

Defense Acquisition Guidebook - Program Management Activities

Several important mechanisms available to provide insight into the needs of potential foreign partners are exploratory discussions, international forums, studies, and the exchanges of information and personnel. These include:

- Exploratory Discussions.
- International Forums, such as the Conference of National Armaments Directors (CNAD) and its subsidiaries:
 - NATO Army Armaments Group,
 - NATO Navy Armaments Group,
 - NATO Air Force Armaments Group,
 - NATO Research and Technology Organization, and
 - Technical Cooperation Program with Australia, Canada, New Zealand, and the United Kingdom.
- Studies.
- International Exchanges of Information and Personnel.
- Defense Research, Development, Test and Evaluation's Information Exchange Program (IEP).
- Defense Personnel Exchange Program, especially the Engineer and Scientist Exchange Program (ESEP).
- Foreign Comparative Test (FCT) Program.
- International Test Operations Procedures (ITOP) Program.
- Sales.
- Co-production.
- Cooperative production.
- Cooperative logistical support of defense systems and equipment.