

# USTRANSCOM



MEETING A GLOBAL CHALLENGE



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**Together, we deliver.**

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# Projecting National Military Power



**America's Military Might Moves with USTRANSCOM**



# Current Conditions



## What we are facing

- National Debt
- Medicare, Medicaid, Defense Budget
- Maintenance of Capacity
  - *Prevent hollow personnel, readiness, training*
- Shrinking Industrial Base
- Maintenance of Equipment

## What we need

- Highly Mobile Force
- Flexible for Combatant Commanders
- A Trained and Ready Force
- Engagement Around the World
- Balance in Effectiveness and Efficiency
- Viable Industrial Base

**We look to industry for options**



# Budget Climate



- **Scrutinize Affordability**
  - *Fund Only Must-Haves*
  - *Shift Remainder to Outyears*
- **Assume Some Risk**
- **Examine Service Interdependency**
- **Maintain Industrial Base**
- **Seek Additional Efficiencies**



**Stewardship of your Money**





# Our Approach



- **Seek operational and contractual efficiency**
- **Bring cost into operational decision loop**
- **Scale overhead with post 2014 realities**
- **Top to bottom review of HQ functions**
- **Shared virtual IT infrastructure**
- **Reduce number of IT systems**

**Find New Solutions**



# DPO Implementation (Corporate Services Vision)

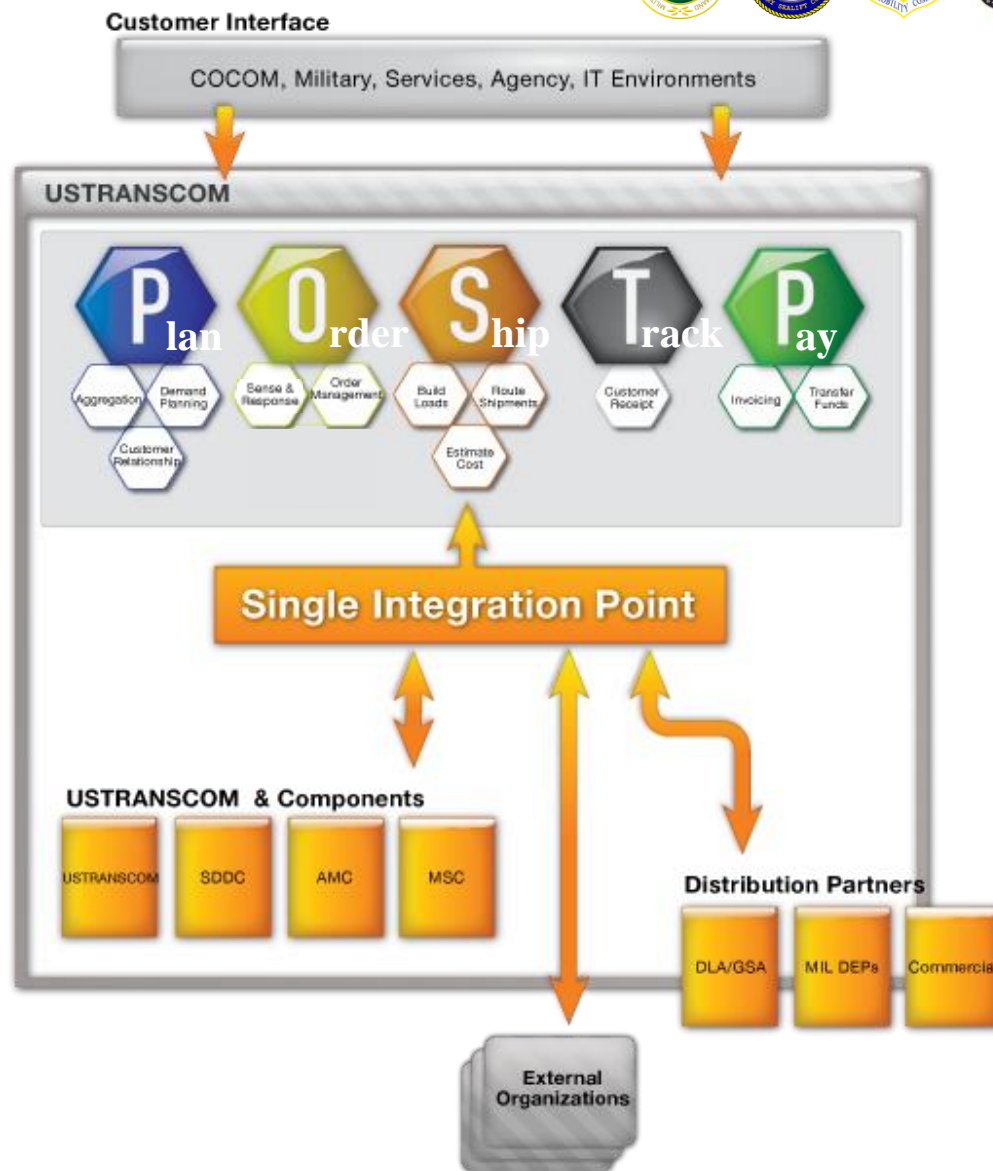


## CSV Approach

- Top-Down Commitment
- Delivered Within Existing Resources
- Maximized Capability Reuse
- Incremental Capability Delivery
- Government Orchestrated and Engineered
- Distributed Construction
- Using All Acquisition Tools
- “Services” vice “Systems”

## CSV Features

- Standardized Mission Processes
- Standardized Mission and Data Services
- Allows Customers to Tailor MILDEP Specific Capabilities
- Standardized Interfaces and Vocabulary





# Impact to Supply Chain



- **Revamping Contracts**
  - *Scaling Contracts*
  - *New Contract Vehicles*
- **Incentivize Fuel Efficient Aircraft**
- **Requires Industry to...**
  - *Seek New Partners*
  - *Develop New Business Models*
- **Requires better forecasting**
- **Seek New Business Areas to Compensate for Volume Losses**



**Trust and Transparency**





# Provider of Choice



Together, we deliver.





**We Measure Success Through the Eyes of the Warfighter!**







# A New Approach (Commercial: Amazon.com)



## Amazon.com Approach

- Top-Down Commitment
- Amazon Centrally Orchestrated and Engineered
- Maximized Capability Reuse
- Incremental Capability Delivery

## Amazon.com Features

Leading Online Retailer (2008)

- Prescribed Business Rules & Service Interfaces
- Decouples Customer Requirements from Amazon Corporate Services Requirements
- Offers a Variety of Vendor Services to free Resources to Manage their Business and not IT
- Enables Vendors to leverage Robust Data Store & Infrastructure Capabilities
- Permits Dynamic Scaling for Business Growth

