



Industry Logistics Leadership Roundtable

8 April 2009

Your Illustrious Panel

- Mr. Dennis Carroll (Raytheon)
- Mr. Jay Erb (GDIT)
- VADM (Ret) Walter Massenburg (BAE)
- Mr. Jim O’Niell (Boeing)
- VADM (Ret) James Zortman (NG)



LOCKHEED MARTIN



Recent Events

- 
- **Change in political leadership**
 - **Capstone concept for joint operations**
 - **Product support assessment team**
 - **Depot capacity study**
 - **Acquisition reform**
 - **GAO high risk list**
 - **Business case analysis process**

US Aerospace and Defense

- **\$200B CY07 sales**
- **\$97B CY07 net export**
- **647,000 CY07 employment**



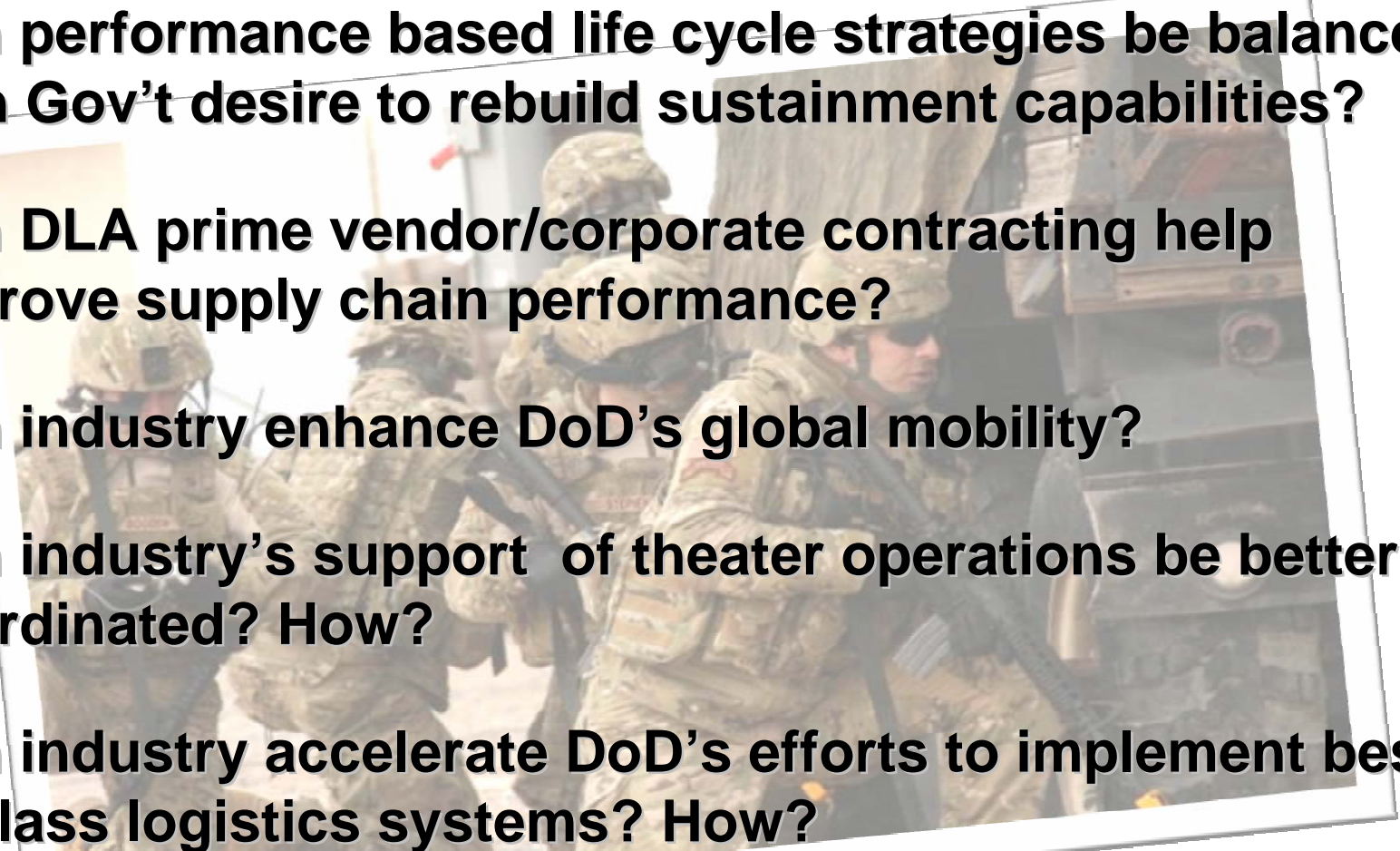
Your Dedicated Partners in Defense of Freedom

Crucial Industry Concerns



- **Stock valuation/liquidity**
- **Competing national resource demands**
- **Acquisition reform**
- **Contractors on the battlefield**
- **Fair international trade**

Key Questions

- **Can performance based life cycle strategies be balanced with Gov't desire to rebuild sustainment capabilities?**
 - **Can DLA prime vendor/corporate contracting help improve supply chain performance?**
 - **Can industry enhance DoD's global mobility?**
 - **Can industry's support of theater operations be better coordinated? How?**
 - **Can industry accelerate DoD's efforts to implement best-in-class logistics systems? How?**
- 

US Defense Industry



Your Arsenal of Democracy