



# **HQ, Army Sustainment Command Overview for NDIA 9<sup>th</sup> National Small Business Conference**

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# Army Sustainment Command:

*“The Soldier’s Face to the Materiel Enterprise”*



Life Cycle Management Commands (LCMC) **“Systems Focused”**



Aviation & Missile Command



Communications-Electronics Command



Tank-automotive & Armaments Command



Joint Munitions & Lethality Command



Army Contracting Command



Research, Development & Engineering Command



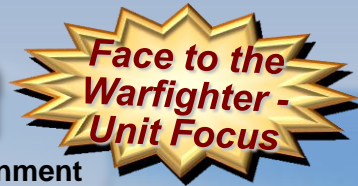
U.S. Army Security Assistance Command



Surface Deployment & Distribution Command



Army Sustainment Command



404th AFSB  
JB Lewis-McChord, WA



ASC, DMC  
Rock Island, IL



407th AFSB  
Ft. Hood, TX



406th AFSB  
Ft. Bragg, NC



ASC-Army Reserve Element  
Rock Island, IL



LOGCAP Spt Group  
Ft. Belvoir, VA



405th AFSB  
Kaiserslautern, Germany



402nd AFSB  
CP Arifjan, Kuwait



403rd AFSB  
CP Henry, Korea



401st AFSB  
Bagram, Afghanistan



Army Sustainment Command

U.S. Army Materiel Command



# Army Sustainment Command (ASC) Video





# Army Sustainment Command

**Mission:** Army Sustainment Command links national capabilities to the Soldier, integrates and synchronizes materiel distribution and provides logistics solutions to enable unit readiness.

Accomplished With:

- Over 65K Military, Civilian & Contractors
- \$9.5B Budget
- Approximately \$8B Contractual Obligations for FY11 , Army Contracting Command – Rock Island obligated \$14.2B in FY11
- Global Focus
  - 12 Countries
  - 28 States
- 1 Distribution Management Center (DMC)
- 7 Army Field Support Brigades (AFSBs)
- 20 Army Field Support Battalions (AFSBns)
- 74 Directorates of Logistics (DOL)
  - Transition to 70 NLT FY13
- LOGCAP Support Group (LSG)
- ASC-Army Reserve Element (ASC-ARE)

## ASC organizes, trains, and sustains a quality deployable force



Contingency Operations in Southwest Asia and posturing for the Pacific

## ASC integrates materiel and services to the Soldier



Materiel Management:  
Distribution & Readiness



Army Prepositioned  
Stocks (APS)



Army Force Generation  
(ARFORGEN)



Lead Materiel  
Integrator



Directorate of  
Logistics



Logistics Civil Augmentation  
Program (LOGCAP)



# Subordinate Brigades



## AFSB Capabilities

### *Single command structure to:*

- Synchronize Acquisition, Logistics & Technology integration
- Provide materiel management through regional DOLs to include support to: Reset, LBE & PDTE
- Maintain Army Prepositioned Stocks (APS)
- Synchronization of AMC assets in support of unit ARFORGEN
- Provides Logistics Assistance Representative (LAR) Support
- Interfaces with LOGCAP Program and contracting officer COR/COTRs

## DMC Capabilities

- Provide Readiness/Maintenance Management
- Single Integrator within Materiel Enterprise for Field Level Reset and Left Behind Equipment supporting Army Force Generation
- Lead Materiel Integrator Executing Agent

## ASC-ARE

- Provide Reserve component Soldiers in support of ASC missions

## LOGCAP Support Group

- Provide Reserve component Soldiers during exercises, operations, and contingencies to provide oversight and serve as a liaison between the contractor and the Army customer



# Directorates of Logistics (DOL)

74 DOLs worldwide  
 Over 350 Contracts  
 \$656M+ Annual budget  
 ✓ 5400+ Army Civilians and Military  
 ✓ ~ 18K Contractors  
 ✓ \$ Savings Potential:

- Contract Management
- Standardize PWS/QASP

DOL  
Worldwide  
Footprint



EAGLE includes other CONUS and OCONUS locations supporting contingency and other requirements



# We are the marketplace...

- Partnering to deliver best value products or services, while maintaining the public's trust and fulfilling public policy objectives
- Maximizing the use of commercial products and services
- Promoting competition
- Crafting flexible business arrangements
- Using contractors who have a track record of successful past performance
- Highly trained and capable workforce
- Conducting business with integrity, fairness and openness



# How You Can Help

- Submit quality proposals w/supporting data
- Timely responses to:
  - Draft solicitations
  - Defense Contract Audit Agency Auditors
- Contract performance





# What I Want to Leave You With...

**64,878 Professionals**

583 Mil / 1,973 DA Civilians /  
62,322 Contractors

- ASC is a global organization that requires the services of commercial providers to execute contracts for mission requirements.
- Opportunities abound to partner as we re compete expiring contracts over the next 5 years.
- We need Industry to provide essential services for our Army.



**Enhanced Army Global Logistics  
Enterprise (EAGLE)  
For  
NDIA 9<sup>th</sup> National Small Business  
Conference**

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# Outline

- What is EAGLE?
- EAGLE Strategy
- EAGLE Principles
- EAGLE 3-Step BOA Process
- EAGLE Business Rules
- Anticipated Year 1 Requirements
- Directorates of Logistics (DOL) Worldwide Footprint
- Summary
- Where to find EAGLE Information



# EAGLE Is....Global Logistics Services\*

Supports: Directorates of Logistics (DOLs), Army Prepositioned Stocks, Theater Provided Equipment, In-Theater Maintenance, Left Behind Equipment, Pre-Deployment Training Equipment, New Equipment Training, New Equipment Fielding, RESET

## Maintenance Operations

- Field Level Logistics
- Sustainment
- MWO/Warranty
- Tactical maintenance (ground, COMMEL, arms)
- TMDE
- GFE/GFP

## Supply Operations

- Supply Support Activity
- Retail and Wholesale Property Accountability
- Shelf-Life
- STAMIS Operations
- Retrograde
- Central Issue Facility
- Readiness Reporting
- Ammunition Operations

## Transportation Services

- Central Receiving and Shipping
- NTV support
- Motor Pool Operations
- HAZMAT shipment
- Railhead Operations
- Household Goods Opns
- Installation Trans Office
- Movement Planning/Arrival/Departure Control Group

MWO-Modification Work Orders  
 COMMEL – Communications and Electronics  
 GFE – Government Furnished Equipment  
 GFP-Government Furnished Property  
 STAMIS-Standard Army Mgt Information System  
 TMDE-Test Measurement and Diagnostic Equipment  
 NTV – Non-Tactical Vehicles  
 HAZMAT – Hazardous Materials

**EAGLE Requirements Potential Value is \$23.8B over 5 years**



# EAGLE Strategy

- Standardized Performance Work Statement, Quality Surveillance Plan, and Performance Requirements for Supply, Maintenance, and Transportation Support Services
- Single Installation Logistics Provider – Requirements Task Orders
- Executed through the use of Multiple Basic Ordering Agreements (BOAs) – 5 year period, reviewed annually
- Significant small business opportunities by virtue of substantial Small Business Set-Asides
- Requirements executed through Task Order Competitions
- Establishment of an EAGLE Business Office (validates requirements, tracks performance against established metrics)



# EAGLE Principles

- Unlimited Number of BOAs
- Requirements Task Orders for an Installation Logistics Requirements
- BOAs reviewed annually – On-ramp
- Known requirements advertised annually, emerging requirements advertised as they occur
- Special projects, e.g. Army Prepositioned Stock, New Equipment Fielding, New Equipment Testing (those outside of installation logistics) will use the “Rule of 2” to determine set-aside
- Authorized contract types: Firm Fixed Price, Cost Reimbursable and Time & Material (least preferred)
- North American Industrial Classification System (NAICS) code 561210 – Facilities Support Services



# EAGLE Principles

## CONUS Installation Logistics

- Annual Requirements  $\leq$ \$1M - executed by the local Installation Contracting Office
- Annual Requirements  $>$ \$1M and  $\leq$ \$35.5M, Small Business Set-Aside – executed by ACC-RI
- Annual Requirements  $>$ \$35.5M, “Rule of 2”, otherwise Unrestricted – executed by ACC-RI

## Non-Installation Logistics

- No annual dollar threshold – executed by ACC-RI, unless otherwise stated in task order request
- “Rule of 2” to determine set-aside; otherwise Unrestricted

## Contract Type

- Firm Fixed Price, Cost Reimbursable and Time & Material (least preferred)
- NAICS 561210, Size Standard: 3-year Average Annual Receipts of \$35.5M



# EAGLE BOA 3-Step Process (FAR 15.202)

## Step 1

- Issue Notice seeking contractors capabilities & experience
- Analyze for minimum qualifications
- Provide feedback to contractors
- Submission limited to 8 pages

**Notice issued 22 NOV 2011.  
Industry Responses received  
12 JAN 2012. Notices to Ktrs  
provided 8 MAR 2012.**

**Step 2 BOA RFP issued on 20 APR  
2012. RFP closed 18 JUN 2012.**

**Establishes  
BOAs**

## Step 2

- Request for Proposal (RFP) - annual requirements
- Evaluate for qualified prime contractors
- Execute basic ordering agreements (BOA)
- Limited bid & proposal costs

**BOAs in place by 4<sup>th</sup> Qtr FY12  
followed by task order competitions**

## Step 3

- RFP - installation logistics requirements
- Compete among BOA holders
- Award requirements task order
- Price proposal submitted for specific requirement

**Task Order  
Competition**





# EAGLE Business Rules

- A BOA is not a contract
  - BOAs will be reviewed annually and updated accordingly
    - Either party may elect not to renew the BOA at the annual review
- A Task Order becomes a binding contract at the time of award
- EAGLE task order requirements will be synopsized/advertised on an annual basis
- Requirements that emerge during the year that were not previously advertised will be synopsized to allow non-BOA holders an opportunity to become qualified for an executed BOA

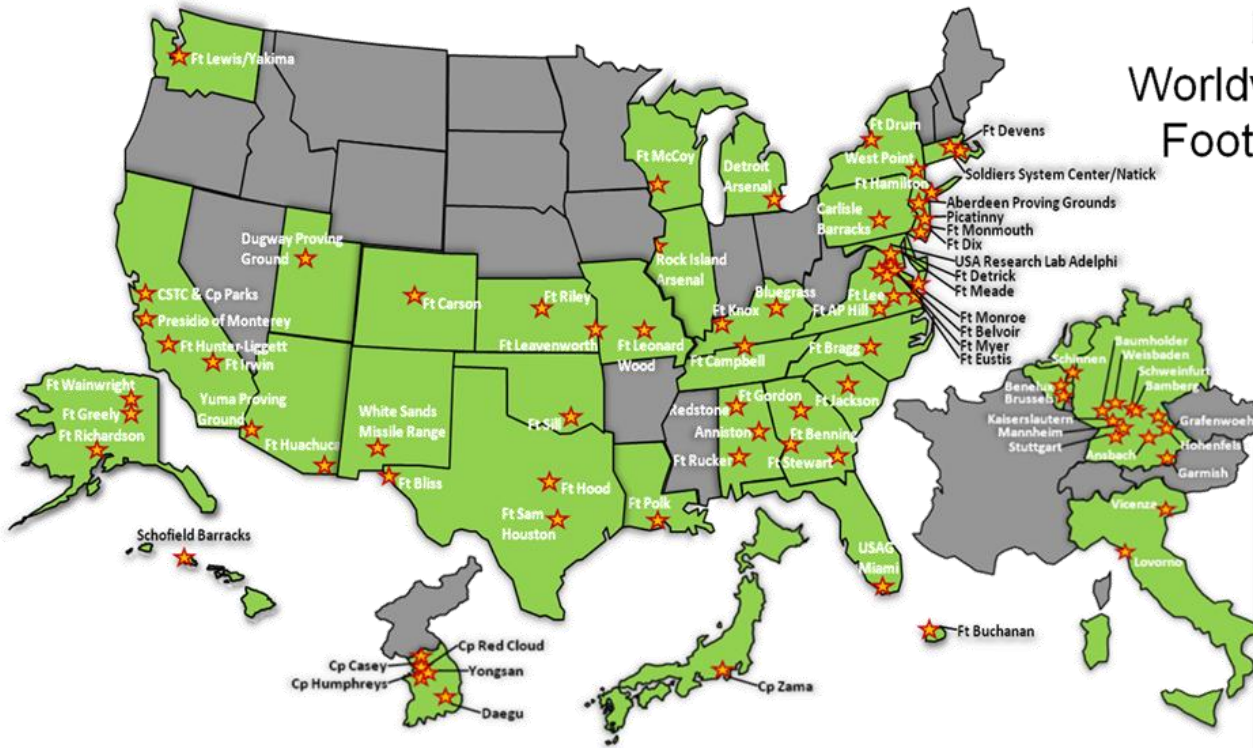


# Anticipated Year 1 Requirements

- Fort Campbell, KY
- Fort Hood, TX
- Fort Gordon, GA
- Fort Lee, VA
- Fort Benning, GA
- Fort Irwin, CA
- Presidio of Monterey, CA
- Fort Polk, LA



# Directorates of Logistics (DOL)



## DOL Worldwide Footprint

### EAGLE Year 1 Task Orders

- Ft Campbell DOL
- Ft Hood DOL Augmentation
- Ft Benning – DOL
- Ft Lee – DOL
- Ft Irwin – DOL
- Ft Polk – DOL
- Presidio of Monterey

### Installations that will be EAGLE Like Contracts

- Fort Belvoir
- Fort Buchanan
- Carlisle Barracks
- Dugway PG
- Fort Greely
- Fort Jackson
- JBMH
- USAG- Miami
- Natick Labs
- Fort Stewart
- WSMR

EAGLE includes other CONUS and OCONUS locations supporting contingency and other requirements



# Summary

- BOA Proposals receipt date 18 Jun 2012 (over 130 interested companies)
- Project Execution of BOAs Sep 2012
- ACC-RI and MICC teams are trained to execute and manage contract actions
- ACC-RI and ASC have developed tracking tools for oversight management
- For Additional EAGLE Information:

Check the EAGLE Website: <http://www.aschq.army.mil/ac/aaisdus/EAGLE.aspx>

E-mail questions to the EAGLE mailbox:  
[usarmy.RIA.acc.mbx.eagle@mail.mil](mailto:usarmy.RIA.acc.mbx.eagle@mail.mil)