



**MARINE CORPS SYSTEMS COMMAND**  
**UNITED STATES MARINE CORPS**

# **Doing Business With Marine Corps System Command (MARCORSYSCOM)**

## **2012 APBI Conference**



## MARCORSYSCOM CONTRACTS (CT)

### **Mission Statement:**

“To contribute to the warfighting mission of the United States Marine Corps by providing quality, timely, cost-effective and value-added procurement solutions to our Marine Corps customers; all while being diligent and faithful stewards of the taxpayers dollars and trust.”

### **Core Values:**

Ethical Contracting  
Smart Business Decisions

Customer Responsiveness  
Quality End Products

### **Motto:**

*Doing things RIGHT...doing RIGHT things!*



## WHO DO WE SUPPORT?

### Provide Contract Support for:

- 5 Program Management Groups
- 1 PEO (Land Systems)
- 5 Standalone PMs
- 4 USMC Acquisition-related Activities (JNLWD, MCTSSA, MCOTEA & MCWL)
- Int'l Programs & Foreign Military Sales (FMS)
- Command Support and R&D Contracts Support (including SBIRs)

### This equates to contractual executions of...

- 220+ ACAT I thru IV Command programs
- 50+ "Joint Programs"
- 175 non-ACAT acquisition programs, systems and projects.



## PM-10 CONTRACTING OPPORTUNITIES

- **IT Service Competitions -**

Marine Corps Recruiting Command Network Support	Kansas City Buildout
Marine Corps Recruiting Information Support System	E-911 Solution
Marine Corps Forces Central Command software support	Total Force Data Warehouse
Marine Corps Training Information Management System	Base Telecommunications Infrastructure
On-Line Project Information Center (TOPIC) Management	Procurement Request (PR) Builder
Enterprise Information Technology Service Management (E-ITSM)	Consolidated Emergency Response System
East Region Infrastructure for Emergency Land Mobile Radios (ELMR)	(CERS)

- **Planned DoN Enterprise Software Licensing Agreements (ESLs) -**

Hewlett Packard	VMWare	CISCO	IBM	Xerox	ActivIdentity	BelArc
NETAPPS	EMC	Adobe	Axway	AutoDesk	Symantec	Oracle

- **Planned Marine Corps ESLs -**

Blue Coat Systems	F5	Juniper	Red Hat	Quest	WinZip
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- **Planned Marine Common Hardware Suite (MCHS) Enterprise Hardware -**

MCHS Network Devices ID/IQs  
MCHS SANS/NAS Devices ID/IQs



## PM-13 CONTRACTING OPPORTUNITIES

- **Escalation of Forces Mission Modules** - Competitive solicitation closes 16 May.
- **Rifle Combat Optic** - Brand name competition, solicitation scheduled for release in May.
- **Grenade Launcher Site** - Competitive solicitation scheduled for release in April/May.
- **Mission Payload Module** - Competitive solicitation scheduled for release in May/June.
- **Miscellaneous parts for Infantry rifles** that include:
  - a) M40A5 component parts (June)
  - b) M40A5 Butt stock/Modular stock (Sept).
- **Foreign Weapons** - Competitive solicitation scheduled for release in July.
- **Protective Undergarments (PUG)** - Competitive solicitation scheduled for release in April.
- **Rugged All Terrain Boot** – GSA eBuy competition (no RFP date yet).
- **Nape Protection Pad** - Competitive solicitation scheduled for release in April/May.



## PM-14 CONTRACTING OPPORTUNITIES

- **No anticipation of releasing any additional competitive solicitations before year end.**



## PM-23 CONTRACTING OPPORTUNITIES

- **Tactical Service Oriented Architecture** - Tasks competed on Seaport-e. Solicitations scheduled for release in April, June & September.
- **Handheld Sleeve** - Solicitation scheduled for release in July.
- **TPS-59 Radar Maintenance Lifts** - Solicitation scheduled for release in June.
- **Rugged Mobile Non-Intrusive Inspection System (RMNIIS) / Fielding Status Review (FSR) / Spares** - Solicitation scheduled for release in May.
- **Transition Switch Module (TSM) Fiber Optic Cable Upgrade** - Solicitation scheduled for release in FY12.
- **SIPR modems** - Solicitation scheduled for release in FY12.
- **Full Motion Video (FMV) Exploitation Services** - Solicitation scheduled for release in May.
- **Systems Planning Engineering and Evaluation Device (SPEED)** - Solicitation scheduled for release in September.



## PM-31 CONTRACTING OPPORTUNITIES

- **Portable Patient Transport Life Support System (PPTLSS)** - Solicitation scheduled for release in FY12.
- **Mine Detector** - Solicitation scheduled for release in FY12.





## PEO-LAND SYSTEMS CONTRACTING OPPORTUNITIES

- **AAV Engineering Sustainment** - Competitive solicitation scheduled for release in FY12 for an Indefinite Delivery / Indefinite Quantity (ID/IQ) with fixed price and cost reimbursement Task Orders (TO).
- **ACV Preliminary Design** - Competitive solicitation scheduled for release in FY12.
- **Remotely Operated Submersible** - Solicitation scheduled for release in FY12. Small business set-aside.
- **P-19 Fire Truck Replacement** - Competitive solicitation scheduled for release in FY12.



## PM AMMO CONTRACTING OPPORTUNITIES

- **Commercial Services** - Solicitation scheduled for release within FY12 for Desk Top Publishing / Editing Services associated with the PM Ammo Magazine. Small business set-a-side. Total value of the contract (including options) is anticipated to be approximately \$250K.
- **5.56 Special Effects Small Arms Marking System (SESAMS)** - Competitive solicitation scheduled for release in FY12 for a “paint ball” round that utilizes colored detergents. Total value of the contract is anticipated to be approximately \$58M.
- **Cartridge, 9MM Blank** - Competitive solicitation scheduled for release in FY12. Total value of the contract is anticipated to be approximately \$964K.



## PM GCSS-MC CONTRACTING OPPORTUNITIES

- **Post Deployment Systems Support (PDSS)** - Solicitation scheduled for release within FY12 for technical and operational support associated with the fielding and sustainment of the current GCSS-MC technical solution.
- **Oracle Release 12 (R12) Upgrade Project** - Solicitation scheduled for release within FY12 for upgrading from Oracle E Business Suite (EBS) 11i with associated Reports, Interfaces, Conversions and Extensions (RICE) to ORACLE EBS R12 in order to avoid implementing future capabilities on an old and unsupported software platform.



## **PM MRAP CONTRACTING OPPORTUNITIES**

- **Aluminum Thermal Spray** - Corrosion Protection.
- **MRAP Maintenance** - Impact of long-term storage.
- **MRAP 3D Models** - Elimination of thermal stress in transparent armor.
- **Underbody Modeling & Simulation** - For the MATV / Cougar & OGPK.
- **Armor Development for CPD 1.1**
- **MRAP Standard Battle Damage Assessment & Repair (BDAR) Patch E**
- **Unit Equipment Restraint B**
- **Gunner Accessory Packaging (GAP)**
- **Blast Enhanced Attenuation Turret System (BEATS)**
- **Rocket Propelled Grenade Detection Warning System (RPGDWS)**
- **Blast Mats**
- **Iron Curtain**
- **Ammo Storage**
- **BDAR Ballistic**
- **Black Box Data Analysis**



## PM TRASYS CONTRACTING OPPORTUNITIES

- **Deployable Virtual Training Environment (DVTE)** - Draft Solicitation released. Small business set-a-side. Anticipated award in 4<sup>th</sup> quarter of FY12. Total value of the contract (including options) is anticipated to be approximately \$10M.
- **Family of Combat Convoy Trainers (FCCT)** - Competitive solicitation scheduled for release in 4<sup>th</sup> quarter of FY12. Anticipate award in 1<sup>st</sup> quarter of FY13. Total value of the contract (including options) is anticipated to be approximately \$19M.
- **Indoor Simulated Marksmanship Trainer (ISMT)** - Competitive solicitation scheduled for release in 4<sup>th</sup> quarter of FY12. Anticipate award in 2<sup>nd</sup> quarter of FY13. Total value of the contract (including options) is anticipated to be approximately \$13M.



## COMMAND SUPPORT CONTRACTING OPPORTUNITIES

- **Mobile Corrosion Repair Facility (MCRF)** – Competitive solicitation via GSA eBuy scheduled for release in May. Anticipated award date is 22 June 2012. Total value amount of the contract (including options) is anticipated to be approximately \$21M (base year plus 2 one-year option periods).
- **Corrosion Service Team (CST)** - Competitive solicitation scheduled for release in May/June. Anticipate award in middle of August 2012. Total value of the contract (including options) is anticipated to be approximately \$10M (base year plus 2 one-year options periods).



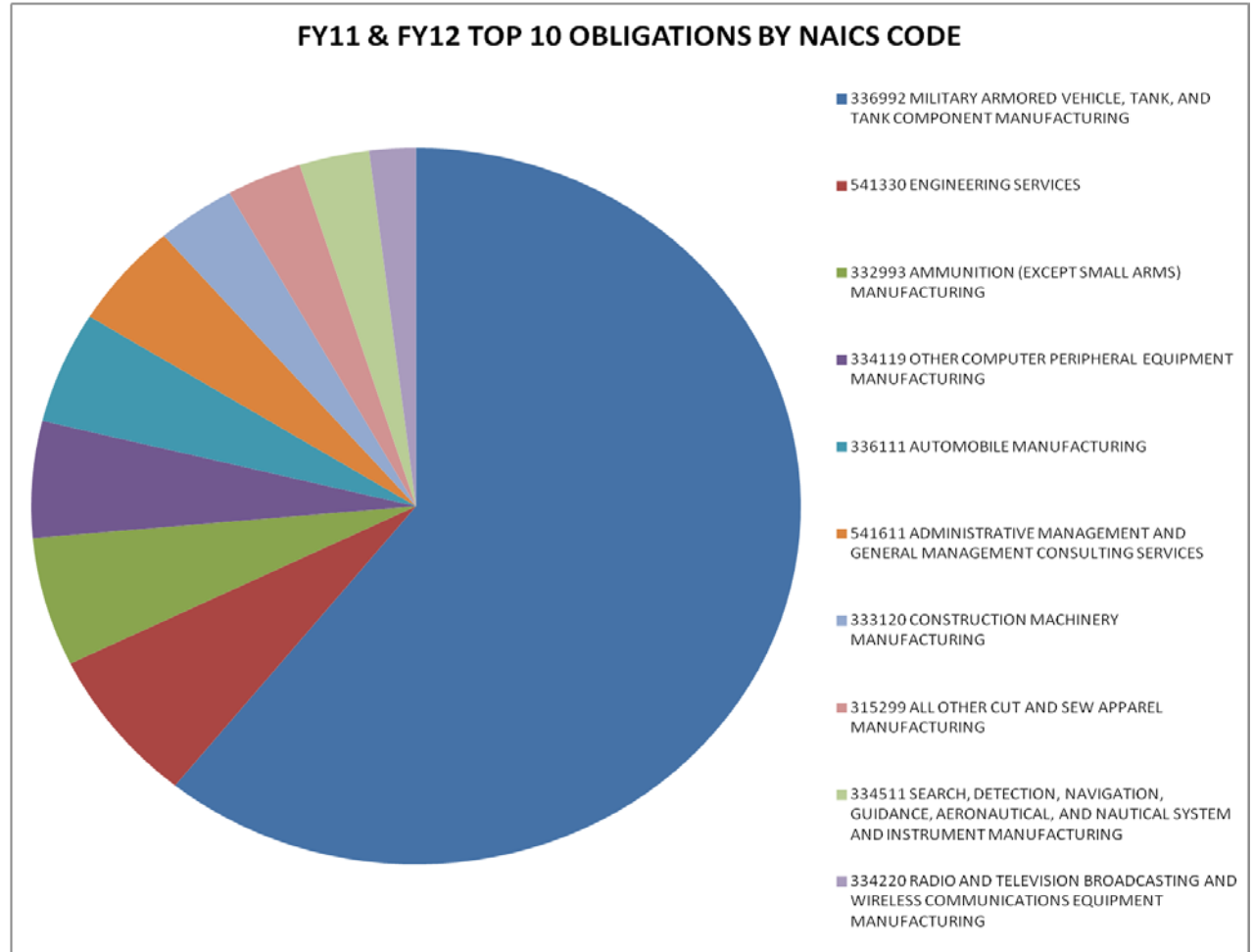
# WORKLOAD IN DOLLARS

**TOTAL  
OBLIGATIONS**

**FY11  
\$6,061,051,819.63**

**FY12  
\$2,454,774,334.01**

FY11 & FY12 TOP 10 OBLIGATIONS BY NAICS CODE





## HOW DO WE PUBLICIZE OUR ACTIONS?

### NECO

- Single point of entry for all MARCORSYSCOM open market competitive solicitations
- NECO automatically uploads to FedBizOps  
<https://neco.navy.mil>

### GSA eBuy

- Used for commercial items IAW FAR Part 8  
<https://gsaebuy.gov>





## GET PREPARED

- **Identify your product or service**

Know your Federal Supply Classification (FSC) code and North American Industry Classification System (NAICS) code.

- **Obtain a Data Universal Numbering System (DUNS) Number**

<http://fedgov.dnb.com/webform/displayHomePage.do>

- **Register in the Central Contractor Registration (CCR) System**

[www.ccr.gov/](http://www.ccr.gov/)

- **Obtain a Commercial And Government Entity (CAGE) Code**


[www.dlis.dla.mil/cage\\_welcome.asp](http://www.dlis.dla.mil/cage_welcome.asp)

- **Obtain a NAICS Standards Code**

<http://www.census.gov/epcd/www/naics.html>

- **Obtain an Employer Identification Number (EIN)**

<http://www.irs.gov/businesses/small/article/0,,id=102767,00.html>



Government product / service listings and future procurements are often broken down by a FSC or NAICS code.



## KNOW THE RULES TO THE ROAD

- Federal Acquisition Regulation (FAR)  
<http://www.arnet.gov/far>
- Defense Federal Acquisition Regulation Supplement (DFARS)  
<http://www.acq.osd.mil/dpap/dars/index.htm>
- Navy Marine Corps Acquisition Regulation Supplement (NMCARS)  
[http://acquisition.navy.mil/policy\\_and\\_guidance/nmcars](http://acquisition.navy.mil/policy_and_guidance/nmcars)



## NECO CAPABILITIES

- Provides vendors access to all procurement opportunities.
- Receipt of new postings pushed daily based on customized vendor registration.
- Vendors have the ability to submit bids electronically via Electronic Data Interchange (EDI) or the NECO website for secure delivery to the Procurement Contracting Officer (PCO).



## NECO OVERVIEW

### Why do you need to register with NECO?

- Because 20,600 daily procurement e-mails are sent out to registered vendors on a daily basis!
- Because 500 solicitations are uploaded to NECO weekly!
- Because 850 synopses are uploaded to NECO weekly!

**Register on NECO  
and get in the GAME!**



## NECO & MARCORSYSCOM

- Single point of entry for all MARCORSYSCOM competitive solicitations
- All MARCORSYSCOM PCOs are required to advertise with NECO (includes field activities).
- NECO uploads automatically to FedBizOps.



## GETTING STARTED WITH NECO

- You will need a PC with a modem and Internet Service
- Be registered with CCR (Central Contractor Registration)
- Have a Data Universal Numbering System (DUNS) Number – Assigned by Dun & Bradstreet
- Register with NECO at [www.neco.navy.mil](http://www.neco.navy.mil)
- Complete the daily e-mail customization option
- Contact the **NECO Help Desk** at **1-800-503-6326** with questions or technical support issues



# REGISTER WITH NECO

NECO - Microsoft Internet Explorer provided by Navy Marine Corps Intranet

File Edit View Favorites Tools Help

Address <https://www.neco.navy.mil/>

# NECO

Navy Electronic Commerce Online

This is an official US Navy web site. Please read our [Privacy Policy](#) and [External Links](#) Disclaimer. This site is your link to the world of Navy Electronic Business Opportunities. NECO is the centerpiece of the Navy's paperless process strategy (GILS Number: 001482).

Vendors should register with the [CCR](#) System, and complete their online reps and certs via the [ORCA](#) website, prior to submitting a bid on this site.  
Contact Info: 800-503-6326 (8am-5pm ET) or [NECO Support](#)  
[See Latest Updates.](#)

- REGISTER WITH NECO
- MODIFY REGISTRATION
- SEARCH SYNOPSIS
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- SUBMIT FEEDBACK
- ASSOCIATED LINKS

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FAQ | LINKS | CLASSIFICATION CODES | ABBREVIATIONS | NUMBERED NOTES | CLAUSES

Login to NECO at web address <https://www.neco.navy.mil/>

Click on the **BLUE REGISTER TAB OR "REGISTER WITH NECO" TAB.**



# REGISTER WITH NECO

**NECO** Register with **NECO**

Please fill out the form below to register with **NECO**. This registration is for the NECO System only, you are still required to register with the [DISA Central Contractor Registration\(CCR\)System](#). Please read our [Privacy Policy](#) and [External Links](#) Disclaimer.

This information is to be filled out by authorized vendor personnel only for the purpose of doing business with the Department of Defense. Any vendor registration by other than authorized personnel or for other purposes constitutes fraud.

If you need assistance, please contact NECO at 800-503-NECO(6326) or click [NECO Support](#) between the hours of 8am - 5pm ET or see our [Vendor Guide](#).

All required fields are denoted with an **asterisk**

NECO Vendor Registration	
*Entity Name:	<input type="text"/>
*First Name:	<input type="text"/>
*Last Name:	<input type="text"/>
*Username:	<input type="text"/> This will be your user login
*Duns Number:	<input type="text"/> 9 digit number
*CAGE Code:	<input type="text"/> 5 alphanumeric characters <a href="#">DLIS CAGE code search</a>
*Employee Total:	<input type="text"/>
*Address:	<input type="text"/>
*City:	<input type="text"/>

\* All fields with asterisks require completion.





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Download Vendor Guide!

NECO Vendor Registration	
*Entity Name:	<input type="text"/>
*First Name:	<input type="text"/>
*Last Name:	<input type="text"/>
*Username:	<input type="text"/> This will be your user login
*Duns Number:	<input type="text"/> 9 digit number
*CAGE Code:	<input type="text"/> 5 alphanumeric characters <a href="#">DLIS CAGE code search</a>
*Employee Total:	<input type="text"/>
*Address:	<input type="text"/>
*City:	<input type="text"/>

**\*Daily E-mail:** Yes  No  Subscribe to our daily e-mail listing of new business opportunities. Check out a [sample](#) of our e-mail service.

This form allows you to choose what type of business opportunities you would like to receive. Go to <http://www.dlis.dla.mil/PDFs/h2.pdf> to search for a Federal Stock Code.

What are the Most Requested [Supply FSC's](#) or [Service FSC's](#) ?

Daily Email Customization	
<b>Command/Site:</b> <small>Hold down the CONTROL button to make multiple selections.</small>	Current Selection: <input type="text" value="ALL"/> <div style="border: 1px solid black; padding: 2px;"> <b>SELECT ALL SITE/LOCATION</b>              N65886 - AVIATION DEPOT              M67004 - BLOUNT ISLAND COMMAND              M20001 - COMMANDER U.S. MARINE CORPS FORCES ATLANTIC-CONTRACTING              N62473 - DESERT IPT, NFEC SOUTHWEST           </div> <p style="text-align: center; font-size: small;">Selections made below will be Restricted to Locations selected above.</p>
<b>Federal Stock Code: (Supply)</b> <small>Hold down the CONTROL button to make multiple selections.</small>	Current Selection: <input type="text" value="ALL"/> <div style="border: 1px solid black; padding: 2px;"> <b>SELECT ALL SUPPLY FSCs</b>  <b>SELECT NO SUPPLY FSCs</b>              10 -- Weapons              11 -- Nuclear ordnance              12 -- Fire control equipment              13 -- Ammunition &amp; explosives              14 -- Guided missiles              15 -- Aircraft &amp; airframe structural components              16 -- Aircraft components &amp; accessories              17 -- Aircraft launching, landing &amp; ground handling equipment           </div>
<b>Federal Stock Code: (Service)</b> <small>Hold down the CONTROL button to make multiple selections.</small>	Current Selection: <input type="text" value="ALL"/> <div style="border: 1px solid black; padding: 2px;"> <b>SELECT ALL SERVICE FSCs</b>  <b>SELECT NO SERVICE FSCs</b>              A -- Research &amp; Development              B -- Special studies and analysis - not R&amp;D              C -- Architect and engineering services              D -- Information technology services, including telecommunications services              E -- Purchase of structures &amp; facilities              F -- Natural resources &amp; conservation services              G -- Social services              H -- Quality control, testing &amp; inspection services           </div>
<b>CAGE:</b>	<input type="text"/> <small>This 5-digit alphanumeric CAGE code is associated with part numbers, not necessarily your CAGE code. Do not use entire part number (ex. 13456,23455,05433).</small>

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View **AWARDS & PRESOLICITATION** Notices

NECO searches have similar structure and content as the FBO!



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- ASSOCIATED LINKS

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A row of icons including the US flag, the Navy seal, a red and yellow flag, another Navy seal, and a blue and white flag.

FAQ | LINKS | CLASSIFICATION CODES | ABBREVIATIONS | NUMBERED NOTES | CLAUSES

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[Navy Careers](#)

**NECO**

Synopsis Database

SEARCH



Use the search engines below to find a Synopses. Also, a user may enter a specific solicitation number and select a particular type of synopsis to search by (i.e., Award Notice associated with Solicitation Number).

For help on using the search engine, see the [samples page](#)

MARCORSYSCOM's UIC is  
M67854

Search Synopsis Database	
Solicitation Number or UIC:	<input type="text"/> Ex. N0010402R1234 or N00104
Type of Synopsis:	All Types (default) <input type="button" value="v"/>
Date Range:	All (default) <input type="button" value="v"/>
Keyword:	<input type="text"/>
Status:	<input checked="" type="radio"/> Active Documents <input type="radio"/> Archived Documents

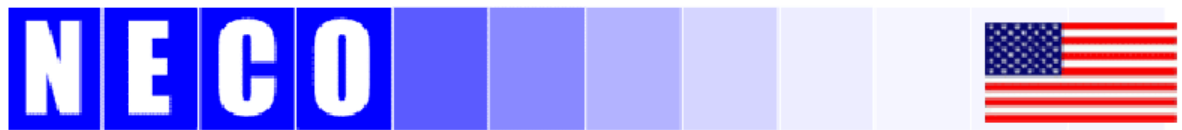
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**Navy Electronic Commerce Online**

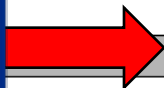
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**NECO**

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**NECO** Business Opportunities **SEARCH**

This form allows you to search our database which contains current procurement transactions such as Request for Quotations (RFQs) and Request for Proposals (RFPs) as well as amendments and cancellation notices.



<b>Command/Site:</b> <small>Hold down the control button to make multiple selections.</small>	M67854 - MARINE CORPS SYSTEMS COMMAND M68909 - MARINE CORPS TACTICAL SYSTEMS SUPPORT ACTIVITY N40025 - MID-ATLANTIC REGIONAL MAINTENANCE CENTER - NORFOLK, VA N62381 - MILITARY SEALIFT COMMAND EAST - NORFORK, VIRGINIA, 238/2 N62381 - MILITARY SEALIFT COMMAND, ATLANTIC, VIRGINIA 238/2
<b>Solicitation Number:</b>	<input type="text"/> For example: N0010499QED06
<b>Date Range:</b>	SEARCH ALL DATES
<b>Transaction Purpose:</b>	SEARCH ALL TRANSACTION TYPES
<b>FSC:</b>	<input type="text"/> <a href="#">Search for a Federal Stock Code</a> <small>Please enter a 4 digit FSC code. To search multiple FSC's enter with comma separation (ex. 4730,4510,4820).</small>
<b>CAGE:</b>	<input type="text"/> <small>This 5-digit alphanumeric CAGE code is associated with part numbers, not necessarily your CAGE code. Do not use entire part number (ex. 13456, 23456, 05433).</small>
<b>Status:</b>	<input checked="" type="radio"/> Open Solicitations <input type="radio"/> Closed Solicitations

Search

Search 'No Frames'





# NECO Business Opportunities SUMMARY

**Query Retrieved:**  
11 Records

**Showing items 1 - 11**

Solicitation No.	Amendment
<a href="#">M67854-06-R-3034</a>	
<a href="#">M67854-06-Q-0027</a>	0001
<a href="#">M67854-06-R-6001</a>	0002
<a href="#">M67854-06-R-6079</a>	
<a href="#">M67854-06-R-6000</a>	
<a href="#">M67854-06-R-6002</a>	
<a href="#">M67854-06-N-1040</a>	
<a href="#">M67854-06-R-2012</a>	
<a href="#">M67854-06-R-6060</a>	
<a href="#">M67854-06-R-6037</a>	0001
<a href="#">M67854-06-R-6013</a>	0002

### New Search

Note - Asterisk and Green Color indicates drawings available for NAVICP (N00983, N00104). Availability of drawings for all other sites are identified on the summary and detail page of the solicitation.

<b>Solicitation Number:</b>	<a href="#">M67854-06-R-6002</a> View & download solicitation <a href="#">Submit Bid</a>
<b>Documents:</b>	<a href="#">Click here for Additional Documents</a>
<b>Trans. Purpose:</b>	Original
<b>Issue Date:</b>	Request for Proposal March 31, 2006
<b>Date Reference:</b>	Quote to be Received By Mon, May 01, 2006
<b>Contact Name:</b>	Buyer Name or Department: Mary Lee Schuck
<b>Contact Number:</b>	Telephone: 703-432-4072 / 703-432-4072
<b>Line Item:</b>	0001
<b>Quantity:</b>	2000
<b>Product Description:</b>	Federal Supply Classification 6650
<b>General Description:</b>	M1A1 .50 Cal Thermal Sight/Day TV System
<b>Detail Description:</b>	This solicitation is for the procurement of the M1A1 .50 Cal Thermal Sight/Day TV System for the Commander's Weapon Station.

Manually-generated Solicitations:  
Available only for browsing and download from NECO because source document is textual only.



**Query Retrieved:  
11 Records**

**Showing items 1 - 11**

Solicitation No.	Amendment
<a href="#">M67854-06-R-3034</a>	
<a href="#">M67854-06-Q-0027</a>	0001
<a href="#">M67854-06-R-6001</a>	0002
<a href="#">M67854-06-R-5079</a>	
<a href="#">M67854-06-R-6000</a>	
<a href="#">M67854-06-R-6002</a>	
<a href="#">M67854-06-N-1040</a>	
<a href="#">M67854-06-R-2012</a>	
<a href="#">M67854-06-R-5050</a>	
<a href="#">M67854-06-R-5037</a>	0001
<a href="#">M67854-06-R-5013</a>	0002

[New Search](#)

Note - Asterisk and Green Color indicates drawings available for NAVICP (N00383, N00104). Availability of drawings for all other sites are identified on the summary and detail page of the solicitation.

**Text Solicitations are available on NECO.**



**Trading Partner/Order/Currency Information**

**Solicitation Number:** M67854-06-R-6002 [Submit Bid](#)

**Documents:** [Click here for additional documents](#)

**Synopsis:** [View Synopsis](#)

**Transaction Purpose:** Original

**Issue Date:** Request for Proposal March 31, 2006

---

**Date/Time Reference**

Date Reference	Time Zone	Date Time Period
Quote to be Received By May 01, 2006		

---

**Contact Information**

**Entity Identifier:** Buying Party (Purchaser) MARINE CORPS SYSTEMS COMMAND

**DoD Identification:** Department of Defense Activity Address Code (DODAAC) M67854

**Address 1:**

**City/State/Zip:** Quantico VA 22134-5010

---

**Administrative Communications Contact**

Contact Function	Communications Number
Buyer Name or Department: Mary Lee Schuck	Telephone: 703-432-4072 / 703-432-4072

---

**Line Items**

<b>Line Item:</b>	0001
<b>Quantity:</b>	2000
<b>Federal Supply Classification:</b>	6650
<b>Download:</b>	<a href="#">M67854\M6785406R6002M67854-06-R-6002.doc</a> Download the file.
<b>Download:</b>	<a href="#">M67854\M6785406R6002CDRL_6002.doc</a> Download the file2.
<b>Download:</b>	<a href="#">M67854\M6785406R6002Past_Perf_Questionnaire.doc</a> Download the file3.

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**Line Item Product/Item Description**

**General Description:** M1A1 .50 Cal Thermal Sight/Day TV System

**Detail Description:** This solicitation is for the procurement of the M1A1 .50 Cal Thermal Sight/Day TV System for the Commander's Weapon Station.





**NECO** Business Opportunities **SUMMARY**

**Query Retrieved:**  
**457 Records**

**Showing items 1 - 15**

Solicitation No.	Amendment
<a href="#">N00104-05-Q-LD46</a>	0003
<a href="#">N00104-05-T-9838</a>	
<a href="#">N00104-05-T-9839</a>	
<a href="#">N00104-05-T-9901</a>	
<a href="#">N00104-06-Q-BM30</a>	
<a href="#">N00104-06-Q-CC73</a>	
<a href="#">N00104-06-Q-CC74</a>	
<a href="#">N00104-06-Q-ED34*</a>	
<a href="#">N00104-06-Q-ED36*</a>	
<a href="#">N00104-06-Q-ED51*</a>	
<a href="#">N00104-06-Q-FF29*</a>	
<a href="#">N00104-06-Q-FF30*</a>	
<a href="#">N00104-06-Q-FF31*</a>	
<a href="#">N00104-06-Q-FF32*</a>	
<a href="#">N00104-06-Q-LB68*</a>	0001

**Solicitations  
Marked with asterisk  
and green font indicate  
Drawing or Technical  
Data Package  
Availability!**

<b>Solicitation Number:</b>	<a href="#">N00104-06-Q-FF29</a> View the entire solicitation. <a href="#">Submit Bid</a>
<b>Trans. Purpose:</b>	Original
<b>Issue Date:</b>	Request For Quote April 11, 2006
<b>Contract Type:</b>	Firm Fixed Price
<b>Purchase Category:</b>	Supplies
<b>Date/Time Reference:</b>	Quote to be Received By Thu, May 11, 2006 16:30:00
<b>Contact Name:</b>	Buyer Name or Department: LOGAN, W
<b>Contact Number:</b>	Telephone: 7176052369 /
<b>FedTeds Drawings:</b>	Available <a href="#">Go to FedTeDS Website</a>
<b>Sales Requirement:</b>	Small Purchase Set Aside for Small Businesses
<b>Line Item:</b>	0001
<b>Quantity:</b>	452
<b>Product Description:</b>	Material Control Code M
	National Stock Number 4820011778785
	Nomenclature CAP, VALVE
	Special Material Identification Code L1

[Next](#)

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Note - Asterisk and Green Color indicates drawings available for NAVICP (N00383, N00104). Availability of drawings for all other sites are identified on the summary and detail page of the solicitation.

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[FAQ](#) | [LINKS](#) | [CLASSIFICATION CODES](#) | [ABBREVIATIONS](#) | [NUMBERED NOTES](#) | [CLAUSES](#)



**Query Retrieved:**  
1397 Records

**Showing items 16 - 30**

Solicitation No.	Amendment
<a href="#">N00383-08-Q-LD33</a>	0001
<a href="#">N00383-08-Q-LF75 *</a>	
<a href="#">N00383-08-Q-LF82</a>	
<a href="#">N00383-08-Q-LF84</a>	
<a href="#">N00383-08-Q-N094</a>	
<a href="#">N00383-08-R-B099</a>	
<a href="#">N00383-08-R-F387</a>	
<a href="#">N00383-08-R-H132</a>	
<a href="#">N00383-08-R-P485</a>	
<a href="#">N00383-08-R-P534 *</a>	

**Trading Partner/Order/Currency Information**

<b>Solicitation Number:</b>	N00383-06-R-H132 <a href="#">Submit Bid</a>
<b>Synopsis:</b>	<a href="#">View Synopsis</a>
<b>Transaction Purpose:</b>	Original
<b>Issue Date:</b>	Request for Proposal April 15, 2006
<b>Contract Type:</b>	Firm Fixed Price
<b>Purchase Category:</b>	Supplies

**Date/Time Reference**

Date Reference	Time Zone	Date Time Period
Quote to be Received By May 15, 2006	Local Time	

**[Review Clauses, Terms and Conditions](#)**

**Reference Numbers**

Number	Description
Industry Classification (SIC) Code 3661	
Acquisition No. 060580026	
Supplies Allocation System (DPAS) Priority Rating DOA7	

**FOB Point**

Point	FOB Point	Acceptance Point
	Origin (Shipping Point)	Origin (Shipping Point)

**Sale Condition**

Sales Requirement	Set-aside	Bid Guarantee Amount	Agency	Special Services	Substitution
Unrestricted Procurement	0.00%	\$0.00			

**Contact Information**

<b>Entity Identifier:</b>	Buying Party (Purchaser) NAVAL INVENTORY CONTROL POINT
<b>DoD Identification:</b>	Department of Defense Activity Address Code (DODAAC) N00383
<b>Address 1:</b>	700 ROBBINS AVENUE
<b>City/State/Zip:</b>	PHILADELPHIA PA 191115098
<b>Country:</b>	US

**Administrative Communications Contact**

**Automated Solicitations:**  
Click here to Review Clauses, Terms and Conditions.

[New Search](#)

Note - Asterisk and Green Color indicates drawings available for NAV/ICP (N00383, N00104). Availability of drawings for all other sites are identified on the summary and detail page of the solicitation.



**Query Retrieved:**  
1397 Records

**Showing items 16 - 30**

Solicitation No.	Amendment
------------------	-----------

**Provides Contact information**

<a href="#">N00383-06-R-F367</a>	
<a href="#">N00383-06-R-H132</a>	
<a href="#">N00383-06-R-P466</a>	
<a href="#">N00383-06-R-P534 *</a>	
<a href="#">N00383-06-T-0124</a>	0001
<a href="#">N00383-06-T-0263</a>	0001
<a href="#">N00383-06-T-0288</a>	0001
<a href="#">N00383-06-T-0777</a>	0001
<a href="#">N00383-06-T-2240</a>	0001

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Note - Asterisk and Green Color indicates drawings available for NAVICP (N00383, N00104). Availability of drawings for all other sites are identified on the summary and detail page of the solicitation.

**Contact Information**

<b>Entity Identifier:</b>	Buying Party (Purchaser) NAVAL INVENTORY CONTROL POINT
<b>DoD Identification:</b>	Department of Defense Activity Address Code (DODAAC) N00383
<b>Address 1:</b>	700 ROBBINS AVENUE
<b>City/State/Zip:</b>	PHILADELPHIA PA 191115098
<b>Country:</b>	US

**Administrative Communications Contact**

Contact Function	Communications Number
Buyer Name or Department: SOLTIS, G	Telephone: 2156972558
Buyer Name or Department: SOLTIS, G	Facsimile: 2156970491
Buyer Name or Department: SOLTIS, G	Electronic Mail: GRACE.SOLTIS@NAVY.MIL

**Line Items**

<b>Line Item:</b>	0001
<b>Product Description:</b>	National Stock Number 5985014848887
	Material Control Code H
	Special Material Identification Code B4
	Shelf-Life Code 0
	Shelf-Life Action Code 00
	Nomenclature CONTROL UNIT,ATTENT
	Vendor's (Seller's) Part Number 072E5 522HN810

**Line Item Product/Item Description**

<b>Item Description Type:</b>	Free-form
<b>Description:</b>	VNDR PART NR UNIQUE FORMAT APPLIES PO1 SEG VP QLFR, CAGE POS 1-6 PART NR 7-40

**Line Item Marking, Packaging, Loading**

Description Type	Pkg Characteristic	Agency	Pkg Description Code
Free-form			
MIL-STD-2073			
Structured (From Industry Code List)	Cleaning or Drying Procedure	Department of Defense (DoD)	1
Structured (From Industry Code List)	Cushioning Thickness	Department of Defense (DoD)	M



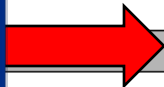
This is an official US Navy web site. Please read our [Privacy Policy](#) and [External Links](#) Disclaimer. This site is your link to the world of Navy Electronic Business Opportunities. NECO is the centerpiece of the Navy's paperless process strategy (GILS Number: 001482).



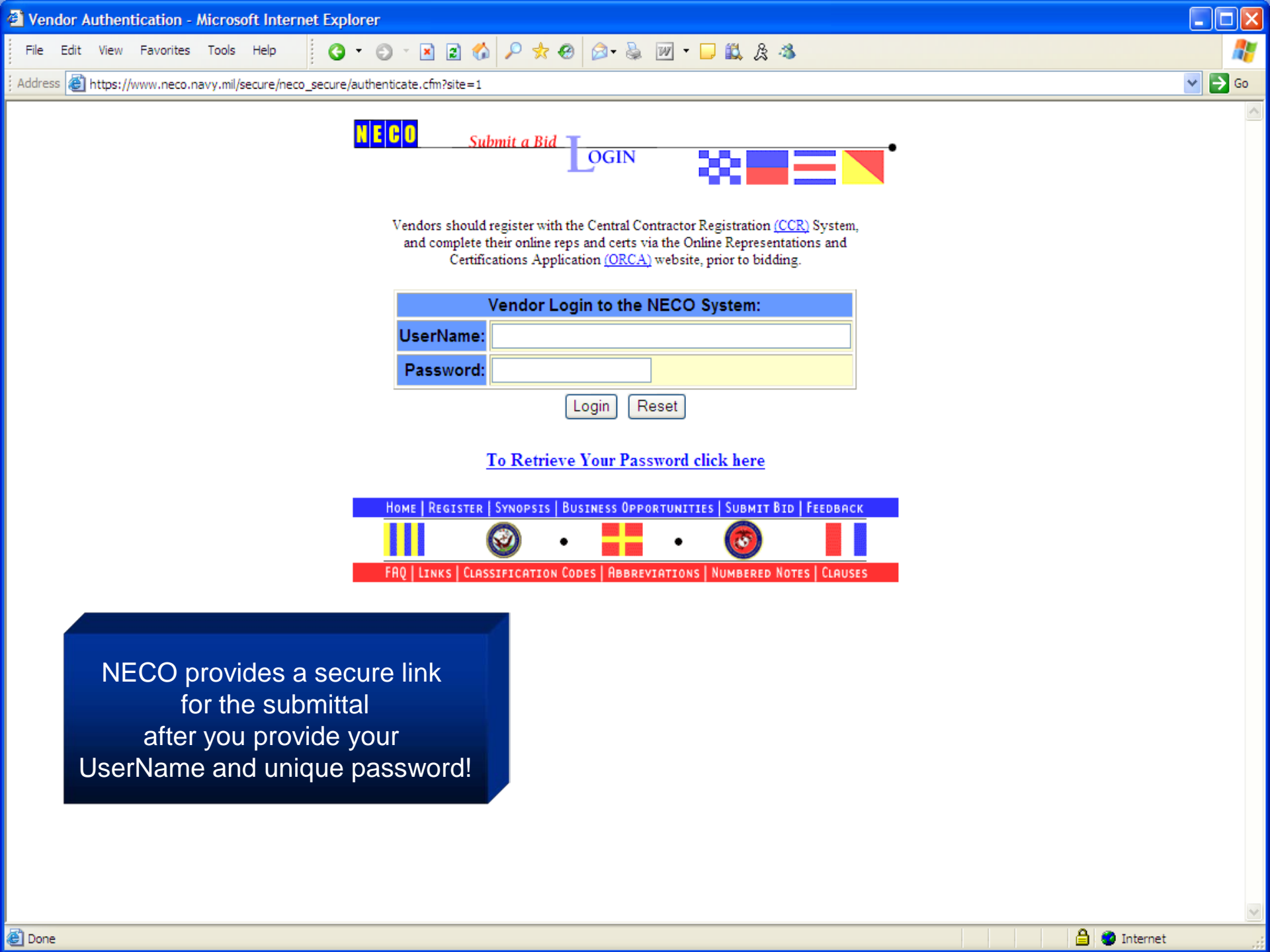
Vendors should register with the [CCR](#) System, and complete their online reps and certs via the [ORCA](#) website, prior to submitting a bid on this site.  
Contact Info: 800-503-6326 (8am-5pm ET) or [NECO Support](#)  
[See Latest Updates](#)

*Bid on an*  
**OPPORTUNITY**  
*posted on* **NECO**

After reviewing Business Opportunities You can submit a Response to an RFQ through the Internet!



- REGISTER WITH NECO
- MODIFY REGISTRATION
- SEARCH SYNOPSIS
- BUSINESS OPPORTUNITIES**
- SUBMIT A BID
- FAQ
- SUBMIT FEEDBACK
- ASSOCIATED LINKS



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Vendors should register with the Central Contractor Registration (CCR) System, and complete their online reps and certs via the Online Representations and Certifications Application (ORCA) website, prior to bidding.

**Vendor Login to the NECO System:**

**UserName:**

**Password:**

[To Retrieve Your Password click here](#)

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FAQ | LINKS | CLASSIFICATION CODES | ABBREVIATIONS | NUMBERED NOTES | CLAUSES

NECO provides a secure link for the submittal after you provide your UserName and unique password!



Please enter the Solicitation Number of the Procurement on which you want to submit a bid. If you enter an incorrect or invalid Solicitation Number you will be asked to return to this screen and enter it again. If you are unsure of the Solicitation Number then please go to [Business Opportunities](#) and find the correct Solicitation Number.

**Provide Solicitation Number**

Solicitation Number:

For example: N0038399QED25

Submit Reset

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FAQ | LINKS | CLASSIFICATION CODES | ABBREVIATIONS | NUMBERED NOTES | CLAUSES



The below solicitation may contain clauses which require information to be provided by the offer originator. Failure to provide the required information could preclude the offeror from receiving a contract award. Clauses which address representations and certifications are of particular importance.

Automated Solicitation  
Submit a Bid

like assistance in filling out this form and submitting it or If you have any questions, please contact NECO at 800-503-NECO(6326)

All items denoted with an \* are required.

**Vendor Registration Information**

<b>Entity Name:</b>	Target Systems
<b>CAGE Code:</b>	0Y0G9
<b>DUNS Number:</b>	11111111
<b>Address:</b>	6 State Road, STE 111
<b>City:</b>	Mechanicsburg
<b>State or Province/Country:</b>	PA USA
<b>Communication Number1:</b>	717-795-8646
<b>E-mail:</b>	edkozup@target-sys.com
<b>Location Description:</b>	

**Authorized Representative**

<b>* Authorized Representative:</b>	<input type="text"/>
<b>* Telephone No:</b>	<input type="text"/>

**Trading Partner/Order/Currency Information**

<b>Solicitation Number:</b>	N00104-06-Q-FF29
<b>Transaction Purpose:</b>	Original
<b>RFQ Type and Date:</b>	Request For Quote 04/11/2006
<b>Bid Reference and Date:</b>	Bid (Effective) 4/11/2006
<b>Bid Type Response:</b>	Bid Without Exception
<b>Contract Type:</b>	Firm Fixed Price
<b>Purchase Category:</b>	Supplies

### Reference Numbers

Reference Number	Description
Standard Industry Classification (SIC) Code 3491	
Purchase Requisition No. 052660043	
Defense Priorities Allocation System (DPAS) Priority Rating DOA3	
* <a href="#">Price Quote No.</a> <input type="text"/>	

### Date/Time Reference

Date Reference	Time Zone	Date Time Period
Quote to be Received By 05/11/2006	Local Time	

### Delivery [Lead Time](#)

* <b>Lead Time:</b>	From Date of Award to Date of Latest Delivery	
* <b>Time Period:</b>	<input type="text" value="180"/>	Calendar Days
<b>Relevant Date:</b>	<input type="text"/>	Date Format = mm/dd/yyyy

### Quote Expiration Date

* <b>Expiration Lead Time:</b>	From Required-By Date to Expiration Date	
* <b>Expiration Time Period:</b>	<input type="text"/>	Calendar Days
<b>Expiration Relevant Date:</b>	<input type="text"/>	Date Format = mm/dd/yyyy

### Clause References

Reference Number	Date	Description
Federal Acquisition Regulations (FAR) 52.246-11	02/01/1999	HIGHER-LEVEL CONTRACT QUALITY REQUIREMENT (NAVICP REVIEW FEB 1991)(FEB 1999)1 SEE SPECIFICATION/SECTION E
<input type="text"/>		
Clause Number NAVICPFA08	06/01/2002	N00104
GENERAL INFORMATION-FOB-DESTINATION (JUN 2002)1 B		
<input type="text"/>		
Defense Federal Acquisition Regulations (DFAR) 252.246-7001	12/01/1991	WARRANTY OF DATA (DEC 1991)2
<input type="text"/>		
Federal Acquisition Regulations (FAR) 52.219-6	06/01/2003	NOTICE OF TOTAL SMALL BUSINESS SET-ASIDE (JUNE 2003)2
<input type="text"/>		
Federal Acquisition Regulations (FAR) 52.204-8	01/01/2006	ANNUAL REPRESENTATIONS AND CERTIFICATIONS (JAN 2006)2 332911 500



### Clause References

Reference Number	Date	Description
Defense Federal Acquisition Regulations (DFAR) 252.225-7016	04/01/2003	RESTRICTION ON ACQUISITION OF BALL AND ROLLER BEARINGS (APR 2003)11
Federal Acquisition Regulations (FAR) 52.219-1	04/01/2002	SMALL BUSINESS PROGRAM REPRESENTATIONS (APR 2002)3334511750
Federal Acquisition Regulations (FAR) 52.211-14	09/01/1990	NOTICE OF PRIORITY RATING FOR NATIONAL DEFENSE USE (SEP 1990)11a1a
Mutually Defined		REMARKS APPLY TO N0038304QJ072
@@@ This is a repair requirement.		

### Line Items

<b>Line Item:</b>	0001
<b>Product Description:</b>	Special Material Identification Code SR
	Shelf-Life Code 0
	Shelf-Life Action Code 00
	Nomenclature INDICATOR,TURN AND
	Returnable Container No. 8145010163451
	Vendor's (Seller's) Part Number 25583 501-1186-01 ITEM
	Continuation (ID Number Spans Multiple Product ID Data Elements) D001
	Material Control Code E
	National Stock Number 6610011854939

### Line Item Delivery Lead Time

\* **Lead Time:** From Date of Award to Date of Latest Delivery



## MARKETING TO THE MARCORSYSCOM

- Identify the appropriate Program Office (PO) that is acquiring your product or service.
- Send the appropriate Program Manager (PM) and PCO your Capability Brief.
- Attend Industry Days – Check NECO for upcoming Industry Days.
- Attend Expos / Conferences / Marine Days.
- Submit responses to Requests for Information (RFI).
- Have an innovation idea? Submit An Unsolicited Proposal.
- Be persistent!



## UNSOLICITED PROPOSALS

Make sure your unsolicited proposal offers a unique **and** innovative method or approach **and** that the offer is of significant technological promise toward the accomplishment of our mission.

A valid unsolicited proposal must be independently originated and developed, prepared without Government supervision, and provides sufficient detail for Government review, but must not be an advance proposal for a known MARCORSYSCOM requirement.

Submission of an unsolicited proposal does not in any way guarantee a contract award.

### SUBMIT TO:

**Marine Corps Systems Command  
2200 Lester Street**

**Attn: Contracts, Business Operations 02B – Mary Scott  
Quantico, VA 22134.**



Mary Scott  
703-432-3150  
Mary.L.Scott  
@usmc..mil



## SUBCONTRACTING

- Many subcontracting opportunities exist
- Check Requests for Proposals (RFP) for subcontracting plan requirements
- Consider Joint Ventures and Teaming Arrangements with large businesses and 8(a) or Alaska Native Corporations (ANC)
- There are benefits for large businesses to subcontract with Small Businesses (SB), Service Disabled Veteran Owned Business (SDVOB), HubZone Businesses, etc.

Check NECO for contract awards!



## HELPFUL HINTS

- **Submit quality proposals.**
  - Verify pricing before submitting proposals.
  - “Sharpen your pencils”
- **Cooperate with the Defense Contract Audit Agency (DCAA).**
  - When being audited.
  - Provide requested information / documentation timely.
- **Be prepared to negotiate.**
  - Shrinking budgets.
  - “Better Buying Power Initiatives” - MARCORSSYSCOM’s focus is on competition and reducing costs / price in every acquisition.
- **Ask questions!**



## FOR ADDITIONAL INFORMATION...

### **Beverly Hobbs**

Competency Manager

Beverly.Hobbs@usmc.mil

### **Milissa Dart**

Contract Specialist

Milissa.Dart@usmc.mil

### **Jessica Johnson**

Contract Specialist

Jessica.L.Johnson4@usmc.mil



## FOR ADDITIONAL INFORMATION – CONTRACTING LEADS...

- **PM 10 IS&I**  
Tammy Famoso, (703) 784-6741  
Tammy.Famoso@usmc.mil
- **PM 13 IWS**  
Robin Kuschel, (703) 432-4980  
Robin.Kuschel@usmc.mil
- **PM 14 AFSS**  
Dorinne Rivoal, (703) 432-3274  
Dorinne.Rivoal@usmc.mil
- **PM 23 MC3**  
Lee Hoyland, (703) 432-9852  
Lee.Hoyland@usmc.mil
- **PM 31 CSS**  
Donald Saunders, (703) 432-5704  
Donald.Saunders@usmc.mil
- **PEO LS**  
Jamie Thompson, (703) 492-3385  
ThompsonJ@efv.usmc.mil
- **PM AMMO**  
Gerald Francom, (703) 432-4271  
Gerald.Francom@usmc.mil
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Gerald Francom, (703) 432-4271  
Gerald.Francom@usmc.mil
- **PM MRAP**  
Lynn Frazier, (703) 432-2862  
Lynn.Frazier@usmc.mil
- **PM TRASYS**  
John Lynch, (407) 380-4197  
John.E.Lynch2@usmc.mil
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