Acquisition Efficiency Guidance Roadmap

- **Target Affordability and Control Cost Growth**
- **Incentivize Productivity & Innovation in Industry**
- **Promote Real Competition**
- **Improve Tradecraft in Acquisition of Services**
- **Reduce Non-Productive Processes and Bureaucracy**

Acquisition Efficiency Guidance Roadmap

Target Affordability and Control Cost Growth

- Mandate affordability as a requirement

- Implement "should cost" based management

- Eliminate redundancy within warfighter portfolios

- Achieve Stable and economical production rates

- Manage program timelines

Acquisition Efficiency Guidance Roadmap

Incentivize Productivity & Innovation in Industry

- Reward contractors for successful supply chain and indirect expense management

- Increase Use of FPIF contract type

- Capitalize on progress payment structures

- Institute a superior supplier incentive program

- Reinvigorate industry's independent research and development

Acquisition Efficiency Guidance Roadmap

Promote Real Competition

- **Emphasize competitive strategy at each program milestone**
- **Remove obstacles to competition**
  - **Allow reasonable time to bid**
  - **Require non-certified cost and pricing data on single offers**
  - **Enforce open system architectures and set rules for acquisition of technical data rights**
- **Increase small business role and opportunities**

Acquisition Efficiency Guidance Roadmap

Improve Tradecraft in Acquisition of Services

- Assign senior managers for acquisition of services
- Adopt uniform services market segmentation (taxonomy)
- Address causes of poor tradecraft
  - Define requirements and prevent creep
  - Conduct market research
- Increase small business participation

Acquisition Efficiency Guidance Roadmap

Reduce Non-Productive Processes and Bureaucracy

- **Reduce frequency of OSD level reviews**
- **Work with Congress to eliminate low value added statutory requirements**
- **Reduce the volume and cost of Congressional Reports**
- **Reduce non-value added requirements imposed on industry**
- **Align DCMA and DCAA processes to ensure work is complementary**
- **Increase use of Forward Pricing Rate Recommendations (FPRRs) to reduce administrative costs**

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