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# **IEDs ON THE ROAD TO ACQUISITION AND SUSTAINMENT OF WEAPON SYSTEMS**



# OUTLINE

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## × IEDs

1. Development of the Configuration Baselines
2. Converting “Customer Needs” Into “Technical Requirements”
3. Reducing the Cost of Programs
4. The Need for More Systems Engineers

## × Summary

Development of the Configuration Baselines

**IED - #1**

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# IED - #1

## × Development of the Configuration Baselines

### + DoDI 5000.02

- × Capabilities Development Document (CDD) *not finalized* until Milestone B
- × Enclosure 12 directs programs to *take control* of the Initial Product Baseline after CDR

### + WSARA

- × Requires all ACAT I programs to conduct PDR *before* Milestone B

### + System Requirements Document (SRD) Handbook

- × Use SRD in RFP
- × *Replaced* by Systems Specification at contract award



# IED - #1

## × Impact

### + CDD not finalized until Milestone B

- × **Can't** correctly translate customer needs into system level performance requirements
- × **Can't** write a system specification
- × **Can't** functionally decompose system level performance requirements into lower level performance requirements
- × **Can't** write performance specifications for system pieces

**Bottom Line:** Program risk not reduced – faulty requirements



# IED - #1

## × Impact

### + Taking control of Initial Product Baseline after CDR

- × Taking control of an **immature** baseline
- × We know there will be many **design changes**
- × Most of the **software** has not been coded at this point
- × Will have to write and disposition many **ECPs**
- × Past track record shows this leads to many **undefinitized contract modifications** – can't process ECPs fast enough

**Bottom Line:** Most programs will likely experience a Nunn-McCurdy breach before reaching Milestone C

# IED - #1

## × Impact

### + Replacing the SRD with the System Specification at contract award

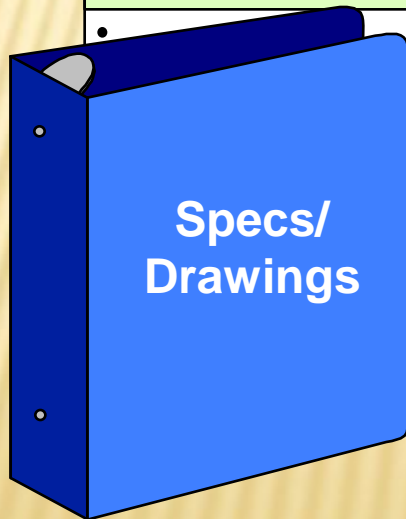
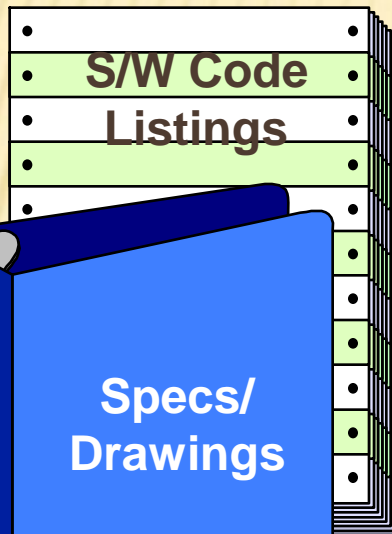
- × **Immature** baseline put on contract
- × **Negates** the purpose for conducting ASR, SRR, and SFR
- × Don't believe contractor will conduct **adequate engineering** analysis, modeling, and prototyping without contract award
- × We know there will be **requirement changes**
- × Makes the gov't the **approval authority** for all

**Bottom Line:** Again, program risk not reduced – faulty requirements

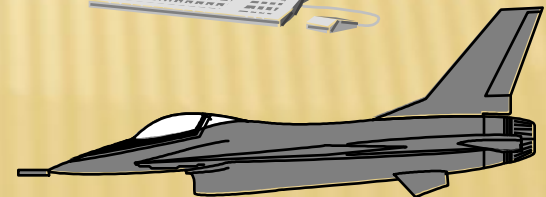
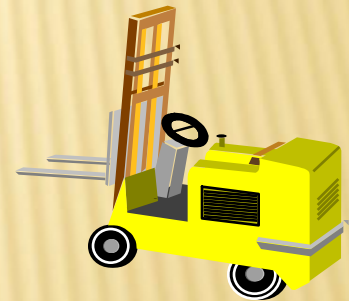


# CONFIGURATION BASELINES

Config Baselines



Products / Processes





# CONFIGURATION BASELINES

System

## ***FUNCTIONAL (PERFORMANCE) BASELINE***

1. Performance Requirements – System
2. Verification Methods (Qualification) – System

## ***ALLOCATED (AS-DESIGNED) BASELINE***

1. Performance Requirements – System Pieces
2. Verification Methods (Qualification) – System Pieces

Each System Piece

## ***PRODUCT (AS-BUILT) BASELINE***

1. Design solutions (dwgs, s/w code listings) – System Pieces
2. 1st Article Reqts – System Pieces
3. Lot / Acceptance & Inspection Reqts – System Pieces
4. Verification Methods (1<sup>st</sup> Article, Lot / Acceptance) – System Pieces

# CONFIGURATION BASELINES

- × **Only** the technical requirements that **must be** managed and controlled are put into the configuration baselines
- × **Everything else** is put in the “best commercial practices” bucket
- × **AIM Parachute example**
  - + **Needed** process spec for stretch fabric par
  - + **Didn't need** process spec for nylon panels



Irvin Industries LTD, Canada




# TECHNICAL REVIEWS

- × **Alternative Systems Review (ASR)**
  - × **System Requirements Review (SRR)**
  - × **System Functional Review (SFR)** (*Note – Formerly SDR*)
  - × **Preliminary Design Review (PDR)**
  - × **Critical Design Review (CDR)**
  - × **System Verification Review (SVR)**
    - + **Functional Configuration Audit (FCA)**
    - + **Production Readiness Review (PRR)**
  - × **Physical Configuration Audit (PCA)**
- Added – Provide PM with technical recommendation for production decision*



# TECHNICAL REVIEWS

- ✘ ASR – Identify preferred system concept
- ✘ SRR – Ensure progress made defining system level technical requirements
- ✘ **SFR – Identify system level performance requirements** **FBL**
- ✘ **PDR – Identify performance requirements of system pieces** **ABL**
- ✘ CDR – Identify design solution for system pieces
- ✘ SVR – Ensure system technically ready to begin production
- ✘ **PCA – Ensure product baseline documentation matches product being produced / acceptance** **PBL**

 Originally, government would take control of a configuration baseline  
**procedures adequate**



# TECHNICAL REVIEWS – CAID

## ❖ *Clear Accountability In Design (CAID)*

- + Don't take control of CM baseline documents until they are sufficiently mature
- + Only take control of those CM baseline documents needed to support the weapon system, i.e. to execute program acquisition and sustainment strategies

# TECHNICAL REVIEWS – CAID

- ✘ **SFR:** Identify system level performance requirements
- + Take control of system specification

FBL

## Milestone B

- ✘ **PDR:** Identify performance requirements of system pieces
- + Take control of performance specifications of key system pieces

ABL

- ✘ **SVR:** Ensure system qualified and ready to begin production

ABL

- + Take control of performance specifications for remaining system pieces as needed to execute program

## Milestone C

- ✘ **PCA:** Ensure product design documentation matches product being produced / acceptance procedures adequate

PBL

# TECHNICAL REVIEWS – 5000.02

## Milestone A

- × **SFR:** Identify system level performance requirements  
+ Take control of system specification

FBL

- × **PDR:** Identify performance requirements of system pieces

ABL

- + Take control of performance specifications of system pieces

## Milestone B

- × **CDR:** Identify design solution of system pieces  
+ **Take control of design** information (design specifications, drawings, s/w code listings) of system pieces

PBL

ABL must be defined before taking control of PBL



# IED - #1



## × Counter Measures

- + Finalize CDD **shortly after** Milestone A
- + Follow **CAID** practice when technical reviews held
- + Change the **wording** in DoDI 5000.02 Enclosure 12
  - × **FBL Only:** Programs shall take control of the Functional Baseline after successfully completing SFR.
  - × **FBL and ABL:** Programs shall take control of the Functional Baseline after successfully completing SFR and shall take control of key Allocated Baseline specifications after successfully completing PDR. Programs shall take control of the remaining Allocated Baseline specifications needed to execute their acquisition and sustainment strategies after successfully completing SVR.



# IED - #1

## × Counter Measures

- + Replace the contract SRD with the System Specification **after** successfully completing SFR
- + EMD RFPs should **not contain** SRDs
  - × Should **contain** Functional and/or Allocated Baseline specifications as appropriate
  - × Key Allocated Baseline specifications could be **lower** than third tier
  - × Must be **contractually binding** or risk compromising pre-MS B engineering efforts

***Programs should never skip milestones*** – system level technical requirements matured between MS A and MS B – lower lever technical requirements matured between MS B and MS C

Converting “Customer Needs” into “Technical Requirements”

**IED - #2**

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# IED - #2

- × **Converting “customer needs” into “technical requirements”**
  - + In some ways, like converting **“art” to “science”**
  - + Many needs and requirements must be **derived**
  - + **Cheeseburger Example**
    - × What do you **like**?
      - ★ Easy part – lettuce, tomato, american cheese
      - ★ Hard part – Wendy’s, Burger King, Smashburger, etc

One of the “most” difficult systems engineering tasks

arms



# IED - #2

## × Impact

### + Converting “art” to “science”

- × Poor **upfront** requirements identified as a “root cause” as to why programs fail
- × Major **reason** why programs can pass DT&E but fail OT&E
  - ★ DT&E involves compliance with **contract** specifications
  - ★ OT&E is conducted by the “**customer**”

Desired OT&E changes most likely requires contract modifications



# IED - #2



## × Counter Measures

- + Customer must be **involved** early and often
- + Take advantage of **prototyping** whenever feasible at all levels of indenture
  - × Maximize the use of software rapid prototyping principles
- + Technical requirements must be expressed in **verifiable** terms
  - × Analysis
  - × Examination
  - × Demonstration
  - × Test

Reducing the Cost of Programs

**IED - #3**

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# IED - #3

## ✘ Reducing the cost of programs

- + Life cycle costs **never** go down
  - ✘ Really trying to reduce the **growth rate** of life cycle costs
- + Most new technology comes along in **“inch stones”** not “milestones”
- + New laws and policy are **increasing** development costs
  - ✘ Competitive prototyping
  - ✘ Demonstrating reliability
- + DoD and Service **policies aren't** integrated as well as they should be
  - ✘ Performance based acquisition vs reducing logistics footprint
  - ✘ Acquisition vs Sustainment

# IED - #3

## × Impact

### + Life cycle costs

- × Designs that reduce life cycle costs often **increase** unit costs – can't get past unit costs
- × Belief in benefits and projected savings is a **hard sell**

### + New technology

- × “Inch stones” **seldom** make it above the funding line
- × Many opportunities to reduce costs and to improve reliability being **missed**

### + New laws and policy

- × Competitive prototyping will **2X** resource



# DEMONSTRATED RELIABILITY TESTS

Failures \ Reliability	0	1	2	3	4	5
.999	2303	3890	5322	6681	7994	9275
.98	115	194	266	334	400	464
.90	23	39	53	67	80	93
.85	15	26	35	45	53	62
.80	12	19	27	33	40	46

**CONFIDENCE: 90%**

**SOURCE: QUALITY-ONE INTERNATIONAL**

# IED - #3

## × Impact

### + Policies Not Integrated

- × Performance based acquisition doesn't drive parts standardization
  - ★ Result – logistics footprint goes **up**
  - ★ Implementing performance based acquisition and parts management on the same program is like trying to mix **oil and water**
- × Program management responsibilities **include** sustainment
  - ★ When did Logistics Support become **synonymous** with Program Mgmt?
  - ★ It's **lust-to-dust**, not lust-to-gravel with gravel-to-dust being sustainment

### + Not Doing Important Tasks

- × **Typical** rationale – can't afford it / need it faster
- × Like **laws** of nature, programs have a cost they must pay



# AIR FORCE AUDIT AGENCY (AFAA)

## × Audit Findings (FY 94-95) – MODs

- + Lack of **CM** a major contributor to MOD schedule delays and cost increases.
  - × **2 to 6 years** per MOD
  - × **\$65 to \$217 million** per MOD
- + Programs **failed** to establish adequate configuration status accounting systems
  - × Could not effectively **track and control** baseline changes

## × Unwilling to spend \$50M (est) to keep CM baseline data current – willing to spend \$200M extra per MOD

- + Passed audit results to **all** AF program managers
- + Received zero feedback – **no interest** in saving



## × Counter Measures

- + Must be willing to **pay** the upfront cost – nothing’s free
  - × Should always be looking for ways to accomplish tasks more **effectively** and better
  - × Model based systems engineering a **good start**
- + Strike a **balance** between “milestone” and “inch stone” technology upgrades – can’t be all “milestone”
  - × Need to **budget** for upgrades
  - × Funding upgrades via a surcharge on parts sales is **inadequate**
- + Need integrated decisions based on **long term** goals
  - × Develop road map of **near term** tasks to achieve **long term**



# IED - #3



## × Counter Measures

### + Need integrated policies

- × Like programs, policies need a **“system”** focus
- × Too often we are sub-optimizing based on **“special interests”** areas
- × Decisions made **open** some doors and **close** others
  - \* **Can't buy** spare parts **competitively** with just a system spec under program control

### + Run the Systems Engineering process correctly

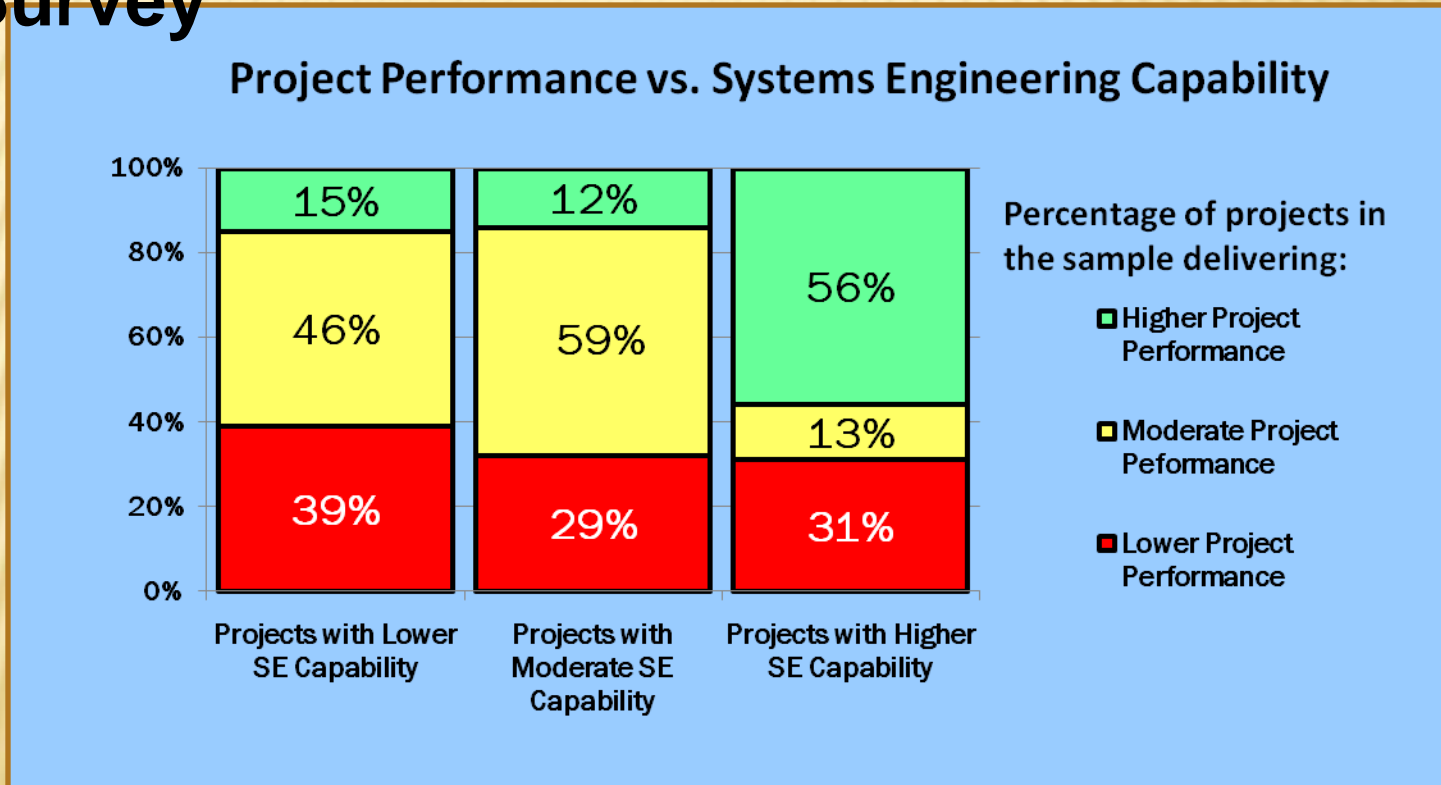
- × Not just about getting the **right** solution
- × It provides programs with the **best chance** to be right the **1<sup>st</sup> time**
- × This provides **legitimate** speed and **reduces** program costs
- × SE metrics will truly have **meaning**

# IED - #3



## ✘ Counter Measures

### + NDIA Systems Engineering Effectiveness Survey



The Need for More Systems Engineers

**IED - #4**

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# IED #4



## × The Need for More Systems Engineers

- + Requirements are growing more **complex**
- + Business teaming arrangements have become more **sophisticated** and **global** in nature
- + Poor decisions are **more costly** and **time consuming**
- + Do we need **new processes** as well?
  - × Enterprises
  - × System of Systems
  - × Sustainment



# IED #4



## × Impact

### + More Systems Engineers

- × What **engineering responsibility** would a Systems Engineer have that isn't already the responsibility of the Chief Engineer?
  - ★ Answer – **None!**
- × We're being asked to design systems that can be readily adapted to **future** needs, but ....
  - ★ Can't design for **unknown** conditions
  - ★ Must **assume** a value
- × The real **challenge** is to be able to apply a growing number of new and different technologies



# ELEMENTS OF SE

## × Systems Engineering Process

- + **A set of technical processes** used to develop, produce, and maintain integrated, balanced solutions that meet customer needs
  - × Balanced as it relates to **satisfying** cost, schedule, and performance requirements

## × Domain Knowledge

- + **Detailed technical knowledge** related to a specific enterprise, system of systems, family of systems, product, engineering discipline, and/or process

## × Systems Engineer

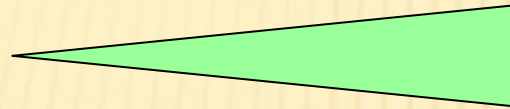
- + **A lead technical authority** responsible for executing the systems engineering process and ensuring the required domain knowledge gets applied

# SYSTEMS ENGINEERS



- **Organizational Constructs**

**One** systems engineer



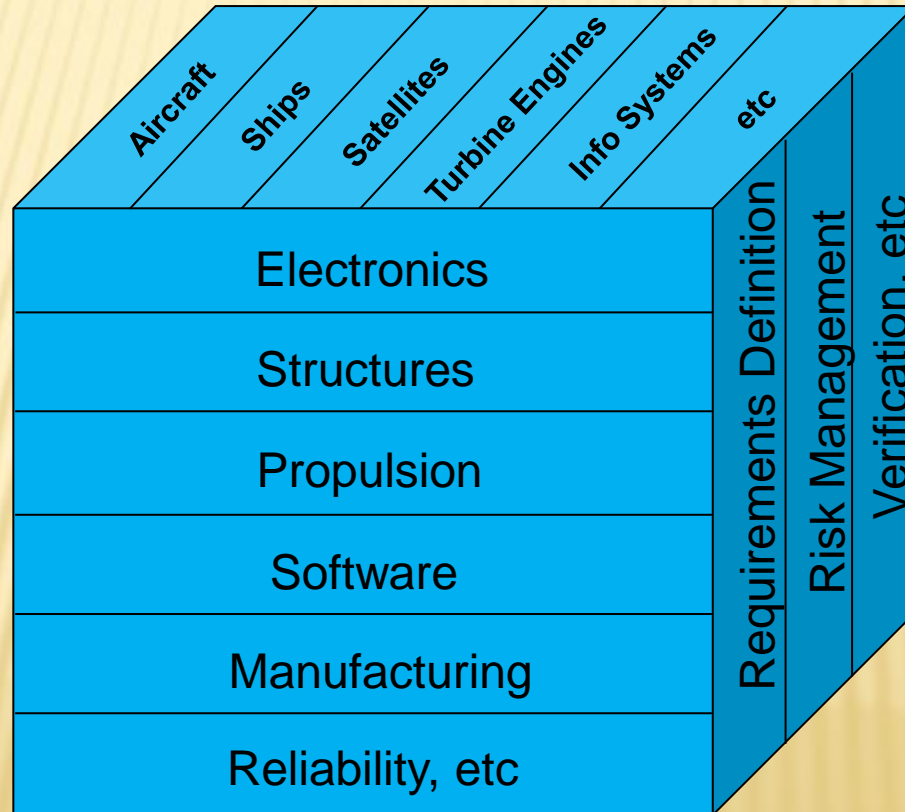
**Many** systems engineers

- **Need exists for entry, journeyman, and expert level systems engineers**
  - Chief and Lead Engineers are examples of systems engineers
- **Factors that influence numbers and experience levels required**
  - Program complexity
  - Domain knowledge required



# DOMAIN KNOWLEDGE

**Enterprises, SoS, FoS, Products**



**Engineering Disciplines**

**Systems Engineering Processes**



# IED #4



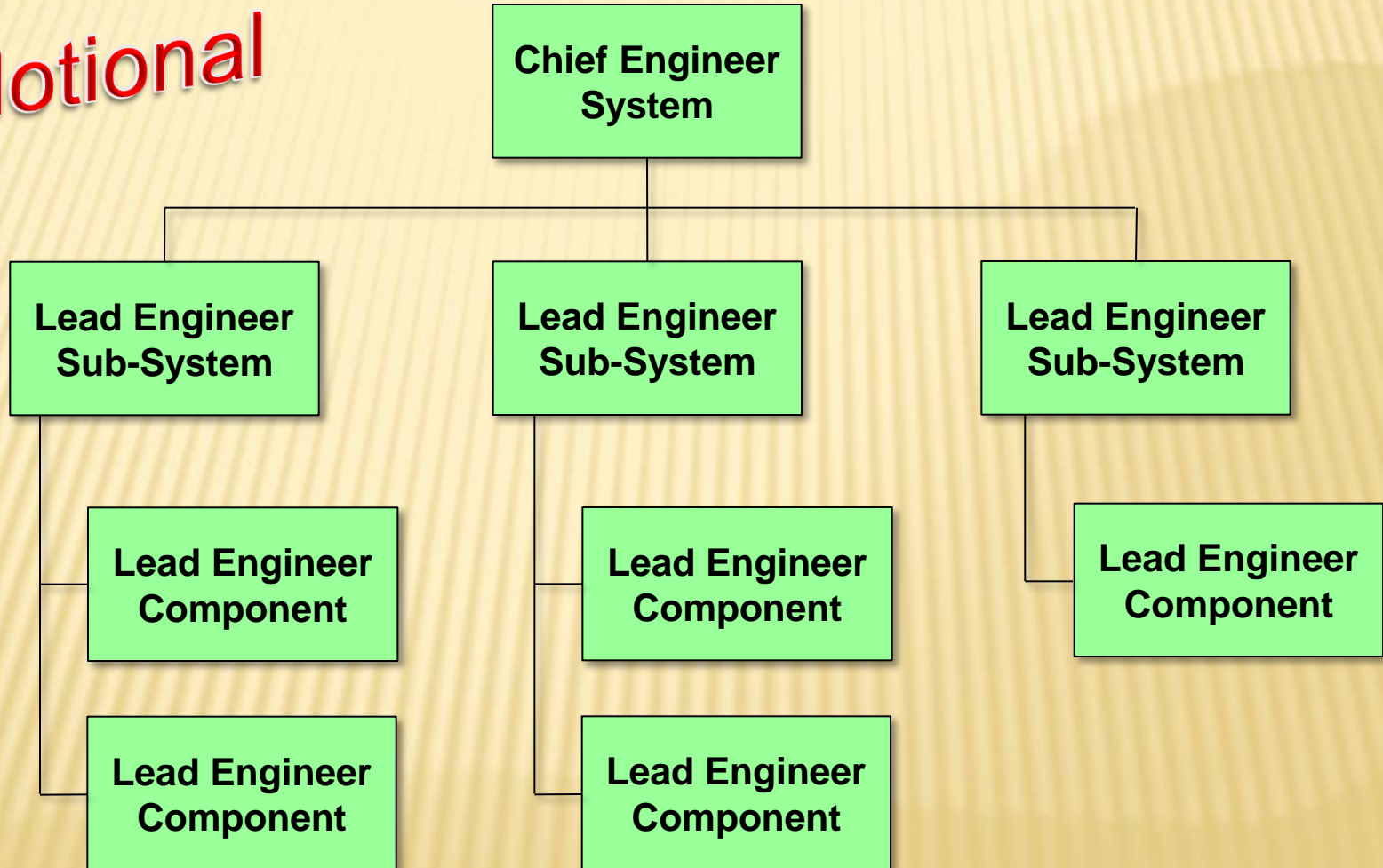
## × Counter Measures

- + We need systems engineers who **understand the “theory”**
  - × We **don’t need new** systems engineering processes
- + We **need to increase** the domain knowledge available to the Chief and Lead Engineers
- + Even “enterprises” and “systems-of-systems” need a **single decision authority** at the top
  - × Shared leadership with no accountability to each other **won’t work**
- + Resourcing “enterprises” and “systems-of-systems” needs to be **integrated** as well
  - × Funding
  - × Personnel

# PRODUCT



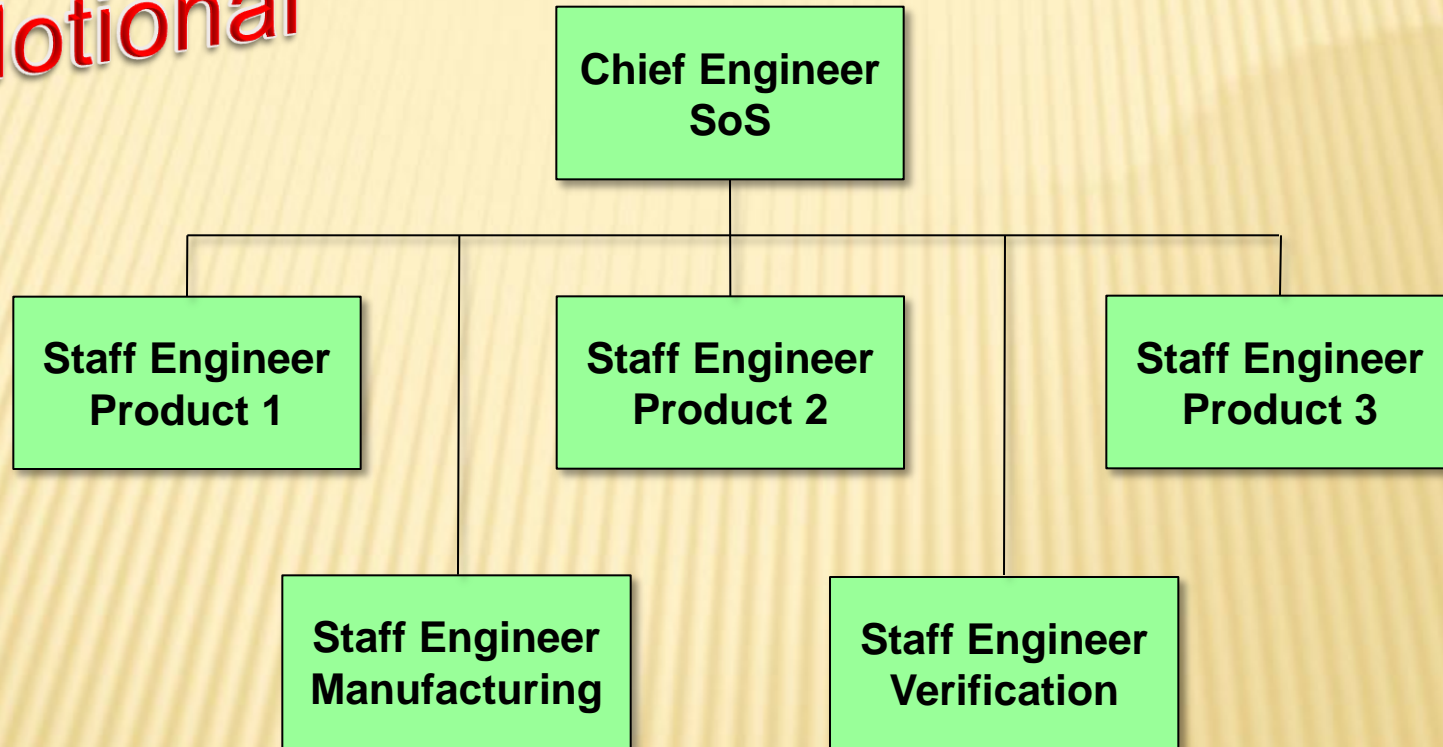
**Notional**



# SYSTEM OF SYSTEMS



**Notional**



Note: Staff Engineer could be a Product Chief Engineer





# SUMMARY

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# SUMMARY

- ✘ We need people that understand the **theory** and can **tailor** it to the meet the specific needs of the program
- ✘ We need to apply **more domain knowledge** to our programs
- ✘ We need people who make **good** decisions
- ✘ Just **run** the “damn” SE process

**QUESTIONS?**

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