

# 27<sup>TH</sup> ANNUAL NATIONAL LOGISTICS CONFERENCE & EXHIBITION

*“Global Sustainment in an Uncertain Future”*



## PANEL TOPICS:

- ▶ Joint Logistics Leadership Fireside Chat
- ▶ Efficiently Equipping and Sustaining the Force in Uncertain Times
- ▶ Total Ownership Costs—Affordability from an Industry Perspective
- ▶ Affordability in Weapons Systems Design and Acquisition—Implementing New Policies and Practices
- ▶ Logistics and the Interagency—Progress in a Complex Mission
- ▶ Afghanistan Logistics Update Via Web Interface
- ▶ Delivering Logistics to Meet Evolving Operational Requirements
- ▶ Developing Systems and Critical Thinking Skills in National Security

HYATT REGENCY MIAMI ▶ MIAMI, FL

MARCH 28-31, 2011



## MONDAY, MARCH 28

- 7:00 am** Golf Tournament  
Depart Hyatt for Golf Outing at Normandy Shores Golf Course - Miami Beach
- 9:00 am - 7:00 pm** Registration Open
- 5:30 pm - 7:00 pm** Exhibit Hall Open  
Welcome Reception

## TUESDAY, MARCH 29 “BALANCING SUSTAINMENT STRATEGIES”

- 7:00 am** Continental Breakfast in Regency Ballroom Foyer  
Registration Open
- 8:00 am** Welcome Remarks
  - ▶ VADM Gordon Holder, USN (Ret), *Senior Vice President, Booz Allen Hamilton; NDIA Logistics Management Division and Conference Chairman*
- 8:10 am** Welcome Remarks
  - ▶ MG Barry Bates, USA (Ret), *Vice President, Operations, National Defense Industrial Association*
- 8:15 am** Government Keynote
  - ▶ Honorable Dr. Ashton Carter, *Under Secretary of Defense for Acquisition, Technology & Logistics*
- 8:35 am** Industry Keynote
  - ▶ Mr. John Harris, *President, Raytheon Technical Services Company, LLC; Vice President, Raytheon Company*
- 8:55 am** Combined Q & A
- 9:15 am** Government Keynote
  - ▶ Gen Norton Schwartz, USAF, *Chief of Staff, U.S. Air Force*
- 10:00 am** Break
- 10:15 am** Depot Policy Brief
  - ▶ Ms. Lynn Williams, *Professional Staff Member, House Committee on Armed Services*
  - ▶ Ms. Vickie Plunkett, *Professional Staff Member, House Committee on Armed Services*
- 10:45 am** Panel Discussion  
“*Efficiently Equipping and Sustaining the Force in Uncertain Times*”  
  
Moderator: Mr. Alan Estevez, *Principal Deputy Assistant Secretary of Defense for Logistics and Materiel Readiness*  
Panelists:
  - ▶ LTG James Pillsbury, USA, *Deputy Commanding General, U.S. Army Materiel Command*
  - ▶ Ms. Lorna Estep, *Executive Director, Air Force Global Logistics Supply Center, Air Force Materiel Command*
  - ▶ VADM Kevin McCoy, USN, *Commander, Naval Sea Systems Command*
  - ▶ MajGen James Kessler, USMC, *Commander, Marine Corps Logistics Command*
- 12:45 pm** Luncheon



**1:45 pm** Panel Discussion  
**“Total Ownership Costs—Affordability from an Industry Perspective”**

Moderator: Mr. Gary Motsek, *Deputy Assistant Secretary of Defense, Program Support*

Panelists:

- ▶ Mr. Jim O’Neill, *Vice President and General Manager for Integrated Logistics, Boeing Defense, Space and Security*
- ▶ Mr. Larry Lanzillotta, *Sector Vice President and Capture Manager, Army and Marine Corps Ground Vehicle Reconstitution Programs, Northrop Grumman Corporation*
- ▶ Mr. Louis Kratz, *Vice President, Logistics and Sustainment, Corporate Engineering and Technology, Lockheed Martin Corporation*
- ▶ Mr. Rick Gillette, *Senior Vice President, Production, Delivery and Support, General Dynamics Land Systems*
- ▶ Mr. Warren Boley, *President, Military Engines, Pratt & Whitney*

**3:00 pm** Break in Exhibit Hall

**3:30 pm** Government Keynote

- ▶ LtGen John Wissler, USMC, *Deputy Commandant, Programs & Resources*

**4:15 pm** Afghanistan Logistics Update Via Web Interface

- ▶ MG Timothy McHale, USA, *Deputy Commander for Support, U.S. Forces Afghanistan*

**5:30 pm - 7:00 pm** Reception in Exhibit Hall

## WEDNESDAY, MARCH 30

### “ENABLING INTERAGENCY AND GLOBAL SOLUTIONS”

ALL EXHIBITORS ARE ENCOURAGED TO ATTEND THE MORNING KEYNOTE AND JOINT LOGISTICS FIRESIDE CHAT PANEL.

**7:00 am** Continental Breakfast in Regency Ballroom Foyer  
 Registration Open

**8:00 am** Government Keynote

- ▶ Gen Duncan McNabb, USAF, *Commander, U.S. Transportation Command*

**9:00 am** Break in Regency Ballroom Foyer

**9:30 am** Joint Logistics Leadership Fireside Chat

Moderator: VADM Gordon Holder, USN (Ret), *Senior Vice President, Booz Allen Hamilton; NDIA Logistics Management Division and Conference Chairman*

Panelists:

- ▶ LTG Kathleen Gainey, USA, *Director for Logistics J4, The Joint Staff*
- ▶ VADM Bill Burke, USN, *Deputy Chief, Naval Operations Fleet Readiness & Logistics, N4*
- ▶ Lt Gen Loren Reno, USAF, *Deputy Chief of Staff for Logistics, Installations and Mission Support*
- ▶ LtGen Frank Panter, USMC, *Deputy Commandant, Installations and Logistics*
- ▶ VADM Alan Thompson, SC, USN, *Director, Defense Logistics Agency*
- ▶ BG John R. O’Connor, USA, *Director of the Army G-43, Operations and Logistics Readiness Directorate*
- ▶ Mr. Alan Estevez, *Principal Deputy Assistant Secretary of Defense for Logistics and Materiel Readiness*

**12:00 pm** Luncheon Speaker

- ▶ VADM J.P. Currier, USCG, *Chief of Staff, U.S. Coast Guard*



**1:00 pm** Exhibit Hall Opens

**1:30 pm** Legislative Update

- ▶ Mr. Pete Steffes, *Vice President, Government Policy, National Defense Industrial Association*

**1:45 pm** Panel Discussion

***“Affordability in Weapons Systems Design and Acquisition—Implementing New Policies and Practices”***

Moderator: Mrs. Katrina McFarland, *President, Defense Acquisition University*

Panelists:

- ▶ RDML Randy Mahr, USN, *Commander, Naval Air Warfare Center, Aircraft Division; Assistant Commander for Research and Engineering, Naval Air Systems Command*
- ▶ Maj Gen C.D. Moore, USAF, *Deputy PEO, Joint Strike Fighter Program Office*
- ▶ Dr. Rick Burke, *Deputy Director, Cost Assessment, Office of the Secretary of Defense, Cost Assessment and Program Evaluation*
- ▶ Ms. Darlene Costello, *Principle Director; Director, Acquisition & Program Management, OUSD (AT&L)/PSA*

**3:30 pm** Break in Exhibit Hall

**4:00 pm** Exhibit Hall Closes

**4:00 pm** Panel Discussion

***“Logistics and the Interagency—Progress in a Complex Mission”***

Moderator: BrigGen Mark Faulkner, USMC, *Vice Director, Logistics Directorate, J4, The Joint Staff*

Panelists:

- ▶ Mr. Jeffery Orner, *Deputy Assistant Commandant, Logistics and Engineering, U.S. Coast Guard*
- ▶ Mr. Richard Chávez, *Acting Director, Operations, Coordination and Planning, Department of Homeland Security*
- ▶ Mr. William Moser, *Deputy Assistant Secretary, Office of Logistics Management, Department of State*
- ▶ Mr. Steven Kempf, *Commissioner, Federal Acquisition Service, General Services Administration*

**6:00 pm** Board the Lady Windridge for the Dinner Cruise

## THURSDAY, MARCH 31

### ***“DELIVERING OPERATIONAL LOGISTICS”***

**7:00 am** Continental Breakfast in Regency Ballroom Foyer  
Registration Open

**8:00 am** Panel Discussion

***“Delivering Logistics to Meet Evolving Operational Requirements”***

Moderator: Brig Gen Barbara Faulkenberry, USAF, *Deputy Director, Operations and Logistics, U.S. Africa Command*

Panelists:

- ▶ MG Mike Lally, USA, *Director, Operations and Plans, J3, U.S. Transportation Command*
- ▶ BG Christopher Tucker, USA, *Commanding General, U.S. Army Security Assistance Command*
- ▶ Mr. Pete Demarest, *Director, Strategic Development, U.S. COCOM, DHL Global Forwarding*

**9:00 am** Break in Regency Ballroom Foyer

**9:15 am** Panel Discussion  
***“Developing Systems and Critical Thinking Skills in National Security Logistics”***

Moderator: LTG Chris Christianson, USA (Ret), *Director, Center for Joint and Strategic Logistics, National Defense University*

Panelists:

- ▶ Maj Gen Joseph Brown, USAF, *Commandant, Industrial College of the Armed Forces*
- ▶ Mr. Rick Blasgen, *President and CEO, Council of Supply Chain Management*
- ▶ Mr. Eric Peltz, *Associate Director, National Security Research Division, Rand Corporation*

**10:30 am** Break in Regency Ballroom Foyer

**10:45 am** Closing Keynote Speaker

- ▶ LTG Kathleen Gainey, USA, *Director for Logistics J4, The Joint Staff*

**12:00 pm** Luncheon Speaker and Award Presentations

- ▶ RADM Mark Heinrich, SC, USN, *Commander, Fleet and Industrial Supply Centers*

**Award Presentations**

- ▶ Mr. Paul Peters, *Deputy Assistant Secretary of Defense for Supply Chain Integration*  
*Presentation of the following award:*
  - ▶ The DoD Award for Supply Chain Operational Excellence

*Presentation of the following awards:*

- ▶ The Edward M. Greer Award
- ▶ The Logistician Emeritus Award

**1:30 pm** Closing Comments and Adjourn

- ▶ VADM Gordon Holder, USN (Ret), *Senior Vice President, Booz Allen Hamilton; NDIA Logistics Management Division and Conference Chairman*



**EXHIBIT HOURS:**

**Monday, March 28:**

Move In: 8:00 am - 4:00 pm  
(Booths must be set by 4:00 pm)  
5:30 pm - 7:00 pm Opening Reception

**Tuesday, March 29:**

10:00 am - 7:00 pm

**Wednesday, March 30:**

1:00 pm - 4:00 pm  
Move Out: 4:00 pm - 6:00 pm

**Thursday, March 31:**

Move Out: 9:00 am - 3:00 pm

Please note: the Exhibit Hall will be closed from 8:00am - 1:00pm on Wednesday. Exhibitors are encouraged to participate in the General Session and Panel discussions during this time.

**Save the Date!!!!**

**28th Annual National  
Logistics Conference and  
Exhibition**

**Miami, FL**

**March 26 - March 29, 2012**

For more information,  
please visit: [www.ndia.org/  
meetings/2730](http://www.ndia.org/meetings/2730)

**EXHIBIT INFORMATION**

*Exhibitor List as of 3/15/2011*

Booth Number	Company Name
210.....	AFPEO EIS
211.....	Alion Science & Technology
308.....	Alutiiq, LLC
711.....	American Public University
316.....	Anniston Army Depot
714.....	ARDEC
219.....	AviaTech Corporation
708.....	BAE Systems
515.....	Battelle
610.....	Boeing
710.....	Botkin Lumbier Company
520.....	CDG, A Boeing Company
419.....	Cubic Global Tracking Solutions
310.....	Defense Acquisition University
407.....	Defense Logistics Agency (DLA)
517.....	Florida Export Packers/Santini Export Packers
607.....	Fluor
215.....	Fontaine PartSource
516.....	General Services Administration
420.....	Government Liquidation
509.....	HEICO
507.....	Institute for Defense and Business
213.....	JHT, Inc.
717.....	KMI
718.....	LC Industries, Inc.
615.....	Letterkenny Army Depot
216.....	Lockheed Martin
321.....	Lockheed Martin
709.....	Logistics Learning Center
415.....	ManTech International
418.....	Marine Corps Logistics Command
209.....	Menlo Worldwide Logistics
608.....	NISH
309.....	Northrup Grumman Aerospace Systems
618.....	O'Neil & Associates, Inc.
611.....	Orbcomm, Inc.
508.....	Oshkosh Defense
217.....	Pratt & Whitney
408.....	PRTM Management Consultants, LLC
312.....	Rockwell Collins
410.....	SAIC
519.....	SAS
511.....	Sierra Army Depot
707.....	SkyWave Mobile Communication
512.....	SPX Service Solutions
320.....	Supreme USA
311.....	TFD Group
715.....	The Columbia Group
318.....	The Shephard Group
416.....	University of Tennessee Center for Executive Ed.
609.....	UPS
409.....	URS
617.....	US Army PM-FSS (Natick Labs)
518.....	USMC Total Life Cycle Mgmt
616.....	UTi Worldwide Group
712.....	VT Group



As of 3-15-11





American Military University offers over 100 online certificate, BA and MA degree programs including Transportation & Logistics Management, Information Technology, Homeland Security, Emergency & Disaster Management, Business Administration, and more. Courses start monthly. American Military University is a member of the regionally accredited American Public University System. For more information, please contact [info@apus.edu](mailto:info@apus.edu).

## Booz | Allen | Hamilton

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technology, operations, and analytics—which it combines with specialized expertise in clients' mission and domain areas to help solve their toughest problems.

The firm's management consulting heritage is the basis for its unique collaborative culture and operating model, enabling Booz Allen to anticipate needs and opportunities, rapidly deploy talent and resources, and deliver enduring results. By combining a consultant's problem-solving orientation with deep technical knowledge and strong execution, Booz Allen helps clients achieve success in their most critical missions—as evidenced by the firm's many client relationships that span decades. Booz Allen helps shape thinking and prepare for future developments in areas of national importance, including cybersecurity, homeland security, healthcare, and information technology.

Booz Allen is headquartered in McLean, Virginia, employs more than 25,000 people, and has annual revenues of over \$5 billion. Fortune has named Booz Allen one of its "100 Best Companies to Work For" for six consecutive years. Working Mother has ranked the firm among its "100 Best Companies for Working Mothers" annually since 1999. More information is available at [www.boozallen.com](http://www.boozallen.com).



Nearly a century of expertise and continuing innovation make Boeing the leader in the aerospace and defense industry. Boeing combines global resources and a spirit of innovation to provide best-of-industry, network-enabled solutions to military, government and commercial customers around the world.

From battle-proven aircraft to space systems and beyond, Boeing is the world's leading space and defense business and the world's largest and most versatile manufacturer of military aircraft. Boeing also is the world's largest satellite manufacturer, an emerging leader in support systems and services, and a leading global supplier of human space exploration systems and services.



# CACI

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EVER VIGILANT®

DoD is asking industry to drive down costs and increase efficiencies. That goal for FY 2012 goal is \$7B. As a capabilities-based solution provider CACI has stepped up to the task through development of a Product Support Enterprise Management (PSEM) framework backed by a robust suite of tools. The frame work addresses the implementation of the six essential core competencies of the Product Support Manager and the impact of this fundamental shift in the acquisition process. Key to this shift is the proposition that system suitability is the key system attribute, with performance as a variable. To enable these cost reductions we submit that one must engage in a “front end” system suitability analysis based equally on long term cost avoidance. The outcome of this decision process is concurrently run through a rigorous systems engineering process rather than designing to a best case performance specification. Depending on a systems maturity and position within the acquisition process, the realm of the PSMs may exist at multiple levels. Applying responsibility charting with a strategic thought process in support of life cycle logistics leads to opportunities within Life Cycle Support planning, Strategic Sustainment Management and Product Support Management, an evolution from PBL centric disciplines. This small change in thought and implementation of the PSM philosophy allows us to collaborate with all levels of leadership within the organic and strategic industrial base.

Officials expect to fund 84% of the sustainment requirements, up from 80%. Considering the stated goals and new requirements, it has become impossible to meet the goals of cost reduction without applying the “Ashton Carter” principles to existing fielded systems. Transformation in acquisition applied only to new systems cannot net the required cost savings to meet the imposed goals. CACI has incorporated the tenets of the Hon. Ashton Carter series of memoranda referencing the Product Support Management (PSM) guidance.

Understanding this backdrop CACI has developed a cadre of industry and commercial SMEs dedicated to providing logo agnostic thought leadership that can be demonstrated in the review of our PSEM framework.

# FLUOR

Fluor Corporation is one of the world’s largest engineering, procurement, construction, maintenance (EPCM), and project management companies.

For more than 65 years, Fluor has served U.S. government agencies, executing challenging projects worldwide. Known for our rapid-response capabilities, we have a first-class reputation among our clients within the Department of Defense, Department of Homeland Security, and Department of Energy. As a result, we are one of the top providers for delivering complex projects and contingency operations in remote and austere environments.

Fluor delivers mission-critical logistics support services, contingency response, site management, and facility operations and maintenance to the U.S. government at sites around the world. Our subsidiary, Del-Jen, Inc., provides base operations support and other services for the Department of Defense, Department of Homeland Security, and Jobs Corps.

For the U.S. Army Corps of Engineers, we restored power in Iraq, delivering new power generation plants and adding 500 megawatts to the power grid in just 90 days. We continue to support the Corps in Iraq with operations, maintenance, and life support services, and, through the U.S. Army’s Logistics Civil Augmentation Program IV contract, we deliver construction, operations and maintenance, logistics, and life support services to more than 35,000 troops throughout Afghanistan. For the U.S. Navy, Fluor provided infrastructure improvements, including new telecommunications facilities and roads, to centralize the Pearl Harbor Naval Base operations. After Hurricane Katrina, we immediately assisted the Department of Homeland Security (FEMA), deploying 215 employees within 24 hours to install more than 55,000 temporary housing units.

Our exceptional record of integrity, dependability, expertise, and safety distinguishes us among competitors. Fluor has safety rates that are significantly better than the construction industry average. We are rated among the best in Ethisphere magazine’s Government Contractor Ethics Program and have been named one of G.I. Jobs’ Top 50 Military Friendly Employers four years in a row.

Fluor’s experience; flexibility; responsiveness; and commitment to integrity, performance, and safety result in unparalleled service delivery.

We are a proud partner in our clients’ mission success.

# GENERAL DYNAMICS

We Meet Logistics Needs - Anytime, Anywhere, Any Mission

The customers we serve are diverse – and so are their requirements. In an era of process improvement, workforce reshaping and cost avoidance initiatives, the government finds itself in a quest to capture a full-spectrum array of logistics, maintenance, and engineering support sufficient to handle emergent and surge requirements. General Dynamics has the forte and strength to reach out and find the requisite knowledge and expertise for specific strategic and operational requirements needed to support the Warfighter's CONUS or OCONUS logistics requirements.

General Dynamics is a leading force in providing logistics services and sustainment support at all levels. We are working with the U.S. Army to transform the way it supports forces – from achieving an agile logistics infrastructure to supporting the soldier in the field. We are an industry leader in production and sustainment of land and expeditionary combat systems, armaments and munitions; shipbuilding and marine systems; and information systems and technologies. This combined expertise offers a comprehensive capability that provides global sustainment support.

As our reputation has grown, so has our customer base. We support the military service branches and joint commands, Department of Defense (DoD) agencies, the intelligence community, federal agencies such as the U.S. Departments of State and Homeland Security, law enforcement agencies and major corporations.

Your Logistics Service Partner of Choice



HP creates new possibilities for technology to have a meaningful impact on people, businesses, governments and society. The world's largest technology company, HP brings together a portfolio that spans printing, personal computing, software, services and IT infrastructure to solve customer problems. Visit <http://www.hp.com/> for more information



Lockheed Martin delivers global sustainment solutions designed to enhance customer performance, increase system life span and reduce risks, operational costs and logistics response times in military, civil government and commercial programs.

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DEFINING THE FUTURE™

Sustaining the Warfighter Anytime, Anywhere  
Leadership Across the Total Cycle of Logistics

Logistics

Warfighters are only as effective as the systems and support that keep them equipped with the material, enabling information and weapons systems required for mission success. That's why the defense community turns to a trusted leader for state-of-the-art logistics and life cycle support. Northrop Grumman.

For years, our systems and solutions have helped defense agencies and every branch of the armed forces to supply and sustain the warfighter anytime, anywhere and for less cost. Our performance-based logistics capabilities are integral to meeting the rapid response requirements of missions around the globe and to ensuring the operational readiness and availability of material, information technology (IT) assets and weapons systems and platforms.

#### From the Manufacturer to the Battlefield – We're There

Our solutions cover the total life cycle of our systems support – from design and manufacture to delivery and distribution to after market support and maintenance to process improvement and beyond. We also draw on our large-scale program experience to support global defense information systems, communications networks and weapons systems and platforms.

#### Unmatched Customer Logistics Domain Understanding

Our logistics expertise applies logistics domain understanding gained where it matters most – in the field. We've worked with military forces in operating theaters worldwide. We understand their missions – and the most effective ways to keep them equipped and ready for the challenges ahead.

#### The Solutions We Use Ourselves

At Northrop Grumman, logistics is more than a service offering. Our internal logistics, SCM and IT systems are vital to the success of our manufacturing operations in shipbuilding, space systems, unmanned aerial vehicles and aircraft radar and electronic systems. We use Six Sigma and lean practices to cut costs and ensure quality. And with our global information network and resources, we support and maintain our offerings around the globe.

The benefit for you? We know what makes logistics work – and how to make it work for our customers.

#### Find Out More

To learn more about our logistics and engineering services, contact: [www.northropgrumman.com](http://www.northropgrumman.com)

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**PRTM**

Government agencies, military organizations, and the industrial base face constant pressure to meet this no-fail standard, a task becoming increasingly difficult in the wake of relentless global change. The entire defense industry needs to develop and implement innovative solutions to deal with new worldwide threats, tighter budgets, and the complexity of transitioning from wartime operations.

PRTM Management Consultants, LLC, believes these solutions—aimed at helping the industry adapt to massive, and often unpredictable, market shifts while delivering unprecedented operational capability—must embrace two fundamental elements: transformational thinking and a sharp focus on efficiency, effectiveness, and collaboration.

PRTM is the leading management consultancy for operational transformation in the public sector, helping both public and private organizations across multiple industries develop and deploy innovative operational strategies. PRTM management consultants are leaders in operational strategy, supply chain, product development and customer management, having developed many of the standard-setting methodologies and frameworks used by leading companies and organizations today.

[www.prtmgov.com](http://www.prtmgov.com).

**Raytheon**

Raytheon Company is a technology and innovation leader specializing in defense, homeland security and other government markets throughout the world. With a history of innovation spanning 88 years, Raytheon provides state-of-the-art electronics, mission systems integration and other capabilities in the areas of sensing; effects; and command, control, communications and intelligence systems, as well as a broad range of mission support services.

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- Raytheon Intelligence and Information Systems (IIS) – IIS is a leading provider of intelligence and information solutions, specializing in ground processing, unmanned ground systems, cybersecurity operations, and homeland security for customers worldwide.
- Missile Systems (MS) – MS is the world's leading missile producer for U.S. and allied forces. From global missile defense to directed energy solutions, MS provides revolutionary technologies to meet customer needs in the evolving battlespace.
- Network Centric Systems (NCS) – NCS develops and produces network centric solutions that integrate sensors, systems and secure communications to manage the battlespace and airspace.
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- Technical Services Company (TS) – TS provides technical, scientific and professional services for defense, federal and commercial customers worldwide. More than 9,000 employees worldwide provide Mission Support, training, counterproliferation and counterterrorism, range operations, product support, homeland security solutions, and customized engineering services to ensure customer success.





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Thanks to Supreme's dynamic leadership and professional workforce of more than 10,000 employees, Supreme consistently delivers effective and efficient solutions for the most complex mission requirements. Supreme's wealth of in-house experience, and wholly-owned assets and infrastructure allows Supreme to operate as a highly competitive, standalone full-service provider.

Supreme has developed robust risk management and quality programs to maintain its status as a quality leader in the industry. Many of our systems are ISO 9001:2008 accredited and supported by links with leading international quality associations.

The Supreme Group is a proud government and military partner in developed and developing nations since 1957.



Telos is a leading provider of advanced technology solutions that secure the vital assets of the world's most demanding enterprises. Customers include military, intelligence, and civilian agencies of the federal government and NATO allies around the world. Our goal is to secure their strategic and tactical systems to ensure the success of their missions.

Our innovations in secure solutions range from unified communications and secure mobile networks to global identity management and information assurance. Whether guarding systems, networks, communications, or access to physical and logical resources, Telos solutions protect what is most important in today's security-conscious enterprises.

We protect communications through the development and delivery of Telos Automated Message Handling System (AMHS). AMHS has been adopted by the Department of Defense to carry all official message traffic and is implemented throughout all branches of the military, the intelligence community and other critical civilian agencies.

We protect and defend systems with cybersecurity solutions and services that ensure availability, integrity, authentication, and confidentiality. Our Xacta® IA Manager solution for IT governance, risk management, and compliance (IT-GRC) is used throughout the Department of Defense, Intelligence community, civilian agencies, and commercial enterprises. And our security consultants protect some of the government's most vital networks with full security assessment, security engineering, and cybersecurity management services.

We protect and extend the networks of our customers by designing, implementing and managing secure network solutions for wired, wireless, fixed, deployable, classified and unclassified environments for military, first responder and other government agencies. These DoD-compliant COTS solutions – integrated and augmented by Telos development methodologies – have been deployed worldwide to increase military asset readiness, extend mission-critical communications to the field, and maintain secure contact between deployed units and their supply chains.

We provide identity and access solutions to protect national security assets, people and facilities. Telos supports the premier Federal identity application, which has issued more than 12,000,000 smart card-based secure credentials for active and reserve military, civil servants and contractors. Additionally, TelosID provides near real-time data collection on personnel movement and location information for operating forces, government civil servants, and government contractors in specified operational theaters.



UPS (NYSE: UPS) is the world's largest package delivery company and a global leader in supply chain and freight services. With more than a century of experience in transportation and logistics, UPS is a leading global trade expert equipped with a broad portfolio of solutions. Headquartered in Atlanta, GA., UPS serves more than 200 countries and territories worldwide. The company can be found on the Web at [UPS.com](http://UPS.com).





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