



Brief to Small Business



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Marine Corps Systems Command



35TH COMMANDANT OF THE MARINE CORPS
COMMANDANT'S PLANNING GUIDANCE

2010

- ***We will continue to provide the best trained and equipped Marine units to Afghanistan. This will not change. This remains our top priority!***
- ***We will rebalance our Corps, posture it for the future and aggressively experiment with and implement new capabilities and organizations.***
- ***We will better educate and train our Marines to succeed in distributed operations and increasingly complex environments.***
- ***We will keep faith with our Marines, our Sailors and our families.***

The objective is to allow Marines to travel lighter, with less, and move faster through the reduction in size and amount of equipment and the dependence on bulk supplies. - Gen Amos, 35th Commandant's Planning Guidance



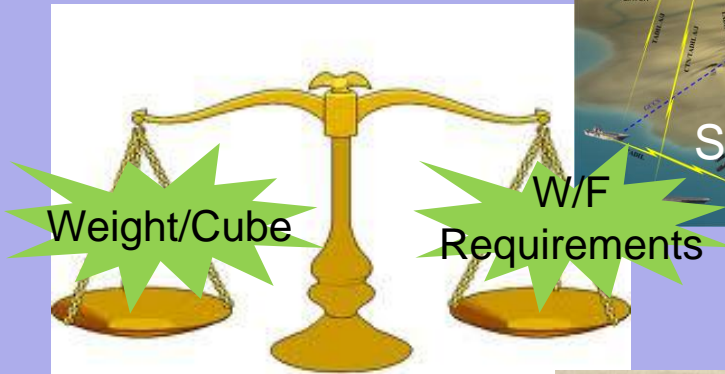
OPPORTUNITIES

- Reduce Weight
- Reduce Energy
- Reduce Cost

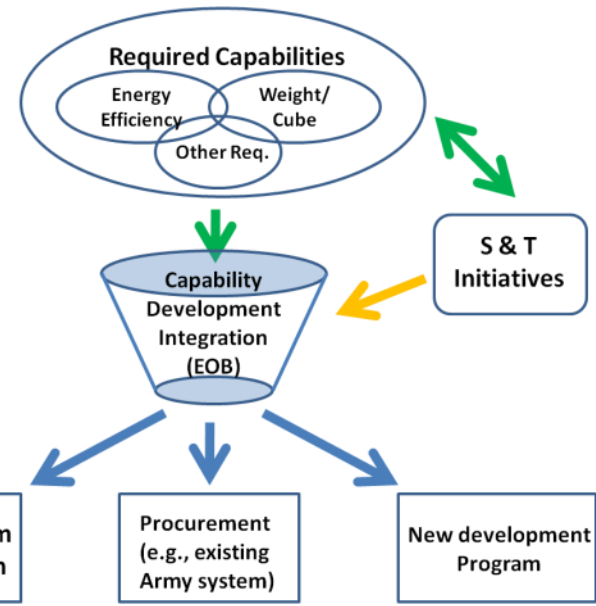
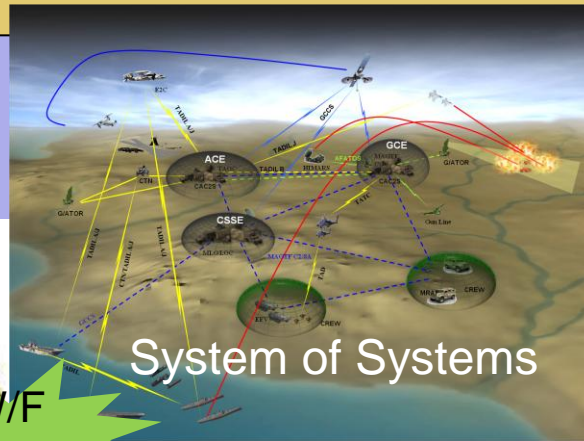


“We will rebalance our Corps, posture it for the future and aggressively experiment with and implement new capabilities and organizations.”

The Challenge



Affordability /
Technology



Capability Solutions

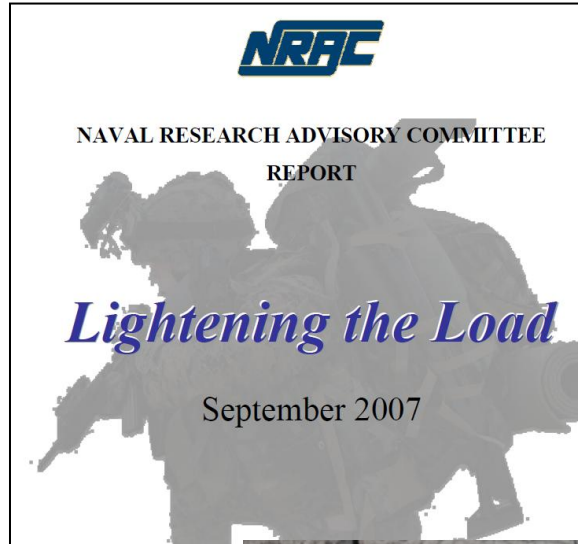
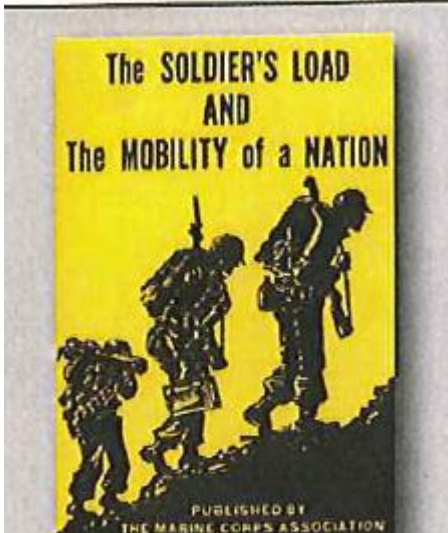
Create the Middleweight MAGTF within Affordability Constraints



MARINE CORPS SYSTEMS COMMAND

EQUIPPING THE WARFIGHTER TO WIN

Combat Weight
of Marines



MARINE CORPS SYSTEMS COMMAND

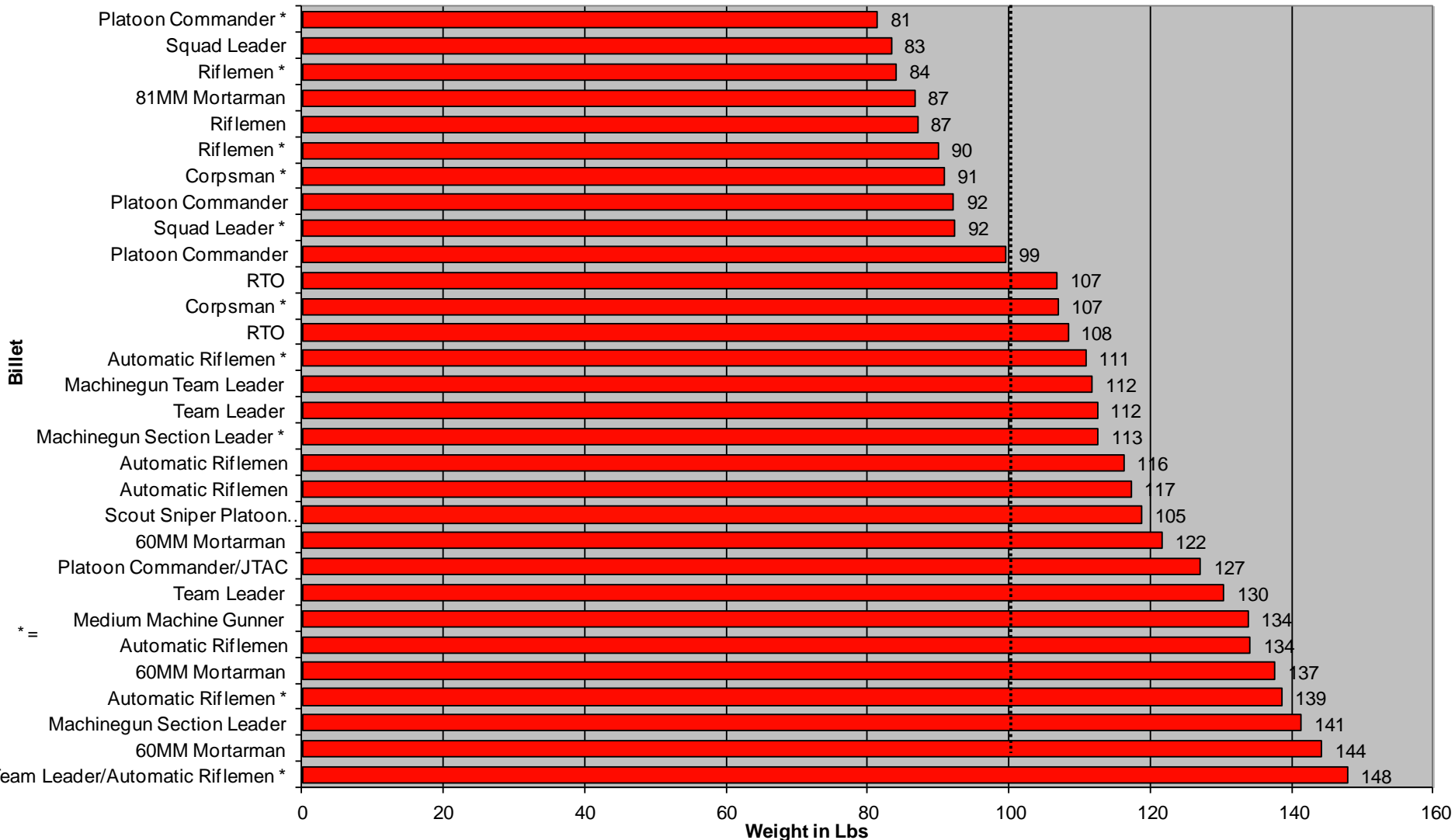
EQUIPPING THE WARFIGHTER TO WIN

2nd Bn
7th Marines



2/7 April 2008 Equipment Weight by Billet

Average Weight 112 lbs



MARINE CORPS SYSTEMS COMMAND

EQUIPPING THE WARFIGHTER TO WIN

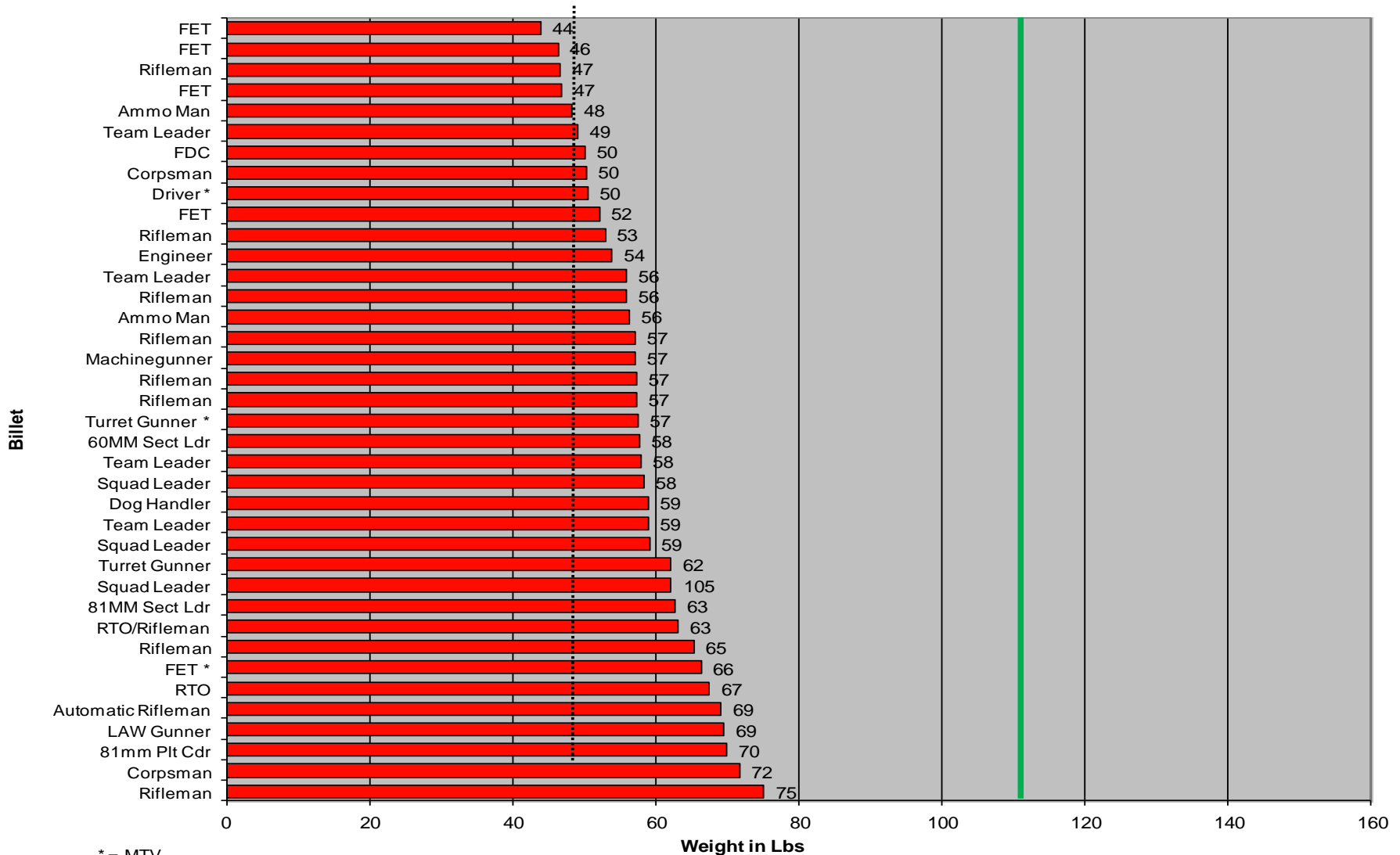
2nd Bn
2nd Marines



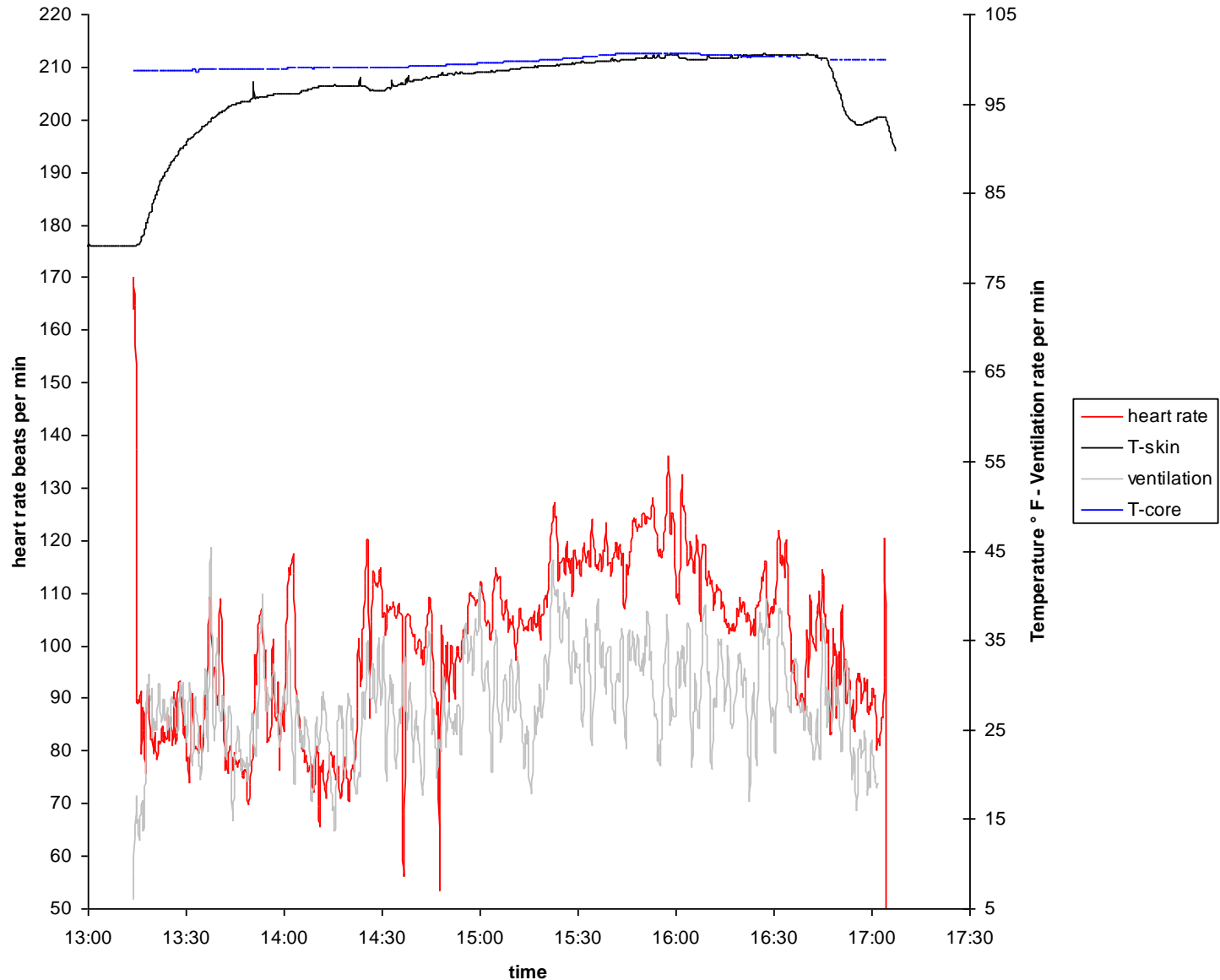
2/2 March 2010 Equipment Weight by Billet

Average Equipment

2/7 Avg Equipment Weight
112 lbs



* = MTV



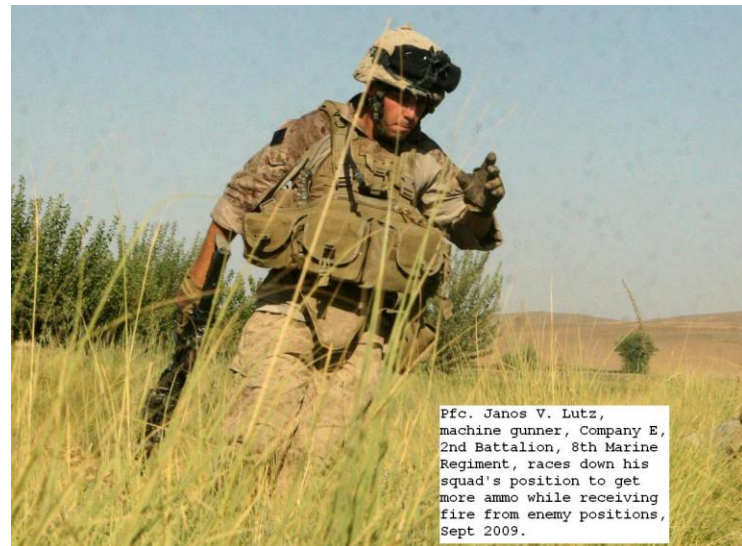
MARINE CORPS SYSTEMS COMMAND

EQUIPPING THE WARFIGHTER TO WIN

Thermal Heat Strain



1st Lt. Thomas "Tee" Tompkins with Company E, 2nd Battalion, 8th Marine Regiment, scans a possible enemy position with his rifle combat optic Aug. 10, 2009.



Pfc. Janos V. Lutz, machine gunner, Company E, 2nd Battalion, 8th Marine Regiment, races down his squad's position to get more ammo while receiving fire from enemy positions, Sept 2009.

MARINE CORPS SYSTEMS COMMAND

EQUIPPING THE WARFIGHTER TO WIN

Energy Efficiency





EQUIPPING THE WARFIGHTER TO WIN



CURRENT

Fuel Used	Generator	ECU	Shelter
1.22 gal/hr 14 kW load	15 kW MEP-804A TQG	96,000 BTU/hr B0010 model	R-2 Insulation Base X 305

FUTURE

Fuel Used	Generator	ECU	Shelter
0.52 gal/hr 9.3 kW load	10 kW MEP-1030 AMMPS	60,000 BTU/hr ECU 2014 model	R-4 Insulation Base X 305 w/ Liner

57% Reduction in Fuel Demand

25% Efficiency gain in Power Generation

15% Reduction in Power Demand

33% Reduction in Cooling Demand

MARINE CORPS SYSTEMS COMMAND

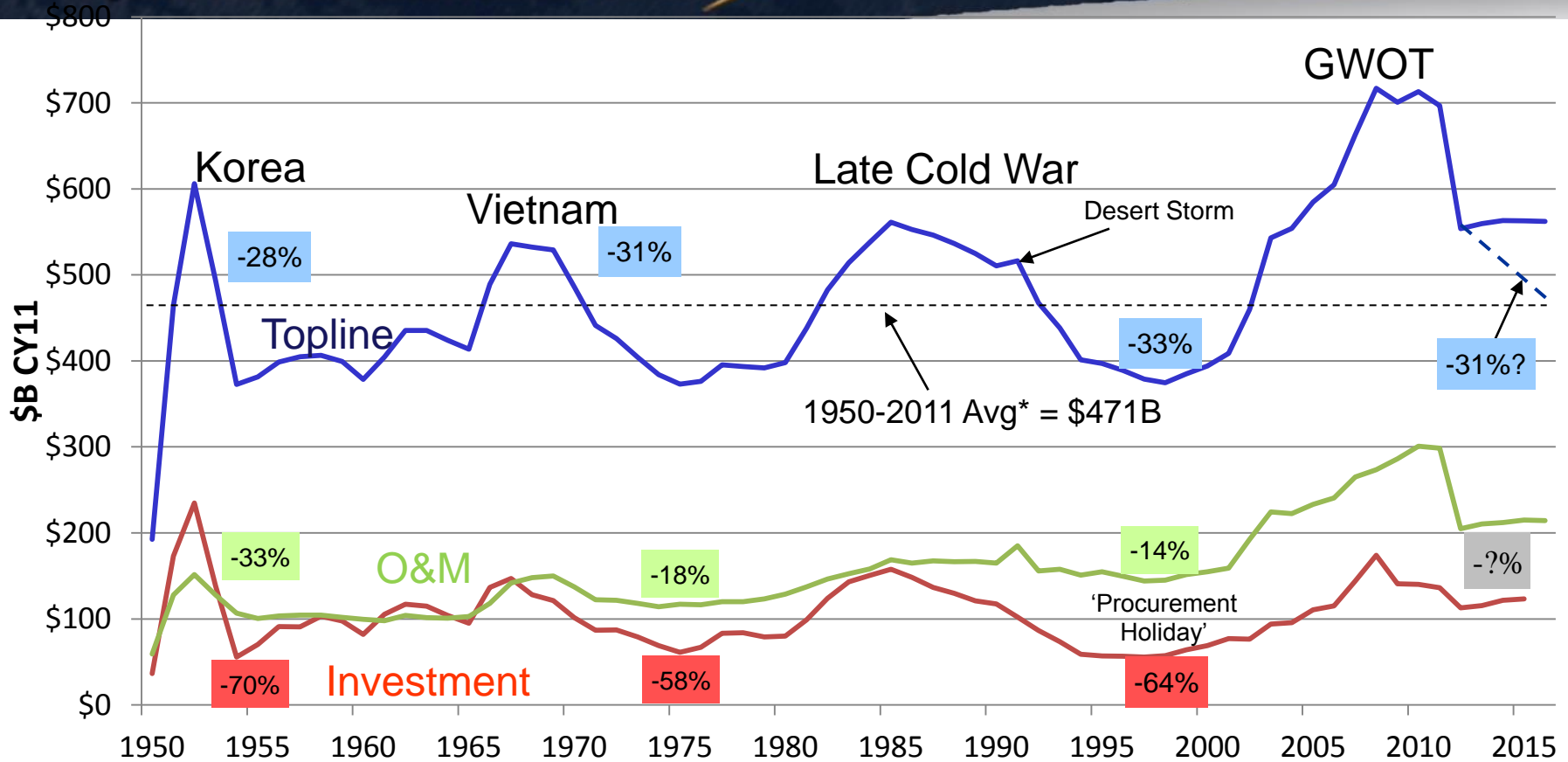
EQUIPPING THE WARFIGHTER TO WIN

Energy and Small
Business





EQUIPPING THE WARFIGHTER TO WIN



- Recent top line drawdowns average ~30%
- Procurement (Investment) accounts take disproportionate hits, e.g., 14% (O&M) vs. 64% (Investment) in post Cold War era

*All data from Green Book, Mar 2011



Cost to Equip Individual Marine

After accounting for inflation the cost today is **6.4 times the cost** of equipping an individual Marine in 2000.

Cost to Equip Inf. Bn

After accounting for inflation the cost today is **2.7 times the cost** of equipping an Inf. Bn. in 2000.

Cost of Combat and Tactical Vehicles

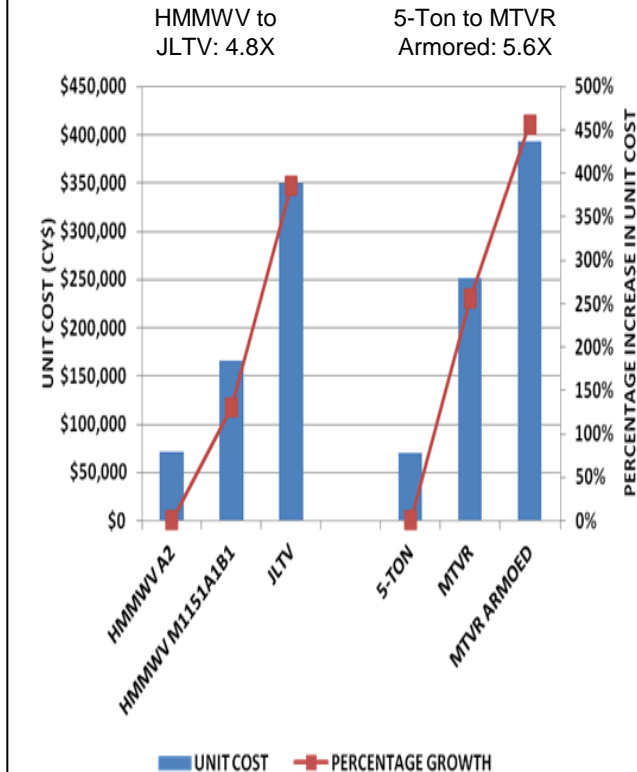
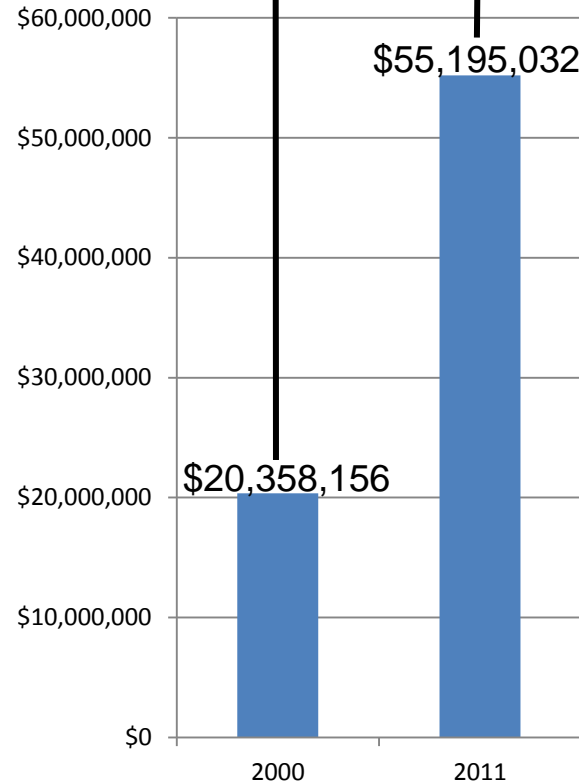
After accounting for inflation the cost today is **5.2 times the cost** of acquiring combat/tact vehicles in 2000.

CY 2011 Dollars

CY 2011 Dollars

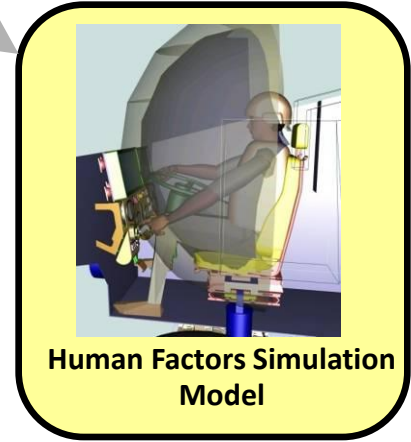
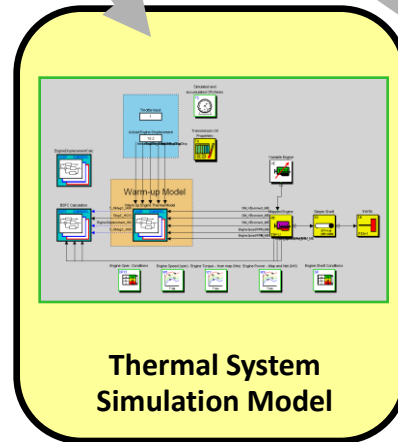
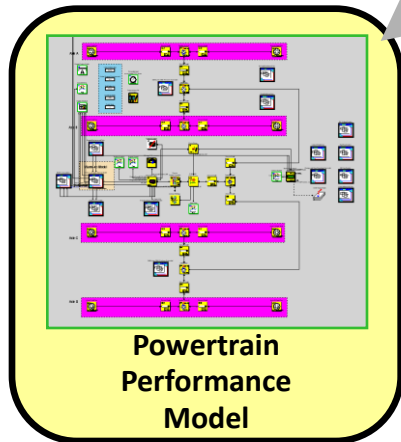
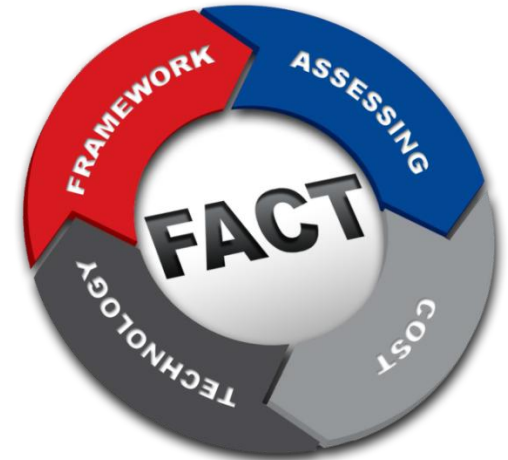
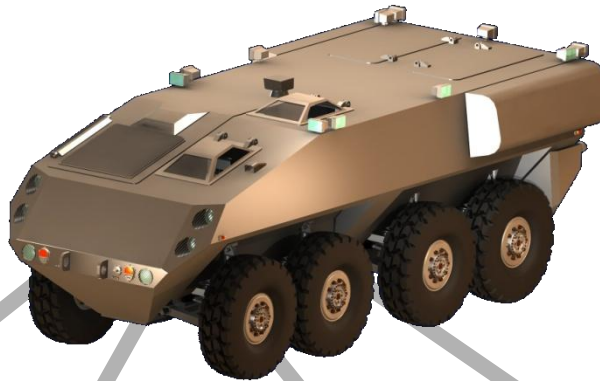
CY 2011 Dollars

Year 2000	Year 2010
	
Basic Rifleman's Clothing & Equipment Cost	
~\$2,346	~\$12,731





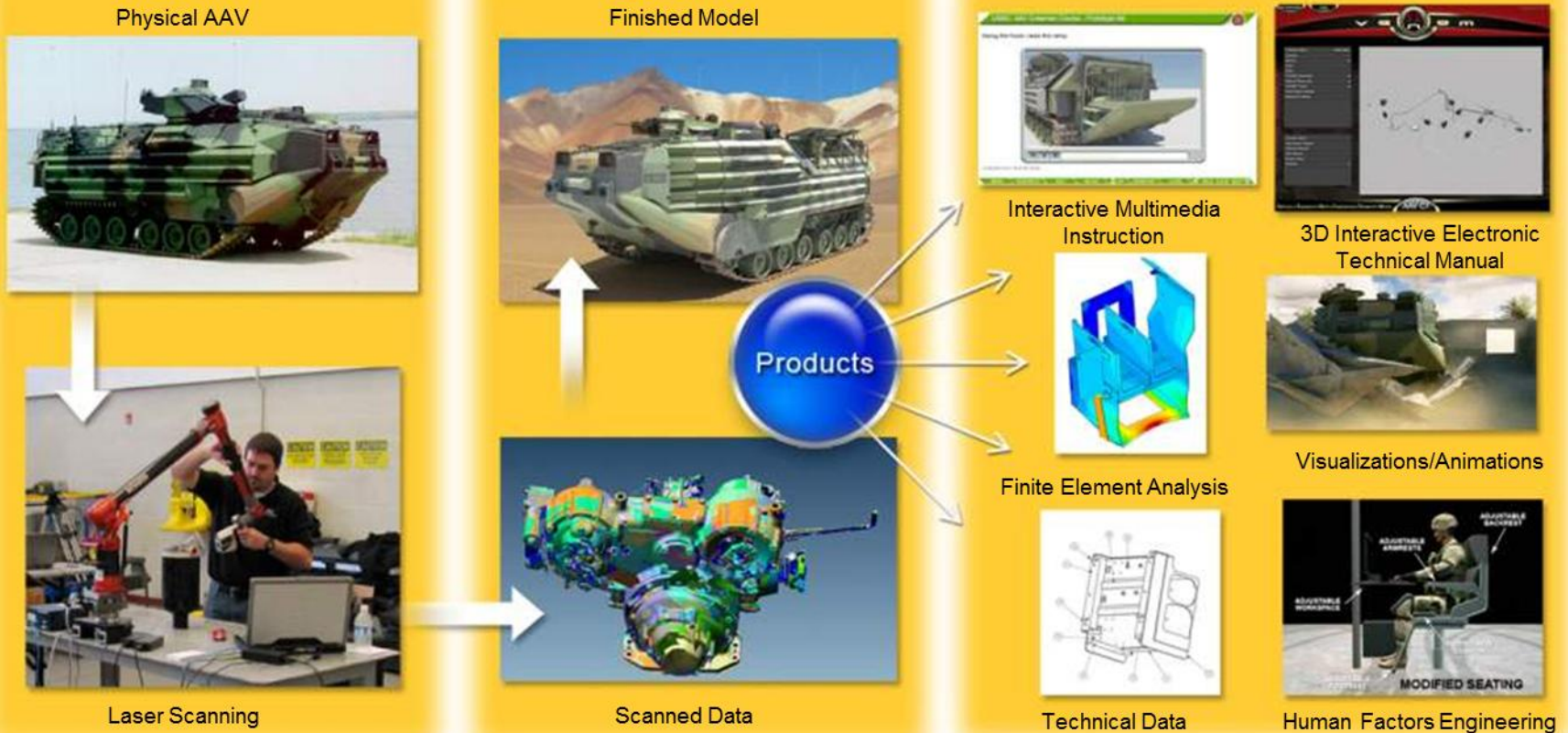
EQUIPPING THE WARFIGHTER TO WIN



Understand How Requirements Effect Cost - Optimize Design



Legacy Platform /Service Life Extension Program (SLEP) Capability



Modeling and Simulation based Systems Engineering



MARINE CORPS SYSTEMS COMMAND PROGRAM EXECUTIVE OFFICER LAND SYSTEMS



“Give these guys a mission, some leadership, a little chow, lots of ammunition, and then stand back...”