



Army Sustainment Command Joint Munitions Command Office of Small Business Programs



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Army Sustainment Command: The Soldier's Face to the Materiel Enterprise



Army Materiel Command
★★★★★

Life Cycle Management Commands
"Systems Focused"



Aviation & Missile Command
★★



Communications-Electronics Command
★★



Tank-automotive & Armaments Command
★★



Joint Munitions & Lethality Command
★



Army Contracting Command
★★



Research, Development & Engineering Command



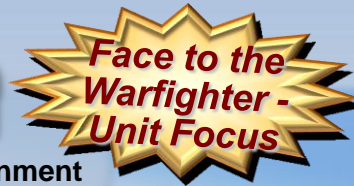
U.S. Army Security Assistance Command
★★



Surface Deployment & Distribution Command
★★



Army Sustainment Command
★★



404th Brigade
JB Lewis-McChord, WA



ASC, DMC
Rock Island, IL



407th Brigade
Ft. Hood, TX



406th Brigade
Ft. Bragg, NC

ASC-Army Reserve Element
Rock Island, IL



LOGCAP Spt Group
Ft. Belvoir, VA



405th Brigade
Kaiserslautern, Germany



402nd Brigade
CP Arifjan, Kuwait



403rd Brigade
CP Henry, Korea



401st Brigade
Bagram, Afghanistan

Army Force Generation

Mission Support

Theater Aligned

Army Sustainment Command
Joint Munitions Command

U.S. Army Materiel Command |



Army Sustainment Command (ASC)



Mission: Army Sustainment Command links strategic and operational sustainment capabilities to tactical units, integrates and synchronizes materiel distribution, and enables unit readiness.

Accomplished With:

- Global focus with presence in: 14 Countries & 28 States
- ~65K Military, Civilian & Contractors
- \$9.5B Budget
~\$8B contract obligations in FY11
- 1 Distribution Management Center
- 7 + 2 Army Field Support Brigades
20 Army Field Support Battalions
- A Logistics Civil Augmentation Program Support Group
- Army Sustainment Command-Army Reserve Element
- 74 Directorates of Logistics

ASC organizes, trains, and sustains a quality deployable force



Contingency Operations in Southwest Asia and posturing for the Pacific

ASC integrates materiel and services for warfighters



Materiel Management: Distribution & Readiness



Army Prepositioned Stocks



Army Force Generation



Lead Materiel Integrator



Directorate of Logistics



Logistics Civil Augmentation Program



ASC Missions



Material Management “Lead Material Integrator”- Army Sustainment Command plans, integrates, and synchronizes equipment demands and supply so our Warfighters have the equipment they need, when they need it.

Acquisition Integration - Provide an Army Materiel Command entry point for program managers to interface with the Brigade and supporting units

Field-Level Reset - Reset makes sure equipment is serviceable and available for arriving units.

Theater-Provided Equipment - Equipment left in theater when one unit leaves and another takes its place.

Army Pre-Positioned Stocks - Ammunition, provisions and equipment ready whenever and wherever the need arises.

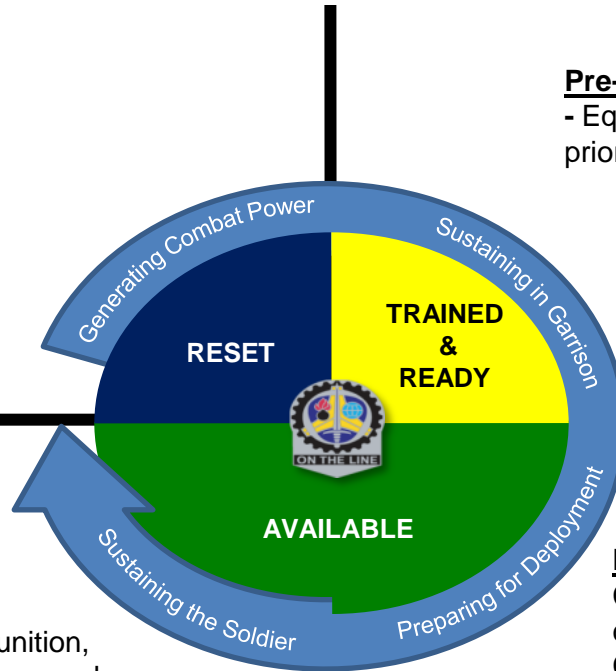
Logistics Civil Augmentation Program - Army program for using contractors in wartime and to support global contingencies for Department of Defense missions.

Pre-Deployment Training Equipment - Equipment used for training troops prior to deployment.

Directorates of Logistics - Realignment of the Directorates of Logistics and contract management enables army Materiel Command to reduce, consolidate and eliminate redundancies and gain efficiencies in the Materiel Enterprise.

Logistics Assistance Program - Provides the Combatant Commanders with reach back capabilities to the Life Cycle Management Commands to resolve problems that affect readiness.

Left-Behind Equipment - Equipment remaining at a deploying unit's home station.





Office of Small Business Programs (OSBP)



We support:

- Army Sustainment Command (ASC)
 - www.aschq.army.mil
- Joint Munitions Command (JMC)
 - www.jmc.army.mil
- Army Contracting Command - Rock Island (ACC-RI)
 - <http://www.aschq.army.mil/ac/aais/ioc/>
- US Army Garrison Rock Island Arsenal
 - <http://www.ria.army.mil/>
- 1st Army
 - <http://www.first.army.mil/>



Responsibilities of ASC/JMC OSBP



■ For the Contractor:

- Command Advocate for Small Business
- Outreach
- Provide counseling & assistance to Small Businesses
- Notify small businesses of potential business opportunities
- Setup Small Business Capability Presentations

■ For the Command:

- Keep Command Leadership advised on progress toward small business goals and performance objectives
- Keep Higher Headquarters informed on small business issues
- Educate and train command acquisition & technical personnel on the small business program
- Work with contracting and requirements community to establish acquisition strategy and process contract documents



Services We Buy



- Logistics support (Logistics Civil Augmentation Program – LOGCAP) in and out of the United States
- Property accountability/Material Management in and out of the United States
- Military vehicle maintenance in and out of the United States
- Army Pre-positioned Stocks
- Reset – (repair & return of equipment)
- Environmental remediation
- Low level radioactive waste disposal
- Professional services



Products We Buy Uniquely Suitable for Small Business



- Metal ammunition cans, containers, pallets, and adapters
- Ammunition components such as fuses, fin assemblies, lifting plugs, and miscellaneous projectile metal parts
- Machined and fabricated components, fabricated parts, welded assemblies, metal forgings, plastic parts, and injection molding
- Shipping and Packaging material
- Public Works services
- Information Technology Services
- Computer & Electronics Hardware
- Environmental Remediation
- Professional Services



Single Manager for Conventional Ammunition (SMCA) JMC



Lifting Lug



40MM Start to Finish





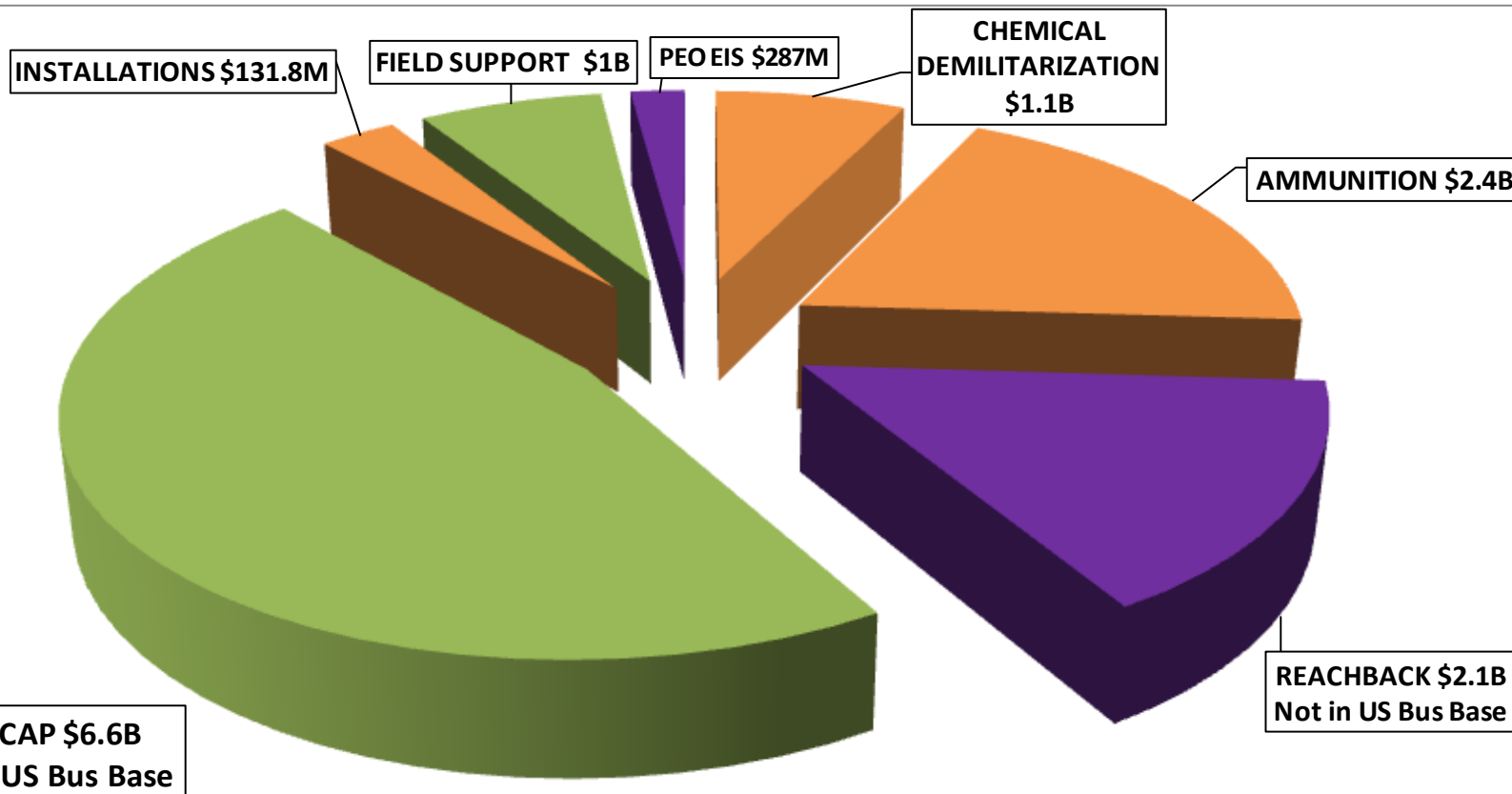
Dollars Awarded in Fiscal Year 11



- ASC/JMC/ACC-RI obligated \$14.2 Billion in FY11
- \$4.1 Billion in U.S. Business Base
- \$547 Million to Small Business
- \$153 Million to Small Disadvantaged Business
- \$ 51 Million to Woman Owned Small Business
- \$ 37 Million to HUBZone Small Business
- \$ 38 Million to Service Disabled Veteran Owned Small Business



Systemic Acquisition Support



ACC-RI FY11 Total Obligations \$14.2B



Doing Business with the Federal Government



- Register in Dynamic Small Business Search in CCR
 - www.ccr.gov
 - This covers former Pro-Net requirement
- Register in ORCA
 - <https://orca.bpn.gov/>
- Market your firm to government contracting and prime contractors
 - Check www.sba.gov/subnet for subcontracting opportunities





Identify your Product or Service



- FSC - Federal Supply Classification
 - <http://www.dlis.dla.mil/hcfsch21.asp>
- NAICS – North American Industry Classification System
 - <http://www.naics.com/>



Identify Your Market



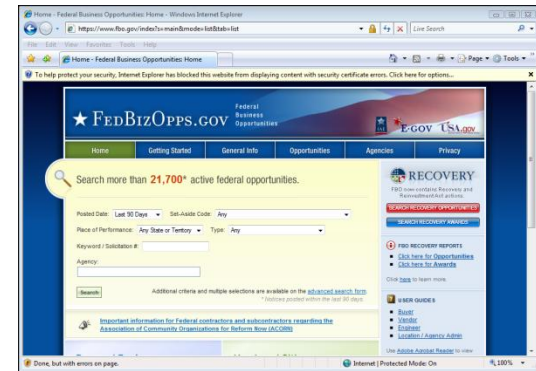
- Federal Procurement Data System – Next Generation
 - <https://www.fpds.gov>
- Department of Army – search by FSC
 - <http://www.sellingtoarmy.info/User/Misc/FSCSearch.aspx>



Where to find ASC/JMC/ACC-RI Business Opportunities



- ASC Homepage
<http://www.aschq.army.mil>
- Federal Business Opportunities
<http://www.fbo.gov>
- Army Single Face to Industry
<https://acquisition.army.mil/asfi>





Buying Offices on Rock Island Arsenal



- 3 Buying Offices
 - Army Contracting Command - Rock Island
 - <http://www.aschq.army.mil/home/PARC.aspx>
 - Joint Manufacturing Technology Center (under TACOM)
 - <https://ria-jmtc.ria.army.mil/>
 - US Army Corps of Engineers – Rock Island District
 - <http://www.usace.army.mil>
- Large Business Prime Contractor at RIA
 - Rock Island Integrated Services (RIIS)
 - Ms. Julie Dahl at jdahl@riisria.com



Additional Information



- How to do business with the Army Materiel Command
<http://www.amc.army.mil>
- Selling to the Army <http://www.sellingtoarmy.info>
- Doing business with the Department of Defense
<http://www.acq.osd.mil/sadbu>
- GSA Schedules <http://www.gsa.gov>
 - Consider Logworld and/or Mobis
- Lean Six Sigma





Additional Information (Concluded)



- Subcontracting Opportunities
 - ASC
 - <http://www.aschq.army.mil/home/SmallBusiness.aspx>
 - Department of Defense
 - http://www.acq.osd.mil/osbp/doing_business/index.htm
 - Small Business Administration
 - <http://web.sba.gov/subnet>
- Procurement Technical Assistance Centers
 - <http://www.dla.mil/db/procurem.htm>
- DoD Mentor-Protégé Program



Contact Information



ASC/JMC Office Of Small Business Programs

NEW email: amc.list.rock-amsas-sb@mail.mil

Small Business Homepage:

<http://www.aschq.army.mil/home/SmallBusiness.aspx>