



DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY



DLA Enterprise Supplier Conference

SDVOSB Town Hall

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DLA's SDVOSB Strategies

- **DLA SDVOSB Program Letters to Acquisition Workforce**
 - Letter issued by the DLA Director
 - Joint letter issued by DLA Acquisition Executive and Small Business Program Director
- **Continuation of Comprehensive Market Research**
 - Review additional NSNs for potential SDVOSB set-aside
 - Identification of SDVOSB Manufacturers
- **VetBiz Initiative for National Sustainment (VINS)**
 - Identify SDVOSB Manufacturers
 - Awareness on “How to do Business with DLA”
 - Develop repeatable process for SDVOSBs



DLA's SDVOSB Strategies cont'd

- **Work with Veterans Organizations** (e.g. American Legion)
 - Find competent, capable SDVOSB manufacturers
 - Support “how to” training, conferences
- **Look for Additional Contracting Opportunities**
 - Management/consulting services
 - Information technology
- **Enhanced Communications**
 - Participation in targeted fairs/conferences/seminars
 - Require SDVOSB training for Acquisition personnel

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ADDITIONAL IDEAS?





DLA's SDVOSB Strategies Recap

- **DLA SDVOSB Program Letters to Acquisition Workforce**
- **Continuation of Comprehensive Market Research**
- **VetBiz Initiative for National Sustainment (VINS)**
- **Work with Veterans Organizations**
- **Look for Additional Contracting Opportunities**
- **Enhanced Communications**