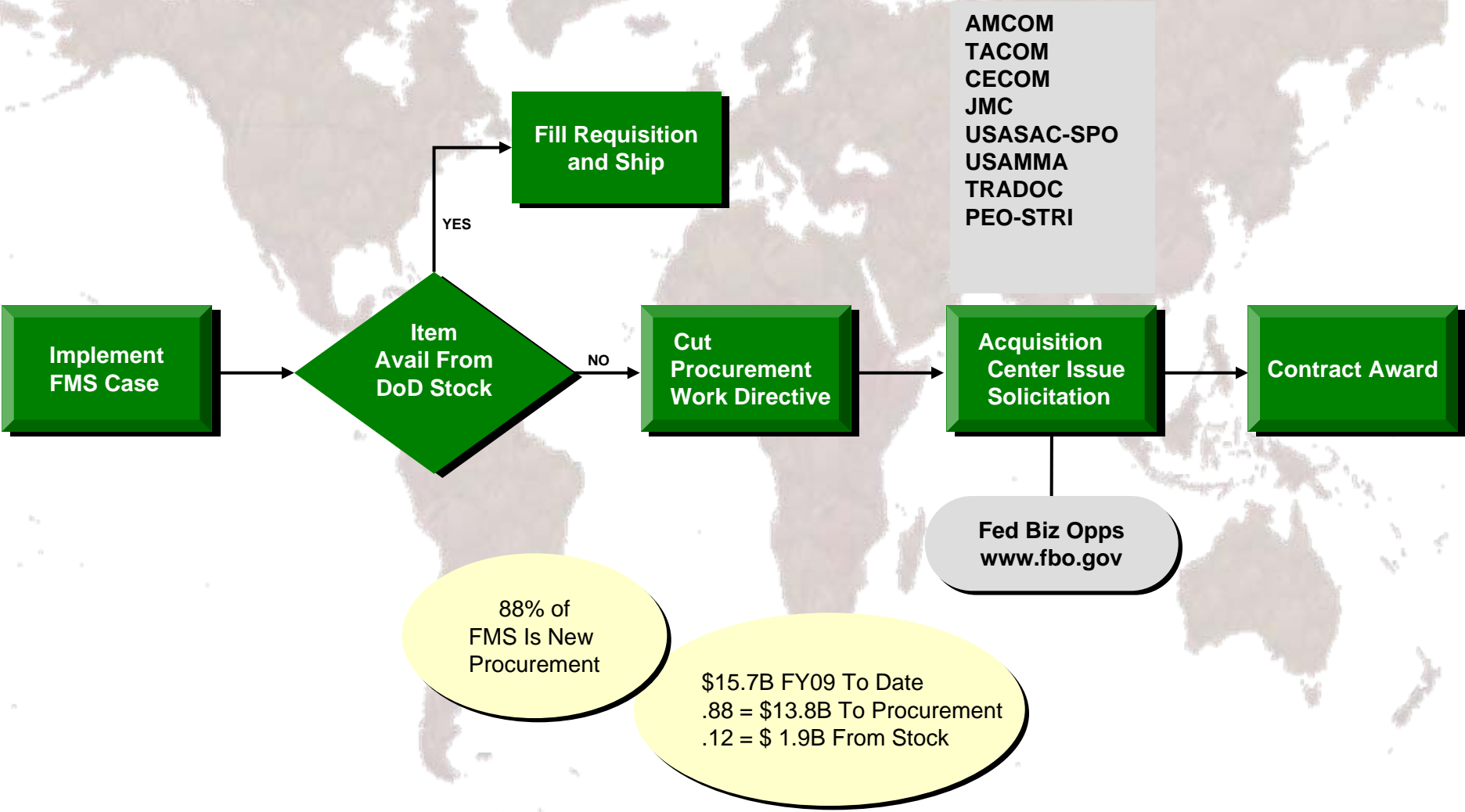
■ AMCOM   
 ■ CECOM   
 ■ TACOM   
 ■ JMC   
 ■ USASAC

Total Cases and Values Constantly Changing

88% New Procurement



# FMS Case Execution



88% of FMS Is New Procurement

\$15.7B FY09 To Date  
.88 = \$13.8B To Procurement  
.12 = \$ 1.9B From Stock



# **Simplified Nonstandard Item Acquisition Program (SNAP)**

- **SNAP is the US ARMY FMS program that provides logistics support for items not available in the standard US supply system.**
- **SNAP is administered by TACOM in Warren Michigan.**
- **Requirements are posted for open bid on the World Wide Web (SNAP Database).**
- **Potential bidders must have a USG Cage Code and must register with SNAP.**
- **For more information contact Jane Elliott at 586 574-7098 or [Jane.elliott@us.army.mil](mailto:Jane.elliott@us.army.mil).**



# USASAC - PACOM Regional Operations

## PACOM ACTIVITIES

### Taiwan: Politically High Visibility

PAC-3 – 4 Firing Units and 245 Missiles

30 - AH-64, Apache

UH-60M Blackhawk-Congressional Notification

### Singapore:

HIMARS – 16 Firing Units

8 - CH-47 stateside basing

20 - AH-64 Apache

### India:

12 - FF Radar and Mini-Depot

224 – M4 Carbine Rifles

### Philippines: Coalition Support

2,200 - Harris radios

### Australia: Coalition Support

59 - M1 Abrams Tank

CH-47F - Congressional Notification

M777A2 - Congressional Notification

54 - Excalibur and AFATDS



## PACOM AREA OF OPERATIONS

- 33 Countries (18 with active Cases)
- 907 open cases
- \$11.2B total program value
- \$5B undelivered value (M&S)
- 24,500+ requisitions proc. 1Q-2Q FY09





# USASAC – SOUTHCOM Regional Operations



## SOUTHCOM AREA OF OPERATIONS

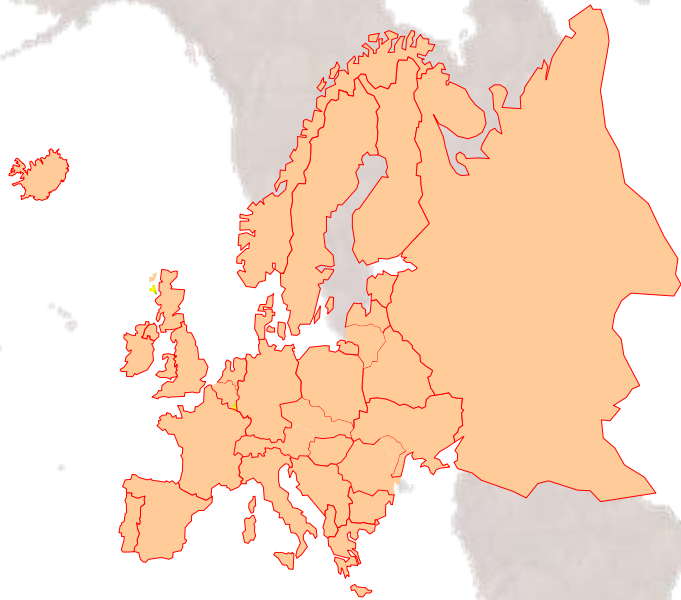
- 38 Countries (28 with active Cases)
- 496 open cases
- \$2.1B total program value
- \$1.1B undelivered value

## SOUTHCOM ACTIVITIES

- Brazil:**  
30 - UH-60L, Blackhawk
- Colombia:**  
15 - UH-60L, Blackhawks  
360 - Assorted small arms (Numerous Cases)  
39 – Armored Security Vehicles  
214 - NVDs
- Chile:**  
Avenger  
M109A5 Howitzers  
Firefinder radar  
Cases are in development and require Congressional Notification
- Mexico: (Merida Initiative)**  
Bell 412 Helicopters



# USASAC – EUCOM Regional Operations



## EUCOM AREA OF OPERATIONS

- 52 Countries (40 with Active Cases)
- 6 International Organizations
- 1439 Active Cases
- \$12.71B Total Program Value
- \$3.4B Undeliverable Value
- 54K Requisitions Processed FY08

## EUCOM REGIONAL ACTIVITIES

### Netherlands: Coalition Support

240 - Hellfire Missiles  
30 - AH-64D Apache  
11 - CH-47D  
32 Fire Units - Patriot

### United Kingdom: Coalition Support

423 - Javelin

### Canada: Coalition Support

6 - CH-47D

### Israel:

29 - AH-64A Apache  
10 - Ah-64D Apache  
500 - Hellfire Missiles

### Greece:

20 - AH-64A Apache  
15 - CH-47D  
36 - MLRS  
6 Fire Units - Patriot  
750 - Hellfire Missiles

### Germany:

19 Fire Units - Patriot  
2429 - Stinger (Block I)



# USASAC – AFRICOM Regional Operations

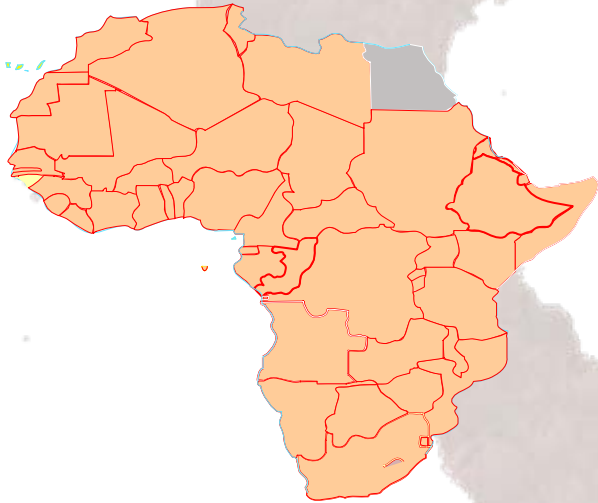
## AFRICOM ACTIVITIES

**Morocco:**  
60 - M109A5 Howitzers  
Track Vehicle Rebuild Facility

**Tunisia:**  
10 – UH-1H HUEY

**Djibouti:**  
45 - HMMWVs

**Kenya:**  
22 - HMMWVs  
6964 – M4A1 Carbine Rifles



## AFRICOM AREA OF OPERATIONS

- 56 Countries (33 with Active Cases)
- 183 Active Cases
- \$390.72M Total Program Value
- \$181.1M Undelivered Value
- 2K Requisitions Processed in FY08



# USASAC – CENTCOM Regional Operations

## CENTCOM ACTIVITIES

### Lebanon:

FY09 FMF Supplemental

### Saudi Arabia:

OPM FSF

LAV

22 – UH-60 Blackhawk

12 - AH-64D

315 - M1A2S Upgrade

### Egypt:

AH-64D Apache

250 - M1A1- CoPro ( Increments 11 & 12)

### Kuwait:

16 - AH-64D Apache

6 - Patriot Configuration III Radar Upgrade

Patriot Live Fire Exercise

### UAE:

SOC Aviation Deployment

THAAD

30 - AH-64A (A to D) Upgrade

20 Launchers - HIMARS/ATACMS

40 - UH-60M

9 Fire Units – Patriot

### Kazakhstan:

HUEY II – New procurement and sustainment

## CENTCOM AREA OF OPERATIONS

- 17 Countries (All with Active Cases)
- 905 Open Cases
- \$50.8B Total Program Value
- \$18.2B Undelivered Value
- 48K Requisitions Processed FY08





# USASAC - Intensive Management Office



## DIRECTORATE ACTIVITIES

- 3 Countries
- 489 Active Cases
- \$14.149B Total Program Value
- 109 Cases Under Development (\$4.7B)
- 1,326± New Requisitions Monthly (Avg)

- Regional Assessment: Program Fielding, Force Modernization and Sustainment
- Actual/Projected FMS: FY08 \$6.4B/FY09 Projected \$7B - \$2.835B Mid year.
- Iraq: Force Generation, Force Modernization, Sustainment and Logistics Capacity Building for both Ministry of Defense and Ministry of Interior
- Afghanistan: Force Generation for expansion of Army and Police Forces, Force Modernization of Army Air Corps; training and logistical support
- Pakistan: Support for Ministry of Defense in modernization of conventional capabilities: provision of materiel to Ministry of Defense and Ministry of Interior for counterterrorism capabilities.

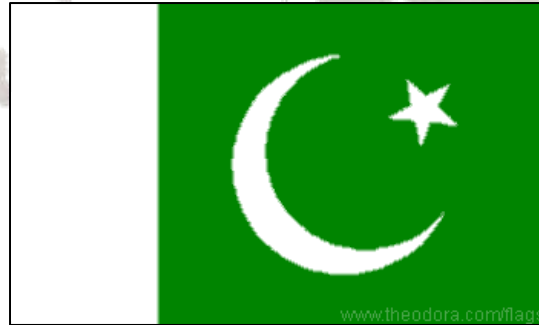


# Major Programs



## Major Weapons Systems

- M1A1 Abrams Tank: 140 Active; 140 Proposed: \$667M - \$2.5B
- Armed Scout Helicopter (Bell 407): 27 Active; 26 proposed: \$450M - \$1B
- Stryker Infantry Carriers: 244 Active; 166 Proposed: \$605M - \$1B
- Armored Security Vehicle: 80: \$115M
- M16A4: 140K
- Mi-17 Helicopters: 22
- M1114 HMMWV: 8500



## Major Weapons Systems

- M109A5 Howitzers: 115
- AH-1F Attack Helicopters: 8
- M113A2 Armored Personnel Carriers: 550
- Frontier Corps Equipment; \$100M
  - Command & Control : \$48M
  - Troop Equipment: \$35M
  - Support Vehicles: \$17M
- TOW II Missiles: 121



## Major FMS Support

- M1151/M1152 HMMWV: 6500
- Small Arms: 15K Machine Guns, 50 Mortars, 3K Grenade Launchers (Former Eastern Bloc), 33K M16A2
- 23K Ford Ranger Pick Ups, 4K Medium Tactical Vehicles (Navistar 5T), 1,200 Heavy Trucks
- Ammunition (220K standard rounds & 310K non-standard rounds).
- Training Support Contract: \$800M over 5 years
- Mi-17 Helicopters: 10



# **USASAC Weapons Division**

**Mr. Doug Leach**

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**Phone: 703.806.2291**

## **INDUSTRY ENTRY POINT FOR:**

- **Industry Dialogue – Meetings With USASAC**
- **Pre-LOR Engagement with Industry & Acquisition Communities**
- **LCMC/PEO Interface on Weapons Systems**
- **Interface with Army International Affairs**
- **Coproduction Programs**
- **Air and Trade Shows**



# Contact Us

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# BACK UPS

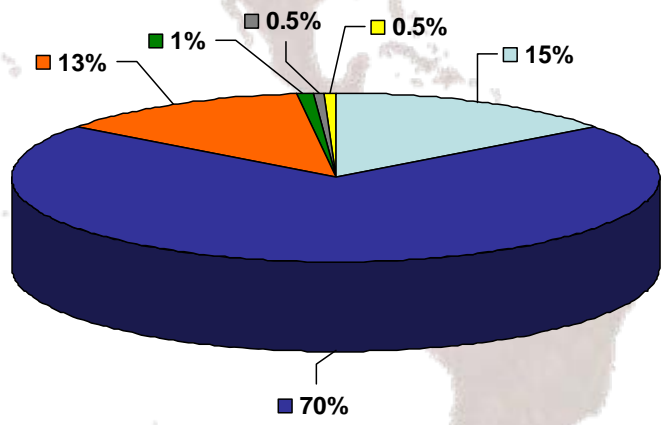


# ARMY SECURITY ASSISTANCE ENTERPRISE

## AMCOM \$38.6B

% of Total Package Case Value

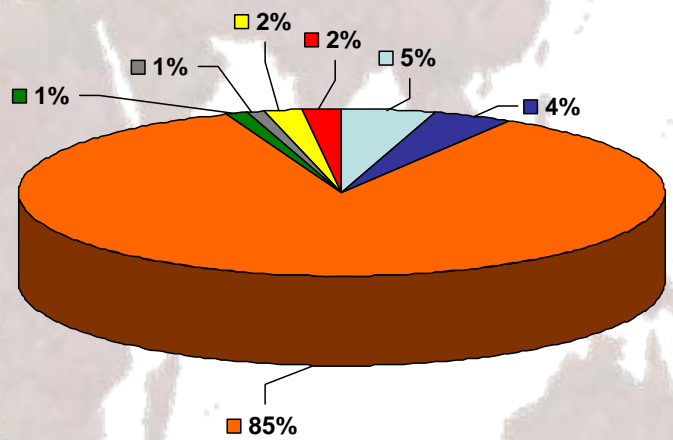
### HELICOPTERS \$7.7B



BLACKHAWK	APACHE	CHINOOK	COBRA	HUEY	MISC EQUIP/SVCS
92 ea	180 ea	75 ea	14 ea	92 ea	

Quantity of End Items On Open Cases

### MISSILES \$30.9B



JAVELIN	TOW	PATRIOT	STINGER	HELLFIRE	HAWK	MISC
2968 ea	10,459 ea	1,545 ea	683 ea	2,339 ea	200 ea	

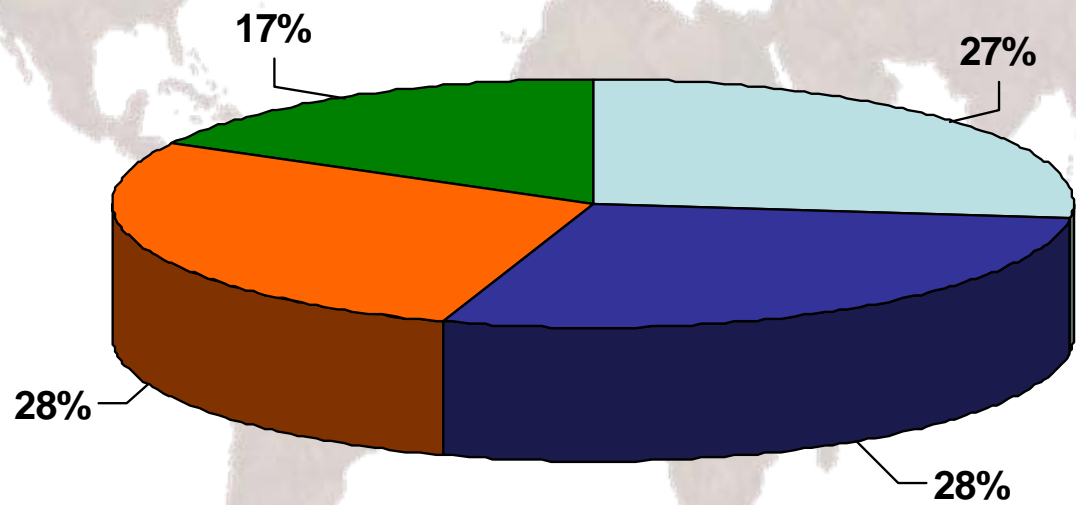
Quantity of End Items On Open Cases (Does Not Include Launchers)



# ARMY SECURITY ASSISTANCE ENTERPRISE

## CECOM \$4.1B

% of Total Package Case Value



Legend: ■ RADARS ■ COMMO ■ NVD ■ Misc Equip/SVCS

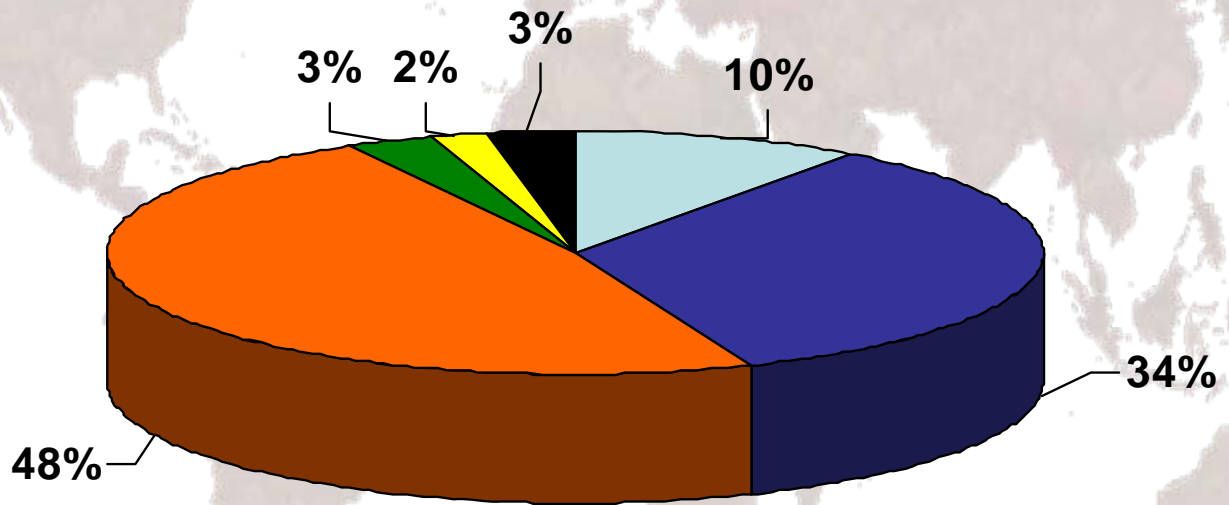
167 ea      13,851 ea      31,732 ea  
Quantity of End Items On Open Cases



# ARMY SECURITY ASSISTANCE ENTERPRISE

## TACOM \$22.7B

% of Total Package Case Value



HMMWVS	VEHICLES	TANKS	SMALL ARMS	ARTILLERY	MISC EQUIP/SVCS
13,485 ea	5,972 ea	1,685 ea M1A1/2s & M60s	158,503 ea	536 ea	
Quantity of End Items On Open Cases					

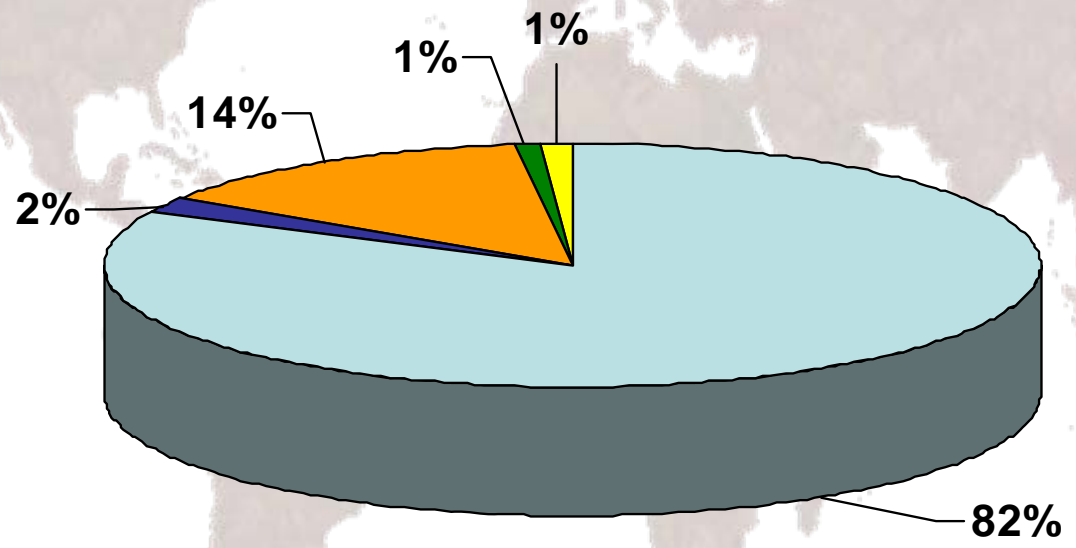




# ARMY SECURITY ASSISTANCE ENTERPRISE

## JMC \$2.2B

% of Total Package Case Value

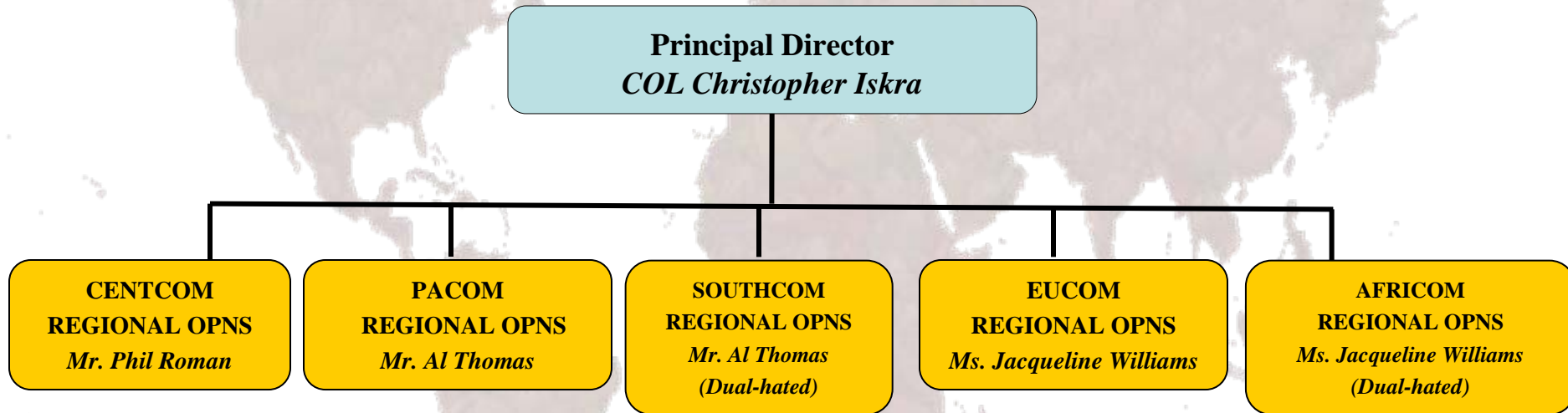


SMALL CALIBER	LARGE CALIBER	NON-STD	ROCKETS	MISC EQUIP/SVCS
613,530,000 ea	437,952 ea	206,843,000 ea		101,224 ea
Quantity of Ammo Items On Open Cases				

35% Of The Army's FY08 Ammo Buy Was For FMS

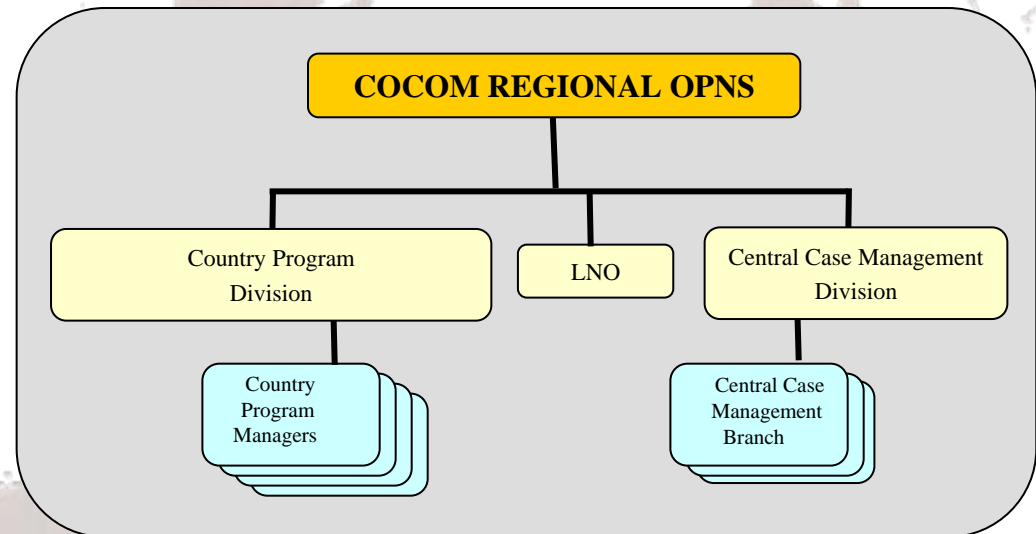


# Regional Operations Directorate



## Core Competency of USASAC executed here...

- Case Development
- Case Execution
- Case Closure





# Intensive Management Office

