



DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY



DLA Troop Support Construction & Equipment Supply Chain

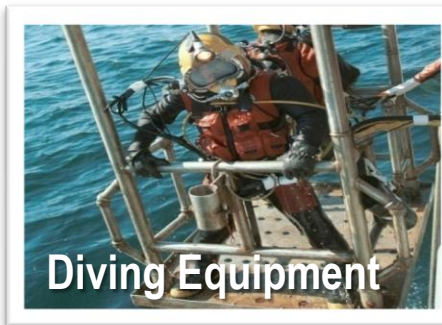
WARFIGHTER SUPPORT ENHANCEMENT

STEWARDSHIP EXCELLENCE

WORKFORCE DEVELOPMENT



Construction & Equipment Supply Chain



<http://www.dscp.dla.mil/gi/>



Construction & Equipment

A Unique DLA Supply Chain

...effective and efficient logistical support

Three Types of Tailored Programs

Prime Vendor / Tailored Logistics Support

- ✓ Maintenance, Repairs and Operations Supplies
- ✓ Special Operations
- ✓ Metals
- ✓ Lumber
- ✓ Fire Fighting & Emergency Services
- ✓ Tentage

Long Term Contracts

- ✓ Heavy Equipment Procurement Program

Traditional

- ✓ Safety & Rescue Equipment
- ✓ Containers & RFID Tags
- ✓ Lighting
- ✓ Material Handling Equipment

Executive Agency for Class IV



Variety of Products

Light Bulbs to Bulldozers



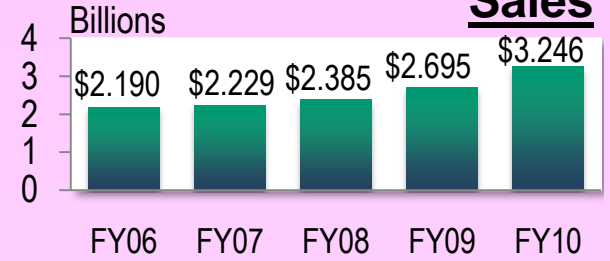


Construction & Equipment

Customers / Items

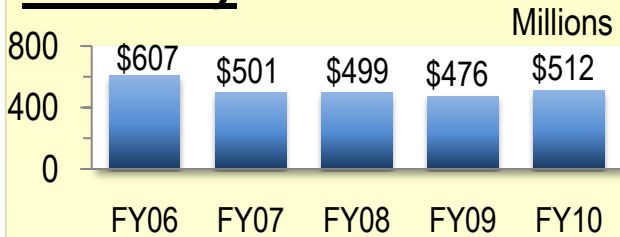
Customers: 26,500
 Orders: 1.3M per year
 Items: 374,000
 330 Federal Stock Classes

Sales



The Big Picture

Inventory

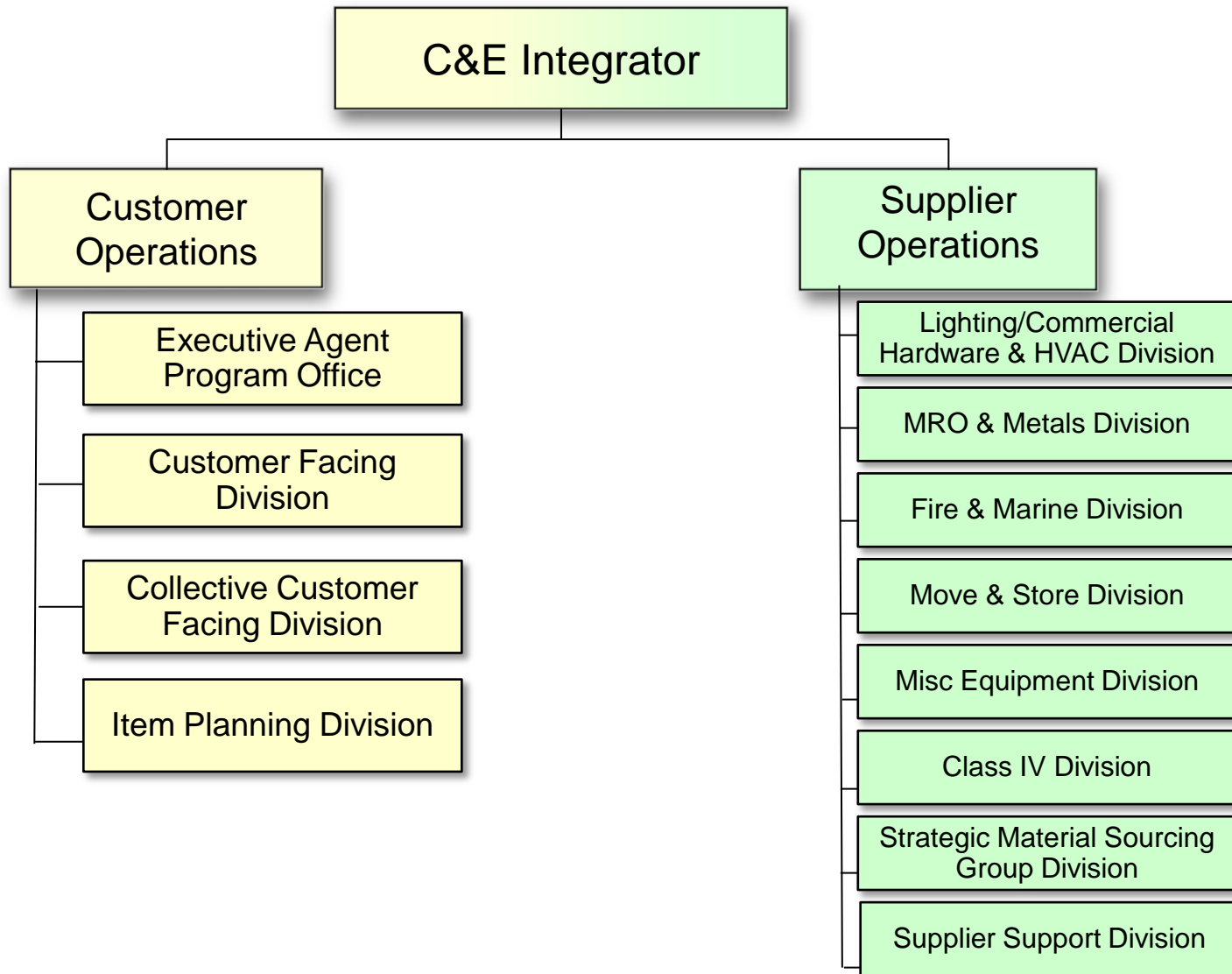


Personnel / Vendors

Employees: 394 civilian
 7 military
 Suppliers: 2,782



C&E Organization





MRO & Metals Division

Maintenance Repair & Operations (MRO) Supplies Prime Vendor

- Regional prime vendor / integrated supplier
- Products and services including, but not limited to...



- Electrical
- Plumbing
- HVAC
- Paint
- Lumber

- Tools
- Hardware
- PVF
- Building Supplies
- Incidental Services



Benefits

- Infrastructure savings
- Inventory cost reductions
- Leveraged buying
- Storefront capability



MRO and Metals Division Metals Program

Supported through both prime vendor and traditional contracting

- All metals
 - Ferrous, non-ferrous and specialty
- All items
 - Angle, bar, extrusions, sheet, strip, screen, plate
- All related services
 - Cutting, shearing, testing, scrap removal, salvage, technical support available through prime vendor



Benefits

- Infrastructure savings
- Inventory cost reductions
- Leveraged buying

- Regional supplier
- Tailored support





Fire & Marine Division

Special Operational Equipment

Traditional and TLS support

Major customers

- Army
- Special Forces
- Naval Special Warfare
- Explosive Ordnance Disposal
- Marine Expeditionary Units
- Naval Coastal Warfare

- Sights and Mounts
- Assault Ladders
- Breaching Tools
- Rifle Slings
- Tactical Lights
- Knives



Tactical

- Compressors
- Life Vests
- Life Rafts
- Liters
- Ring Buoys
- Boats
- Sonar Devices
- ROVS
- LRADS
- Search Lights
- Eyewear



Safety/SAR

- Masks
- Fins
- Diving Helmets
- Gloves
- Regulators
- Dry/Wet Suits
- Cylinders
- Umbilical Lines



Diving



Fire & Marine Division

Fire & Emergency Services

Safety & Rescue Equipment

*Supported through TLS
and traditional contracting*

- Breathing Apparatus
- Hoses
- Nozzles
- Regulators
- Thermal imaging equipment
- Ladders
- Extinguishers
- Rope

- Fire alarm systems
- Suppression systems
- Surveillance systems
- Emergency Station Vehicle Exhaust & Vent Systems

- First Responder Training
- Mock Up Training
- Installation
- Repair & Overhaul of items provided

Major customers

- Coast Guard
- Naval Shipyards
- Tinker & Travis Air Force Base



Equipment



Systems



Training



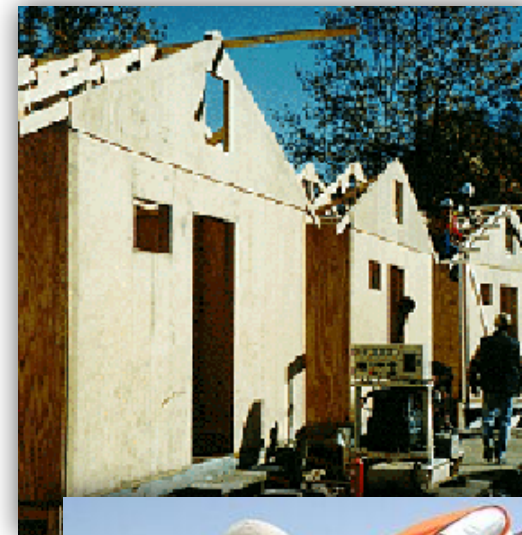
Class IV Division Wood Products

Supported through both prime vendor and traditional contracting

- Dedicated European sources
- Reduced leadtimes
- Reduced costs

Diversified product line

- Softwood
- Hardwood
- Plywood
- Treated
- Fire retardant
- Poles
- Pilings
- Crossarms & ties
- Bulk lumber



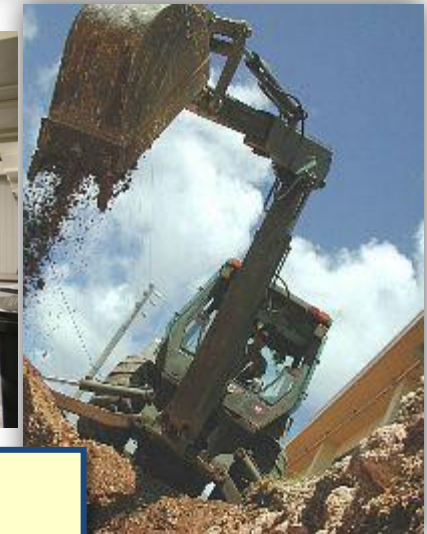


Move & Store Division Heavy Equipment

Supported through long term contracts

- Supports acquisition of over 2,400 “commercial type” heavy equipment products
- Focus: tailored customer support

- OEMs
- Customization
- Full range of options



- Construction Equipment
- Material Handling Equipment
- Fire Fighting & Rescue Vehicles and Environmental Products



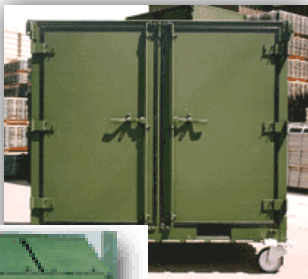
Move & Store Division Containers

Traditional support

- Containers range from small oil sample bottles to 20' and 40' dry freight, steel cargo containers

Customization services include

- Racks
- Shelving
- Kits
- A/C
- Dehumidifiers
- Accessory configuration kits for a variety of material weapons





Move & Store Division

Material Handling Products

Traditional support

Major customers

- DDC/depots
- Rock Island
- SWA CENTCOM

- RFID Tags provide global asset visibility from vendor to war fighter
- Federal Stock Classes
1730, 1740, 3910, 3920, 3930, 3960,
3990, 4430, 4440, 4460, 6350

- Aircraft Servicing Equipment
- Dehydrators and Desiccants
- Portable MHE Scales, Ramps
- Chlorate Candles
- Tie Downs & Load Binders
- Pallets & Pallet Covers
- Boxes, Tote, Shipping
- Specialized Warehouse Shelving
- Radio Frequency (RFID) Tags





Miscellaneous Equipment Division Technology & Information Equipment

Supported through long term contracts and special programs

- 80,000 NSNs managed
- State of the art equipment
- Multi-level systems support

- LTCs for both COTS and military specific products
- Brands include HP, Sony, Ricoh and Kodak

- **Special program contracts**
- DAPS Agreement for Targets
- North Central Sight Services
- Priority One (JWOD) Award Winner

- ADP Equipment & Supplies
- Imaging
- Telecommunications
- Training Devices – Targets
- Administrative Products
 - Dog collars to books





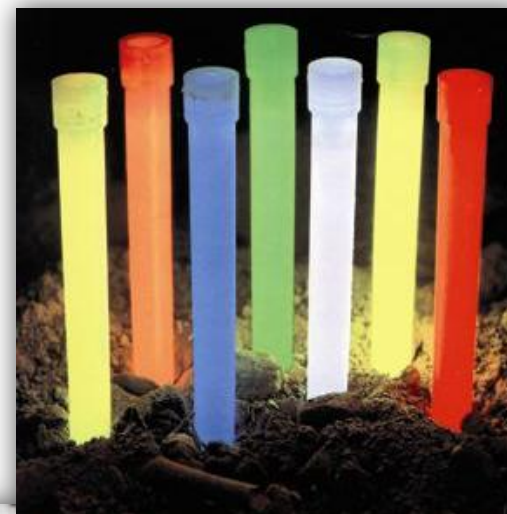
Lighting/Commercial Hardware/HVAC Division

Lighting

Commercial Lighting Products

Traditional support

- Compact Fluorescent Lamps
- LEDs
- Electronic Ballast
- Low Mercury Lamps
- High Pressure Sodium Lights
- Solar/Wind Powered Lighting Fixtures





Executive Agent for Class IV Construction & Barrier Material

- DLA provides E2E support to the customer
- Oversight of Construction & Barrier material

- Construction Material
 - Lumber/Plywood
- Barrier Material
 - Concertina/Barbed Wire
 - Fence Posts (Pickets)
 - Bastions
 - Sandbags
- Ground Stabilization Material
 - AM2 Landing Mat
 - Sand Grids





What We Want to Leave You With

Actively engaged in warfighter readiness...

- Understanding warfighter requirements
- Knowledge of customer's needs for continual improvement
- Looking for industry's support in meeting the requirements of the Service customer



From logistics *mass* to logistics
velocity & visibility



Providing the *right item* at the *right time* in the *right place*
for the *right price, every time*

CLOTHING & TEXTILES

DEFENSE SUPPLY CENTER PHILADELPHIA



MEDICAL

DEFENSE SUPPLY CENTER PHILADELPHIA



CONSTRUCTION EQUIPMENT

DEFENSE SUPPLY CENTER PHILADELPHIA



SUBSISTENCE

DEFENSE SUPPLY CENTER PHILADELPHIA

