



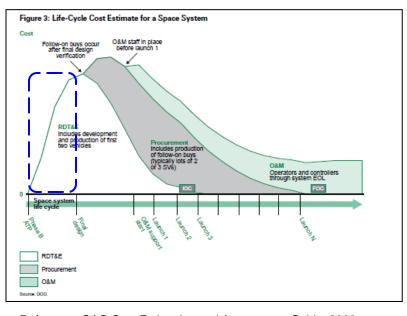
# Craig Miller

Vice-President, Systems Engineering Government Communications Systems

# Affordability:

# - Capability vs. Cost Tradeoffs





Typically 60-70% of life cycle costs are locked in by early architecture/design decisions.

The ability to influence cost erodes quickly.

Cost committed can be high even while cost incurred to date is low.



Reference: GAO Cost Estimating and Assessment Guide, 2009.

www.gao.gov/new.items/d093sp.pdf

Reference: De http://www.dau

Reference: Defense AT&L: Product Support Issue, Mar-Apr 2012. http://www.dau.mil/pubscats/ATL%20Docs/Mar Apr 2012/

### Consider potential cost drivers in evaluating and proposing architectural solutions:

- Mission capability
- Requirements
- Performance

- Quality attributes ("ilities")
- Funding profile and constraints
- Make/buy decisions

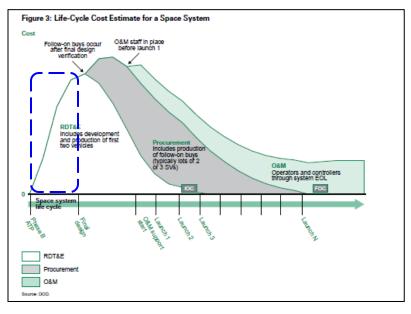
- DTC / DFx
- COTS, custom, reuse
- LCC / supportability costs

Early system architecture/design decisions have profound impacts on affordability, life cycle cost, and program execution

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# - Capability vs. Cost Tradeoffs

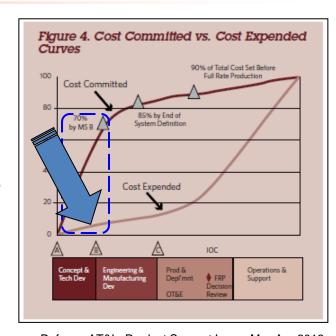




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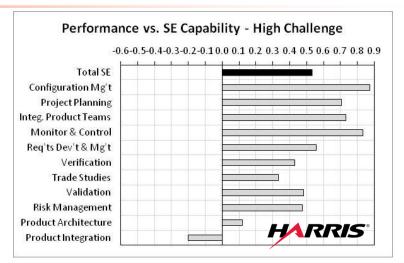
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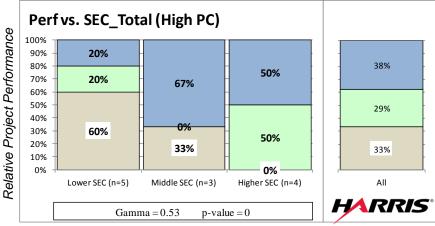
### Correlating SE Capability and Project Performance Harris Projects in NDIA/IEEE/SEI SE Effectiveness Study



- The NDIA/IEEE/SELSE Effectiveness Study (2007, 2012) quantifies SE process capability vs. project performance
  - Strongest Harris correlations were observed for the most challenging projects ... where SE capability is needed most
- Also provides a convenient way to benchmark Harris projects against industry data sets

Reference: "The Business Case for Systems Engineering Study: Results of the Systems Engineering Effectiveness Survey" (SEI report publication pending) Acknowledgement to Joe Elm, Software Engineering Institute.





Relative SE Capability

Higher SE Capability is Correlated with Better Project Performance – Especially on the Most Challenging Projects

## Measures of Operational Improvement



Define

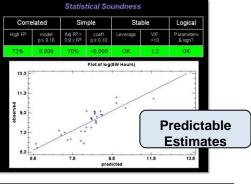
**Engineering Performance Improvements** 

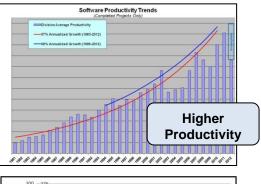
Measure

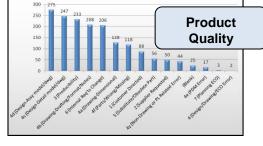
Analyze

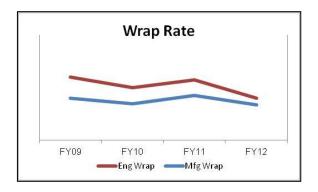
**Improve** 

Control











**Business Results** 

Sustained Emphasis on Operational Effectiveness and Customer Intimacy
Has Produced Positive Business Effects

# Achieving the Benefits of Effective Systems Engineering





### **Best Practice Successes:**

- Early Program Engagement
  - Affordability
  - Program Startup Teams ("Boots on the Ground")
- Early SE Emphasis
  - Mission Analysis, Partnerships
  - "Left Side of the Vee" (Architecture, Reqts, Design)
  - SE Process Discipline
- Early Proactive Action
  - Leading Indicators (Measures)
  - Risk Management
  - Non-Advocate Reviews
     (Design Reviews, Peer Reviews, IRTs)

### **Opportunities:**

- Shaping Successful Programs (Development Planning)
- Realizing "80% Solutions"
- Aligning Investments (S&T, IR&D)
- Enterprise Architectures, SoSE
- Model-Based Engineering / Platform-Based Engineering
- Concurrent Engineering
  - DTC, DFx, Mfg, LCC, O&S, ...
- Growing SE Capabilities, Pipelines



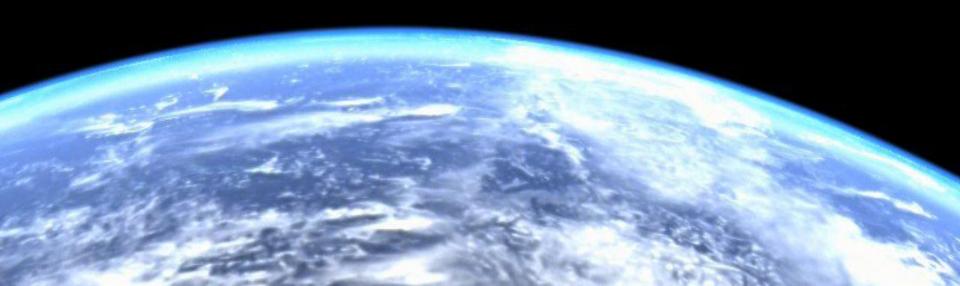


Innovation. Performance. Anytime. Anywhere.

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VP-Engineering Operations



- Antennas, RF, Photonics
- Software
- Mechanical
- System Support/CM
- System I&T
- •Digital
- Advanced Sys & Technology (AS&T)
- Mission Critical Networks
- Eastern Region

# **VP-Operational Excellence DPG, EPG, Lean Six Sigma**

#### **VP-Systems Engineering**

- 6 Business Areas 6 Eng Directors 6 SE Depts (EMs) 500 Employees
- Aerospace Systems (AS)
- Advanced Information Solutions (AIS)
- C4ISR Electronics
- Mission Critical Networks (MCN)
- Mission Information Systems (MIS)
- Proprietary Programs
- Western Region

Harris GCS Engineering is Organized to Maximize Systems Engineering Direct Support to Programs

### Engineering Strategies for Operational Excellence





Evolutionary (continuing improvement)

#### Front End (Affordability)

- Common architectures, parts
- •80% solutions
- Design to Cost (DTC)
- Risk assessments
- Probabilistic risk-based bids

#### **Back End (Efficiency)**

- •Engage Eng Mgmt in program cost reduction efforts
- Year-over-year productivity
- Eng/Mfg integration (DFx)

#### **Defect Reduction**

- Reduce waste, rework
- Design review effectiveness
- Lean Six Sigma projects

#### **People & Culture**

- Develop front-end leaders (APEs, CSEs, PEs)
- Mission specialists
- •Products, IDIQ, Agile, ...

#### **Sustain the Core (Incremental Efficiencies)**

- Year over year trends, cost models
- •Operational efficiency (assets, labs, capital, ...)
- Tools, licensing, open source
- People: training, hiring, staffing, apprenticeships

Engineering Strategic Initiatives are Prioritized on Affordability, Cost Effectiveness, and Finding Key Program Issues Early

# Tailoring



### Program Types

- Development
- Production
- Operations and Maintenance
- Study
- Quick React Contract
- IR&D
- Short Delivery Cycle Program
- Agile

### Typical Tailoring Decisions:

- Processes: What applies? What does not?
- **Standards:** Harris? Commercial? DIDs?
- Org Structure: Functional? IPTs? Co-located?
- Architectures: MBSE? Custom? COTS? Reuse?
- **Teaming:** Suppliers? Subs? Vendors?
- Tools: Standard tools? Program directed?
- Reviews: What? When? Who? How often?
- Metrics: Info needs? More? Less? TPMs?
- Risks: Prototypes? Models? Mitigation?



Think out of the box.

Tailoring adapts standard processes, assets, and tools to fit the objectives, mission needs, and constraints of the program – almost anything is tailorable!