

## October 23, 1983

## THEY CAME IN PEACE





# Expeditonary Warfare Conference





BGen Frank Kelley (703)432-1800



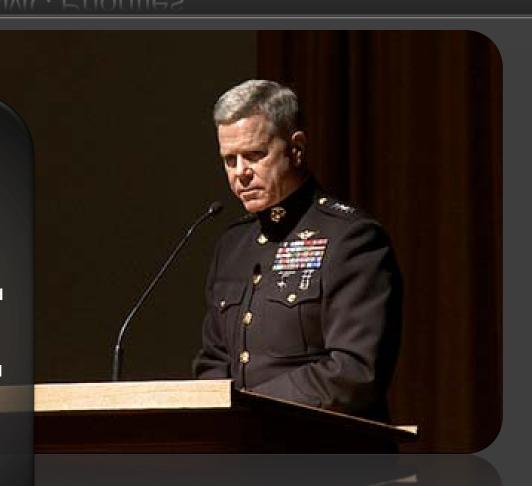
# Dialogue





## **CMC** Priorities

- 1) Continue to provide the best trained and equipped Marine units to Afghanistan. This will not change. This remains our top priority!
- 2) Rebalance our Corps, posture it for the future and aggressively experiment with and implement new capabilities and organizations.
- 3) Better educate and train our Marines to succeed in distributed operations and increasingly complex environments.
- 4) Keep faith with our Marines, our Sailors and our families.





## Role of the United States Marine Corps

'Our realton faces an uncertain future; we cannot predict where and when events may

occur that might call us to always been times when e even when such involveme again in the future. Compl significantly reduced the nu

We are a maritime nation. for the exchange of commovement on those commoval forces are the solution

Naval forces are not reliable operations, they step lig concentration of the wor simultaneously on the se these three domains repreteam, amphibious forces decision space for our initiatives by means of the



DEPARTMENT OF THE NAVY
MEADQUARTERS UNITED STATES MARINE COMPS
JOOO MARINE COMPS PENTAGON
WASHINGTON, DC 20350-3000

1000 SIG SEP 1 2 2011

MEMORANDUM FOR SECRETARY OF DEFENSE

From: Commandant of the Marine Corps

Subj: ROLE OF THE UNITED STATES MARINE CORPS

Secretary Panetta, as we explore ways across the Department to adjust to a new period of considerable fiscal austerity, there emerges a clear imperative that our Nation retain a credible means of mitigating risk while we draw down the capabilities and capacities of our forces.

Our Nation faces an uncertain future; we cannot predict where and when events may occur that might call us to respond to protect our citizens and our interests. There have always been times when events have compelled the United States to become involved, even when such involvement wasn't desired; there is little doubt that we will have do this again in the future. Complicating matters is the fact that since the 1996s, our nation has significantly reduced the number and size of our bases and stations around the world.

We are a maritime nation. Like so much of the world, we rely on the maritime commons for the exchange of commerce and ideas. Many depend on us to maintain freedom of movement on those commons; we continue to take that responsibility seriously. Your naval forces are the solution set to fulfilling our global maritime responsibilities.

Naval forces are not reliant on host nation support or permission; in the conduct of operations, they step lightly on our allies and host countries. With the increasing concentration of the world's population close to a coastline, the ability to operate simultaneously on the sea, ashore, and in the air, and to move seamlessly between these three domains represents the unique value of amphibious forces. Operating as a team, amphibious forces provide operational reach and agility, they "buy time" and decision space for our national leaders in time of crisis. They bolster diplomatic initiatives by means of their credible forward presence. Amphibious forces also provide the Nation with assured access for the joint force in a major contingency operation. Modern amphibious operations, like the TF-58 assault that seized Kandahar airport 450 miles inland in 2001 shortly after the 9/11 attacks, seek to avoid enemy strengths by exploiting gaps and weaknesses.

When the Nation pays the 'sticker price' for its Marines, it buys the ability to remain forward deployed and forward engaged to assure our partners, reinforce alliances, and build partner capacity. For 7.8% of the total DoD budget, our Nation gains the ability to respond to unexpected crises, from humanitarian disaster relief efforts, to non-combatant evacuation operations, to conduct counter-piracy operations, raids or strikes. That same force can quickly be reinforced to assure access anywhere in the world in the event of a major contingency; it can be dialed up or down like a rheostat to be relevant across the range of military operations. No

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nitiatives by means of their credible forward presence. Amphibious forces also provide



# F-35/ACV



## JSF Resumes Flight Operations

On August 3, 2011 the F-35 Joint Program Office issued a fleet wide precautionary suspension of ground and flight operations as a result of an incident involving the F-35 conventional takeoff On August 3, 2011 the F-35 Joint Program Office issued a fleet wide precautionary suspension of ground and flight operations as a result of an incident involving the F-35 conventional taked and landing (CTOL) variant AF-A at Edwards AFB. Calif. The 35F fleet resumed mentional and landing (CTOL) variant AF-A at Edwards AFB. to recollered flight operations on August 10 and returned to recollered flight operations.

d landing (CTOL) variant AF-4 at Edwards AFB, Calif. The JSF fleet resumed monitored to make the control of the ground test operations on August 10 and returned to monitored flight operations on August 10 and returned to

developmental test flight operation made after reviewing data from monitoring procedures governing safely. The root cause investig Monitoring of valve position is a solution is in the works.

#### TALKING POINTS

- The F-35B will revolutionize environments while reducing enabling joint interoperability
- STOVL JSF enables distribu high sortie generation, small
- The STOVL technical challer none of the currently known
- The capability inherent in a S our need for close air support Marine Corps will likely opera

## QUESTIONS AND ANSWERS

Q1. What advantages do you g A1. The STOVL variant will provid There are ten times as many 3,00 a 3,000 to 4,000 foot expeditional replace darraged facilities or creators and the control of the con conventional carriers.

POINT OF CONTACTISOURCIN Mr. Joe DellaVedova, JSF JPO P. Capt. Brian Block, HQMC DivPA.

Current As o

#### STOVL JSF SHIPBOARD TESTING

Strike Fighter Marine Corps 9-1). The F-35 ITF is weeks (Oc

May 18, 2011

commence initial ship nent and two aircraft to at sea short take offer craft landing

o floo



#### Reviewing Amphibious Capability

"Like an affordable insurance policy, Marine Corps and Navy amphibious forces represent a Tike an affordable insurance policy, Marine Corps and Navy amphibious prices represent a very efficient and effective hedge against the nation's most likely risks. \* CMC, Role of the very encuent and enecute neage against the nation a most United States Marine Corps , 12 Sep memo to SECDEF

AMACA has been fasked with reviewing the "Keeping the Marine Corps on target" IN THE BLACK Headquarters U.S. Marine Corps

#### May 18, 2011

- Modernization: Amphibious Combat Vehicle (ACV) Background
- <u>Ackground</u>
  After sustained combat operations in Iraq and Afghanistan, the Marine Corps must reset war-weary equipment and modernize canabilities.
- As part of this process, funding identified for the EFV will be used to address overall modernization Our approach will be to balance capability with cost while mitigating the risks associated with a new

  - AAV upgrade: A service-life extension program and upgrades for some AAVs AAV upgrade: A service-life extension program and upgrades
    ACV: The development of a new Amphibious Combat Vehicle Auy: The development of a new Amphilolous Combat MPC: The procurement of Marine Personnel Carriers

- Ecussion

  The Marine Corps intends to pursue an aggressive and responsible acquisition timeline for new and usoracled amphibious vehicles. In doing so, the Corps will employ a disciplined systems engineering The Marine Corps intends to pursue an aggressive and responsible acquisition timeline for new and upgraded amphibious vehicles. In doing so, the Corps will employ a disciplined systems engineering process coupled with sound cost analysis. process coupled with sound cost analysis.
- The Corps is beginning an analysis of alternatives of amphibious combat vehicles that will evaluate cost vice canability of several different ACV configurations.
- This analysis will be informed by input we have received from industry in response to requests for information issued earlier this year.
- The Corps also will conduct a series of war games in collaboration with the Navy to evaluate the coarational impacts of closing the shin-to-share distance from 25 nautical miles to 12 nautical miles. The Corps also will conduct a series of war games in collaboration with the Navy to evaluate the operational impacts of closing the ship-to-shore distance from 25 nautical miles to 12 nautical miles.

- As America's Expeditionary Force in As America's Expeditionary Police in Readiness, the Marine Corps must be prepared to respond to crises in any clime or place.
- An amphibious combat vehicle is critical in enabling the Marine Corps to conduct ship-toshore operations in permissive, uncertain or
- The Corps is committed to developing and fielding an effective, survivable and affordable amphibious combat vehicle that meets our

#### Facts & Figures

- The vitality of an amphibious fleet is critical to overcoming anti-access challenges in locations along coastlines or in strategic straits where no U.S. forces are present and/or basing
- The United States since 1990 has conducted some 110 amphibious operations. For example, the Navy-Marine Corps team has been on the the wavy-marine corps warrings been scene in Bangladesh (1991), the Philipp (1991), Liberia (1996), Face



## Headquarters U.S. Marine Corps

Modernization: Joint Strike Fighter

Backstound

The F.36 Lightning II, or Joint Strike Fighter (JSF), is a multiservoermultinational fifth-generation fighter

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The F.36 Lightning III, or Joint Strike Fighter (JSF), is a multiservoermultination of the properties The F.35 Lightning II, or Joint Strike Fighter (USF), is a multisenricelimational fittingeneration fighter that combines two observable technology with agile close are support apability to create a multisenricely and survivability plants on the parameter of the property of the parameters and unrealished lethality and survivability parameters and unrealished lethality and survivability parameters. platform: it gives plicts unprecedented shullforial awareness and unmatched lethalty and survivable.

The single-engine, single-enait F-55 will be manufactured in three versions: a short takeothericcial transfer (STOVL, F-558) was be manufactured in three versions: a short takeothericcial transfer (STOVL, F-558) was a small version of the state of the st

Navy, and a convertional takeoff-and-landing (CTOL, F.35A) variant for the Air Force.

The Manne Corps will replace the signing AV-89 Names, FIA-18 Homets, and EA-68 Providers with A20 Jord Strike Fighters a mix of 340 F-35 B models and 80 F-35 C models.

Joint Strike Fighters: a mix of 340 F-35 B models and 60 F-35 C models.

The first F-35B squard only stand up in 2012, the first F-35C squardon will stand up in 2018, and one standing in 21 active and three legacy squardons will stand up in 2013 and end in 2025, cultimating in 21 active and three reserve F-35 squardons.

DISCUSSION

The F-968 STOVL, Joint Strike Fighter remains the factical aircraft we need to support our Manne Ar.

The F-968 STOVL Joint Strike Fighter remains the factical aircraft we need to support our assessment of the point force from amphibious shops and forward deployed sales ashore.

Ground Task Forces and the point force from amphibious shops and forward opportunity or a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the point force from the current 11 conventional carriers to a total of the current 11 conventional carriers to a total of the current 11 conventional carriers to a total of the current 12 conventional carriers to a total of the current 12 conventional carriers to a total of the current 12 conventional carriers to a total of the current 12 conventional carr Ground Task Forces and the joint torse from amphibious ships and torward deployed sites ashore.

STOYL, ISE will double the restor's capital ships, from the current 11 conventional camers to a total of 22. By providing tren-generation capacity to amphibious assault ships. 72. by provioung term-generation capacities to ampinionize assault in the Provious ement of the F-35C allows the Corps simulatine out measured transition to an F-35d expeditionary capifulational archat resources on and to continue our measured transition to an F-35d expeditionary capifulation. Proorement of the F-35C allows the Costs simultaneously to meet its enduring commitment to car tractical arcraft integration and to continue our measured transition to an F-35B expeditionary capit Sowing down the production rate of the F-35B to allow for responsible free to be incorporated the production rate of the F-35B to allow for responsible free to be incorporated the production run, was pruders in light of the progress the JSF program had made up through the production run, was pruders in light of the progress the JSF program had made up through

the production run was prudent in light of the progress the JSF program had made up through.

To date, 2011 has seen a dramatic turnsround in program progress. The F-3SB U-6-1 slep trials venical landings, the F-3SC began flight test, and we are on track for F-3SB U-6-1 slep trials.

The Marine Corps plans to STOVL aircraft and 80 F. Key Messages Corps plans to have 21 reserve squadrons of F STOVL technical cha developmental stage

The F-35 marks the next generation of tactical The F-35 marks the next generation of tal arcraft dominance for the Marine Corps. The F-358 will textilize one of all threats appropriately

The F-35B will revolutionize our expeditionary Marine as ground comitied power in all threat environments reducing our reliance on supporting accreat, targets and jarments while enabling joint interoperability with power overview. known issues are s The F-35 Joint St aircraft we need Task Forces

The F-35C fulfills the Manne Corps enduring THE THOSE TURNS THE MATTIRE COTES ENGUING COMMITTEE TO OUR CATTIET-DISSECT TAYAL BICCOST. seion of Public Affairs, Media Branch, HQN hertage and future.



## **CNO** Priorities

- 1) Remain ready to meet current challenges, today
- 2) Build a relevant and capable future force

3) Take care of our Sailors, Navy Civilians and their Families





## ASN RDA Priorities

- 1) Getting the requirements right
- 2) Making every dollar count
- 3) Performing to plan
- 4) Minding the health of the industrial base
- 5) Strengthening the acquisition workforce





## SECNAV

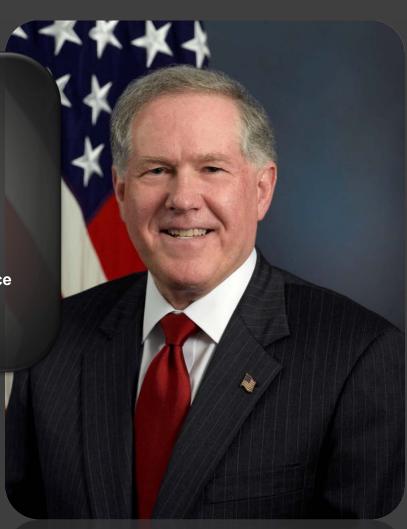
- 1) Taking care of Sailors, Marines, Civilians and their families
- 2) Treating Navy energy requirements and solutions as issues of national security
- 3) Creating acquisition excellence
- 4) Optimizing unmanned systems





## AT&L Priorities

- 1) Supporting forces who are engaged in overseas Contingency Operations
- 2) Achieving affordable programs
- 3) Improving efficiency
- 4) Strengthening the industrial base
- 5) Strengthening our acquisition workforce
- 6) We must protect the future







## **Guidance Roadmap**

#### Target Affordability and Control Cost Growth

- Mandate affordability as a requirement
  - At Milestone A set affordability target as a Key Performance Parameter
  - At Milestone B establish engineering trades showing how each key design feature affects the target cost
- Drive productivity growth through Will Cost/Should Cost management
- Eliminate redundancy within warfighter portfolios
- Make production rates economical and hold them stable
- Set shorter program timelines and manage to them

#### Incentivize Productivity & Innovation in Industry

- Reward contractors for successful supply chain and indirect expense management
- Increase the use of FPIF contract type where appropriate using a 50/50 share line and 120 percent ceiling as a point of departure
- Adjust progress payments to incentivize performance
- Extend the Navy's Preferred Supplier Program to a DoD-wide pilot
- Reinvigorate industry's independent research and development and protect the defense technology base

#### **Promote Real Competition**

- Present a competitive strategy at each program milestone
- Remove obstacles to competition
  - · Allow reasonable time to bid
  - Require non-certified cost and pricing data on single offers
  - Require open system architectures and set rules for acquisition of technical data rights
- Increase dynamic small business role in defense marketplace competition

#### Improve Tradecraft in Services Acquisition

- Create a senior manager for acquisition of services in each component, following the Air Force's example
- Adopt uniform taxonomy for different types of services
- Address causes of poor tradecraft in services acquisition
  - Assist users of services to define requirements and prevent creep via requirements templates
  - Assist users of services to conduct market research to support competition and pricing
  - Enhance competition by requiring more frequent re-compete of knowledge-based services
  - Limit the use of time and materials and award fee contracts for services
  - Require that services contracts exceeding \$1B contain cost efficiency objectives
- Increase small business participation in providing services

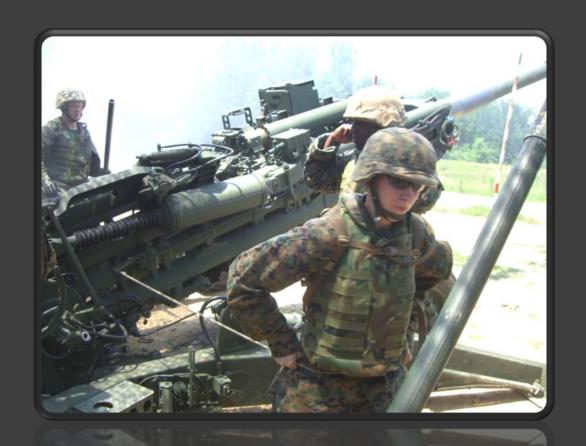
#### Reduce Non-Productive Processes and Bureaucracy

- Reduce the number of OSD-level reviews to those necessary to support major investment decisions or to uncover and respond to significant program execution issues
- Eliminate low-value-added statutory processes
- Reduce by half the volume and cost of internal and congressional reports
- Reduce non-value-added overhead imposed on industry
- Align DCMA and DCAA processes to ensure work is complementary
- Increase use of Forward Pricing Rate Recommendations (FPRRs) to reduce administrative costs

Sept 14, 2010



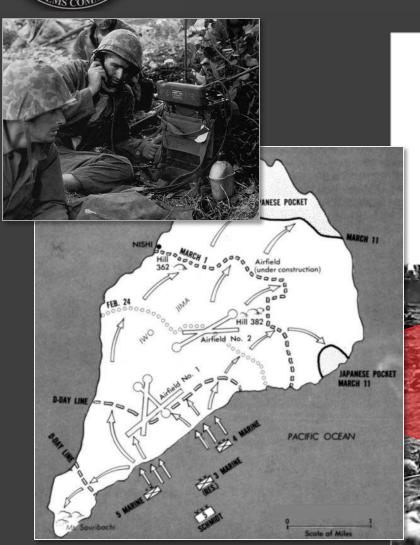
## "The Myth of Our Amphibious Roots" Marine Corps Gazette.



2dLt Valerie J. Cranmer



# Operations Then...







# Distributed Operations

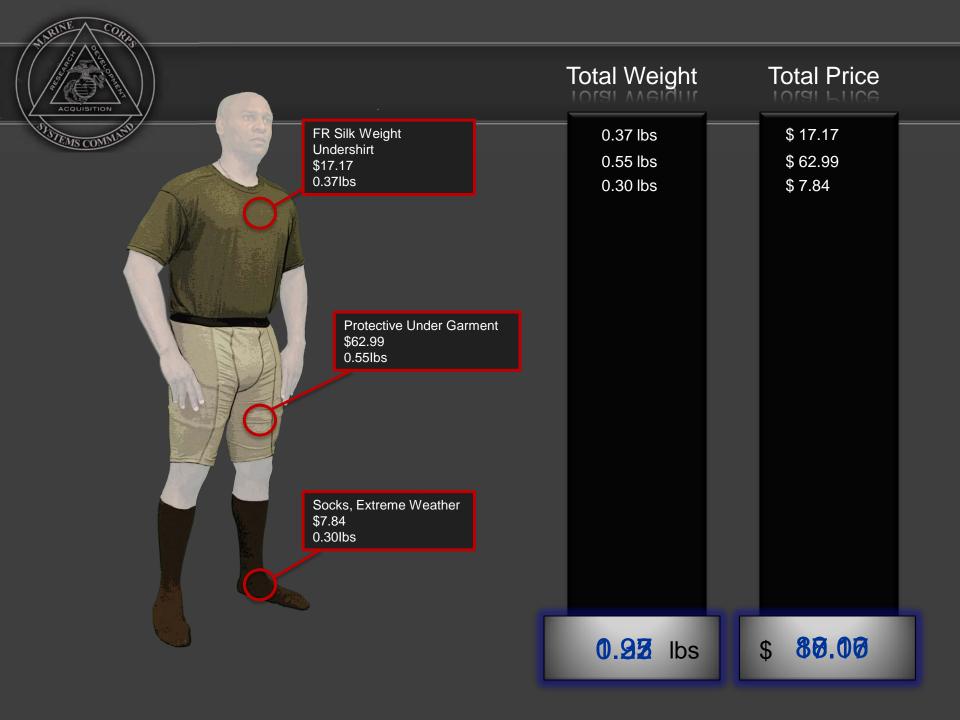


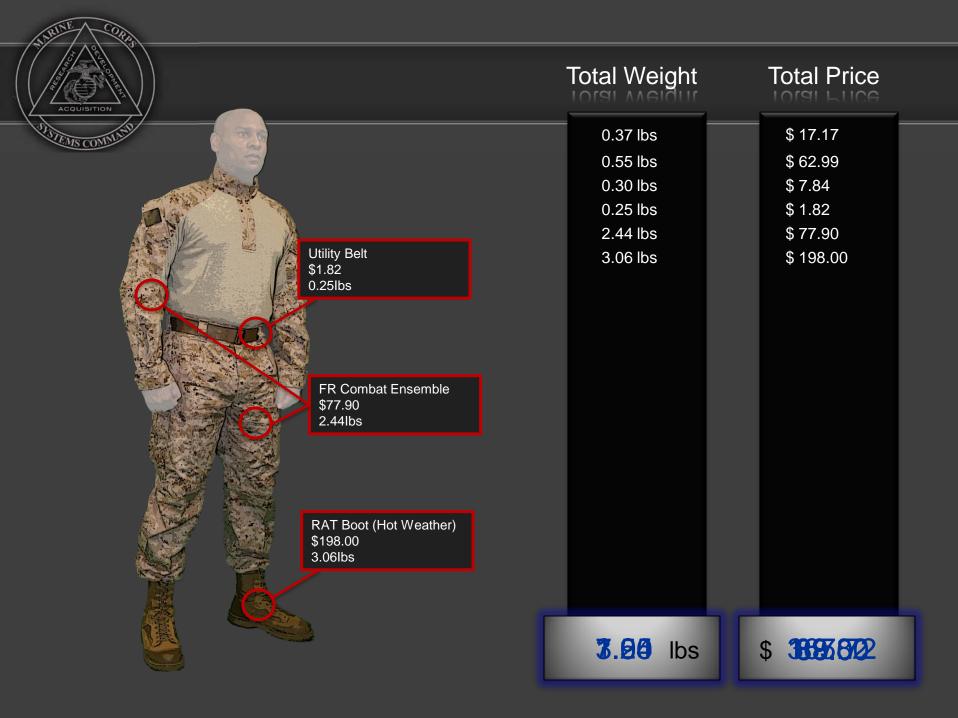
**Capt Robert Tavzel** 

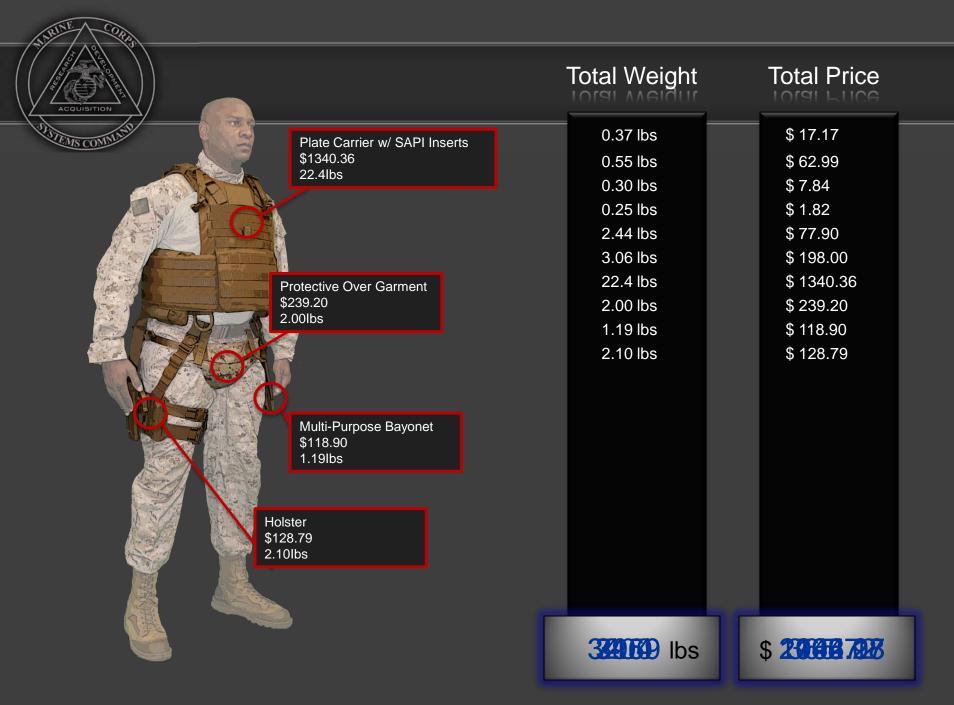


# Distributed Operations











Iotal Weight	Iotal Price
0.37 lbs	\$ 17.17
0.55 lbs	\$ 62.99
0.30 lbs	\$ 7.84
0.25 lbs	\$ 1.82
2.44 lbs	\$ 77.90
3.06 lbs	\$ 198.00
22.4 lbs	\$ 1340.36
2.00 lbs	\$ 239.20
1.19 lbs	\$ 118.90
2.10 lbs	\$ 128.79
0.40 lbs	\$ 63.81
4.12 lbs	\$ 269.80
0.20 lbs	\$ 30.85
2.40 lbs	\$ 42.91
0.18 lbs	\$ 97.83
1.30 lbs	\$ 29.40
10.19 lbs	\$ 72.71

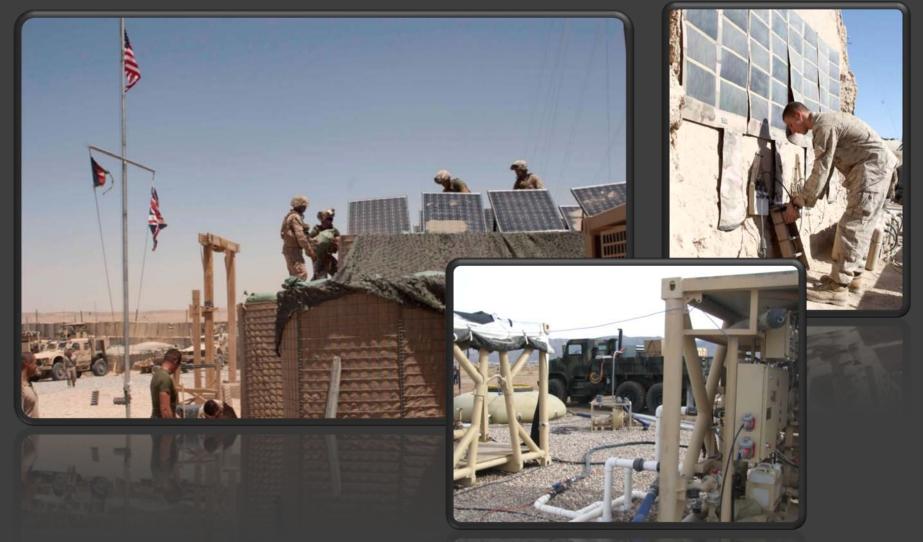
**39.49** lbs

\$ 2599.53



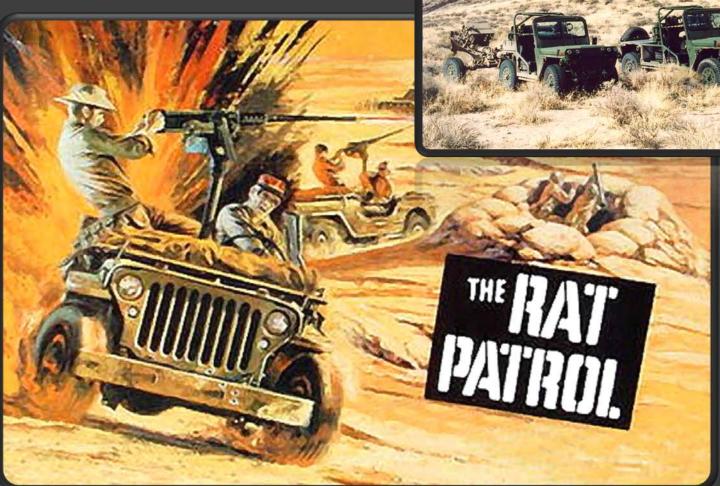


# Advanced Power Sources





# Expeditionary





# ITV & EFSS











# AAV











# We...



## This is a good news story...

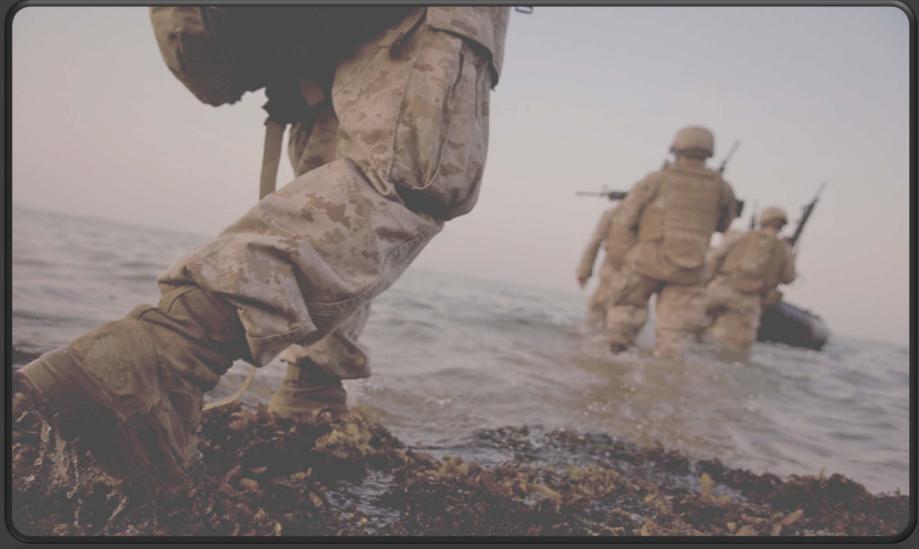
You, Industry, Understand the environment

...so do we

 Together, by being Deliberate, Disciplined, Providing Visibility to each other and Collaborating at every Opportunity

...we will solve this







# Welcome to Marine Corps Systems Command Quantico, Virginia

