



# 2011 DLA INDUSTRY CONFERENCE AND EXHIBITION

**WE ARE** 50 Years of  
**DLA** Logistics Excellence



**“SUSTAINING WARFIGHTER SUPPORT WHILE REDUCING COST”**



CONFERENCE BROCHURE

JUNE 27-30, 2011

GREATER COLUMBUS CONVENTION CENTER ► COLUMBUS, OH

[WWW.NDIA.ORG/MEETINGS/1780](http://WWW.NDIA.ORG/MEETINGS/1780)

EVENT #1780

## FROM THE DIRECTOR, DEFENSE LOGISTICS AGENCY



**VADM ALAN S. THOMPSON, SC,  
USN**  
*Director, Defense Logistics Agency*

Welcome! Thank you for participating in the 2011 Defense Logistics Agency (DLA) Industry Conference and Exhibition. Once again, we are pleased to work with the National Defense Industrial Association (NDIA) as co-sponsors. The DLA and NDIA staffs worked very hard to make this a productive and successful event for our industry partners.

As America's Combat Logistics Support Agency, DLA continues to expand its capabilities in providing world class support and global supply chain management to the men and women of our Armed Forces. As we celebrate 50 years of logistics excellence, we rededicate the mission and vision of the Agency to support our Nation's Warfighters, building on our history of logistics and acquisition excellence. You, our suppliers, play essential roles in accomplishing this demanding and dynamic mission and have contributed to our long standing success.

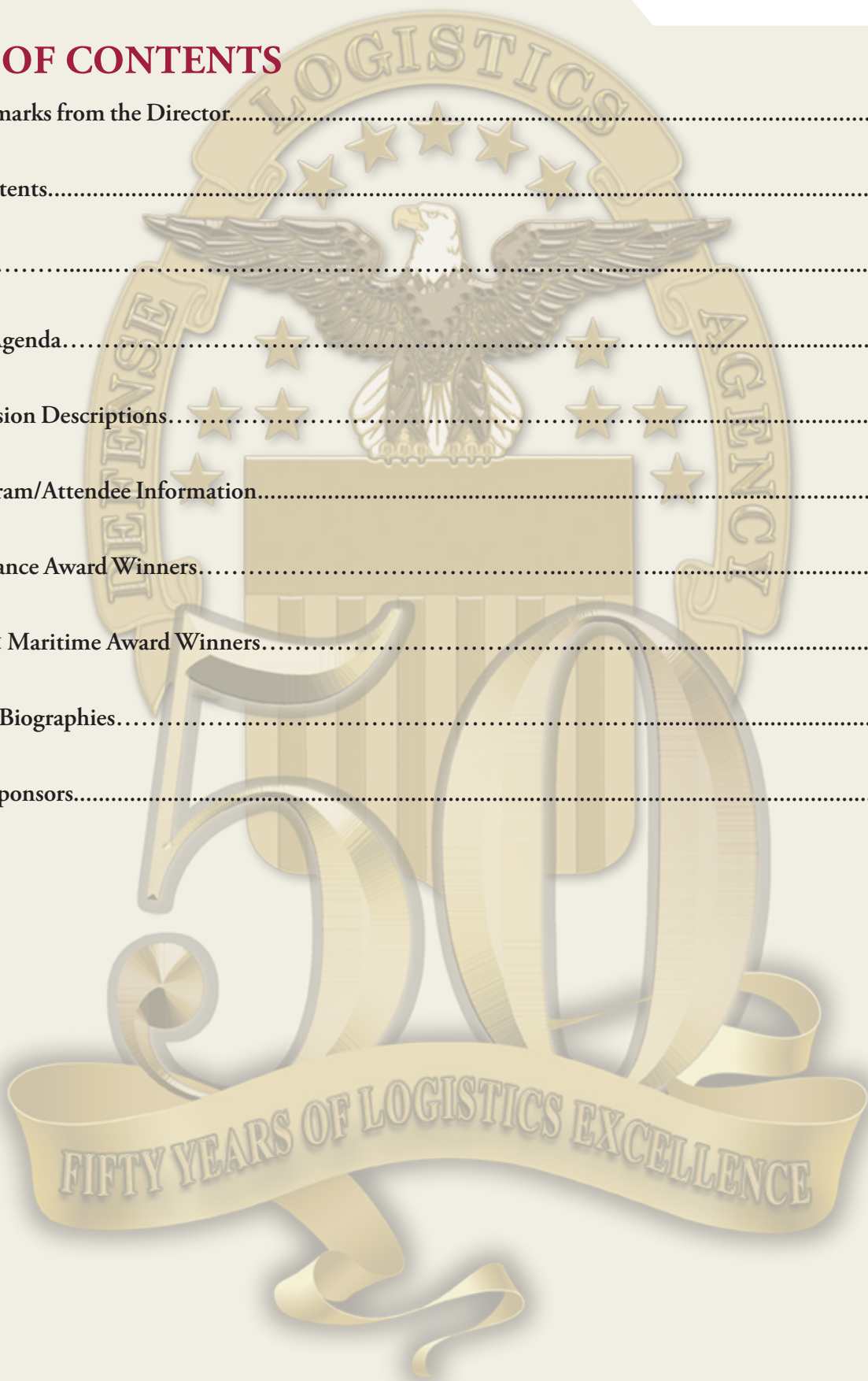
This year's conference theme, "Sustaining Warfighter Support While Reducing Cost," captures DLA's critical role in supporting efficiencies, cost savings, and better buying goals as set by the Department. Our suppliers play critical roles in meeting these goals through enhancing efficiencies in production processes, controlling overhead costs, leveraging best business practices in your supply networks and passing on the savings you gain to the Government. This leads to a more agile and cost efficient logistics network that is able to meet the requirements of Warfighters while delivering value to America's taxpayers. You will hear this message throughout the conference.

We put together an extraordinary agenda of speakers who represent the highest levels of the Department of Defense and defense industry. We look forward to the networking opportunities this year's conference provides and to working closely with you as we build and sustain mutually beneficial relationships. I encourage you to take advantage of all this year's Industry Conference and Exhibition has to offer and I look forward to meeting you at the conference.

**A. S. THOMPSON**  
*Vice Admiral, SC, USN*  
*Director, Defense Logistics Agency*

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WE ARE DLA

## DLA AT A GLANCE

As America's combat logistics support agency, the Defense Logistics Agency provides the Army, Navy, Air Force, Marine Corps, other federal agencies, and joint and allied forces with a variety of logistics, acquisition and technical services. The Agency sources and provides nearly 100 percent of the consumable items America's military forces need to operate . . . from food, fuel and energy, to uniforms, medical supplies, and construction and barrier equipment. DLA also supplies about 84 percent of the military's spare parts. In addition, the Agency manages the reutilization of military equipment, provides catalogs and other logistics information products, and offers document automation and production services. The Defense Logistics Agency is headquartered at Fort Belvoir, VA. A global enterprise, wherever the United States has a military presence, DLA is likely there as well.

## DLA QUICK FACTS

- ▶ Fiscal Year 2010 revenues of nearly \$41 billion would put DLA in the top 60 of the Fortune 500 list, ahead of companies like American Express, DuPont and Coca Cola.
- ▶ Employs about 27,000 civilian and military employees.
- ▶ Supports nearly 1,900 weapon systems.
- ▶ Manages eight supply chains and nearly five million items.
- ▶ Administers the storage and disposal of strategic and critical materials to support national defense.
- ▶ Operates in 48 states and 28 countries.
- ▶ Processes 116,000 requisitions and nearly 10,000 contract actions a day.
- ▶ Manages 26 distribution depots worldwide.
- ▶ Has the third largest storage capacity of the top 50 distribution warehouses (behind FedEx and UPS).
- ▶ Is a leader in DoD's efforts to supply the military services with alternative fuel and renewable energy solutions.
- ▶ Supports humanitarian relief efforts at home and abroad.
- ▶ Provides logistics support to other federal agencies.
- ▶ Fiscal Year 2010 Foreign Military Sales of about \$1.6 billion, supporting 118 nations.

## DLA PRIMARY LEVEL FIELD ACTIVITIES

- ▶ **DLA Aviation, Richmond, VA**  
*Aviation Supply Chain*
- ▶ **DLA Energy, Fort Belvoir, VA**  
*Fuel, energy support and services, and bulk petroleum.*
- ▶ **DLA Disposition Services, Battle Creek, MI**  
*Reutilization, transfer, demilitarization, and environmental disposal and reuse.*
- ▶ **DLA Distribution, New Cumberland, PA**  
*Worldwide network of 26 distribution depots and nine map support offices.*
- ▶ **DLA Land and Maritime, Columbus, OH**  
*Maritime and land weapons system supply chains.*
- ▶ **DLA Troop Support, Philadelphia, PA**  
*Subsistence, clothing, and textiles, medical, and construction and equipment supply chains.*

## DLA STRATEGIC MATERIALS

- ▶ **DLA Strategic Materials, Fort Belvoir, VA**  
*Manages the strategic and critical raw material stockpile that supports national defense needs.*

## DEFENSE BUSINESS SERVICES

- ▶ DLA Logistics Information Service, Battle Creek, MI  
*Manages a wide range of logistics information and identification systems.*
- ▶ DLA Document Services, Mechanicsburg, PA  
*Automated document production, printing services, digital conversion and document storage.*
- ▶ DLA Transaction Services, Wright-Patterson AFB, OH  
*Editing/routing of logistics transactions, network interoperability and eBusiness services.*

## DLA REGIONAL COMMANDS

- ▶ DLA Europe & Africa, Kaiserslautern, Germany  
*Focal point for U.S. European Command's and U.S. Africa Command's theater of operations.*
- ▶ DLA Pacific, Camp Smith, HI  
*Focal point for U.S. Pacific Command's theater of operations.*
- ▶ DLA Central, MacDill AFB, FL  
*Focal point for U.S. Central Command's theater of operations.*

## DLA GUIDING PRINCIPLES

- ▶ Warfighter needs guide us
- ▶ Integrity defines us
- ▶ Diversity strengthens us
- ▶ Excellence inspires us



## MONDAY, JUNE 27, 2011

8:30 AM – 7:30 PM **REGISTRATION OPEN — EXHIBIT HALL C FOYER**

9:00 AM – 3:00 PM **EXHIBIT HALL C&D SET-UP (EXHIBITORS ONLY)**

1:00 PM – 5:00 PM **DOING BUSINESS WITH DLA TRAINING, KNOWLEDGE AND OPPORTUNITIES (TKO) SESSION — C110-112**  
DLA is excited to again offer the 'standing room only' session, "Doing Business with DLA Training, Knowledge and Opportunities (TKO)." This session is an abbreviated version of the two-day "Doing Business with DLA" Seminar. Suppliers will learn the resources available through the procurement technical assistance center (PTAC) network, a valuable resource for government contracting assistance. Attendees will become familiar with 'tips and tools' to navigating on the DLA Internet Bid Board System (DIBBS). Also included in this session is accessing technical documents via cFolders and submitting alternate offers. Lastly, this session will include information on how to do business with the General Services Administration.

5:30 PM – 7:30 PM **OPENING RECEPTION — EXHIBIT HALL C&D**  
**Ribbon Cutting Ceremony**  
▶ VADM Alan S. Thompson, SC, USN, *Director, Defense Logistics Agency*  
**Musical Entertainment**  
▶ Victory Belles  
▶ Class Acts Columbus

## TUESDAY, JUNE 28, 2011

7:00 AM – 5:00 PM **REGISTRATION OPEN — EXHIBIT HALL C FOYER**

7:00 AM – 8:30 AM **CONTINENTAL BREAKFAST — BALLROOM FOYER**

Sponsored by:



8:30 AM – 8:45 AM **OPENING CEREMONY — BALLROOMS 1-3**  
**DLA Video and Presentation of Colors**  
**National Anthem**  
▶ Ms. Velvet Liles

8:45 AM – 8:55 AM **WELCOME REMARKS BY COLUMBUS, OHIO MAYOR**  
▶ Mayor Michael Coleman, *Columbus, Ohio*

8:55 AM – 9:15 AM **OPENING REMARKS**  
▶ VADM Alan S. Thompson, SC, USN, *Director, Defense Logistics Agency*

9:15 AM – 9:55 AM **KEYNOTE SPEAKER**  
▶ Gen James E. Cartwright, USMC, *Vice Chairman, Joint Chiefs of Staff*

9:55 AM – 10:35 AM **KEYNOTE SPEAKER**  
▶ Honorable Dr. Ashton B. Carter, *Under Secretary of Defense for Acquisition, Technology & Logistics*

- 10:35 AM – 11:15 AM **FEATURED SPEAKER**  
▶ Honorable Robert F. Hale, *Under Secretary of Defense, Comptroller*
- 10:45 AM – 5:00 PM **EXHIBIT HALL C&D OPEN** — *The Exhibit Hall will close for the Luncheon, from 12:15pm - 1:45pm*
- 10:45 AM – 5:00 PM **NETWORKING ROOM OPEN — C120-122** — *Meetings between suppliers and buyers, arranged by previously requested supplier appointments*
- 11:15 AM – 11:45 AM **FEATURED SPEAKER**  
▶ Mr. David J. Berteau, *Senior Adviser & Director of the Defense-Industrial Initiatives Group, Center for Strategic & International Studies*
- 11:45 AM – 12:15 PM **FEATURED SPEAKER**  
▶ Mr. Daniel I. Gordon, *Administrator, Office of Federal Procurement Policy*
- 12:15 PM – 1:45 PM **LUNCHEON WITH KEYNOTE SPEAKER — BATTELLE GRAND HALL**  
▶ Mr. Shay Assad, *Director, Defense Pricing, Office of the Under Secretary of Defense (Acquisition, Technology and Logistics)*

Sponsored by:



- 2:00 PM – 5:00 PM **CAPABILITIES AND PARTNERING FORUM FOR MANUFACTURERS AND SERVICE PROVIDERS — C113-115**  
Service Disabled Veteran-Owned and other Small Businesses, as well as Large Businesses looking for potential subcontractors, are invited to participate in the “Capabilities and Partnering Forum for Manufacturers and Service Providers.” The session is intended to permit businesses to showcase their capabilities, search for potential partners, or make contacts that could lead to strategic alliances; it’s also an opportunity for learning about possible subcontracting opportunities. This forum-within-a-forum is considered to be a “mixed use” session of briefings and networking. Small manufacturers and other entities will be allotted approximately 20 minutes each (including formal presentation and Q & A) to present their capabilities to DLA contracting, requirements, and technical personnel, and to explore possible partnering or subcontracting opportunities. This is an ideal way to showcase your product(s), define your manufacturing capabilities, describe your partnering criteria, network, and learn more about other businesses and their capabilities and needs. Participants in this breakout session should have provided both a Capability Statement and a completed Capability Survey to DLA in advance; appointed times for companies to present were assigned on a first-come, first-served basis. Detailed responses to the Capability Survey have been used as the basis for your invitation to present, and to determine which DLA Supply Chain(s)/buying activity(ies) will receive your presentation. However, schedule permitting, “walk-in” participants will also be afforded the opportunity to make a presentation to DLA acquisition representatives.

- 2:00 PM – 3:00 PM **SUPPLY CHAIN TRACKS** — *Seven concurrent Supply Chain sessions available for attendee selection*
- |   |                 |
|---|-----------------|
| 1. DLA Troop Support (Clothing and Textiles)      | <b>C210</b>     |
| 2. DLA Aviation                                   | <b>C211-212</b> |
| 3. DLA Troop Support (Medical)                    | <b>C213</b>     |
| 4. DLA Land & Maritime                            | <b>C214-215</b> |
| 5. DLA Troop Support (Construction and Equipment) | <b>C216</b>     |
| 6. DLA Energy                                     | <b>C220-221</b> |
| 7. DLA Troop Support (Subsistence)                | <b>C224-225</b> |

## TUESDAY, JUNE 28, 2011 — *Continued*

3:00 PM – 3:30 PM **BREAK — EXHIBIT HALL C&D**

Sponsored by: **Liquidity  
Services Inc.**

3:30 PM – 4:30 PM **SUPPLY CHAIN TRACKS** — *Seven concurrent Supply Chain sessions available for attendee selection*

1. DLA Troop Support (Clothing and Textiles) **C210**
2. DLA Aviation **C211-212**
3. DLA Troop Support (Medical) **C213**
4. DLA Land & Maritime **C214-215**
5. DLA Troop Support (Construction and Equipment) **C216**
6. DLA Energy - Contract Options for Energy Implementation **C220-221**
7. DLA Troop Support (Subsistence) **C224-225**

5:00 PM **EXHIBIT HALL C&D CLOSED**

5:00 PM – 7:00 PM **DLA BUSINESS ALLIANCE AWARDS DINNER — BATTELLE GRAND HALL** — *Conference attendees and exhibitors are encouraged to attend*

## WEDNESDAY, JUNE 29, 2011

7:00 AM – 8:00 PM **REGISTRATION OPEN — EXHIBIT HALL C FOYER**

7:00 AM – 8:00 AM **CONTINENTAL BREAKFAST — BALLROOM FOYER**

8:00 AM – 8:15 AM **OPENING: WARFIGHTER SPEAKER — BALLROOMS 1-3**  
▶ CSM Jeffrey Mellinger, USA

8:15 AM – 8:50 AM **FEATURED SPEAKER**  
▶ Gen Donald J. Hoffman, USAF, *Commander, Air Force Materiel Command, Wright-Patterson Air Force Base, Ohio*

8:50 AM – 9:25 AM **FEATURED SPEAKER**  
▶ VADM William R. Burke, USN, *Deputy Chief of Naval Operations, Fleet Readiness and Logistics*

9:25 AM – 10:00 AM **BREAK — BALLROOM FOYER**

Sponsored by: **Liquidity  
Services Inc.**

10:00 AM – 11:30 AM **DLA ACQUISITION EXECUTIVES PANEL**  
▶ Ms. Nancy Heimbaugh, *DLA Acquisition Director*  
▶ Mrs. Yvette Burke, *DLA Aviation Acquisition Executive*  
▶ Mr. Milton Lewis, *DLA Land and Maritime Acquisition Executive*  
▶ Mr. William Kenny, *DLA Troop Support Acquisition Executive*  
▶ Mr. Patrick Dulin, *DLA Energy Acquisition Executive*



10:30 AM – 8:00 PM **EXHIBIT HALL C&D OPEN** — *The Exhibit Hall will close for the Luncheon, from 12:00pm - 1:30pm*

11:00 AM – 3:00 PM **NETWORKING ROOM OPEN — C120-122** — *Meetings between suppliers and buyers, arranged by previously requested supplier appointments*

11:30 AM – 12:00 PM **FEATURED SPEAKER**

- ▶ Mr. Patrick Fitzgerald, *Director, Defense Contract Audit Agency*

12:00 PM – 1:30 PM **LUNCHEON WITH FEATURED SPEAKER — BATTELLE GRAND HALL**

- ▶ Dr. Daniel Goure, *Vice President, Lexington Institute*

Sponsored by: **LOCKHEED MARTIN** 

1:45 PM – 3:15 PM **FEATURED PANEL: SMALL BUSINESS PANEL — BALLROOMS 1-3**

**Moderator:**

- ▶ Ms. Amy Sajda, *Director, DLA Small Business Programs*

**Panelists:**

- ▶ Mr. Jim Earlbeck, *President, Earlbeck Gases & Technologies*
- ▶ Ms. Mary Janiak, *President, Accent Controls, Inc.*
- ▶ Mr. Tony Khamken, *Vice President of Business Development, J&P Khamken Industries, Inc.*
- ▶ Mr. Mark Llano, *President & CEO, Source One Distributors, Inc.*
- ▶ Mr. Bill Strang, *President & CEO, Tactical & Survival Specialties, Inc.*

3:15 PM – 4:00 PM **BREAK — EXHIBIT HALL C&D**

Sponsored by: **Liquidity Services Inc.**

4:00 PM – 5:00 PM **DLA LAND AND MARITIME RECOGNITION FOR EXCELLENCE AWARD CEREMONY — C113-115** — *By invitation only*

4:00 PM – 5:00 PM **BREAKOUT SESSION I** — *Ten concurrent sessions available for attendee selection*

- |   |                 |
|---|-----------------|
| 1. Supply Chain Focused R&D   | <b>C210</b>     |
| 2. DLA Logistics Information Service, National Stock Number (NSN): Your Key to Unlock Sales               | <b>C211-212</b> |
| 3. Defense Finance and Accounting Service (DFAS) Wide Area Work Flow (WAWF)                               | <b>C213</b>     |
| 4. DLA and GSA Session  | <b>C214-215</b> |
| 5. Partnering for Greater Efficiencies and Productivity in Defense Spending                               | <b>C216</b>     |
| 6. Procurement Systems Supplier Interface   | <b>C220-221</b> |
| 7. DLA Distribution   | <b>C222</b>     |
| 8. DLA Disposition Services   | <b>C223</b>     |
| 9. Value Engineering Tools  | <b>C224-225</b> |
| 10. Operational Contract Support and the Role of the Joint Contingency Acquisition Support Office (JCASO) | <b>C226</b>     |

## WEDNESDAY, JUNE 29, 2011 — *Continued*

|                   |  |          |
|-------------------|--|----------|
| 5:00 PM – 6:00 PM | <b>BREAKOUT SESSION II</b> — <i>Ten concurrent sessions available for attendee selection</i> |          |
|                   | 1. DLA Industrial Base Capabilities  | C210     |
|                   | 2. DLA Small Business  | C211-212 |
|                   | 3. Litigated Inventory   | C213     |
|                   | 4. DoD EMALL   | C214-215 |
|                   | 5. Acquisition Specialist Panel  | C216     |
|                   | 6. Procurement Integrity   | C220-221 |
|                   | 7. Fraud, Waste and Abuse  | C222     |
|                   | 8. Reverse Auctioning  | C223     |
|                   | 9. Center of Excellence for Pricing (COEP)   | C224-225 |
|                   | 10. Alternative Fuels  | C226     |

6:00 PM – 8:00 PM **RECEPTION — EXHIBIT HALL C&D**

Sponsored by:



## THURSDAY, JUNE 30, 2011

|                    |   |  |
|--------------------|---|--|
| 7:00 AM – 1:15 PM  | <b>REGISTRATION OPEN — EXHIBIT HALL C FOYER</b>   |  |
| 7:00 AM – 8:00 AM  | <b>CONTINENTAL BREAKFAST — BALLROOM FOYER</b>   |  |
| 8:00 AM – 8:15 AM  | <b>REMARKS BY DLA DIRECTOR — BALLROOMS 1-3</b><br>► VADM Alan S. Thompson, SC, USN, <i>Director, Defense Logistics Agency</i>   |  |
| 8:15 AM – 9:45 AM  | <b>FEATURED PANEL: LARGE BUSINESS PANEL</b><br><b>Moderator:</b><br>► VADM Gordon Holder, USN (Ret), <i>Senior Vice President, Booz Allen Hamilton</i><br><b>Panelists:</b><br>► LTG Chris Christianson, USA (Ret), <i>Director, Center for Joint and Strategic Logistics, National Defense University</i><br>► Mr. Phil Tombaugh, <i>Director, PRTM</i><br>► Mr. Louis Kratz, <i>Vice President, Logistics and Sustainment, Corporate Engineering and Technology, Lockheed Martin Corporation</i><br>► Mr. Ken Shaw, <i>Vice President, Supply Chain Management, The Boeing Company</i><br>► Lt Gen Donald Wetekam, USAF (Ret), <i>Senior Vice President, Government &amp; Defense Business Development, AAR Corporation</i> |  |
| 8:30 AM – 1:15 PM  | <b>EXHIBIT HALL C&amp;D OPEN</b>  |  |
| 9:45 AM – 10:20 AM | <b>FEATURED SPEAKER</b><br>► Mr. Kevin Lynch, <i>President &amp; CEO, National Industries for the Blind</i>   |  |

10:20 AM – 10:55 AM **FEATURED SPEAKER**  
▶ Mrs. Teresa McKay, *Director, Defense Finance and Accounting Service*

10:55 AM – 11:15 AM **BREAK — EXHIBIT HALL C&D**

Sponsored by: **Liquidity  
Services Inc.**

11:15 AM – 12:15 PM **BREAKOUT SESSION III — Ten concurrent sessions available for attendee selection**

- |  |          |
|--|----------|
| 1. Supply Chain Focused R&D                | C210     |
| 2. DLA Small Business                      | C211-212 |
| 3. AbilityOne Session                      | C213     |
| 4. DoD EMALL                               | C214-215 |
| 5. Acquisition Specialist Panel            | C216     |
| 6. Procurement Integrity                   | C220-221 |
| 7. Fraud, Waste and Abuse                  | C222     |
| 8. Reverse Auctioning                      | C223     |
| 9. Center of Excellence for Pricing (COEP) | C224-225 |
| 10. Performance Based Logistics (PBLs)     | C226     |

12:15 PM – 1:15 PM **BREAKOUT SESSION IV — Ten concurrent sessions available for attendee selection**

- |   |          |
|---|----------|
| 1. DLA Industrial Base Capabilities   | C210     |
| 2. DLA Logistics Information Service, National Stock Number (NSN), Your key to Unlock Sales | C211-212 |
| 3. AbilityOne Session   | C213     |
| 4. DLA Strategic Materials  | C214-215 |
| 5. Partnering for Greater Efficiencies and Productivity in Defense Spending                 | C216     |
| 6. Procurement Systems Supplier Interface   | C220-221 |
| 7. DLA Distribution   | C222     |
| 8. Defense Finance and Accounting Service (DFAS) Wide Area Work Flow (WAWF)                 | C223     |
| 9. Value Engineering Tools  | C224-225 |
| 10. DLA Energy - Contract Options for Energy Implementation                                 | C226     |

1:15 PM **EXHIBIT HALL C&D CLOSED AND CONFERENCE ADJOURNED**

# BREAKOUT DESCRIPTIONS

## **SUPPLY CHAIN FOCUSED R&D**

Session I includes an update on the Item-Level RFID technologies developed for the military apparel supply chain and its potential application to other manufacturing operations. Session I also includes Weapon System Sustainment efforts to ensure DLA supply chains continue to be open to legitimate and reliable suppliers. Examples include innovative methods to detect and dispose of counterfeit parts.

Session III will provide details on DLA's R&D initiatives for manufacturing technology improvements in critical supply chains: Microcircuits, Operational Rations, Castings and Forgings, Military Clothing, and Batteries.

## **DEFENSE FINANCE AND ACCOUNTING SERVICE (DFAS) WIDE AREA WORK FLOW (WAWF)**

Defense Finance and Accounting Service (DFAS) Wide Area Work Flow (WAWF) Supporting suppliers and DLA contracts: Wide Area Work Flow (WAWF) is a paperless DoD-wide application designed to eliminate paper from the receipts and acceptance process of the DoD contracting lifecycle. The goal is to enable authorized defense contractors and DoD personnel the ability to create invoices and receiving reports and access contract-related documents. WAWF supports DoD's efforts to reduce unmatched disbursements in the DoD receipt, acceptance, entitlement process, through data sharing and electronic processing.

## **DLA SMALL BUSINESS**

This session will provide details on increasing opportunities with DLA. The audience will gain a better understanding of some of the many tools available to assist them in doing business with DLA. They will learn how DLA supports the warfighter, where to find information regarding procurement opportunities, and where to go should they need more information.

## **VALUE ENGINEERING TOOLS/VALUE MANAGEMENT**

The DLA Value Management Program strives to be a premier provider of support and services to the Warfighter by continually seeking to improve the materials and technology available while delivering effective warfighter support at optimal cost.

This briefing will present some of the tools utilized within Value Management: Source Development, Value Engineering Projects, Value Engineering Change Proposals, Replenishment Parts Purchase or Borrow (Bailment), Sustaining Engineering, and Castings and Forgings. Information provided on each program includes purpose, benefits, processes/procedures used, how contractors/customers initiate projects, examples of completed projects, and points of contact. Various members of the Value Management community will be available after the brief for further discussion.

## **DLA INDUSTRIAL BASE CAPABILITIES**

DLA's Industrial Capabilities and Warstopper Program, in conjunction with DLA Land and Maritime's Industrial Capabilities staff, will present a general overview of the Warstopper program and its interface with commercial vendors. The discussion will highlight the strategic objectives of the program and the types of investments made by the Warstopper program as well as the mechanisms for vendors to influence the Warstopper Program. Additional discussion will describe the requirements of the electronic Capability Assessment Plan (eCAP)



procedure, which class IX suppliers must use to respond to solicitations containing surge clauses.

## **PROCUREMENT SYSTEMS SUPPLIER INTERFACE**

Overview of systems such as DIBBS, PPIRS, ABVS, CPARS, FAPIIS and eSRS: The HQ Acquisition Policy & Systems Division, along with representatives from the supply centers' procurement process support offices, will provide an overview of some of the various systems suppliers may interface with when doing business with DLA. The following pre- and post-award systems will be addressed: the DLA Internet Bid Board System (DIBBS), the Automated Best Value System (ABVS), the Past Performance Information Retrieval System (PPIRS), the Contractor Performance Assessment Reporting System (CPARS), the Federal Awardee Performance and Integrity Information System (FAPIIS) and the Electronic Subcontracting Reporting System (eSRS), and EProcurement.

## **OPERATIONAL CONTRACT SUPPORT AND THE ROLE OF THE JOINT CONTINGENCY ACQUISITION SUPPORT OFFICE (JCASO)**

Operations in Iraq and Afghanistan illustrate the critical importance of contracted support to Warfighter success. Operational Contract Support (OCS) is a significant factor and offers the supported commander options — across all

mission components — beyond those traditionally available. DoD established the Joint Contingency Acquisition Support Office (JCASO) to provide a preplanned organizational approach to OCS and a deployable cadre of experts to Combatant Commanders during contingency operations. JCASO was established in August 2009 at DLA. RDML Ron MacLaren, Director of JCASO, will present an overview of OCS, the JCASO mission and related initiatives.

## **DoD EMALL**

Becoming a Supplier on the DoD EMALL: This session will instruct suppliers on how to become a supplier on the DoD EMALL. You will also be given a high-level overview of the functionality of the DoD EMALL and how it is used by buyers. The DoD EMALL is a single entry point for DoD and Federal government customers to find and acquire off-the-shelf items, finished goods and services from the commercial marketplace and government sources. The DoD EMALL suppliers are government-approved sources and comply with Federal Acquisition Regulation requirements.

**WE ARE  
DLA 50 Years of  
Logistics Excellence**

## **DLA LOGISTICS INFORMATION SERVICE: NATIONAL STOCK NUMBER (NSN): YOUR KEY TO UNLOCK SALES**

This session will instruct suppliers on obtaining a NSN which is the official label applied to an item of supply that is repetitively procured, stocked, stored, and used throughout the Federal supply system. When a NSN is assigned, data is assembled to describe the item, such as the name, Commercial and Government Entity (CAGE) Code, and the technical data which describes product and performance characteristics. By understanding this data, along with the interfaces to key systems, such as Central Contractor Registration (CCR), WebFLIS, and DoD EMALL, this session can enable suppliers to cultivate ideas that spur sales growth within the logistics supply chain.

## BREAKOUT DESCRIPTIONS — *Continued*

### PROCUREMENT INTEGRITY

Let's talk! What does 'Procurement Integrity' mean? Does it even affect me? Should I be concerned? The articles in the news — are those procurement integrity issues? If you want answers to these questions and more this breakout session is for you!

### FRAUD, WASTE AND ABUSE

Current status of supply chain trends in fraud, waste, and abuse; Government actions being taken to mitigate the risk of nonconforming and counterfeit material entering the DoD supply chain; and desired contractor behaviors.

### DLA LAND & MARITIME

The Defense Logistics Agency Land and Maritime Supply Chains will provide an overview on the Vision, Mission & Functions of the Land and Maritime Supply Chains and Detachments and Strategic Supply Chain Relationships. We will provide an overview of projected Strategic Acquisitions for FY2011, 2012 and 2013. Emphasis will be on providing vendors with the "TOP TEN" reasons vendor payment is delayed. We'll also be providing listings/CDs of requirements in demand, but hard to procure for Consumable Spares and Repairable Items supporting all Land and Maritime-Based Weapon Systems. Time is allotted for questions and answers.



### DLA DISTRIBUTION

Support of suppliers through an array of transportation and customer service: DLA Distribution supports vendors by providing an array of transportation and customer service functions. Vendor Shipment Module (VSM) provides the means for the vendors to obtain the most up-to-date shipping information and to integrate their orders into the Defense Transportation System. This presentation will cover VSM benefits, features, requirements, support, data flow, vendor sign-up and a live demo.

### DLA TROOP SUPPORT (MEDICAL)

Partnering with DLA Troop Support Medical Surgical Prime Vendor Program: This briefing will provide the audience with a brief overview of the scope of the Medical



Surgical Program before introducing the DAPA (Distribution and Pricing Agreements). Suppliers will be given an explanation of how the DAPA works and how they can go about obtaining their own DAPA. Finally, an explanation of the Standardization Program and the role the suppliers' DAPA plays in providing our customers with their clinical preferred product at the best price.

Capital Equipment — DoD and VA Joint Contracting for High Technology Medical Equipment: The purpose of the DoD/VA program for joint contracting of high technology medical equipment (HTME) is to leverage each Agency's core acquisition, distribution and Information Technology (IT) competencies to achieve greater efficiency and lower operating costs; combine our buying power to achieve lower medical materiel costs; and to eliminate redundancies in contracting and lower administrative costs. This presentation will provide suppliers an introduction to this program and discuss opportunities to make their products available to DoD and VA customers.

### ABILITYONE SESSION

National Industries for the Blind, NIB, as part of the AbilityOne program, has been working with a number of DLA activities in the development and implementation of products and services, in support of our DLA mission. Most recently, these initiatives have come in the form of a BOA that will enable all DLA activities to order hard-to-source machined parts through the AbilityOne program. Contract Management Services, CMS, continues to grow as a program that is designed to assist with the administrative process of closing out contracts. This service is designed to assist with the backlog of contracts that require close-out process completion. NIB has also provided warehouse and distribution services for several DLA activities. Their performance has met the contract requirement metrics for inventory accuracy, quality assurance and delivery to our

customers. NIB has modeled their services mirroring DLA depot facilities to include connectivity for EDI transactions. Please take the time to join us to learn how NIB can help with your mission to support the warfighter.

### DLA TROOP SUPPORT (CLOTHING AND TEXTILES)

Overview of visions, missions, functions and supplier relationship initiatives: The Clothing & Textile mission is to provide dress and field uniforms, field gear, tentage, combat clothing and personal chemical protective items to the Armed Forces in peace and in war. These items are primarily military unique and most are purchased under a military specification. The clothing items range from simple garments to complex protective clothing, such as Body Armor and the Joint Service Lightweight Integrated Suit Technology (JSLIST).



### CENTER OF EXCELLENCE FOR PRICING (COEP)

You've agonized for hours completing a solicitation and submitted what you think is a well thought-out proposal. So, why did a DLA acquisition professional question your pricing? You've heard a lot of talk recently about cost reductions being a priority in the Government. So, what steps is DLA taking to reduce costs and what can you do to assist? If these questions sound familiar or you just have an interest in pricing, then this is the breakout session for you! Come join the COEP in an interactive training session dedicated to providing answers to your pricing questions. Journey with the COEP as we review a few pricing examples and discuss areas where vendors can help us reduce costs.

### DLA ENERGY

This session will provide an overview of the vision, mission and function of the Defense Logistics Agency Energy. Information will be provided on how to do business with DLA Energy, as well as background on the initiatives and accomplishments for key regions and business units. It's an opportunity to get to know the organization that facilitates the energy solutions for the military services and other federal agencies. Supporting the

energy supply chain, renewable energy initiatives and research and development are just a sampling of topics to be explained, with emphasis placed on providing quality support for the warfighter's energy needs.

### DLA ENERGY — CONTRACT OPTIONS FOR ENERGY IMPLEMENTATION

Today's complex energy markets, expanding goals and requirements, and continued economic instability pose significant challenges and opportunities for federal agencies. This session will identify the various tools and financing mechanisms DLA Energy employs for managing energy requirements and efficiencies through the use of competitive energy supply, utility energy programs, renewable energy certificates, power purchase agreements and energy savings performance contracts.

### ALTERNATIVE FUELS

DLA Energy will present how it is supporting Departmental efforts to introduce alternative fuels into the DoD fuel supply chain. The briefing introduces Agency support, specific to enabling the Services' testing and certification efforts, as they strive to meet their alternative energy goals, as identified in their respective Strategic Energy Plans, as well as ongoing efforts to acquire operational quantities of alternative fuels.



## BREAKOUT DESCRIPTIONS — *Continued*

### DLA AVIATION

We will provide an overview on the vision, mission, and functions of DLA Aviation. In addition, we will focus on our management and acquisition strategies of Consumables, Supply Storage & Distributions, and Depot Level Repairables Procurement Operations while explaining our metrics and how they impact the supplier.



### ACQUISITION SPECIALIST PANEL

How to Improve your Competitive Edge and Business Opportunities with DLA: This panel will focus on the Materiel Cost Reduction initiative within the Department of Defense. They will discuss how suppliers can improve their business opportunities by becoming more competitive. We will discuss the various cost reduction techniques and initiatives instituted at DLA and how that will impact and potentially benefit supplier opportunities. For example, how can suppliers bid alternate part numbers, suggest cost savings such as commercial packaging, or how to interpret the government target price on solicitations. This panel will consist of experienced acquisition specialists discussing how they are expected to make the government more efficient while providing advice to suppliers on ways to improve opportunities to compete in an environment of a shrinking Defense budget.

### LITIGATED INVENTORY

Defense Logistics Agency Litigated Inventory “Condition Code L” Project Team: This session will provide an overview of the litigated inventory project. We will provide an overview of projected benefits of the project and an update on current findings. Emphasis will be on providing vendors with the “MOST COMMON” reasons that inventory is placed in condition code L. Time is allotted for questions and answers.

### REVERSE AUCTIONING

This session will provide suppliers with an overview of Reverse Auctions used to help DLA reduce acquisition costs. Reverse Auctions apply to competitive acquisitions only. The overview will explain the application and importance of the Reverse Auction policy. The overview will also demonstrate a mock auction in the current Reverse Auction tool to gain an understanding of how the tool is used from a supplier standpoint. Suppliers will understand how to participate in an event and how to retrieve the online system help tutorials and guides.

### DLA TROOP SUPPORT (SUBSISTENCE)

Overview of visions, missions, functions, and supplier relationship initiatives: This session will be an overview describing the Subsistence worldwide mission. The Subsistence mission is to provide food to U.S. Military Personnel worldwide as well as to other Federal Agencies. The Subsistence Supply Chain accomplishes that mission by serving as the key link between the Armed Forces and the U.S. Food Industry. This rich history of food buying and logistical experience ensures that our customers continue to receive the highest quality food available, at the most reasonable prices, when and where they need it.



### DLA DISPOSITION SERVICES

Support of suppliers through an array of distribution services: Over time, Disposition Services has been known by different names including Defense Property Disposal Service (DPDS), Defense Reutilization and Marketing Service (DRMS) and now Disposition Services. Although the names may have changed, the core value of our services remains the same: “National Security and Fiscal Stewardship.” Disposition Services takes great pride in supporting the Warfighter and public by providing worldwide disposal management solutions. We are the subject-matter experts in Demilitarization, Reutilization, and Environmental Stewardship of Government property. Our inventory and expertise extends beyond military vehicles, uniforms, and



computers. We manage transfer and donation programs to other federal, state, and local governments. Disposition Services provides demilitarization expertise prior to sale or as a condition of sale of military excess property within Trade Security and Export control regulations. We provide Resource Recovery and Recycling Programs, which conserves natural resources, reduces waste products and returns revenue to the military services. Through recycling, the Precious Metals Recovery Program significantly reduces the need for DoD to purchase metals such as gold, silver, and platinum family metals through recycling of excess and surplus scrap containing precious metals. Disposition Services manages the disposal of hazardous property for DoD activities, maximizing the use of each item, and minimizing environmental risks and costs. We have a worldwide presence within DoD, with disposal specialists in 14 foreign countries, two U.S. territories (Guam and Puerto Rico) and 41 states. The total Disposition Services work force numbers approximately 1,400 people. Of those, approximately 332 work at its Battle Creek, Michigan, headquarters. Disposition Services also supports military contingency missions including Iraq, Afghanistan, and Africa.

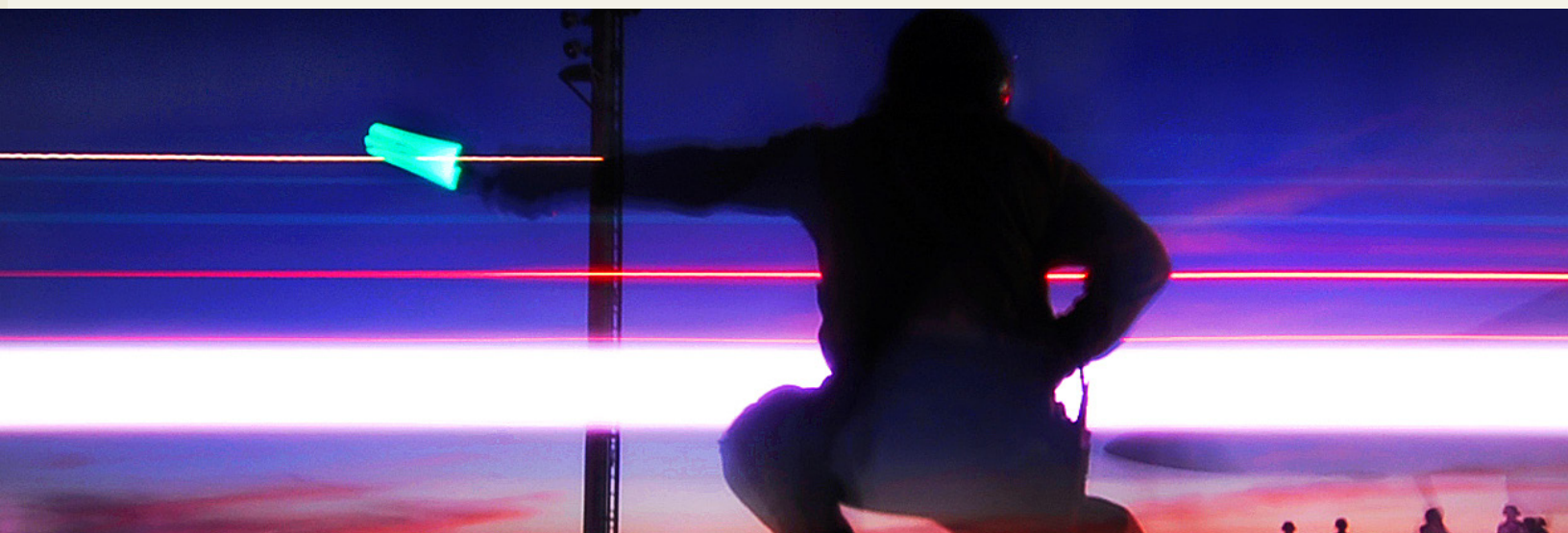
### **PARTNERING FOR GREATER EFFICIENCIES AND PRODUCTIVITY IN DEFENSE SPENDING**

In supporting Department of Defense initiatives, the Defense Logistics Agency has instituted an aggressive efficiency initiative focusing on achieving cost savings. Savings targets are based upon implementing process improvements and materiel cost reductions. This breakout session will provide suppliers with specific areas of opportunities in assisting the Agency in reducing costs, implementing process improvements, and improving government/industry collaboration to gain efficiencies. It will

also allow suppliers to provide their recommendations on partnering with DLA and other suppliers in these areas.

### **DLA TROOP SUPPORT (CONSTRUCTION AND EQUIPMENT)**

The Construction and Equipment Directorate's mission is to provide a wide variety of items to the Warfighter and this involves everything from "Light bulbs to Bulldozers." The Construction & Equipment breakout session will depict the supply chain's major programs, the wide diversity of industry sector involvement and identify areas where expansion of supplier participation/industrial base would be welcomed.



## BREAKOUT DESCRIPTIONS — *Continued*

### DLA STRATEGIC MATERIALS

Assuring Access to Strategic and Critical Materials for the Nation's Defense: History and Evolution of the Transformation of the National Defense Stockpile to the Strategic Materials Security Program. DLA Strategic Materials administers the storage, management and disposal of the Department of Defense's strategic and critical materials (the National Defense Stockpile) to ensure that the United States has sufficient materials to supply military, industrial, and essential civilian needs for national defense. The National Defense Stockpile has been successful in acquiring and holding strategic material, but has had isolated success in using the material strategically. In today's global economy, it is critical to ensure a strong domestic defense industrial base capable of meeting national security needs. Accordingly, the Department has developed a plan for a comprehensive Strategic Material Security Program (SMSP) that would identify, on an ongoing basis, those strategic and critical materials required for national security. A report detailing how the SMSP will be implemented has been accepted by Congress and DLA is currently working to employ those plans. A brief outline of the status will be discussed as well as current efforts to develop risk mitigation strategies to ensure the Department's strategic and critical material needs can be met.

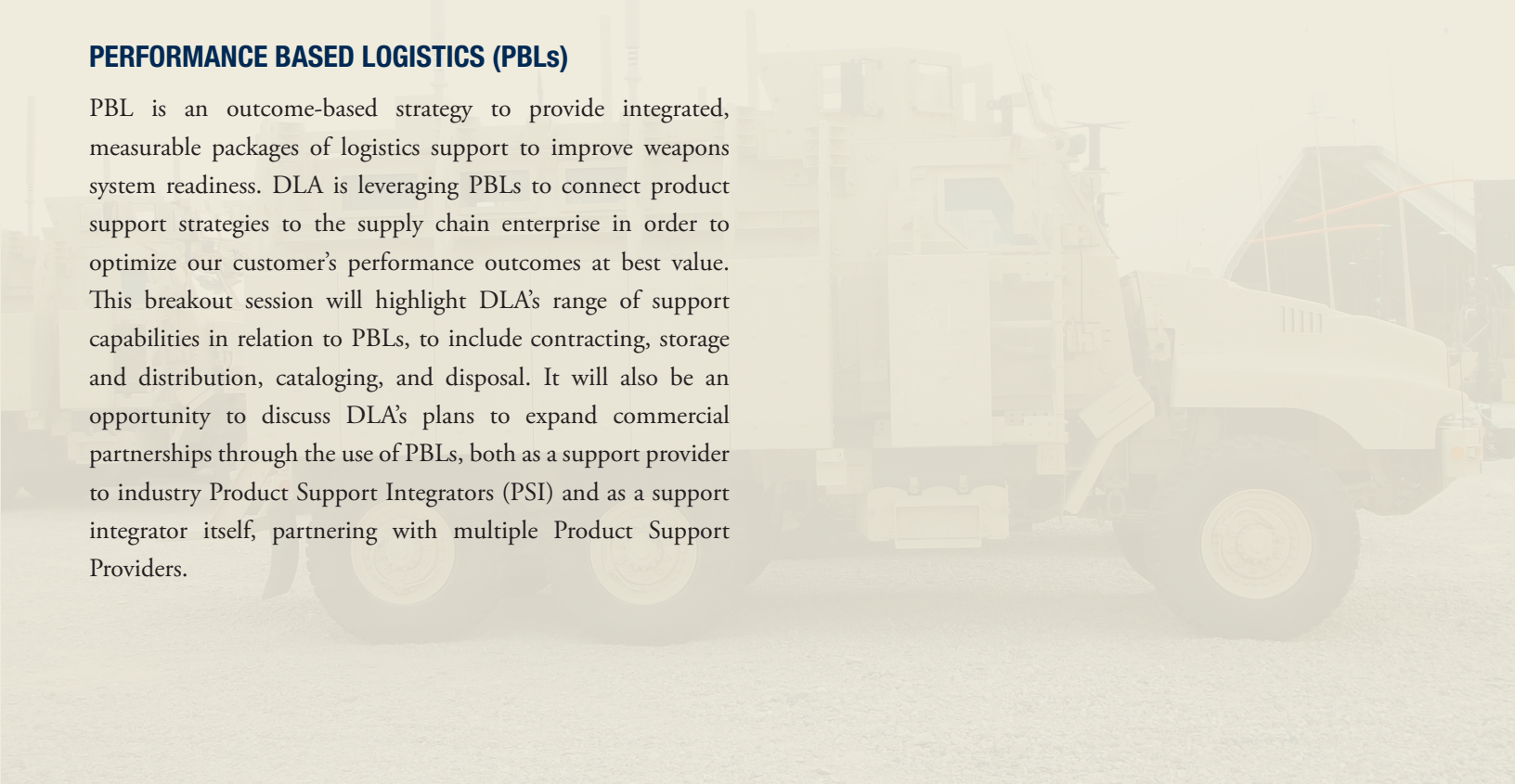
### PERFORMANCE BASED LOGISTICS (PBLs)

PBL is an outcome-based strategy to provide integrated, measurable packages of logistics support to improve weapons system readiness. DLA is leveraging PBLs to connect product support strategies to the supply chain enterprise in order to optimize our customer's performance outcomes at best value. This breakout session will highlight DLA's range of support capabilities in relation to PBLs, to include contracting, storage and distribution, cataloging, and disposal. It will also be an opportunity to discuss DLA's plans to expand commercial partnerships through the use of PBLs, both as a support provider to industry Product Support Integrators (PSI) and as a support integrator itself, partnering with multiple Product Support Providers.

### DLA & GSA SESSION

DLA's Office of Small Business Programs will present an overview of Doing Business; in conjunction with GSA representatives on "Doing Business with the General Services Administration."

**WE ARE  
DLA** 50 Years of  
Logistics Excellence



# ATTENDEE INFORMATION

## FACILITY DIAGRAM - COLUMBUS CONVENTION CENTER



### REGISTRATION INCLUDES

All scheduled meals and events

### ATTIRE

Conference attire is business casual for civilians and Class B uniform or uniform of the day for military. In addition, your identification badge, received upon conference check-in, must be worn at all times.

### LOCATION OF EVENTS

- ▶ Grand Ballrooms 1-3 — *General Session and all Featured Panels*
- ▶ Grand Ballroom Foyer — *Continental Breakfast and Some Scheduled Breaks (please see pages 6-11 for locations)*
- ▶ Exhibit Hall C and D — *Receptions and Most Morning/Afternoon Breaks (please see pages 6-11 for locations)*
- ▶ Exhibit Hall C Foyer — *Conference Attendee and Exhibitor Registration*
- ▶ Battelle Grand Hall — *All Lunches and the DLA Business Alliance Awards Dinner (Conference attendees and exhibitors are encouraged to attend)*
- ▶ C210-226 — *All Supply Chain Sessions and Breakout Sessions*

# DLA BUSINESS ALLIANCE AWARDS

## BUSINESS SIZE CLASSIFICATIONS

### **SB**

Small Business

### **HUBZone SB**

Historically Underutilized Business Zone, Small Business

### **LB**

Large Business

### **SDB**

Small Disadvantaged Business

### **SDVOSB**

Service Disabled Veteran-Owned Small Business

### **WOSB**

Women-Owned Small Business



W  
D

One Vision ★

## VENDOR EXCELLENCE AWARD

### Company

Essner Precision Manufacturing  
Fort Worth, TX 76140-6005  
Cardinal Health, Inc.  
Dublin, OH 43017-1092  
J&P Khamken Industries, Inc.  
Montgomery, AL 36110-1728  
First Light  
Meridian, MS 39307-9560  
Jamaica Bearings Company  
New Hyde, NY 11040-4716  
Pima Valve, Inc.  
Chandler, AZ 85226-5178

### Nominating Activity

DLA Aviation  
DLA Troop Support  
DLA Land & Maritime  
DLA Aviation  
DLA Aviation  
DLA Land & Maritime

### Business Size

SB  
LB  
SDB  
WOSB  
SDVOSB  
HUBZone SB

## INNOVATIVE BUSINESS PERFORMER OF THE YEAR

### Company

Logistics Specialties, Inc.  
Layton, UT 84041-5683  
Optima Batteries, Inc.  
Golden, CO 80403-8337  
Source One Distributors, Inc.  
Wellington, FL 33414-8782  
Sage Energy Trading, LLC  
Tulsa, OK 74133-1249  
Hammer, Inc.  
Diamondhead, MS 39525-3427  
Sage Energy Trading, LLC  
Tulsa, OK 74133-1249

### Nominating Activity

DLA Aviation  
DLA Land & Maritime  
DLA Troop Support  
DLA Energy  
DLA Energy  
DLA Energy

### Business Size

SB  
LB  
SDB  
WOSB  
SDVOSB  
HUBZoneSB

## NEW DLA CONTRACTOR OF THE YEAR

### Company

Earlbeck Gases & Technologies  
Baltimore, MD 21237-2825

### Nominating Activity

DLA Energy

### Business Size

SB

## OUTSTANDING READINESS SUPPORT

| <u>Company</u>   | <u>Nominating Activity</u> | <u>Business Size</u> |
|--|----------------------------|----------------------|
| Brown Helicopter<br>Pensacola, FL 32506-8223                         | DLA Aviation               | SB                   |
| Sol Petroleum<br>Port-au-Prince, Haiti                               | DLA Energy                 | LB                   |
| Hontek Corporation<br>South Windsor, CT 06074-3474                   | DLA Aviation               | SDB                  |
| Accent Controls, Inc.<br>Riverside, MO 64150-9796                    | DLA Distribution           | WOSB                 |
| Tactical & Survival Specialties, Inc.<br>Harrisonburg, VA 22801-9788 | DLA Troop Support          | SDVOSB               |
| Niche, Inc.<br>New Bedford, MA 02744-2615                            | DLA Aviation               | HUBZoneSB            |

## OUTSTANDING ABILITY ONE PROGRAM VENDOR

| <u>Company</u>   | <u>Nominating Activity</u> | <u>NIB/NISH</u> |
|--|----------------------------|-----------------|
| Lions Industries for the Blind, Inc.<br>Kinston, NC 28504-8321 | DLA Aviation               | NIB             |
| Cottonwood, Inc.<br>Lawrence, KS 66047-3049                    | DLA Aviation               | NISH            |

## RECOGNIZED COST SAVER

| <u>Company</u>                                | <u>Nominating Activity</u> | <u>Business Size</u> |
|---|----------------------------|----------------------|
| DoD Surplus, LLC<br>Scottsdale, AZ 85254-8141 | DLA Disposition            | LB                   |

## CUSTOMER OF THE YEAR

### DoD Customer

| <u>DoD Customer</u>                                  | <u>Nominating Activity</u> |
|--|----------------------------|
| 401st Army Field Sustainment Brigade<br>APO AE 09354 | DLA Land & Maritime        |

### Non-DoD Customer

| <u>Non-DoD Customer</u>   | <u>Nominating Activity</u> |
|---|----------------------------|
| U.S. Department of Energy<br>B & W. Y-12, LLC<br>Bear Creek Road<br>Oak Ridge, TN 37831 | DLA Energy                 |

## COMMANDER'S CHOICE AWARD

|  |            |
|--|------------|
| CDR Craig P. Laws, USN<br><i>Program Lead, Persistent Ground Surveillance System (PGSS), Naval Air Systems Command, Special Surveillance Programs (NAVAIR)</i> | DLA Energy |
|--|------------|

# DLA LAND & MARITIME EXCELLENCE AWARDS

The Automated Best Value System (ABVS) is a computerized system, which collects a vendor's past performance data and translates it into a numeric score.

ABVS scores range from zero to a perfect score of 100. The Contracting Officer uses these scores as an additional evaluation factor when making best value award decisions.

The DLA Land and Maritime Center Score from the January 5, 2010 monthly update to the January 5, 2011 monthly update was used for selecting the DLA Land and Maritime 2010 Recognition for Excellence Awards. The criteria for this year's selections were:

| Level  | Contract Lines | Center Score |
|--------|----------------|--------------|
| Gold   | 50+            | 100          |
| Silver | 50+            | 99.0 – 99.9  |
| Bronze | 50+            | 98.0 – 98.9  |

Vendors listed below are being recognized as Recognition for Excellence Award winners based on their exceptional performance.

## GOLD AWARD WINNERS

Advanced Thermal Products, Inc.\*  
 AGM Container Controls, Inc.\*  
 Allan Aircraft Supply Company, LLC  
 Centroid, Inc.\*  
 COMSACO, Inc.\*  
 Curtiss-Wright Controls, Inc.  
 DARE Electronics, Inc.\*  
 Derbyshire Marine Products, LLC  
 Eastern Carolina Vocational Center, Inc. (ECVC)\*  
 General Dynamics Land Systems, Inc.\*  
 Greenlees Filter, LLC\*  
 Imperial Wire & Cable Company, Inc.\*  
 L & M Welding Supply, Inc.\*  
 L-3 Communications  
 Electro-dynamics, Inc.\*  
 Lee Air Company, Inc.\*  
 Loar Manufacturing Corporation\*  
 Martin Equipment of Illinois, Inc.  
 Meggitt (North Hollywood), Inc. (Corona, CA)\*  
 Milton Industries, Inc.\*  
 Moog Flo-Tork\*  
 Northrop Grumman Corporation  
 Strike and Surveillance Systems  
 Division F/A-18 Program\*  
 Ontario Knife Company\*

Otis Products, Inc.\*  
 Phaostron Instrument & Electronic  
 Company, Inc.\*  
 Quality Aviation, Inc.\*  
 R. A. Miller Industries\*  
 Robertson Fuel Systems, LLC\*  
 Spartan Motors Chassis, Inc.\*  
 Spectrum Industries, Inc.\*  
 Surplus Electrical Innovations, Inc.\*  
 Trevoze Industrial Products, Inc.\*  
 Triumph Actuation Systems, LLC  
 Tyee Aircraft\*  
 Wamco, Inc.\*  
 White Aero, Inc.  
 Wilmington Instrument Company,  
 Inc.\*

Contact Industries, Inc.  
 David Clark Company, Inc.\*  
 Detroit Switch, Inc.\*  
 Draeger Safety, Inc.  
 Eaton Corporation\*  
 Eaton Industrial Corporation\*  
 Electronic Expeditors, Inc.\*  
 EnerSys Energy Products, Inc.\*  
 Essex Cryogenics of MO, Inc.\*  
 Fincantieri Marine Systems North  
 America, Inc.\*  
 Flexco, Inc.\*  
 Flexfab, LLC  
 FN Manufacturing, LLC\*  
 Foster Manufacturing Company, Inc.\*  
 Gator Enterprises, LLC

## SILVER AWARD WINNERS

Aerol Company, Inc.\*  
 AFM Hardware, Inc.\*  
 Allied Marine Services, Inc.\*  
 AV-DEC\*  
 BMI Defense Systems  
 Bobcat Company  
 Brown Helicopter, Inc.\*  
 CDI Industries, Inc.\*  
 Chart, Inc.  
 CNH America, LLC\*  
 Connectronics, Inc.\*

General Motors Customer Care and  
 After Sales  
 Gigli Enterprises, Inc.\*  
 Graybar Electric Company, Inc.  
 Highland Engineering, Inc.\*  
 Industrial Tube Company, LLC/  
 Hartzell Aerospace\*  
 Kidde Aerospace & Defense\*  
 Kidde Aerospace & Defense\*  
 King Nutronics Corporation\*  
 L-3 Warrior Systems, Insight\*  
 Lechmotoren U.S., Inc.\*  
 Magnetika, Inc.\*

One Vision ★

Michelin Aircraft Tire Company\*  
Midwest Tube Fabricators, Inc.\*  
Moog, Inc., Components Group\*  
New Yorker Electronics Company, Inc.\*  
Nobles Manufacturing, Inc.\*  
Nova Power Solutions, Inc.  
Ohler Pumps a Division of W.S. Darley & Company  
Optima Batteries, Inc.\*  
Parasense, Inc.\*  
Pima Valve, Inc.\*  
Prestolite Electric, Inc.  
Rich Industries, Inc./USS Company\*  
Ridewell Corporation  
Sargent Controls & Aerospace\*  
Spacesaver Storage Systems, Inc.\*  
Sperian Protection  
Technology Research Corporation\*  
TPS Aviation, Inc.\*  
Trend Tool, Inc.  
TUG Technologies Corporation  
UPI Manufacturing\*  
Veteran Employment Enterprise, Inc.\*  
Wholesale Batteries, Inc.

## BRONZE AWARD WINNERS

A W Developments  
Active Gear Company of Canada Limited\*  
Advanced Products Services, Inc.  
Aeroflex Wichita, Inc.\*  
Aerospace Optics, Inc.\*  
Air Marine Systems, Inc.\*  
Alliance Global, Inc.  
Applied Industrial Technologies, Inc.\*  
ARC Systems, Inc.\*  
ATAP, Inc.\*  
Atlantic Microwave Corporation  
Battery Emporium & Technology  
BC Systems\*  
Bren-Tronics, Inc.

C K Power\*  
Cantwell Cullen Hydraulic Division  
Capital Electronics International  
Caterpillar, Inc.  
CFM International, Inc.  
Champion Aerospace, LLC\*  
Compressor Engineering Corporation\*  
Derco Aerospace, Inc.\*  
DHS Systems, LLC  
Dimo Corporation\*  
Eagle Distributing Enterprises, Inc.  
Electrical Products Sales Corporation\*  
Equipment Parts Sales\*  
Gardner, Inc.  
Glenair, Inc.  
Global/SFC Valve Corporation  
Globe Motors, Inc.\*  
Harris Corporation, RF Communications  
Heat Wagon, Inc.\*  
I E T Labs, Inc.  
ICO RALLY\*  
Integrated Procurement Technologies\*  
Jemtec Electronics Corporation\*  
Kidde Dual Spectrum  
Knight's Armament Company\*  
Kollmorgen Corporation  
KWAT Enterprises Corporation\*  
LBC Acquisitions, LLC\*  
Loc Performance Products, Inc.\*  
Lockheed Martin MS2  
Makdad Industrial Supply Company, Inc.  
Marco Supply, Inc.\*  
Marine Air Supply Company, Inc.\*  
Mark Electronics, Inc.\*  
Meggitt Defense Systems, Inc.  
Michelin North America, Inc.\*  
Minowitz Manufacturing Company  
NAPA Auto Parts\*  
NGH Retail, LLC\*  
OECO, LLC\*  
Pall Aeropower Corporation\*

Patriot Marine, Inc.  
PDI Ground Support System, Inc.\*  
Plasan North America, Inc.  
Probe Master, Inc.\*  
R. E. Darling Company, Inc.\*  
Right Find, Inc.\*  
Roanwell Corporation  
Rotork - Hiller  
RPA Electronics Distributors, Inc.\*  
Seacoast Electric Co., A Division of EIS, Inc.\*  
Seco Seals, Inc.\*  
Sensor Systems, Inc.  
Sierra Monitor Corporation\*  
Simco Supply, LLC  
Smith Eastern Corporation\*  
SMRC Engineering, Inc.\*  
Stag Enterprise, Inc.  
State Electronics Parts Corporation\*  
Stone House Logistics  
SupplyCore\*  
Systems Material Handling Company  
TFAB Manufacturing, LLC  
The Boeing Company  
Torqhoist, Inc.  
U.S. Pioneer, Inc.  
UWD Manufacturing\*  
Victor Microwave, Inc.  
Warren Controls, Inc.\*  
Windward Enterprises  
Wing Inflatables, Inc.  
Woodward, Inc.\*

\* Previous Award Winners



**VADM ALAN S. THOMPSON, SC,  
USN**  
*Director, Defense Logistics Agency*

**VADM ALAN S. THOMPSON, SC, USN**  
*Director, Defense Logistics Agency*

Vice Admiral Alan S. Thompson became Director of the Defense Logistics Agency in November 2008. As such, he is responsible for providing the Army, Navy, Air Force, Marine Corps and other federal agencies with a variety of logistics, acquisition and technical services in peace and war. These services include logistics information, materiel management, procurement, warehousing and distribution of spare parts, food, clothing, medical supplies and fuel, reutilization of surplus military materiel and document automation and production. This worldwide mission is performed by approximately 26,000 civilian and military personnel.

Vice Admiral Thompson graduated with a Bachelor of Arts in economics from UCLA, where he received his commission through the Naval ROTC program in 1976. He also earned a Master of Business Administration from the University of Florida and completed the Columbia University Graduate School of Business Senior Executive Program.

Vice Admiral Thompson has served in a variety of key leadership positions afloat and ashore. At sea, he served as Assistant Supply Officer, USS David R. Ray (DD 971); Supply Officer, USS Chandler (DDG 996); and as Supply Officer, USS Dwight D. Eisenhower (CVN 69).

Ashore, he has served at the Naval Supply Systems Command, the former Naval Aviation Supply Office, Philadelphia; Commander, Naval Air Force, U.S. Pacific Fleet; Naval Air Station, Miramar; and the Office of the Chief of Naval Operations (CNO). He was the Commanding Officer, Fleet and Industrial Supply Center Norfolk and a CNO Fellow on the CNO Strategic Studies Group. Vice Admiral Thompson's Flag assignments included duty as Commander, Defense Supply Center Columbus, Defense Logistics Agency, Director, Supply, Ordnance, and Logistics Operations Division (N41), Office of the CNO, and as Commander, Naval Supply Systems Command and Chief of Supply Corps.

Vice Admiral Thompson's personal awards include the Distinguished Service Medal, Defense Superior Service Medal, three Legions of Merit, four Meritorious Service Medals, two Navy Commendation Medals, the Navy Achievement Medal, and a number of unit and campaign awards. He is a qualified Naval Aviation Supply Officer and Surface Warfare Supply Corps Officer. Vice Admiral Thompson is also a member of the Department of the Navy Acquisition Corps.



**MAYOR MICHAEL COLEMAN***Columbus, Ohio*

Since taking office in 2000, Mayor Michael B. Coleman has built Columbus' reputation as one of the best cities in the nation by building stronger, safer neighborhoods and creating jobs by maintaining a high quality of life. Under Mayor Coleman's leadership, the City of Columbus has been recognized as one of the 10 best large cities and one of the 10 most affordable metro areas by RelocateAmerica. It was recognized as the nation's 8th best place to live by CNN and Money magazine, which also declared Columbus as the nation's safest big city. Underwriters Laboratories, a respected independent product safety certification organization, ranked Columbus second in its 2010 Safest Cities for Families with Young Children. Forbes Magazine has recognized Columbus as the top up-and-coming tech city, the top city in which to retire and one of the nation's top 10 "brain magnets" for its ability to attract college graduates. Mayor Coleman has leveraged incentives to create and retain more than 91,000 jobs and bring more than \$4.5 billion in private investment to Columbus throughout his tenure. Growing companies enjoy an educated workforce from 18 regional colleges and universities. Columbus is centrally located to national markets and a growing transportation, distribution and logistics hub. The city, currently the 16th largest in America, is also growing as a retail hub. Mayor Coleman initiated Neighborhood Pride, a proactive effort to engage residents and businesses to fix up thousands of homes and clean up their neighborhoods. The mayor's Pay as We Grow annexation policy requires developers to bear the costs of extending water, sewer and electricity. Under Mayor Coleman's leadership, Columbus has reinvested in older Columbus neighborhoods such as Franklinton, the King Lincoln District, South of Livingston, Northland, Olde North Columbus and South Linden. Columbus also is embarking on revitalization strategies for the Near South Side, the Far South Side, and the West Broad Street Corridor. In 2006, Mayor Coleman created the Home Again program and set aside \$25 million to acquire, rehab and tear down vacant and abandoned houses in Columbus neighborhoods. To date, more than 1,000 homes have been impacted. In 2001, Mayor Coleman created the Affordable Housing Trust Corporation to provide more housing options to inner-city residents. He has increased the development of new homes for families, spurring construction through city incentives of more than 12,500 new housing units. In addition, Mayor Coleman led the restoration of the historic Lincoln Theatre, the linchpin of the King Lincoln District, which has been revitalized after decades of neglect and blight. The area is rebounding with seven major commercial and residential projects totaling \$30 million in new private investments. Mayor Coleman worked with business leaders to start a massive Downtown revitalization initiative. Since 2002 more than 5,500 new apartments and condos have been built or are under development, a new Downtown park system is being designed, 3,000 jobs have been moved into Downtown, and there has been more than \$2.18 billion in new investment. In addition, the long-vacant former City Center mall site is being developed into Columbus Commons, a central park space with opportunities for business, residential and retail development. Mayor Coleman has a proven record of balancing budgets and reforming government. Columbus is the only large city in the nation to maintain an Aaa credit rating from all three major rating agencies. Since 2009, Mayor Coleman has taken steps that will save more than \$135 million over the next decade by getting employee benefits in line with the market while reducing unnecessary overtime, increasing the use of technology and making the city more energy efficient. Mayor Coleman was first elected in 1999, re-elected in 2003 and won a third term in November 2007. He was born on November 18, 1954. He has three children, Kimberly, a private banker in Chicago; Justin, a Columbus police officer; and John-David, a student at Ohio State University. Prior to becoming mayor, Coleman served as President of Columbus City Council from January of 1997 to November of 1999, and as a council member from February of 1992 to December of 1999. Coleman graduated from the University of Cincinnati in 1977 with a degree in Political Science and earned his law degree from the University of Dayton Law School in 1980.

**MAYOR MICHAEL COLEMAN***Columbus, Ohio*



**GEN JAMES E. CARTWRIGHT,  
USMC**  
*Vice Chairman, Joint Chiefs of  
Staff*

**GEN JAMES E. CARTWRIGHT, USMC**  
*Vice Chairman, Joint Chiefs of Staff*

General Cartwright serves as the eighth Vice Chairman of the Joint Chiefs of Staff. In this capacity, he is a member of the Joint Chiefs of Staff and the Nation's second highest ranking military officer.

As Vice Chairman, General Cartwright chairs the Joint Requirements Oversight Council, Co-Chairs the Defense Acquisition Board, and serves as a member of the National Security Council Deputies Committee, the Nuclear Weapons Council and the Missile Defense Executive Board. In addition, he Co-Chairs the Deputies Advisory Working Group, which provides advice to the Deputy Secretary of Defense on resourcing and other high-level departmental business issues.

General Cartwright was commissioned a second lieutenant in the Marine Corps in November 1971. He completed Naval Flight Officer training in April 1973 and graduated from Naval Aviator training in January 1977. He has operational assignments as an NFO in the F-4, and as a pilot in the F-4, OA-4, and F/A-18. He is a distinguished graduate of the Air Command and Staff College at Maxwell AFB, received his Master of Arts in National Security and Strategic Studies from the Naval War College, Newport, Rhode Island and completed a fellowship with Massachusetts Institute of Technology.

General Cartwright's command assignments include: Commander, United States Strategic Command (2004-2007); Commanding General, First Marine Aircraft Wing (2000-2002); Deputy Commanding General, Marine Forces Atlantic (1999-2000).

General Cartwright's joint staff assignments include: Director for Force Structure, Resources and Assessment, J-8 the Joint Staff (2002-2004); Deputy Director for Force Structure, Requirements, J-8 the Joint Staff (1996-1999).

**HONORABLE DR. ASHTON B. CARTER***Under Secretary of Defense for Acquisition, Technology & Logistics*

Dr. Ashton B. Carter was sworn in as Under Secretary of Defense for Acquisition, Technology & Logistics on April 27, 2009. Before assuming this position, Dr. Carter was chair of the International and Global Affairs faculty at Harvard's Kennedy School of Government and Co-Director (with former Secretary of Defense William J. Perry) of the Preventive Defense Project, a research collaboration of Harvard and Stanford Universities. Dr. Carter was also Senior Partner at Global Technology Partners and a member of the Board of Trustees of the MITRE Corporation and the Advisory Boards of MIT's Lincoln Laboratories and the Draper Laboratory. He was a consultant to Goldman, Sachs on international affairs and technology matters. He was a member of the Aspen Strategy Group, the Council on Foreign Relations, the American Physical Society, the International Institute of Strategic Studies, the Advisory Board of the Yale Journal of International Law, and the National Committee on U.S.-China Relations. Dr. Carter was also Co-Chair of the Review Panel on Future Directions for DTRA (Defense Threat Reduction Agency) Missions and Capabilities to Combat Weapons of Mass Destruction, Chair of the National Security Strategy and Policies Expert Working Group of the Congressional Commission on the Strategic Posture of the United States, a member of the National Missile Defense White Team, and a member of the National Academy of Sciences Committee on International Security and Arms Control.

Dr. Carter served as a member of the Defense Science Board from 1991-1993 and 1997-2001, the Defense Policy Board from 1997-2001, and Secretary of State Condoleezza Rice's International Security Advisory Board from 2006-2008. In 1997, Dr. Carter co-chaired the Catastrophic Terrorism Study Group with former CIA Director John M. Deutch, which urged greater attention to terrorism. From 1998 to 2000, he was deputy to William J. Perry in the North Korea Policy Review and traveled with him to Pyongyang. In 2001-2002, he served on the National Academy of Sciences Committee on Science and Technology for Countering Terrorism and advised on the creation of the Department of Homeland Security. Dr. Carter was Assistant Secretary of Defense for International Security Policy during President Clinton's first term. His Pentagon responsibilities encompassed: countering weapons of mass destruction worldwide, oversight of the U.S. nuclear arsenal and missile defense programs, the 1994 Nuclear Posture Review, the Counter proliferation Initiative, control over sensitive U.S. exports, chairmanship of NATO's High Level Group, the Nunn-Lugar program resulting in the removal of all nuclear weapons from the territories of Ukraine, Kazakhstan, and Belarus, establishment of defense and intelligence relationships with the countries of the former Soviet Union when the Cold War ended, and participation in the negotiations that led to the deployment of Russian troops as part of the Bosnia Peace Plan Implementation Force. Dr. Carter was twice awarded the Department of Defense Distinguished Service Medal. For his contributions to intelligence, he was awarded the Defense Intelligence Medal. In 1987, Dr. Carter was named one of Ten Outstanding Young Americans by the United States Jaycees. He received the American Physical Society's Forum Award for his contributions to physics and public policy. Dr. Carter was elected a Fellow of the American Academy of Arts and Sciences and the American Academy of Diplomacy.

From 1990-1993, Dr. Carter was Director of the Center for Science and International Affairs at Harvard University's John F. Kennedy School of Government, and Chairman of the Editorial Board of International Security. Previously, he held positions at the Massachusetts Institute of Technology, the Congressional Office of Technology Assessment, and Rockefeller University. Dr. Carter received Bachelor's degrees in physics and in medieval history from Yale University, Summa Cum Laude, Phi Beta Kappa. He received his doctorate in theoretical physics from Oxford University, where he was a Rhodes Scholar.

**HONORABLE DR. ASHTON B. CARTER***Under Secretary of Defense  
for Acquisition, Technology  
& Logistics*



**HONORABLE ROBERT F. HALE**  
*Under Secretary of Defense,  
Comptroller*

**HONORABLE ROBERT F. HALE**  
*Under Secretary of Defense, Comptroller*

As Under Secretary of Defense (Comptroller), Robert F. Hale is the principal advisor to Secretary of Defense Robert M. Gates on all budgetary and fiscal matters, including the development and execution of the Defense Department's annual budget of more than \$600 billion. As Chief Financial Officer, Mr. Hale also oversees the Department's financial policy, financial management systems, and business modernization efforts.

At the time of his nomination by President Barack Obama in January 2009, Robert Hale was Executive Director of the American Society of Military Comptrollers (ASMC), the professional association of Defense financial managers. For three-and-a-half years, he led the society's certification program (the Certified Defense Financial Manager program), as well as training programs, a professional journal, and other activities, including ASMC's National Professional Development Institute, an annual conference which attracts more than 3,500 participants.

From 1994 to 2001, Mr. Hale served in the Pentagon as the Assistant Secretary of the Air Force (Financial Management and Comptroller), where he was responsible for annual budgets of more than \$70 billion, efforts to streamline Air Force financial management, and compliance with the Chief Financial Officers Act.

For the 12 years prior to his Air Force service, Mr. Hale headed the National Security Division at the Congressional Budget Office (CBO), developing quantitative analyses of major defense budget issues and testifying frequently before Congressional committees. Earlier in his career, Mr. Hale was a senior fellow and head of the acquisition and grants management group at LMI, a consulting firm specializing in service to the Federal government. He also spent three years as an active duty officer in the U.S. Navy and served as a staff analyst and study director at the Center for Naval Analyses.

Mr. Hale graduated with honors from Stanford University with a B.S. in mathematics and statistics. He also holds a Master's degree in operations research from Stanford and an MBA from the George Washington University. He is a Certified Defense Financial Manager (CDFM), a fellow of the National Academy of Public Administration, and a past member of the Defense Business Board.

**MR. DAVID J. BERTEAU**

*Senior Adviser & Director of the Defense-Industrial Initiatives Group,  
Center for Strategic & International Studies*

David J. Berteau is Senior Adviser and Director of the CSIS Defense-Industrial Initiatives Group, covering defense management, programs, contracting, and acquisition. His group also assesses national security economics and industry.

Mr. Berteau is an adjunct professor at Georgetown University, a director of the Procurement Round Table, and a fellow of the National Academy of Public Administration and the Robert S. Strauss Center at the University of Texas. Prior to joining CSIS, he was Director of National Defense and Homeland Security for Clark & Weinstock, Director of Syracuse University's National Security Studies Program, and a Senior Vice President at Science Applications International Corporation (SAIC).

He served in the U.S. Defense Department under four defense secretaries, including four years as Principal Deputy Assistant Secretary of Defense for Production and Logistics. Mr. Berteau graduated with a B.A. from Tulane University in 1971 and received his master's degree in 1981 from the LBJ School of Public Affairs at the University of Texas.



**MR. DAVID J. BERTEAU**

*Senior Adviser & Director of the  
Defense-Industrial Initiatives  
Group, Center for Strategic &  
International Studies*



**MR. DANIEL I. GORDON**  
*Administrator, Office of Federal  
Procurement Policy*

**MR. DANIEL I. GORDON**

*Administrator, Office of Federal Procurement Policy*

Daniel I. Gordon was confirmed as the Administrator for Federal Procurement Policy on November 21, 2009. As the Administrator, Mr. Gordon is responsible for developing and implementing acquisition policies supporting over \$500 billion in federal spending annually. Prior to joining the OFPP, he spent seventeen years at the Government Accountability Office (GAO) and served as Assistant General Counsel in the Legal Services Division and Managing Associate General Counsel in the Procurement Law Division before being appointed Deputy General Counsel in 2006 and Acting General Counsel in April 2009.

Before joining GAO, Mr. Gordon worked in private practice handling acquisition-related matters. Mr. Gordon holds a B.A. from Brandeis University, an M. Phil. from Oxford University, and a J.D. from Harvard Law School. He has also studied in Paris, France; Marburg, Germany; and Tel Aviv, Israel.

Before joining OFPP, Mr. Gordon served as a member of the adjunct faculty at the George Washington University Law School and is the author of articles on procurement law and the bid protest process at GAO.

**MR. SHAY ASSAD***Director, Defense Pricing, Office of the Under Secretary of Defense  
(Acquisition, Technology and Logistics)*

Mr. Shay Assad assumed the role of Director of Defense Pricing and Program Support in June of 2011. He is responsible for contract pricing policy matters within the Department of Defense (DoD). He serves as the principal advisor to the Under Secretary of Defense for Acquisition, Technology and Logistics (USD AT&L) and the Defense Acquisition Board on acquisition & procurement strategies for all major weapon systems programs, major automated information systems programs, and services acquisitions. He is responsible for assisting the USD AT&L in the implementation of the Department's Better Buying Power initiatives. Mr. Assad is DoD's advisor for competition, source selection, multiyear contracting, warranties, leasing and all program related contracting matters. He is the functional leader for the Pricing and Contracting workforces within the Department of Defense, and he is also responsible for overseeing all Strategic Sourcing activities within the Department of Defense. In April of 2006, Mr. Assad assumed the role of Director of Defense Procurement and Acquisition Policy. He also has previously served as the Assistant Deputy Commandant, Installations and Logistics (Contracts), Headquarters, Marine Corps, Washington, DC. Upon graduating with distinction from the U.S. Naval Academy in 1972, he served two tours of duty aboard U.S. Navy destroyers and won recognition as the Outstanding Junior Officer, Fifth Naval District. He then served as a Naval Procurement Officer at the Naval Sea Systems Command.

In 1978, Mr. Assad began working for the Raytheon Company. He was promoted to Vice President — Director of Contracts for Raytheon in 1994, and was subsequently promoted to Senior Vice President, Contracts in 1997. As such, he was responsible for the contract negotiation and administration activities (\$20 Billion) in all of Raytheon's businesses — both government and commercial. In addition to his contracting duties, Mr. Assad was given numerous program and business management special assignments by Raytheon's Executive Office. These assignments spanned participation in all three of Raytheon's major operating businesses (Government, Aviation, and Engineering and Construction). In 1998, he was promoted to Executive Vice President and served as the Chief Operating Officer and subsequently, as the Chairman and Chief Executive Officer of Raytheon's Engineering and Construction (RE&C) business with eleven offices world-wide, revenue of \$2.7B and 15,000 employees. He retired from Raytheon in July 2000.

He has received numerous Federal Service awards. Among them are: 1) the Secretary of Defense medal for exceptional civilian service; 2) the Secretary of Defense medal for meritorious service; 3) the Department of Defense Inspector General Joseph H. Sherick Award (the highest honor given to non-IG employees); 4) the 24th Annual Gilbert A. Cuneo Lecturer; 5) the inaugural recipient of the 2008 Osborne A. "Oz" Day Award as the Federal executive who has done the most to increase the awareness of AbilityOne employment opportunities for those who are blind or severely disabled, and 6) the E. Richard "Dick" Alley Career Achievement Award which is given to one federal employee whose long-term dedication and support of the AbilityOne Program is exemplary, and worthy of the Committee's highest recognition; 7) the David Acker Award for Acquisition Excellence; and 8) a Meritorious Presidential Rank Award in 2009.

On January 19, 2009, he assumed the position of Acting Deputy Under Secretary of Defense for Acquisition and Technology; serving in an advisory function to the Secretary, Deputy Secretary, and Under Secretary of Defense (Acquisition, Technology and Logistics) on matters relating to the acquisition, integration and protection of technology. On December 15, 2009, he was designated to perform the duties of the Assistant Secretary of Defense for Acquisition (ASD(A)).

**MR. SHAY ASSAD***Director, Defense Pricing, Office  
of the Under Secretary of Defense  
(Acquisition, Technology and  
Logistics)*



**GEN DONALD J. HOFFMAN, USAF**  
*Commander, Air Force Materiel  
Command, Wright-Patterson Air  
Force Base, Ohio*

**GEN DONALD J. HOFFMAN, USAF**

*Commander, Air Force Materiel Command, Wright-Patterson Air Force Base, Ohio*

General Donald J. Hoffman serves as Commander, Air Force Materiel Command, Wright-Patterson Air Force Base, Ohio. The command's 75,000 people manage \$59 billion annually in research, development, test and evaluation while providing the acquisition management services and logistics support required to develop, procure and sustain Air Force weapon systems.

General Hoffman is a graduate of the U.S. Air Force Academy. He was commissioned in 1974 and has served in various operational and staff assignments in Europe, the Middle East and United States. He has commanded at the flight, squadron, group and wing levels, and has served on the staffs of U.S. Central Command, U.S. European Command, Air Education and Training Command, Air Combat Command and Headquarters U.S. Air Force. General Hoffman is a command pilot with more than 3,400 flying hours in fighter, trainer and transport aircraft.



**VADM WILLIAM R. BURKE, USN***Deputy Chief of Naval Operations for Fleet Readiness and Logistics (N4)*

Vice Admiral Burke, a native of Hornell, NY, graduated from the United States Naval Academy in 1978 with a Bachelor of Science in Systems Engineering. In 1985, he completed an MBA at Marymount University. In 1999, he earned an MS in National Security Strategy at the National War College in Washington, DC. He is a graduate of MIT Seminar 21 Program in International Politics.

His submarine assignments include USS Lafayette (SSBN 616), USS Key West (SSN 722), USS Omaha (SSN 692), USS Cavalla (SSN 684), and command of USS Toledo (SSN 769). He commanded Submarine Squadron 2 from July 2001 to July 2003.

His Washington, DC shore assignments include a tour in chief of naval operations' Attack Submarine Division, Assistant Deputy for House Liaison in the Navy Office of Legislative Affairs, Chief of Training, Doctrine, and Assessment and Assistant Deputy Director for Combating Terrorism (JCS J34), and Head of Warfighting Assessments Branch (N812), followed by a tour as the Executive Assistant to the Vice Chief of Naval Operations.

Promoted to Rear Admiral in September 2005, his flag assignments include Commander, Logistics Group Western Pacific/Commander, Task Force 73/Commander Navy Region Singapore; Director, Assessment Division (N81/N00X) and the Director, Quadrennial Defense Review (QDR/N00X).

In April 2010, he was promoted to Vice Admiral and reported for duty as Deputy Chief of Naval Operations for Fleet Readiness and Logistics (N4).

Burke wears the Defense Superior Service Medal, Legion of Merit (three awards), Meritorious Service Medals (three awards), the Navy Commendation Medal (four awards), and the Navy Achievement Medal (two awards). While on board Cavalla, he received the Admiral Chick Clarey Award for the 1992 Outstanding Navy Officer Afloat from the Honolulu Council of the Navy League.

**VADM WILLIAM R. BURKE, USN***Deputy Chief of Naval  
Operations for Fleet Readiness  
and Logistics (N4)*



**MR. PATRICK J. FITZGERALD**  
*Director, Defense Contract Audit  
Agency*

## **MR. PATRICK J. FITZGERALD**

*Director, Defense Contract Audit Agency*

Mr. Patrick J. Fitzgerald was appointed as the Director, Defense Contract Audit Agency on November 8, 2009, and is responsible for all matters related to the management of the Agency and its resources.

Mr. Fitzgerald previously served as The Auditor General, U.S. Army. In that capacity, he was responsible for managing the worldwide operation of the U.S. Army Audit Agency (USAAA). Mr. Fitzgerald has 30 years of auditing experience within the USAAA, and has held positions at every level of the organization. Mr. Fitzgerald entered the Senior Executive Service (SES) in 1998 as the Deputy Auditor General, Forces and Financial Management. He served as the principal advisor to The Auditor General on the Agency programs for auditing the Army's major functional areas of forces and manpower management, financial operations, information technology, Corps of Engineers, and civil works. He held the position of Deputy Auditor General, Policy and Operations Management, from 2001 to 2004, providing advice to The Auditor General on audit policy, follow-up and liaison, auditor training and recruiting, and the Agency resources. He served as the Principal Deputy Auditor General from 2004 to 2006, and developed and oversaw the execution of the Agency's strategic audit plan and overall management of audit operations.

Mr. Fitzgerald graduated from the University of Baltimore with a Bachelor's degree in Business Administration/Accounting (Summa Cum Laude). He also earned a Master's degree in Policy and Management from Georgetown University. Mr. Fitzgerald is a Certified Public Accountant, Certified Information Systems Auditor, and Certified Government Financial Manager.

Mr. Fitzgerald received numerous awards and recognitions for performance excellence throughout his career including a Presidential Distinguished Executive Rank Award, Presidential Meritorious Executive Rank Award, and the Army Decoration for Exceptional Civilian Service.

## **DR. DANIEL GOURE**

*Vice President, Lexington Institute*

Dr. Goure is a Vice President with the Lexington Institute, a nonprofit public-policy research organization headquartered in Arlington, Virginia. He is involved in a wide range of issues as part of the institute's national security program.

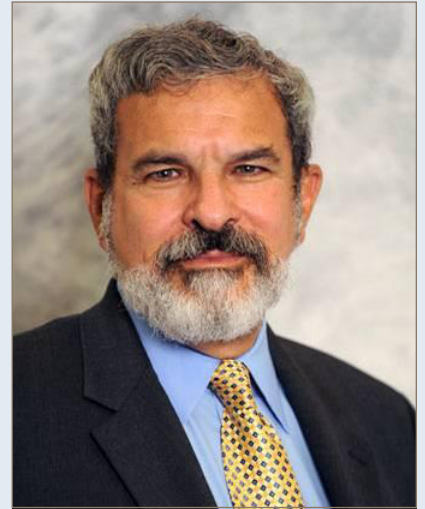
Dr. Goure has held senior positions in both the private sector and the U.S. Government. Most recently, he was a member of the 2001 Department of Defense Transition Team. Dr. Goure spent two years in the U.S. Government as the Director of the Office of Strategic Competitiveness in the Office of the Secretary of Defense. He also served as a senior analyst on national security and defense issues with the Center for Naval Analyses, Science Applications International Corporation, SRS Technologies, R&D Associates and System Planning Corporation.

Prior to joining the Lexington Institute, Dr. Goure was the Deputy Director, International Security Program at the Center for Strategic and International Studies. At CSIS, Dr. Goure was responsible for analyses of: U.S. national security policy, the future of conflict and warfare, the information revolution, counter-proliferation, and defense industrial management. He directed analyses of emerging security issues with a special emphasis on U.S. military capabilities in the next century.

Dr. Goure also has done extensive consulting and teaching. From 1990 to 1991 he led a study for the U.S. Institute of Peace on deterrence after the INF Treaty. Dr. Goure has consulted for the Departments of State, Defense and Energy. He has taught or lectured at the Johns Hopkins University, the Foreign Service Institute, the National War College, the Naval War College, the Air War College, and the Inter-American Defense College. Since 2001, Dr. Goure has been an adjunct professor in graduate programs at the Center for Peace and Security Studies at Georgetown University, and an adjunct professor at National Defense University since 2002 — teaching a Homeland Security course at both.

Dr. Goure is a well-known and respected presence in the national and international media, having been interviewed by all the major networks, CNN, Fox, the BBC, *The New York Times*, *The Washington Post*, *The Wall Street Journal*, *The Christian Science Monitor*, *the Chicago Tribune* and *the Los Angeles Times*. He has been published extensively in over two dozen journals and periodicals. He is also an NBC national security military analyst.

Dr. Goure holds Masters and Ph.D. degrees in international relations and Russian Studies from Johns Hopkins University and a B.A. in Government and History from Pomona College.



**DR. DANIEL GOURE**

*Vice President, Lexington  
Institute*



**MR. KEVIN A. LYNCH**  
*President and CEO, National  
Industries for the Blind*

## **MR. KEVIN A. LYNCH**

*President and CEO, National Industries for the Blind*

Under Kevin Lynch's leadership as President and CEO, National Industries for the Blind (NIB) and its network of 90 associated nonprofit agencies nationwide have increased employment opportunities for people who are blind, generating 528 new jobs in FY 2010, and increased AbilityOne Program sales to a record \$660.8 million in FY 2010. Mr. Lynch has overseen expansion of SKILCRAFT® product development with more than 3,500 offerings, creation of new services such as Contract Management Support (CMS) contract closeout, growth of the Base Supply Center (BSC) program with 140 stores nationwide, and a long-term, integrated strategic planning effort.

Mr. Lynch has served in leadership roles at NIB since joining the organization in 1994. He was appointed to his current position by the NIB Board of Directors in August 2008.

Previously, as Senior Vice President of Marketing and Operations, Mr. Lynch oversaw the development of products and services for addition to the Federal Procurement List, in addition to contract administration, pricing support, marketing, military commissary and exchange programs, and commercial distribution partner relationships. Under Mr. Lynch's leadership, NIB developed several major channels of distribution, including e-commerce business and BSC retail operations in the United States and its territories.

Mr. Lynch's career at NIB and at some of its associated agencies spans more than 30 years. NIB and its associated agencies serve as the largest employer for people who are blind, employing more than 6,000 people who are blind.

Prior to joining NIB, Mr. Lynch was Executive Director of Georgia Industries for the Blind, where he managed three manufacturing plants that employed 165 people who are blind supporting more than \$10 million in government contracts. Before assuming this role, he was Director of Manufacturing for the Association for the Blind and Visually Impaired of Greater Rochester, where he negotiated and executed multi-million dollar contracts with the General Services Administration, Eastman Kodak, Xerox Corporation, and other commercial customers. He holds a Bachelor of Science in Education from the State University of New York-Oswego and a Masters of Business Administration from Syracuse University.

**MRS. TERESA MCKAY***Director, Defense Finance and Accounting Service (DFAS)*

Teresa (Terri) McKay is Director, Defense Finance and Accounting Service (DFAS). In this capacity, she oversees the day-to-day accounting and finance activities of the Department of Defense (DoD). DFAS employs about 13,000 DoD civilian and military personnel at 9 locations throughout the United States, Europe and the Pacific. Each year, the agency disburses over \$578 billion by processing 168.9 million pay transactions to 6.4 million military personnel, federal civilian employees, military retirees and annuitants; 11.4 million commercial invoices, and 8.1 million travel vouchers and settlements. Responsible for 1,129 active DoD appropriations, DFAS is the trust fund manager for \$31.9 billion in foreign military sales and \$487.9 billion in military retirement and health benefit funds. Each year, it maintains more than 255.5 million general ledger accounts containing billions of transactions and handles accounts for worldwide operations and multi-disciplined appropriations of DoD.

Mrs. McKay had served as the DFAS Principal Deputy Director from August 2006 until she assumed her new position on September 15, 2008. Prior to August 2006 she served as the Defense Department's Deputy Chief Financial Officer, the principal advisor to the Under Secretary of Defense (Comptroller)/Chief Financial Officer for accounting and finance matters. She was responsible for developing and implementing DoD-wide accounting, finance and general financial management policies. Mrs. McKay oversaw the compliance with financial management policies and promoted strong internal controls and facilitated improvements in financial management throughout the Department. One of her primary duties in this regard was the oversight of the planning and implementation of the department's Financial Improvement and Audit Readiness plan. She directed the preparation and submission of audited financial statements, the publication of the department's Performance and Accountability Report, and numerous other accounting and finance documents. Mrs. McKay served as a member of the United States Chief Financial Officers' Council and represented the Department on various other inter-agency groups and councils.

Mrs. McKay is a Certified Public Accountant, a Certified Government Financial Manager, a Certified Management Accountant and earned her bachelor's degree from Ferris State University in 1982. She earned her master's degree in business administration from Auburn University at Montgomery in 1992.

Mrs. McKay is a leader committed to improving financial management through improved business processes and incorporating the accounting, finance and internal control requirements for strong DoD end-to-end business processes.

**MRS. TERESA MCKAY***Director, Defense Finance and Accounting Service (DFAS)*



**MS. MAE E. DEVINCENTIS**  
*Vice Director, Defense Logistics  
Agency*

**MS. MAE E. DEVINCENTIS**  
*Vice Director, Defense Logistics Agency*

Mae E. DeVincentis became the Vice Director for the Defense Logistics Agency (DLA) in August 2010. DLA is the U.S. Department of Defense (DoD)'s combat logistics support agency, providing worldwide logistics support for the materiel and personnel readiness and sustainment of the military departments and the unified combatant commands under conditions of peace and war. It also provides logistics support to other DoD components and certain federal agencies, foreign governments, international organizations, and others as authorized. Ms. DeVincentis is the agency's second in command. She assists the Director in all aspects of leading the global DLA enterprise.

Before becoming Vice Director, Ms. DeVincentis was Director of Logistics Operations (J-3) since January 2010. She led all aspects of DLA's worldwide warfighter support mission, which provides most consumable spare and repair parts and virtually all clothing, food, medical supply and fuel items used by military forces worldwide, involving over \$40 billion in annual sales of logistics materiel and services.

She was previously Director, Information Operations (J-6) and Chief Information Officer (CIO) for DLA since April 2001. Ms. DeVincentis was responsible for all agency information technology (IT) activities across 11 sites involving a staff of over 3,000, including modernization of the agency's principal business systems, sustainment of contemporary business systems, program management for acquiring and implementing major automated information systems (MAIS), information assurance, and overall IT policy guidance and operational performance. She was also responsible for DoD-wide logistics information operations that include cataloging, electronic routing of logistics transactions, a logistics customer interaction center, logistics process guidance and DoD's document services.

Her prior assignment was as the Program Executive Officer (PEO) and Vice Director of Information Operations (IO). As the PEO, Ms. DeVincentis had management and oversight of DLA's MAIS programs and special interest programs. As Vice Director for IO, she also assisted the IO Director in overseeing all Agency IT functions. Before becoming the PEO in early 2000, Ms. DeVincentis served as Executive Director for Information Systems and Technology for the Defense Logistics Support Command (DLSC), a major DLA subordinate command. She provided a comprehensive IT systems strategy to facilitate DLSC's business objectives, including oversight of the Business Systems Modernization (BSM) program that became the core of DLA's transformation to meet the challenges of 21st century logistics support.

Prior to joining DLSC in 1998, Ms. DeVincentis held a variety of leadership positions in contracting, logistics and information technology at the then-Defense Supply Center Philadelphia (DSCP).

Ms. DeVincentis attended Temple University where she received both her Bachelor of Arts and Master's degrees in Business Administration. She is a member of the Senior Executive Service and the Defense Acquisition Corps, and has served on a variety of DoD and public/private sector councils. She has received numerous honors, including the Presidential Rank Award, Civilian Meritorious and Exceptional Service Awards, the DLA Exceptional Civilian Service Award, the DLA Meritorious Civilian Service Award, and the DLA Employee of the Year Award.

**MS. NANCY M. HEIMBAUGH**

*Director, DLA Acquisition*

Ms. Nancy M. Heimbaugh currently serves as Director of Acquisition Management (J-7), Defense Logistics Agency (DLA), Fort Belvoir, Virginia. In this capacity, she is responsible for the development, application, and oversight of DLA acquisition policy, plans, programs, functional systems and operations. She exercises broad managerial and executive responsibility to integrate Agency acquisition functions, services, policies and procedures into a highly reliable network of logistics support for DLA's customers. As the Component Acquisition Executive for DLA, she has overall acquisition management responsibilities for the Agency, including an annual Agency acquisition program exceeding \$38 billion.

Ms. Heimbaugh's past assignments include: Executive Director, Contracting and Acquisition Management, Defense Supply Center Philadelphia; Director, Field Contracting, Contracting Management Directorate, Naval Supply Systems Command; Director, Contract Policy Division, Contracting Management Directorate, Naval Supply Systems Command; Chief, Acquisition Policy, Acquisition Directorate, Defense Logistics Agency. Ms. Heimbaugh then served as Chief, Contracting Operations in the Acquisition Directorate at DLA, where she was responsible for overseeing procurement operations at all DLA field contracting activities in support of the DLA Senior Procurement Executive/Component Acquisition Executive. She also served as the DLA Competition Advocate. She became a member of the Senior Executive Service in June 2007.

Ms. Heimbaugh has a Bachelor of Science in Business Administration, Magna Cum Laude, from Strayer University, a Master's Degree in National Resource Strategy from the National Defense University, Industrial College of the Armed Services, and a certificate of completion from the Defense Acquisition University's Senior Acquisition Course.

In June 2007, she received the Meritorious Civilian Service Award. In 1999, she was selected into the Defense Leadership and Management Program, a program designed to provide a Department of Defense framework for developing future civilian leaders. In 1996, she received Vice President Gore's National Performance Review's Heroes of Reinvention Hammer Award for Electronic Commerce.

Throughout her career, she has worked on various joint acquisition programs and committees within the Department of Defense.



**MS. NANCY M. HEIMBAUGH**

*Director, DLA Acquisition*



**MR. JAMES M. BARNARD**  
*Deputy Director, DLA Acquisition*

**MR. JAMES M. BARNARD**  
*Deputy Director, DLA Acquisition*

James M. Barnard was appointed to the Senior Executive Service and assumed the position of Deputy Director for Acquisition at the Defense Logistics Agency (DLA) in July 2010. In this position, he serves as the Principal Adviser to the Agency's Director of Acquisition/Senior Procurement Executive (SPE) and manages the establishment and operations of procurement policy and oversight for the 5.2 million items managed by the DLA.

With nearly \$35 billion in annual sales, DLA buys, stores and distributes food, fuel, uniform apparel, pharmaceutical, medical and surgical products and equipment, and weapons system repair parts for the Military services and other customers worldwide.

Prior to joining DLA, Mr. Barnard served for over 26 years in the United States Navy, retiring as a Captain. During his career, he served in a number of key acquisition billets ranging from being a contracting officer facilitating major energy buys at the Defense Energy Support Center (DESC) and major ship acquisition programs at the Naval Sea Systems Command (NAVSEA), to leading the Navy's Field Contracting System at the Naval Supply Systems Command (NAVSUP) and the Contracting Directorate at NAVSEA. His career also saw him serve as the Supply Officer on four separate sea tours, culminating in his assignment as the Supply Officer and Officer-In-Charge of the USS Bridge.

Mr. Barnard holds a Master of Business Administration degree from Syracuse University and a Master of Science degree in Business Administration from the Naval Postgraduate School. He is also a graduate of The Executive Program at the Darden Graduate School of Business Administration at the University of Virginia.



## **RDML DAVID BAUCOM, USN**

*Commander, DLA Troop Support*

Defense Logistics Agency Director, Navy Vice Admiral Alan Thompson, announced the selection of Navy Rear Admiral David Baucom as the new Commander of DLA Troop Support, in Philadelphia.

Baucom currently serves as the Deputy Assistant Secretary of the Navy for Acquisition and Logistics Management, a position he entered in September 2009. He provides policy and oversight to all Navy and Marine Corps contracting and acquisition logistics efforts and serves as the Department of Navy's competition advocate and standardization executive.

As the DLA Troop Support Commander, Baucom will take the helm of an organization that annually buys more than \$14.5 billion worth of food, clothing, textiles, medicines, medical supplies, construction and equipment items for America's warfighters and other customers worldwide.

Prior to assuming his current position, Baucom served as Assistant Deputy Chief of Staff for Fleet Readiness and Training/Fleet Supply Officer at U.S. Fleet Forces Command. He had previously served as Commanding Officer, Fleet and Industrial Supply Center, Norfolk, VA.

A native of Blythewood, SC, Baucom graduated with a Bachelor of Science degree in industrial management from Auburn University, where he received his commission through the Naval ROTC program in 1981. He also fulfilled all requisites for a second Bachelor of Science degree in personnel management and industrial relations from Auburn. He earned a Master of Science degree in acquisition and contract management from the Naval Postgraduate School and a second Master of Science degree in national resource strategy from the Industrial College of the Armed Forces at the National Defense University.

He is a graduate of the executive program at the Darden Graduate School of Business Administration at the University of Virginia and a graduate of the executive program in logistics and technology at the Kenan-Flagler Business School at the University of North Carolina at Chapel Hill. He is a certified Level 3 acquisition professional in the contracting career field, a certified professional contracts manager in the National Contract Management Association and a graduate of the Senior Acquisition Course at the Defense Acquisition University. He is a Lean Six Sigma Executive Green Belt, a qualified naval aviation supply officer and a designated joint specialty officer.



**RDML DAVID BAUCOM, USN**

*Commander, DLA Troop Support*



**RDML VINCENT L. GRIFFITH,  
USN**

*Commander, DLA Aviation*

## **RDML VINCENT L. GRIFFITH, USN**

*Commander, DLA Aviation*

RDML Vincent L. Griffith commands DLA Aviation, a field activity of Defense Logistics Agency, Fort Belvoir, VA. He assumed his position in June 2009.

Based at Defense Supply Center Richmond, VA, DLA Aviation is the primary source of supply for more than 1.3 million repair parts and operating supply items that support 1,300 major weapon systems. More than 444,000 of the items are aviation parts, including spares for engines on fighters, bombers, cargo aircraft and helicopters; airframe and landing gear parts; flight safety equipment; and propeller systems.

Positioned alongside its military customers, DLA Aviation manages supply, storage and distribution sites at Robins Air Force Base, GA, Tinker Air Force Base, OK, Hill Air Force Base, Utah, Marine Corps Air Station Cherry Point, NC, Naval Air Station North Island, CA, and Naval Air Station Jacksonville, FL.

DLA Aviation also manages depot-level reparable procurement operations at Robins, Tinker and Hill Air Force Bases, Navy Inventory Control Point Philadelphia, and at Redstone Army Arsenal, AL.

The aviation supply chain supports warfighters directly with personnel based in Richmond, Philadelphia, and at 17 stateside sites. DLA Aviation also operates an industrial plant equipment repair facility at Navy Inventory Control Point, Mechanicsburg, PA.

RDML Griffith most recently served as force supply officer of Commander, Naval Air Forces, San Diego. Prior to that, he served as commanding officer of Fleet and Industrial Supply Center Jacksonville, FL. RDML Griffith's sea duty assignments included a tour aboard the USS Saratoga (CV 60) as the stock control, financial/budget officer and automated data processing officer. Aboard USS Stonewall Jackson (SSBN 634) and USS John C. Stennis (CVN 74), he served as the supply officer.

Ashore, RDML Griffith's tours include: Naval Supply Center, Charleston, SC; Naval Supply Systems Command, Washington, DC; Defense Logistics Agency, Alexandria, VA; Naval Inventory Control Point, Philadelphia; OPNAV N81 Staff, Washington, DC; Supply Officer, Naval Air Station Lemoore, CA.; and Deputy Force Supply Officer for Commander, Naval Air Forces, San Diego.

RDML Griffith graduated with a Bachelor's degree in Business Administration from Berry College in 1981. He was commissioned in 1982 through Officer Candidate School as an ensign in the Navy Supply Corps. He received a Master's degree in Business Administration from George Washington University, and completed Emory University's Goizueta Graduate School of Management's Advanced Executive Business Program and the Navy Corporate Business Course at University of Virginia, Darden School of Business.

RDML Griffith's personal awards include the Legion of Merit, Defense Meritorious Service Medal, two Meritorious Service Medals, five Navy Commendation Medals, Navy Achievement Medal, Expert Rifle and Pistol Medal. He has also earned warfare qualifications as a Submarine Supply Corps Officer, Surface Warfare Supply Corps Officer and Aviation Supply Officer. He is also a member of the Navy Acquisition Professional community.

**RDML KURT KUNKEL, SC, USN***Commander, DLA Energy*

RDML Kurt Kunkel, a native of Warner Robins, GA, graduated from the U.S. Naval Academy, Annapolis, MD, in 1982, receiving a Bachelor of Science degree (with merit) in Oceanography. He earned a Master of Science degree in Financial Management from the U.S. Naval Postgraduate School, Monterey, CA, in 1992. He is a graduate of the U.S. Naval War College, Newport, RI, the Joint Forces Staff College, Norfolk, VA, and completed Columbia University's Graduate School of Business Senior Executive Program.

Kunkel is the Commander of the Defense Logistics Agency Energy, a field activity of the Defense Logistics Agency, at Fort Belvoir, VA. As Commander, he is responsible for providing the Department of Defense and other government agencies with comprehensive energy solutions and ensuring continuous energy support to America's warfighters worldwide. He previously served as the Chief of Staff, Defense Logistics Agency, Ft. Belvoir, VA. Prior to that assignment, he served as the Chief, Strategy Division, Deputy Director for Operational Logistics, Director of Logistics (J4) on the Joint Staff and Deputy for Supply, Ordnance & Logistics Operations (N41) in the Office of the Chief of Naval Operations.

Sea duty assignments include: supply officer, Fighter Squadron 102 embarked in USS America (CV 66); supply officer, USS McCandless (FF 1084); principal assistant for Services and assistant supply officer, USS George Washington (CVN 73); and supply officer, USS Harry S. Truman (CVN 75).

Ashore assignments include: Integrated Logistics Support, F-14 Assistant Program Manager for Logistics, Naval Air Systems Command, Washington, DC; Industrial Support Branch Section Head and Executive Assistant to the Commanding Officer, Naval Aviation Supply Office, Philadelphia, PA; staff positions at the Fleet and Industrial Supply Center (FISC), Norfolk, VA, including Acting Officer in charge, FISC Norfolk Detachment Washington, DC; Regionalization and Supply Programs/Policy Branch Head, Director Fleet Supply/Ordnance (N41), U.S. Fleet Forces Command, Norfolk, VA; and Assistant Chief of Staff for Logistics and Engineering (N4), Commander, U.S. Naval Forces Central Command/U.S. 5th Fleet, Manama, Bahrain.

His military decorations include the Defense Superior Service Medal, Legion of Merit (2 awards), Meritorious Service Medal (3 awards), Navy and Marine Corps Commendation Medal (4 awards), and Navy and Marine Corps Achievement Medal. He is a qualified Naval Aviation Supply Officer, Surface Warfare Supply Corps Officer and Joint Qualified Officer and is a member of the Department of the Navy Acquisition Corps.

**RDML KURT KUNKEL, SC, USN***Commander, DLA Energy*



**BG DARRELL K. WILLIAMS, USA**  
*Commander, DLA Land & Maritime*

**BG DARRELL K. WILLIAMS, USA**  
*Commander, DLA Land & Maritime*

BG Darrell K. Williams, USA, assumed Command of Defense Logistics Agency Land and Maritime, located in Columbus, Ohio, on Sept. 24, 2010. As DLA Land and Maritime's Commander, General Williams oversees the end-to-end integration of DLA's Land and Maritime Supply Chains delivering repair parts to all Military Services. He directs the efforts of more than 3,000 associates at 54 locations worldwide, to include 10 detached Defense Logistics Agency Depot Level Repairable and Supply Storage and Distribution units supporting supply requirements at Army Depots, Naval Shipyards, and Marine Corps Logistics Centers. These personnel perform the functions of purchasing materiel, monitoring inventory levels, maintaining technical data, and assuring quality conformance of more than 2 million spare and repair parts used by more than 24,000 military units and civilian federal agencies. In 2009, DLA Land and Maritime sales exceeded \$5 billion.

General Williams comes to Land and Maritime from an assignment at Headquarters, United States Pacific Command, Camp H.M. Smith, Hawaii, where he served as Director for Logistics, Engineering and Security Assistance. He has also served as the executive officer for Army logistics and was deployed to Iraq from 2007 to 2009.

A native of West Palm Beach, FL, he earned a Bachelor of Arts in Psychology degree from Hampton Institute, Hampton, VA, in 1983, and was commissioned a Second Lieutenant in Army Quartermaster Corps. He is also a graduate of the Command and General Staff College, School of Advanced Military Studies and a distinguished graduate of the National War College, where he earned Master's Degrees in both military arts and sciences and national security strategy. He also holds a Master of Science in business management from Penn State.

Upon completion of the Quartermaster Officer Basic Course in October 1983, he was assigned to the 2d Supply and Transportation Battalion, 2d Infantry Division, Korea. He served first as a Main Supply Platoon Leader and later as Officer in Charge of the battalion's Forward Supply Detachment supporting United States forces along the Demilitarized Zone. As his career progressed, General Williams also served in Germany, Kosovo and Kuwait.

His awards and decorations include the Legion of Merit (1 OLC), Bronze Star Medal (1 OLC), Defense Meritorious Service Medal, Meritorious Service Medal (2 OLC), Army Commendation Medal (5 OLC), Army Achievement Medal (1 OLC), Combat Action Badge, Parachutist and Parachute Rigger badges.

## **RDML THOMAS C. TRAAEN, SC, USN**

*Commander, DLA Distribution*

RDML Thomas C. Traaen assumed command of DLA Distribution on June 25, 2010.

Traaen is a native of Gig Harbor, WA. He earned his commission through the Navy ROTC program graduating from the University of Washington in 1982. He holds a Masters Degree in Business Administration from the University of Georgia and obtained an Executive Master of Business Administration from Duke.

His sea duty assignments include duty as supply officer, USS Lewis & Clark (SSBN 644) Blue crew home-ported in Charleston, SC; stock control officer, USS Simon Lake (AS 33) forward deployed to Holy Loch, Scotland and supply officer USS Tarawa (LHA 1) where he led logistics efforts during Operation Determined Response and the recovery efforts of the USS Cole (DDG 67). He is qualified as both a Submarine Warfare and Aviation Supply Corps Officer.

Shore assignments include duty as the trident outfitting officer, priority requirements officer and database management officer, Polaris Material Office, U.S. Atlantic Fleet, Charleston, SC; Flag aide and P-3 weapon systems manager, Naval Aviation Supply Office, Philadelphia, PA; Business and financial manager for the Tomahawk Cruise Missile Program, Command and Control Project Office PMA-281, Commander, Naval Air Systems Command, Arlington, VA; Head Shore Detailer and Director Detailing Division, Office of Supply Corps Personnel, Arlington, VA; Executive Officer, Fleet and Industrial Supply Center, Yokosuka, Japan; Director Fleet Supply, Commander U.S. Pacific Fleet, Pearl Harbor, Hawaii; and Deputy Commander for Fleet Logistics Operations, Naval Supply Systems Command, Mechanicsburg, PA.

His flag officer assignments include assignment as Chief of Staff, Logistics, Fleet Supply and Ordnance, Commander United States Pacific Fleet Pearl Harbor, Hawaii and Vice Director for Logistics The Joint Staff where he served as the Joint Staff liaison officer to USAID during Operation Unified Response.

His decorations include the Defense Superior Service Medal, Legion of Merit (three awards), Meritorious Service Medal (five awards), Navy and Marine Corps Commendation Medal (four awards), Navy and Marine Corps Achievement Medal (two awards), and various unit awards. He was the recipient of the 2005 Vice Admiral Stanley R. Arthur Award for Military Logistician of the Year.



**RDML THOMAS C. TRAAEN, SC,  
USN**

*Commander, DLA Distribution*



**MS. TWILA C. GONZALES**  
*Director, DLA Disposition  
Services*

**MS. TWILA C. GONZALES**  
*Director, DLA Disposition Services*

Twila C. Gonzales became Director of DLA Disposition Services in March 2008. As Director, she leads approximately 1,800 military and civilian personnel of the Defense Logistics Agency global community who serve in 41 states and 16 foreign countries and operate in Afghanistan, Iraq and Kuwait in direct support of combat forces. She has responsibility for disposition of material no longer needed for national defense, compliance with associated legislative and regulatory requirements, and provides stewardship while protecting the public from dangerous defense items through property reuse, hazardous property disposal, demilitarization, precious metals recovery, and recycling program support. Previously, Gonzales served as Deputy Commander of DLA Distribution, from March 2007 through March 2008.

Inducted into the Senior Executive Service in 2006, Gonzales served as DLA Distribution's Director of Distribution re-engineering, overseeing the transitions required across the activity's distribution network as a result of the 2005 Base Realignment and Closure (BRAC) Act.

Gonzales led the activity's Commercial Activities Program Office from 1998 until 2005, where she managed the A-76 process throughout the distribution centers. Gonzales also served on the team that established the Defense Distribution Center in 1997 through the consolidation of Defense Distribution Regions East and West. At the time, Gonzales was a division chief within the Office of the Comptroller at Defense Distribution Region West.

With nearly 30 years experience in the federal government, Gonzales began her career as a summer intern and has worked in numerous positions in the planning and resource management fields. Gonzales holds a master's degree in human resource and organization management and a bachelor's degree in social science and education.

Her awards include the Department of Defense Distinguished Civilian Service Award, DLA Meritorious Civilian Service Award and DLA Superior Civilian Service Award.

**MR. BRAD BUNN**

*Director, DLA Human Resources*

Brad Bunn, a member of the Senior Executive Service since November 2003, assumed the position of Human Resources Director, Defense Logistics Agency in October 2009. DLA Human Resources is dedicated to enabling the Agency's workforce to capitalize on their skills, experience and potential by leverage its diverse backgrounds and abilities to effectively support warfighter and the Department of Defense. As Director of HR, Bunn leads a team of professionals providing the full range of personnel services and support to approximately 26,000 civilian and military employees within DLA. In addition, DLA HR provides personnel-servicing support to more than 19,000 civilian employees in 10 Defense agencies worldwide.

Prior to his appointment to DLA, Bunn was the program executive officer for the National Personnel Security System and was responsible for leading the policy and program office in the design, development and implementation of NSPS throughout the department.

Previously, Bunn was assigned to concurrent roles as NSPS deputy PEO and as Director of the Defense Civilian Personnel Management Service from June 2005 to May 2008. As Director of CPMS, he supported the Under Secretary of Defense for Personnel and Readiness and the Deputy Under Secretary of Defense for Civilian Personnel Policy in planning. In this capacity, he formulated and managed DoD civilian personnel programs, including policy support, enterprise human resources information systems, and Department-wide civilian personnel administration services for the military services and Defense agencies. Bunn has more than 18 years of experience as a human resources professional in DoD.

Bunn has received the Distinguished Public Service Award from the Department of the Navy, the CPMS Exceptional Civilian Service Award and the Department of Navy Meritorious Civilian Service Award.

He holds a bachelors degree in political science from the College of William and Mary in Williamsburg, Virginia.



**MR. BRAD BUNN**

*Director, DLA Human Resources*



**BG LYNN A. COLLYAR, USA**  
*Director, Logistics Operations,  
Defense Logistics Agency (J-3)*

## **BG LYNN A. COLLYAR, USA**

*Director, Logistics Operations, Defense Logistics Agency (J-3)*

Army BG Lynn A. Collyar is Director of Logistics Operations at the Defense Logistics Agency. Prior to assuming his current position, BG Collyar served as the 35th Chief of Ordnance for the U.S. Army. He was promoted to his present rank on July 10, 2007. A native of Huntsville, AL, he was commissioned a second lieutenant in the Ordnance Corps upon graduation from the U.S. Military Academy, West Point, NY, in 1979.

BG Collyar is a graduate of the Ordnance Officer Basic and Advanced Courses, the Command and General Staff College, and the Industrial College of the Armed Forces. He also holds a Master's degree in National Resource Strategy from the National Defense University in Washington. He was initially assigned to the 619th Ordnance Company, 72nd Ordnance Battalion, and 59th Ordnance Brigade at Kriegsfeld, Germany. His positions included platoon leader, shop and tech supply officer, operations officer and executive officer. In 1983, BG Collyar was assigned as intelligence and operations officer with the 68th Transportation Battalion, 4th Infantry Division (Mechanized), followed by command of the 50th Ordnance Company (Self Propelled Ammo), Fort Carson, CO.

In October 1986, BG Collyar returned to Europe to serve as division ammunition officer, the Division Support Command Support Operations Officer and Assistant Division Materiel Management Officer with the 8th Infantry Division (Mechanized) in Bad Kreuznach, Germany. After completing the Command and General Staff College at Fort Leavenworth, KS, he was assigned to the Office of Resource Management for the Deputy Chief of Staff for Logistics, the Pentagon.

In June 1991, BG Collyar joined the 25th Infantry Division (Light), Schofield Barracks, Hawaii, where he served as executive officer of the 725th Maintenance Support Battalion, followed by a stint as a Division Plans and Operations Officer and Deputy Chief of Staff for Logistics. During the Division's deployment to Operation Restore Democracy in Haiti, he served as the Deputy Logistics Officer, Joint Task Force 180.

BG Collyar then moved to Fort Bragg, NC, in July 1996, where he served as Executive Officer/Deputy Commander of the 82nd Airborne Division Support Command. He then took command of the 189th Corps Support Battalion, 1st Corps Support Command, and XVIII Airborne Corps at Fort Bragg. While in command, the battalion deployed to Central America, where he served as Joint Logistics Task Force Commander, Nicaragua, for Operation Strong Support.

In July 1999, he returned to the Resource Management Office of the Army Deputy Chief of Staff for Logistics at the Pentagon. After a year at the Industrial College of the Armed Forces at the National Defense University, he returned to the Pentagon in June 2001 as Chief, Initiatives Group, Army G8. Returning to Germany, BG Collyar commanded the 29th Support Group, 21st Theater Support Command. While in command, elements of the unit deployed to various locations throughout the European and Central Command areas of operation in support of Operation Iraqi Freedom.

In June 2004, BG Collyar was Chief, Focused Logistics Division, Force Development, Headquarters Department of the Army G8, followed by his previous command at the Defense Distribution Center. His personal awards include the Distinguished Service Medal, Legion of Merit with two oak leaf clusters, the Defense Meritorious Service Medal, the Army Meritorious Service Medal with silver oak leaf cluster, and the Army Parachutist Badge.



**MR. EDWARD J. CASE***Acting Director, DLA Information Operations*

Mr. Edward J. Case (Ted) was second generation Navy Supply Corps being born at Naval Hospital, Newport, Rhode Island, but grew up in Mechanicsburg, Pennsylvania, where he graduated from Trinity High School. He received two Bachelor's degrees in Political Science and Economics from King's College, Wilkes-Barre, Pennsylvania. Mr. Case received his Masters of Science degree in Computer Systems Management in 1986 from the Naval Postgraduate School, Monterey, California, also receiving the RADM Grace Murray Hopper Award for Excellence in Academics and Leadership in Computer Technology. Mr. Case retired from the Navy on October 1, 2001.

Mr. Case has been assigned to the Defense Logistics Agency (DLA) since June 29, 1992. Since his arrival, he has served as the Deputy Division Chief, Systems Integration Division; Division Chief, Information Resources Management Division; Deputy Staff Director, Information Services Office; the Program Team Leader for Major Information Technology (IT) Programs; Program Manager of the DoD Standard Procurement System and the Director of the Defense Procurement CIM Systems Center; DLA Deputy Chief Information Officer; Co-Director of the DoD Paperless Contracting Integrated Product Team; Deputy Director, DLA eBusiness; and Associate Director of Operations, Information Operations. Mr. Case was inducted into the Senior Executive Service in 2002 and became the DLA Deputy Director and Chief Technical Officer, Information Operations. He was the recipient of the 2008 Presidential Rank award. Currently, Mr. Case serves as the DLA Acting Director and Chief Information Officer, Information Operations.

Mr. Case has acquired extensive ADP management experience through a wide variety of shore-based IT assignments. His expertise includes ADP acquisition management, ADP systems integration, networking design and implementation, Central Design Activity management, global ADP operations management, MAISRC level project management, ADP system life cycle management, Information Assurance management, and both corporate and project level IT financial management.



**MR. EDWARD J. CASE**  
*Acting Director, DLA  
Information Operations*



**MR. TONY POLEO**  
*Chief Financial Officer, Defense  
Logistics Agency*

**MR. TONY POLEO**  
*Chief Financial Officer, Defense Logistics Agency*

Tony Poleo was selected to be the Chief Financial Officer, Defense Logistics Agency, Jan. 4, 2007.

DLA, with headquarters at Fort Belvoir, VA, is responsible for providing the Army, Navy, Air Force, Marine Corps and other federal agencies with a variety of logistics, acquisition and technical services in peace and war. These services include logistics information, materiel management, procurement, warehousing and distribution of spare parts, food, clothing, medical supplies and fuel, reutilization of surplus military materiel, and document automation and production. This worldwide mission is performed by approximately 27,000 civilian and military personnel with an annual budget of approximately \$42 billion.

Mr. Poleo began his DLA career as an undergraduate cooperative education student in 1981 and returned full-time to the DLA Directorate of Financial Operations upon graduation in 1984. From 1984 to 2001, he held various and progressively more responsible positions in the DLA Financial Operations Directorate. Also during this period, he interned as the Defense Legislative Aide to Sen. J. Bennett Johnston. In 2001, Mr. Poleo was selected as a member of the Senior Executive Service.

Mr. Poleo received his B.S. in Business (Finance) degree from Virginia Tech in 1984. In 1989, he earned a Master's Degree in Public Financial Management from American University. He holds Defense Financial Management and Government Financial Management certifications. Mr. Poleo has also completed the Program for Senior Executive Fellows at Harvard University, The Leadership for a Democratic Society program at the Federal Executive Institute, and the Navy Executive Business Course at the University of North Carolina.

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