

Special Operations Forces Industry Conference



Kelly Stratton-Feix
Technology & Industry Liaison Officer

**Technology & Industry
Liaison Office**



Mission

- Communicate, Collaborate and Connect industry capabilities, ideas and solutions to command capability areas of interest
- Receive and coordinate Unsolicited Proposals
- Receive and coordinate Cooperative Research And Development Agreements
- Plan, coordinate and conduct Special Operations Forces Industry Conference

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Communicate



SOFIC
2010
Special Operations Forces
Industry Conference



BUSINESS OPPORTUNITIES
WITH USSOCOM

A screenshot of the USSOCOM website. At the top is the USSOCOM logo and name. Below it is a navigation menu with links: "USSOCOM | Acquisition Executive | TILO | Program Executive Offices | Direct Programs | Directorates | Other Offices". The main heading is "Special Operations Research, Development, and Acquisition Center" with the tagline "Providing Rapid and Focused Acquisition, Technology and Logistics Support to SOF Warriors". Below this is a large image of a military aircraft. At the bottom is a navigation bar with five buttons: "Inventory List of Contracts", "Business Partner Network", "Submit Your Idea", "Programs", and "Business Opportunities". Each button has a small image and a "Click Here" link. At the very bottom, there is a footer with links: "Upcoming Events | Resource Links | Visiting SOCOM | Contracting Offices | Contact SOCOM | Accessibility Statement".

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Collaborate

- Industry
- Academia
- Labs
- Individuals

Submission
via TILO
portal

SO-peculiar,
addresses
technology
interest
areas

TILO review of
information
and
initial contact

TILO overview of
collaboration and
archiving of
capabilities

Events
conducted,
feedback
provided

Collaborate
and broker
information
within
command

Subject matter expert
review, feedback to
industry and brokering
of capabilities

Submit Your Ideas @ www.socom.mil/sordac

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Connect



• Events Held: **159**

• Personnel Attending
Events: **591**

• Industry Visits to
AE/DDAE: **76**

• Total Ideas Submitted:
454

* 1-3 Qtr FY10



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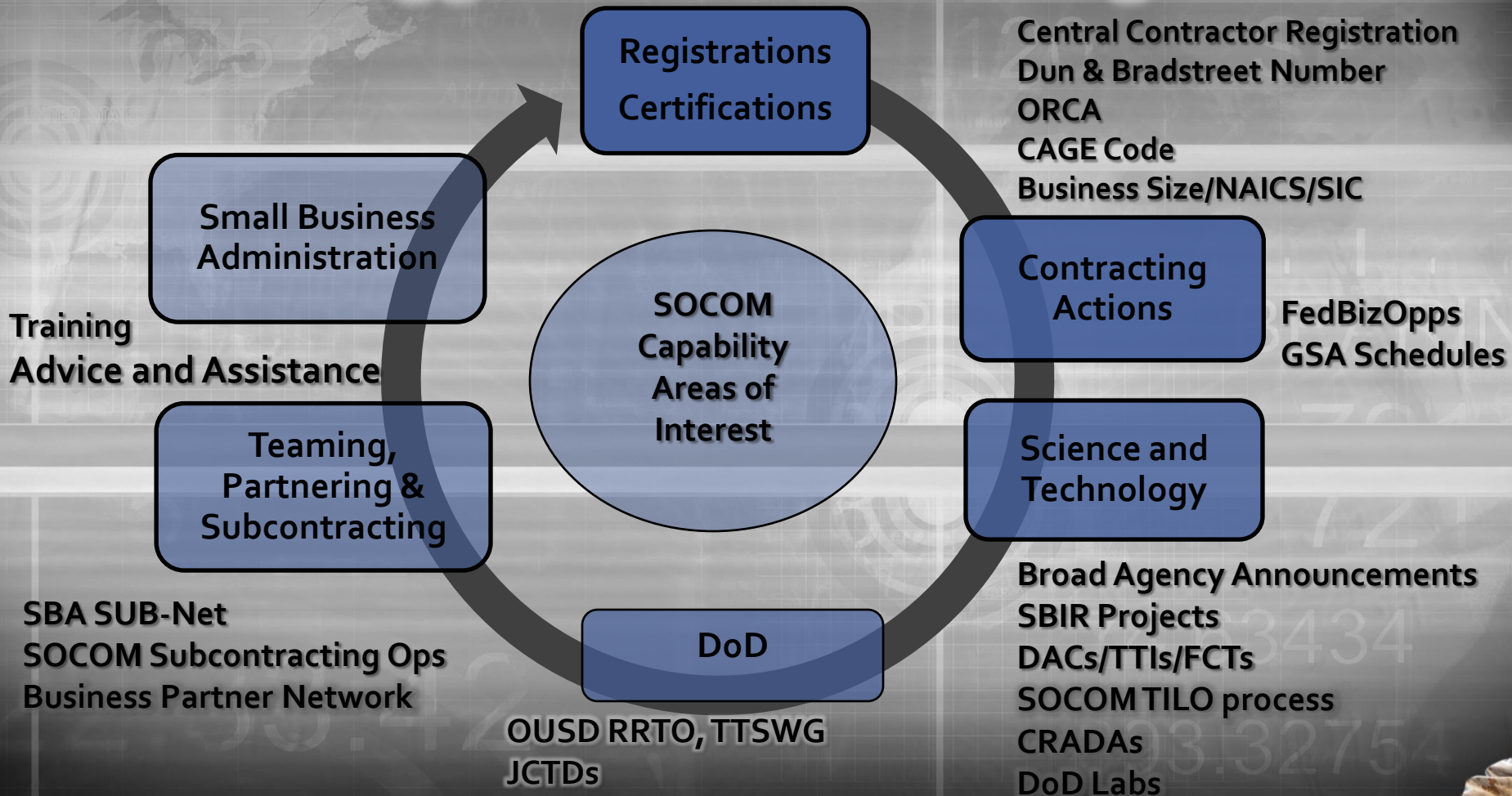
Process Benefits

- SOCOM receives targeted information to technology areas of interest
- Industry capabilities are brokered by subject matter experts within the command
- Briefed capabilities will get TILO feedback
- All contractors go through same process
- Briefing material and all contact information retained by TILO for future use/collaboration

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Business Opportunities Roadmap



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www.socom.mil/sordac



UNITED STATES SPECIAL OPERATIONS COMMAND
USSOCOM




SOCOM | Acquisition Executive | **TILO** | Program Executive Offices | Direct Programs | Directorates | Other Office

| Capability Areas of Interest | Business Partner Network | TILO Review Process | CRADA | TILO News | Privacy Policy |

Technical Industrial Liaison Office

Communicating, collaborating, and connecting with industry to get the right capabilities to our SOF Warfighters.



Capability Areas of Interest	Business Partner Network	Submit Your Idea	TILO Review Process	CRADA
 <p>What Is A Capability of Interest?</p>	 <p>Click Here to Learn More About the Business Partner Network...</p>	 <p>Submit Your Idea</p>	 <p>Capability submission via TILO portal</p> <p>SO-peculiar, innovative, addresses technology interest areas</p> <p>Click Here to Read More About the TILO Review Process... <small>...and how your idea is being considered for funding and implementation</small></p>	 <p>To Learn More About CRADA Click Here...</p>

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TILO Staff

Contact TILO@socom.mil, 813-826-9482

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