



***Honourcode, Inc.***

# Systems Engineering Return on Investment

## SE-ROI Research Results Nov11

Eric Honour  
+1 (850) 479-1985  
ehonour@hcode.com

*Funding provided by*

- ***Honourcode, Inc.***
- ***DASI (Univ of South Australia)***



University of  
South Australia

Defence and  
Systems Institute

# Agenda

- **SE-ROI Project**
  - **Motivation: How much is enough?**
  - **Goals and methodology**
  
- **SE-ROI Results**
  - **Demographics**
  - **Primary correlations: success\* vs. SE**
  - **Eight SE Activities**
    - **Success vs. SE activities**
    - **Front-end vs. Back-end**
  - **Right-Sizing SE**

*\*Cost compliance, schedule compliance, stakeholder acceptance, technical quality*



# Bottom Line

- **Better programs expend**
  - more SE effort overall
  - more mission definition, more tech leadership
- **All SE activities correlate well with**
  - Stakeholder acceptance
  - Cost/schedule control
- **No SE activities correlate with**
  - System technical quality

***SE today leads to better programs  
– but does not lead to better  
systems.***
- **Results can be used to right-size SE**





***Honourcode, Inc.***

# **SE-ROI Project**

---

**Methodology**  
**Industry support**



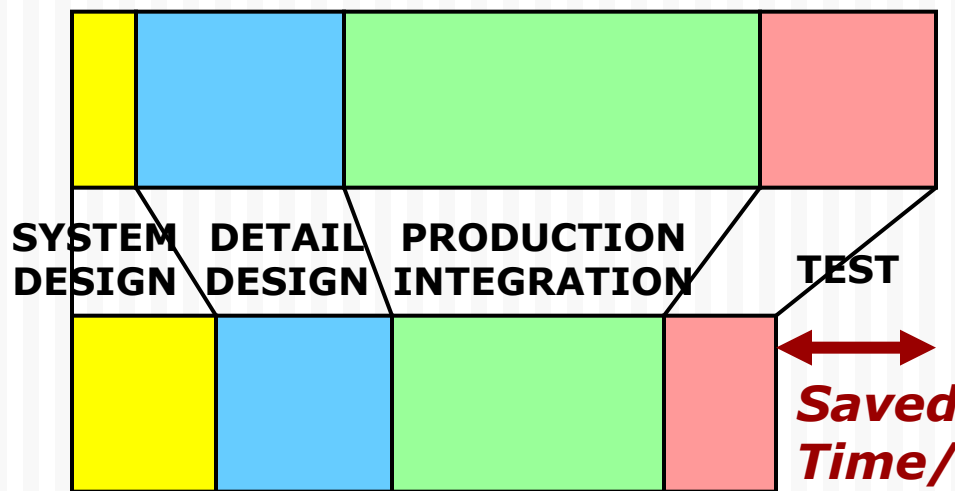
University of  
South Australia

**Defence and  
Systems Institute**

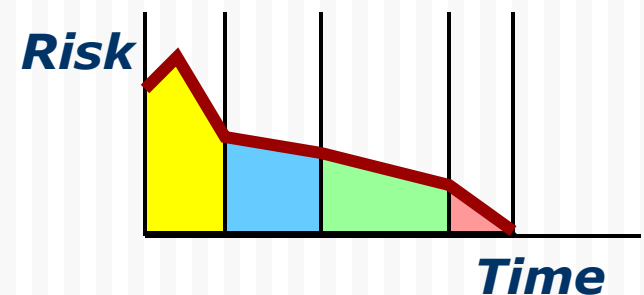
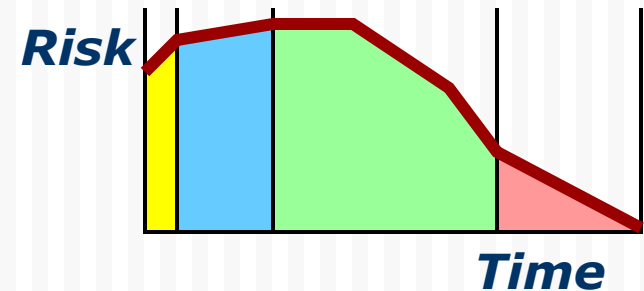
# Heuristic Claim of SE

- Better systems engineering leads to
  - Better system quality/value
  - Lower cost
  - Shorter schedule

## Traditional Design



## "System Thinking" Design



**Not Known: How Much Is Enough?**

# SE-ROI Project

## Interviews

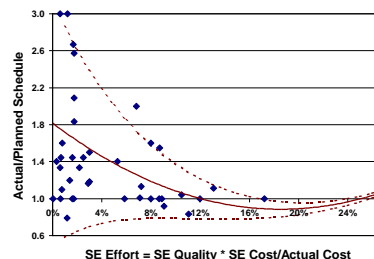
- Just-completed programs
- Key PM/SE/Admin
- Translate program data into project structure

- *Program characterization*
- *Program success data*
- *SE data (hours, quality, methods)*

## Desired Results

1. **Statistical correlation of SE practices with project success**
2. **Leading indicators**
3. **Identification of good SE practices**

## Statistical correlation

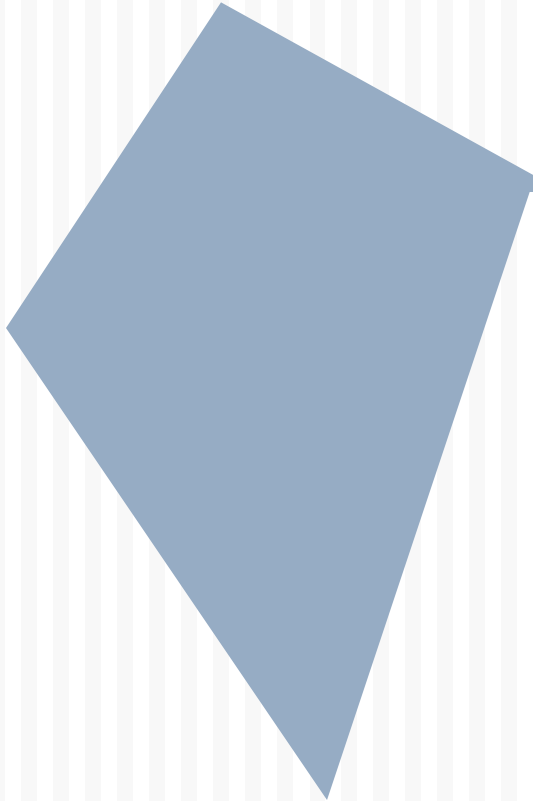




***Honourcode, Inc.***

# **SE-ROI Results: Demographics**

---



University of  
South Australia

**Defence and  
Systems Institute**

***SE Return on Investment***

**7**

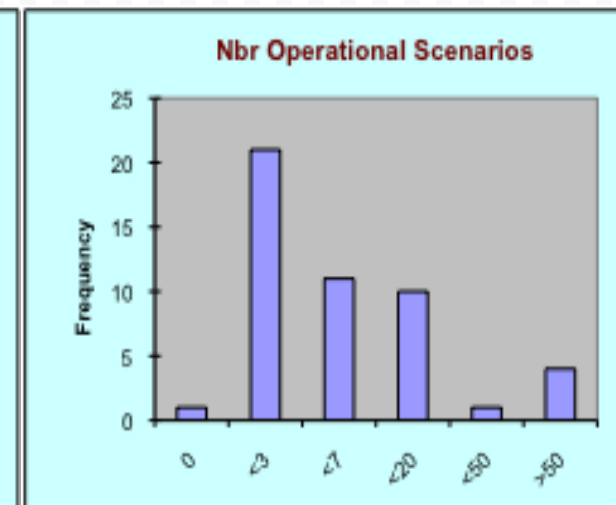
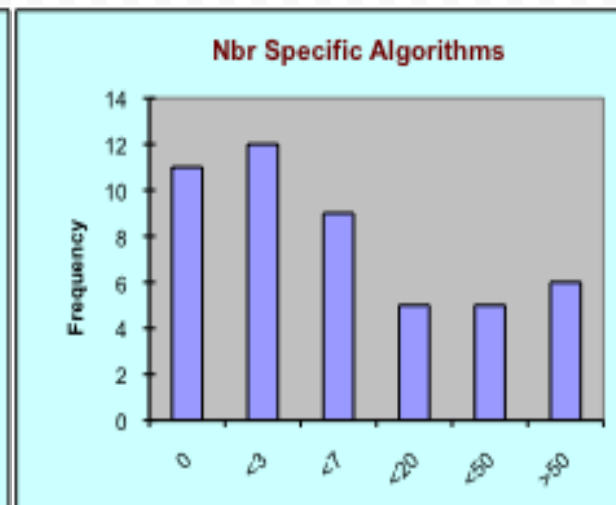
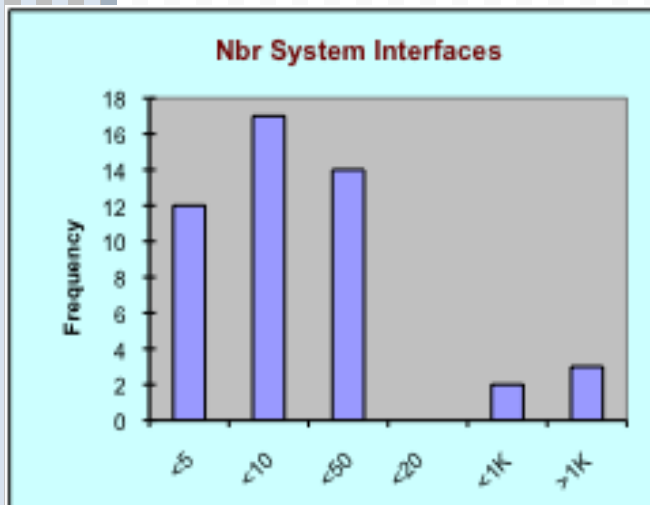
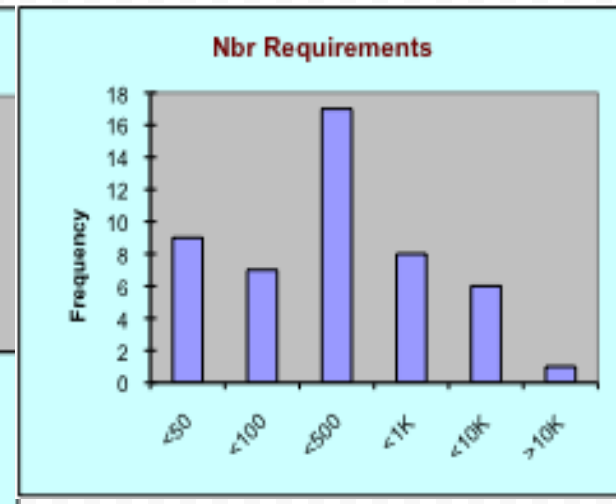
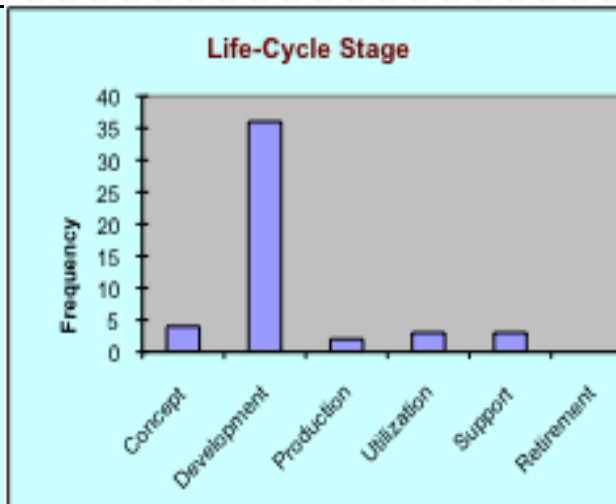
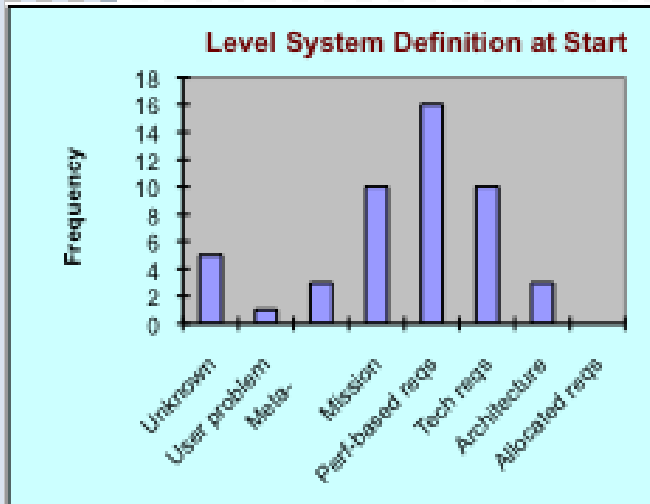
# Basic Demographics

Characteristic	ValueSE Data Set	SE-ROI Data Set
Number of organizations	Unknown	16
Number of data points	44	48
Funding method	Unknown	39 contracted, 9 amortized
Program total cost	\$1.1M - \$5.6B Median \$42.5M	\$600K - \$1.8B Median \$14.4M
Cost compliance	(0.8):1 – (3.0):1 Median (1.2):1	(0.6):1 – (10):1 Median (1.0):1
Development schedule	2.8 mo. – 144 mo. Median 43 mo.	2 mo. – 120 mo. Median 35 mo.
Schedule compliance	(0.8):1 – (4.0):1 Median (1.2):1	(0.3):1 – (2.5):1 Median (1.1):1
Percent of program used in systems engineering effort, by cost	0.1% - 27% Median 5.8%	0.1% - 80% Median 17.4%
Subjective assessment of systems engineering quality (1 poor to 10 world class)	Values of 1 to 10 Median 5	Values of 1 to 10 Median 7

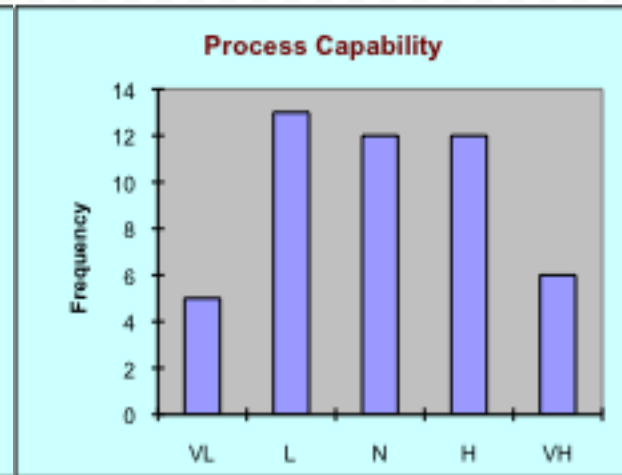
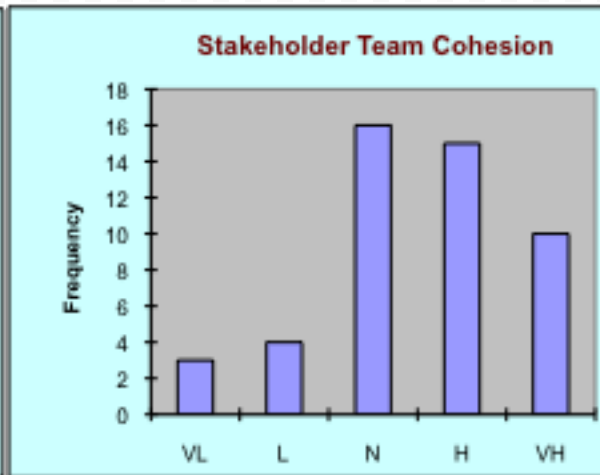
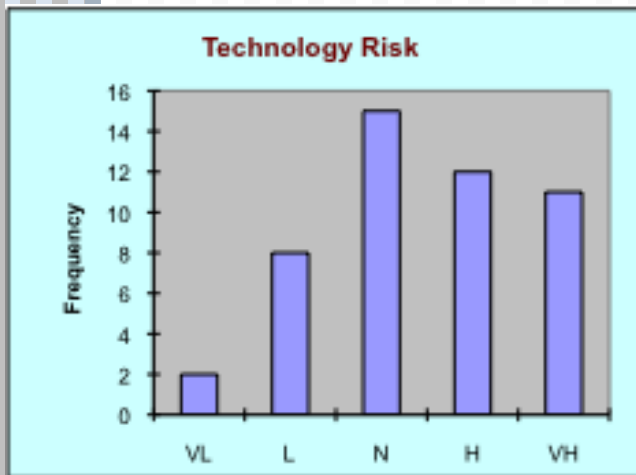
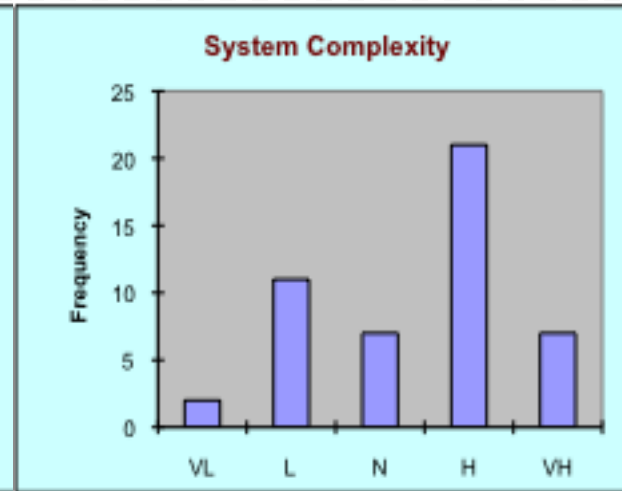
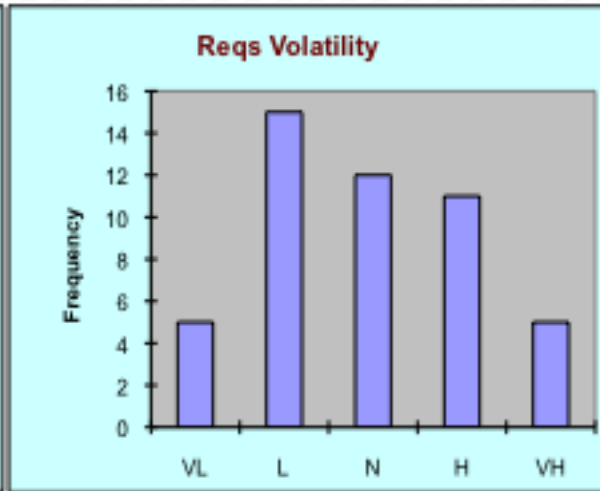
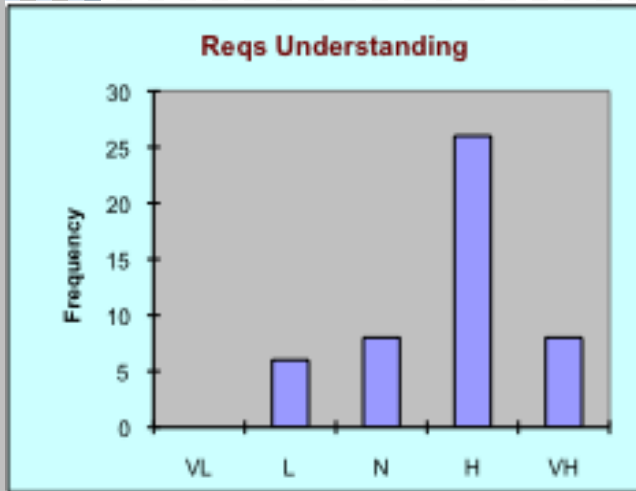




# Program "Size"



# Program/Team Parameters





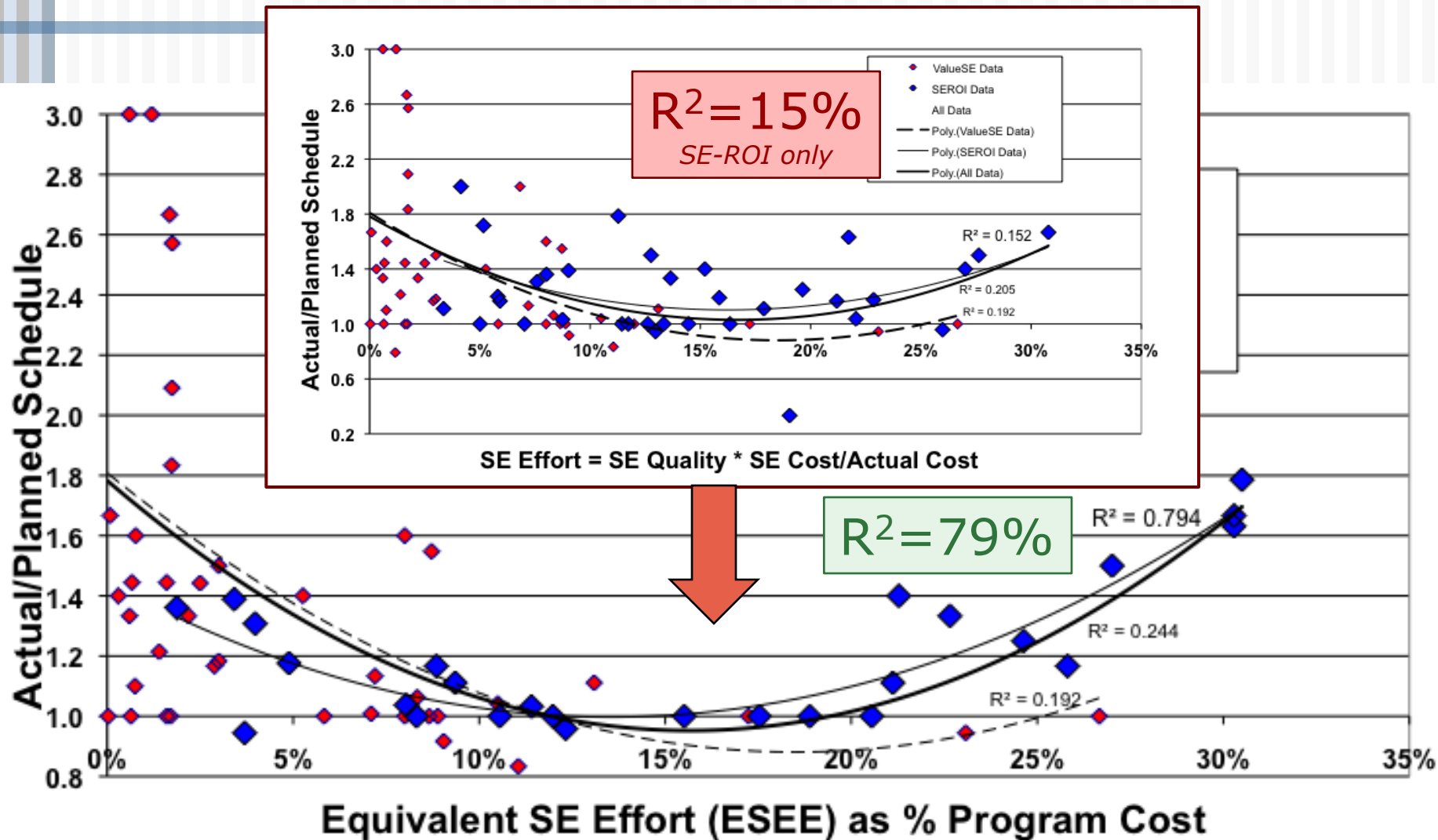
# SE-ROI Results: Primary Relationships

**SE effort correlates with  
3 of 4 success measures**

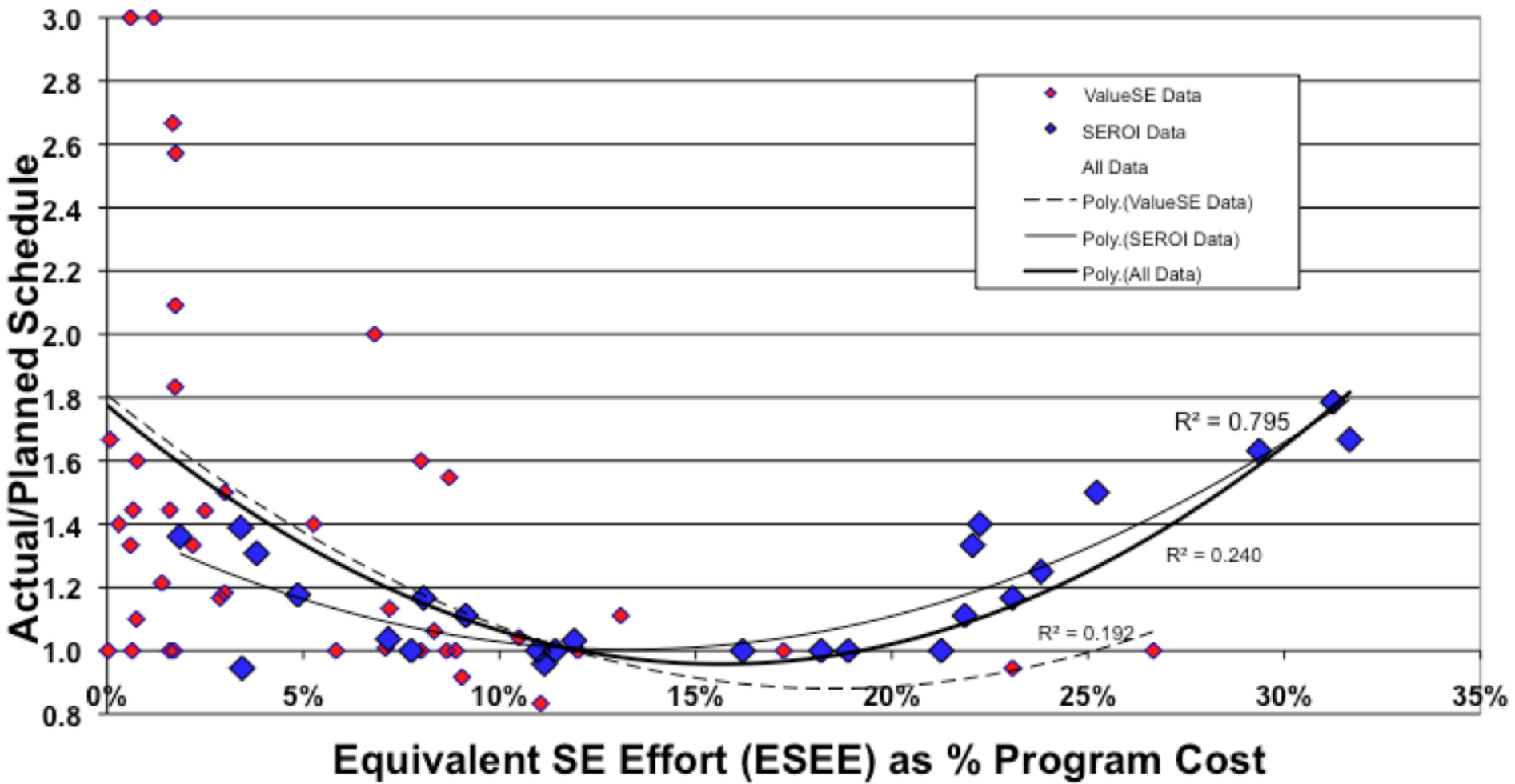
**Optimum SE effort  
~16% of total  
development cost**



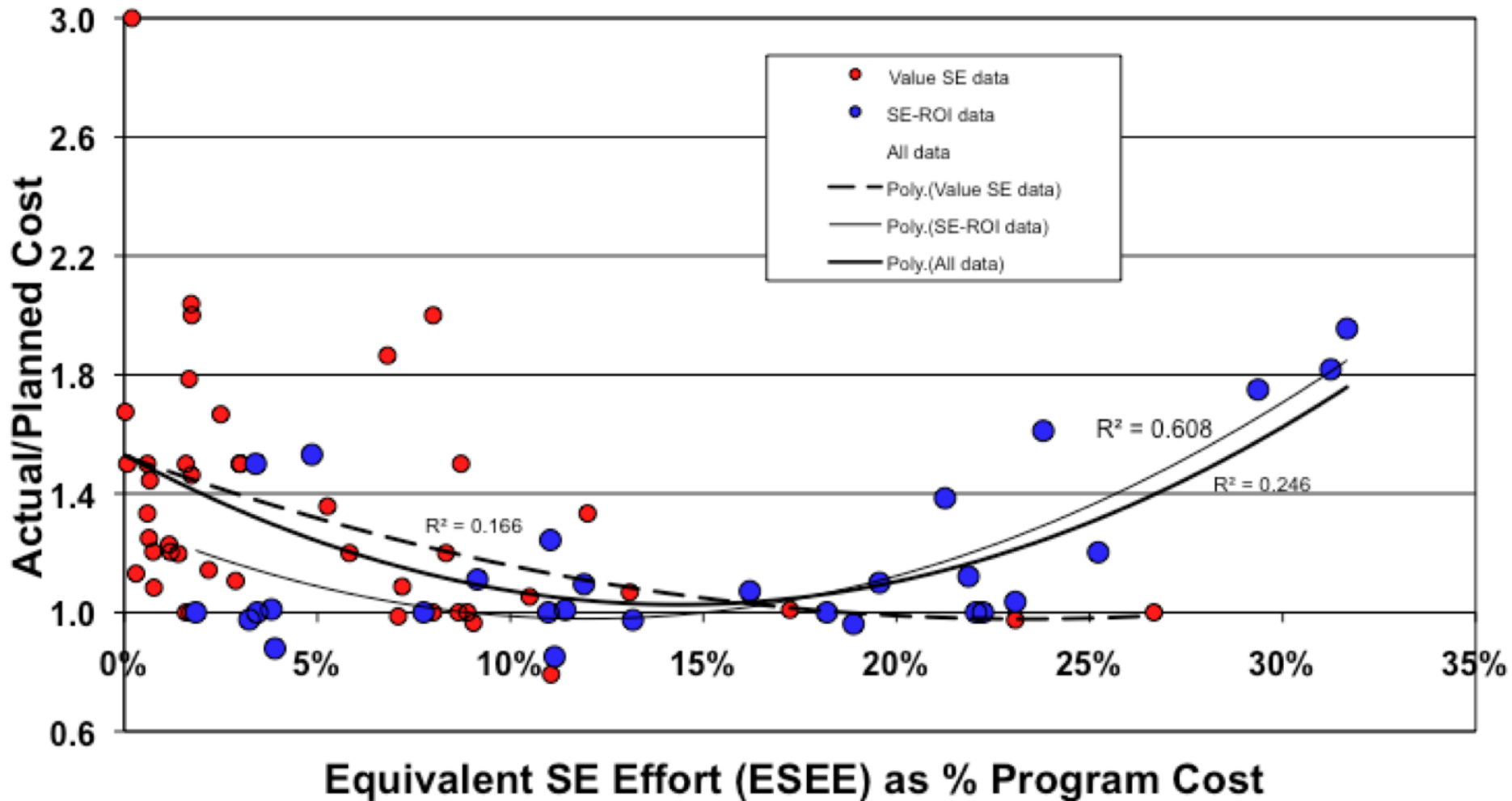
# Effect of Characterization Parameters



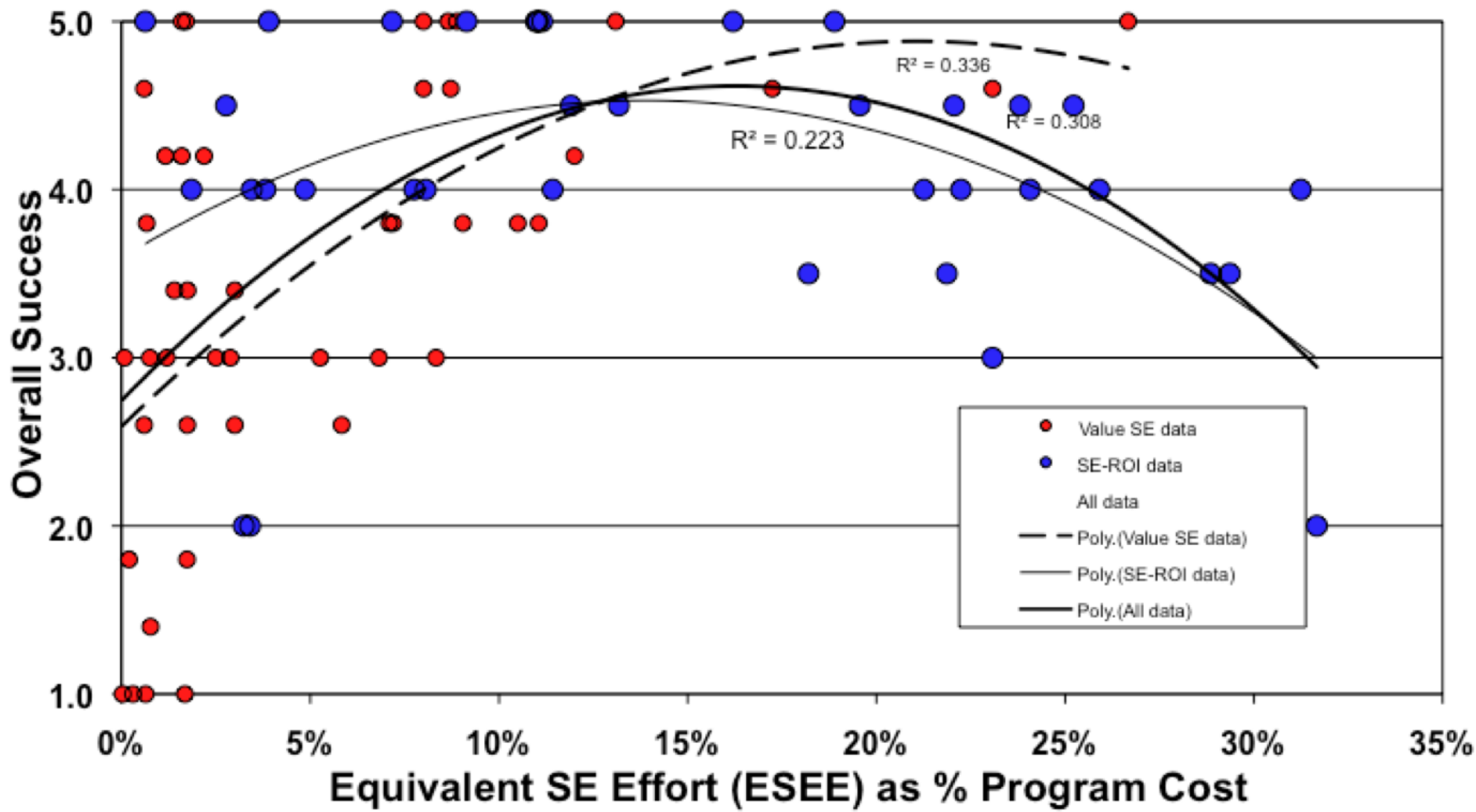
# Schedule vs. SE Effort



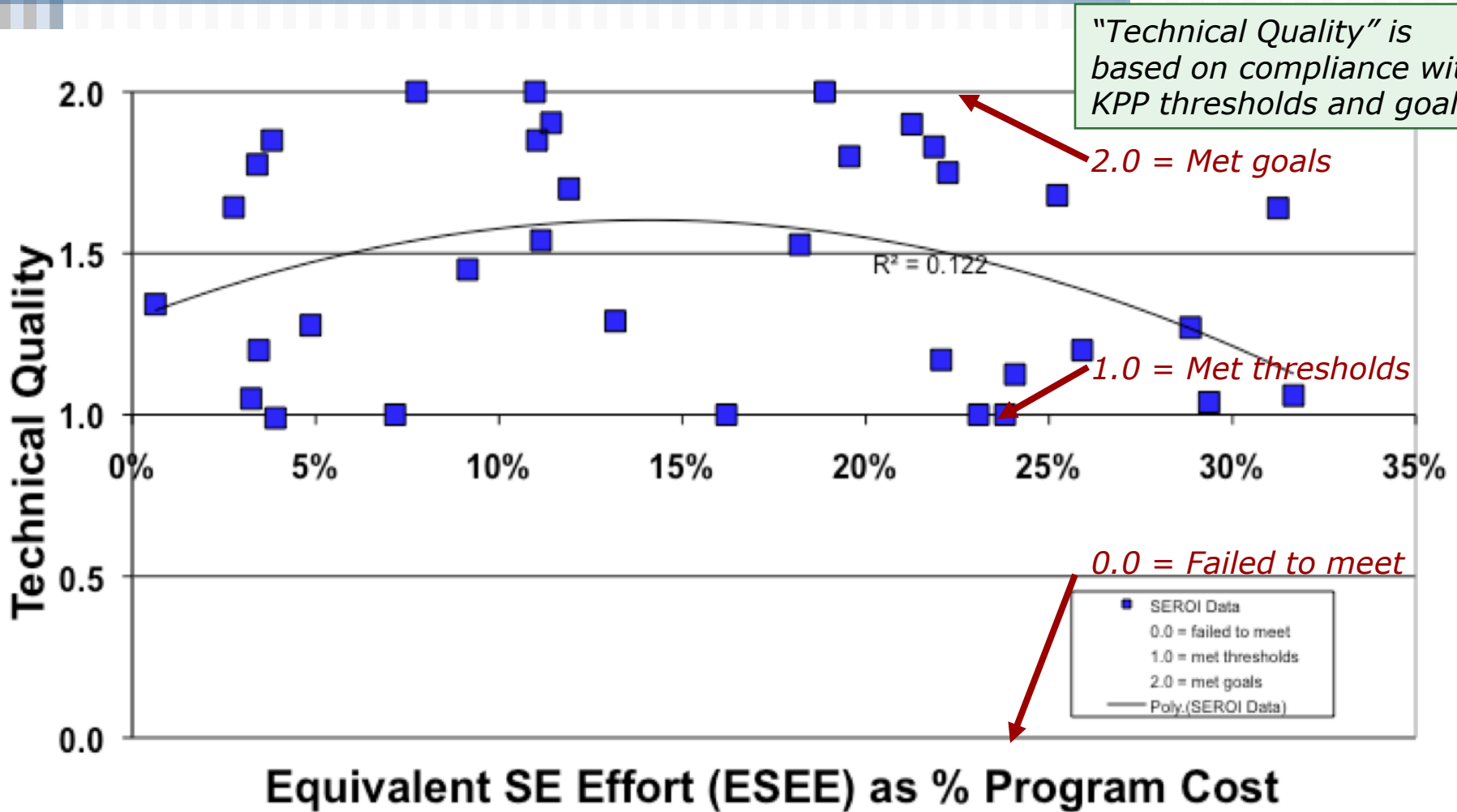
# Cost vs. SE Effort



# Overall Success vs. SE Effort



# Technical Quality vs. SE Effort





# Return on Investment

Current SE Effort (% of Program Cost)	Average Cost Overrun	ROI for Additional SE Effort (Cost Reduction Per \$\$ Added)
0%	53%	6.0
5%	24%	3.6
7.2% (median of all programs)	15%	2.5
10%	7%	1.1
15%	3%	-0.7
20%	10%	-3.8





## **SE-ROI Results: Eight SE Activities**

**All SE activities correlate w/  
cost, schedule, acceptance**

**None correlate w/ quality**

**Successful programs use  
front-end; poor programs  
use back-end**



# Breakout by SE Activities

*MD Mission/Purpose Definition*

*RE Requirements Engineering*

*SA System Architecting*

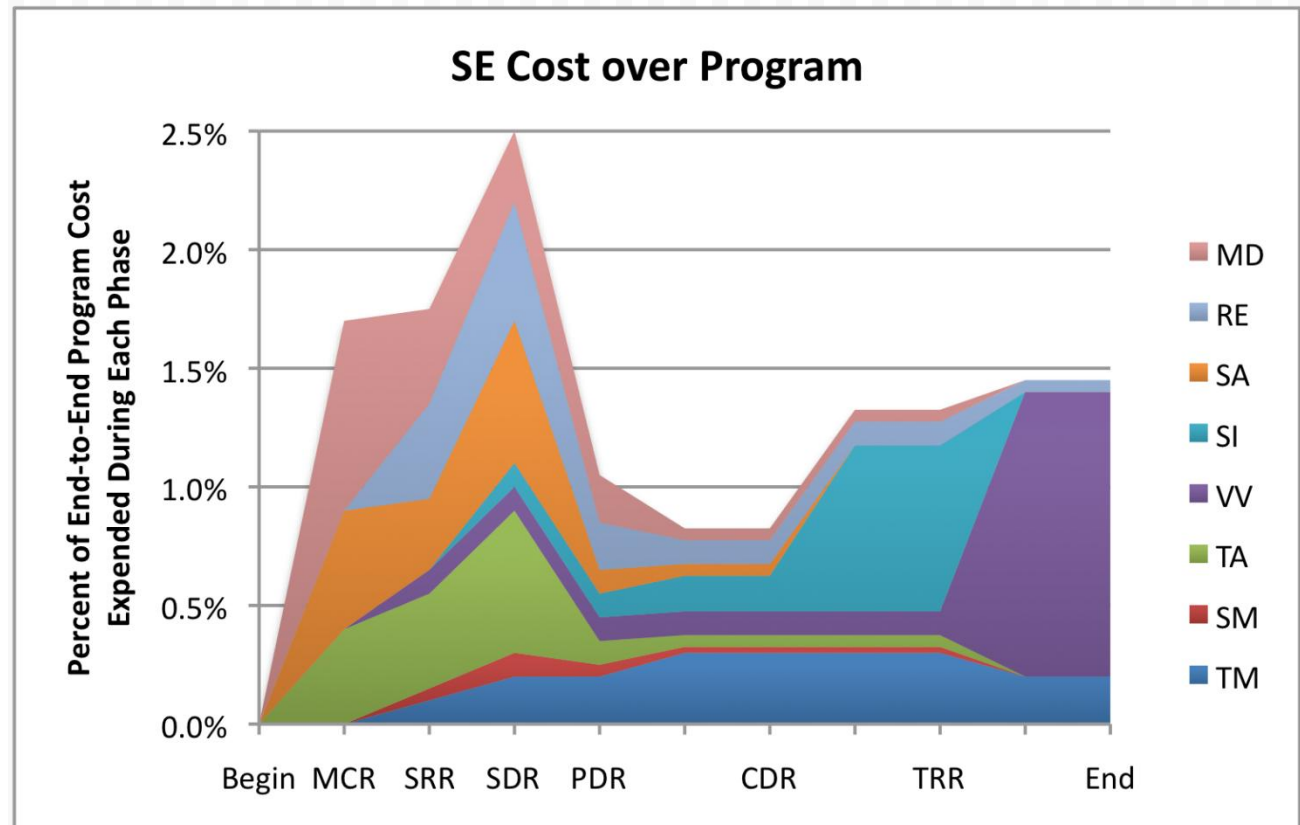
*SI System Integration*

*VV Verification & Validation*

*TA Technical Analysis*

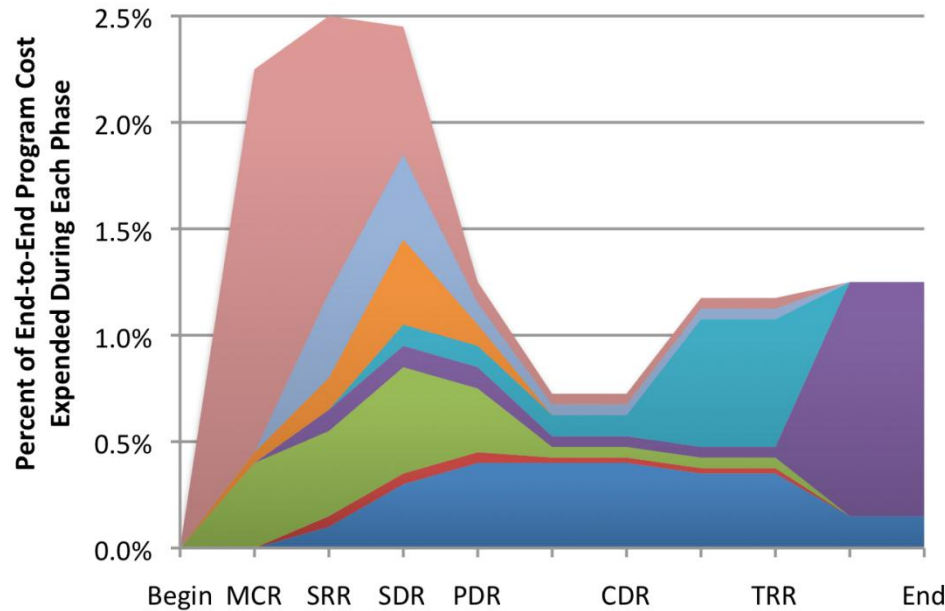
*SM Scope Management*

*TM Technical Leadership/Management*

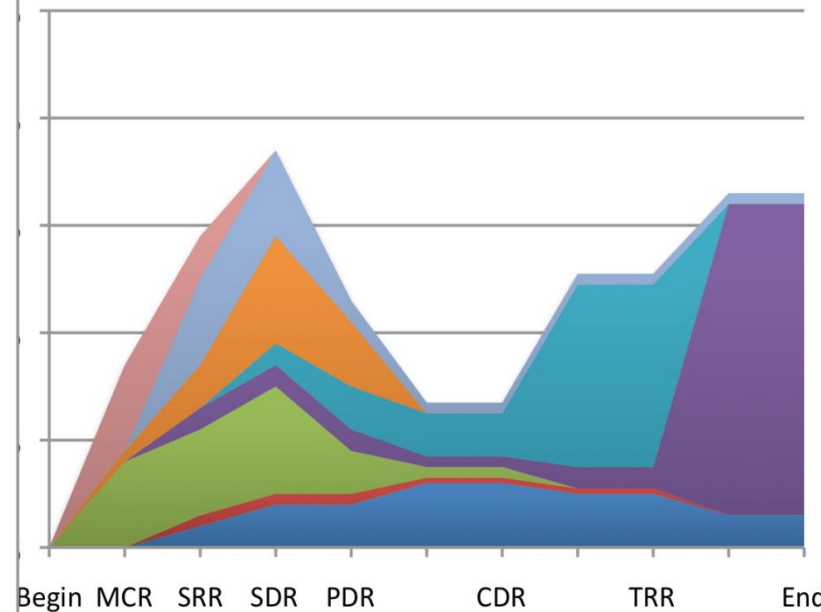


# Breakout by Success

SE Cost over "Successful" Programs



SE Cost over "Poor" Programs



## Successful (*~on cost*)

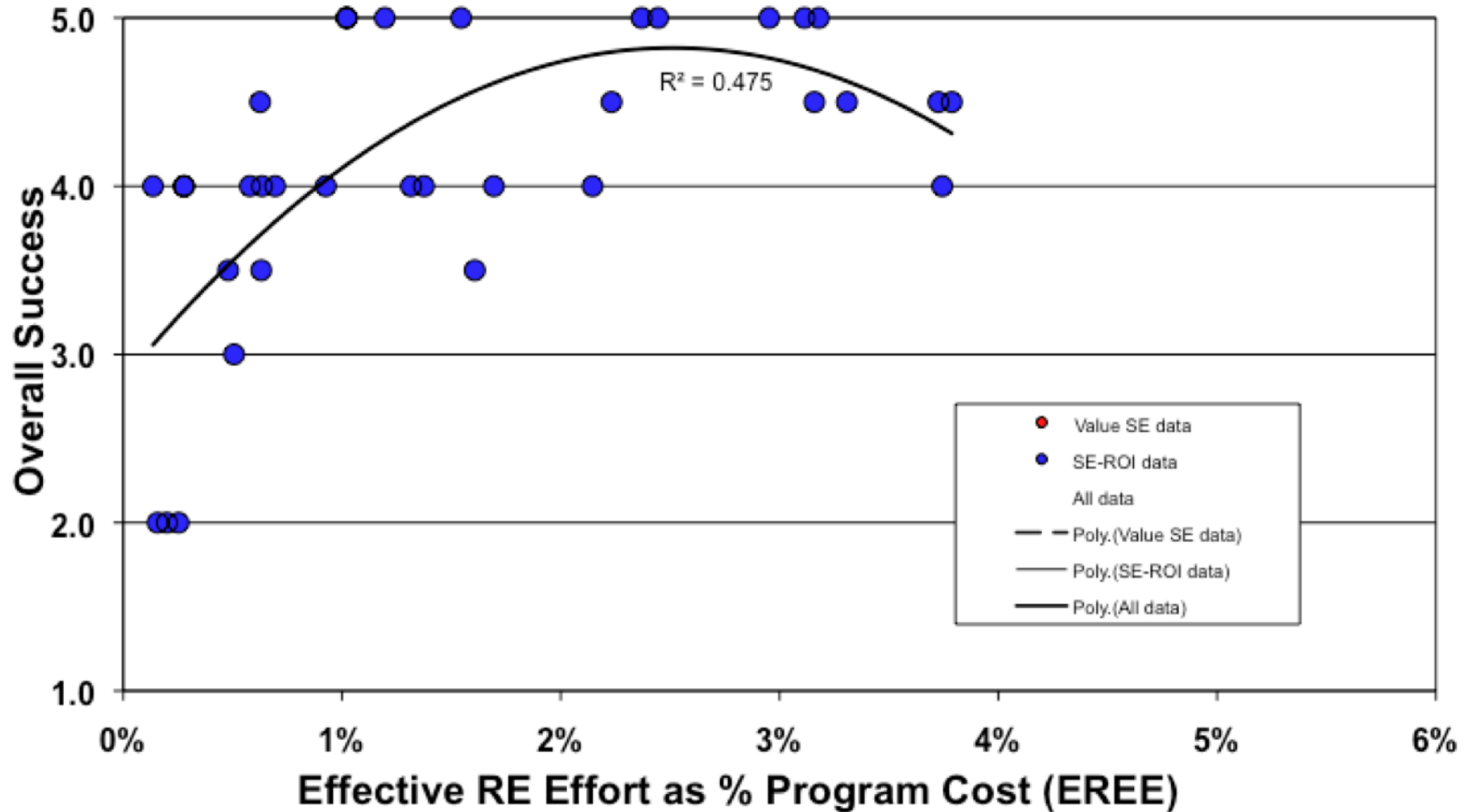
- More mission/purpose defn
- More tech leadership/mgmt
- More Systems Engineering

## Poor (*overran cost*)

- More system integration
- More verif & valid
- Less Systems Engineering

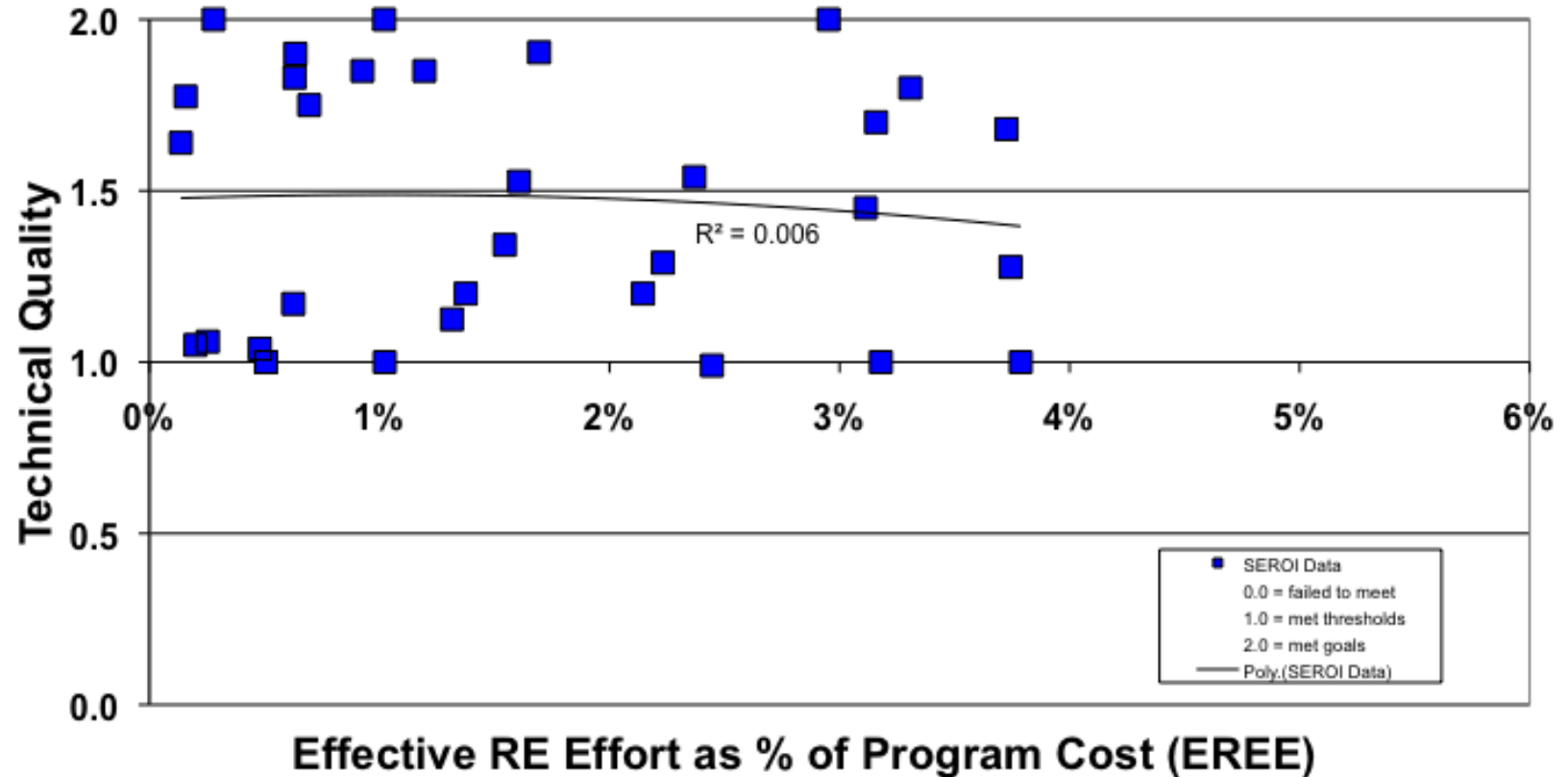
*Typical Data:*

# Overall Success vs. Reqs Engr



Typical Data:

# Tech Quality vs. Reqs Engr



# Effect of SE Activities

Activity	Code	Quantifiable Correlation Exists With			
		Cost Compliance	Schedule Compliance	Overall Success	Technical Quality
Total Systems Engineering Effort	SE	Yes	Yes	Yes	Perhaps
Mission/Purpose Definition Effort	MD	Yes	Yes	No	No
Requirements Engineering Effort	RE	Yes	Yes	Yes	No
System Architecting Effort	SA	Yes	Yes	Yes	No
System Integration Effort	SI	Yes	Yes	Yes	No
Verification & Validation Effort	VV	Yes	Yes	No	No
Technical Analysis Effort	TA	Yes	Yes	Perhaps	No
Scope Management Effort	SM	Yes	No	Yes	No
Technical Management/Leadership Effort	TM	Yes	Yes	Yes	No





## **SE-ROI Results: Right-Sizing SE**

**Results are further  
optimized using  
characterization  
parameters**

**Parametric sizing of SE  
to optimize success**



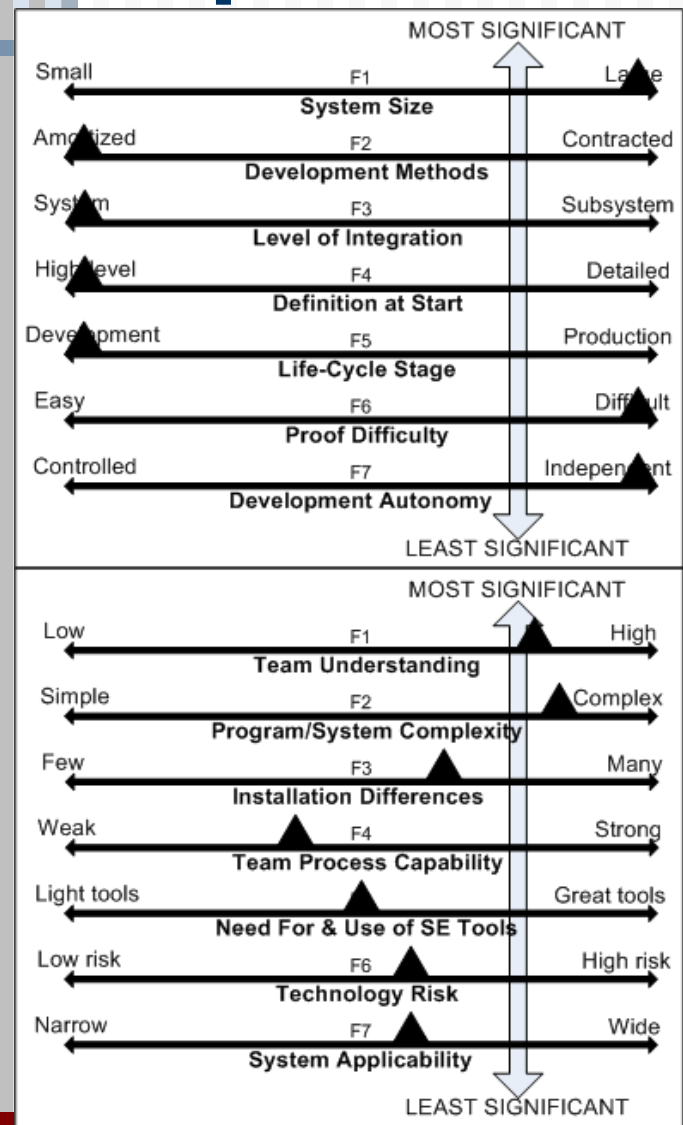


# Optimum Levels, Median Program

Activity	Code XX	Optimum (% total cost)	Median of data
Total Systems Engineering Effort	SE	<b>16.4%</b>	8.5%
Mission/Purpose Definition Effort	MD	<b>1.3%</b>	1.6%
Requirements Engineering Effort	RE	<b>2.0%</b>	0.8%
System Architecting Effort	SA	<b>4.0%</b>	1.4%
System Integration Effort	SI	<b>3.0%</b>	1.5%
Verification & Validation Effort	VV	<b>2.5%</b>	2.0%
Technical Analysis Effort	TA	<b>1.9%</b>	1.3%
Scope Management Effort	SM	<b>1.4%</b>	0.3%
Technical Management/ Leadership Effort	TM	<b>4.0%</b>	1.9%



# Optimum "President George"

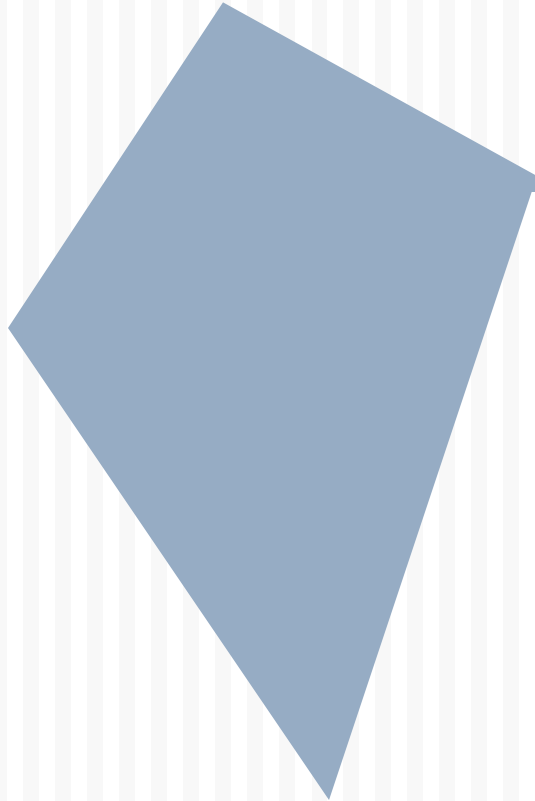


	Median Optimum	Adjustment	Program Optimum
MD	1.3%	0.82	1.1%
RE	2.0%	0.58	1.1%
SA	4.0%	0.26	1.0%
SI	3.0%	0.74	2.3%
VV	2.5%	0.68	1.9%
TA	1.9%	0.61	1.1%
SM	1.4%	0.27	0.4%
TM	4.0%	0.66	2.7%
<b>SE</b>	<b>16.4%</b>	<b>0.76</b>	<b>12.5%</b>



***Honourcode, Inc.***

# Summary



University of  
South Australia

Defence and  
Systems Institute

# Quantified, Proven Results

- **Better programs expend**
    - more SE effort overall
    - more mission definition, more tech leadership
  - **All SE activities correlate well with**
    - Stakeholder acceptance
    - Cost/schedule control
  - **No SE activities correlate with**
    - System technical quality
- SE today leads to better programs  
– but does not lead to better  
systems.***
- **Results can be used to right-size SE**



***Honourcode, Inc.***

# Systems Engineering Return on Investment

**Questions?**

**Eric Honour**

**+1 (850) 479-1985**

**ehonour@hcode.com**



University of  
South Australia

**Defence and  
Systems Institute**