

# Incorporating Maturity Assessment into the House of Quality for Improved Decision Support Analysis and Risk Management

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I would like to take a moment to thank the men and women who over the last several years have been instrumental in shaping in the research that I am about to present before you today. Without their support, contribution, and unfaltering resolve to freely share information, this work would not have been possible.

George Washington University

Stevens Institute

Department of the Army

Department of the Air Force



# Agenda

technology maturity track 8770

- Problem Statements
- Maturity Metrics
- Proposed Solution
- HoQ Overview
- Integration Approach
- Academic Example
- Conclusion

# Problem Statements

new acquisition lifecycles without supporting methods

## Characteristics of Modern Acquisitions

Evolving Requirements  
System Emphasis  
Globalization  
International Competition  
Prolonged Lifecycles  
Complexity



**Issue:** Technology life cycles are outpacing system life cycles

## New Approaches / Philosophies

Cradle to Grave Life Cycle  
Total Package Approach (TPA)  
Technology Insertion  
Introduction of Maturity Metrics

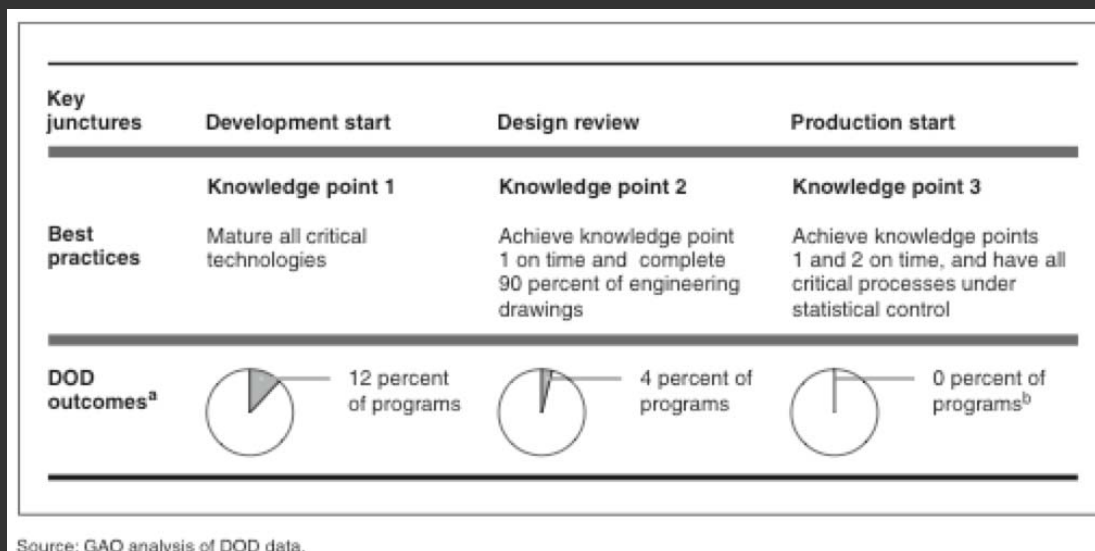


**Issue:** Lack of dynamic processes to account for new acquisition strategies, specifically with respect to maturity

# Problem Statements

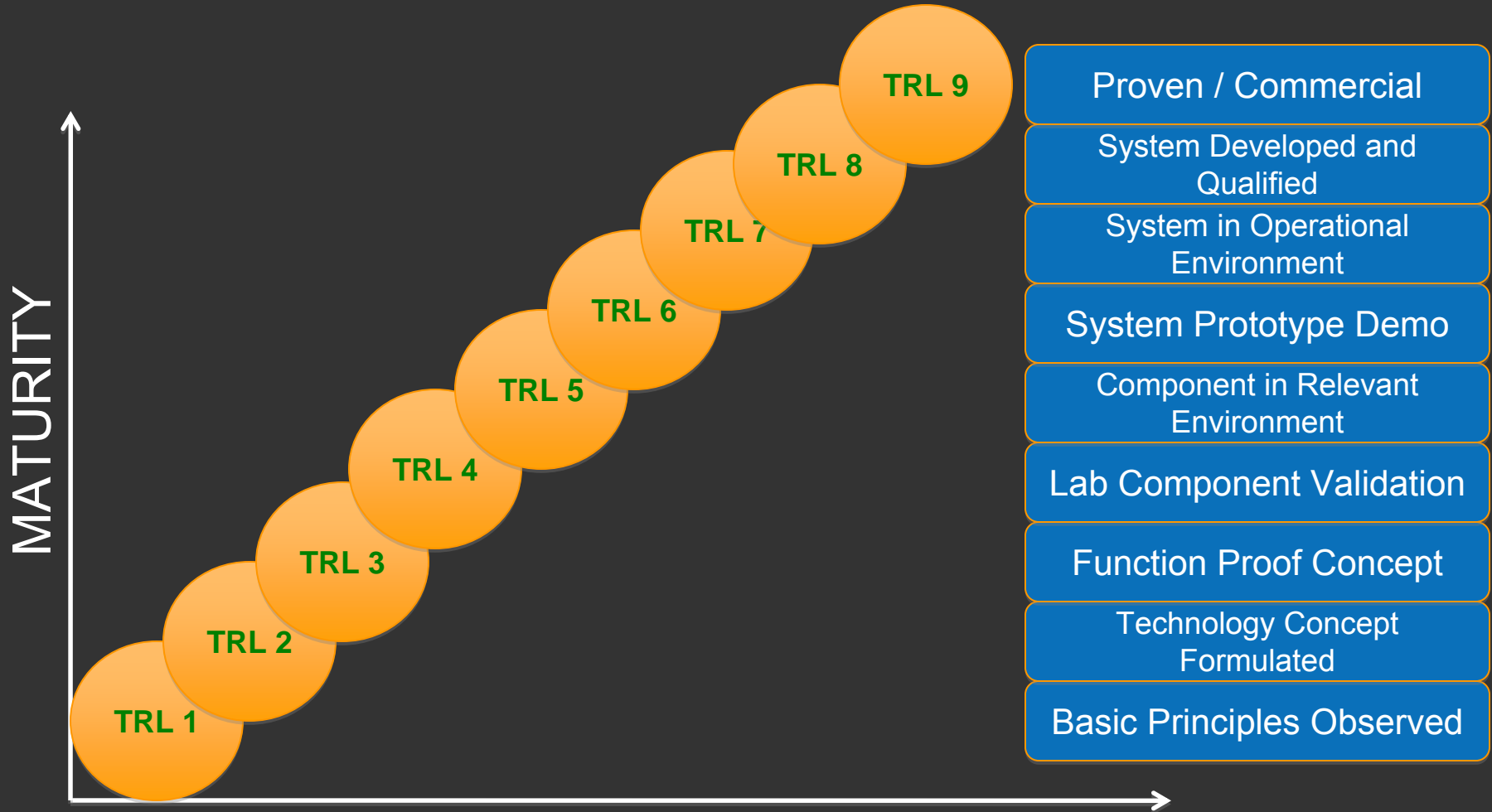
continued. GAO 2008 report

*“None of the weapon programs we assessed had proceeded through system development meeting the best practices standards for mature technologies, stable design, and mature production processes—all prerequisites for achieving planned cost, schedule, and performance outcomes. In addition, only a small percentage of programs used two key systems engineering tools—preliminary design reviews and prototypes to demonstrate the maturity of the product’s design by critical junctures. This lack of disciplined systems engineering, especially prior to starting system development, affects DOD’s ability to develop sound business cases for programs and can contribute to contract cost increases and long development cycle times (GAO, 2008).”*



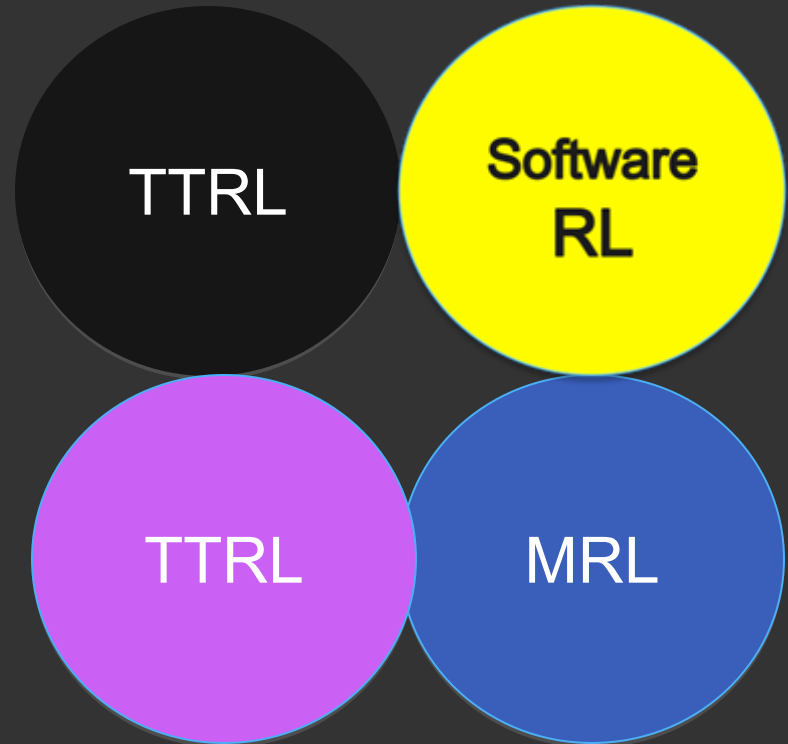
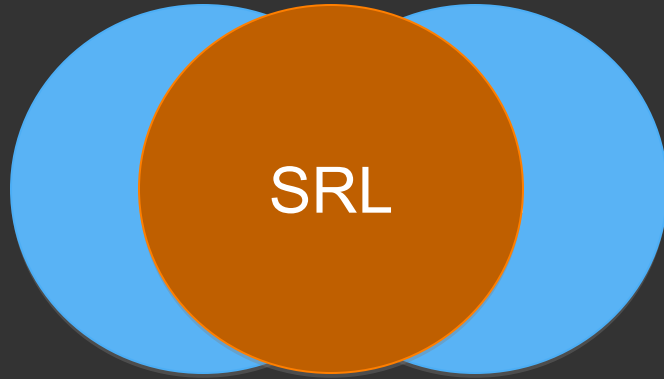
# Problem Statements

continued. what about TRAs and TRLs?



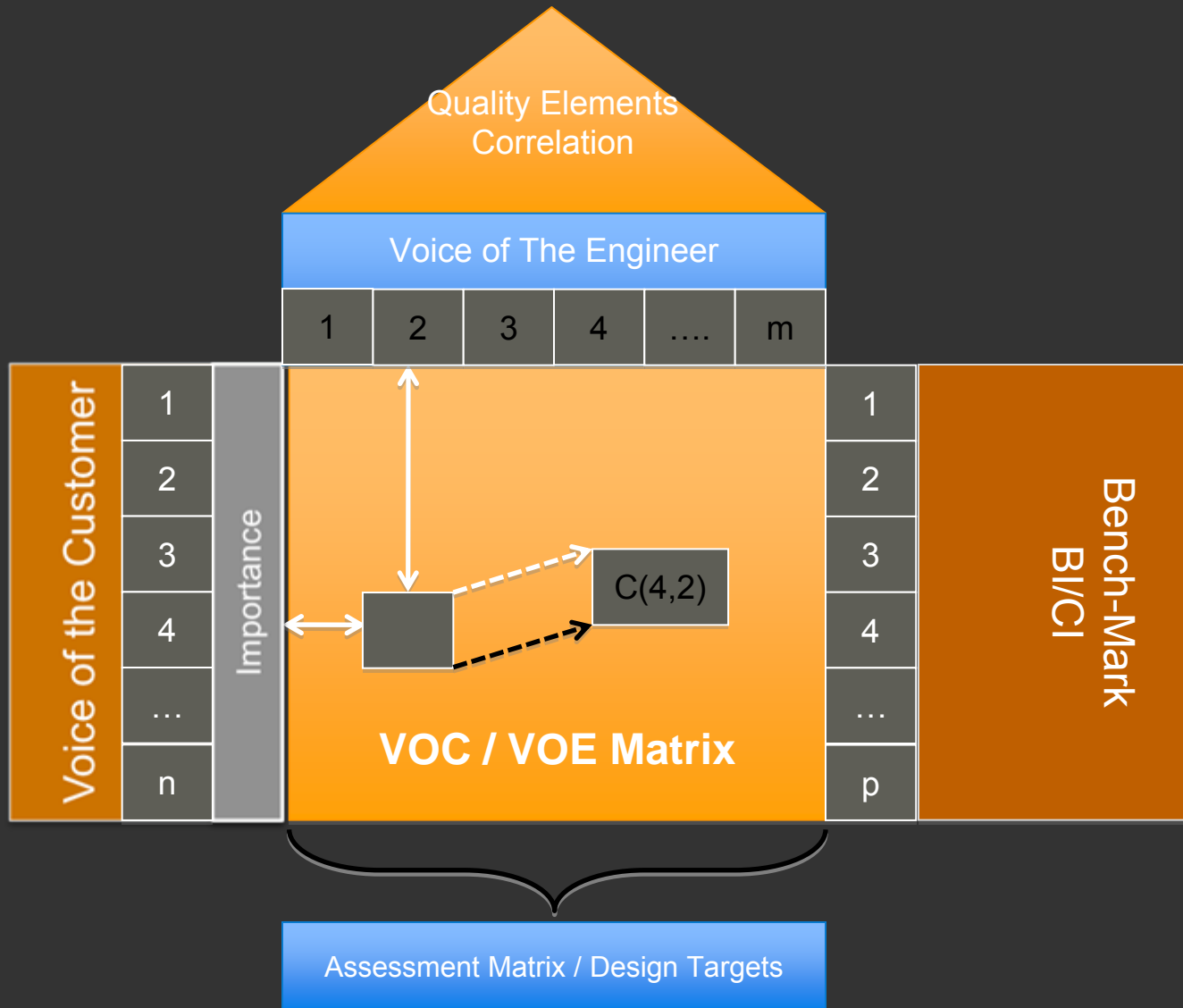
# Maturity Metrics

are there more than just TRLs?



# Proposed Solution

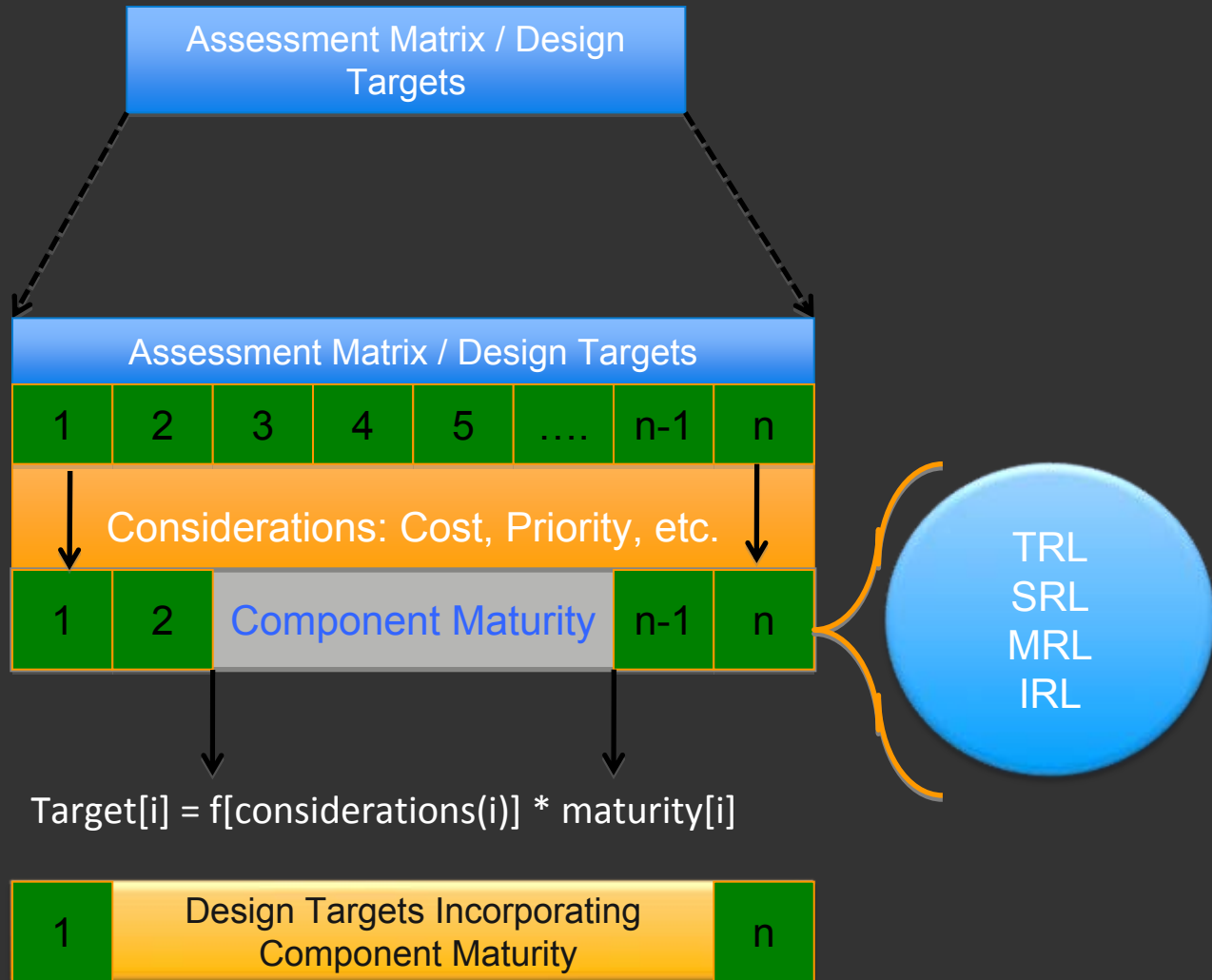
provide a process for maturity early in the acquisition life-cycle





# Proposed Solution

## integration approach into House of Quality



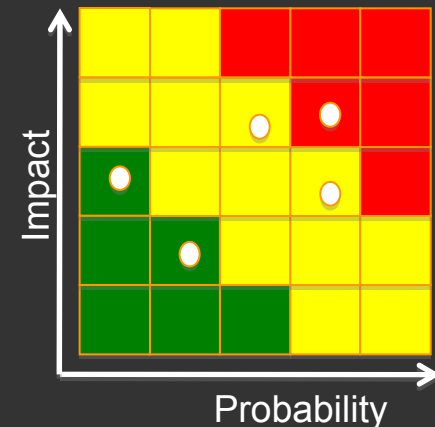
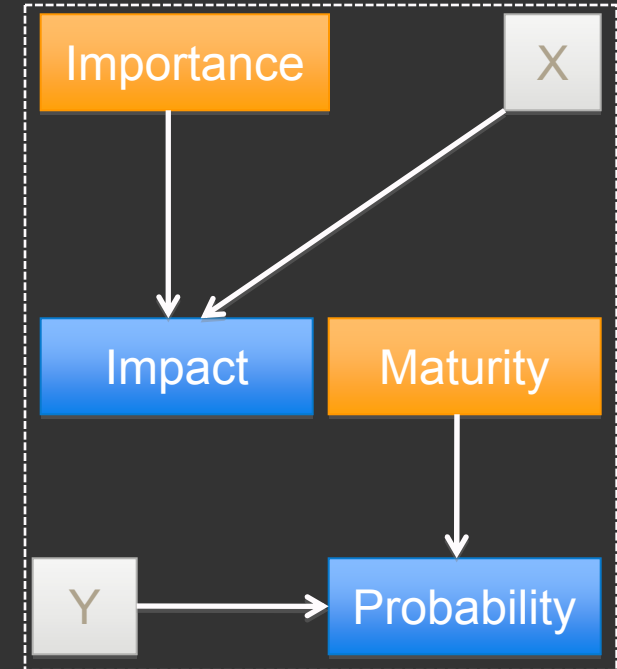
# Integration Approach

## into the House of Quality

$$\text{Target}[i] = f[\text{considerations}(i)] * \text{maturity}[i]$$



1	Consideration	Maturity	Importance
2	Consideration 2	TRL 4	8
3	Consideration 3	TRL 2	7
...	Consideration 4	TRL 9	3
n	Consideration n	TRL 8	2



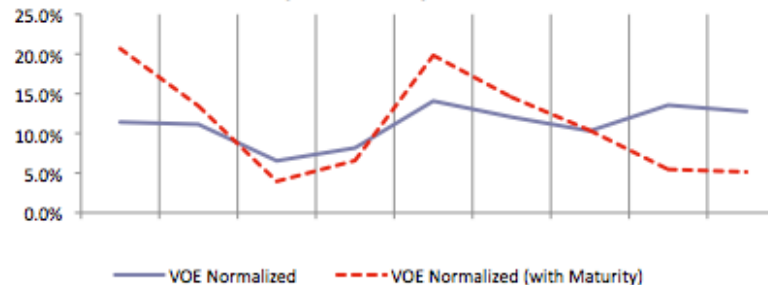
# Academic example

Voice of the Customer (VOC)		Voice of the Engineer (VoE)												
	Importance	Engine	Single Speed Transmission	Suspension	Production Facilities	Component Redundancy	Advanced Safety Features	Interior Microfabrics	LightWeight Body Materials	Modern Material Selection (Composites)				
Efficiency (Gas Mileage)	7	9	7	3	1	6	2	1	9	6				
Interior (Size, Comfort, Durability)	9	1	1	5	1	6	3	9	6	6				
Exterior (Performance over Time / Appeal)	5	3	1	1	1	6	3	1	6	6				
Performance (Power Ratio, Stability, Balance)	7	6	6	3	1	6	3	1	6	3				
Safety Features (Airbags, ABS, Traction Control)	8	2	3	1	1	6	9	1	3	4				
Status Perception (Image / Appeal)	4	6	3	3	1	1	2	3	6	4				
Environmental Responsibility	7	6	6	1	9	6	4	6	6	5				
Customization (Individualism)	8	1	2	1	6	3	1	3	1	3				
Cutting Edge Features	7	3	6	2	1	3	9	6	1	4				
Costs (Initial and Sustainment)	8	6	5	3	6	6	6	4	6	5				
		4.1	4.0	2.4	2.9	5.1	4.3	3.7	4.9	4.6			VOE (Unscaled)	
		11.4%	11.1%	6.5%	8.2%	14.1%	12.0%	10.3%	13.6%	12.8%			VOE (Normalized)	
													Manufacturing Readiness	
													Integration Readiness	
													System Readiness	
													Maturity Assessment (via TRL)	
		9	6	3	4	7	6	5	2	2			Weighted Maturity	
		37.0	24.1	7.1	11.8	35.5	26.1	18.6	9.8	9.2			VOE (Normalized with Maturity)	
		20.7%	13.5%	3.9%	6.6%	19.8%	14.6%	10.4%	5.5%	5.1%				
		9.3%	2.3%	-2.6%	-1.6%	5.8%	2.5%	0.1%	-8.1%	-7.6%			Impact	

## Removed For Simplicity

9	6	3	4	7	6	5	2	2
37.0	24.1	7.1	11.8	35.5	26.1	18.6	9.8	9.2
20.7%	13.5%	3.9%	6.6%	19.8%	14.6%	10.4%	5.5%	5.1%
9.3%	2.3%	-2.6%	-1.6%	5.8%	2.5%	0.1%	-8.1%	-7.6%

VOE (Normalized)



# Conclusion

expected benefits

Incorporating component maturity assessment into the House of Quality is a disciplined approach for addressing maturity associated risk in complex system acquisition.