



Maritime Federal Supply Class Supply Chain Partnership (FSC-SCP) Initiative

2009 Land & Maritime Supply Chains Business Conference and Exhibition
Maritime FSC-SCP Breakout Session

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Agenda



- Highlights of the FSC-SCP Solicitation
 - Section A, General Information
 - Section B, Schedule of Supplies
 - Section C, Performance Work Statement
 - Section F, Deliveries or Performance
 - Section I, Contract Clause Continuations
 - Section L, Instructions to Offerors
 - Section M, Evaluation – Commercial Items
- Questions, Comments, Feedback



General Information



- FAR Part 12
- Primarily Customer Direct (CD) with TDD
 - Allows for DLA Direct (stock) orders
 - All shipments will be to CONUS locations
 - FOB Destination
- 16 FSC Groupings of NSNs
 - 8 Total Small Business Set-Asides
 - 8 Unrestricted
- Contractor functions will include forecasting, owning/managing inventory, warehousing, and distributing supplies
- Fixed Price with EPA and Incentives
- 3-year base period with two 1-year options



General Information



- Market Basket Approach
 - Core NSNs priced prior to award
 - Non-core NSNs priced after award
- Pricing
 - CLIN 1: Material, packaging, and inbound freight for CD orders
 - CLIN 2: % for supply chain management cost by NSN
 - CLIN 3: % adjustment for stock orders
- Four Phases
 - Four FSC Groupings in each phase
 - Pricing for Core NSNs due per the schedule
 - A Technical Proposal must be submitted 30 days after solicitation issued if offering on any phase. Updates can be made at later phases.
- Other than Cost and Pricing data may be required



Schedule of Supplies



- Awards All or None per FSC Grouping
 - 16 Separate contracts
- Section B Spreadsheet
 - Must be completed and burned to a CD
 - Input sheet for offeror pricing
 - Input sheets for QPL proposed and FAT
 - PIDs, Packaging, and NSN specific data
 - Listing of the Non-core NSNs
- Surge Plan Required for NSNs with “MWR” quantities



Performance Work Statement



- Participation in an Supply Chain Alliance required
- Implementation Phase
 - Customer Direct orders (by NSN)
 - Based on PLT
 - DLA will draw down existing stock before orders issue
 - Data sharing
 - Stock orders
 - Contractors shall be ready to support stock order 45 days after the effective date
- Performance Metrics
 - On Time Delivery tracked by ELLIS via EDI transactions
- Performance Review Meetings
- Customer Support 24 / 7 / 365
- Small Business Goals for Unrestricted FSC Groupings



Performance Work Statement



- 100% Conforming material required
- QSLD or Traceability for 5961 and 5962
- Fast Pay authorized when applicable
- Contractor database and accessibility
 - Includes delivery performance, quality compliance, inventory levels, PLT, backorder data
- 21N Requirements
- Transition Year
 - Required inventory levels
 - Contractor must perform until required inventory levels depleted
 - Residual inventory buy back
 - Required inventory levels minus orders issued



Deliveries or Performance



- TDD for Customer Direct Orders
 - 4, 7, or 14 calendar days
 - Allowances for Federal holidays
- PLT for DLA Direct Orders
- On Time Delivery (OTD) Metric Measured monthly
- Incentives/Disincentives
 - Based on the OTD performance
 - Varies per FSC Groupings
 - Applied to the following contract year
 - 21N
 - Calculated separately
 - Higher performance requirements



Sections I, L, & M



- **Contract Clause Continuations**
 - PPI indexes applied to CLIN 1
 - Good faith effort for parts that become obsolete
 - Clause Applicability Table
- **Instructions to Offerors**
 - Proposal Format
 - Information to Include in the Technical Proposal
- **Evaluation – Commercial Items**
 - Best Value Trade-off details
 - Non-price factors when combined are significantly more important than price
 - Price is single most important factor



QUESTIONS COMMENTS FEEDBACK

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