



Air  
Land  
Sea  
Space  
Cyberspace

Innovation. In all domains.

# Pathways to Success

**June 1, 2009**

Dan Smith  
President  
Integrated Defense Systems

# DefenseNews

May 4, 2009

www.defensenews.com

## U.S. Navy Boosts Cyber Fo

## TechWatch

### Toward a 10

DARPA's ISIS Project Hea

## WorldNews

### Finland Moves Ahead V

### \$700M Air-Defense Plans



DEFENDING AUSTRALIA  
IN THE ASIA PACIFIC CENTURY:  
FORCE 2030



# \$ 534 B

## U.S. FY2010 Defense Budget

# + 4 %

## vs. 2009 Budget

DEFENCE  
WHITE  
PAPER  
2009

www.defence.gov.au

# We are in a Great Industry

**Humanitarian Aid**



**Port Security**



**Future Naval Combatant**



**Missile Defense**



**Undersea Supremacy**



**Our Nation needs what we know how to do ...**

# Changing Landscape

1945 – 1989  
Cold War



1989

Fall of  
Berlin Wall



1990s

Industry  
Consolidation



2001



9/11  
Global War  
on Terror

Today

Broader  
Security  
Environment

Global  
Downturn

Non-State  
Actors

Natural  
Disasters



# Changing Success Criteria

## Current

- Technical
- Management
- Past Performance
- Cost and Price



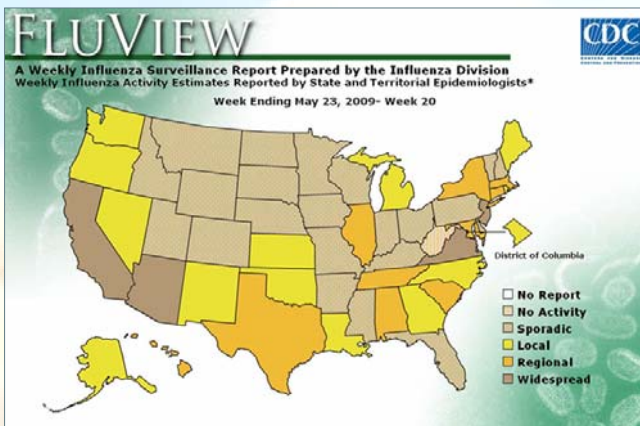
# Changing Success Criteria



**Cyber Security**



**Energy**



**Pandemic Management**

## Future

- Mission Assurance
- Speed and Agility
- Affordability
- Multi-use
- Talent Pipeline



**Event Security**

# Getting to Future State

*Mission Assurance*



*Multi-use Systems*



*Speed/  
Flexibility/  
Affordability*



*Talent Pipeline*



**Our pathway to success**

# Pathway to Success: Public – Private Partnership

**Raytheon**  
Integrated Defense Systems





# Summary

- Opportunity exists
- Evolving security environment
- Quality and performance matter
- Partnership = Truth, Trust, Intimacy, Legacy
- We are privileged. Be proud of what we do everyday!

**We make a difference !**

# We Make A Difference





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