

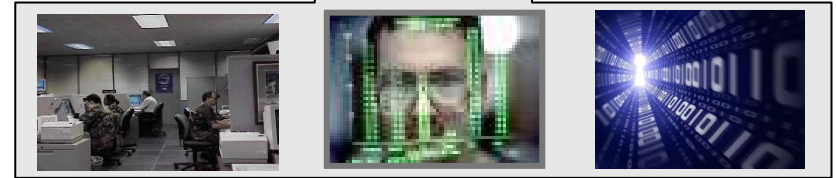
# DBSAE Mission and Vision

## Deliver Business Capability to Warfighters

**TRANSFORM "IT" ACQUISITION PROCESS**

**AGILE. . . FLEXIBLE. . . INTERACTIVE. . . FULL SPECTRUM**

Be recognized as a World Class Acquisition Organization and Trusted Provider of Transformational Business Capabilities



Develop, operate, and drive successful implementation of Combat Support Business Enterprise Solutions for the Warfighter that deliver a solid Foundation for Sovereign Operations for the United States of America

### Accomplished through:

- Transformation and Innovation
- Transitioning proven systems to sustainment
- A Trained, Agile and Ready Workforce;
  - Skilled
  - Motivated
  - Ethical
  - Diverse

Rapid Acquisition  
On Schedule & On Cost



FY10 National Defense Authorization Act directs a "New Acquisition Process" based on DSB... must be designed to include:

- Early and continued user involvement
- Multiple, rapidly executed increments or releases of capability
- Early, successive prototyping to support evolutionary approaches
- Congressional report in in 270-days
- Modular open-system approach



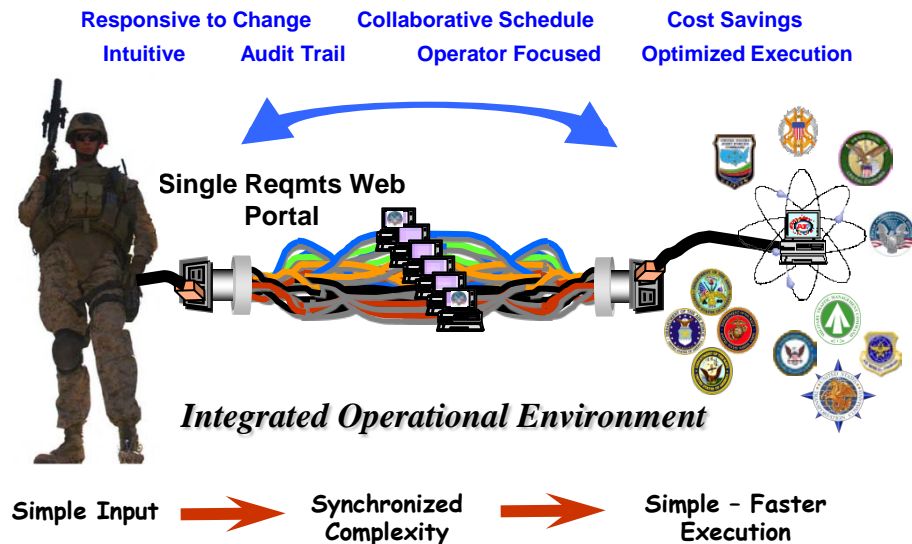
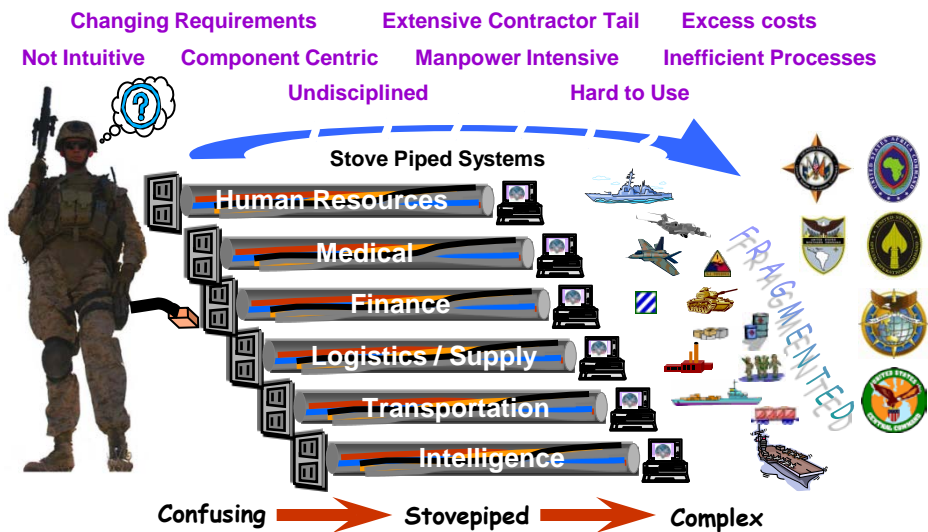
16 (a) New Acquisition Process Requirement.—The  
17 Secretary of Defense shall develop and implement a new  
18 acquisition process for information technology systems.  
19 The acquisition process developed and implemented pursuant to this subsection shall, to the extent determined appropriate by the Secretary—





# DBSAE Transformational Vision

## Deliver Business Capability to Warfighters



**Rapid Acquisition – Of Enterprise Solutions: The “Why”**

**Self-propelled Semi Submersibles**

IT C2    Sonar Radar

9 Months / \$1 Million  
 In the Jungles of Columbia

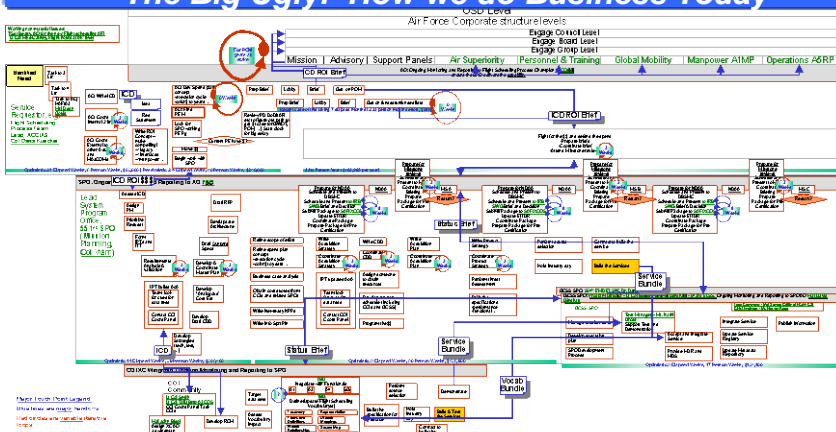
Is our Enemy inside our Acquisition DO Loop?  
 The push to be more agile, flexible, transformational & cost effective



# Transforming Acquisition Deliver Business Capability to Warfighters

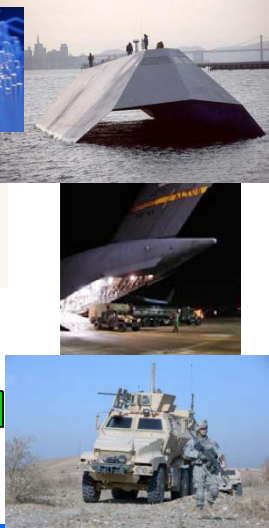
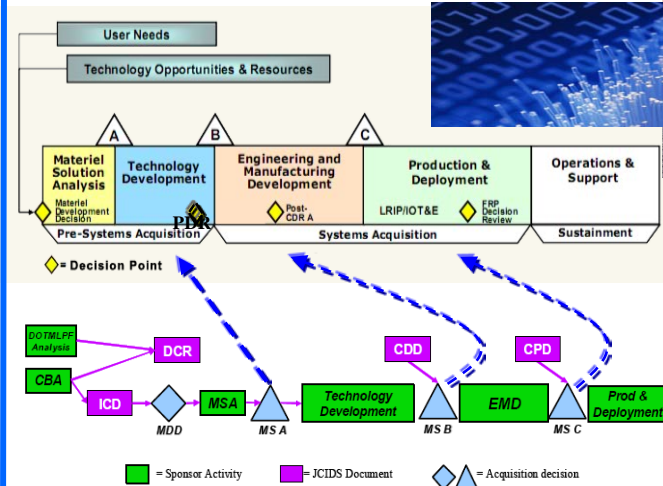
Where is the equivalent in Corporate America????

## The Big Ugly: How we do Business Today



Still Rearranging the Deck Chairs

## JCIDS and Acquisition Linkage

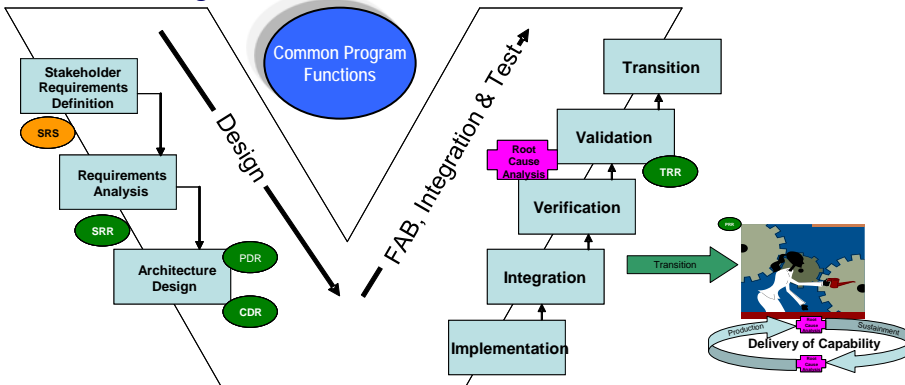


### Engineering Management Processes

- Decision Analysis
- Technical Planning
- Technical Assessment
- Requirement Management
- Risk Management
- Configuration Management
- Data Management
- Interface Management

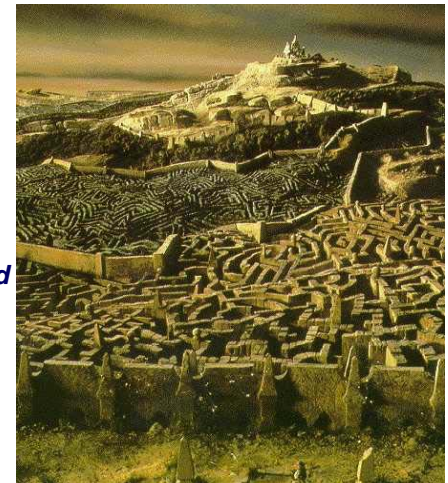
### Technical Engineering Reviews

- ITR
- ASR
- SRR
- SFR
- PDR
- CDR
- TRR
- SVR (FCA) /PRR
- PCA
- ISR



### The "Gotchas" of Application Implementation

- Expectations not properly managed and become inflated
- Project delivery overshadows the value delivery
- Improper deployment strategy selected
- Personnel issues are minimized
- Fail to consider context of the Life Cycle
- Processes added, then fail to eliminate the old



# Business Systems $\neq$ Weapon Systems



"IT".360



Funding

Politics

Requirements

AoA

Testing  
Security

Legal

Finance

Training

Engineering

Contracts

Leadership

Acquisition

Business "IT" Acquisition Speed bumps



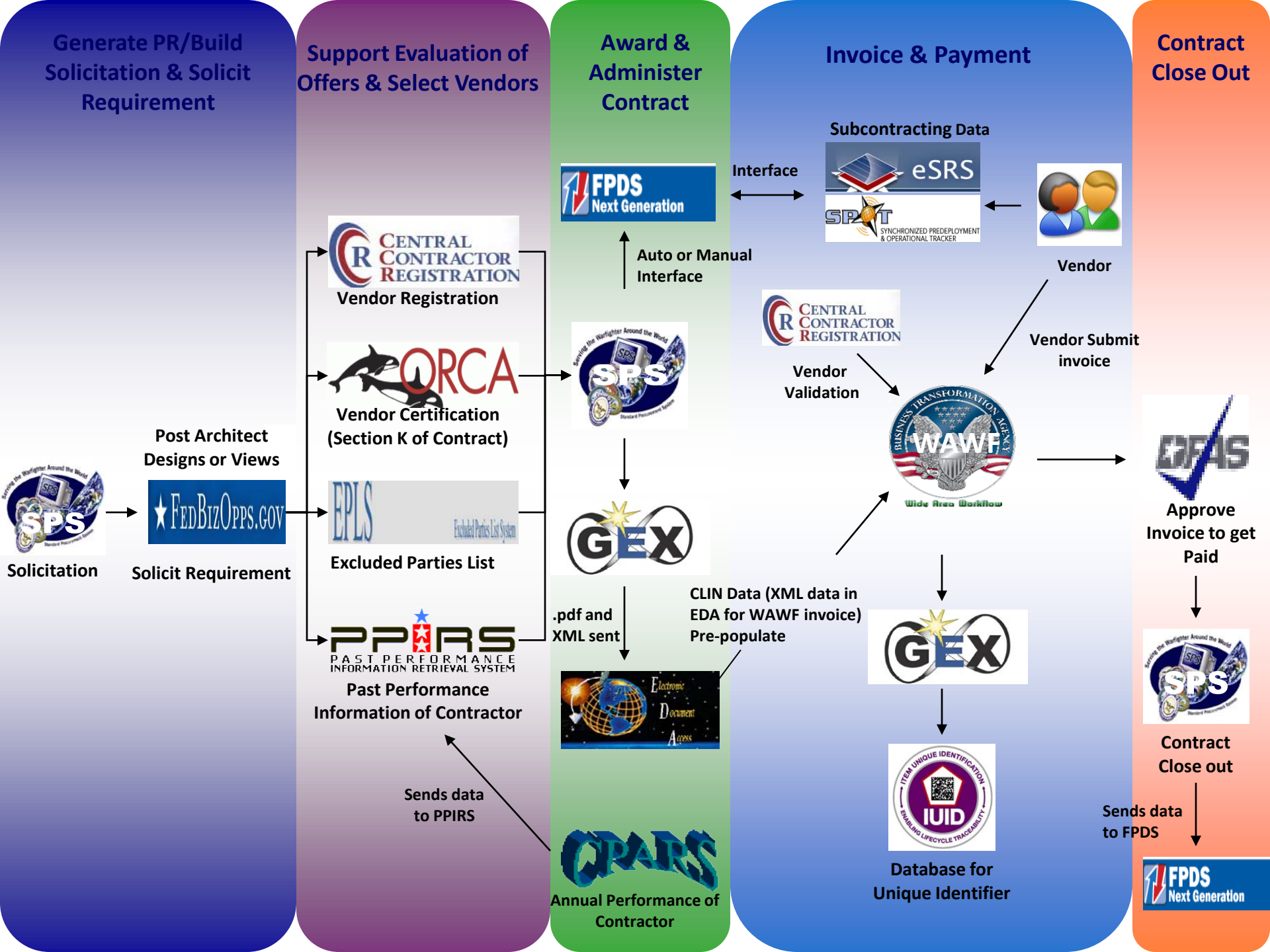
# Generate PR/Build Solicitation & Solicit Requirement

# Support Evaluation of Offers & Select Vendors

# Award & Administer Contract

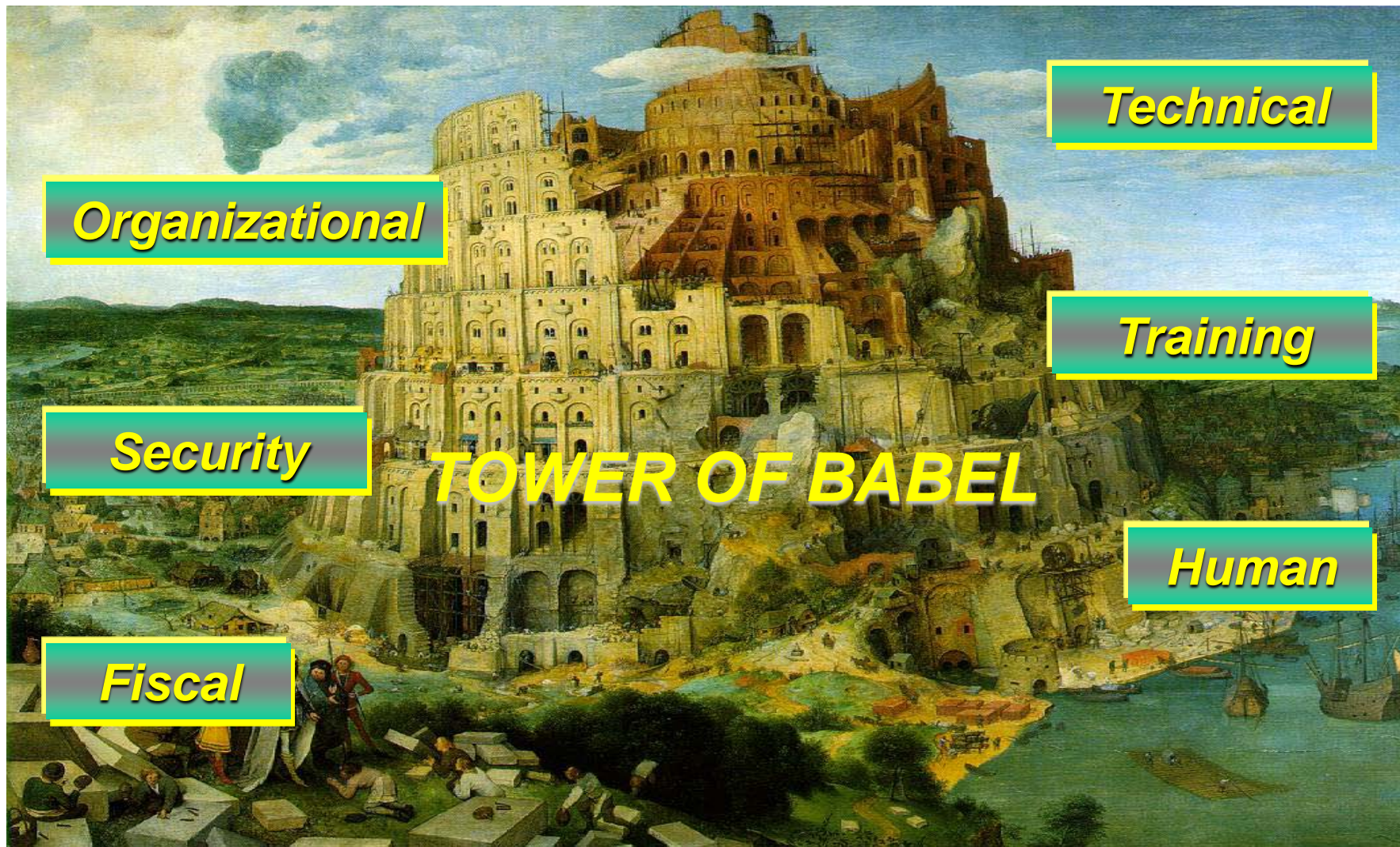
# Invoice & Payment

# Contract Close Out





# Challenges to Progress



*It's Not About Technology... It's About Capability*